

Occupancy study prepared for Anchor Bank. November, 1992

Landmark Research, Inc. [s.l.]: [s.n.], November, 1992

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OAKBROOK

OCCUPANCY STUDY
PREPARED FOR
ANCHOR BANK
NOVEMBER, 1992

OCCUPANCY STUDY

FOR

ANCHOR BANK

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1. INTRODUCTION

Pursuant to a Letter Agreement dated July 9, 1992, the firms of Oakbrook Realty Advisors, Inc., First Financial Realty Advisors, Inc., and Landmark Research, Inc. were hired in a collaborative manner to conduct an Occupancy Study for Anchor Bank. The purpose of the Occupancy Study was to help determine how many of four downtown properties should be retained in Anchor's ownership to minimize occupancy cost.

Occupancy cost is defined as the present value of the after-tax costs of occupancy over a ten-year period using an after-tax discount rate of 5.5% (i.e. $9\% \times .61 = 5.5\%$). The cost of the different occupancy alternatives is dependent primarily on the following factors:

- The specific level of operating expenses for each property;
- 2. The level of operating expenses for a newly built suburban office building;
- 3. The amount of realized proceeds from a sale of each or a combination of the four downtown properties;
- 4. The level and direction of rents compared to the level and direction of operating expenses for the downtown properties and the suburban office building;
- 5. The timing of the sale of any of the downtown properties;
- The rate of growth of space needs of Anchor Bank;
- 7. The alternative cost of capital for Anchor Bank;
- 8. The income tax bracket (combined state and federal) of Anchor Bank.

The Occupancy Study consists of an appraisal report, which is separately bound and this report, which contains six alternative occupancy strategies for Anchor Bank to consider. The report contains four sections:

- 1. Introduction;
- 2. Detailed Discussions;
- 3. Conclusions;
- 4. Appendix.

Anchor Bank presently owns the following real property in downtown Madison, Wisconsin:

- The Capitol Square Office Building (25 West Main Street) consisting of approximately 130,000 square feet of gross building area and an underlying lot of 16,500 square feet;
- 2. An adjacent lot improved with surface parking (115 South Carroll Street) for 37 cars and containing 16,500 square feet;
- 3. A multi-level parking ramp with parking for 265 cars (126 South Carroll Street) and an underlying lot consisting of 16,035 square feet;
- 4. A three-story office building of approximately 16,000 square feet of gross building area, which formerly was the headquarters for Provident Savings and Loan (126 South Hamilton Street) and an underlying lot of 5,512 square feet.

The alternative occupancy scenarios consist of a calculation of the present value of the ten-year, after-tax cost of occupancy assuming Anchor Bank retains ownership of various combinations of their four presently owned downtown properties or sells certain of them such that a new office building would need to be constructed in suburban Madison.

The six occupancy scenarios are as follows:

- 1. Scenario One In this scenario, Anchor Bank would sell all of its downtown properties and build a new office building in a suburban location. Anchor Bank would in turn rent 12,500 square feet in the 25 West Main Street Building for retail and executive office purposes and all other employees would move into a newly constructed suburban office building. Space for future growth would be provided by adding additions to this newly constructed building as needed.
- 2. <u>Scenario Two</u> In this alternative, Anchor Bank would retain ownership of all four of its presently owned downtown properties and space for future growth would be provided by taking over space presently rented by unrelated tenants.
- 3. <u>Scenario Three</u> In this scenario ownership would be retained of the surface parking lot, the parking structure, and the Capitol Square Building. The Provident Building would be sold and the employees who occupy this space would move into the Capitol Square Building in space made available through the lapsing of leases to unrelated tenants. Future growth would be provided by taking over space presently rented by unrelated tenants.

4. Scenario Four - In this scenario Anchor Bank would retain ownership of the Capitol Square Office and parking ramp and would sell the Provident Building and surface parking lot. The employees presently located in the Provident Building would be moved into the Capitol Square Building when space is available through the lapsing of leases of current unrelated tenants. Future growth would be provided by also taking over space presently rented by unrelated tenants.

Those employees who park in the surface parking lot would have spaces made available in the parking ramp due to the vacation of parking spaces by unrelated tenants whose leases are not renewed.

- 5. Scenario Five In this alternative scenario, Anchor Bank would retain ownership of all of its downtown properties except the surface parking lot. Those employees who would lose parking in this lot would need to locate alternative parking in order for the Bank to maintain its parking obligations to unrelated tenants. Future growth would be provided by taking over space presently rented by unrelated tenants.
- 6. Scenario Six In this scenario Anchor Bank would sell all of its downtown assets except the Provident Building. The retail and executive functions would be relocated to this building and all other employees would be relocated to a newly constructed suburban office building.

The results of the study of these six alternatives are as follows:

Occupancy Alternative		ent Value of Net r-Tax Occupancy Cost	<u>Description</u>		
1. Scenario	Five	(\$2,512,470)	Sell only surface parking lot		
2. Scenario	Two	(\$2,280,515)	Keep all properties		
3. Scenario	Four	(\$1,788,152)	Sell Provident Building and surface parking lot		
4. Scenario	Three	(\$1,669,336)	Sell only Provident Building		
5. Scenario	Six (Low)	(\$ 720,717)	Keep only Provident Building and construct a lower cost suburban office building		
6. Scenario	One (Low)	(\$ 182,758)	Sell all properties and construct a lower cost suburban office building		
7. Scenario	Six (High)	\$ 60,367	Keep only Provident Building and construct a higher cost office building		
8. Scenario	One (High)	\$ 572,555	Sell all properties and construct a higher cost office building		

In reviewing the detailed assumptions that are the basis for the projections and which are contained in the Appendix as Exhibit A as well as the projections themselves (See Exhibits B-K), the following conclusions can be made (These conclusions will be more fully amplified in the Detailed Discussion and Conclusions Sections of this report):

- 1. Scenario Five (selling only the surface parking lot) provides the most economically attractive alternative with the lowest present value of the net after-tax occupancy cost. Scenario Two (keeping all the properties) is a close second. Given the benefit of control, the combined economic and strategic benefits of this scenario may out weigh the economic advantage of Scenario Five.
- 2. Scenarios Five and Two are also the easiest to accomplish administratively.
- 3. The spread between the best alternative (Scenario Five) and the worst alternative (Scenario One high cost) is over \$3,000,000. The spread between Scenario Five and Scenario One low cost, is still almost \$1,800,000. These spreads are very significant when you consider that they represent the difference in the present value of the after-tax cost of occupancy over a ten-year period for 61,000 square feet of gross building area.
- 4. With perhaps the exception of the high interest rate period during the early 1980's, the condition of the real estate market for office buildings at the present time represents the worst time to dispose of real property assets in at least twenty years. The effect of this market condition is to de-value present holdings and reduce the attractiveness of selling currently owned assets.

- 5. The primary reasons why Scenarios Five and Two are the most attractive alternatives are as follows:
 - a) The rent received from unrelated tenants renting space in the 25 West Main office more than offsets the higher per square-foot occupancy cost for Anchor in the 25 West Main Street Building when compared to a suburban office;
 - b) The net realizable proceeds after payment of capital gains tax, from a sale of all the downtown properties, is less than the cost of construction of a new facility and its subsequent expansion over the ten-year projection period.
- 6. There are many legitimate factors beyond economics, which must be considered when deciding which, among the occupancy alternatives, is the most preferred. Some of the more important considerations are:
 - a) The political issue of vacating downtown;
 - b) The amount of administrative time necessary to implement any of the changes implied in choosing one alternative over another;
 - c) The impact on personnel if a suburban office building is constructed and a choice of either an east side or west side location must be made;
 - d) The uncertainty and risk of accomplishing a successful implementation of any given change in occupancy or ownership status.

It is our recommendation, given our detailed economic analysis and the other considerations listed above, that Scenario Five or Scenario Two be selected. Scenario Two is somewhat less economically attractive than Scenario Five because of the capital infusion resulting from the sale of the vacant parking lot. It is unlikely that the value of the vacant lot will appreciate as fast as the 9% pre-tax or 5.5% after-tax discount rate that we used, although the land should increase in value relative to today's price level. If the cash made available as a result of the land sold is not important, given the additional flexibility provided by retaining ownership of the vacant parcel for growth and control over how this land is developed, then Scenario Two should be chosen over Scenario Five.

2. DETAILED DISCUSSION

In this section of the report each of the occupancy scenarios will be examined in greater detail. The key assumptions and primary variables that affect the outcome of each scenario, the sensitivity of the calculated occupancy cost for each scenario to the key assumptions and variables, and where appropriate, practical considerations to be considered when implementing any actions necessary to accomplish a change in occupancy status will be reviewed.

The fourth section of this report includes an Appendix which contains Exhibits A-K. These Exhibits are as follows:

- 1. Exhibit A Assumptions to the Proformas;
- 2. <u>Exhibit B</u> Summary Results of Occupancy Cost Projections;
- 3. <u>Exhibit C</u> Two Sources and Uses of Funds Statements,
 Operating Expenses for a Proposed New
 Suburban Office; Projections and
 Depreciation Schedules;
- 4. Exhibit D Ten-Year Occupancy Cost Projections for Scenario One Sale of all downtown properties and construction of a lower cost suburban office building;
- 5. Exhibit E Ten-Year Occupancy Cost Projections for Scenario One Sale of all downtown properties and construction of a higher cost suburban office building;
- 6. <u>Exhibit F</u> Ten-Year Occupancy Cost Projections for Scenario Two - Keep all downtown properties;

- 7. <u>Exhibit G</u> Ten-Year Occupancy Cost Projections for Scenario Three Keep all downtown properties except the Provident Building;
- 8. Exhibit H Ten-Year Occupancy Cost Projections for Scenario Four Keep all downtown properties except the Provident Building and surface parking lot;
- 9. Exhibit I Ten-Year Occupancy Cost Projections for Scenario Five Keep all downtown properties except the surface parking lot;
- 10. Exhibit J Ten-Year Occupancy Cost Projections for Scenario Six Sell all properties except the Provident Building and construct a lower cost suburban office building;
- 11. Exhibit K Ten-Year Occupancy Cost Projections for Scenario Six Sell all properties except the Provident Building and construct a higher cost suburban office building.

The reader is directed to review these exhibits closely as they constitute the heart of the occupancy cost analysis.

Each of the ten-year projections consists of the following schedules:

 Summary sheet which includes capital outlays for construction of a new suburban office building (if appropriate to a given scenario); a year-by-year listing of the pre-tax net occupancy costs of each property (if appropriate to a given scenario); a summation, year by year, of the individual property pre-tax net occupancy costs; the effect of income tax deductibility of the net occupancy costs, pre-tax sales benefits (if appropriate), capital gains taxes payable on sale of a property; a summation of the out-of-pocket costs of each scenario year by year, net of income tax benefits; a year-by-year cumulative total of the yearly after-tax net occupancy costs; the present value of each yearly after-tax net occupancy costs and the year-by-year cumulative present value of the net after-tax occupancy costs;

- 2. A schedule calculating the benefits from a property sale, as appropriate;
- 3. A series of schedules calculating year-by-year detailed occupancy costs before tax and after tax.

In calculating these projections, the reader is referred to the principal assumptions, which are contained in Exhibit A. Before discussing the scenarios and projections, it is important that the reader appreciates that these projections are based on the best guesses of the analyst as of today. Many of the assumptions, of necessity, are static and, therefore, cannot do complete justice as a predictor of the future, given the dynamics of those factors affecting real estate, especially over a ten-year projection period. With these general provisions in mind, each of the occupancy scenarios will be examined in detail.

In Scenario One (See Exhibits, C, D and E) all downtown properties would be sold and a suburban office building constructed for Anchor Bank's central administrative facilities. A capitol square retail banking and executive presence would be maintained totalling 12,500 square feet, by signing a long-term lease at the 25 West Main Street location. The suburban office building would be initially sized at 61,000 square feet of gross building area to

handle the present needs of the Bank and expanded in five-year intervals to accommodate the projected future growth of 10,000 square feet. It is proposed that sufficient land be purchased to accommodate long-range growth (20 years±).

In Exhibit C, estimates were made of the development costs for Construction costs for the a new facility as described above. building (not including land or soft costs) were assumed to fall in a range of between \$60 per square foot and \$75 per square foot of gross building area. This range should allow the construction of a steel structure with masonry exterior, attractive finishes, quality HVAC system, ample landscaping and parking. The \$15 per square foot difference in cost between the two options presented would allow for higher finish levels and/or different exterior materials used such as stone or glass. Though not shown, it is possible to construct what are called service center buildings for construction costs approaching \$50 per square foot. buildings are especially appropriate in those situations where a lot of data processing and information handling occurs, and where the interior design can consist of large open office areas. It was assumed that this was not the image Anchor Bank wanted to present. Even if this type of structure is acceptable to Anchor Bank, the savings, though substantial, would not cause this alternative to be more favorable than Scenarios Two or Five.

Several observations can be made when reviewing the occupancy analysis for Scenario One:

- The primary factors which cause this alternative to be the most expensive are as follows:
 - a) A capital gains tax needs to be paid of \$1,459,971 on sale of the downtown properties. When added to the capital outlay for either the lower cost facility or the higher cost facility, the sums both

exceed the net cash realized from a sale of the properties.

- b) The annual operating expenses per square foot for the 25 West Main Building are higher than the operating expenses for the proposed suburban facility. The additional expenses are more than offset by the rental income that is received from unrelated tenants. As one can observe, the net after-tax occupancy cost increases by nearly 50% from 1993 to 1994 when the suburban office building is opened and occupied.
- Even if Anchor Bank was to have the new suburban facility built for them and a tax-free exchange transaction entered into, Scenarios Five and Two would still be more attractive. This comment would hold true even if the suburban office was constructed as a service center as described above.
- A question can be raised as to the effect of the assumed 3. sales prices of the properties on the outcome of this involve both the downtown analysis. This would properties and the suburban property. We have seen few examples recently in the City of Madison where office buildings have sold for more than their original cost ten or twenty years later. Madison is a small market where there are few office building sales transactions every year; therefore, there are few buyers and sellers. Most corporate office buildings are image oriented specially designed for their users to some degree. also exhibit a high degree of functional obsolescence. For these reasons, we feel these properties probably will appreciate slowly in value. Therefore, differences in future appreciation will not alter the conclusion about

the cost of this scenario or relative to another scenario. Furthermore, we do not believe under a reasonable alternative set of sales assumptions that the downtown properties would sell for enough money to cause Scenario One to be superior to Scenarios Two or Five. The properties would have to sell for \$12,722,640 for Scenario One to equal Scenario Five.

4. The proposed rental cost of the 12,500 square feet of space rented in the 25 West Main Street Building has an after-tax cost of \$10.64 per square foot in 1993 terms. This cost is higher than either the present downtown or the proposed suburban after-tax cost of occupancy.

Implementing Scenario One is both the most time consuming for Bank administration as well as fraught with the greatest amount of uncertainty as to the time frames and probabilities of success.

Some of the practical considerations that add to the complexity, uncertainty and probable cost of implementing this scenario are as follows:

- 1. The timing of the sale of the Provident Building with the sale of the 25 West Main Building, parking ramp and surface parking lot must be coordinated to be accomplished at the same time.
- 2. The construction of the new suburban facility must be finished by the time the sales, as described in the first consideration listed above, are closed.
- 3. The actual sales price net of any obligations to the buyer is uncertain. A buyer is unlikely to obtain financing for the 25 West Main Building without an occupancy guarantee from Anchor Bank.

4. To avoid the discount associated with vacating over 40,000 square feet of space in the 25 West Main Street Building, a substantial pre-leasing commitment would need to be negotiated in advance of construction of the suburban facility or the building would need to be sold to an owner occupant.

As indicated in the introduction of this report, the economic environment supporting the value of office buildings is at its worst level in decades. The market for office space in downtown Madison, at the present time, is extremely strong. However, the underwriting requirements of lenders, the income tax code and the national reputation of office buildings as investments are serving as strong negative influences on the value of office properties, even in our market area.

The political issues and personnel issues of a move should also enter into the judgement of the advisability of leaving the capitol square. We believe that these matters would need to be carefully handled so as not to become a negative influence on Anchor's corporate image.

In Scenario Two (See Exhibit F) title to all of the properties would be retained by Anchor Bank. This scenario is the second most economically attractive. Future corporate growth would be provided through the gradual absorption of space presently occupied by unrelated tenants.

The principal reasons why this scenario is the second most economically attractive are as follows:

 Despite the fact that operating expenses in a suburban office building would be less than for the 25 West Main Building, the rent received from unrelated tenants more than offsets the higher operating expenses.

- 2. Furthermore, since rents are over twice the level of operating expenses, the annual increases in revenue are greater than the annual increases in operating expenses for the space each tenant occupies in the 25 West Main Street Building based upon the assumption that both revenues and expenses increase at 5% per year compounded. The cash flow increases from increasing rents over the projection period more than offset the reduction in subsidy benefit that occurs when the Bank absorbs space occupied by other tenants.
- 3. The proceeds realized from a sale of the properties net of capital gains taxes and the costs of a sale (including the payment of accrued real estate taxes) are less than the cost of constructing a new facility over the projection period.

If a point is reached whereby the Bank almost fully occupies all of the 89,500 square feet of net rental area in the 25 West Main Street Building, then the annual occupancy cost for the Bank will exceed the occupancy cost for a suburban location.

In Scenario Three (See Exhibit G) title to all downtown properties is retained except for the Provident Building. This scenario ranks as the fourth most economically attractive. The principal reason why this scenario is less economically attractive than Scenario Two is because the total of the after-tax benefit, using a discount rate of 5.5% from the net proceeds of a sale of the Provident Building (approximately \$470,000) when added to the after-tax occupancy costs of \$83,000 in 1993 saved from selling the building, are less than the net after-tax revenue lost from displacing tenants from the 25 West Main Street Building to make room for employees who would need to be relocated to 25 West Main.

There are again practical considerations management must face in implementing the Scenario Three decision. The Provident Building needs to be sold and the timing of when this can be accomplished is speculative, but the present leases which need to expire to free up space so that the Provident based employees can be moved to the 25 West Main Building, have a definite schedule. To the extent there is a mismatch in the timing, space may remain vacant in one building or the other for some period of time. In addition, the appraised value for this property assumes a full rental income stream from the date of sale. Therefore, there is probably a discount which would be negotiated with a buyer to cover his remodeling costs and a vacancy allowance to cover rent up. This discount could be substantial.

In Scenario Four (See Exhibit H) the Provident Building and vacant parking lot are sold. This scenario is the third most attractive economically. The economic benefit to this occupancy strategy compared to Scenario Three is that the sale of the vacant parking lot will generate additional cash of approximately \$508,000 and a taxable loss (\$50,000), which can shelter a portion of the gain from the sale of the Provident Building resulting in a capital gains tax savings of over \$19,500 and an after-tax operating expense savings of \$8,000 per year.

The implementation of the sale of the parking lot is easier to manage than the task of dealing with displacement of tenants and relocation of employees. The loss of parking spaces (37 spaces) in the surface lot is in the ratio of one per 337 square feet of space (12,500 square feet) for employees being vacated by tenants to make room for employees moving to the 25 West Main Building from the Provident Building. This ratio is more favorable than the 1 to 300 square feet required by the standard building lease.

In Scenario Five (See Exhibit I) title to all downtown property is maintained except for the vacant parking lot, which would be sold. This option is the most economically attractive because:

- Revenue of \$508,000 from the sale of the parking lot is generated;
- 2. A loss of \$50,000 would occur which would shelter other income resulting in a tax savings of \$19,500;
- 3. After-tax operating expenses of \$8,000 per year would be saved;
- 4. The beneficial occupancy expense of the Provident Building is maintained (compared to displacement of tenants paying over \$18.87 per square feet for rent in the 25 West Main Street Building);
- The beneficial circumstance remains whereby unrelated 5. tenants pay over \$10 per square foot more than the operating expenses for their space, which excess offsets a substantial portion of the Bank's cost of building Another way to look at this situation is operations. that the after-tax sales proceeds from a sale of the 25 West Main Street Building and parking ramp (\$4,898,688) would generate \$269,000 in after-tax benefits per year if the proceeds could be invested at the pre-tax yield of However, the after-tax revenue in excess of operating expenses of \$10.64 per square foot on the 33,323 square feet rented by unrelated tenants would equal almost \$206,000 per year. This means that the unrelated tenants are paying \$206,000/\$269,000 = 77% of the opportunity cost of the capital square building which results in an attractive net occupancy cost for the Bank.

The disadvantages to this strategy are: (1) 30 employees would lose their parking stalls; and, (2) control over the development of the vacant parking lot would be more difficult, which could result in a negative impact on the 25 West Main property.

Scenario Six (See Exhibits J and K) would result in the Bank selling all properties except the Provident Building. This is the fifth most attractive alternative with Scenario One (all properties are sold) being the only option which is less attractive. In this scenario the executive and retail presence would be maintained in the Provident Building rather than in the 25 West Main Building. The after-tax alternative income per year from the sale of the Provident Building (\$470,000 x .055 = \$25,850) plus the \$76,000 per year in savings in the after-tax operating expenses of this building (1993 terms) equal \$103,055. This amount is less than the \$135,000 (6,500 square feet @ \$16.50/S.F. plus 6,000 square feet @ \$19.00/S.F.) in after-tax occupancy cost that would be paid to rent space in the 25 West Main Building in the alternative.

All other comments regarding the construction of a suburban office building, the difficulty of realizing the appraised value of the properties that are sold, and the complexities of coordinating the activities required to implement the strategy to move out of downtown that were made in the discussions of Scenario One are equally applicable to this scenario.

3. CONCLUSIONS

Scenario Five (sell the vacant parking lot and keep title to all other downtown properties) is the most attractive alternative in economic terms. The reasons for this are:

- The net proceeds from a sale of the downtown properties is insufficient to build a new suburban office. Net proceeds are defined as the appraised value of the properties less sales expenses, accrued real estate tax prorations, and capital gains taxes.
- 2. The present space that is rented in the 25 West Main Building to unrelated tenants returns more to the Bank on an after-tax basis than savings in operating expenses generated by a move to a new suburban office.

As indicated earlier, there are several key assumptions that affect the outcomes contained in this study:

- 1. The calculated levels of operating expenses for each property including the suburban office facility;
- The amount of proceeds that can be realized from a sale 2. of the properties. There are complexities in effecting sale of these properties and negotiations with potential buyers will have an impact on the outcome. addition, the present real estate market, which is occurrence of simultaneous characterized by the increasingly strict lender underwriting standards, slow economic growth, and a negative perspective of office buildings as investments providers make it an inopportune time to dispose of real estate.

- The level and direction of rents compared to operating expenses for the downtown and suburban properties. At the present time, occupancy is nearly 100% in the downtown market for class A space. Rents required to support the construction of new office space are higher than what is being charged for existing rental space, which should continue to cause upward pressure on existing rents. Increases in rent have not risen as rapidly as might be indicated by these facts because of the long-term tenancies that are just now maturing or will mature, and because of the role the state plays in the downtown market.
- The timing of the sale of any of the downtown properties. 4. Aside from the present value effect, timing is an issue because valuation factors are not static. The strong market that exists in Madison has not always been so. Operating expenses continue to rise with municipal and school taxes rising faster than other operating expenses in urbanized areas. Competition can not only soften the market, but may come at a time when a key tenant's lease is up for renewal. The attitude of the capital markets towards real estate has varied significantly in the last six years due to changes in federal and state tax policy, changes in financial regulations affecting lenders and an over supply of office space. All of these changes have combined to significantly depress the realizable value of office properties. We believe these factors are at an historically negative level. The point being that when it is time to sell or by the time the Bank effects a sale, circumstances may have changed for the better.

- The rate of growth of the Bank. This is important 5. because the margin in the rents over expenses paid by the Main Street unrelated tenants at 25 West significantly contributing to the attractiveness of maintaining title to the downtown properties. this materially change, then the conclusions might be At that point in the future when the Bank substantially occupies the entire 25 West Main Building, its downtown economic reasons of maintaining occupancy would change. Furthermore, the building is over 30 years old and aging. We believe adequate provisions have been made to keep the buildings physically and functionally current. However, buildings do age differently.
- 6. The alternative cost of capital. Anchor staff indicated the Bank's current alternative cost of capital was 9% on a pre-tax basis. The cost of capital should reflect the anticipated holding period of the downtown properties. The higher the discount rate, the less significant would be the impact of future events on the selection of an optimal occupancy scenario.
- 7. The tax income bracket of Anchor. It is important that Anchor maintain profitability at a level where their tax bracket is at least 39%.

There are other factors in addition to economics that should shape the Bank's decisions such as:

- The political issue of leaving downtown;
- The amount of administrative time required to implement any of the changes inherent in the choice of an occupancy scenario;

- 3. The impact on personnel of a relocation of a major portion of the present downtown office to one side of the city or another;
- 4. The uncertainties and risks of accomplishing a successful change in occupancy strategy;
- 5. Bank operations considerations.
- 6. Control of future development of the parking lot and its effect on the Capitol Square Building image.

While the present recommendation appears clear, based both on economic and non-economic considerations, real estate is a dynamic asset and the Bank's occupancy options should be continuously monitored not only from the standpoint of the pure real estate parameters, but also considering the Bank's specific business prospects.

Although not asked, we would like to point out that yet another alternative occupancy strategy could be reviewed. This strategy involves an examination of the feasibility of separating appropriate operating divisions, which could be moved from the Capitol Square Building to a suburban service center building. This alternative has the following advantages:

- 1. It assures that Anchor will not eventually outgrow the 25 West Main Building, which if this were to happen, would have the effect of reversing the present favorable economics of owning all downtown properties.
- 2. It would allow the space presently occupied by these divisions to be rented to unrelated tenants at the higher rents available downtown, thereby further reducing Anchor Bank's occupancy cost.

3. The timing of construction of the service center building could be more easily coordinated with re-rental of space in the 25 West Main Building.

4. APPENDIX

OCCUPANCY STUDY/ FOR ANCHOR BANK

ASSUMPTIONS TO PROFORMAS Exhibit A

- 1. Net rentable square footage of the Capitol Square Building is approximately 89,500 s.f. calculated using the assumption that each floor contains the same common area circulation pattern and applying other appropriate consideration as outlined in the Building Owners and Managers Association definition of useable square footage. Useable square footage and rentable square footage are the same for our purposes. Net rentable square footage of the Provident Building is approximately 15,900 s.f.
- 2. As of January 1, 1993, 33,323 s.f. in the Capitol Square Building will be leased to other tenants. We have assumed Anchor occupies all other space in the Capitol Square Building. As of January 1, 1993 Anchor occupies 15,900 s.f. in the Provident Building. We have made no allowances for vacancy of leased space. Based on these assumptions it appears Anchor occupies a total of 72,077 useable s.f.
- 3. Based upon discussions with Anchor staff, we have assumed Anchor will require an additional 5,000 s.f. of rentable area at the end of 1997 and an additional 5,000 s.f. at the end of 2002. Our methodology for determining which additional suites in the Capitol Square Building are occupied by Anchor Bank in the future is based on the 10,000 cumulative square feet required over the proforma period and the lease expiration dates for the current tenants. This methodology does not take into consideration whether or not Anchor has a location preference, i.e. to be on certain floors or adjacent to space they already occupy.
- It is assumed that the leases which expire for all suites not absorbed by Anchor are renewed for 3 or 5 years with no allowance for vacancy or bad debt. The gross rent paid by an existing tenant as a result of a renewal is based on a 5% increase over the gross rent paid in the last year of their existing lease with 5% increases every year thereafter. average 1993 rent on the 33,323 square feet in the Capitol However, there are two tenants Square Building is \$16.59. whose rent is substantially below market resulting in a lower We assume that the rents for those average p.s.f. cost. tenants are brought to the appropriate market upon renewal. If we exclude these two leases, the average rent in Capitol Square is \$18.87 p.s.f. This is comparable to the 1993 market rent at the Tenney Plaza of \$18.35. In light of this, we feel that it is reasonable to assume a 5% annual increase over current rents.

5. There are two schedules assumed in the proformas for absorption of space within the Capitol Square Building by Anchor. For the scenarios in which both the Capitol Square Building and the Provident Building are kept (Scenarios 2 and 5), the schedule is as follows:

Lease Expiration	Square <u>Footage</u>	<u>Floor</u>	<u>Current Tenant</u>
12/31/92	230	5th	Byron C. Ostby
12/31/92	345	5th	Wisconsin Asphalt Pavement Assoc.
05/01/97	2,358	7th	Montzingo & Gustin Advertising
12/01/97	1,380	7th	McCusker & Roberson
04/01/02	2,854	8th	Coyne, Ness & Becker
07/01/02	936	7th	American Petroleum Institute
09/01/02	1,060	5th	Wisconsin Association of
			Independent Colleges
	9,163		마이 경기를 가지다고 않는 것을 받는 것을 하는 것이다.

For the scenarios in which the Provident Building is sold and operations located there are moved to Capitol Square (Scenarios 3 and 4) the schedule is as follows:

Lease Expiration	Square <u>Footage</u>	<u>Floor</u>	<u>Current Tenant</u>
12/31/92	345	5th	Wisconsin Asphalt Pavement Assoc.
12/31/92	230	5th	Byron C. Ostby
02/28/94	5,622	6th	Wisconsin Auto & Truck Dealers Assoc.
07/31/94	6,625	7 & 8	Wheeler, Van Sickle & Anderson
05/01/97	2,358	7th	Montzingo & Gustin Advertising
12/01/97	1,380	7th	McCusker & Roberson
04/01/02	2,854	8th	Coyne, Ness & Becker
07/01/02	936	7th	American Petroleum Institute
09/01/02	1,060	5th	Wisconsin Association of Independent Colleges
	21,410		

It is assumed that only 12,500 square feet of space is required in the Capitol Square office because certain functions provided at the Provident Building are already being provided in the Capitol Square Building and would therefore not be needed subsequent to a move.

6. The parking ramp contains 265 parking stalls, of which 207 stalls are revenue producing. The remaining 58 stalls are reserved for customers (40), snow removal (9), and Anchor staff cars (9). The vacant lot contains 37 parking stalls, of which 30 are revenue producing and 7 are reserved for snow and rubbish removal. The current breakdown of the parking revenue is as follows:

		Anchor Employe	Other <u>Tenants</u>			
Parking Ramp		99	stalls		108	stalls
Vacant Lot		_30	stalls		0	stalls
		129	stalls		108	stalls
Monthly stall	rent	x 42.20		<u>x</u>	84.40	
Total Monthly		\$5,443.80		<u>\$9,</u>	115.20	

The employee parking rate is assumed to be \$42.20 for 1993, escalated 5% each year thereafter. The parking charges for tenant stalls is assumed to remain at \$84.40/month until the expiration of their current leases, at which time the rent increases to the then assumed market rate and then annually by 5% per year.

- 7. The current ratio of tenant parking to tenant space in the Capitol Square Building is 108 stalls for 33,323 s.f. Per the lease agreements, tenants are entitled to one parking space per 300 s.f. leased. As Anchor absorbs the 10,000 s.f. over the next 10 years, we have assumed the related parking spaces are converted to employee use at the then current employee rates.
- 8. Future operating expenses for the existing Anchor properties are based on the following 1992 per square foot of net rentable area estimates:

	Capitol <u>Square</u>	Parking <u>Ramp</u>	Vacant <u>Lot</u>	Provident
Utilities	\$2.06	\$.09	\$ N/A	\$1.61
Maintenance	2.01	.29	.10	1.50
Real Estate Taxes	2.61	.66	1.49	2.33
Insurance	26	<u>.05</u>	10	.16
	\$ <u>6.94</u> /SF	<u>\$1.09</u> /SF	<u>\$1.69</u> /SF	<u>\$5.60</u> /SF

The expense allowance for utilities is based on actual expenses incurred during the fiscal year ending 3/31/92 and escalated at 5% per year.

