

## Third annual report, St. Croix Co. Agricultural Extension Service: Nov. 1, 1939--Oct. 31, 1940. 1940

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# ST. CROIX CO. AGRICULTURAL EXTENSION SERVICE

NOV. 1, 1939 - OCT. 31, 1940

## CLIFFORD H. NELSON

COUNTY AGRICULTURAL AGENT BALDWIN, WISCONSIN

## AGRICULTURAL COMMITTEE

E. P. MILLER, Boardman. LOUIS DRAXLER, Glenwood City. WALTER KARNES, Spring Valley. CECIL HEEBINK, Baldwin. R. J. SORENSEN, Hammond. COUNTY PROGRAM OF WORK For 1939-1940 CLIFFORD H. NELSON St. Croix County Agricultural Agent

Phase of Major Work

Goal

4-H Club Work

350 Members - 25 Clubs
75% Achievement - Achievement Day
Summer Camp - 4-H Club Fair with
problems of organization
Special effort on development of
Leadership

W.P.A. soil testing - school plan

Meetings on commercial fertilizers Ed. meetings on control practices Ed. meetings on County-wide Soil

Continue lime program

Conservation District.

Soil Improvement and Erosion Control

Dairy Cattle Improvement

Maintain three D.H.I.A's Possibly organize one D.H.I.A. Ed. phases of Bang's program Ed. and promotion of better sires Bull Sale

Crop Improvement

Barley promotion Pasture improvement Alfalfa promotion Ed. work on proper seeding & seed Weed control

Minor Projects

Home Economics Work Insect Pest Control Poultry Improvement Cooperative Marketing Federal Programs Livestock Improvement Signed . . E. . P. Miller. . . . Chairman of Committee

> C. H. Nelson County Agricultural Agent

B. F. Rusy District Supervisors

#### 1940 ANNUAL REPORT

The program of work as outlined by your Agricultural Committee and Mr. Rusy, our District Supervisor representing the College of Agriculture, was intended to serve as a guide in directing the activities of the County Agent through 1940. It is on the basis of the work done in following this program and other work which has turned up from time to time that this report is made. Because of the length of this report, I am going to refrain from using charts and figures.

#### 1940 A Successful Season

In reviewing the work done during 1940, it appears that, as far as the Agricultural Extension work in St. Croix County is concerned, that we have had a most successful season. Without exception, all of the plans made, included in the program of work for 1939-1940, have been touched upon in some phase or other. Most of the goals set up have been reached. Many of the goals have been surpassed.

#### Fine Cooperation Everywhere

The success of an Extension Program depends largely upon the cooperation that your Extension Agent, your Agricultural Committee, and others receive from the general public, and from those people who are affected directly or indirectly by the operation of an Extension Program in a county. It has been the most pleasant experience of your County Agent to have received the finest of cooperation on every hand. We have undertaken several new projects this year. In order to carry out some of these projects it was necessary for us to solicit individuals and groups in order to get the program started. Because your Agricultural Committee and your County Agent were promoting this work it met with favor with the groups and the individuals involved. It has been this splendid cooperation of all that has made the work most pleasant for your County Agent.

#### 4-H CLUB WORK

The 4-H Club program as carried on in the county this past year has been most successful. This conclusion has been drawn as a result of the many favorable comments made by club members, club leaders, parents, and many others interested in the well-being of our rural boys and girls. A renewed interest was taken in club work this year, and the trend of the past eight years has not only been stopped, but it has been reversed. In other words, our club enrollment from 1932 on has been on the decline in this county, to the extent that in 1939 we had only 225 farm boys and girls in our club program. While the quality of work that these members carried on was of a high grade, we felt that we were not reaching a club as should justly be expected of us. The goal for 1940 was 350 club members with 25 active clubs. It is my pleasure to report at this time that in 1940 we had 428 club members enrolled in 28 clubs, and 78% of these club members successfully carried on their club work and completed their projects, and have been awarded 4-H Achievement pins in recognition of their completion of their projects. Because of our increased enrollment, our interest was kept up over the county much easier than in previous years.

#### 4-H Club Activities

Outside of our regular club meetings, we tried to carry on our promoted inter-club activities, which will not only help to increase the enthusiasm within a club, but will help to expand the experiences of our club members. We feel that the valuable experiences that our club members have in associating and working together are most worthwhile. We try to keep all of our 4-H Club activities on a high plane. We have certain standards and requirements that club members and leaders must meet. There are certain aims and ideals

that we strive to plan into our club activities to the benefit of our rural boys and girls. With this in mind, we carry on what we term a well-rounded club of activities.