Actual maintenance expense for fiscal year ending 3/31/92 was \$166,455.68 for Capitol Square and \$18,458.47 for Provident (\$1.86 and \$1.15 per net rentable s.f., respectively). not determined how much of this cost was for capital Per conversations with Anchor personnel, these improvements. costs do not include payroll costs related to in-house maintenance (e.g. janitorial, security). In addition, separate maintenance costs for the parking ramp and Madison Newspaper Therefore, we based maintenance costs Lot were unavailable. for Provident and Capitol Square on an average obtained from Institute of Real Estate Management data for buildings of similar type and age. This resulted in a 1992 per net rentable s.f. cost of \$2.01 for Capitol Square and \$1.50 for Provident.

The parking ramp and vacant lot maintenance expenses were based on our experience with other similar type properties and reflect a 1992 s.f. cost of \$.29 for the parking ramp and \$.10 for the vacant lot. Maintenance costs for all properties were escalated at 5% per year.

Real estate taxes are based on the actual 1991 costs escalated 5% per year. (The 1993 real estate tax figure in the proforma is 1993 taxes due in 1994.) Insurance expense is based on the 9/14/92 to 9/13/93 insurance premiums and increased 5% per year.

- 9. The proformas include \$60,000 in 1993 for new roofs to a portion of the Capitol Square Building and the Provident Building. In addition, an allowance of \$.25 per square foot of net rentable area is included in subsequent years for major capital expenditures or repairs to the Anchor buildings.
- 10. The remodeling allowance associated with space absorbed by Anchor in the Capitol Square Building is \$5.00 per square foot. This amount assumes that the present movable partition system will be used as well as a certain amount of in-house labor in setting up these partitions.
- 11. Depreciation was calculated based on depreciation schedules received from Anchor. Depreciation on new facilities was based on Modified Accelerated Cost Recovery System straight line over 31.5 years.
- 12. The benefit or cost of the effect of income taxes was based upon a combined federal and state tax rate of 39%.
- 13. Scenarios 1 and 6 assume that Capitol Square and/or Provident are sold and a new suburban facility is constructed. It is assumed that the construction takes place during 1993 with occupancy on 1/1/94.

Anchor will maintain a downtown presence consisting of retail operations and executive offices. This presence will require 12,500 s.f. to be leased at Capitol Square (Scenario 1) or kept at the Provident Building (Scenario 6).

14. The required building size and land area for the new suburban office was calculated as follows:

-	Calculation of long-range building area Current rentable s.f. at Capitol Square Current rentable s.f. at Provident not	56,200 sf
	duplicated in 25 W. Main	<u>12,500</u> sf
	Total	68,700 sf
	10 year growth	<u>10,000</u> sf
	Subtotal	78,700 sf
	Less: Downtown Presence	<u>(12,500</u>)sf
	Required useable s.f. in suburban location	66,200 sf
	Gross building area (useable x 1.10)	<u>72,000</u> sf
_	Determination of long-range land area needed	
	Provision for long-term growth	CC 200 ~f
	- 10 year useable s.f.	66,200 sf
	- 20 year addition	<u>10,000</u> sf
	Subtotal	76,200 sf
	Gross building area (useable x 1.10)	<u>84,300</u> sf

Ratio of building area to land area for comparable project

X = 6.11 acres = 6.0 acres

Range should be 6.0 - 8.0 acres (i.e. 14,000 sf/acre). Extra 2 acres provide both a more generous green space and a growth contingency.

- Phased Construction Schedule

	Gross sf	Net Rentable sf
Initial Construction	GLOSS SI	1
(Move-In Date 1/1/94)	61,000 sf	56,200 sf
First Addition		
(Move-In Date 1/1/98)	5,500 sf	5,000 sf
Second Addition		
(Move-In Date 1/1/03)	<u>5,500</u> sf	_ <u>5,000</u> sf
Total Useable SF	<u>72,000</u> sf	<u>66,200</u> sf

15. A low cost and high cost alternative were calculated for estimating the building cost of the suburban facility. The costs associated with each are detailed below.

1992 Estimates	LOW	HIGH
Land Cost (43,560 sf/acre)	\$3/sf @ 6.0 acres	\$3/sf @ 8.0 acres
Construction Cost (61,000 sf bldg.)	\$60/sf	\$75/sf
Architectural/ Engineering Fees	6% of Construction Cost	6% of Construction Cost
Misc. Engineering: Soil Boring Survey Environmental Assessment Miscellaneous	\$5,000 \$8,000 \$3,000 \$9,000	\$5,000 \$8,000 \$3,000 \$9,000
Title & Recording	\$8,000	\$9,000
Construction Period Taxes	.0333507 time	es Land Costs
Legal & Closing Costs	For review of land pu architecture/engineer construction contract costs. \$15,000	ring contracts,
Opportunity Cost of Funds	9% of total funds wit of 50% outstanding fo	th an average balance or 12 months.

Construction costs for the additions at the end of 1997 and 2002 were calculated at the above construction costs and architectural/engineering fees inflated at 5% per year.

16. Operating expenses per net rentable area for the suburban facility were calculated based on 1992 expenses from the Institute of Real Estate Management data for buildings of similar type and size. Consideration was also given to our experience at comparable buildings in the area. Costs in 1994 dollars were computed as follows:

	<u>Low_</u>	<u>High</u>
Utilities	\$1.49	\$1.49
Maintenance	1.77	1.77
Real Estate Taxes	2.91	3.68
Insurance	29	29
	<u>\$6.46</u> /SF	<u>\$7.23</u> /SF

- 17. No allowance was made for any transition period required to move from the current locations to the new building. In addition, there are no moving costs incorporated in the model.
- 18. For Scenario 1, in which a downtown presence is maintained at Capitol Square, it was assumed 6,500 s.f. would be needed for retail and 6,000 s.f. for executive offices. The rental rate used for the retail presence was \$16.50 per s.f. (1993 dollars) and \$19.00 per s.f. for the executive offices.
- 19. The operating proformas have been prepared on a calendar year basis. Anchor operates with a fiscal year-end of March 31st.
- 20. We have assumed that any Anchor properties sold on January 1, 1994 would be sold at prices equal to the 1992 appraised values less 3% of the selling price for sales expenses and a deduction for accrued real estate taxes. For purposes of determining residual value after ten years we also used the current appraised values. The residual value for the new facility is equal to the original cost. We have not included any adjustments for depreciation, appreciation or remodeling.

EXHIBIT B

OCCUPANCY STUDY For Anchor Bank

SUMMARY RESULTS OF OCCUPANCY PROJECTIONS

	· Control of the cont	AFTER-TAX COST		CUMULATIVE PV AFTER-TAX COST AFTER SALE
SCENARIO FIVE KEEP ALL DOWNTOWN HOLDINGS EXCEPT THE MADISON NEWSPAPER LOT		\$242,816	(\$3,983,564)	(\$2,512,470)
SCENARIO TWO KEEP ALL DOWNTOWN HOLDINGS	1,075,544	792,641	(3,900,187)	(2,280,515)
SCENARIO FOUR KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT & MADISON NEWSPAPER LOT		708,593	(2,914,297)	(1,788,152)
SCENARIO THREE KEEP ALL DOWNTOWN HOLDINGS EXCEPT THE PROVIDENT BUILDING	1,556,714	1,144,289	(2,998,811)	, (1,669,336)
SCENARIO SIX - LOW SELL ALL PROPERTIES EXCEPT THE PROVIDENT BUILDING	3,358,441	2,622,982	(2,055,324)	(720,717)
SCENARIO ONE - LOW SELL ALL PROPERTIES	3,807,342	2,740,627	(1,186,219)	(182,758)
SCENARIO SIX - HIGH SELL ALL PROPERTIES EXCEPT THE PROVIDENT BUILDING	5,084,617	4,217,068	(1,645,478)	60,367
SCENARIO ONE - HIGH SELL ALL PROPERTIES		4,469,726	(776,371)	572,555

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OCCUPANCY STUDY FOR ANCHOR BANK

SUMMARY (HIGH ALTERNATIVE)

	11		ONE (HIGH) PROPERTIES		RIO TWO NTOWN HOLDINGS	KEEP ALL DOWN		KEEP ALL DOWNTO	IO FOUR WN HOLDINGS EXCEPT ISON NEWSPAPER LOT	KEEP ALL DOWN	O FIVE ITOWN HOLDINGS SON NEWSPAPER LOT	SELL ALL	SIX (HIGH) PROPERTIES DVIDENT BUILDING
YEAR				NET OCCUPANCY COSTS NET OF		NET OCCUPANCY COSTS NET OF	ting a second of the second of	NET OCCUPANCY COSTS NET OF	COSTS NET OF		CUMULATIVE PV OF NET OCCUPANCY COSTS NET OF TAX BENEFITS	NET OCCUPANCY COSTS NET OF	CUMULATIVE PV OF NET OCCUPANCY COSTS NET OF TAX BENEFITS
1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 RESIDUAL VALUE		325,410 325,644 759,601 342,918 342,996 342,991 775,328	929,753 1,254,837 1,580,247 1,905,891 2,665,492 3,008,410 3,351,406 3,694,397 4,469,725	32,595 40,310 48,799 90,128 92,163 93,804 95,349 96,886 141,405	93,797 134,107 182,906 273,034 365,197 459,001 554,350 651,236 792,641	176,142 41,690 27,175 78,583 89,959 100,504 174,252 175,370 219,413	237,344 279,034 306,209 384,792 474,751 575,255 749,507 924,877 1,144,290	182,905 (763,598) 131,884 172,407 173,751 175,061 176,272 177,380 221,328	(519,490) (387,606) (215,199) (41,448) 133,613 309,885 487,265 708,593	(456,456) 32,587 41,112 82,477 84,548 86,225 87,807 89,380 133,934	(395,254) (362,667) (321,555) (239,078) (154,530) (68,305) 19,502 108,882 242,816	(4,902,574) 242,467 246,867 248,093 682,733 266,227 266,645 267,073 699,834	1,297,129 1,539,596 1,786,463 2,034,556 2,717,289 2,983,516 3,250,161 3,517,234 4,217,068
	111	572,555		(2,280,515)		(1,669,335)		(1,788,151)		(2,512,470)		60,367	

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OCCUPANCY STUDY FOR ANCHOR BANK

SUMMARY (LOW ALTERNATIVE)

		11		ONE (LOW) Properties		RIO TWO NTOWN HOLDINGS	KEEP ALL DOWN			O FOUR IN HOLDINGS EXCEPT (SON NEWSPAPER LOT	KEEP ALL DOWN	IO FIVE NTOWN HOLDINGS SON NEWSPAPER LOT	SELL ALL	SIX (LOW) PROPERTIES VIDENT BUILDING
		ii	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY
		11	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF	•	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF !!
YI	AR	Ш	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS ;	TAX BENEFITS	TAX BENEFITS !!
		Н												
	93	ij	4,928,802							61,203				
	94	11	(5,284,007);	(355,205)	32,595	93,797	176,142	237,344	182,905	244,108	(456,456)	(395,254);	(4,916,632)	12,171
19	95	- ; ;	311,027	(44,178)	40,310	134,107	41,690	279,034	(763,598)	(519,490)	32,587	(362,667)	228,409	240,580 ;
19	96	11	294,694	250,516	48,799	182,906	27,175	306,209	131,884	(387,606)	41,112	(321,555);	232,359	472,939
19	197	11	624,106 }	874,622	90,128	273,034	78,583	384,792	172,407	(215,199)	82,477	(239,078)	233,165	706,104
19	98	ij	309.345	1,183,967	92,163	365,197	89,959	474,751	173,751	(41,448)	84,548	(154,530)!		1,285,160
19	99	H	308,955	1,492,922	93,804	459,001	100,504	575,255	175.061	133,613	86,225	(68,305)		1,534,417
20	00	Н	308,665	1,801,587		554,350		749.507		309.885				1,783,707
20	001	11	308,321	2,109,908		651,236				487,265				2,033,068
- 1. 24 .T.	02	11	630,719	2,740,627				1,144,290						2,622,982
	L VALUE	11	(2,923,385);											(720,717);;
VESTOOL	IL TALUL	11	(2,723,303)	(102,730)	11 (3,0/3,130)	(2,200,313)	1 (2,013,023)	(1,007,000)	(2,470,/44)	(1,700,131)	1 (2,733,200)	(2,312,470),	(3,343,077)	(/20,/1/);;
		11	(182,758)		(2,280,515)		(1,669,335)		(1,788,151)		(2,512,470)		(720,717)	11
		11	` ' ' '		(2,200,313)		1		1		1		1	
		1 1			:::::::::::								=======	

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EXHIBIT C

OCCUPANCY STUDY
FOR
ANCHOR BANK

SOURCES AND USES OF FUNDS STATEMENT PROPOSED NEW SUBURBAN OFFICE

	ORIGINAL COI	NSTRUCTION 993)		ADDITION 1997)	SECOND ADDITION (2002)		
	LOW		LOW		LOW	HIGH	
SOURCES					i i		
ANCHOR BANK CAPITAL	\$4,867,600	\$6,138,500	\$430,760	\$544,530	\$551,360	\$700,110	
USE S							
CONSTRUCTION ARCHITECT/ENGINEERING	\$3,660,000	\$4,575,000	\$396,000	\$500,500	\$506,000	\$643,500	
FEES	219,600	274,500	23,760	30,030	30,360	38,610	
MISC. ENGINEERING	25,000	25,000	11				
CONSTRUCTION PERIOD TAXES	26,000	35,000	ll de la company		11		
LEGAL AND CLOSING COSTS	15,000	15,000				1	
OPPORTUNITY COST OF FUNDS	130,000	160,000	11,000	14,000	15,000	18,000 ;	
TITLE AND RECORDING COSTS	8,000	9,000	11		11		
LAND	784,000	1,045,000	11 11		1.1 1.1 1.1	11	
TOTAL	\$4,867,600	\$6,138,500	\$430,760	\$ 544,530	\$551,360	\$700,110	

OCCUPANCY STUDY
FOR
ANCHOR BANK
OPERATING EXPENSES ANALYSIS
PROPOSED SUBURBAN BUILDING

CALCULATION OF REAL ESTATE TAXES:

		REM FIGURES RENTABLE SF)		LOW Operating	HIGH OPERATING	LOW	HIGH OPERATING	CAPITAL	LOW OPTION
	MADISON Suburban	REGIONAL BY BLDG SIZE	SUBY 1992	EXPENSES 1992	EXPENSES 1992	EXPENSES 1994		SQUARE(5) 1992	CONSTRUCTION COSTS 4,444,000 x 1991 HILL RATE X 0.0333507
UTILITIES	1.03	1.43	1.60	1.35	1.35	1.49	1.49	2.18	148,211
MAINTENANCE									PSF 2.64
JANITORIAL	0.73		0.72						경험하고 말했다면 되는데 그리는 요리는 말라면 5005555
SECURITY	0.03		0.005						
SNOW REMOVAL	0.12		0.09						
GROUNDS CARE	0.18		0.10						물문 이 경영을 가득하면 하고 있다. 하를 하면 하셨다.
BLDG. MAINT.	0.68		0.60						HIGH OPTION
RUBBISH REMOVAL	0.05		0.050						
	1.79	1.46	1.57	1.61	1.61	1.77	1.77	2.39	CONSTRUCTION COSTS 5,620,000 x 1991 MILL RATE X 0.0333507
INSURANCE	0.11	0.11	0.09	0.26	0.26	0.29	0.29	0.34	187,431
R.E. TAXES	1.71	1.74	1.73	2.64	3.34	2.91	3.68	3.56	PSF 3.34
	4.64	4.74	4.99	5.86	6.55	6.46	7.23	8.47	
	**********	: :::::::::::	::::::::::						문문이 회생하다 중 아이가 말고 있다. 경이는 이번째 하는 [4]

ASSUMPTIONS:

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- 1. UTILITIES AND MAINTENANCE FIGURES ARE CALCULATED BY TAKING AN AVERAGE OF THE 1992 IREM EXPENSES AND THE SUBY EXPENSES.
- 2. THE INSURANCE EXPENSE IS THE PSF EXPENSE INCURRED FOR CAPITAL SQUARE. SINCE SOME OF THE INSURANCE EXPENSE APPEARS TO BE RELATED TO THE TYPE OF INDUSTRY IT SEEMED MORE APPROPRIATE TO USE THE CAPITAL SQUARE FIGURE THAN COMPARABLES FOR SUBURBAN PROPERTY.
- 3. THE REAL ESTATE TAXES WERE CALCULATED USING THE COST OF CONSTRUCTION AND THE 1991 MILL RATE AND REFLECT CASH BASIS TAX EXPENSE.
- 4. 1994 EXPENSES WERE DERIVED BY INFLATING 1992 EXPENSES 5% FOR EACH OF THE YEARS.

5. CAPITAL SQUARE INCLUDES THE 1992 EXPENSES FOR CAPITAL SQUARE, PARKING RAMP AND NEWSPAPER LOT.

	UTILITIES	MAINTENANCE	INSURANCE	TAXES	TOTAL
CAPITAL SQUARE	184.723	179,895	23,296	223,450	611,364
PARKING RAMP	10.532	32,471	5,134	71,704	119,841
NEWSPAPER LOT	N/A	1,625	1,672	23,345	26,642
TOTAL	195,255	213,991	30,102	318,499	757,847
				7.57	2 47
PSF	2.18	2.39	0.34	3.56	8.47

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OCCUPANCY STUDY

FOR

ANCHOR BANK

DEPRECIATION SCHEDULES FOR PROPOSED SUBURBAN BUILDING

	DEPRECIABLE COST	1994	1995	1996	1997	1998	1999	200 0	2001	2002	ACCUM. DEP.
INITIAL CONSTRUCTION: MACRS RATES - 31.5 YEARS		0.03042	0.03175	0.03175	0.03175	0.03175	0.03175	0.03175	0.03175	0.03174	
DEPRECIATION	3,953,600	120,269	125,527	125,527	125,527	125,527	125,527	125,527	125,527	125,487	1,124,443
FIRST ADDITION: MACRS RATES - 31.5 YEARS						0.03042	0.03175	0.03175	0.03175	0.03175	
DEPRECIATION	419,760					12,769	13,327	13,327	13,327	13,327	66,079
CAPITALIZED EXPENDITURES	132,700	242	688	1,134	1,580	2,048	2,533	3,019	3,505	3,991	18,738
		120,510	126,215	126,661	127,107	140,343	141,387	141,873	142,359	142,805	1,209,260
HIGH ALTERNATIVE	DEPRECIABLE COST	1994	1995	1996	1997	1998	1999	2000	2001	2002	ACCUM. DEP.
INITIAL CONSTRUCTION: MACRS RATES - 31.5 YEARS		0.03042	0.03175	0.03175	0.03175	0.03175	0.03175	0.03175	0.03175	0.03174	
DEPRECIATION	4,933,500	150,077	156,639	156,639	156,639	156,639	156,639	156,639	156,639	156,589	1,403,137
FIRST ADDITION: MACRS RATES - 31.5 YEARS						0.03042	0.03175	0.03175	0.03175	0.03175	
DEPRECIATION	530,530					16,139	16,844	16,844	16,844	16,844	83,516
CAPITALIZED EXPENDITURES	132,700	242	688	1,134	1,580	2,048	2,533	3,019	3,505	3,991	18,738
								176,502			

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EXHIBIT D

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO ONE (SELL ALL PROPERTIES)

				-OCCUPANCY COSTS			OCCUPANCY COST			! NET OCCUPANCY !	CUMULATIVE !		CUMULATIVE PV OF
YEAR	CAPITAL OUTLAY	NEW Facility	CAPITAL SQUARE AND RAMP	MADISON NEWSPAPER LOT	PROVIDENT	TOTAL OCCUPANCY COSTS	INCOME TAX BENEFITS	SALES PROCEEDS	TAX ON GAIN	COSTS NET OF	COSTS NET OF TAX BENEFITS	COSTS NET OF	COSTS NET OF TAX BENEFITS
1993	4,867,600	N/A	91,078	12,783	117,251	221,112	(159,910)			4,928,802	4,928,802	4,928,802	4,928,802
1994	- 11	377,139	232,313	N/A	N/A	609,451 ;	(279,205)	(7,364,846)	1,459,971	(5,574,629);	(645,827);	(5,284,007)	(355,205)
1995	11	395,293	243,928	N/A	N/A	639,221	(293,041);			346,181	(299,647)	311,027	(44,178)
1996	1	414,355	256,125	N/A	N/A	670,480 ;	(305,405);;		1	365,074	65,428	294,694	250,516
1997	430,760	434,370	268,931	N/A	N/A	703,301 ;	(318,380);			815,681	881,109 ;	624,106	874,621
1998	11	496,812	282,377	N/A	N/A	779,189	(352,651);;			426,539	1,307,648	309,345	1,183,967
1999	- 11	520,888	296,496	N/A	N/A	817,384	(367,954);;			449,430 ;	1,757,078	308,955	1,492,922
2000	11	546,167	311,321	N/A	N/A	857,488	(383,784);;			473,704	2,230,782	308,665	1,801,587
2001	11	572,710	326,887	N/A	N/A	899,597 ¦	(400,396);;			499,201	2,729,983	308,321	2,109,908
2002	551,360 ;;	600,581	343,231	N/A	N/A	943,812 ;	(417,814);;		1	1,077,358 ;	3,807,342	630,719	2,740,627
RESIDUAL VALUE								(5,396,730)	403,170	(4,993,560)	(1,186,219)	(2,923,385)	(182,758)
	5,849,720	4,358,314	2,652,687	12,783	117,251	7,141,035	(3,278,538);	(12,761,576)	1,863,140	(1,186,219)		(182,758)	

NOTES: 1. RESIDUAL VALUE = ORIGINAL COST LESS TAXES ON GAIN.

2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

3. IF A BUILD AND TAX-FREE EXCHANGE CAN BE NEGOTIATED
WHICH WOULD DEFER THE TIMING OF TAX PAYMENT OF CAPITAL GAINS TAX THEN THE PV OF NET
OCCUPANCY AFTER TAXES WOULD DECLINE TO (\$830,459) (A DIFFERENCE OF \$647,701).

ANCHOR BANK

BENEFITS FROM SALE OF PROPERTIES - 1/1/94

	CAPITAL SQUARE AND PARKING RAMP	MADISON Newspaper Lot	PROVIDENT	TOTAL
SALES PRICE	6,760,000	550,000	685,000	7,995,000
LESS: 3% SALES COSTS	(202,800)	(16,500)	(20,550)	(239,850)
LESS: ACCRUED REAL ESTATE TAX PAYMENT	(325,407)	(25,738)	(39,159)	(390,304)
SALES PROCEEDS	6,231,793	507,762	625,291	7,364,846
ORIGINAL COST	7,189,140	583,470	770,124	8,542,735
DEPRECIATION (AS OF 12/31/93)	(4,050,157)	0	(480,943)	(4,531,099)
BASIS	3,138,983	583,470	289,182	4,011,635
- 발생 전 기업 보고 있는 생각을 하면 함께 된 				
TAXABLE GAIN	3,418,217	(49,970)	375,268	3,743,515

ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/03
LOW OPTION

NEW FACILITY	TOTAL
5,849,720	5,849,720
(175,492)	(175,492)
(277,498)	(277,498)
5,396,730	5,396,730
5,849,720	5,849,720
(1,209,260)	(1,209,260)
4,640,460	4,640,460
1,033,768	1,033,768
	5,849,720 (175,492) (277,498) 5,396,730 5,849,720 (1,209,260) 4,640,460

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO ONE - LOW
STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	249,890.15	99,756.41	104,744.23	109,981,44	115,480.51	132,042.30	138,644.42	145,576.64	152,855.47	160 498 25	1,409,469.81
UTILITIES	231,577.83	83,646.68	87,829.01	92,220.46	96,831.48	110,718.70	116,254.64	122,067.37	128,170.74		1,203,896.17
REAL ESTATE TAXES	371,718.57	163,575.72	171,754.51	180.342.23	189.359.34	217,427.31	228,298.68	239,713.61	251,699.29	S	2,278,173.51
INSURANCE	34.277.25	16.109.73	16.915.22	17,760.98	18,649.03	21,323.60	22,389.78	23,509.27	24,684.73	25,918.97	221,538.56
RENT FOR DOWNTOWN FACILITY	0.00	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02		2,561,608.74
KENT TOK DOWNTOWN THOTELTT											
TOTAL OPERATING EXPENSES	887,463.80	595,401.03	625,171.09	656,429.63	689,251.12	763,889.22	802,083.67	842,187.86	884,297.25	928,512.11	7,674,686.79
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	60,000.00	14,050.00	14,050.00	14,050.00	14,050.00	15,300.00	15,300.00	15,300.00	15,300.00	15,300.00	192,700.00
TOTAL CASH OCCUPANCY COSTS	947,463.80	609,451.03	639,221.09	670,479.63	703,301.12	779,189.22	817,383.67	857,487.86	899,597.25	943,812.11	7,867,386.79
INCOME											
NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52
PARKING INCOME-TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88)
PARKING INCOME-EMPLOYEES	(66,338.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(66,338.40
TOTAL INCOME	(726,351.80)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(726,351.80
NET CASH OUTLAY BEFORE TAXES	221,112.00	609,451.03	639,221.09	670,479.63	703,301.12	779,189.22	817,383.67	857,487.86	899,597.25	943,812.11	7,141,034.99
DEPRECIATION	248,913.33	120,510.00	126,215.00	126,661.00	127,107.00	140,343.00	141,387.00	141,873.00	142,359.00	142,805.00	1,458,173.33
TAXABLE OCCUPANCY COSTS	470,025.33	729,961.03	765,436.09	797,140.63	830,408.12	919,532.22	958,770.67	999,360.86	1,041,956.25	1,086,617.11	8,599,208.32
TAX BENEFITS (1)	(159,909.88)	(279,205.30)	(293,040.57)	(305,405.35)	(318,379.67)	(352,650.56)	(367,953.56)	(383,783.73)	(400,395.94)	(417,813.67)	(3,278,538.25)
NET OCCUPANCY COSTS AFTER TAXES	310.115.45	450.755.73	472.395.51	491.735.29	512.028.45	566.881.65	590,817.11	615.577.12	641,560.31	668 803 44	5,320,670.08

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY For Anchor Bank Scenario dne – Low

STATEMENT OF NET OCCUPANCY COSTS - PROPOSED SUBURBAN OFFICE

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	0.00	99,756.41	104,744.23	109,981.44	115,480.51	132,042.30	138,644.42	145,576.64	152,855.47	160,498.25	1,159,579.65
UTILITIES	0.00	83,646.68	87,829.01	92,220.46	96,831.48	110,718.70	116,254.64	122,067.37	128,170.74	134,579.27	972,318.34
REAL ESTATE TAXES	0.00	163,575.72	171,754.51	180,342.23	189,359.34	217,427.31	228,298.68	239,713.61	251,699.29	264,284.25	1,906,454.94
INSURANCE	0.00	16,109.73	16,915.22	17,760.98	18,649.03	21,323.60	22,389.78	23,509.27	24,684.73	25,918.97	187,261.31
TOTAL OPERATING EXPENSES	0.00	363,088.53	381,242.96	400,305.10	420,320.36	481,511.92	505,587.51	530,866.89	557,410.23	585,280.74	4,225,614.25
CAPITALIZED EXPENDITURES	0.00	14,050.00	14,050.00	14,050.00	14,050.00	15,300.00	15,300.00	15,300.00	15,300.00	15,300.00	132,700.00
TOTAL CASH OCCUPANCY COSTS	0.00	377,138.53	395,292.96	414,355.10	434,370.36	496,811.92	520,887.51	546,166.89	572,710.23	600,580.74	4,358,314.25
INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	0.00	377,138.53	395,292.96	414,355.10	434,370.36	496,811.92	520,887.51	546,166.89	572,710.23	600,580.74	4,358,314.25
DEPRECIATION	0.00	120,510.00	126,215.00	126,661.00	127,107.00	140,343.00	141,387.00	141,873.00	142,359.00	142,805.00	1,209,260.00
TAXABLE OCCUPANCY COSTS	0.00	497,648.53	521,507.96	541,016.10	561,477.36	637,154.92	662,274.51	688,039.89	715,069.23	743,385.74	5,567,574.25
TAX BENEFITS (1)	0.00	(188,603.43)	(197,908.60)	(205,516.78)	(213,496.67)	(242,523.42)	(252,320.06)	(262,368.56)	(272,910.00)	(283,953.44)	(2,119,600.96)
NET OCCUPANCY COSTS AFTER TAXES	0.00	309,045.10	323,599.35	335,499.32	347,980.69	394,631.50	409,954.45	425,671.33	442,159.23	459,432.30	3,447,973.29

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY For Anchor Bank Scenario one – Lom

STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES							A AA	0.00	0.00	0.00	188,889.75
MAINTENANCE	188,889.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 0.00	0.00	193,958.68
UTILITIES	193,958.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00			234,622.17
REAL ESTATE TAXES	234,622.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
INSURANCE	24,460.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,460.80
RENT FOR DOWNTOWN FACILITY	0.00	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	2,561,608.74
TOTAL OPERATING EXPENSES	641,931.40	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	3,203,540.14
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	35,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35,000.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	3,238,540.14
INCOME											
NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52
TOTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652 <i>.</i> 52
NET CASH OUTLAY BEFORE TAXES	123,278.88	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	2,684,887.62
DEPRECIATION	152,024.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	152,024.81
TAXABLE OCCUPANCY COSTS	275,303.69	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	2,836,912.43
TAX BENEFITS (1)	(93,718.44)	(90,601.88)	(95,131.97)	(99,888.57)	(104,883.00)	(110,127.15)	(115,633.50)	(121,415.18)	(127,485.94)	(133,860.23	(1,092,745.85
NET OCCUPANCY COSTS AFTER TAXES	181,585.25	141,710.63	148,796.16	156,235.96	164,047.76	172,250.15	180,862.66	189,905.79	199,401.08	209,371.14	1,744,166.59

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO ONE - LOW

STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	34,094.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,094.15
UTILITIES	10,532.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,532.43
REAL ESTATE TAXES	75,289.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75,289.21
INSURANCE	5,390.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,390.70
TOTAL OPERATING EXPENSES	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
TOTAL CASH OCCUPANCY COSTS	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88
PARKING INCOME - EMPLOYEES	(51,146.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(51,146.40
TOTAL INCOME	(157,507.28)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(157,507.28
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(32,200.78
DEPRECIATION	64,558.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,558.09
TAXABLE OCCUPANCY COSTS	32,357.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,357.31
TAX BENEFITS	(12,619.35)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(12,619.35
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,737.96

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OCCUPANCY STUDY

FOR ANCHOR BANK

SCENARIO ONE - LOW

STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	25,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,200.00
UTILITIES	27,086.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,086.71
REAL ESTATE TAXES	37.294.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,294.43
INSURANCE	2,670.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,670.15
TOTAL OPERATING EXPENSES	92,251.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	92,251.29
CAPITALIZED EXPENDITURES	25,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
TOTAL CASH OCCUPANCY COSTS	117,251.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	117,251.29
RENTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	117,251.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	117,251.29
DEPRECIATION	32,330.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,330.43
TAXABLE OCCUPANCY COSTS	149,581.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	149,581.72
TAX BENEFITS (1)	(48,586.87)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(48,586.87
NET OCCUPANCY COSTS AFTER TAXES	100,994.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100,994.85

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY

FOR Anchor Bank

SCENARIO ONE - LOW

STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	1,706.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,706.25
UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REAL ESTATE TAXES	24,512.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,512.76
INSURANCE	1,755.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,755.60
TOTAL OPERATING EXPENSES	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
TOTAL CASH OCCUPANCY COSTS	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
INCOME											
PARKING INCOME - EMPLOYEES	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00
TOTAL INCOME	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00
NET CASH OUTLAY BEFORE TAXES	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXABLE OCCUPANCY COSTS	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
TAX BENEFITS	(4,985.22)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(4,985.22
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,797.39

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO ONE (SELL ALL PROPERTIES)

LOW ALTERNATIVE - WITH APPRECIATION

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								1			CUMULATIVE ;		CUMULATIVE PV OF!
	1			-OCCUPANCY COSTS-	·		DCCUPANCY COST :			! NET OCCUPANCY !	NET OCCUPANCY	NET OCCUPANCY !	NET OCCUPANCY
	! CAPITAL !	! NEW	CAPITAL SQUARE	MADISON		TOTAL !	INCOME TAX	SALES	TAX ON GAIN	COSTS NET OF	COSTS NET OF ;	COSTS NET OF	COSTS NET OF !!
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	BENEFITS	PROCEEDS	ON SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS !!
1993	4,867,600	N/A	91,078	12,783	117,251	221,112	(159,910)			4,928,802	4,928,802	4,928,802	4,928,802
1994		377,139	232,313	N/A	N/A	609,452 ;	(279,205);	(7,364,846)	1,459,971	(5,574,628)	(645,827);	(5,284,006);	(355,204);;
1995		395,293	243,928	N/A	N/A	639,221	(293,041);	•		346,180	(299,646)	311,026	(44,178);;
1996		414,355	256,125	N/A	N/A	670,480	(305,405);			365,075	65,428	294,694	250,516
1997	430,760		268,931	N/A	N/A	703,301	(318,380)	•		815,681	881,110	624,106	874,622
1998		496.812	282,377	N/A	N/A	779,189	(352,651)			426,538	1.307.648	309,345	1,183,967
1999		520,888	296,496	N/A	N/A	817,384	(367,954);	· · · · · · · · · · · · · · · · · · ·		449,430			1,492,922
2000		546,167	311,321	N/A	N/A	857,488	(383,784);	The second secon		473,704	2,230,783	308,665	1,801,588
2001		572,710	326.887	N/A	N/A	899,597	(400,396)			499,201	2,729,984		2,109,909
2002	551,360		343.231	N/A	N/A	943,812	(417,814)			1,077,358	3,807,342		2,740,628
RESIDUAL VALUE						,,,,,,,	(,)	(5,866,878)	586,527				(350,653);;
NEOTONE THEOE								1					!!
	5.849.720	4,358,315	2,652,687	12.783	117.251	7.141.036	(3 278 538)	(13,231,724)	2.046.498	(1.473.008)		(350,653)	!!
	1 3,047,720	1 4,000,010	4,034,001	12,703	117,231	1,141,050 1	(0,270,330)	1 (10,201,724)	1	1		(030,030)	11
	1	1						1	,			1	. 11

NOTES: 1. RESIDUAL VALUE = ORIGINAL COST LESS TAXES ON GAIN.