#### District 4-H Comp

Our District 4-H camp was again held at the Y.M.C.A. camp grounds south of Hudson. Fifty boys and girls from this county joined with sixty-five other boys and girls from Pierce, Pepin, and Polk counties for this four-day outting. Many other club members attended the camp for an afternoon or evening. While this ideal camp site is available for this work, we feel that we should make use of the opportunities offered us. We operate the camp on a cost basis. Our necessary expenses include rental of the camp, food for three good meals a day, and some outside entertainment. The experiences which our club members have in attending this camp encourage them to go back to their clubs and to pass on as much of the experience gained there as possible. Supervised recreation, specific instruction in project work, and other material, is brought to the club while attending the District camp.

#### State 4-H Club Camp

Just as the county club camp serves a large group of club members from the county, so does the State club camp serve a large number of the club members of the state. Each year in June from one thousand to twelve hundred 4-H Club members over the state gather at the Agricultural College campus and discuss common problems in 4-H work. Our annual state drama contest was held in connection with this camp, as well as our state music festival. Many of our older club members look forward to the day when they can be privileged to attend the State club camp, just as most of our club members look forward to the time when they might attend the District camp. This year St. Croix County was represented at the State camp by

Audrey Crotty, Robert Hartman, and Eugene McPhetres, who attended as delegates from the Worthwhile 4-H Club. Billy Schafer, Edna Jagg, Pearl Marty, and Margaret Brown, also members of the Worthwhile Club, represented the county in the state drama contest with the play, "Orville's Big Date." Pearl, Edna, and Margaret also took part in the state music contest. Mrs. P. C. Schafer, leader of the Worthwhile Club, and George Sperger, leader of the Baldwin Wide-Awake Club, attended as club leaders.

#### 4-H Club Picnic

Our third annual county-wide 4-H Club picnic was held at the city park in New Richmond in July. The city officials of New Richmond very successfully made available the use of it's park and recreational facilities for this all-day club picnic. Because of a heavy rain just at noontime, the picnic dinner and program that followed were held in the high school gymnasium. This was a very fine meeting place and we certainly were fortunate to have this gymnasium made available to us for this purpose. A part of the county judging contests were held at the picnic. Mr. Bewick, our State Club Leader, was present and addressed the club group, as well as help conduct games, songs, and other activities.

#### County 4-H Fair

I am incorporating into this report a separate report made of the 4-H Club Fair held at Hammond, which is as follows:

#### 4-H Fair at Hammond

To the Honorable Board of Supervisors, St. Croix County. Gentlemen:

At your November 1939 Session you passed the following resolutions:

"Whereas the matter of decision of 4-H buildings and location

of buildings has been discussed before this Board of Supervisors and a clear understanding of the situation is had by all, and

Whereas this matter has been referred to the Agricultural Committee, and

Whereas the interests of all boys and girls of the county are concerned, and

Whereas it is essential for the 4-H groups and other youth groups in the county be provided for with suitable and adequate housing facilities,

Be it hereby resolved that the Agricultural Committee be and is hereby authorized to proceed with plans for holding the 1940 4-H Fair at Hammond, using facilities there available for that purpose, and to use the experience of the conduct of this Fair in preparing plans and recommendations for a permanent 4-H Club Fair, using such monies as are now available and may be appropriated by this Board for 4-H purposes."

The above resolution was introduced by Cecil A. Heebink, E. P. Miller, and L. F. Draxler, members of the Agricultural Committee. Its adoption was moved by Supervisor Frawley and carried.

The above mentioned Fair was held at Hammond, August 5, 6, and 7. The County Highway Committee most kindly made available the use of the two large county highway buildings. The Village of Hammond and the Town of Hammond likewise made available the use of their fine, large Community Hall. The business men of the Village of Hammond cooperated splendidly in providing entertainment for 4-H club members and visitors. The Women's Civic League prepared meals for club members on a cost basis. The School Board made available their new school building for dormitory purposes. Will-

ingness to cooperate was evidenced on every hand.

Of necessity, a great deal of planning and building had to be done in preparation for this Club Round-Up. Our Club Leaders Organization was consulted, our Agricultural Committee made recommendations, and your County Agent was guided by the needs of the exhibitors in his planning.

When the question arose regarding type of construction of pens, stalls, shelves, cabinets, etc., there were two ways of handling this. One was to build these requirements on a temporary basis, sufficient to take care of the needs for this one year. The other method, and the one adopted, was to build permunent equipment that would be substantial, that would meet the needs of our club program for a number of years, equipment that could be easily set up and taken down, equipment that would be cheapest to the county in the long run.

Horse stalls to accomodate 24 colts and horses were built. 30 Pig and Sheep pens were built and forty pens for poultry. These were all housed in the South Highway Building. Equipment necessary for handling 150 head of calves was set up in the North Highway Building. Four large display cabinets were built for baked goods for our girls exhibits as well as three hanger stands for dresses and coats, and a stand for canned goods.

When all of this equipment was in place, we had provided the ideal of all club folks in the line of exhibit space. There was a place to exhibit each individual exhibit in a manner so that all could be seen and all who came to see could see. All exhibits were thus housed in quarters where unfavorable weather could not mar the quality of the exhibit.

During the course of the Club Round-Up 285 4-H Club members orhibited 853 individual calves, pigs, sheep, colts, cakes, dresses,

coats, and other articles made in 4-H Club work activities. On these articles a total of \$864.25 was awarded in premium money by competent judges who all offered reasons for placing the various entries as they did. This feature was educational to all who observed the judging.

This Club Round-Up was based on strictly 4-H principles of showmanship. While we did what we could to provide ideal and adequate facilities for exhibiting project work carried on by club members, we carefully avoided the presence of those things which detract from the success of a club exhibit. A full program was in progress from nine o'clock each morning until ten o'clock each evening. There were no two activities going on at the same time to compete with each other for our club members' time. We had only one outside concession, that being Uncle Ezra's Model Farm, a hand carved farm in miniature which attracted a great deal of attention and much favorable comment. Some folks were disappointed, perhaps, as the usual ballyhoo of the carnival was not there. In its place came the round-robin kittenball tournament which created a hit with a large group of spectators. In contrast to the usual fair, this Round-Up was built around the Club Folks and our 4-H Club Program. Our club members, our club loaders, and many others have voiced their approval of this type of Round-Up for the young people of St. Croix County. No one connected with the management of this Fair is satisfied to say it was a perfected fair. Many minor improvements can be made on insuring its continued popularity. It was an experiment. Much was learned through its operation. It can mean much as a permanent institution in the county. It could well be a show place for all 4-H Club Mombers, Farm boys and girls studying Agriculture and Home Economics in High Schools of the county, Boy Scouts, Girl Scouts, and other youth

organizations in the county, including our rural, village, and city schools. Its possibilities are many.

The expenses connected with operating our 1940 Club Program are divided into four groups. A total of \$520.13 was spent for materials and labor on equipment which is now in storage and available for future exhibits. \$864.25 was spent for premiums awarded at the fair. \$257.10 was spent for a Summer Club Leader and leader training meetings. Miss Amy Snoeyenbos, a former St. Croix Co. club member, was employed for June, July, and August to assist in our club program. Miss Snoeyenbos was instrumental in taking much needed information to club members, especially to our girls, and helped to keep up interest in club work. Hor employment was recommended to the Agricultural Committee in a recommendation from this Board as a result of a request last November for a Home Agent. \$225.56 was spent for the following items, all incident to our club program and activities:

Materials and labor Premiums Summer Club Leader & Leader	3 520.13 864.25
Other expenses:	257.10
Shavings Misc. Labor Cot. rental Judging Ribbons & supplies Misc. supplies Printing Achievement Pins	$   \begin{array}{r}     10.00 \\     42.20 \\     22.00 \\     7.50 \\     80.23 \\     14.63 \\     13.00 \\     40.00 \\   \end{array} $
	31871.04

This makes a total of \$1871.04 spent for 1940. A balance of \$814.93 in the 4-H budget, plus the sum of \$200.00 which was appropriated last November made \$1014.93 available for club work. The spending of \$1871.04 leaves a deficit of \$856.11 at this time.

To conduct a similar 4-H Club Round-Up in 1941 it will be necessary for this Board to appropriate \$500.00 which would be

sufficient to successfully operate the Round-Up with the assistance of State Aid which is available to assist in paying promiums, the State Aid representing 80 per cent of all premiums paid. To receive this State Aid, which would be approximately \$800.00, it will be necessary for this Board to designate the Club Round-Up at Hammond as the Junior Fair for St. Croix County.