2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO ONE (SELL ALL PROPERTIES)
LOW ALTERNATIVE - WITH DEPRECIATION

	1 1 1	 		-OCCUPANCY COSTS-			CCUPANCY COST			II NET OCCHDANCY	CUMULATIVE !	 Problem State To the state of the state 	CUMULATIVE PV OF !!
	CAPITAL	NEN .	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES		COSTS NET OF	COSTS NET OF		COSTS NET OF
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	BENEFITS	PROCEEDS	ON SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
1993	4,867,600	N/A	91,078	12,783	117,251	221,112	(159,910)			4,928,802	4,928,802	4,928,802	4,928,802
1994		377,139	232,313	N/A	N/A	609,452	(279,205);	(7,364,846)	1,459,971	(5,574,628)	(645,827);	(5,284,006)	(355,204);;
1995		395,293	243,928	N/A	N/A	639,221	(293,041);			346,180	(299,646);	311,026	(44,178);;
1996	1	414,355	256,125	N/A	N/A	670,480	(305,405);;			365,075	65,428	294,694	250,516
1997	430,760	434,370	268,931	N/A	N/A	703,301	(318,380);;			815,681	881,110 ;	624,106	874,622
1998	1	496,812	282,377	N/A	N/A	779,189	(352,651);;			426,538	1,307,648 ;	309,345	1,183,967
1999	1	520,888	296,496	N/A	N/A	817,384 ;	(367,954);;			449,430	1,757,079 ;	308,955	1,492,922
2000	1	546,167	311,321	N/A	N/A	857,488 ;	(383,784);;			473,704	2,230,783 }	308,665	1,801,588 ::
2001	1	572,710	326,887	N/A	N/A	899,597	(400,396);;		1	499,201	2,729,984	308,321	2,109,909
2002	551,360	600,581	343,231	N/A	N/A	943,812	(417,814);;			1,077,358	3,807,342	630,719	2,740,628
RESIDUAL VALUE							11	(4,958,366)	232,208	(4,726,158)	(918,816);	(2,766,839)	(26,212);;
											:::::::::::::::::::::::::::::::::::::::		:::::::::::::::::::::::::::::::::::::::
	5,849,720	4,358,315	2,652,687	12,783	117,251	7,141,036	(3,278,538);;	(12,323,211)	1,692,178	(918,816)		(26,212)	
				***************************************		: :::::::::::::::::::::::::::::::::::::	:::::::::::::::::::::::::::::::::::::::	***********			사이스 맛이 되다		

NOTES: 1. RESIDUAL VALUE = ORIGINAL COST LESS TAXES ON GAIN.

2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

EXHIBIT E

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO ONE (SELL ALL PROPERTIES)

HIGH ALTERNATIVE

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							1			1	CUMULATIVE :	PV OF	CUMULATIVE PV OF!
				-OCCUPANCY COSTS		/	OCCUPANCY COST !!			NET OCCUPANCY	NET OCCUPANCY !	NET OCCUPANCY	NET OCCUPANCY
	CAPITAL	NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES	TAX ON GAIN	COSTS	COSTS NET OF	COSTS NET OF	COSTS NET OF
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	BENEFITS !!	PROCEEDS	ON SALE	AFTER TAXES	TAX BENEFITS ;	TAX BENEFITS	TAX BENEFITS !!
												¦	
1993	6,138,500	N/A	91,078	12,783	117,251	221,112	(159,910);;		1	6,199,702	6,199,702 ;	6,199,702	6,199,702
1994		420,511	232,313	N/A	N/A	652,823	(307,746);;	(7,364,846)	1,459,971	(5,559,798)	639,904 ¦	(5,269,949)	929,753
1995		440,834	243,928	N/A	N/A	684,762	(322,935);;			361,827	1,001,732 ;		
1996	i	462,173	256,125	N/A	N/A	718,298	(336,188);;		hij di es H	382,110	1,383,842 ¦	325,410	1,580,248
1997		484.579	268,931	N/A	N/A	753,510	(350,095);;		1	403,415	1,787,257	325,644	1,905,892
1998	544,530	554,431	282,377	N/A	N/A	836,809	(388,570);;			992,768	2,780,025	759,601	
1999		581.388	296,496	N/A	N/A	877,884	(405,054);;			472,830	3,252,855	342,918	3,008,411
2000	. i	609,692	311,321	N/A	N/A	921,013	(422,064);		1	498,949	3,751,805	342,996	3,351,407
2001		639,412	326,887	N/A	N/A	966,299	(439,915);;			526,384	4,278,189	342,991	3,694,398
2002	700,110		343,231	N/A	N/A	1,013,849	(458,629)			1,255,329	5,533,518	775,328	4,469,726
RESIDUAL VALUE							1	(6,810,609)	500,720	(6,309,889)	(776,371)	(3,897,170)	572,555
									!				
	7,383,140	4,863,638	2,652,687	12,783	117,251	7,646,359	(3,591,106);	(14,175,455)	1,960,691	(776,371)		572,555	
						:::::::::::::::::::::::::::::::::::::::	:	**********					

NOTES: 1. RESIDUAL VALUE = ORIGINAL COST LESS TAXES ON GAIN.

- 2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.
- 3. IF A BUILD AND TAX-FREE EXCHANGE CAN BE NEGOTIATED
 WHICH WOULD DEFER THE TIMING OF TAX PAYMENT OF CAPITAL GAINS TAX THEN THE PV OF NET
 OCCUPANCY AFTER TAXES WOULD DECLINE TO \$(262,554) (A DIFFERENCE OF \$835,109).

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ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/94

	CAPITAL SQUARE AND PARKING RAMP	MADISON NEWSPAPER LOT	PROVIDENT	TOTAL
SALES PRICE	6,760,000	550,00 0	685,000	7,995,000
LESS: 3% SALES COSTS	(202,800)	(16,500)	(20,550)	(239,850)
LESS: ACCRUED REAL ESTATE TAX PAYMENT	(325,407)	(25,738)	(39,159)	(390,304)
SALES PROCEEDS	6,231,793	507,762	625,291	7,364,846
ORIGINAL COST LESS: ACCUMULATED	7,189,140	583,470	770,124	8,542,735
DEPRECIATION (AS OF 12/31/93)	(4,050,157)	0	(480,943)	(4,531,099)
BASIS	3,138,983	583,470	289,182	4,011,635
TAXABLE GAIN	3,418,217	(49,970)	375,268	3,743,515

ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/03

HIGH OPTION

11211	* NEW FACILITY	TOTAL
SALES PRICE	7,383,140	7,383,140
LESS: 3% SALES COSTS LESS: ACCRUED REAL ESTATE TAX PAYMENT	(221,494) (351,037)	(221,494) (351,037)
SALES PROCEEDS	6,810,609	6,810,609
ORIGINAL COST	7,383,140	7,383,140
LESS: ACCUMULATED DEPRECIATION (AS OF 12/31/02)	(1,505,391)	(1,505,391)
BASIS	5,877,749	5,877,749
TAXABLE GAIN	1,283,897	1,283,897
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OCCUPANCY STUDY FOR

ANCHOR BANK

SCENARIO ONE - HIGH

STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	249,890.15	99.756.41	104,744.23	109,981.44	115,480.51	132,042.30	138,644.42	145,576.64	152,855.47	160 498 25	1,409,469.81
UTILITIES	231,577.83	83.646.68	87,829.01	92,220.46	96,831.48	110,718.70	116,254.64	122,067.37	128,170.74		1,203,896.17
REAL ESTATE TAXES	371,718.57	206,948.07	217,295.47	228,160.25	239,568.26	275,046.67	288,799.01	303,238.96	318,400.90		2,783,497.11
INSURANCE	34,277.25	16.109.73	16.915.22	17,760.98	18,649.03	21,323.60	22,389.78	23,509.27	24,684.73	25,918.97	
RENT FOR DOWNTOWN FACILITY	0.00	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02		2,561,608.72
TOTAL OPERATING EXPENSES	887,463.80	638,773.38	670,712.05	704,247.65	739,460.03	821,508.58	862,584.00	905,713.20	950,998.86	998,548.81	8,180,010.37
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	60,000.00	14,050.00	14,050.00	14,050.00	14,050.00	15,300.00	15,300.00	15,300.00	15,300.00	15,300.00	192,700.00
TOTAL CASH OCCUPANCY COSTS	947,463.80	652,823.38	684,762.05	718,297.65	753,510.03	836,808.58	877,884.00	921,013.20	966,298.86	1,013,848.81	8,372,710.37
INCOME											
NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52
PARKING INCOME-TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88
PARKING INCOME-EMPLOYEES	(66,338.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(66,338.40
TOTAL INCOME	(726,351.80)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(726,351.80
NET CASH OUTLAY BEFORE TAXES	221,112.00	652,823.38	684,762.05	718,297.65	753,510.03	836,808.58	877,884.00	921,013.20	966,298.86	1,013,848.81	7,646,358.58
DEPRECIATION	248,913.33	150,319.00	157,326.00	157,772.00	158,219.00	174,825.00	176,016.00	176,502.00	176,988.00	177,424.00	1,754,304.33
TAXABLE OCCUPANCY COSTS	470,025.33	803,142.38	842,088.05	876,069.65	911,729.03	1,011,633.58	1,053,900.00	1,097,515.20	1,143,286.86	1,191,272.81	9,400,662.91
TAX BENEFITS (1)	(159,909.88)	(307,746.03)	(322,934.84)	(336,187.66)	(350,094.82)	(388,570.09)	(405,054.00)	(422,063.93)	(439,914.88)	(458,629.40)	(3,591,105.53
NET OCCUPANCY COSTS AFTER TAXES	310,115.45	495,396.35	519,153.21	539,881.99	561,634.21	623,063.48	648,846.00	675,451.27	703,371.99	732.643.41	5,809,557.37

(1) CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO ONE - HIGH

STATEMENT OF NET OCCUPANCY COSTS - PROPOSED SUBURBAN OFFICE

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	0.00	99,756.41	104,744.23	109,981.44	115,480.51	132,042.30	138,644.42	145,576.64	152,855.47	160,498.25	1,159,579.65
UTILITIES	0.00	83,646.68	87,829.01	92,220.46	96,831.48	110,718.70	116,254.64	122,067.37	128,170.74	134,579.27	972,318.34
REAL ESTATE TAXES	0.00	206,948.07	217,295.47	228,160.25	239,568.26	275,046.67	288,799.01	303,238.96	318,400.90	334,320.95	2,411,778.54
INSURANCE	0.00	16,109.73	16,915.22	17,760.98	18,649.03	21,323.60	22,389.78	23,509.27	24,684.73	25,918.97	187,261.31
TOTAL OPERATING EXPENSES	0.00	406,460.88	426,783.92	448,123.12	470,529.28	539,131.28	566,087.84	594,392.24	624,111.85	655,317.44	4,730,937.85
CAPITALIZED EXPENDITURES	0.00	14,050.00	14,050.00	14,050.00	14,050.00	15,300.00	15,300.00	15,300.00	15,300.00	15,300.00	132,700.00
TOTAL CASH OCCUPANCY COSTS	0.00	420,510.88	440,833.92	462,173.12	484,579.28	554,431.28	581,387.84	609,692.24	639,411.85	670,617.44	4,863,637.85
INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	0.00	420,510.88	440,833.92	462,173.12	484,579.28	554,431.28	581,387.84	609,692.24	639,411.85	670,617.44	4,863,637.85
DEPRECIATION	0.00	150,319.00	157,326.00	157,772.00	158,219.00	174,825.00	176,016.00	176,502.00	176,988.00	177,424.00	1,505,391.00
TAXABLE OCCUPANCY COSTS	0.00	570,829.88	598,159.92	619,945.12	642,798.28	729,256.28	757,403.84	786,194.24	816,399.85	848,041.44	6,369,028.85
TAX BENEFITS (1)	0.00	(217,144.15)	(227,802.87)	(236,299.10)	(245,211.83)	(278,442.95)	(289,420.50)	(300,648.75)	(312,428.94)	(324,769.16	(2,432,168.25)
NET OCCUPANCY COSTS AFTER TAXES	0.00	353,685.73	370,357.05	383.646.02	397.586.45	450.813.33	467.983.34	485.545.48	503.970.91	523.272.28	3.936.860.60

(1) CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY For Anchor Bank

SCENARIO ONE - HIGH

STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	188,889.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	188,889.75
UTILITIES	193,958.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	193,958.68
REAL ESTATE TAXES	234,622.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	234,622.17
INSURANCE	24,460.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00 343,231.37	24,460.80 2,561,608.72
RENT FOR DOWNTOWN FACILITY	0.00	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	2,301,000.72
TOTAL OPERATING EXPENSES	641,931.40	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	3,203,540.13
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	35,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35,000.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	3,238,540.13
INCOME											
NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52)
TOTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52)
NET CASH OUTLAY BEFORE TAXES	123,278.88	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	2,684,887.61
DEPRECIATION	152,024.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	152,024.81
TAXABLE OCCUPANCY COSTS	275,303.69	232,312.50	243,928.13	256,124.53	268,930.76	282,377.30	296,496.16	311,320.97	326,887.02	343,231.37	2,836,912.42
TAX BENEFITS (1)	(93,718.44)	(90,601.88)	(95,131.97)	(99,888.57)	(104,883.00)	(110,127.15)	(115,633.50)	(121,415.18)	(127,485.94)	(133,860.23)	(1,092,745.84)
NET OCCUPANCY COSTS AFTER TAXES	181,585.25	141,710.63	148,796.16	156,235.96	164,047.76	172,250.15	180,862.66	189,905.79	199,401.08	209,371.13	1,744,166.57

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OCCUPANCY STUDY

FOR Anchor Bank

SCENARIO ONE - HIGH

STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES	74 004 15	0.00	0.00	0.00	۸ ۸۸	0.00	0.00	0.00	0.00	0.00	34,094.15
MAINTENANCE UTILITIES	34,094.15 10,532.43	0.00 0.00	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.532.43
REAL ESTATE TAXES	75,289.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75,289.21
INSURANCE	5,390.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,390.70
TOTAL OPERATING EXPENSES	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
TOTAL CASH OCCUPANCY COSTS	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88
PARKING INCOME - EMPLOYEES	(51,146.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(51,146.40)
TOTAL INCOME	(157,507.28)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(157,507.28
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(32,200.78
DEPRECIATION	64,558.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,558.09
. TAXABLE OCCUPANCY COSTS	32,357.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,357.31
TAX BENEFITS	(12,619.35)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(12,619.35
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,737.96

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO DNE - HIGH

STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	25,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,200.00
UTILITIES	27,086.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,086.71
REAL ESTATE TAXES	37,294.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,294.43
INSURANCE	2,670.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,670.15
TOTAL OPERATING EXPENSES	92,251.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	92,251.29
CAPITALIZED EXPENDITURES	25,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
TOTAL CASH OCCUPANCY COSTS	117,251.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	117,251.29
RENTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	117,251.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	117,251.29
DEPRECIATION	32,330.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,330.43
TAXABLE OCCUPANCY COSTS	149,581.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	149,581.72
TAX BENEFITS (1)	(48,586.87)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(48,586.87)
NET OCCUPANCY COSTS AFTER TAXES	100,994.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100,994.85

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY

FOR ANCHOR BANK

SCENARIO ONE - HIGH

STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	1,706.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,706.25
UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REAL ESTATE TAXES	24,512.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,512.76
INSURANCE	1,755.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,755.60
TOTAL OPERATING EXPENSES	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
TOTAL CASH OCCUPANCY COSTS	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
INCOME											
PARKING INCOME - EMPLOYEES	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00
TOTAL INCOME	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00
NET CASH OUTLAY BEFORE TAXES	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXABLE OCCUPANCY COSTS	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
TAX BENEFITS	(4,985.22)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(4,985.22
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,797.39

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO ONE (SELL ALL PROPERTIES)
HIGH ALTERNATIVE - WITH DEPRECIATION

YEAR	CAPITAL OUTLAY	NEW FACILITY	CAPITAL SQUARE	-OCCUPANCY COSTS- MADISON NEWSPAPER LOT	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST INCOME TAX BENEFITS	SALES Proceeds	TAX ON GAIN ON SALE		CUMULATIVE NET OCCUPANCY COSTS NET OF TAX BENEFITS	NET OCCUPANCY COSTS NET OF	CUMULATIVE PV OF !! NET OCCUPANCY !! COSTS NET OF !! TAX BENEFITS !!
1993 1994 1995	6,138,500	N/A 420,511 440,834	91,078 232,313 243,928	12,783 N/A N/A	117,251 N/A N/A	221,112 652,824 684,762	(159,910);; (307,746);; (322,935);;	(7,364,846)	1,459,971	6,199,702 (5,559,797) 361,827	639,905	(5,269,948)	6,199,702 929,754 1,254,838
1996 1997 1998	544,530	462,173 484,579 554,431	256,125 268,931 282,377	N/A N/A N/A	N/A N/A N/A	718,298 ; 753,510 ; 836,808 ;	(336,188);; (350,095);; (388,570);;			382,110 403,415 992,768	1,787,257	325,644	1,580,248 1,905,892 2,665,493
1999 2000 2001		581,388 609,692 639,412	296,496 311,321 326,887	N/A N/A N/A	N/A N/A N/A	877,884 921,013 966,299	(405,054);; (422,064);; (439,915);;			472,830 498,949 526,384	3,252,855 3,751,804 4,278,188	342,996	3,008,411 3,351,407 3,694,398
2002 RESIDUAL VALUE	700,110	670,617	343,231	N/A	N/A	1,013,848	(458,629)	(6,257,334)	284,942	1,255,329 (5,972,391)	5,533,517 (438,874)		4,469,725 781,003
	7,383,140	4,863,637	2,652,687	12,783	117,251	7,646,358	(3,591,106)	(13,622,179)	1,744,913	(438,874)		781,003	

NOTES: 1. RESIDUAL VALUE = ORIGINAL COST LESS TAXES ON GAIN.

2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO ONE (SELL ALL PROPERTIES)

HIGH ALTERNATIVE - WITH APPRECIATION

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i				OCCUPANCY COSTS-		/;	OCCUPANCY COST !!		1	NET OCCUPANCY	NET OCCUPANCY	HET OCCUPANCY	NET OCCUPANCY
	CAPITAL	NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES	TAX ON GAIN	COSTS !	COSTS NET OF	COSTS NET OF	COSTS NET OF !!
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	BENEFITS !!	PROCEEDS	ON SALE	AFTER TAXES	TAX BENEFITS ;	TAX BENEFITS	TAX BENEFITS ::
1993	6,138,500 ;	: N/A	91,078	12,783	117,251	221,112	(159,910);;		1	6,199,702			
1994		420,511	232,313	N/A	N/A	652,824	(307,746);;	(7,364,846)	1,459,971				
1995		440,834	243,928	N/A	N/A	684,762	(322,935);;			361,827	1,001,732		1,254,838
1996		462,173	256,125	N/A	N/A	718,298	(336,188);;		1	382,110	1,383,842		
1997		484,579	268,931	N/A	N/A	753,510	(350,095);;		1	403,415	1,787,257		1,905,892
1998	544,530	554,431	282,377	N/A	N/A	836,808	(388,570);;			992,768	2,780,025		
1999	1	581,388	296,496	N/A	N/A	877,884	(405,054);;		1	472,830	3,252,855		
2000		609,692	311,321	N/A	N/A	921,013	(422,064);;		1	498,949	3,751,804	•	3,351,407
2001	Pinger Street	639,412	326,887	N/A	N/A	966,299	(439,915);;		1	526,384	4,278,188		3,694,398
2002	700,110	670,617	343,231	N/A	N/A	1,013,848	(458,629);;		!	1,255,329	5,533,517		4,469,725
RESIDUAL VALUE	1						la e de la	(7,403,999)	732,142	(6,671,857)	(1,138,340)	(4,120,732)	348,993
		 											
	7,383,140 ;	4,863,637	2,652,687	12,783	117,251	7,646,358	(3,591,106);;	(14,768,845)	2,192,113	(1,138,340)		348,993	
	::::::::::::::::::::::::		***************************************	***************************************				***********				;======;	

NOTES: 1. RESIDUAL VALUE = ORIGINAL COST LESS TAXES ON GAIN.

2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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EXHIBIT F

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO TWO (KEEP ALL DOWNTOWN HOLDINGS)

YEAR	NEW FACILITY	CAPITAL SQUARE	-OCCUPANCY COSTS- Madison Newspaper Lot	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST INCOME TAX BENEFITS	SALES PROCEEDS	TAX ON GAIN	COSTS NET OF		COSTS NET OF	COMPLATIVE PV OF !! NET OCCUPANCY !! COSTS NET OF !! TAX BENEFITS !!
I LAN		nnv ((n))	HEWOTHI ER EUT									
1993	N/A	91,078	12,783	117,251	221,112	(159,910)			61,202	61,202	61,202	61,202
1994	N/A	85,141	13,422	100,864	199,426		0	0	34,388	95,590	32,595	93,797
1995	N/A	91,468	14,093	105,707	211,268				44,867	140,456	40,310	134,108
1996	N/A	99,855	14,797	110,792	225,445			1	57,302	197,758 ;	48,799	182,907
1997	N/A	166,178	15,537	116,132	297,848				111,652	309,410	90,128	273,034
1998	N/A	190,851	16,314	121,739	328,904				120,453	429,863	92,163	365,197 \
1999	N/A	199,275	17,130	127,626	344,030				129,340	559,204	93,804	459,000
2000		208,120	17,986	133,807	359,913				138,702	697,906	95,349	554,349
2001	N/A	217,407	18,886	140,297	376,590				148,690	846,596	96,886	651,236
2002	. N/A	325,538	19,830	147,112	492,480			į	228,948	1,075,544	141,405	792,641
RESIDUAL VALUE	N/A	323,300	17,000			(_0,,0,	(7,149,660)	2.173.929	(4,975,731)	(3,900,187)	(3,073,156)	(2,280,515);;
RESIDONE THEOE	1											
	. 0	1.674.911	160.778	1,221,327	3.057.016	(1,981,472)	(7,149,660)	2,173,929	(3,900,187)		(2,280,515)	1 !!
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NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES.

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/03

	CAPITAL SQUARE AND PARKING RAMP	MADISON NEWSPAPER LOT	PROVIDENT BUILDING	TOTAL
SALES PRICE	6,760,000	550,000	685,000	7,995,000
LESS: 3% SALES COSTS	(202,800)	(16,500)	(20,550)	(239,850)
LESS: ACCRUED REAL ESTATE TAX PAYMEN	T (504,813)	(39,929)	(60,749)	(605,490)
SALES PROCEEDS	6,052,387	493,571	603,701	7,149,660
ORIGINAL COST	7,440,515	583,470	806,124	8,830,110
LESS: ACCUMULATED DEPRECIATION (AS OF 12/31/02)	(6,036,959)	0	(612,177)	(6,649,136)
BASIS	1,403,556	583,470	193,947	2,180,974
TAXABLE GAIN	5,153,644	(49,970)	470,503	5,574,176
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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO TWO STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
DCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	249,890.15	262,384.66	275,503.89	289,279.09	303,743.04	318,930.19	334,876.70	351,620.54	369,201.56		3,143,091.46
UTILITIES	231,577.83	243,156.72	255,314.55	268,080.28	281,484.29	295,558.51	310,336.43	325,853.26	342,145.92		2,912,761.00
REAL ESTATE TAXES	371,718.57	390,304.50	409,819.73	430,310.71	451,826.25	474,417.56	498,138.44	523,045.36	549,197.63		4,675,436.28
INSURANCE	34,277.25	35,991.11	37,790.67	39,680.20	41,664.21	43,747.42	45,934.79	48,231.53	50,643.11	53,175.27	431,135.57
TOTAL OPERATING EXPENSES	887,463.80	931,836.99	978,428.84	1,027,350.28	1,078,717.80	1,132,653.69	1,189,286.37	1,248,750.69	1,311,188.22	1,376,747.64	11,162,424.32
REMODELING COSTS	0.00	0.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	50,000.00
CAPITALIZED EXPENDITURES	60,000.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	297,375.00
TOTAL CASH OCCUPANCY COSTS	947,463.80	958,211.99	1,004,803.84	1,053,725.28	1,130,092.80	1,159,028.69	1,215,661.37	1,275,125.69	1,337,563.22	1,428,122.64	11,509,799.32
INCOME											
NET RENTAL INCOME	(553,652,52)	(578.664.82)	(604,575.41)	(631,640.36)	(627,663.88)	(613,986.72)	(644,686.05)	(676,920.36)	(710,766.38)	(679,431.19)(6,321,987.69)
PARKING INCOME-TENANTS			(115,822.34)	(119,844.89)	(120,868.71)	(124,362.31)	(130,580.43)	(137,109.45)	(143,964.92)	(137,783.04)(1,247,162.41)
PARKING INCOME-EMPLOYEES			(73,138.09)	(76,794.99)	(83,712.40)	(91,775.88)	(96,364.67)	(101,182.90)	(106,242.05)	(118,428.09) (883,632.78
TOTAL INCOME	(726,351.80)	(758,785.57)	(793,535.84)	(828,280.25)	(832,244.99)	(830,124.91)	(871,631.15)	(915,212.71)	(960,973.35)	(935,642.32)(8,452,782.88
NET CASH OUTLAY BEFORE TAXES	221,112.00	199,426.42	211,268.01	225,445.04	297,847.81	328,903.78	344,030.22	359,912.98	376,589.88	492,480.31	3,057,016.44
DEPRECIATION	248,913.33	250,124.60	241,777.47	232,066.66	230,951.69	231,960.88	232,831.53	233,668.59	234,143.57	234,618.31	2,371,056.63
TAXABLE OCCUPANCY COSTS	470,025.33	449,551.02	453,045.48	457,511.70	528,799.50	560,864.66	576,861.75	593,581.57	610,733.45	727,098.62	5,428,073.07
TAX BENEFITS (1)	(159,909.88)	(165,038.65)	(166,401.49)	(168,143.31)	(186,195.55)	(208,450.97)	(214,689.83)	(221,210.56)	(227,899.79)	(263,532.21)(1,981,472.25
NET OCCUPANCY COSTS AFTER TAXES	310,115.45	284,512.37	286.643.99	289,368.39	342,603.94	352,413.69	362,171.92	372,371.01	382,833.65	463,566.41	3,446,600.82

(1) CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO TWO
STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS											
OPERATING EXPENSES MAINTENANCE	188,889.75	198.334.24	208,250.95	218,663.50	229.596.67	241,076.51	253,130.33	265,786.85	279,076.19	293,030.00	2,375,834.98
UTILITIES	193,958.68	203.656.61	213,839,44	224.531.41	235,757.98	247,545.88	259,923.18	272,919.34	286,565.30	300,893.57	2,439,591.40
REAL ESTATE TAXES	234,622.17	246,353.28	258,670.95	271,604.49	285,184.72	299,443.96	314,416.15	330,136.96	346,643.81	363,976.00	2,951,052.50
INSURANCE	24,460.80	25,683.84	26,968.03	28,316.43	29,732.26	31,218.87	32,779.81	34,418.80	36,139.74	37,946.73	307,665.31
TOTAL OPERATING EXPENSES	641,931.40	674,027.97	707,729.37	743,115.84	780,271.63	819,285.21	860,249.47	903,261.95	948,425.04	995,846.30	8,074,144.19
REMODELING COSTS	0.00	0.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	50,000.00
CAPITALIZED EXPENDITURES	35,000.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	236,375.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	696,402.97	730,104.37	765,490.84	827,646.63	841,660.21	882,624.47	925,636.95	970,800.04	1,043,221.30	8,360,519.19
INCOME NET RENTAL INCOME	(553,652.52)	(578,664.82)	(604,575.41)	(631,640.36)	(627,663.88)	(613,986.72)	(644,686.05)	(676,920.36)	(710,766.38)	(679,431.19)(6,321,987.69
TOTAL INCOME	(553,652.52)	(578,664.82)	(604,575.41)	(631,640.36)	(627,663.88)	(613,986.72)	(644,686.05)	(676,920.36)	(710,766.38)	(679,431.19	(6,321,987.69
NET CASH OUTLAY BEFORE TAXES	123,278.88	117,738.16	125,528.96	133,850.48	199,982.75	227,673.49	237,938.42	248,716.59	260,033.67	363,790.10	2,038,531.50
DEPRECIATION	152,024.81	152,918.91	153,629.32	154,339.72	155,050.13	156,521.04	157,264.69	157,974.75	158,685.28	159,395.56	1,557,804.21
TAXABLE OCCUPANCY COSTS	275,303.69	270,657.07	279,158.28	288,190.20	355,032.88	384,194.53	395,203.11	406,691.34	418,718.95	523,185.66	3,596,335.71
TAX BENEFITS (1)	(93,718.44)	(96,830.01)	(100,145.48)	(103,667.93)	(119,986.58)	(141,109.62)	(145,402.96)	(149,883.37)	(154,574.14)	(185,566.16)(1,290,884.68
NET OCCUPANCY COSTS AFTER TAXES	181,585.25	173,827.06	179,012.80	184,522.27	235,046.31	243,084.92	249,800.15	256,807.97	264,144.81	337,619.50	2,305,451.03