This report would not be complete without a word or two on the effect of this Round-Up on our club enrollment. In 1937 there were 316 club members in the county. In 1938 this number was reduced to 256, and in 1939 to 225. Prospects for 1940 were for an even smaller number. This was not the case, however. A total of 428 members were enrolled in 1940 in 28 clubs. Six new clubs were organized, and the old clubs all enlarged their enrollments. This new increase in our enrollment came as a renewed interest in clubwork and not as a result of any special efforts put forth by your County Agent. The interest in clubwork came from the community first. From that time on we gave each club every consideration we could. This renewed interest in clubword, the assistance given by Miss Snoeyenbos, and the use of our new sound Movie Projector--these things all helped to urge us on to a most successful club year. Present indications are for an enrollment of 600 members for 1941. This will be reaching still only a part of the boys and girls of club age in the county. It will, however, reflect the success of our 1940 Club Program.

### Glenwood Inter-County 4-H Fair

One hundred twenty five boys and girls enrolled in 4-H clubs throughout St. Croix county contributed to the success of the Glenwood Inter-County Fair. The numerous exhibits consisted of the project work done by rural boys and girls enrolled in youth

organizations during the past year.

Of particularly good quality was the livestock exhibit. The large pavilion on the grounds was used for the exhibition of the Home Economics work. Clothing, foods, canning, and handicraft and forestry were displayed here. The canning exhibit was especially fine this year.

The demonstration contest which took place on the last day of the fair was well attended.

#### State Fair

The county was well represented at the 1940 Junior State Fair held at the State Fair Park at West Allis. The following club members took part in the various departments mentioned: Frances Jagg---Style Review; Merle Hunter---Dairy Queen contest; Maxine Brandt---Home Economics demonstration; Richard Wymveem---Crops judging; Leon Stork and Stanley Wilkins---Livestock judging; Charles Dow and Forrest Patterson---Dairy Cattle judging; Mary Rennick and Mary Donahue---Clothing judging; Pearl Marty--Dairy Products judging; Katherine Rusk---Foods and Nutritions judging; Edna Jagg---Canning.

SOIL IMPROVEMENT AND EROSION CONTROL

At your annual meeting a year ago you voted unanimously in favor of creating a county-wide Soil Erosion Control District. You designated your Agricultural Committee as the supervisors of this District, and instructed them to proceed with plans for setting up a program of work within the District. While the progress of this District has not been pronounced at any one time, your Supervisors have done what they could to get this District going. It was necessary to dissolve the old Kinnickinnic District and to absorb the work already started within that District. Because an office had been set up in River Falls to serve both Pierce and St. Croix counties, it was deemed advisable by the Soil Conservation District to leave that office where it is for the present time, likewise to serve both St. Croix and Pierce counties in their county-wide Soil Conservation District. It has been contended by the Soil Conservation office that this was feasible and economical. Our Agricultural Committee and I have protested this from the beginning in the interests of better serving farmers of your county. We anticipate, however, having an office set up within the District by July 1, 1941.

Work has already started on a number of farms within the county. We have had numerous educational meetings and have talked Soil Erosion control at practically every rural meeting which I have conducted or attended. In a series of farm meetings this fell we met right on the farm, and with the assistance of our Soil Conservation specialist, reviewed the possible work which might be done on that particular farm. The information given out at these meetings indicated the type of work which might be planned on any farm within the county. While the size of the staff provided for the county has been small, and the number of farms each man can serve has been limited, we cannot hope to begin to serve the needs of the county. We anticipate and hope for additional help to meet the needs of the many farmers who are asking for this planning service.

#### Commercial Fertilizer

A great many farms are making use of the free soil testing work being carried on in this office during a part of the year. We were assisted in our soil testing work by the W.P.A. office who provided us with a man to assist us in testing individual soil samples. We

have highly recommended testing of soil before planting crops, because we realize that we have reached the point in our farming operations when we must look to the use of commercial fertilizer for assurance of good crops.