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO TWO STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES		TF 700 0/	77 500 00	70 4/0 04	41 441 75	47 517 74	45 (00 42	47,973.89	50,372.59	52,891.22	428,832.57
MAINTENANCE UTILITIES	34,094.15 10.532.43	35,798.86 11.059.06	37,588.80 11,612.01	39,468.24 12.192.61	41,441.65	43,513.74 13,442.35	45,689.42 14.114.47	14.820.19	15.561.20	16,339.26	132,475.83
REAL ESTATE TAXES	75.289.21	79,053.67	83,006.35	87,156.67	91,514.51	96.090.23	100,894.74	105,939.48	111,236.45	116,798.28	946,979.60
INSURANCE	5,390.70	5,660.24	5,943.25	6,240.41	6,552.43	6,880.05	7,224.05	7,585.26	7,964.52	8,362.75	67,803.65
TOTAL OPERATING EXPENSES	125,306.50	131,571.82	138,150.41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
TOTAL CASH OCCUPANCY COSTS	125,306.50	131,571.82	138,150.41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	(110,465.43)	(115,822.34)	(119,844.89)	(120,868.71)	(124,362.31)	(130,580.43)	(137,109.45)	(143,964.92)	(137,783.04)	(1,247,162.41)
PARKING INCOME - EMPLOYEES	(51,146.40)	(53,703.72)	(56,388.91)	(59,208.35)	(65,246.43)	(72,386.61)	(76,005.94)	(79,806.23)	(83,796.54)	(94,860.31)	(692,549.44)
TOTAL INCOME	(157,507.28)	(164,169.15)	(172,211.24)	(179,053.24)	(186,115.14)	(196,748.92)	(206,586.36)	(216,915.68)	(227,761.47)	(232,643.35)	(1,939,711.85)
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	(32,597.33)	(34,060.83)	(33,995.31)	(33,804.31)	(36,822.55)	(38,663.68)	(40,596.86)	(42,626.70)	(38,251.85)	(363,620.20
DEPRECIATION	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	645,580.90
TAXABLE OCCUPANCY COSTS	32,357.31	31,960.76	30,497.26	30,562.78	30,753.78	27,735.54	25,894.41	23,961.23	21,931.39	26,306.24	281,960.70
TAX BENEFITS	(12,619.35)	(12,464.70)	(11,893.93)	(11,919.48)	(11,993.97)	(10,816.86)	(10,098.82)	(9,344.88)	(8,553.24)	(10,259.43)	(109,964.67
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	19,496.06	18,603.33	18,643.29	18,759.80	16,918.68	15,795.59	14,616.35	13,378.15	16,046.81	171,996.02

OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO TWO STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	25,200.00	26,460.00	27.783.00	29.172.15	30,630.76	32,162.30	33,770.41	35,458.93	37,231.88	39,093.47	316,962.89
UTILITIES	27,086.71	28,441.05	29.863.10	31,356.26	32,924.07	34,570.27	36,298.79	38,113.73	40,019.41	42,020.38	340,693.77
REAL ESTATE TAXES	37,294.43	39,159.15	41,117.10	43,172.96	45,331.61	47,598.19	49,978.10	52,477.00	55,100.85	57,855.89	469,085.27
INSURANCE	2,670.15	2,803.66	2,943.84	3,091.03	3,245.58	3,407.86	3,578.26	3,757.17	3,945.03	4,142.28	33,584.86
TOTAL OPERATING EXPENSES	92,251.29	96,863.85	101,707.05	106,792.40	112,132.02	117,738.62	123,625.55	129,806.83	136,297.17	143,112.03	1,160,326.79
CAPITALIZED EXPENDITURES	25,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	61,000.00
TOTAL CASH OCCUPANCY COSTS	117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
RENTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
DEPRECIATION	32,330.43	32,647.60	23,590.06	13,168.85	11,343.47	10,881.75	11,008.75	11,135.75	10,900.20	10,664.66	167,671.52
TAXABLE OCCUPANCY COSTS	149,581.72	133,511.45	129,297.11	123,961.25	127,475.49	132,620.37	138,634.30	144,942.58	151,197.37	157,776.69	1,388,998.31
TAX BENEFITS (1)	(48,586.87)	(50,509.47)	(48,865.87)	(46,784.89)	(48,155.44)	(50,161.94)	(52,507.38)	(54,967.61)	(57,406.97)	(59,972.91)	(517,919.34)
NET OCCUPANCY COSTS AFTER TAXES	100,994.85	83,001.99	80,431.23	77,176.36	79,320.05	82,458.42	86,126.92	89,974.97	93,790.39	97,803.78	871,078.97

(1) CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY For Anchor Bank Scenario Tho

STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	1,706.25	1,791.56	1,881.14	1,975.20	2,073.96	2,177.66	2,286.54	2,400.87	2,520.91	2,646.95	21,461.03
UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REAL ESTATE TAXES	24,512.76	25,738.40	27,025.32	28,376.59	29,795.42	31,285.19	32,849.45	34,491.92	36,216.52	38,027.34	308,318.92
INSURANCE	1,755.60	1,843.38	1,935.55	2,032.33	2,133.94	2,240.64	2,352.67	2,470.31	2,593.82	2,723.51	22,081.75
TOTAL OPERATING EXPENSES	27,974.61	29,373.35	30,842.01	32,384.11	34,003.32	35,703.48	37,488.66	39,363.09	41,331.25	43,397.81	351,861.69
TOTAL CASH OCCUPANCY COSTS	27,974.61	29,373.35	30,842.01	32,384.11	34,003.32	35,703.48	37,488.66	39,363.09	41,331.25	43,397.81	351,861.69
INCOME PARKING INCOME - EMPLOYEES	(15,192.00)	(15,951.60)	(16,749.18)	(17,586.64)	(18,465.97)	(19,389.27)	(20,358.73)	(21,376.67)	(22,445.50)	(23,567.78)	(191,083.34)
TOTAL INCOME	(15,192.00)	(15,951.60)	(16,749.18)	(17,586.64)	(18,465.97)	(19,389.27)	(20,358.73)	(21,376.67)	(22,445.50)	(23,567.78)	(191,083.34)
NET CASH OUTLAY BEFORE TAXES	12,782.61	13,421.75	14,092.83	14,797.47	15,537.35	16,314.22	17,129.93	17,986.42	18,885.74	19,830.03	160,778.35
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXABLE OCCUPANCY COSTS	12,782.61	13,421.75	14,092.83	14,797.47	15,537.35	16,314.22	17,129.93	17,986.42	18,885.74	19,830.03	160,778.35
TAX BENEFITS	(4,985.22)	(5,234.48)	(5,496.20)	(5,771.01)	(6,059.57)	(6,362.54)	(6,680.67)	(7,014.70)	(7,365.44)	(7,733.71)	(62,703.56)
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	8,187.26	8,596.63	9,026.46	9,477.78	9,951.67	10,449.25	10,971.72	11,520.30	12,096.32	98,074.79

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCHEDULE OF RENEWALS & EXPIRATIONS

YEAR	DATE OF EXPIRATION	SQUARE FOOTAGE	SF ABSORBING	SF RENEWING	RENEWAL TERM	YEAR OF EXPIRATION	SQ. FT. LEASED
							33,898
1992	12/1/92	1,380	0	1,380	5	12/1/97	33,898
1993	1/1/93	230	230	0	N/A	N/A	33,668
	1/1/93	345	345	0	N/A	N/A	33,323
1994	1/1/94	495	0	495	5	1/1/99	33,323
	3/1/94	5,622	0	5,622	5	3/1/99	33,323
	4/1/94	2,854	0	2,854	5	4/1/99	33,323
	5/1/94	2,358	0	2,358	3	5/1/97	33,323
	8/1/94	6,625	0	6,625	5	8/1/99	33,323
	9/1/94	1,060	0	1,060	5	9/1/99	33,323
1995	1/1/95	460	0	460	5	1/1/00	33,323
	1/1/95	475	0	475	5	1/1/00	33,323
	3/1/95	1,119	0	1,119	5	3/1/00	33,323
1997	5/1/97	2,358	2,358	0	N/A	N/A	30,965
	7/1/97	936	0	936	5	7/1/02	30,965
	9/1/97	9,939	0	9,939	5	9/1/02	30,965
	12/1/97	1,380	1,380	0	N/A	N/A	29,585
1999	1/1/99	495	0	495	5	1/1/04	29,585
	3/1/99	5,622	0	5,622	5	3/1/04	29,585
	4/1/99	2,854	0	2,854	3	4/1/02	29,585
	8/1/99	6,625	0	6,625	5	8/1/04	29,585
	9/1/99	1,060	0	1,060	3	9/1/02	29,585
2000	1/1/00	460	0	460	5	1/1/05	29,585
	1/1/00	475	0	475	5	1/1/05	29,585
	3/1/00	1,119	0	1,119	5	3/1/05	29,585
2002	4/1/02	2,854	2,854	0	N/A	N/A	26,731
	7/1/02	936	936	0	N/A	N/A	25,795
	9/1/02	9,939	0	9,939	5	9/1/07	25,795
	9/1/02	1,060	1,060	0	N/A	N/A	24,735
			9,163				

PLUS: VACANCY AT 1/1/93 1,000

OCCUPANCY STUDY FOR ANCHOR BANK DEPRECIATION SCHEDULES

CAPITAL SQUARE DEPRECIATION SCHEDULE -	KEEP PROVIDENT ORIGINAL COST		DEPRECIATION 8/1 - 12/31/92		ACCUM. DEPR. 12/31/93	1994	1995	1996	1997	1998	199 9	2000	2001	2002	TOTAL	ACCUM. DEP 12/31/02
OLD BUILDING		930,358.86	0.00	0.00	930,358.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		930,358.86
30 YEAR S.L.		1,992,072.68	62,252.33	149,405.59	2,203,730.60	149,405.59	149,405.59									3,548,380.9
29.5 YEAR S.L.		3,545.66	107.18	257.24	3,910.08	257.24	257.24	257.24	257.24	257.24	257.24	257.24	257.24	257.24		6,225.23
29 YEAR S.L.		13,824.19	733.33	1,759.98	16,317.49	1,759.98	1,759.98	1,759.98	1,759.98	1,759.98	1,759.98	1,759.98	1,759.98	1,759.98		32,157.30 60,525.48
TENANT IMPROVEMENTS				602.00	602.00	2,571.10	4,190.88	4,901.29	5,611.69	7,082.60	7,826.26	8,536.31	9,246.22	9,957.13		.
	5,611,216.95	2,939,801.39	63,092.84	152,024.81	3,154,919.04	153,993.91	155,613.69	156,324.10	157,034.50	158,505.41	159,249.07	159,959.12	160,669.03	161,379.94	1,574,753.58	4,577,647.81
PROVIDENT Depreciation Schedule	ORIGINAL Cost		DEPRECIATION 8/1 - 12/31/92	1993	ACCUM DEPR. 12/31/93	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL	ACCUM. DEP 12/31/02
50 YEAR S.L.		273,601.63	3,660.88	8,786.11	286,048.62	8,786.11	8,786.11	8,786.11	8,786.11	8,786.11	8,786.11	8,786.11	8,786.11	8,786.11		365,123.50
FULLY DEPRECIATED		5,140.04	0.00	0.00	5,140.04											5,140.0
10 YEAR S.L. (1983)		2,076.99	48.08	115.38	2,240.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			2,240.45 8,582.23
20 YEAR S.L. (1975)		7,303.99		438.25	7,924.84	438.25	219.13	0.00	0.00	0.00	0.00	0.00	0.00			177,268.10
10 YEAR S.L. (1985)		124,969.83		17,930.84		17,930.84	8,965.42	0.00	0.00	0.00	0.00	0.00	0.00			26,591.29
10 YEAR S.L. (1986)		15,909.27		2,727.32	19,772.98	2,727.32	2,727.32	1,363.66	0.00	0.00	0.00	0.00	0.00			11,503.52
10 YEAR S.L. (1987)		5,714.44		1,177.44	7,382.48	1,177.44	1,177.44	1,177.44	588.72	0.00	0. 00 725.09	725.09	362.55			7,069.4
10 YEAR S.L. (1991) CAPITALIZED EXPENDITURE	S	604.05	302.12	725.09 430.00	1,631.26 430.00	725.09 862.55	725.09 920.75	725.09 920.75	725.09 920.7 5	725.09 920.75	920.75	920.75	920.75	920.75		8,658.55
	806,124.47	435,320.24	13,291.85	32,330.43	480,942.52	32,647.60	23,521.26	12,973.05	11,020.67	10,431.95	10,431.95	10,431.95	10,069.40	9,706.86	163,565.11	612,177.20
PARKING RAMP DEPRECIATION SCHEDULE																ACCUM DEP
	ORIGINAL COST		DEPRECIATION B/1 - 12/31/92	1993	ACCUM. DEPR. 12/31/93	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL	12/31/02
40 YEAR S.L. 20 YEAR S.L.		392,632.29 411,148.19	5,861.99 21,037.21	14,068.78 50,489.30	412,563.06 482,674.70	14,068.78 50,489.30	14,068.78 50,489.30	14,068.78 50,489.30	14,068.78 50,489.30	14,068.78 50,489.30	14,068.78 50,489.30	14,068.78 50,489.30	14,068.78 50,489.30	14,068.78 50,489.30		539,182.11 937,078.42
	1,829,298.13	803,780.48	26,899.20	64,558.09	895,237.77	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09				64,558.09		1,476,260.5

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OCCUPANCY STUDY FOR ANCHOR BANK SCHEDULE OF EMPLOYEE PARKING

SCHEDULE OF EMPLOYEE PARKING

DATE	SQ. FT. Leased	SPACES Leased	SQ. FT. LOST	EMPLOYEE Spaces	CUMULATIVE SPACES	RATE	NEW EMPL Spaces	PREV. EMP. SPACES	
1992	33,898	107	0	0	99	42.20	0.00	50,133.60	
1/1/93	33,323	105	575	2	101	42.20	1,012.80	50,133.60	
1/1/94	33,323	105	0	0	101	44.31	0.00	53,703.72	
9/1/94	33,323	105	0	0	101	44.31	0.00		
1/1/95	33,323	105	0	0	101	46.53	0.00	56,388.91	
3/1/95	33,323	105	0	0	101	46.53	0.00		
1/1/96	33,323	105	0	0	101	48.85	0.00	59,208.35	
1/1/97	33,323	105	0	0	101	51.29	0.00	62,168.77	
5/1/97	30,965	98	2,358	7	108	51.29	2,872.48		
12/1/97	29,585	94	1,380	4	112	51.29	205.18		
1/1/98	29,585	94	0	0	112	53.86	0.00	72,386.61	
3/1/98	29,585	94	0	0	112	53.86	0.00		
1/1/99	29,585	94	0	0	112	56.55	0.00	76,005.94	
4/1/99	29,585	94	0	0	112	56.55	0.00		
9/1/99	29,585	94	0	0	112	56.55	0.00		
1/1/00	29,585	94	0	0	112	59.38	0.00	79,806.23	
12/1/00	29,585	94	0	0	112	59.38	0.00		
1/1/01	29,585	94	0	0	112	62.35	0.00	83,796.54	
1/1/02	29,585	94	0	0	112	65.47	0.00	87,986.37	
4/1/02	26,731	85	2,854	9	121	65.47	5,302.75		
7/1/02	25,795	83	936	2	123	65.47	785.59		
9/1/02	24,735	80	1,060	3	126	65.47	785.59		
			9,163				10,964.40	681,585.04 692	549.4

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	NEVIASER INVES	TMENTS		AMERICAN	PETROL	EUM	WISC. ASSOC.			MCCUSKER & ROBERTSON, S			STATE OF W			COYNE, NE & BECKE	R	
SQUARE FOOTAGE		1,119			936		1	1,060			1,380			495			2,854	
PARKING SPACES		3.00			3.00		•	3.00			4.00			1.00			9.00	
EXPIRATION DATES		2/28/95			6/30/97			8/31/94			11/30/92		1	2/31/93			3/31/94	
EXPERIENCE DATES	ANNUAL	2/20/73		ANNUAL	0,00,,,		ANNUAL	0,01,71		ANNUAL	,,		ANNUAL			ANNUAL		
	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING
							į								1			;
1993	20,794.78	18.58	3.038.40	17,076.00	18.24	3.038.40	19,433.32	18.33	3,038.40	24,735.64	17.92	4,068.08	8,910.00	18.00	1,012.80	36,450.00	12.77	9,115.20
1994	21,913.78	19.58		18,018.00	19.25		20,475.63	19.32		25,972.42	18.82	4,271.48	9,355.50	18.90	1,116.60	38,321.10	13.43	9,815.85
1995	23.021.13	20.57		18,837.00			21,499.41	20.28	3,405.63	27,271.04	19.76	4,485.06	9.823.28	19.85	1,172.43	40,237.16	14.10	10,426.25
1996	24,172.18	21.60		19,656.00			22,574.38	21.30		28,634.59		4,709.31	10,314.44	20.84	1,231.05	42,249.01	14.80	10,947.57
1997	25,380.79	22.68	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	20,627.10	22.04		23,703.10	22.36		27,446.44		4,513.90	10,830.16	21.88	1,292.60	44,361.46	15.54	11,494.94
		23.82		21.658.46		er a film for the end	24,888.25	23.48		1 27,410.11	0.00	.,	11,371.67			46.579.54	16.32	
1998	26,649.83							24.65			0.00		11,940.25			48,908.51	17.14	12,673.18
1999	27,982.32	25.01		22,741.38	24.30		26,132.66				0.00		12,537.26		1.496.35	51,353.94	17.99	13,306.83
2000	29,381.44		4,453.31	23,878.45	25.51		27,439.30	25.89						26.59		53,921.64	18.89	13,972.18
2001	30,850.51	27.57		25,072.37	26.79		28,811.26	27.18 28.07			0.00		13,164.13 13,822.33	27.92		13,642.82	19.12	3:535:13
2002	32,393.03	28.95	4,909.78	12,841.95	27.44		19,837.26	20.01	4,772.00		0.00		10,011.00	•				
TOTAL REVENUE	262,539.79		39,344.48	200,406.69		33,107.55	234,794.56		38,701.33	134,060.12		22,047.84	112,069.02		13,325.06	416,025.18		107,356.81
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		STROUD, STROU			WISC AUTO &									AN SICKLE	WHEELER V			
		THOMPSON &		C.	DEALERS ASS		RR	ROBERT O. BU		ORGE	THOMAS T. GE			NDERSON	& A			
,9	9,939			5,622			475			460			6,625					SQUARE FOOTAGE
10	33.00		1	18.00			1.00			1.00			22.00					PARKING SPACES
7 !	8/31/97			2/28/94			12/31/94			2/31/94			7/31/94					EXPIRATION DATES
		ANNUAL			ANNUAL			ANNUAL			ANNUAL			STORAGE		ANNUAL		
PARKING	PSF	RENT	PARKING	PSF	RENT	PARKING	PSF	RENT	PARKING	PSF	RENT	PARKING	PSF	(156 SF)	PSF	RENT		
2 33,422.40	14.42	143,320.38	18,230.40	18.33	103,070.00	1,012.80	18.00	8,550.00	1,012.80	18.00	8,280.00	22,281.60	6.00	936.00	18.42	122.010.40		1993
33,422.40	14.85	147,619.99	19,787.40	19.27	108,340.63	1,012.80	19.00	9,024.96	1,012.80	19.00	8,739,96	23,233.10	6.18		19.40	128,497.36		1994
33,422.40	15.30	152,048.59	20,936.25	20.23	113,757.66	1,172.40	19.95	9,476.21	1,172.40	19.95	9,176.96	25,076.98	6.48	1011.47	20.37	134,922.22		1995
6 33,422.40	15.76	156,610.05	21,983.06	21.25	119,445.54		20.95	9,950.02		20.95	9,635.81	26,330.82	6.81	1062.04	21.38	141,668.33		1996
36,500.64	16.50	163,996.82	23,082.22	22.31	125,417.82	1,292.57	21.99	10,447.52	1,292.57	21.99	10,117.60	27,647.36	7.15		22.45	148,751.75		1997
3 43,368.07	17.33	172,196.66	24,236.33	23.42	131.688.71	1,357.20	23.09	10,969.90		23.09	10,623.48	29,029.73	7.51		23.58	156,189.34		1998
9 45,536.48	18.19	180,806.50	25,448,14	24.60	138,273.14		24.25	11,518.39	and the state of t	24.25	11.154.65	30,481.22	7.88		24.75	163,998.81		1999
	19.10	189,846.82	26,720.55	25.82	145,186.80		25.46	12,094.31	1,496.31		11,712.38	32,005.28	8.28		25.99	172,198.75		2000
6 50,203.96	20.06	199,339.16	28,056.58	27.12	152,446.14	1,571.13	26.73	12,699.03		26.73	12,298.00	33,605.54	8.69		27.29	180,808.68		2001
6 52,714.16	21.06	209,306.12	29,459.41	28.47	160,068.45		28.07	13,333.98		28.07	12,912.90	35,285.82	9.12		28.66	189,849.12		2002
409,826.21		1,715,091.10	237,940.33		1,297,694.87	13,220.98		108,064.30	13,220.98		104,651.73	284,977.46		11,557.89		1,538,894.75	•	TOTAL REVENUE
		1,715,091.10	to distribute a light $lack$		k sa	13,220.98			13,220.98			284,977.46						TOTAL REVENUE

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	MONTZINGO &								1
	GUSTIN ADV. L	TD		ľ	OTALS				!
SQUARE FOOTAGE		2,358			33,323				
PARKING SPACES		7.00			105				1
EXPIRATION DATES		4/30/94							
	ANNUAL			ANNUAL					AVERAGE
	RENT	PSF	PARKING	RENT	PSF	STORAGE	PSF	PARKING	SQ FT
1993	40,086.00	17.00	7,089.60	552,716.52	16.59	936.00	6.00	106,360.88	33,323
1994	41,422.20	17.57	7,574.00	577,701.52	17.34	963.30	6.18	110,465.43	33,323
1995	43,493.31	18.45	8,076.74	603,563.95	18.11	1011.47	6.48	115,822.34	33,323
1996	45,667.98	19.37	8,480.58	630,578.32	18.92	1062.04	6.81	119,844.89	33,323
1997	15,468.19	19.68	2,872.45	626,548.74	19.80	1115.14	7.15	120,868.71	31,636
1998		0.00		612,815.82	20.71	1170.90	7.51	124,362.31	29,585
1999		0.00		643,456.61	21.75	1229.44	7.88	130,580.43	29,585
2000		0.00		675,629.44	22.84	1290.91	8.28	137,109.45	29,585
2001		0.00		709,410.92	23.98	1355.46	8.69	143,964.92	29,585
2002		0.00		678,007.96	25.47	1423.23	9.12	137,783.04	26,623
TOTAL REVENUE	186,137.67		34,093.37	6,310,429.80		11,557.89		1,247,162.41	
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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO TWO (KEEP ALL DOWNTOWN HOLDINGS)
WITH APPRECIATION

							1		4		범장하다다	CUMULATIVE	PV OF	CUMULATIVE PV OF
		1.			-OCCUPANCY COSTS-			OCCUPANCY COSTS!!			NET OCCUPANCY	NET OCCUPANCY	! NET OCCUPANCY	NET OCCUPANCY
		1	NEW	CAPITAL SQUARE	MADISON		TOTAL :	INCOME TAX !!	SALES	TAX ON GAIN	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF
	YEAR	į	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	BENEFITS	PROCEEDS	FROM SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
	1993		N/A	91,078	12,783	117,251	221,112	(159,910);			61,202	61,202	61,202	61,202
	1994	•	N/A	85,141	13,422	100,864	199,427	(165,039);;	0 ;	0 ;	34,388	95,590	32,595	93,797
	1995	· i	N/A	91,468	14,093	105,707	211,268	(166,401);;			44,866	140,456	40,310	134,107
	1996	į	N/A	99,855	14,797	110,792	225,444	(168,143);;			57,301	197,757	48,798	182,906
	1997	i	N/A	166,178	15,537	116,132	297,847	(186,196);;			111,652	309,409	90,127	273,033
	1998		N/A	190,851	16,314	121,739	328,904	(208,451);;			120,453	429,862	92,163	365,196
	1999	· i	N/A	199,275	17,130	127,626	344,031	(214,690);;			129,341	559,203	93,804	459,000
	2000	- 1	N/A	208,120	17,986	133,807	359,913	(221,211);;			138,703	697,906	95,349	554,349
	2001	1	N/A	217,407	18,886	140,297	376,590	(227,900);;			148,690	846,596	96,886	651,236 ;
	2002	į	N/A	325,538	19,830	147,112	492,480	(263,532);;			228,948	1,075,544	141,405	792,641
RES	IDUAL VA	LUE	N/A						(7,792,226)	2,424,530	(5,367,696)	(4,292,152)	(3,315,245)	(2,522,604)
			0	1,674,911	160,778	1,221,327	3,057,016	(1,981,472)	(7,792,226)	2,424,530	(4,292,152)		(2,522,604)	

NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES.

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO TWO (KEEP ALL DOWNTOWN HOLDINGS)

WITH DEPRECIATION

CCCUPANCY COSTS	11 31 11 11 11
YEAR FACILITY AND RAMP NEWSPAPER LOT PROVIDENT OCCUPANCY COSTS BENEFITS PROCEEDS FROM SALE TAX BENEFITS TAX B	1
	1.00
1004 1 W/A 05 141 17 422 100 427 1 (145 NTO) 11 A 188 1 95 590 1 22 595 1 97 70	
1994 N/A 85,141 13,422 100,864 199,427 (165,039) 0 0 34,388 95,590 32,595 93,75	0.947867
1995 N/A 91,468 14,093 105,707 211,268 (166,401) 44,866 140,456 40,310 134,10	0.898452
1996 N/A 99,855 14,797 110,792 225,444 (168,143) 57,301 197,757 48,798 182,90	The second secon
1997 N/A 166,178 15,537 116,132 297,847 (186,196) 111,652 309,409 90,127 273,03	0.807217
1998 N/A 190,851 16,314 121,739 328,904 (208,451) 120,453 429,862 92,163 365,15	0.765134
1999 N/A 199,275 17,130 127,626 344,031 (214,690) 129,341 559,203 93,804 459,00	0.725246
2000 N/A 208,120 17,986 133,807 359,913 (221,211) 138,703 697,906 95,349 554,34	0.687437
2001 N/A 217,407 18,886 140,297 376,590 (227,900) 148,690 846,596 96,886 651,23	11 0.651599
2002 N/A 325,538 19,830 147,112 492,480 (263,532) 228,948 1,075,544 141,405 792,64	0.617629
RESIDUAL VALUE N/A (6,550,533); 1,940,269 (4,610,264); (3,534,720) (2,847,433); (2,054,75	0.617629
0 1,674,911 160,778 1,221,327 3,057,016 (1,981,472) (6,550,533) 1,940,269 (3,534,720) (2,054,792)	11 11 14 14 11

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EXHIBIT G

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO THREE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT BUILDING)

						11	West 1991			CUMULATIVE		CUMULATIVE PV OF
			OCCUPANCY COSTS-			OCCUPANCY COST !!		and the contract of the contra	NET OCCUPANCY			
	NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES :	The second secon	COSTS NET OF			COSTS NET OF
YEAR	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	BENEFITS ;	PROCEEDS :	FROM SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
1993	N/A	91,078	12,783	117,251	221,112	(159,910);;			61,202			
1994	N/A	294,135	13,422	100,864	408,420	(222,590);;			185,830			
1995	N/A	341,160	14,093	N/A	355,253	(215,689);;	(124,667);	31,505	46,402	293,434	41,690	
1996	N/A	362,031	14,797	N/A	376,828	(224,381);;	(169,547);	49,009	31,910	325,344	27,175	306,209
1997	N/A	441,821	15,537	N/A	457,358	(246,315);;	(158,327);	44,633 ;	97,350	422,694	78,583	384,791
1998	N/A	479,900	16,314	N/A	496,214	(271,792);;	(147,107);	40,257	117,573	540,266	89,959	474,750
1999	N/A	502,776	17,130	N/A	519,906	(281,322);;	(135,887);	35,881 ;	138,579	678,845	100,504	575,254
2000	N/A	526,795	17,986	N/A	544,781	(291,300);		:	253,481	932,326	174,252	749,506
2001	N/A	552,017	18,886	N/A	570,902	(301,764);;			269,138	1,201,464	175,370	924,876
2002	N/A	676,710	19,830	N/A	696,540	(341,290)			355,250	1,556,714	219,413	1,144,289
RESIDUAL VALUE	N/A	-					(6,545,958)	1,990,433	(4,555,525)	(2,998,811)	(2,813,625)	{ (1,669,336)}}
	0	4,268,422	160,778	218,115	4,647,315	(2,556,354);;	(7,281,491);	2,191,718 ;	(2,998,811)		(1,669,336)	1 !!
					***************************************	:::::::::::::::::::::::::::::::::::::::		============================	:::::::::::::::::::::::::::::::::::::::			1

NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

ANCHOR BANK

TAXABLE GAIN

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BENEFITS FROM SALE OF PROPERTIES - 1/1/95

INSTALLMENT SALE

	PROVIDENT BUILDING	TOTAL
SALES PRICE	685,00 0	685,000
ESS: 3% SALES COSTS	(20,550)	(20,550)
ESS: ACCRUED REAL ESTATE TAX PAYMENT	(41,117)	(41,117)
ALES PROCEEDS	623,333	623,333
SINAL COST	774,124	774,124
SS: ACCUMULATED DEPRECIATION (AS OF 12/31/94)	(513,590)	(513,590)
ASIS	260,534	260,534

403,916 403,916

INSTALLENT SALE	PRINCIPAL PAYMENT	INTEREST PAYMENT	TOTAL PROCEEDS	TAXABLE INCOME	SALE PROCEEDS NET OF TAXES
					623,333
1/1/95	124,667		124,667	80,783	498,666
1/1/96	124,667	44,880	169,547	125,663	374,000
1/1/97	124,667	33,660	158,327	114,443	249,333
1/1/98	124,667	22,440	147,107	103,223	124,667
1/1/99	124,667	11,220	135,887	92,003	0
	623,333	112,200	735,533	516,116	

ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/03

	CAPITAL SQUARE AND PARKING RAMP	MADISON Newspaper Lot	TOTAL
SALES PRICE LESS: 3% SALES COSTS	6,760,000 (202,800)	550,000 (16,500)	7,310,000 (219,300)
LESS: ACCRUED REAL ESTATE TAX PAYMENT	(504,813)	(39,929)	(544,742)
SALES PROCEEDS	6,052,387	493,571	6,545,958
ORIGINAL COST LESS: ACCUMULATED	7,440,515	583,470	8,023,985
DEPRECIATION (AS OF 12/31/02)	(6,036,959)	0	(6,036,959)
BASIS	1,403,556	583,470	1,987,026
TAXABLE GAIN	5,153,644	(49,970)	5,103,674

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO THREE

STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS											
OPERATING EXPENSES MAINTENANCE	249,890.15	262,384.66	247,720.89	260,106.94	273.112.28	286.767.90	301,106.29	316,161.61	331,969.69	348 568 17	2,877,788.57
UTILITIES	231,577.83	243,156.72	225,451.45	236,724.02	248.560.22	260.988.24	274.037.65	287,739.53	302,126.51		2,627,594.99
REAL ESTATE TAXES	371,718.57	390,304.50	368,702.62	387,137.76	406,494.64	426,819.38	448,160.34	470,568.36	494,096.78		4,282,804.58
INSURANCE	34,277.25	35,991.11	34,846.83	36,589.17	38,418.63	40,339.56	42,356.54	44,474.36	46,698.08	49,032.99	403,024.51
TOTAL OPERATING EXPENSES	887,463.80	931,836.99	876,721.80	920,557.88	966,585.78	1,014,915.07	1,065,660.82	1,118,943.86	1,174,891.06	1,233,635.61	10,191,212.67
REMODELING COSTS	0.00	62,500.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	112,500.00
CAPITALIZED EXPENDITURES	60,000.00	26,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	265,375.00
CASH OCCUPANCY COSTS	947,463.80	1,020,711.99	899,096.80	942,932.88	1,013,960.78	1,037,290.07	1,088,035.82	1,141,318.86	1,197,266.06	1,281,010.61	10,569,087.67
INCOME											
NET RENTAL INCOME	(553,652.52)	(432,171.10)	(354,884.07)	(369,464.45)	(352,379.17)	(324,937.78)	(341,184.67)	(358,243.90)	(376,156.09)	(328,090.40	(3,791,164.14
PARKING INCOME - TENANTS				(119,845.11)		(124,362.05)	(130,580.47)	(137,111.02)	(143,965.50)	Table 1 and the second of the second	(1,246,941.53)
PARKING INCOME - EMPLOYEES	(66,338.40)	(69,655.32)	(73,138.09)	(76,794.99)	(83,353.34)	(91,775.88)	(96,364.67)	(101,182.90)	(106,242.05)	(118,820.88) (883,666.52
TOTAL INCOME	(726,351.80)	(612,291.85)	(543,843.77)	(566,104.55)	(556,602.54)	(541,075.71)	(568,129.80)	(596,537.82)	(626,363.64)	(584,470.72	(5,921,772.19)
NET CASH OUTLAY BEFORE TAXES	221,112.00	408,420.14	355,253.03	376,828.34	457,358.24	496,214.36	519,906.02	544,781.04	570,902.41	696,539.89	4,647,315.48
DEPRECIATION	248,913.33	251,199.60	220,171.78	220,882.19	221,592.59	223,063.50	223,807.16	224,517.21	225,227.12	225,938.03	2,285,312.51
TAXABLE OCCUPANCY COSTS	470,025.33	659,619.74	575,424.81	597,710.53	678,950.83	719,277.86	743,713.18	769,298.25	796,129.53	922,477.92	6,932,627.99
TAX BENEFITS (1)	(159,909.88)	(222,590.45)	(215,689.43)	(224,380.86)	(246,314.57)	(271,792.12)	(281,321.89)	(291,300.07)	(301,764.27)	(341,290.14)	(2,556,353.67
NET OCCUPANCY COSTS AFTER TAXES	310,115.45	437,029.29	359,735.38	373,329.67	432,636.25	447,485.75	462,391.29	477,998.18	494,365.27	581,187,78	4,376,274.32

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR

ANCHOR BANK SCENARIO THREE

STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	188,889.75	198,334.24	208,250.95	218,663.50	229,596.67	241,076.51	253,130.33	265,786.85	279,076.19	293,030.00	2,375,834.98
UTILITIES	193,958.68	203,656.61	213,839.44	224,531.41	235,757.98	247,545.88	259,923.18	272,919.34	286,565.30	300,893.57	2,439,591.40
REAL ESTATE TAXES	234,622.17	246,353.28	258,670.95	271,604.49	285,184.72	299,443.96	314,416.15	330,136.96	346,643.81	363,976.00	2,951,052.50
INSURANCE	24,460.80	25,683.84	26,968.03	28,316.43	29,732.26	31,218.87	32,779.81	34,418.80	36,139.74	37,946.73	307,665.31
TOTAL OPERATING EXPENSES	641,931.40	674,027.97	707,729.37	743,115.84	780,271.63	819,285.21	860,249.47	903,261.95	948,425.04	995,846.30	8,074,144.19
REMODELING COSTS	0.00	62,500.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	112,500.00
CAPITALIZED EXPENDITURES	35,000.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	236,375.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	758,902.97	730,104.37	765,490.84	827,646.63	841,660.21	882,624.47	925,636.95	970,800.04	1,043,221.30	8,423,019.19
INCOME											
NET RENTAL INCOME	(553,652.52)	(432,171.10)	(354,884.07)	(369,464.45)	(352,379.17)	(324,937.78)	(341,184.67)	(358,243.90)	(376,156.09)	(328,090.40)	(3,791,164.14)
TOTAL INCOME	(553,652.52)	(432,171.10)	(354,884.07)	(369,464.45)	(352,379.17)	(324,937.78)	(341,184.67)	(358,243.90)	(376,156.09)	(328,090.40)	(3,791,164.14)
NET CASH OUTLAY BEFORE TAXES	123,278.88	326,731.88	375,220.30	396,026.39	475,267.46	516,722.44	541,439.81	567,393.05	594,643.95	715,130.90	4,631,855.05
DEPRECIATION	152,024.81	153,993.91	155,613.69	156,324.10	157,034.50	158,505.41	159,249.07	159,959.12	160,669.03	161,379.94	1,574,753.58
TAXABLE OCCUPANCY COSTS	275,303.69	480,725.79	530,833.99	552,350.49	632,301.96	675,227.85	700,688.88	727,352.17	755,312.98	876,510.84	6,206,608.63
TAX BENEFITS (1)	(93,718.44)	(154,381.81)	(198,299.01)	(206,690.44)	(228,121.52)	(254,612.61)	(264,542.41)	(274,941.10)	(285,845.81)	(323,362.98)	(2,284,516.12)
NET OCCUPANCY COSTS AFTER TAXES	181,585.25	326,343.98	332,534.98	345,660.05	404,180.45	420,615.24	436,146.47	452,411.07	469,467.17	553.147.86	3,922,092.51

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO THREE
STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	199 9	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	34,094.15	35,798.86	37,588.80	39,468.24	41,441.65	43,513.74	45,689.42	47,973.89	50,372.59	52,891.22	428,832.57
UTILITIES	10,532.43	11,059.06	11,612.01	12,192.61	12,802.24	13,442.35	14,114.47	14,820.19	15,561.20	16,339.26	132,475.83
REAL ESTATE TAXES	75,289.21	79,053.67	83,006.35	87,156.67	91,514.51	96,090.23	100,894.74	105,939.48	111,236.45	116,798.28	946,979.60
INSURANCE	5,390.70	5,660.24	5,943.25	6,240.41	6,552.43	6,880.05	7,224.05	7,585.26	7,964.52	8,362.75	67,803.65
TOTAL OPERATING EXPENSES	125,306.50	131,571.82	138,150.41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
TOTAL CASH OCCUPANCY COSTS	125,306.50	131,571.82	138,150.41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	(110,465.43)	(115,821.61)	(119,845.11)	(120,870.03)	(124,362.05)	(130,580.47)	(137,111.02)	(143,965.50)	(137,559.44)	(1,246,941.53)
PARKING INCOME - EMPLOYEES	(51,146.40)	(53,703.72)	(56,388.91)	(59,208.35)	(64,887.37)	(72,386.61)	(76,005.94)	(79,806.23)	(83,796.54)	(95,253.10)	(692,583.17)
TOTAL INCOME	(157,507.28)	(164,169.15)	(172,210.52)	(179,053.46)	(185,757.40)	(196,748.66)	(206,586.40)	(216,917.25)	(227,762.04)	(232,812.54)	(1,939,524.71)
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	(32,597.33)	(34,060.10)	(33,995.53)	(33,446.57)	(36,822.29)	(38,663.71)	(40,598.43)	(42,627.28)	(38,421.04)	(363,433.07
DEPRECIATION	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	645,580.90
TAXABLE OCCUPANCY COSTS	32,357.31	31,960.76	30,497.99	30,562.56	31,111.52	27,735.80	25,894.38	23,959.66	21,930.81	26,137.05	282,147.83
TAX BENEFITS	(12,619.35)	(12,464.70)	(11,894.21)	(11,919.40)	(12,133.49)	(10,816.96)	(10,098.81)	(9,344.27)	(8,553.02)	(10,193.45)	(110,037.66
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	19,496.06	18,603.77	18,643.16	18,978.03	16,918.84	15,795.57	14,615.39	13,377.79	15,943.60	172,110.18

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OCCUPANCY STUDY FOR Anchor Bank Scenario Three

STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS											
OPERATING EXPENSES	25 200 00	26,460.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	51,660.00
MAINTENANCE	25,200.00	28,441.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55,527.76
UTILITIES	27,086.71	39,159.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	76,453.57
REAL ESTATE TAXES INSURANCE	37,294.43 2,670.15	2,803.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,473.81
TOTAL OPERATING EXPENSES	92,251.29	96,863.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	189,115.14
CAPITALIZED EXPENDITURES	25,000.00	4000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,000.00
TOTAL CASH OCCUPANCY COSTS	117,251.29	100,863.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	218,115.14
RENTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	117,251.29	100,863.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	218,115.14
DEPRECIATION	32,330.43	32,647.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,978.03
TAXABLE OCCUPANCY COSTS	149,581.72	133,511.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	283,093.17
TAX BENEFITS (1)	(48,586.87)	(50,509.47)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(99,096.34
NET OCCUPANCY COSTS AFTER TAXES	100,994.85	83,001.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	183,996.83

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

OCCUPANCY STUDY FOR

ANCHOR BANK

SCENARIO THREE

STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	1.706.25	1.791.56	1.881.14	1,975.20	2,073.96	2,177.66	2,286.54	2,400.87	2,520.91	2,646.95	21,461.03
UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REAL ESTATE TAXES	24,512.76	25,738.40	27,025.32	28,376.59	29,795.42	31,285.19	32,849.45	34,491.92	36,216.52	38,027.34	308,318.92
INSURANCE	1,755.60	1,843.38	1,935.55	2,032.33	2,133.94	2,240.64	2,352.67	2,470.31	2,593.82	2,723.51	22,081.75
TOTAL OPERATING EXPENSES	27,974.61	29,373.35	30,842.01	32,384.11	34,003.32	35,703.48	37,488.66	39,363.09	41,331.25	43,397.81	351,861.69
TOTAL CASH OCCUPANCY EXPENSES	27,974.61	29,373.35	30,842.01	32,384.11	34,003.32	35,703.48	37,488.66	39,363.09	41,331.25	43,397.81	351,861.69
INCOME PARKING INCOME - EMPLOYEES	(15,192.00)	(15,951.60)	(16,749.18)	(17,586.64)	(18,465.97)	(19,389.27)	(20,358.73)	(21,376.67)	(22,445.50)	(23,567.78)	(191,083.34)
TOTAL INCOME	(15,192.00)	(15,951.60)	(16,749.18)	(17,586.64)	(18,465.97)	(19,389.27)	(20,358.73)	(21,376.67)	(22,445.50)	(23,567.78)	(191,083.34)
NET CASH OUTLAY BEFORE TAXES	12.782.61	13,421.75	14,092.83	14,797.47	15,537.35	16,314.22	17,129.93	17,986.42	18,885.74	19,830.03	160,778.35
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXABLE OCCUPANCY COSTS	12,782.61	13,421.75	14,092.83	14,797.47	15,537.35	16,314.22	17,129.93	17,986.42	18,885.74	19,830.03	160,778.35
TAXABLE BENEFIT	(4,985.22)	(5,234.48)	(5,496.20)	(5,771.01)	(6,059.57)	(6,362.54)	(6,680.67)	(7,014.70)	(7,365.44)	(7,733.71)	(62,703.56)
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	8,187.26	8,596.63	9,026.46	9,477.78	9,951.67	10,449.25	10,971.72	11,520.30	12,096.32	98,074.79

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCHEDULE OF RENEWALS & EXPIRATIONS

YEAR	DATE OF EXPIRATION	SQUARE FOOTAGE	SF ABSORBING	SF RENEWING	RENEWAL TERM	YEAR OF EXPIRATION	SQ. FT. LEASED
							33,898
1992	12/1/92	1,380	0	1,380	5	12/1/97	33,898
1993	1/1/93	230	230	0	N/A	N/A	33,668
	1/1/93	345	345	0	N/A	N/A	33,323
1994	1/1/94	495	0	495	5	1/1/99	33,323
	3/1/94	5,622	5,622	0	N/A	N/A	27,701
	4/1/94	2,854	0	2,854	5	4/1/99	27,701
	5/1/94	2,358	0	2,358	3	5/1/97	27,701
	8/1/94	6,625	6,625	0	N/A	N/A	21,076
	9/1/94	1,060	0	1,060	5	9/1/99	21,076
1995	1/1/95	460	0	460	5	1/1/00	21,076
	1/1/95	475	0	475	5	1/1/00	21,076
	3/1/95	1,119	0	1,119	5	3/1/00	21,076
1997	5/1/97	2,358	2,358	0	N/A	N/A	18,718
	7/1/97	936	0	936	5	7/1/02	18,718
	9/1/97	9,939	0	9,939	5	9/1/02	18,718
	12/1/97	1,380	1,380	0	N/A	N/A	17,338
1999	1/1/99	495	0	495	5	1/1/04	17,338
	4/1/99	2,854	0	2,854	3	4/1/02	17,338
	9/1/99	1,060	0	1,060	3	9/1/02	17,338
2000	1/1/00	460	0	460	5	1/1/05	17,338
	1/1/00	475	0	475	5	1/1/05	17,338
	3/1/00	1,119	0	1,119	5	3/1/05	17,338
2002	4/1/02	2,854	2,854	0	N/A	N/A	14,484
	7/1/02	936	936	0	N/A	N/A	13,548
	9/1/02	9,939	0	9,939	5	9/1/07	13,548
	9/1/02	1,060	1,060	0	N/A	N/A	12,488
			21,410				
	PLUS: VACANCY	AT 1/1/93	1,000				
			22,410				

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OCCUPANCY STUDY FOR ANCHOR BANK SCHEDULE OF EMPLOYEE PARKING

3,898 3,323 3,323 7,701 17,701 11,076 11,076	107 105 105 105 105 105	LOST 0 575 0 5,622 0 6,625	SPACES 0 2 0 0	101 101	42.20 42.20 44.31	0.00 1,012.80 0.00	50,133.60
3,323 3,323 7,701 7,701 11,076	105 105 105 105 105	575 0 5,622 0	2 0 0	101 101	42.20 44.31	1,012.80	50,133.60
3,323 7,701 7,701 11,076	105 105 105 105	0 5,622 0	0	101	44.31	T 4. W 4. W	
7,701 7,701 1,076 1,076	105 105 105	5,622 0	0		100000000000000000000000000000000000000	0.00	
7,701 1,076 1,076	105 105	0		101			53,703.72
1,076	105	T	0		44.31	0.00	
1,076		6 625	•	101	44.31	0.00	
	100	0,023	0	101	44.31	0.00	
1,076	105	0	0	101	46.53	0.00	56,388.91
	105	0	0	101	46.53	0.00	
1,076	105	0	0	101	48.85	0.00	59,208.35
1,076	105	0	0	101	51.29	0.00	62,168.77
8,718	98	2,358	7	108	51.29	2,513.42	
1,076	98	0	0	108	51.29	0.00	
9,696	94	1,380	4	112	51.29	205.18	
9,696	94	0	0	112	53.86	0.00	72,386.61
9.696	94	0	0	112	53.86	0.00	
9,696	94	0	0	112	56.55	0.00	76,005.94
9,696	94	0	0	112	56.55	0.00	
9,696	94	. 0	0	112	56.55	0.00	
9.696	94	0	0	112	59.38	0.00	79,806.23
9,696	94	0	0	112	62.35	0.00	83,796.54
9,696	94	0	0	112	65.47	0.00	87,986.37
6.842	85	2,854	9	121	65.47	5,302.75	
5,906	82	936	3	124	65.47	1,178.39	
8,636	91	1,060	3	127	65.47	785.59	
		21,410				10,998.13	681,585.04
	9,696 9,696 9,696 9,696 9,696 6,842 5,906	9,696 94 9,696 94 9,696 94 9,696 94 9,696 94 6,842 85 5,906 82	9,696 94 0 9,696 94 0 9,696 94 0 9,696 94 0 9,696 94 0 6,842 85 2,854 5,906 82 936 8,636 91 1,060	9,696 94 0 0 9,696 94 0 0 9,696 94 0 0 9,696 94 0 0 9,696 94 0 0 6,842 85 2,854 9 5,906 82 936 3 8,636 91 1,060 3	9,696 94 0 0 112 9,696 94 0 0 112 6,842 85 2,854 9 121 5,906 82 936 3 124 8,636 91 1,060 3 127	9,696 94 0 0 112 56.55 9,696 94 0 0 112 56.55 9,696 94 0 0 112 59.38 9,696 94 0 0 112 62.35 9,696 94 0 0 112 65.47 6,842 85 2,854 9 121 65.47 5,906 82 936 3 124 65.47 8,636 91 1,060 3 127 65.47	9,696 94 0 0 112 56.55 0.00 9,696 94 0 0 112 56.55 0.00 9,696 94 0 0 112 59.38 0.00 9,696 94 0 0 112 62.35 0.00 9,696 94 0 0 112 65.47 0.00 6,842 85 2,854 9 121 65.47 5,302.75 5,906 82 936 3 124 65.47 1,178.39 8,636 91 1,060 3 127 65.47 785.59

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	NEVIASER INVES	THENTS		AMERICAN	PETROL	EUM	WISC. ASSOC.	OF IND.		MCCUSKER &			STATE OF W	IIS		COYNE, NE	:SS	1
	INC.		1				COLLEGES !	UNIV.		ROBERTSON, S	.C.		DEPT OF AD	MIN		& BECKE	R	
SQUARE FOOTAGE		1,119	1		936			1,060		:	1,380			495			2,854	1
PARKING SPACES		3.00			3.00			3.00		1	4.00			1.00			9.00	
EXPIRATION DATES		2/28/95			30/97		t in the second	8/31/94			11/30/92			12/31/93			3/31/94	
	ANNUAL			ANNUAL			ANNUAL			ANNUAL			ANNUAL			ANNUAL		a dest 🖡
	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING
						•••••												
1993	20,794.78	18.58	3,038.40	17,076.00	18.24	3,038.40	19,433.32	18.33	3,038.40	24,735.64	17.92	4,068.08	8,910.00	18.00	1,012.80	36,450.00	12.77	9,115.20
1994	21,913.78	19.58	3.038.40	18,018.00	19.25	3,038.40	20,475.63	19.32	3,142.20	25,972.42	18.82	4,271.48	9,355.50	18.90	1,116.60	38,321.10	13.43	9,815.85
1995	23,021.13	20.57	3.437.40	18,837.00	20.13	3,038.40	21,499,41	20.28	3,405.63	27,271.04	19.76	4,485.06	9,823.28	19.85	1,172.43	40,237.16	14.10	10,426.25
1996	24,172.18	21.60	3.663.75	19,656.00	21.00	3.038.40	22,574.38	21.30	3.575.91	28,634.59	20.75	4,709.31	10,314.44	20.84	1,231.05	42,249.01	14.80	10.947.57
1997	25,380.79	22.68	3.846.94	20,627.10	22.04	3,277.80	23.703.10	22.36	3,754.71	27,446.44	21.70	4,513.90	10,830.16	21.88	1,292.60	44,361.46	15.54	11,494.94
1998	26,649.83	23.82	4.039.28	21,658,46	23.14	3.605.13	24,888.25	23.48	3,942.44		0.00		11,371.67	22.97	1.357.23	46,579.54	16.32	12,069.69
1999	27,982.32	25.01	4.241.25	22,741.38	24.30	The state of the s	26,132.66	24.65	4,139.56		0.00		11,940.25	24.12	1.425.10	48,908.51	17.14	12,673.18
2000	29,381.44	26.26		23,878.45	25.51		27.439.30	25.89	4,346.54		0.00		12,537.26	25.33	1.496.35	51,353.94	17.99	13,306.83
2001	30,850.51	27.57	4,675.98	25.072.37	26.79		28.811.26	27.18	4,563.87		0.00		13,164.13	26.59	1,571.17	53,921.64	18.89	13,972.18
2002	32,393.03	28.95		12,841.95	27.44		19,837.26	28.07			0.00		13,822.33	27.92		13,642.82	19.12	3,535.13
							 Programme 1 			¦								
TOTAL REVENUE	262,539.79		39,344.48	200,406.69		33,107.55	234,794.56		38,701.33	134,060.12		22,047.84	112,069.02		13,325.06	416,025.18		107,356.81
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				AN SICKLE			THOMAS T. G	EORGE		ROBERT O.	BURR		WISC AUTO & 1 DEALERS ASSO			STROUD,STRO	& HOWARD	
SQUARE FOOTAGE					6,625			460			475		1	5,622			9,939	
PARKING SPACES					22.00			1.00			1.00			18.00			33.00	
EXPIRATION DATES					7/31/94			12/31/94			12/31/94			2/28/94			8/31/97	
		ANNUAL		STORAGE			ANNUAL			ANNUAL			ANNUAL			ANNUAL		
	*,	RENT	PSF	(156 SF)	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING
1993		122,010.40	18.42	936.00	6.00	22,281.60	8,280.00	18.00	1,012.80	8,550.00	18.00	1,012.80	103,070.00	18.33	18,230.40	143,320.38	14.42	33,422.40
1994		73,427.06	19.00	546.00	6.00	12,997.60	8,739.96	19.00	1,012.80	9,024.96	19.00	1,012.80	17,334.50	18.50	3,038.40	147,619.99	14.85	33,422.40
1995			0.00		0.00		9,176.96	19.95	1,172.40	9,476.21	19.95	1,172.40		0.00		152,048.59	15.30	33,422.40
1996			0.00		0.00		9,635.81	20.95	1,231.02	9,950.02	20.95	1,231.02		0.00		156,610.05	15.76	33,422.40
1997			0.00		0.00		10,117.60	21.99	1.292.57	10,447.52	21.99	1,292.57		0.00		163,996.82	16.50	36,500.64
1998			0.00		0.00		10,623.48	23.09		10,969.90	23.09	1,357.20		0.00		172,196.66	17.33	43,368.07
1999			0.00		0.00		11,154.65	24.25		11.518.39	24.25	1,425.06		0.00		180,806.50	18.19	45,536.48
2000			0.00		0.00		11,712.38	25.46		12,094.31	25.46	1,496.31		0.00		189,846.82	19.10	47,813.30
2001			0.00		0.00		12,298.00	26.73		12,699.03	26.73	1,571.13		0.00		199,339.16	20.06	50,203.96
2002			0.00		0.00		12,912.90	28.07		13,333.98	28.07	1,649.68		0.00		209,306.12	21.06	52,714.16
TOTAL REVENUE		195,437.46		1,482.00		35,279.20	104,651.73		13,220.98	108,064.30		13,220.98	120,404.50		21,268.80	1,715,091.10		409,826.21
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	MONTZINGO & GUSTIN ADV. LTD		i to	DTALS					
SQUARE FOOTAGE		2,358		33,323					
PARKING SPACES		7.00		105					
EXPIRATION DATES	and the second of the second o	50/94	i Annua					PARKING TO BE LEASED TO	AVERAGE
	ANNUAL Rent I	PSF PARKING	: ANNUAL : RENT	PSF	STORAGE	PSF			SQ FOOTAGE
	WPH1	OI INMEND	!						
									•
1993	40,086.00	7.00 7.089.60	552,716.52	16.59	936.00	6.00	106,360.88		33,323
1994		7.57 7,574.00	431,625.10	16.68	546.00	6.00	83,480.93	26,984.50	25,878
1995		8.45 8,076.74	354,884.07	16.84	0.00	0.00	69,809.11	46,012.50	21,076
1996		19.37 8,480.58	369,464.45	17.53	0.00	0.00	71,531.01	48,314.10	21,076
1997	15,468.19	19.68 2,872.45	352,379.17	18.17	0.00	0.00	70,139.13	50,730.90	19,389
1998		0.00	324,937.78	18.74	0.00	0.00	71,096.25	53,265.80	17,338
1999		0.00	341,184.67	19.68	0.00	0.00	74,651.07	55,929.40	17,338
2000		0.00	358,243.90	20.66	0.00	0.00	78,383.62	58,727.40	17,338
2001		0.00	376,156.09	21.70	0.00	0.00	82,302.80	61,662.70	17,338
2002		0.00	328,090.40	22.82	0.00	0.00	73,037.82	64,521.62	14,376
TOTAL REVENUE	186,137.67	34,093.37	3,789,682.14		1,482.00		780,792.61	466,148.92	
		********	::::::::::::::::::::::::::::::::::::::		***********		***********	***********	

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO THREE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT BUILDING)

WITH APPRECIATION

						i ii				CUMULATIVE ;	PV OF	CUMULATIVE PV OF
			-OCCUPANCY COSTS-			1	1		: NET OCCUPANCY :	NET OCCUPANCY !	NET OCCUPANCY	! NET OCCUPANCY !!
	NEW	CAPITAL SQUARE	MADISON		TOTAL	OCCUPANCY COST !!	SALES	TAX ON GAIN	COSTS NET OF	COSTS NET OF !	COSTS NET OF	COSTS NET OF !!
YEAR	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	TAX BENEFITS	PROCEEDS	FROM SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
1993	N/4	91,078	12,783	117,251	221,112	(159,910)			61,202	61,202	61,202	61,202
1994	N/6	294,135	13,422	100,864	408,421	(222,590);;	1		185,830	247,032	176,142	237,344
1995	1 N/6	341,160	14,093	N/A	355,253	(215,689);;	(129,517);	33,397 ;	43,444	290,476	39,032	276,376
1996	1 N/A	362,031	14,797	N/A	376,828	(224,381);;	(176,143);	51,581	27,886	318,362	23,748	300,124 ;;
1997	1 N/6	441,821	15,537	N/A	457,358	(246,315);;	(164,486);	47,035	93,593	411,955	75,550	375,674
1998	H/6	479,900	16,314	N/A	496,214	(271,792);;	(152,830);	42,489	114,082	526,036	87,288	462,962
1999	N/6	502,776	17,130	N/A	519,906	(281,322);;	(141,173);	37,943	135,354	661,390	98,165	561,127
2000	N/6	526,795	17,986	N/A	544,781	(291,300);;			253,481	914,871	174,252	735,379
2001	1 N/F	552,017	18,886	N/A	570,903	(301,764);;			269,138 ;	1,184,010	175,370	910,749
2002	N/6	676,710	19,830	N/A	696,540	(341,290);;			355,250	1,539,260 ;	219,413	1,130,162
RESIDUAL VALUE	N/6						(7,133,470)	2,219,563	(4,913,908)	(3,374,648);	(3,034,972)	(1,904,810)
	. (4,268,423	160,778	218,115	4,647,316	(2,556,354)	(7,897,618)	2,432,007	(3,374,648)		(1,904,810)	

NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO THREE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT BUILDING)

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										CUMULATIVE	PV OF	CUMULATIVE PV OF !!
			-OCCUPANCY COSTS-						NET OCCUPANCY	NET OCCUPANCY ;	NET OCCUPANCY	! NET OCCUPANCY !!
	NEW	CAPITAL SQUARE	MADISON		TOTAL	OCCUPANCY COST !!	SALES	TAX ON GAIN	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF
YEAR	; FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	TAX BENEFITS	PROCEEDS	FROM SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
1993	- N/A	01 070	12 707	117.251	201 112	(159,910);;			61,202	61,202	61,202	61,202
			12,783		221,112						The second of the second of the second	
1994	N/A		13,422	100,864	408,421				185,830			
1995	N/A	341,160	14,093	N/A	355,253	(215,689);;	(129,517)	33,397	43,444	290,476	39,032	276,376
1996	N/A	362,031	14,797	N/A	376,828	(224,381);;	(176,143)	51,581 ¦	27,886	318,362	23,748	300,124 !!
1997	H/A	441,821	15,537	N/A	457,358	(246,315);;	(164,486);	47,035 ;	93,593	411,955	75,550	375,674
1998	N/A	479,900	16,314	N/A	496,214	(271,792);;	(152,830)	42,489 ;	114,082	526,036	87,288	462,962
1999	H/A	502,776	17,130	N/A	519,906	(281,322);;	(141,173)	37,943	135,354	661,390	98,165	561,127
2000	N/A	526,795	17,986	N/A	544,781	(291,300);;			253,481	914,871	174,252	735,379 !!
2001	l N/A	552,017	18,886	N/A	570,903	(301,764);;			269,138	1,184,010 ;	175,370	910,749 ;;
2002	N/A	676,710	19,830	N/A	696,540	(341,290);;		1	355,250	1,539,260	219,413	1,130,162
RESIDUAL VALUE	N/A						(5,998,164)	1,776,793	(4,221,371)	(2,682,111)	(2,607,241)	(1,477,079)
	0	4,268,423	160,778	218,115	4,647,316	(2,556,354)	(6,762,312)	1,989,238	(2,682,111)		(1,477,079)	i i i i i i i i i i i i i i i i i i i
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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO THREE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT BUILDING)

WITH APPRECIATION

									I HET BOOMBANON	CUMULATIVE ;		CUMULATIVE PV OF
	NEW	CAPITAL SQUARE	-OCCUPANCY COSTS- MADISON		TOTAL	OCCUPANCY COST :	SALES		COSTS NET OF	COSTS NET OF		NET OCCUPANCY ::
YEAR	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	BENEFITS !	PROCEEDS	is and the first of the first o	•	TAX BENEFITS		TAX BENEFITS !!
1500	!											
1993	N/A	91,078	12,783	117,251	221,112	(159,910)			61,202	61,202	61,202	61,202
1994	N/A	294,135	13,422	100,864	408,421	(222,590)			185,830	247,032	176,142	237,344
1995	N/A	341,160	14,093	N/A	355,253	(215,689)	(124,667);	31,505	46,402			
1996	: N/A	362,031	14,797	N/A	376,828							
1997	N/A	441,821	15,537	N/A	457,358					422,694		
1998	N/A	479,900	16,314	N/A	496,214	(271,792)			The second second second second second			
1999	N/A	502,776	17,130	N/A	519,906			35,881				
2000	¦ N/A	526,795	17,986	N/A	544,781				253,481			
2001	N/A	552,017	18,886	N/A	570,903				269,138			
2002	N/A	676,710	19,830	N/A	696,540	(341,290)			355,250			
RESIDUAL VALUE	; N/A						(7,133,470)	2,219,563	(4,913,908)	(3,357,193)	(3,034,972)	(1,890,682)
							(=		(/	
	. 0	4,268,423	160,778	218,115	4,647,316	(2,556,354)	(7,869,003)	2,420,848	(3,357,193)		(1,890,682)	i i
						;	;::::::::::;					i de la companya da

NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO THREE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT BUILDING) WITH DEPRECIATION

WITH DEPRECIATION	NEW FACILITY	CAPITAL SQUARE AND RAMP	OCCUPANCY COSTS Madison Newspaper Lot	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST !! INCOME TAX !! BENEFITS !!	SALES PROCEEDS	TAX ON GAIN	COSTS NET OF	CUMULATIVE NET OCCUPANCY COSTS NET OF TAX BENEFITS	NET OCCUPANCY COSTS NET OF	CUMULATIVE PV OF NET OCCUPANCY COSTS NET OF TAX BENEFITS
1993	N/A	91,078	12,783	117,251	221,112	(159,910)			61,202	61,202		
1994 1995	N/A N/A	294,135 341,160	13,422 14,093	100,864 N/A	408,421 ; 355,253 ;	(222,590);; (215,689);;	(124,667)	31,505		293,434	41,690	279,034
1996 1997	N/A	362,031 441.821	14,797 15,537	N/A N/A	376,828 457,358	(224,381);; (246,315);;	(169,547); (158,327);					
1998 1999	N/A N/A	479,900 502.776	16,314 17,130	N/A N/A	496,214 519,906	(271,792);; (281,322);;	(147,107); (135,887);		the state of the s			
2000	N/A	526,795	17,986	N/A	544,781	(291,300);;	(100,00.)	11	253,481 269,138		174,252	749,507
2001 2002	N/A N/A	552,017 676,710	18,886 19,830	N/A N/A	570,903 696,540	(301,764);; (341,290);;			355,250	1,556,715	219,413	1,144,289
RESIDUAL VALUE	N/A						(5,998,164)¦ 	1,776,793	(4,221,371)	(2,664,656)		
	0	4,268,423	160,778	218,115	4,647,316	(2,556,354);;	(6,733,697)	1,978,078	(2,664,656)	[25] [25] [25] [25] [25] [25] [25] [25]	(1,462,952)	

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EXHIBIT H

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO FOUR (KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT AND MADISON NEWSPAPER LOT)

					11		네트를 감하하기 때		CUMULATIVE ;	PV OF	CUMULATIVE PV OF
١		-OCCUPANCY COSTS-			OCCUPANCY COST !!			NET OCCUPANCY	NET OCCUPANCY :	NET OCCUPANCY	NET OCCUPANCY
NEM	CAPITAL SOLIARE	3 77 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7			INCOME TAX	SALES	TAX ON GAIN	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF
• 100		NEWSPAPER LOT	PROVIDENT		BENEFITS	PROCEEDS	FROM SALE	TAX BENEFITS	TAX BENEFITS ;	TAX BENEFITS	TAX BENEFITS
N/A	91.078	12.783	117,251	221,112	(159,910)	1		61,203	61,203		
			100.863	420,118	(227,153)			192,965	254,168	182,905	
•				359,025	(217, 161)	(1,129,808)	138,039	(849,904)	(595,737)	(763,598)	
			A CAPACITY OF A STATE OF THE ST	380,790	(225,926)			154,864	(440,873)	131,884	
•				461.519	(247.937)	Marketti iya 🖟		213,581	(227,291)	172,407	(215,199);;
								227,086	(205);	173,751	(41,448);;
								241,381	241,176	175,061	133,613
					1 111			256,419	497,595	176,272	309,885 ;;
•			and the second second second second					272,222	769,817	177,380	487,264
•								358,351	1,128,169	221,328	708,593
		· · · · · · · · · · · · · · · · · · ·			, i		2,009,921	(4,042,466)	(2,914,297);	(2,496,744)	(1,788,152);;
1											
	4 450 497	26, 205	218,115	4.694.817	(2.574.879)	(7,182,195)	2,147,960	(2,914,297)		(1,788,152)	
	7,730,777							1::::::::::::::::::::::::::::::::::::::	!	!===========	! !!
*************	N/A	FACILITY AND RAMP N/A 91,078 N/A 305,832 N/A 359,025 N/A 380,790 N/A 461,519 N/A 500,581 N/A 524,492	FACILITY AND RAMP NEWSPAPER LOT N/A 91,078 12,783 N/A 305,832 13,422 N/A 359,025 N/A N/A 380,790 N/A N/A 461,519 N/A N/A 500,581 N/A N/A 524,492 N/A N/A 549,597 N/A N/A 575,958 N/A N/A 701,625 N/A	NEW CAPITAL SQUARE MADISON FACILITY AND RAMP NEWSPAPER LOT PROVIDENT	NEW CAPITAL SQUARE MADISON TOTAL	NEW CAPITAL SQUARE MADISON FACILITY AND RAMP NEWSPAPER LOT PROVIDENT OCCUPANCY COSTS BENEFITS	NEW CAPITAL SQUARE MADISON TOTAL INCOME TAX SALES	NEM CAPITAL SQUARE MADISON TOTAL INCOME TAX SALES TAX ON GAIN	NEM CAPITAL SQUARE MADISON TOTAL INCOME TAX SALES TAX ON GAIN COSTS NET OF FACILITY AND RAMP NEWSPAPER LOT PROVIDENT OCCUPANCY COSTS BENEFITS PROCEEDS FROM SALE TAX BENEFITS	NEW CAPITAL SQUARE MADISON TOTAL INCOME TAX SALES TAX ON GAIN COSTS NET OF COSTS NET OF TAX BENEFITS	NEW CAPITAL SQUARE MADISON TOTAL INCOME TAX SALES TAX ON GAIN COSTS NET OF COS

NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES.