Last spring we received three and one-half tons of commercial fertilizer for experimental work. We carried on six pasture renovation plots in the county, and fourteen grain demonstration plots. Here again we were very fortunate in the fine cooperation received from J. G. Larson and Sons of Hammond, who loaned us a new International Harvester grain drill, with fertilizer and seed attachments. This machine made possible the putting in of the various test plots. Our test plots, with one exception, were far above our expectations. Three of the farmers on whose farms these tests were made have indicated to me that as far as grain was concerned, they are now ready to use fertilizer on every acre of grain they put in in the future. Quite naturally, their acreage of grain is being decreased, but we have increased the yield per acre as high as 340% by the use of 125 lbs. of 0-20-10. The effects of the use of this fertilizer on grain this year has shown up in good shape on the new seeding. From all indications, the seeding should make for a better high crop next year where the fertilizer was used as compared with the plots where no fertilizer was used.

#### Lime

Our lime program has gone ahead as usual again this year. We had three pits operating in the county; two of them private and one with the assistance of W.P.A. labor. The story of the value of lime cannot grow old. We no longer need to look at liming our soil as an experiment. The story that farmers tell us regarding the successful crops raised on lime soil as compared to unlimed

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carries its own weight. It goes without question that the use of lime is an essential part of successful farming today.

#### DAIRY CATTLE IMPROVELENT

Still recognizing the fact that the cow in the barn plays an important part in the success or failure of all of our farms, we feel that it has been important to give due consideration to our dairy cattle. Improvement programs within the county at the present time are three Dairy Herd Improvement Associations, well filled to capacity, and many farmers are waiting their turn to become members of our testing association. As a result of this condition, and realizing full well the need of an expanded testing program, we are very carefully launching what we hope will be a county-wide owner-sampler testing method. This method in no way displaces the present testing plan. Where the regular tester takes his own samples and does his testing on the farm, it merely makes possible the handling of several times the number of herds than is now possible with the present help. In addition to the regular work, our fieldmen will pick up samples of milk which have been taken by the farmer. These samples will be taken to the central laboratory and tested, and the records returned to the farmer immediately. The costs of this method of testing are naturally lower than the present standard plan. There is no board and room for the tester connected with this method. However, the records are not recorded as being official, and the records go only to guide the farmer in his own dairy herd improvement program. Those associations which have been operating on the west coast for a number of years say that when a farmer has been testing a number of years under the owner-sampler plan, he feels that he is then interested in the standard plan, and switches over. In other words,

this plan would change our present form of testing.

#### Bull Sale

The first annual bull sale was held at Hammond, Wednesday October 30. Eighteen fine purebred bulls were sold at this sale. These were all typy individuals from cows with a known butter fat production of 400 lbs. or better, figured on a mature basis. A lot of time was also spent in preparing for this sale, and whatever is said about the sale, we feel it helped to bring to the attention of the farmers of the county three things. First, that there are good herd sires available within the county; secondly, that it is important to head up our herds with good herd sires, and third, owning and using a probable scrub bull which can be obtained with ease from some apparently well-known friend or trucker or cattle dealer is worse by far than using a good herd sire whose ancestry is known. This sale was conducted according to the recommendations and wishes of the consignors and bull sales committee. The entire costs of this sale were borne by the consignors themselves. It met with such favor that plans for another sale in 1941 are already under way.

Here again an undertaking is an example of the fine cooperation in helping make this sale a success. Your Highway Committee and your Highway Commissioner made available the use of the south Highway building for the sale, and timber and other materials for setting up the sale platform. The Hammond Lumber Company loaned us the use of the plank for seats. This arrangement made possible the setting up of an ideal sale place for the sale of these fine bulls, which averaged \$85.84 per head. The top bull was sold by Russell Rudesill of Baldwin for \$187.50. He had a yearling Guernsey. The top Holstein bull brought \$140.00 and was consigned by the County Farm at New Richmond.

#### CROP IMPROVEMENT

Our crop improvement work was carried on in connection with soil improvement work. We feel that these two phases of our agricultural program go hand in hand, and cannot be separated without losing the connecting link between them. Just as a good soil is prepared properly in advance for the success of a good crop, so is the proper seed and grade of seed important for the crop improvement program as intended to appraise the farmers of the need for good seeds. A lot of work is still ahead in bringing about this practice. We find many farmers who are still willing to buy intested seed whose germination is not known, for about the same price as certified seed. We have many good farmers in this county who have good seed stock available in season. These men are good sources of pure seed, not because of the money they make on the seed, but because of their real interest in keeping pure lines available in the county. Just as we have purebred breeders of dairy cattle, so have we the men who are interested in keeping only the best seed available.