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

ANCHOR BANK

BENEFITS FROM SALE OF PROPERTIES - 1/1/95

1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	PROVIDENT BUILDING	MADISON NEWSPAPER LOT	TOTAL
SALES PRICE	685,000	550,000	1,235,000
LESS: 3% SALES COSTS	(20,550)	(16,500)	(37,050)
LESS: ACCRUED REAL ESTATE TAX PAYMENT	(41,117)	(27,025)	(68,142)
SALES PROCEEDS	623,333	506,475	1,129,808
ORIGINAL COST	774,124	583,470	1,357,594
DEPRECIATION (AS OF 12/31/94)	(513,590)	0	(513,590)
BASIS	260,534	583,470	844,004
TAXABLE GAIN	403,916	(49,970)	353,946
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ANCHOR BANK

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BENEFITS FROM SALE OF PROPERTIES - 1/1/03

	CAPITAL SQUARE AND PARKING RAMP	TOTAL
SALES PRICE	6,760,000	6,760,000
LESS: 3% SALES COSTS	(202,800)	(202,800)
LESS: ACCRUED REAL ESTATE TAX PAYMEN	(504,813)	(504,813)
SALES PROCEEDS	6,052,387	6,052,387
ORIGINAL COST LESS: ACCUMULATED	7,440,515	7,440,515
DEPRECIATION (AS OF 12/31/02)	(6,036,959)	(6,036,959)
BASIS	1,403,556	1,403,556
TAXABLE GAIN	5,153,644	5,153,644

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO FOUR
STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	20 00	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH DCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	249,890.15	262,384.66	245,839.75	258,131.74	271,038.33	284,590.24	298,819.75	313,760.74	329,448.78		2,859,825.36
UTILITIES	231,577.83	243,156.72	225,451.45	236,724.02	248,560.22	260,988.24	274,037.65	287,739.53	302,126.51		2,627,594.99
REAL ESTATE TAXES	371,718.57	390,304.50	341,677.30	358,761.17	376,699.23	395,534.19	415,310.90	436,076.44	457,880.26		4,024,736.83
INSURANCE	34,277.25	35,991.11	32,911.28	34,556.84	36,284.68	38,098,92	40,003.87	42,004.06	44,104.26	46,309.47	384,541.75
TOTAL OPERATING EXPENSES	887,463.80	931,836.99	845,879.78	888,173.77	932,582.46	979,211.58	1,028,172.16	1,079,580.77	1,133,559.81	1,190,237.80	9,896,698.93
REMODELING COSTS	0.00	62,500.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	112,500.00
CAPITALIZED EXPENDITURES	60,000.00	26,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	265,375.00
CASH OCCUPANCY COSTS	947,463.80	1,020,711.99	868,254.78	910,548.77	979,957.46	1,001,586.58	1,050,547.16	1,101,955.77	1,155,934.81	1,237,612.80	10,274,573.93
INCOME											
NET RENTAL INCOME	(553.652.52)	(432,171,10)	(354,884.07)	(369,464.45)	(352,379.17)	(324,937.78)	(341,184.67)	(358,243.90)	(376,156.09)	(328,090.40	(3,791,164.14)
PARKING INCOME - TENANTS		·	(81,207.61)		(82,706.43)	(84,291.65)	(88,506.07)	(92,931.82)	(97,578.30)	(89,076.92)	(894,292.61)
PARKING INCOME - EMPLOYEES	(66,338.40)	(80,289.72)	(73,138.09)	(76,794.99)	(83,353.34)	(91,775.88)	(96,364.67)	(101,182.90)	(106,242.05)	(118,820.88)	(894,300.92)
TOTAL INCOME	(726,351.80)	(600,594.25)	(509,229.77)	(529,758.95)	(518,438.94)	(501,005.31)	(526,055.40)	(552,358.62)	(579,976.44)	(535,988.20	(5,579,757.67)
NET CASH OUTLAY BEFORE TAXES	221,112.00	420,117.74	359,025.02	380,789.82	461,518.52	500,581.28	524,491.76	549,597.15	575,958.37	701,624.60	4,694,816.26
DEPRECIATION	248,913.33	251,199.60	220,171.78	220,882.19	221,592.59	223,063.50	223,807.16	224,517.21	225,227.12	225,938.03	2,285,312.51
TAXABLE OCCUPANCY COSTS	470,025.33	671,317.34	579,196.80	601,672.01	683,111.11	723,644.78	748,298.92	774,114.36	801,185.49	927,562.63	6,980,128.77
TAX BENEFITS (1)	(159,909.88)	(227,152.51)	(217,160.50)	(225,925.84)	(247,937.08)	(273,495.21)	(283,110.33)	(293,178.35)	(303,736.09)	(343,273.18)	(2,574,878.97)
NET OCCUPANCY COSTS AFTER TAXES	310,115.45	444,164.83	362,036.30	375,746.18	435,174.03	450,149.56	465,188.59	480,936.01	497,449.40	584,289.46	4,405,249.80

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO FOUR

STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	199 9	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS											
OPERATING EXPENSES MAINTENANCE	188,889.75	198,334.24	208,250.95	218,663.50	229,596.67	241,076.51	253,130.33	265,786.85	279.076.19	293 030 00	2,375,834.98
UTILITIES	193,958.68	203,656.61	213,839.44	224,531.41	235,757.98	247,545.88	259,923.18	272,919.34	286,565.30		2,439,591.40
REAL ESTATE TAXES	234,622.17	246,353.28	258,670.95	271,604.49	285,184.72	299,443.96	314,416.15	330,136.96	346,643.81		2,951,052.50
INSURANCE	24,460.80	25,683.84	26,968.03	28,316.43	29,732.26	31,218.87	32,779.81	34,418.80	36,139.74	37,946.73	307,665.31
TOTAL OPERATING EXPENSES	641,931.40	674,027.97	707,729.37	743,115.84	780,271.63	819,285.21	860,249.47	903,261.95	948,425.04	995,846.30	8,074,144.19
REMODELING COSTS	0.00	62,500.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	112,500.00
CAPITALIZED EXPENDITURES	35,000.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	236,375.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	758,902.97	730,104.37	765,490.84	827,646.63	841,660.21	882,624.47	925,636.95	970,800.04	1,043,221.30	8,423,019.19
INCOME NET RENTAL INCOME	(553,652.52)	(432,171.10)	(354,884.07)	(369,464.45)	(352,379.17)	(324,937.78)	(341,184.67)	(358,243.90)	(376,156.09)	(328,090.40)	(3,791,164.14
TOTAL INCOME	(553,652.52)	(432,171.10)	(354,884.07)	(369,464.45)	(352,379.17)	(324,937.78)	(341,184.67)	(358,243.90)	(376,156.09)	(328,090.40)	(3,791,164.14
NET CASH OUTLAY BEFORE TAXES	123,278.88	326,731.88	375,220.30	396,026.39	475,267.46	516,722.44	541,439.81	567,393.05	594,643.95	715,130.90	4,631,855.05
DEPRECIATION	152,024.81	153,993.91	155,613.69	156,324.10	157,034.50	158,505.41	159,249.07	159,959.12	160,669.03	161,379.94	1,574,753.58
TAXABLE OCCUPANCY COSTS	275,303.69	480,725.79	530,833.99	552,350.49	632,301.96	675,227.85	700,688.88	727,352.17	755,312.98	876,510.84	6,206,608.63
TAX BENEFITS (1)	(93,718.44)	(154,381.81)	(198,299.01)	(206,690.44)	(228,121.52)	(254,612.61)	(264,542.41)	(274,941.10)	(285,845.81)	(323,362.98)	(2,284,516.12
NET OCCUPANCY COSTS AFTER TAXES	181 585 25	326.343.98	332,534.98	345,660.05	404,180.45	420,615.24	436,146.47	452,411.07	469,467.17	553.147.86	3,922,092.51

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO FOUR
STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	34,094.15	35,798.86	37,588.80	39,468.24	41,441.65	43,513.74	45,689.42	47,973.89	50,372.59	52,891.22	428,832.57
UTILITIES	10,532.43	11,059.06	11,612.01	12,192.61	12,802.24	13,442.35	14,114.47	14,820.19	15,561.20	16,339.26	132,475.83
REAL ESTATE TAXES	75,289,21	79,053.67	83,006.35	87,156.67	91,514.51	96,090.23	100,894.74	105,939.48	111,236.45	116,798.28	946,979.60
INSURANCE	5,390.70	5,660.24	5,943.25	6,240.41	6,552.43	6,880.05	7,224.05	7,585.26	7,964.52	8,362.75	67,803.65
TOTAL OPERATING EXPENSES	125,306.50	131,571.82	138,150.41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
TOTAL CASH OCCUPANCY COSTS	125,306.50	131,571.82	138,150.41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	(88,133.43)	(81,207.61)	(83,499.51)	(82,706.43)	(84,291.65)	(88,506.07)	(92,931.82)	(97,578.30)	(89,076.92)	(894,292.61)
PARKING INCOME - EMPLOYEES	(51,146.40)	(64,338.12)	(73,138.09)	(76,794.99)	(83,353.34)	(91,775.88)	(96,364.67)	(101,182.90)	(106,242.05)	(118,820.88)	(863,157.32)
TOTAL INCOME	(157,507.28)	(152,471.55)	(154,345.70)	(160,294.50)	(166,059.77)	(176,067.53)	(184,870.73)	(194,114.72)	(203,820.35)	(207,897.80)	(1,757,449.93)
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	(20,899.73)	(16,195.28)	(15,236.56)	(13,748.94)	(16,141.16)	(16,948.05)	(17,795.90)	(18,685.58)	(13,506.29)	(181,358.29)
DEPRECIATION	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	645,580.90
TAXABLE OCCUPANCY COSTS	32,357.31	43,658.36	48,362.81	49,321.53	50,809.15	48,416.93	47,610.04	46,762.19	45,872.51	51,051.80	464,222.61
TAX BENEFITS	(12,619.35)	(17,026.76)	(18,861.49)	(19,235.40)	(19,815.57)	(18,882.60)	(18,567.92)	(18,237.25)	(17,890.28)	(19,910.20)	(181,046.82)
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	26,631.60	29,501.31	30,086.13	30,993.58	29,534.33	29,042.13	28,524.94	27,982.23	31,141.60	283,175.79

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO FOUR STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES										۸ ۸۸	E1 ((A AA
MAINTENANCE	25,200.00	26,460.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	51,660.00
UTILITIES	27,086.71	28,441.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55,527.76
REAL ESTATE TAXES	37,294.43	39,159.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	76,453.57
INSURANCE	2,670.15	2,803.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,473.81
TOTAL OPERATING EXPENSES	92,251.29	96,863.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	189,115.14
CAPITALIZED EXPENDITURES	25,000.00	4000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,000.00
TOTAL CASH OCCUPANCY COSTS	117,251.29	100,863.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	218,115.14
RENTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	117,251.29	100,863.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	218,115.14
DEPRECIATION	32,330.43	32,647.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,978.03
TAXABLE OCCUPANCY COSTS	149,581.72	133,511.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	283,093.17
TAX BENEFITS (1)	(48,586.87)	(50,509.47)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(99,096.34
NET OCCUPANCY COSTS AFTER TAXES	100,994.85	83,001.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	183,996.83

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO FOUR

STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS											
OPERATING EXPENSES	1 70/ 05	1 701 57	۸ ۸۸	0.00	A AA	0.00	0.00	0.00	0.00	0.00	3,497.81
MAINTENANCE	1,706.25	1,791.56	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
UTILITIES REAL ESTATE TAXES	0.00	0.00	0.00 0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50,251.17
INSURANCE	24,512.76 1,755.60	25,738.40 1,843.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,598.98
TOTAL OPERATING EXPENSES	27,974.61	29,373.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	57,347.96
TOTAL CASH OCCUPANCY EXPENSES	27,974.61	29,373.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	57,347.96
INCOME											
PARKING INCOME - EMPLOYEES	(15,192.00)	(15,951.60)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(31,143.60
TOTAL INCOME	(15,192.00)	(15,951.60)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(31,143.60
NET CASH OUTLAY BEFORE TAXES	12,782.61	13,421.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,204.36
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXABLE OCCUPANCY COSTS	12,782.61	13,421.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,204.36
TAX BENEFITS	(4,985.22)	(5,234.48)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(10,219.70
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	8,187.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,984.66

	NEVIASER INVESTMENTS INC.	AMERICAN PETROLEUM	WISC. ASSOC. OF IND.	MCCUSKER & ROBERTSON, S.C.	STATE OF WIS DEPT OF ADMIN	COYNE, NESS & BECKER
SQUARE FOOTAGE	1,119	936	1,060	1,380	495	2,854
PARKING SPACES	3.00	3.00	3.00	4.00	1.00	9.00
EXPIRATION DATES	2/28/95	6/30/97	8/31/94	11/30/92	12/31/93	3/31/94
EAPTRAITUR DAILS	ANNUAL	ANNUAL	ANNUAL	ANNUAL	ANNUAL	ANNUAL
	RENT PSF PARKING	RENT PSF PARKING	RENT PSF PARKING	RENT PSF PARKING	RENT PSF PARKING	RENT PSF PARKING
1993	20,794.78 18.58 3,038.40	17.076.00 18.24 3,038.40	19,433.32 18.33 3,038.40	24,735.64 17.92 4,068.08	8,910.00 18.00 1,012.80	36,450.00 12.77 9,115.20
1994	21,913.78 19.58 3,038.40	1	20,475.63 19.32 3,142.20	25,972.42 18.82 4,271.48	9,355.50 18.90 1,116.60	38,321.10 13.43 9,815.85
1995	23,021.13 20.57 3,437.40	1 - 75 65 65 65 65 65 65 65 65 65 65 65 65 65		27,271.04 19.76 4,485.06	9,823.28 19.85 1,172.43	40,237.16 14.10 10,426.25
1996	24,172.18 21.60 3,663.75		22,574.38 21.30 3,575.91	28.634.59 20.75 4,709.31	10,314.44 20.84 1,231.05	42,249.01 14.80 10,947.57
1997	25,380.79 22.68 3,846.94		23,703.10 22.36 3,754.71	27,446.44 21.70 4,513.90	10,830.16 21.88 1,292.60	44,361.46 15.54 11,494.94
		21,658.46 23.14 3,605.13		0.00	11,371.67 22.97 1,357.23	46,579.54 16.32 12,069.69
1998		22,741.38 24.30 3,785.39		0.00	11,940.25 24.12 1,425.10	48,908.51 17.14 12,673.18
1999	,		27,439.30 25.89 4,346.54	0.00	12,537.26 25.33 1,496.35	51.353.94 17.99 13.306.83
2000	29,381.44 26.26 4,453.31			0.00	13,164.13 26.59 1,571.17	53,921.64 18.89 13,972.18
2001	30,850.51 27.57 4,675.98			0.00	13,822.33 27.92 1,649.73	13,642.82 19.12 3,535.13
2002	32,393.03 28.95 4,909.78	12,841.95 27.44 2,137.59		V.00		
TOTAL REVENUE	262,539.79 39,344.48	200,406.69 33,107.55	234,794.56 38,701.33	134,060.12 22,047.84	112,069.02 13,325.06	

	WHEE	ER VAN SICKLE & ANDERSON			THOMAS T. GE			ROBERT O.			WISC AUTO & T DEALERS ASSO	ic.		STROUD,STROU Thompson	& HOWARD	
SQUARE FOOTAGE PARKING SPACES			6,625 22.00			1.00			1.00			5,622 18.00			9,939	
EXPIRATION DATES	ANNIAI	CTODACE	7/31/94		ANNUAL 1	2/31/94		ANNUAL	12/31/94		ANNUAL	2/28/94		ANNUAL	8/31/97	
	ANNUAL RENT P	STORAGE SF (156 SF)	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING	RENT	PSF	PARKING
1007	122 010 40	18.42 936.00	6.00	22,281.60	8,280.00	18 00	1,012.80	8,550.00	18.00	1,012.80	103.070.00	18.33	18,230.40	143.320.38	14.42	33,422.40
1993 1994	the first term of the second of the second	18.42 936.00 19.00 546.00	6.00	12,997.60	8,739.96	19.00			19.00	1,012.80	17,334.50	18.50	3,038.40	147,619.99	14.85	33,422.40
1995	13,421.00	0.00	0.00	12,777.00	9,176.96		1.172.40		19.95	1,172.40	tage of the second second	0.00		152,048.59	15.30	33,422.40
1996		0.00	0.00		9,635.81		1,231.02		20.95	1,231.02		0.00		156,610.05	15.76	33,422.40
1997		0.00	0.00		10,117.60			10,447.52	21.99	1,292.57		0.00		163,996.82	16.50	36,500.64
1998		0.00	0.00		10,623.48	23.09	1,357.20	10,969.90	23.09	1,357.20		0.00		172,196.66	17.33	43,368.07
1999		0.00	0.00		11,154.65	24.25	1,425.06	11,518.39	24.25	1,425.06		0.00		180,806.50	18.19	45,536.48
2000		0.00	0.00		11,712.38	25.46	1,496.31	12,094.31	25.46	1,496.31		0.00		189,846.82	19.10	47,813.30
2001		0.00	0.00		12,298.00	26.73	1,571.13	12,699.03	26.73	1,571.13		0.00		199,339.16	20.06	50,203.96
2002		0.00	0.00		12,912.90	28.07	1,649.68	13,333.98	28.07	1,649.68	 	0.00		209,306.12	21.06	52,714.16
TOTAL REVENUE	195,437.46	1,482.00		35,279.20	104,651.73			108,064.30		13,220.98	120,404.50			1,715,091.10		409,826.21

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	MONTZINGO & GUSTIN ADV. LTD	TOTALS			
SQUARE FOOTAGE	2,358	33,32			
PARKING SPACES EXPIRATION DATES	7.00 4/30/94	10.		PARKING TO BE	
EXPENSION PRICE	ANNUAL PSF PARKING	ANNUAL RENT PSF	STORAGE PSF	LEASED TO	AVERAGE SQ FOOTAGE
1993	40,086.00 17.00 7,089.6	0 552,716.52 16.5	936.00 6.00	106,360.88	33,323
1994	41,422.20 17.57 7,574.0	0 431,625.10 16.6	3 546.00 6.00	83,480.93 4,652.50	25,878
1995	43,493.31 18.45 8,076.7	4 354,884.07 16.8	0.00 0.00	69,809.11 11,398.50	21,076
1996	45,667.98 19.37 8,480.5	8 369,464.45 17.5	3 0.00 0.00	71,531.01 11,968.50	21,076
1997	15,468.19 19.68 2,872.4	5 352,379.17 18.1	7 0.00 0.00	70,139.13 12,567.30	
1998	0.00	324,937.78 18.7	0.00 0.00	71,096.25 13,195.40	17,338
1999	0.00	341,184.67 19.6	B 0.00 0.00	74,651.07 13,855.00	17,338
2000	0.00	358,243.90 20.6	6 0.00 0.00	78,383.62 14,548.20	17,338
2001	0.00	376,156.09 21.7	0.00 0.00	82,302.80 15,275.50	17,338
2002	0.00	328,090.40 22.8	2 0.00 0.00	73,037.82 16,039.10	14,376
TOTAL REVENUE	186,137.67 34,093.3	7 3,789,682.14	1,482.00	780,792.61 113,500.00	

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OCCUPANCY STUDY FOR ANCHOR BANK SCHEDULE OF EMPLOYEE PARKING

DATE	SQ. FT. Leased	SPACES Leased	SQ. FT. Lost	EMPLOYEE Spaces	CUMULATIVE SPACES	RATE	NEW EMPL Spaces	PREV. EMP. SPACES	LESS SPACES FROM PROV. SP
1992	33,898	107	0	0	99	42.20	0.00	50,133.60	
1/1/93	33,323	105	575	2	101	42.20	1,012.80	50,133.60	
1/1/94	33,323	105	0	0	101	44.31	0.00	53,703.72	
3/1/94	27,701	87	5,622	18	119	44.31	7,975.80		(7,975.80)
5/1/94	27,701	87	0	0	119	44.31	0.00		0.00
8/1/94	21,076	75	6,625	12	131	44.31	2,658.60		0.00
1/1/95	21,076	75	0	0	131	46.53	0.00	73,138.09	
12/1/95	21,076	75	0	0	131	46.53	0.00		
1/1/96	21,076	75	0	0	131	48.85	0.00	76,794.99	
1/1/97	21,076	75	0	0	131	51.29	0.00	80,634.74	
5/1/97	18,718	68	2,358	7	138	51.29	2,513.42		
7/1/97	21,076	68	0	0	138	51.29	0.00		
12/1/97	19,696	64	1,380	4	142	51.29	205.18		
1/1/98	19,696	64	0	0	142	53.86	0.00	91,775.88	
3/1/98	19,696	64	0	0	142	53.86	0.00		
1/1/99	19,696	64	0	0	142	56.55	0.00	96,364.67	
4/1/99	19,696	64	0	0	142	56.55	0.00		
9/1/99	19,696	64	0	0	142	56.55	0.00		
1/1/00	19,696	64	0	0	142	59.38	0.00	101,182.90	
1/1/01	19,696	64	0	0	142	62.35	0.00	106,242.05	
1/1/02	19,696	64	0	0	142	65.47	0.00	111,554.15	
4/1/02	16,842	55	2,854	9	151	65.47	5,302.75		
7/1/02	15,906	52	936		154	65.47	1,178.39		
9/1/02	18,636	61	1,060	3	157	65.47	785.59		
			21,410				21,632.53	841,524.78	863,157.32

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO FOUR (KEEP ALL DOWNTOWN HOLDINGS EXCEPT PROVIDENT AND MADISON NEWSPAPER LOT)

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YEAR	 NEW FACILITY	CAPITAL SQUARE AND RAMP	-OCCUPANCY COSTS Madison Newspaper Lot	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST INCOME TAX BENEFITS	SALES PROCEEDS	TAX ON GAIN	NET OCCUPANCY COSTS NET OF TAX BENEFITS	CUMULATIVE NET OCCUPANCY COSTS NET OF TAX BENEFITS	NET OCCUPANCY COSTS NET OF	CUMULATIVE PV OF NET OCCUPANCY COSTS NET OF TAX BENEFITS
1993	N/A	91,078	12,783	117,251	221,112	(159,910)			61,202	61,202	61,202	61,202
1994	: N/A	305,832	13,422	100,863	420,117				192,964	254,166		
1995	. N/A	359,025	N/A	N/A	359,025	(217,161)		138,039				
1996	N/A	380,790	N/A	N/A	380,790	(225,926)			154,864	(440,875)	131,884	(387,608);;
1997	N/A	461,519	N/A	N/A	461,519	(247,937)			213,582	(227,293)	172,407	
1998	N/A	500,581	N/A	N/A	500,581	(273,495);			227,086	(207);		
1999	N/A	524,492	N/A	N/A	524,492	(283,110);			241,382	241,175		
2000	N/A	549,597	N/A	N/A	549,597	(293,178)			256,419			
2001	; N/A	575,958	N/A	N/A	575,958	(303,736)			272,222	769,816		
2002	N/A	701,625	N/A	N/A	701,625	(343,273)			358,352			
RESIDUAL VALUE	N/A						(6,595,695)	2,221,811	(4,373,884)	(3,245,715)	(2,701,437)	(1,992,846)
	0	4,450,497	26,205	218,114	4,694,816	(2,574,879)	(7,725,503)	2,359,850	(3,245,715)		(1,992,846)	
											; = = = = = = = = = = = = = = = = = = =	i ii

NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES.

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO FOUR (KEEP ALL DOMNTOWN HOLDINGS EXCEPT PROVIDENT AND MADISON NEWSPAPER LOT) WITH DEPRECIATION

	.,										CUMULATIVE :		CUMULATIVE PV OF!
				-OCCUPANCY COSTS-			OCCUPANCY COST !						NET OCCUPANCY
		NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES		COSTS NET OF	COSTS NET OF		COSTS NET OF
YI	EAR	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	BENEFITS	PROCEEDS	FROM SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
	993	N/A	91,078	12,783	117.251	221,112	(159,910);			61,202	61,202	61,202	61,202
· · · · · · · · · · · · · · · · · · ·	994	N/A	305,832	13,422	100,863	420,117	(227,153)			192,964	254,166	All of a contract of the Contr	
· · · · · · · · · · · · · · · · · · ·	995	N/A	359,025	N/A	N/A	359,025	(217,161);		138,039				
-	996	N/A	380,790	N/A	N/A	380,790	(225,926);		100,007	154,864			
-	997	N/A	461,519	N/A	N/A	461,519	(247,937)			213,582			
	998	N/A	500,581	N/A	N/A	500,581	(273,495):			227.086			
	999	N/A	524,492	N/A	N/A	524,492	(283,110)			241,382	•		
	000	N/A	549,597	N/A	N/A	549,597	(293,178)	•		256,419			309,884
_	001	N/A	575,958	N/A	N/A	575,958	(303,736)			272,222	769,816	177,380	487,263
	002	N/A	701.625	N/A	N/A	701,625	(343,273)			358,352	1,128,168	221,329	708,592
	AL VALUE	N/A						(5,545,809)	1,812,356	(3,733,453)	(2,605,284)	(2,305,889)	{ (1,597,297)}}
								<u> </u>					[======
		0	4,450,497	26,205	218,114	4,694,816	(2,574,879);	(6,675,616)	1,950,394	(2,605,284)		(1,597,297)	11 11
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EXHIBIT I

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO FIVE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT MADISON NEWSPAPER LOT)

									1	CUMULATIVE ;	 The first of the f	CUMULATIVE PV OF
			-OCCUPANCY COSTS-			OCCUPANCY COST !!		The state of the s	 The state of the s		The first terms of the second	NET OCCUPANCY
	NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES		COSTS NET OF		 The state of the s	COSTS NET OF
YEAR	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	BENEFITS	PROCEEDS ;	FROM SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
											(1.000	/1 000 H
1993	N/A	91,078	12,783	117,251	221,112	(159,910);;			61,202	61,202		
1994	, N/A	85,141	N/A	100,864	186,005	(159,804);;	(507,762);	0;	(481,561)			
1995	N/A	91,468	N/A	105,707	197,175	(160,905);;	;		36,270	(384,089);	32,587	
1996	N/A	99,855	N/A	110,792	210,648	(162,372);;			48,275	(335,814);	41,112	(321,555);;
1997	N/A		N/A	116,132	282,310	(180,136);;			102,174	(233,639)	82,477	(239,078);;
1998	N/A		N/A	121,739	312,590	(202,088);;			110,501	(123,138);	84,548	(154,530);;
1999	N/A		N/A	127,626	326,900	(208,009)!!			118,891	(4,247)	86,225	(68,305);;
2000	N/A		N/A	133,807	341,927	(214,196);;			127,731	123,484	87,807	19,502
2001	N/A	The second of th	N/A	140,297	357,704	(220,534);;			137,170	260,653	89,380	108,882 ;;
2002	N/A		N/A	147,112	472,650	(255,799);;			216,852	477,505	133,934	242,816 ;
RESIDUAL VALUE	•						(6,656,088);	2,195,019	(4,461,069)	(3,983,564)	(2,755,286)	(2,512,470)
									 	:::::::::::::::::::::::::	 	
	, 0	1,674,911	12,783	1,221,327	2,909,021	(1,923,754)	(7,163,850)	2,195,019	(3,983,564)		(2,512,470)	
			***************************************		:::::::::::::::::::::::::::::::::::::::	************		:::::::::::::::::::::::::::::::::::::::				1

NOTES: 1. RESIDUAL VALUE AFTER TAXES = 1993 APPRAISED VALUE LESS TAXES.

2. PRESENT VALUE IS CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%.

 WE ARE ASSUMING THAT THERE ARE NO CAPITAL GAINS AGAINST WHICH WE CAN OFFSET THE LOSS FROM THE SALE OF MADISON NEWSPAPER LOT. THEREFORE, THERE IS NO TAX BENEFIT DERIVED FROM THAT LOSS.

ANCHOR BANK

BENEFITS FROM SALE OF PROPERTIES - 1/1/94

	MADISUN NEWSPAPER LOT	TOTAL
SALES PRICE	550,000	550,000
LESS: 3% SALES COSTS LESS: ACCRUED REAL ESTATE TAX PAYMEN	(16,500) T (25,738)	(16,500 (25,738
SALES PROCEEDS	507,762	507,762
ORIGINAL COST	583,470	583,470
LESS: ACCUMULATED	303,470	303,470
DEPRECIATION (AS OF 12/31/93)	0	0
BASIS	583,470	583,470

TAXABLE GAIN	(49,970)	(49,970

ANCHOR BANK

BENEFITS FROM SALE OF PROPERTIES - 1/1/03

	CAPITAL SQUARE AND PARKING RAMP	PROVIDENT	TOTAL
SALES PRICE LESS: 3% SALES COSTS LESS: ACCRUED REAL ESTATE TAX PAYMEN	6,760,000 (202,800) (504,813)	685,000 (20,550) (60,749)	
SALES PROCEEDS	6,052,387	603,701	6,656,088
ORIGINAL COST LESS: ACCUMULATED	7,440,515	806,124	8,246,639
DEPRECIATION (AS OF 12/31/02)	(6,036,959)	(616,284)	(6,653,243)
BASIS	1,403,556	189,840	1,593,396
TAXABLE GAIN	5,153,644	474,610	5,628,254

OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO FIVE STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	249,890.15	260,593.10	273,622.75	287.303.89	301,669.08	316,752.54	332,590.16	349,219.67	366,680.66	385 014 69	3,123,336.69
UTILITIES	231,577.83	243,156.72	255,314.55	268,080.28	281,484.29	295,558.51	310,336.43	325,853.26	342,145.92		2,912,761.00
REAL ESTATE TAXES	371.718.57	364.566.10	382,794.41	401,934.13	422,030.83	443,132.37	465,288.99	488,553.44	512,981.11	green for the state of the contract of	4,391,630.13
INSURANCE	34,277.25	34,147.73	35,855.12	37,647.88	39,530.27	41,506.78	43,582.12	45,761.23	48,049.29		410,809.42
TOTAL OPERATING EXPENSES	887,463.80	902,463.65	947,586.83	994,966.17	1,044,714.48	1,096,950.20	1,151,797.71	1,209,387.60	1,269,856.98	1,333,349.83	10,838,537.24
REMODELING COSTS	0.00	0.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	50,000.00
CAPITALIZED EXPENDITURES	60,000.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	26,375.00	297,375.00
TOTAL CASH OCCUPANCY COSTS	947,463.80	928,838.65	973,961.83	1,021,341.17	1,096,089.48	1,123,325.20	1,178,172.71	1,235,762.60	1,296,231.98	1,384,724.83	11,185,912.24
INCOME											
NET RENTAL INCOME	(553,652.52)	(578,664.82)	(604,575.41)	(631,640.36)	(627,663.88)	(613,986.72)	(644,686.05)	(676,920.36)	(710,766.38)	(679,431.19	(6,321,987.69)
PARKING INCOME-TENANTS	(106,360.88)	(110,465.43)	(115,822.34)	(119,844.89)	(120,868.71)	(124,362.31)	(130,580.43)	(137,109.45)	(143,964.92)	(137,783.04	(1,247,162.41)
PARKING INCOME-EMPLOYEES	(66,338.40)	(53,703.72)	(56,388.91)	(59,208.35)	(65,246.43)	(72,386.61)	(76,005.94)	(79,806.23)	(83,796.54)	(94,860.31	(707,741.44
TOTAL INCOME	(726,351.80)	(742,833.97)	(776,786.66)	(810,693.61)	(813,779.02)	(810,735.64)	(851,272.42)	(893,836.04)	(938,527.84)	(912,074.55	(8,276,891.53
NET CASH OUTLAY BEFORE TAXES	221,112.00	186,004.68	197,175.17	210,647.56	282,310.46	312,589.56	326,900.29	341,926.56	357,704.14	472,650.28	2,909,020.70
DEPRECIATION	248,913.33	250,124.60	241,777.47	232,066.66	230,951.69	231,960.88	232,831.53	233,668.59	234,143.57	234,618.31	2,371,056.63
TAXABLE OCCUPANCY COSTS	470,025.33	436,129.28	438,952.64	442,714.22	513,262.15	544,550.44	559,731.82	575,595.15	591,847.71	707,268.59	5,280,077.33
TAX BENEFITS (1)	(159,909.88)	(159,804.17)	(160,905.28)	(162,372.30)	(180,135.99)	(202,088.42)	(208,009.16)	(214,195.86)	(220,534.36)	(255,798.50	(1,923,753.91)
NET OCCUPANCY COSTS AFTER TAXES	310,115.45	276,325.11	278,047.36	280,341.93	333,126.16	342,462.02	351,722.66	361,399.29	371,313.35	451,470.09	3,356,323.42

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO FIVE

STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES	100 000 75	198.334.24	208,250.95	218,663.50	229,596.67	241,076.51	253,130.33	265,786.85	279,076.19	293 030 00	2,375,834.98
MAINTENANCE UTILITIES	188,889.75 193.958.68	203,656.61	213,839.44	224,531.41	235,757.98	247,545.88	259,923.18	272,919.34	286.565.30	The second second second	2,439,591.40
REAL ESTATE TAXES	234,622.17	246,353.28	258,670.95	271.604.49	285,184.72	299,443.96	314,416.15	330,136.96	346,643.81		2,951,052.50
INSURANCE	24,460.80	25,683.84	26,968.03	28,316.43	29,732.26	31,218.87	32,779.81	34,418.80	36,139.74	37,946.73	307,665.31
TOTAL OPERATING EXPENSES	641,931.40	674,027.97	707,729.37	743,115.84	780,271.63	819,285.21	860,249.47	903,261.95	948,425.04	995,846.30	8,074,144.19
REMODELING COSTS	0.00	0.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00	50,000.00
CAPITALIZED EXPENDITURES	35,000.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	22,375.00	236,375.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	696,402.97	730,104.37	765,490.84	827,646.63	841,660.21	882,624.47	925,636.95	970,800.04	1,043,221.30	8,360,519.19
INCOME	(557 (50 50)	(570 ((4 00)	(/A4 F3F 41)	(/71 //0 7/)	(627,663,88)	(613,986.72)	(644,686.05)	(676,920.36)	(710,766.38)	(470 A31 10 ¹	(6,321,987.69
NET RENTAL INCOME	(553,652.52)	(5/8,664.82)	(604,5/5.41)	(631,640.36)	(027,003.00)	(013,700.72)	(044,000.03)	(676,720.36)	(710,700.30)	(0//,431.1/	
TOTAL INCOME	(553,652.52)	(578,664.82)	(604,575.41)	(631,640.36)	(627,663.88)	(613,986.72)	(644,686.05)	(676,920.36)	(710,766.38)	(679,431.19)	(6,321,987.69
NET CASH OUTLAY BEFORE TAXES	123,278.88	117,738.16	125,528.96	133,850.48	199,982.75	227,673.49	237,938.42	248,716.59	260,033.67	363,790.10	2,038,531.50
DEPRECIATION	152,024.81	152,918.91	153,629.32	154,339.72	155,050.13	156,521.04	157,264.69	157,974.75	158,685.28	159,395.56	1,557,804.21
TAXABLE OCCUPANCY COSTS	275,303.69	270,657.07	279,158.28	288,190.20	355,032.88	384,194.53	395,203.11	406,691.34	418,718.95	523,185.66	3,596,335.71
TAX BENEFITS (1)	(93,718.44)	(96,830.01)	(100,145.48)	(103,667.93)	(119,986.58)	(141,109.62)	(145,402.96)	(149,883.37)	(154,574.14)	(185,566.16	(1,290,884.68
NET OCCUPANCY COSTS AFTER TAXES	181.585.25	173,827.06	179,012.80	184,522.27	235,046.31	243,084.92	249,800.15	256,807.97	264,144.81	337,619.50	2,305,451.03

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO FIVE
STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	199 9	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	34,094.15	35,798.86	37,588.80	39,468.24	41,441.65	43,513.74	45,689.42	47,973.89	50,372.59	52,891.22	428,832.57
UTILITIES	10,532.43	11,059.06	11,612.01	12,192.61	12,802.24	13,442.35	14,114.47	14,820.19	15,561.20	16,339.26	132,475.83
REAL ESTATE TAXES	75,289.21	79,053.67	83,006.35	87,156.67	91,514.51	96,090.23	100,894.74	105,939.48	111,236.45	116,798.28	946,979.60
INSURANCE	5,390.70	5,660.24	5,943.25	6,240.41	6,552.43	6,880.05	7,224.05	7,585.26	7,964.52	8,362.75	67,803.65
TOTAL OPERATING EXPENSES	125,306.50	131,571.82	138,150. 41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
TOTAL CASH OCCUPANCY COSTS	125,306.50	131,571.82	138,150.41	145,057.93	152,310.83	159,926.37	167,922.69	176,318.82	185,134.76	194,391.50	1,576,091.64
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	(110,465.43)	(115,822.34)	(119,844.89)	(120,868.71)	(124, 362.31)	(130,580.43)	(137,109.45)	(143,964.92)	(137,783.04)	(1,247,162.41)
PARKING INCOME - EMPLOYEES	(51,146.40)	(53,703.72)	(56,388.91)	(59,208.35)	(65,246.43)	(72,386.61)	(76,005.94)	(79,806.23)	(83,796.54)	(94,860.31)	(692,549.44)
TOTAL INCOME	(157,507.28)	(164,169.15)	(172,211.24)	(179,053.24)	(186,115.14)	(196,748.92)	(206,586.36)	(216,915.68)	(227,761.47)	(232,643.35)	(1,939,711.85)
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	(32,597.33)	(34,060.83)	(33,995.31)	(33,804.31)	(36,822.55)	(38,663.68)	(40,596.86)	(42,626.70)	(38,251.85)	(363,620.20)
DEPRECIATION	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	64,558.09	645,580.90
TAXABLE OCCUPANCY COSTS	32,357.31	31,960.76	30,497.26	30,562.78	30,753.78	27,735.54	25,894.41	23,961.23	21,931.39	26,306.24	281,960.70
TAX BENEFITS	(12,619.35)	(12,464.70)	(11,893.93)	(11,919.48)	(11,993.97)	(10,816.86)	(10,098.82)	(9,344.88)	(8,553.24)	(10,259.43)	(109,964.67)
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	19,496.06	18,603.33	18,643.29	18,759.80	16,918.68	15,795.59	14,616.35	13,378.15	16,046.81	171,996.02

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO FIVE

STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
25,200.00	26,460.00	27,783.00	29,172.15	30,630.76	32,162.30	33,770.41	35,458.93	37,231.88	39,093.47	316,962.89
27,086.71	28,441.05	29,863.10	31,356.26	32,924.07	34,570.27	36,298.79	38,113.73	40,019.41	42,020.38	340,693.77
37,294.43	39,159.15	41,117.10	43,172.96	45,331.61	47,598.19	49,978.10	52,477.00	55,100.85	57,855.89	469,085.27
2,670.15	2,803.66	2,943.84	3,091.03	3,245.58	3,407.86	3,578.26	3,757.17	3,945.03	4,142.28	33,584.86
92,251.29	96,863.85	101,707.05	106,792.40	112,132.02	117,738.62	123,625.55	129,806.83	136,297.17	143,112.03	1,160,326.79
25,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	61,000.00
117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
32,330.43	32,647.60	23,590.06	13,168.85	11,343.47	10,881.75	11,008.75	11,135.75	10,900.20	10,664.66	167,671.52
149,581.72	133,511.45	129,297.11	123,961.25	127,475.49	132,620.37	138,634.30	144,942.58	151,197.37	157,776.69	1,388,998.31
(48,586.87)	(50,509.47)	(48,865.87)	(46,784.89)	(48,155.44)	(50,161.94)	(52,507.38)	(54,967.61)	(57,406.97)	(59,972.91)	(517,919.34)
100,994.85	83,001.99	80,431.23	77,176.36	79,320.05	82,458.42	86,126.92	89,974.97	93,790.39	97,803.78	871,078.97
	25,200.00 27,086.71 37,294.43 2,670.15 92,251.29 25,000.00 117,251.29 0.00 117,251.29 32,330.43 149,581.72 (48,586.87)	25,200.00 26,460.00 27,086.71 28,441.05 37,294.43 39,159.15 2,670.15 2,803.66 92,251.29 96,863.85 25,000.00 4,000.00 117,251.29 100,863.85 0.00 0.00 117,251.29 100,863.85 32,330.43 32,647.60 149,581.72 133,511.45 (48,586.87) (50,509.47)	25,200.00	25,200.00 26,460.00 27,783.00 29,172.15 27,086.71 28,441.05 29,863.10 31,356.26 37,294.43 39,159.15 41,117.10 43,172.96 2,670.15 2,803.66 2,943.84 3,091.03 92,251.29 96,863.85 101,707.05 106,792.40 25,000.00 4,000.00 4,000.00 4,000.00 117,251.29 100,863.85 105,707.05 110,792.40 0.00 0.00 0.00 0.00 117,251.29 100,863.85 105,707.05 110,792.40 32,330.43 32,647.60 23,590.06 13,168.85 149,581.72 133,511.45 129,297.11 123,961.25 (48,586.87) (50,509.47) (48,865.87) (46,784.89)	25,200.00	25,200.00	25,200.00	25,200.00	25,200.00	25,200.00

(1) CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

OCCUPANCY STUDY FOR Anchor Bank Scenario Five

STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	1,706.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,706.25
UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REAL ESTATE TAXES	24,512.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,512.76
INSURANCE	1,755.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,755.60
TOTAL OPERATING EXPENSES	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
TOTAL CASH OCCUPANCY COSTS	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
INCOME											
PARKING INCOME - EMPLOYEES	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00
TOTAL INCOME	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00
NET CASH OUTLAY BEFORE TAXES	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXABLE OCCUPANCY COSTS	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
TAX BENEFITS	(4,985.22)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(4,985.22
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,797.39

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO FIVE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT MADISON NEWSPAPER LOT) WITH APPRECIATION

YEAR	NEW FACILITY	CAPITAL SQUARE AND RAMP	-OCCUPANCY COSTS- MADISON NEWSPAPER LOT	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST INCOME TAX BENEFITS	SALES PROCEEDS	TAX ON GAIN	NET OCCUPANCY COSTS NET OF TAX BENEFITS	CUMULATIVE NET OCCUPANCY COSTS NET OF TAX BENEFITS	NET OCCUPANCY COSTS NET OF	CUMULATIVE PV OF NET OCCUPANCY COSTS NET OF TAX BENEFITS
1993	N/A	91,078	12,783	117,251	221,112	(159,910)			61,202	61,202	61,202	61,202
1994	N/A	85,141	N/A	100,864	186,005	(159,804);	(507,762)	0 ;	(481,561)	(420,359)	(456,456)	(395,254)
1995	N/A	91,468	N/A	105,707	197,175	(160,905);		1	36,270	(384,089)	32,587	(362,667);;
1996	N/A	99,855	N/A	110,792	210,647	(162,372);	1		48,275	(335,815);;	41,111	(321,556);;
1997	N/A	166,178	N/A	116,132	282,310	(180,136);	1	*	102,174	(233,641)	82,477	(239,079)
1998	N/A	190,851	N/A	121,739	312,590	(202,088);			110,502	(123,139);	84,549	(154,531);;
1999) N/A	199,275	N/A	127,626	326,901	(208,009)	i 		118,892	(4,247)	86,226	(68,305);;
2000	N/A	208,120	N/A	133,807	341,927	(214,196);	1	1	127,731	123,484	87,807	19,502
2001	N/A	217,407	N/A	140,297	357,704	(220,534);			137,170	260,654	89,380	108,882
2002	! N/A	325,538	N/A	147,112	472,650	(255,799)			216,852	477,505	133,934	242,816
RESIDUAL VALUE	N/A						(7,254,450)	2,426,779	(4,827,672)	(4,350,167)	(2,981,710)	(2,738,895)
	0	1,674,911	12,783	1,221,327	2,909,021	(1,923,754)	(7,762,212)	2,426,779	(4,350,167)		(2,738,895)	

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SCENARIO FIVE (KEEP ALL DOWNTOWN HOLDINGS EXCEPT MADISON NEWSPAPER LOT) WITH DEPRECIATION

VEAD	NEW CACTLITY	CAPITAL SQUARE	-OCCUPANCY COSTS- MADISON NEWSPAPER LOT	PROVIDENT	TOTAL COSTS!	OCCUPANCY COST !! INCOME TAX !! BENEFITS !!	SALES PROCEEDS	TAX ON GAIN	COSTS NET OF	CUMULATIVE NET OCCUPANCY COSTS NET OF TAX BENEFITS	COSTS NET OF	CUMULATIVE PV OF COUPANCY COSTS NET OF COSTS NET OF COSTS NET OF COSTS NET OF COSTS
YEAR	FACILITY	AND KAMP	NEWSPHPER LUI	PROVIDENT	, c	DEMELLIO II		I KON ONCE			!	!!!
1993	N/A	91,078	12,783	117,251	221.112	(159,910);;			61,202	61,202	61,202	61,202
1994	N/A	85,141	N/A	100,864				0	(481,561)	(420,359);	(456,456)	(395,254);;
1995	N/A	91,468	N/A	105,707	197,175				36,270	(384,089);	32,587	(362,667);;
1996	N/A	99,855	N/A	110,792					48,275	(335,815);	41,111	(321,556);;
1997	N/A	166,178	N/A	116,132	282,310	(180,136);;			102,174	(233,641);	82,477	(239,079)
1998	N/A	190,851	N/A	121,739	312,590	(202,088);;			110,502	(123,139);	84,549	(154,531);;
1999	N/A	199,275	N/A	127,626	326,901	(208,009);;			118,892	(4,247)	86,226	(68,305);;
2000	N/A	208,120	N/A	133,807	341,927	(214,196);;			127,731	123,484	87,807	19,502
2001	N/A	217,407	N/A	140,297	357,704	(220,534);;			137,170	260,654	89,380	108,882
2002	N/A	325,538	N/A	147,112	472,650	(255,799);;			216,852	477,505	133,934	242,816
RESIDUAL VALUE	N/A						(6,098,178)	1,975,832	(4,122,345)	(3,644,840)	(2,546,080)	(2,303,264);;
	0	1,674,911	12,783	1,221,327	2,909,021	(1,923,754)	(6,605,939)	1,975,832	(3,644,840)		(2,303,264)	
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EXHIBIT J

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING)

YEAR	CAPITAL OUTLAY	NEW FACILITY	CAPITAL SQUARE AND RAMP	-OCCUPANCY COSTS- Madison Newspaper Lot	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST :: INCOME TAX :: BENEFITS ::		TAX ON GAIN	NET OCCUPANCY COSTS NET OF TAX BENEFITS	CUMULATIVE NET OCCUPANCY COSTS NET OF TAX BENEFITS	NET OCCUPANCY COSTS NET OF	CUMULATIVE PV OF NET OCCUPANCY COSTS NET OF TAX BENEFITS
1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 RESIDUAL VALUE	4,867,600 430,760 551,360	377,139 395,293 414,355 434,370 496,812 520,888 546,167 572,710	91,078 N/A N/A N/A N/A N/A N/A N/A	12,783 N/A N/A N/A N/A N/A N/A	117,251 100,864 105,707 110,792 116,132 121,739 127,626 133,807 140,297 147,112	221,112 478,002 501,000 525,148 550,502 618,551 648,513 679,974 713,007 747,693	(159,909); (239,113); (246,774); (252,302); (261,652); (292,685); (304,827); (317,336); (330,317); (343,926);	(6,739,555)		254,226 272,846 288,850 756,625 343,686 362,638 382,690 955,126	(4,020); 268,826 ; 557,676 ; 1,314,301 ; 1,657,987 ; 2,020,625 ; 2,403,315 ; 3,358,441 ;	(4,916,632) 228,409 232,359 233,165 579,056 249,257 249,290 249,361 589,914	12,171 240,580 472,940 706,105 1,285,160 1,534,417 1,783,708 2,033,068 2,622,982
	5,849,720	4,358,314	91,078	12,783	1,221,327	5,683,502	(2,748,842)	(12,739,986)	1,900,282	(2,055,324)		(720,717)	

NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

- 2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%
- IF A BUILD AND TAX FREE EXCHANGE CAN BE NEGOTAITED WHICH WOULD DEFER
 THE TIMING OF THE TAX PAYMENT OF CAPITAL GAINS TAX THEN THE PV OF NET
 OCCUPANCY COSTS MOULD DECLIME TO (\$1,342,668) (A DIFFERENCE OF \$621,951).

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ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/94

	CAPITAL SQUARE AND PARKING RAMP	MADISON NEWSPAPER LOT	TOTAL
SALES PRICE LESS: 3% SALES COSTS LESS: ACCRUED REAL ESTATE TAX PAYMEN	6,760,000 (202,800) T (325,407)	550,000 (16,500) (25,738)	7,310,000 (219,300) (351,145)
SALES PROCEEDS	6,231,793	507,762	6,739,555
ORIGINAL COST LESS: ACCUMULATED	7,189,140	583,470	7,772,610
DEPRECIATION (AS OF 12/31/93)	(4,050,157)	0	(4,050,157)
BASIS	3,138,983	583,470	3,722,453
TAXABLE GAIN	3,418,217	(49,970)	3,368,247

ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/03

LOW OPTION			
	NEW FACILITY	PROVIDENT BUILDING	TOTAL
SALES PRICE	5,849,720	685,000	6,534,720
LESS: 3% SALES COSTS	(175,492)	(20,550)	
LESS: ACCRUED REAL ESTATE TAX PAYMENT	(277,498)	(60,749)	(338,247)
SALES PROCEEDS	5,396,730	603,701	6,000,431
ORIGINAL COST LESS: ACCUMULATED	5,849,720	806,124	6,655,844
DEPRECIATION (AS OF 12/31/02)	(1,209,260)	(612,177)	(1,821,437)
BASIS	4,640,460	193,947	4,834,407
TAXABLE GAIN	1,033,768	470,503	1,504,271
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OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO SIX - LOW
STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	249,890.15	126,216.41	132,527.23	139,153.59	146,111.27	164,204.60	172,414.83	181,035.57	190,087.35	*	1,701,232.70
UTILITIES	231,577.83	112,087.72	117,692.11	123,576.72	129,755.55	145,288.97	152,553.42	160,181.09	168,190.15		1,517,503.23
REAL ESTATE TAXES	371,718.57	202,734.87	212,871.61	223,515.19	234,690.95	265,025.50	278,276.77	292,190.61	306,800.14		2,709,964.36
INSURANCE	34,277.25	18,913.39	19,859.06	20,852.01	21,894.61	24,731.47	25,968.04	27,266.44	28,629.76	30,061.25	252,453.27
TOTAL OPERATING EXPENSES	887,463.80	459,952.38	482,950.00	507,097.50	532,452.38	599,250.54	629,213.06	660,673.72	693,707.40	728,392.77	6,181,153.55
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	60,000.00	18,050.00	18,050.00	18,050.00	18,050.00	19,300.00	19,300.00	19,300.00	19,300.00	19,300.00	228,700.00
TOTAL CASH OCCUPANCY COSTS	947,463.80	478,002.38	501,000.00	525,147.50	550,502.38	618,550.54	648,513.06	679,973.72	713,007.40	747,692.77	6,409,853.55
INCOME											
NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52
PARKING INCOME-TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88
PARKING INCOME-EMPLOYEES	(66,338.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(66,338.40
TOTAL INCOME	(726,351.80)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(726,351.80
NET CASH OUTLAY BEFORE TAXES	221,112.00	478,002.38	501,000.00	525,147.50	550,502.38	618,550.54	648,513.06	679,973.72	713,007.40	747,692.77	5,683,501.76
DEPRECIATION	248,913.33	153,157.60	149,805.06	139,829.85	138,450.47	151,224.75	152,395.75	153,008.75	153,259.20	153,469.66	1,593,514.42
TAXABLE OCCUPANCY COSTS	470,025.33	631,159.98	650,805.06	664,977.35	688,952.85	769,775.29	800,908.81	832,982.47	866,266.60	901,162.43	7,277,016.18
TAX BENEFITS (1)	(159,909.88)	(239,112.89)	(246,774.47)	(252,301.67)	(261,652.11)	(292,685.36)	(304,827.44)	(317,336.16)	(330,316.97)	(343,926.35)	(2,748,843.31
NET OCCUPANCY COSTS AFTER TAXES	310,115.45	392,047.09	404.030.59	412,675.68	427,300.74	477,089.92	496,081.38	515,646.30	535,949.63	557 236 08	4,528,172.87

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO SIX - LOW

STATEMENT OF NET OCCUPANCY COSTS - PROPOSED SUBURBAN OFFICE

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	0.00	99.756.41	104.744.23	109,981.44	115,480.51	132,042.30	138,644.42	145,576.64	152,855.47	160,498.25	1,159,579.65
UTILITIES	0.00	83,646.68	87.829.01	92,220.46	96,831.48	110.718.70	116,254.64	122,067.37	128.170.74	134.579.27	972.318.34
REAL ESTATE TAXES	0.00	163,575.72	171.754.51	180,342.23	189,359.34	217.427.31	228,298.68	239.713.61	251,699.29	264,284.25	1,906,454.94
INSURANCE	0.00	16,109.73	16,915.22	17,760.98	18,649.03	21,323.60	22,389.78	23,509.27	24,684.73	25,918.97	187,261.31
TOTAL OPERATING EXPENSES	0.00	363,088.53	381,242.96	400,305.10	420,320.36	481,511.92	505,587.51	530,866.89	557,410.23	585,280.74	4,225,614.25
CAPITALIZED EXPENDITURES	0.00	14,050.00	14,050.00	14,050.00	14,050.00	15,300.00	15,300.00	15,300.00	15,300.00	15,300.00	132,700.00
TOTAL CASH OCCUPANCY COSTS	0.00	377,138.53	395,292.96	414,355.10	434,370.36	496,811.92	520,887.51	546,166.89	572,710.23	600,580.74	4,358,314.25
INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	0.00	377,138.53	395,292.96	414,355.10	434,370.36	496,811.92	520,887.51	546,166.89	572,710.23	600,580.74	4,358,314.25
DEPRECIATION	0.00	- 120,510.00	126,215.00	126,661.00	127,107.00	140,343.00	141,387.00	141,873.00	142,359.00	142,805.00	1,209,260.00
TAXABLE OCCUPANCY COSTS	0.00	497,648.53	521,507.96	541,016.10	561,477.36	637,154.92	662,274.51	688,039.89	715,069.23	743,385.74	5,567,574.25
TAX BENEFITS (1)	0.00	(188,603.43)	(197,908.60)	(205,516.78)	(213,496.67)	(242,523.42)	(252,320.06)	(262,368.56)	(272,910.00)	(283,953.44)	(2,119,600.96
NET OCCUPANCY COSTS AFTER TAXES	0.00	309.045.10	323.599.35	335.499.32	347.980.69	394.631.50	409.954.45	425,671.33	442,159.23	459,432.30	3,447,973.29

(1) CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR

ANCHOR BANK

SCENARIO SIX - LOW

STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES	188,889.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	188,889.75
MAINTENANCE UTILITIES	193,958.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	193,958.68
REAL ESTATE TAXES	234,622.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	234,622.17
INSURANCE	24,460.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,460.80
TOTAL OPERATING EXPENSES	641,931.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	641,931.40
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	35,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35,000.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	676,931.40
INCOME									0.00		(557 (50 50)
NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52)
TOTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52)
NET CASH OUTLAY BEFORE TAXES	123,278.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	123,278.88
DEPRECIATION	152,024.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	152,024.81
TAXABLE OCCUPANCY COSTS	275,303.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	275,303.69
TAX BENEFITS (1)	(93,718.44)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(93,718.44)
NET OCCUPANCY COSTS AFTER TAXES	181,585.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	181,585.25

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OCCUPANCY STUDY FOR Anchor Bank

SCENARIO SIX - LOW

STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES					70 (70 74	70 1/0 70	33.770.41	35,458.93	37,231.88	39,093.47	316,962.89
MAINTENANCE	25,200.00	26,460.00	27,783.00	29,172.15	30,630.76	32,162.30	36.298.79	38,113.73	40.019.41	42,020.38	340,693.77
UTILITIES	27,086.71	28,441.05	29,863.10	31,356.26	32,924.07	34,570.27	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	52,477.00	55,100.85	57,855.89	469,085.27
REAL ESTATE TAXES	37,294.43	39,159.15	41,117.10	43,172.96	45,331.61	47,598.19	49,978.10				33,584.86
INSURANCE	2,670.15	2,803.66	2,943.84	3,091.03	3,245.58	3,407.86	3,578.26	3,757.17	3,945.03	4,142.28	33,384.88
TOTAL OPERATING EXPENSES	92,251.29	96,863.85	101,707.05	106,792.40	112,132.02	117,738.62	123,625.55	129,806.83	136,297.17	143,112.03	1,160,326.79
CAPITALIZED EXPENDITURES	25,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	61,000.00
TOTAL CASH OCCUPANCY COSTS	117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
RENTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
DEPRECIATION	32,330.43	32,647.60	23,590.06	13,168.85	11,343.47	10,881.75	11,008.75	11,135.75	10,900.20	10,664.66	167,671.52
TAXABLE OCCUPANCY COSTS	149,581.72	133,511.45	129,297.11	123,961.25	127,475.49	132,620.37	138,634.30	144,942.58	151,197.37	157,776.69	1,388,998.31
TAX BENEFITS (1)	(48,586.87)	(50,509.47)	(48,865.87)	(46,784.89)	(48,155.44)	(50,161.94)	(52,507.38)	(54,967.61)	(57,406.97)	(59,972.91)	(517,919.34)
NET OCCUPANCY COSTS AFTER TAXES	100,994.85	83,001.99	80,431.23	77,176.36	79,320.05	82,458.42	86,126.92	89,974.97	93,790.39	97,803.78	871,078.97

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR

ANCHOR BANK

SCENARIO SIX - LOW STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	34,094.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,094.15
UTILITIES	10,532.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,532.43
REAL ESTATE TAXES	75,289.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75,289.21
INSURANCE	5,390.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,390.70
TOTAL OPERATING EXPENSES	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
TOTAL CASH OCCUPANCY COSTS	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88
PARKING INCOME - EMPLOYEES	(51,146.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(51,146.40
TOTAL INCOME	(157,507.28)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(157,507.28
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(32,200.78
DEPRECIATION	64,558.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,558.09
TAXABLE OCCUPANCY COSTS	32,357.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,357.31
TAX BENEFITS	(12,619.35)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(12,619.35
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,737.96

OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO SIX - LOW STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	1,706.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,706.25
UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REAL ESTATE TAXES	24,512.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,512.76
INSURANCE	1,755.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,755.60
TOTAL OPERATING EXPENSES	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
TOTAL CASH OCCUPANCY COSTS	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.61
INCOME PARKING INCOME - EMPLOYEES	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00)
TOTAL INCOME	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.00)
NET CASH OUTLAY BEFORE TAXES	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXABLE OCCUPANCY COSTS	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.61
TAX BENEFITS	(4,985.22)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(4,985.22)
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,797.39

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING) LOW OPTION-WITH APPRECIATION