#### MINOR PROJECTS

We have included in our minor projects of work, Home Economics, Insect Pest Control, Poultry Improvement, Cooperative Marketing, and Livestock Improvement. These phases of our Agricultural work are all important, and there are seasons of the year when these come to the front and receive considerable attention. We would like to spend more time on it. Our Home Economics work, for instance, needs a lot more consideration than it is getting. Under our present arrangement it is impossible for me to do much more for this particular group of farm and village women over the county.

At the present time we have six hundred women enrolled in work. They are all carrying on home improvement activities. Our cooperative marketing needs a lot of consideration and as time permits we have been able to get some assistance in this direction. Our livestock improvement program, which includes work with horses, with sheep, and with swine and beef cattle, provides an added source of income on the farm. Raising our own horses means raising our own power. Just as we raise our own power, so can we raise the feed for these horses so that our power and the source of energy can all be produced on the farm. This last year our sheep men cooperatively pooled a large part of the wool grown here in the county. The wool that was pooled through the Baldwin Cooperative Poultry and Egg Association reports the largest amount of wool pooled in any point in the state. This wool has all been sold lately at a price much higher than any price offered last spring, at the time of shearing. An advance on the price was made on the wool at that time. It gave the farmers a good rate for their wool then. The additional money received for the wool will represent an added dividend for cooperatively pooled wool.

#### Sound Movie Equipment Last May

The Agricultural Committee gave serious consideration to the problem of securing a sound movie projector for use by your County Agent. As a result, the Committee purchased a complete De Vry sound movie projector, microphone, turn table, and other accessory equipment. The entire costs of this machine were borne by the sponsors of the machine. Hembers of the Agricultural Committee worked with a representative of the company in contacting business people of the county and others in soliciting ads. The cost of the ads was used for the purchase of this equipment and an ad film.

This ad film, as most of you know, advertises the business in which each sponsor is interested. We have agreed to run this film at the beginning of each time the projector is used for two years from the time the machine was secured. I appreciate that many people question the advisability of the purchase of a machine of this kind in this manner. However, we have one of the finest portable sets of sound movie equipment that can be secured anywhere, which has a wide variety of uses. From June 1 to October 31, this machine was used by your County Agent at 127 meetings, which were attended by 3620 people. This number does not include, however, the number of people who saw the ad film at Hammond in connection with our 4-H program this year. In connection with the movie projector, we have a complete sound system which includes a microphone, and by hooking that up with our loud speaker, we have a complete and powerful public speaking system. We have used this on many occasions and find it an asset to our work. Just as an example of the use of this public address system, it was used at the 4-H Round-Up at Harmond in announcing our free attraction program, and also in making our announcements at the ringside at the time of judging our livestock. Likewise, we used it at the Glenwood Fair for the announcements made in connection with this free attraction program, and also for making our announcements to our exhibiting groups. While this machine is now county property, and with proper care it should last for a number of years, our County Superintendent of Schools is finding many uses for the machine also. It is available for use at any public gathering, or any practical use that can be made of it within the county. Because of the big investment in this machine, and to avoid any possible damage to it, your County Agent or County Superintendent must accompany this machine whenever it is used. As

long as either of us is available to go with the machine as operators, we will be glad to use it as occasions present themselves.

#### In Conclusion

In this report I have just hit the high spots of the work carried on by this office. This office is maintained in the interests of acting as an educational service agency to the farmers of St. Croix County. We are ready at all times for advice and criticism on the conduct of this work. Our work has been made easier and more pleasant by the splendid cooperation given by everyone. Our Agricultural and Home Economics teachers, our A.A.A. Committee, our Farm Security Administration, our R.E.A. Managers and Directors, our Federal Land Bank staff, our Production Credit Association, our newspapers, our business people throughout the county -- all have done their share to help make the past year whatever it has been in the line of an educational service. We appreciate this fine cooperation that we received. We feel that we might, in the coming years, help to build for the farm people in your county, a better agricultural program that will help to make for a higher standard of living on the farm and in the home.

#### COUNTY AGENT ACTIVITIES

	1938	1939	1940
Miles traveled	17,022	15,674	20,148
Farm and Home Visits	402	325	456
Circular Letters	38,570	39,729	45,620
Personal Letters	2,381	6,788	6,215
Telephone Calls	2,311	3,566	4,475
Office Calls	3,125	7.004	6,522
Number of Meetings	255	154	224
Attendance at Meetings	4,587	13,271	26,630