								1				CUMULATIVE !	PV OF	CUMULATIVE PV OF !;
	1				-OCCUPANCY COSTS-			h			! NET OCCUPANCY !	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY !!
		CAPITAL	NEW	CAPITAL SQUARE	MADISON		TOTAL	OCCUPANCY COST !!	SALES	; TAX ON GAIN ;	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF
	YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	TAX BENEFITS	PROCEEDS	ON SALE	; TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
	1993	4,867,600	N/A	91,078	12,783	117,251	221,112	(159,910);;			4,928,802	4,928,802	4,928,802	4,928,802
	1994	:	377,139	N/A	N/A	100,864	478,003	(239,113)	(6,739,555)	1,313,616	(5,187,048)	(258,246)	(4,916,632)	12,170 ;;
	1995		395,293	N/A	N/A	105,707	501,000	(246,774);;			254,226	(4,020);	228,410 ;	240,580 ;;
	1996		414,355	N/A	N/A	110,792	525,147	(252,302);			272,845	268,825	232,359	472,939
	1997		434,370	N/A	N/A	116,132	550,502	(261,652);		1	288,850	557,675	233,165	706,103
	1998	430,760	496,812	N/A	N/A	121,739	618,551	(292,685)			756,626	1,314,301	579,056	1,285,160
	1999		520,888	N/A	N/A	127,626	648,514	(304,827)		1	343,687	1,657,988	249,258	1,534,417
	2000		546,167	N/A	N/A	133,807	679,974	(317,336);		1	362,638	2,020,626	249,291	1,783,708 !!
	2001		572,710	N/A	N/A	140,297	713,007	(330,317);		1	382,690	2,403,316	249,360	2,033,069 !!
	2002	551,360	600,581	N/A	N/A	147,112	747,693	(343,926)			955,127	3,358,443	589,914	2,622,983 !!
RESI	DUAL VALUE								(6,551,893)	801,736	(5,750,157)	(2,391,714);	(3,551,464);	(928,481);;
										!	[:::::::::::::::::::::::::::::::::::::::
		5.849.720	4.358.315	91.078	12.783	1,221,327	5,683,503	(2,748,842)	(13,291,447)	2,115,352	(2,391,714)		(928,481)	
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NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING) LOW OPTION - WITH DEPRECIATION

YEAR	CAPITAL	NEW FACILITY	CAPITAL SQUARE	-OCCUPANCY COSTS- Madison Newspaper Lot	PROVIDENT	TOTAL	OCCUPANCY COST TAX BENEFITS		TAX ON GAIN		COSTS NET OF	NET OCCUPANCY COSTS NET OF	NET OCCUPANCY COSTS NET OF TAX BENEFITS
1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 RESIDUAL VALUE	4,867,600 430,760 551,360	377,139 395,293 414,355 434,370 496,812 520,888 546,167 572,710	91,078 N/A N/A N/A N/A N/A N/A N/A	12,783 N/A N/A N/A N/A N/A N/A N/A N/A	117,251 100,864 105,707 110,792 116,132 121,739 127,626 133,807 140,297 147,112	221,112 478,003 501,000 525,147 550,502 618,551 648,514 679,974 713,007 747,693	(239,113); (246,774); (252,302); (261,652); (292,685); (304,827); (317,336);	(6,739,555)		254,226 272,845 288,850 756,626 343,687 362,638 382,690 955,127	(258,245) (4,019); 268,826; 557,676; 1,314,302; 1,657,989; 2,020,627; 2,403,317; 3,358,444;	(4,916,632) 228,410 232,359 233,165 579,056 249,258 249,291 249,360 589,914	12,171 240,581 472,940 706,104 1,285,161 1,534,418 1,783,709 2,033,069 2,622,984 1
	5,849,720	4,358,315	91,078	12,783	1,221,327	5,683,503	(2,748,841)	(12,272,666)	1,681,823	(1,806,461)		(567,011)	

NOTES: 1. RESIDUAL VALUE : 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

^{2.} PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING)
LOW OPTION-WITH APPRECIATION

											CUMULATIVE	PV OF	CUMULATIVE PV OF;;
:	!!			-OCCUPANCY COSTS-			OCCUPANCY COST			! NET OCCUPANCY !	NET OCCUPANCY !	NET OCCUPANCY	NET OCCUPANCY !!
	CAPITAL	NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES	TAX ON GAIN	COSTS NET OF	COSTS NET OF	COSTS NET OF	COSTS NET OF
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	BENEFITS	PROCEEDS	ON SALE	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS	TAX BENEFITS
1993	4,867,600	N/A	91.078	12,783	117,251	221.112	(159,910)			4,928,802	4,928,802	4,928,802	4,928,802
1994	1,007,000 []	377,139	N/A	N/A	100,864	478,003			1,313,616	(5,187,048)	(258,246)	(4,916,632)	12,170
1995	ij	395,293	N/A	N/A	105,707	501,000	(246,774)			254,226	(4,020);;	228,410	240,580
1996		414,355	N/A	N/A	110,792	525,147	(252,302)			272,845	268,825	232,359	472,939
1997		434.370	N/A	N/A	116,132	550,502	(261,652);			288,850 ;	557,675 ;	233,165	706,103
1998	430,760	496,812	N/A	N/A	121,739	618,551	(292,685);;			756,626	1,314,301	579,056	1,285,160
1999		520,888	N/A	N/A	127,626	648,514	(304,827);;			343,687	1,657,988	249,258	1,534,417
2000		546,167	N/A	N/A	133,807	679,974	(317,336)			362,638	2,020,626	249,291	1,783,708
2001	i i	572,710	N/A	N/A	140,297	713,007	(330,317)			382,690	2,403,316	249,360	2,033,069
2002	551,360	600,581	N/A	N/A	147,112	747,693	(343,926)			955,127			
RESIDUAL VALUE	1						1	(6,525,633)	791,494	(5,734,139)	(2,375,696);	(3,541,570)	(918,588)
	5,849,720	4,358,315	91,078	12,783	1,221,327	5,683,503	(2,748,842)	(13,265,188)	2,105,111	(2,375,696)		(918,588)	
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NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING) LOW OPTION - WITH DEPRECIATION

YEAR	CAPITAL :	NEW FACILITY	CAPITAL SQUARE	OCCUPANCY COSTS- MADISON NEWSPAPER LOT	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST : INCOME TAX BENEFITS	SALES Proceeds	TAX ON GAIN	COSTS NET OF	CUMULATIVE ; NET OCCUPANCY ; COSTS NET OF ; TAX BENEFITS ;	NET OCCUPANCY COSTS NET OF	CUMULATIVE PV OF; NET OCCUPANCY COSTS NET OF TAX BENEFITS
1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 RESIDUAL VALUE	4,867,600 430,760 551,360	N/A 377,139 395,293 414,355 434,370 496,812 520,888 546,167 572,710	91,078 N/A N/A N/A N/A N/A N/A N/A	12,783 N/A N/A N/A N/A N/A N/A N/A N/A	117,251 100,864 105,707 110,792 116,132 121,739 127,626 133,807 140,297	221,112 478,003 501,000 525,147 550,502 618,551 648,514 679,974 713,007 747,693	(159,909) (239,113) (246,774) (252,302) (261,652) (292,685) (304,827) (317,336) (330,317) (343,926)	(6,739,555)		254,226 272,845 288,850 756,626 343,687 362,638 382,690 955,127	(258,245); (4,019); 268,826; 557,676; 1,314,302; 1,657,989; 2,020,627; 2,403,317; 3,358,444;	(4,916,632) 228,410 232,359 233,165 579,056 249,258 249,291 249,360 589,914	240,581
	5,849,720	4,358,315	91,078	12,783	1,221,327	5,683,503	(2,748,841)	(12,250,289)	1,673,096	(1,792,811)		(558,581)	

NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIM.

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EXHIBIT K

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING) HIGH OPTION

	YEAR	1 1 1 1 1 1 1	CAPITAL OUTLAY	NEW FACILITY	CAPITAL SQUARE AND RAMP	OCCUPANCY COSTS MADISON NEWSPAPER LOT	PROVIDENT	TOTAL OCCUPANCY COSTS	OCCUPANCY COST INCOME TAX BENEFITS	SALES PROCEEDS	TAX ON GAIN ON SALE		COSTS		CUMULATIVE PV OF HET OCCUPANCY COSTS NET OF TAX BENEFITS
	1993 1994		6,138,500	N/A 420,511	91,078 N/A	12,783 N/A	117,251 100,864	221,112 521,375	(159,910);; (267,654);	(6,739,555)	1,313,616	6,199,703 (5,172,217)			
	1995			440,834	N/A	N/A	105,707	546,541	(276,669);			269,872 289,882	1,297,358		1,539,596 !!
٠,	1996 1997	ij		462,173 484,579	N/A N/A	N/A N/A	110,792 116,132	572,966 ; 600,711 ;	(283,084);; (293,367);;			307,344	1,894,583	248,093	2,034,556
	1998 1999	1	544,530	554,431 581,388	N/A N/A	N/A N/A	121,739 127,626	676,170 ¦ 709,013 ¦	(328,605); (341,928);			892,095 367,086		: :	2,717,289 2,983,516
	2000 2001	1		609,692 639,412	N/A N/A	N/A N/A	133,807 140,297	743,499 { 779,709 }	(355,616); (369,836);			387,883 409,873			3,250,161 3,517,234
pcc	2002 SIDUAL VA	 111E	700,110		N/A	N/A	147,112	817,729	(384,742)		684,216	1,133,097			4,217,068 60,367
NEC	IDVAL IN	 - -	7,383,140	4,863,638	91,078	12,783	1,221,327	6,188,826	(3,061,411)	(14,153,865)	ļi			60,367	::::::::::::::::::::::::::::::::::::::

NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

- 2. PRESENT VALUE CALCULATED USING AN AFTER TAX DISCOUNT RATE OF 5.5%
- If a build and tax free exchange can be negotaited which would defer the timing of the tax payment of capital gains tax then the PV of NET occupancy costs would decline to \$(774,904) (A DIFFERENCE OF \$835,270).

20-Nov-92

ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/94

	CAPITAL SQUARE AND PARKING RAMP	MADISON Newspaper Lot	TOTAL
SALES PRICE	6,760,000	550,000	7,310,000
LESS: 3% SALES COSTS	(202,800)	(16,500)	(219,300)
LESS: ACCRUED REAL TAX PAYMENT	(325,407)	(25,738)	(351,145)
SALES PROCEEDS	6,231,793	507,762	6,739,555
ORIGINAL COST	7,189,140	583,470	7,772,610
DEPRECIATION (AS OF 12/31/93)	(4,050,157)	0	(4,050,157)
BASIS	3,138,983	583,470	3,722,453
TAXABLE GAIN	3,418,217	(49,970)	3,368,247
INAMOLE GHIN	3,410,217	(47,7/0)	3,300,247

ANCHOR BANK
BENEFITS FROM SALE OF PROPERTIES - 1/1/03

HIGH OPTION			
	NEW FACILITY	PROVIDENT BUILDING	TOTAL
SALES PRICE LESS: 3% SALES COSTS LESS: ACCRUED REAL ESTATE TAX PAYMENT	7,383,140 (221,494) (351,037)	685,000 (20,550) (60,749)	8,068,140 (242,044) (411,786)
SALES PROCEEDS	6,810,609	603,701	7,414,310
ORIGINAL COST LESS: ACCUMULATED	7,383,140	806,124	8,189,264
DEPRECIATION (AS OF 12/31/02)	(1,505,391)	(612,177)	(2,117,568)
BASIS	5,877,749	193,947	6,071,696
TAXABLE GAIN	1,283,897	470,503	1,754,399

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO SIX - HIGH

STATEMENT OF NET OCCUPANCY COSTS - ALL FACILITIES

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES				170 157 50	147 111 27	164,204.60	172,414.83	181.035.57	190,087.35	199.591.72	1,701,232.70
MAINTENANCE	249,890.15	126,216.41	132,527.23	139,153.59	146,111.27 129.755.55	145,288.97	152,553.42	160,181.09	168,190.15		1,517,503.23
UTILITIES	231,577.83	112,087.72	117,692.11	123,576.72 271,333.21	284,899.87	322,644.86	338,777.10	355,715.96	373,501.76		3,215,287.96
REAL ESTATE TAXES	371,718.57	246,107.22	258,412.58 19,859.06	20,852.01	21,894.61	- 24,731.47	25,968.04	27,266.44	28,629.76		252,453.27
INSURANCE	34,277.25	18,913.39	17,037.00	20,032.01	21,074.01						
TOTAL OPERATING EXPENSES	887,463.80	503,324.73	528,490.97	554,915.52	582,661.29	656,869.90	689,713.39	724,199.06	760,409.02	798,429.47	6,686,477.15
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	60,000.00	18,050.00	18,050.00	18,050.00	18,050.00	19,300.00	19,300.00	19,300.00	19,300.00	19,300.00	228,700.00
- CHITTELE EN ENDITONES											
TOTAL CASH OCCUPANCY COSTS	947,463.80	521,374.73	546,540.97	572,965.52	600,711.29	676,169.90	709,013.39	743,499.06	779,709.02	817,729.47	6,915,177.15
INCOME											
NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52
PARKING INCOME-TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88
PARKING INCOME-EMPLOYEES	(66,338.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(66,338.40
TOTAL INCOME	(726,351.80)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(726,351.80
NET CASH OUTLAY BEFORE TAXES	221,112.00	521,374.73	546,540.97	572,965.52	600,711.29	676,169.90	709,013.39	743,499.06	779,709.02	817,729.47	6,188,825.36
DEPRECIATION	248,913.33	182,966.60	180,916.06	170,940.85	169,562.47	185,706.75	187,024.75	187,637.75	187,888.20	188,088.66	1,889,645.42
TAXABLE OCCUPANCY COSTS	470,025.33	704,341.33	727,457.03	743,906.37	770,273.76	861,876.65	896,038.14	931,136.81	967,597.22	1,005,818.13	8,078,470.78
TAX BENEFITS (1)	(159,909.88)	(267,653.62)	(276,668.74)	(283,083.98)	(293,367.27)	(328,604.89)	(341,927.88)	(355,616.36)	(369,835.91)	(384,742.07)	(3,061,410.60
NET OCCUPANCY COSTS AFTER TAXES	310,115.45	436,687.71	450,788.29	460,822.38	476,906.50	533,271.76	554,110.27	575,520.46	597,761.30	621,076.06	5,017,060.17

⁽¹⁾ CALCULATED ON NET OCCUPANCY COSTS LESS REMODELING COSTS AND CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO SIX - HIGH

STATEMENT OF NET OCCUPANCY COSTS - PROVIDENT BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	25,200.00	26,460.00	27,783.00	29,172.15	30,630.76	32,162.30	33,770.41	35,458.93	37,231.88	39,093.47	316,962.89
UTILITIES	27,086.71	28,441.05	29,863.10	31,356.26	32,924.07	34,570.27	36,298.79	38,113.73	40,019.41	42,020.38	340,693.77
REAL ESTATE TAXES	37,294.43	39,159.15	41,117.10	43,172.96	45,331.61	47,598.19	49,978.10	52,477.00	55,100.85	57,855.89	469,085.27
INSURANCE	2,670.15	2,803.66	2,943.84	3,091.03	3,245.58	3,407.86	3,578.26	3,757.17	3,945.03	4,142.28	33,584.86
TOTAL OPERATING EXPENSES	92,251.29	96,863.85	101,707.05	106,792.40	112,132.02	117,738.62	123,625.55	129,806.83	136,297.17	143,112.03	1,160,326.79
CAPITALIZED EXPENDITURES	25,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	61,000.00
TOTAL CASH OCCUPANCY COSTS	117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
RENTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	117,251.29	100,863.85	105,707.05	110,792.40	116,132.02	121,738.62	127,625.55	133,806.83	140,297.17	147,112.03	1,221,326.79
DEPRECIATION	32,330.43	32,647.60	23,590.06	13,168.85	11,343.47	10,881.75	11,008.75	11,135.75	10,900.20	10,664.66	167,671.52
TAXABLE OCCUPANCY COSTS	149,581.72	133,511.45	129,297.11	123,961.25	127,475.49	132,620.37	138,634.30	144,942.58	151,197.37	157,776.69	1,388,998.31
TAX BENEFITS (1)	(48,586.87)	(50,509.47)	(48,865.87)	(46,784.89)	(48,155.44)	(50,161.94)	(52,507.38)	(54,967.61)	(57,406.97)	(59,972.91)	(517,919.34)
NET OCCUPANCY COSTS AFTER TAXES	100,994.85	83,001.99	80,431.23	77,176.36	79,320.05	82,458.42	86,126.92	89,974.97	93,790.39	97,803.78	871,078.97

(1) CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR

ANCHOR BANK SCENARIO SIX - HIGH

STATEMENT OF NET OCCUPANCY COSTS - MADISON NEWSPAPER LOT

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS DPERATING EXPENSES											
MAINTENANCE	1,706.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,706.25
UTILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REAL ESTATE TAXES	24,512.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,512.7
INSURANCE	1,755.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,755.6
TOTAL OPERATING EXPENSES	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.6
TOTAL CASH OCCUPANCY COSTS	27,974.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,974.6
INCOME PARKING INCOME - EMPLOYEES	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.0
TOTAL INCOME	(15,192.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,192.0
NET CASH OUTLAY BEFORE TAXES	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.6
DEPRECIATION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
TAXABLE OCCUPANCY COSTS	12,782.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,782.6
TAX BENEFITS	(4,985.22)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(4,985.2
NET OCCUPANCY COSTS AFTER TAXES	7,797.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,797.3

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OCCUPANCY STUDY FOR Anchor Bank Scenario SIX - High

STATEMENT OF NET OCCUPANCY COSTS - PROPOSED SUBURBAN OFFICE

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	0.00	99.756.41	104,744.23	109,981.44	115,480.51	132,042.30	138,644.42	145,576.64	152,855.47	160,498.25	1,159,579.65
UTILITIES	0.00	83,646.68	87,829.01	92,220.46	96,831.48	110,718.70	116,254.64	122,067.37	128,170.74	134,579.27	972,318.34
REAL ESTATE TAXES	0.00	206,948.07	217,295.47	228,160.25	239,568.26	275,046.67	288,799.01	303,238.96	318,400.90	334,320.95	2,411,778.54
INSURANCE	0.00	16,109.73	16,915.22	17,760.98	18,649.03	21,323.60	22,389.78	23,509.27	24,684.73	25,918.97	187,261.31
TOTAL OPERATING EXPENSES	0.00	406,460.88	426,783.92	448,123.12	470,529.28	539,131.28	566,087.84	594,392.24	624,111.85	655,317.44	4,730,937.85
CAPITALIZED EXPENDITURES	0.00	14,050.00	14,050.00	14,050.00	14,050.00	15,300.00	15,300.00	15,300.00	15,300.00	15,300.00	132,700.00
TOTAL CASH OCCUPANCY COSTS	0.00	420,510.88	440,833.92	462,173.12	484,579.28	554,431.28	581,387.84	609,692.24	639,411.85	670,617.44	4,863,637.85
INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL INCOME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET CASH OUTLAY BEFORE TAXES	0.00	420,510.88	440,833.92	462,173.12	484,579.28	554,431.28	581,387.84	609,692.24	639,411.85	670,617.44	4,863,637.85
DEPRECIATION	0.00	150,319.00	157,326.00	157,772.00	158,219.00	174,825.00	176,016.00	176,502.00	176,988.00	177,424.00	1,505,391.00
TAXABLE OCCUPANCY COSTS	0.00	570,829.88	598,159.92	619,945.12	642,798.28	729,256.28	757,403.84	786,194.24	816,399.85	848,041.44	6,369,028.85
TAX BENEFITS (1)	0.00	(217,144.15)	(227,802.87)	(236,299.10)	(245,211.83)	(278,442.95)	(289,420.50)	(300,648.75)	(312,428.94)	(324,769.16	(2,432,168.25
NET OCCUPANCY COSTS AFTER TAXES	0.00	353,685.73	370,357.05	707 (4(00	707 504 45	4EA 017 77	447 007 74	AOS 5AS AQ	503,970.91	527 272 28	3,936,860.60

(1) CALCULATED ON NET OCCUPANCY COSTS LESS CAPITALIZED EXPENDITURES.

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OCCUPANCY STUDY FOR ANCHOR BANK SCENARIO SIX - HIGH

STATEMENT OF NET OCCUPANCY COSTS - CAPITAL SQUARE BUILDING

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS CASH OCCUPANCY COSTS OPERATING EXPENSES											
MAINTENANCE	188,889.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	188,889.75
UTILITIES	193,958.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	193,958.68
REAL ESTATE TAXES	234,622.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	234,622.17
INSURANCE	24,460.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,460.80
TOTAL OPERATING EXPENSES	641,931.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	641,931.40
REMODELING COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITALIZED EXPENDITURES	35,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35,000.00
TOTAL CASH OCCUPANCY COSTS	676,931.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	676,931.40
INCOME NET RENTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52
TOTAL INCOME	(553,652.52)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(553,652.52
NET CASH OUTLAY BEFORE TAXES	123,278.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	123,278.88
DEPRECIATION	152,024.81	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	152,024.81
TAXABLE OCCUPANCY COSTS	275,303.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	275,303.69
TAX BENEFITS (1)	(93,718.44)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(93,718.44
NET OCCUPANCY COSTS AFTER TAXES	181,585.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	181,585.25

OCCUPANCY STUDY
FOR
ANCHOR BANK
SCENARIO SIX - HIGH
STATEMENT OF NET OCCUPANCY COSTS - PARKING RAMP

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	TOTAL
OCCUPANCY COSTS											
CASH OCCUPANCY COSTS											
OPERATING EXPENSES											
MAINTENANCE	34,094.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,094.15
UTILITIES	10,532.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,532.43
REAL ESTATE TAXES	75,289.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75,289.21
INSURANCE	5,390.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,390.70
TOTAL OPERATING EXPENSES	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
TOTAL CASH OCCUPANCY COSTS	125,306.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125,306.50
INCOME											
PARKING INCOME - TENANTS	(106,360.88)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(106,360.88)
PARKING INCOME - EMPLOYEES	(51,146.40)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(51,146.40)
TOTAL INCOME	(157,507.28)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(157,507.28)
NET CASH OUTLAY BEFORE TAXES	(32,200.78)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(32,200.78)
DEPRECIATION	64,558.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	64,558.09
TAXABLE OCCUPANCY COSTS	32,357.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,357.31
TAX BENEFITS	(12,619.35)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(12,619.35)
NET OCCUPANCY COSTS AFTER TAXES	19,737.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,737.96

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING)

HIGH OPTION

	- 1	1	[(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)		1		CUMULATIVE	PV OF	CUMULATIVE PV OF:
	1	1			-DCCUPANCY COSTS-			!		1	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY	NET OCCUPANCY
	1	CAPITAL :	NEW	CAPITAL SQUARE	MADISON		TOTAL	OCCUPANCY COST !	SALES	; TAX ON GAIN ;	COSTS	COSTS	COSTS NET OF	COSTS NET OF
YEAR	1	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS	TAX BENEFITS	PROCEEDS	ON SALE	AFTER TAXES	AFTER TAXES	TAX BENEFITS	TAX BENEFITS
	-									[]				
1993	1	6,138,500	N/A	91,078	12,783	117,251	221,112	(159,910)		1	6,199,702	6,199,702	6,199,702	6,199,702 !!
1994	1		420,511	N/A	N/A	100,864	521,375	(267,654);	(6,739,555)	1,313,616 ;	(5,172,217)	1,027,485	(4,902,574)	1,297,128
1995			440,834	N/A	N/A	105,707	546,541	(276,669);			269,872	1,297,357	242,467	1,539,596 ;;
1996	1		462,173	N/A	N/A	110,792	572,965	(283,084)		1 1 1 1 1 1 1	289,881	1,587,238	246,867	1,786,462
1997	1	1	484,579	N/A	N/A	116,132	600,711	(293,367)		1	307,344	1,894,582	248,093	2,034,555 !!
1998	1	544,530	554,431	N/A	N/A	121,739	676,170	(328,605)			892,095	2,786,677	682,733	2,717,288 ;;
1999	1	1	581,388	N/A	N/A	127,626	709,014	(341,928);	Para radio		367,086	3,153,763	266,228	2,983,516 ;;
2000	1		609,692	N/A	N/A	133,807	743,499	(355,616)		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	387,883	3,541,646	266,645	3,250,161
2001			639,412	N/A	N/A	140,297	779,709	(369,836);		1	409,873	3,951,519	267,073	3,517,234 ;;
2002	1	700,110 ;	670,617	N/A	N/A	147,112	817,729	(384,742)		1	1,133,097	5,084,616	699,834	
RESIDUAL VALU	JE ¦		1						(8,089,014)	947,350	(7,141,664)	(2,057,048)	(4,410,899)	(193,831);;
	! -									{				
	- 1	7,383,140	4,863,637	91,078	12,783	1,221,327	6,188,825	(3,061,411)	(14,828,569)	2,260,967	(2,057,048)		(193,831)	
	:	:::::::::::::::::::::::::::::::::::::::	:	* *************	*************	************								

NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING)

HIGH	OPTION	•	WITH	DEPRECIATI	ON

!	!									1	CUMULATIVE	PV OF	CUMULATIVE PV OF!
				-OCCUPANCY COSTS-			1			NET OCCUPANCY ;	NET OCCUPANCY ;	NET OCCUPANCY	NET OCCUPANCY !!
	CAPITAL	NEW	CAPITAL SQUARE	MADISON		TOTAL ;	OCCUPANCY COST !:	SALES	TAX ON GAIN ;	costs :	COSTS	COSTS NET OF	COSTS NET OF
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	TAX BENEFITS !:	PROCEEDS	ON SALE ;	AFTER TAXES	AFTER TAXES	TAX BENEFITS	TAX BENEFITS :
												 	
1993	6,138,500	N/A	91,078	12,783	117,251	221,112 ;	(159,910);;			6,199,702	6,199,702	6,199,702	6,199,702
1994		420,511	N/A	N/A	100,864	521,375 ;	(267,654);;	(6,739,555)	1,313,616	(5,172,217);	1,027,485	or and a second of the second	
1995		440,834	N/A	N/A	105,707	546,541 ;	(276,669);;			269,872			
1996		462,173	N/A	N/A	110,792	572,965 ;	(283,084);;		1 4 4 5 6 6 1	289,881	1,587,238		
1997	1	484,579	N/A	N/A	116,132	600,711 ;	(293,367);;			307,344	1,894,582		
1998	544,530	554,431	N/A	N/A	121,739	676,170	(328,605);;			892,095	2,786,677	•	
1999	1	581,388	N/A	N/A	127,626	709,014	(341,928);;		1	367,086	3,153,763		
2000	1	609,692	N/A	N/A	133,807	743,499	(355,616);;	La desario.	1	387,883	3,541,646	• •	, , , ,,
2001	1	639,412	N/A	N/A	140,297	779,709	(369,836);;			409,873	3,951,519		
2002	700,110 ;	670,617	N/A	N/A	147,112	817,729 ;	(384,742);;		1	1,133,097			
RESIDUAL VALUE	1	1						(6,832,079)	411,858	(6,420,222)	(1,335,605)	(3,965,315)	251,752
							:			!			
	7,383,140 ;	4,863,637	91,078	12,783	1,221,327	6,188,825	(3,061,411)	(13,571,634)	1,725,474	(1,335,605)		251,752	
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NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

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OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SÍX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING)

HIGH OPTION-WITH APPRECIATION

	144.73	Land to the second							1		CUMULATIVE ;	PV OF	CUMULATIVE PV OF !!
				OCCUPANCY COSTS-			OCCUPANCY COST !!		1	HET OCCUPANCY	NET OCCUPANCY	HET OCCUPANCY	NET OCCUPANCY
	CAPITAL	NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES	; TAX ON GAIN ;	COSTS	COSTS	COSTS NET OF	COSTS NET OF
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	BENEFITS !	PROCEEDS	ON SALE	AFTER TAXES	AFTER TAXES	TAX BENEFITS	TAX BENEFITS !!
		¦											
1993	6,138,500	N/A	91,078	12,783	117,251	221,112	(159,910);		1	6,199,702	6,199,702	6,199,702	6,199,702
1994		420,511	N/A	N/A	100,864	521,375	(267,654)	(6,739,555)	1,313,616 ;			(4,902,574)	1,297,128 ;;
1995		440,834	N/A	N/A	105,707	546,541	(276,669);		1	269,872	1,297,357	242,467	1,539,596
1996	{	462,173	N/A	N/A	110,792	572,965	(283,084)		1	289,881	1,587,238	246,867	1,786,462
1997		484,579	N/A	N/A	116,132	600,711	(293,367)		1	307,344	1,894,582	248,093	2,034,555
1998	544,530	554,431	N/A	N/A	121,739	676,170	(328,605);		1	892,095	2,786,677	682,733	
1999	[* 1. 4. 1. 2]	581,388	N/A	N/A	127,626	709,014	(341,928);		1	367,086	3,153,763	266,228	2,983,516 };
2000		609,692	N/A	N/A	133,807	743,499	(355,616);		1	387,883	3,541,646	266,645	
2001		639,412	N/A	N/A	140,297	779,709 ;	(369,836)		1	409,873	3,951,519	•	3,517,234
2002	700,110	670,617	N/A	N/A	147,112	817,729	(384,742);;		1	1,133,097			4,217,067
RESIDUAL VALUE								(8,062,755)	937,109 ;	(7,125,646)	(2,041,029)	(4,401,005)	(183,938)
									 				
	7,383,140	4,863,637	91,078	12,783	1,221,327	6,188,825	(3,061,411)	(14,802,309)	2,250,725	(2,041,029)		(183,938)	
				***************************************	************	: :::::::::::::::::::::::::::::::::::::	::::::::::::::::::::::::::::::::::	:::::::::					

NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY) LESS TAXES ON GAIN.

OCCUPANCY STUDY FOR ANCHOR BANK

SCENARIO SIX (SELL ALL PROPERTIES EXCEPT PROVIDENT BUILDING)

HIGH OPTION - WITH DEPRECIATION	HIGH	OPTION	- WITH	DEPRECIATION	
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,											CUMULATIVE	PV OF	CUMULATIVE PV OF;
		 		-OCCUPANCY COSTS			OCCUPANCY COST !!			NET OCCUPANCY	NET OCCUPANCY !	NET OCCUPANCY	NET OCCUPANCY
	CAPITAL	NEW	CAPITAL SQUARE	MADISON		TOTAL	INCOME TAX	SALES	TAX ON GAIN	COSTS	COSTS	COSTS NET OF	COSTS NET OF
YEAR	OUTLAY	FACILITY	AND RAMP	NEWSPAPER LOT	PROVIDENT	OCCUPANCY COSTS!	BENEFITS !!	PROCEEDS	ON SALE	AFTER TAXES	AFTER TAXES !	TAX BENEFITS	TAX BENEFITS
1 Enix 1													
1993	6.138.500	N/A	91,078	12,783	117,251	221,112	(159,910)		1	6,199,702	6,199,702	6,199,702	
1994	.,,	420,511	N/A	N/A	100,864	521,375	(267,654)	(6,739,555)	1,313,616	(5,172,217)			
1995		440,834	N/A	N/A	105,707	546,541	(276,669);			269,872 }	1,297,357	242,467	
1996		462,173	N/A	N/A	110,792	572,965	(283,084);		1	289,881	1,587,238	246,867	
1997		484,579	N/A	N/A	116,132	600,711	(293,367);		1	307,344	1,894,582	248,093	
1998	544,530		N/A	N/A	121,739	676,170	(328,605);;		1	892,095	2,786,677		
1999		581,388	N/A	N/A	127,626	709,014	(341,928)			367,086	3,153,763	•	
2000		609,692	N/A	N/A	133,807	743,499	(355,616);			387,883	3,541,646	•	
2001	i i i i i i i i i i i i i i i i i i i	639,412	N/A	N/A	140,297	779,709	(369,836)			409,873	3,951,519		
2002	700,110	• • • • • • • • • • • • • • • • • • • •	N/A	N/A	147,112	817,729	(384,742)			1,133,097			4,217,067
RESIDUAL VALUE		i					10 miles (10 mil	(6,809,703)	403,131	(6,406,572)	(1,321,956)	(3,956,885)	260,183
	7,383,140	4,863,637	91,078	12,783	1,221,327	6,188,825	(3,061,411)	(13,549,257)	1,716,747	(1,321,956)		260,183	ii.
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NOTES: 1. RESIDUAL VALUE = 1993 APPRAISED VALUE (PROVIDENT BUILDING) OR ORIGINAL COST (NEW FACILITY)
LESS TAXES ON GAIN.

