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Two Rivers, Wisconsin: J.E. Hamilton Holly Wood Type Company, 1901

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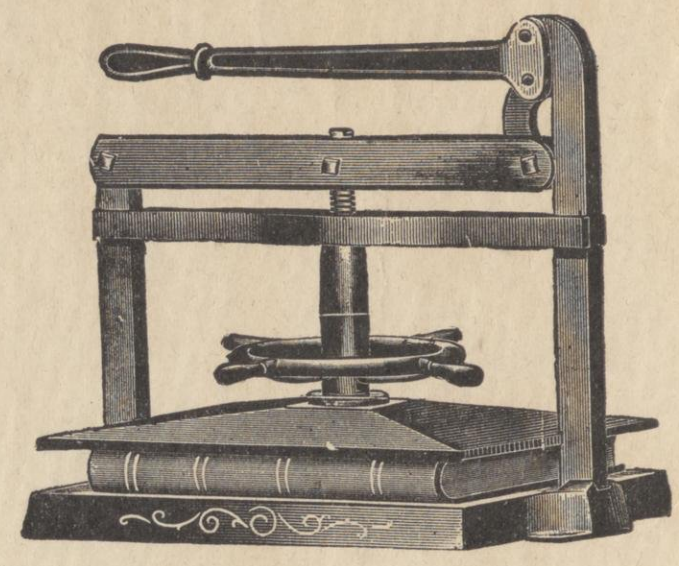

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READY REFERENCE INDEX.

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SUBJECT INDEX

Indexing Correspondence irrespective of party addressed. Is of special value when quotations are sent, prices asked for, instructions issued and other advices given or asked for.

——NOT INTENDED FOR ORDINARY CORRESPONDENCE.——

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Picture (Portrait)	560		
Italy	580		
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PLACE INDEX

Keeping track of the sections of territory to which letters of quotations have been sent. Cities or towns whose Merchants have been written on any subject--Farmers, Officials or others of any section. It can also be used for one or more special correspondents to whom letters are sent almost daily. For this purpose alone it is almost invaluable, as it saves reference to the index in back of book.

PLACE	PAGES	PLACE	PAGES

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18227

643

H P K—P

Denver Type Foundry,

Denver, Colo.

Gentlemen:-

Replying to your favor of the 8th. You will find the Galley Cabinet shown in our regular catalog of Wood Goods on page 18. This is the same Cabinet as used by all the type founders for storing their sorts. The price that we have made to dealers when the Cabinets are to be used by themselves, is $9.50 each, and 7¢ each for the alleys. We will make you this same price on all that you require for our own use.

Hoping to be favored with your order, which will have our careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/11/01.

A H L—P

H. Drost & Son,

Manitwoc, Wis.

Gentlemen:-

We return, herewith, your invoice for the boxes sent us a few days ago which we returned. We have heard nothing from you since, and must know at once whether you intend to fill our order correctly or not; otherwise we shall be obliged to order them elsewhere.

Yours truly,

The Hamilton Mfg. Co.

A H I—P

11/11/01.

Chicago:—

On the 4th, we sent you an order #13243 for a lot of special hardware. This hardware was to make up 125 special boxes. The party has now increased the order to 150, consequently we want enough of the hardware to supply 150 instead of 125 boxes. You will note that we have ordered enough to make 126, but we have done this so that we might have an extra box. Will you kindly increase the order accordingly and greatly oblige?

Yours truly,

The Hamilton Mfg. Co.

11/11/01.

H P H—P

W. Stieren Co.,

Pittsburgh, Penn.

Gentlemen:—

Replying to your favor of the 9th. You are mistaken in regard to your order for the 36 x 55 Drawing Board. Your order of November 8th, 07049 called for one board and not for two, as you seem to think. We have now entered your order for another one and also for one 42 x 60, which will be sent forward as soon as we can get them ready.

Thanking you for your order, and awaiting your further favors remain,

Yours truly,

The Hamilton Mfg.Co.

H P H.

11/11/01

Chicago:-

Replying attached memorandum in regard to your order #98[illegible]. We do not see how we can furnish Ash finished in Mahogany. It has a strong grain while Mahogany has not, and the grain cannot be covered up so that it will noshow.

We were about to proceed on these Cabinets in Ash as ordered, but if they are tbe finished in Mahogany, they should be made of Birch. We therefore must wait until we have your reply, which will occasion some delay.

Yours truly,

enc. The Hamilton Mfg.Co.

11/11/01.

A H L--P

Providence Dyeing, Bleaching & Calendering Co.,

Providence, R. I.

Gentlemen:-

Referring to your favor of the 28th, will say that we have to-day received the Furniture Cabinet which you returned, and which you ordered by mistake. We enclose herewith, credit memorandum for the same, which we trust you will find satisfactory.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/11/01 4

K P H-P

3 18

Chicago:-

Replying to attached memorandum in regard to the Handy Galley Cabins. This order seems to have been bungled all the way through. The Galleys will be rabbeted at the front and returned the same day they are received. You had better return the Cabinet to us here and we will fix it up. We do not see how it can be done there. We will do the work as quickly as possible and return at the earliest possible moment.

Send a regular order for this, to be made without charge.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/11/01.

A H L--P

Shea Smith & Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 9th, will say that you may fill our order with either round or flat head. Send them along at your earliest convenience, and oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/11/01

5

American Type Founders Co.,

Minneapolis, Min.

Gentlemen:—

Replying to your favr of the 8th. We can furnish you the Cabinet made as you describe, ith a cross piece and two holes to receive the Case extensions. We have nde Cabinets like this before. You should add $1.00 to the list on a Cabiet constructed this way.

In case it is necessary for you to compete with the Electrotype Company on this Cabinet and the are selling it at our regular price, we would be willing, of course, that you take the order at regular price, but it is worth more to male the Cabinet in this way and the extra price should be charged, if possible.

Hoping that you will secure the order, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/11/01.

J E H—P

Mr. Bruno Mueller,

Register of Deeds,

Manitowoc, Wis.

Dear Sir:-

Enclosed, find $1.00 in payment of the enclosed bill, which please receipt and return.

Yours truly,

212

H P H—P

11/11/01.

The O. M. Edwards Co.,

Syracuse N. Y

Gentlemen:-

Replying to yor favor of the 9th. We have looked over our letter of April 18th, to hich you refer, and note that there is no price mentioned in that letter. It is true that in our bill of May 18th, we sent you these two boards and billed them at 20¢ per square foot. This was an error, hwevr, and the order was entered as cleated boards and our billing clerk spposed that they were our ordinary cleated boards, as per attached circula, and which are sold at 20¢ per square foot.

We cold nt possibly furnish you a board with laminated center and rim all arond and both sides covered with a sheet of veneer, at anywhere near tis price of 20¢ without losing money on every sale. They cost us more th this, actual shop cost.

We will make you a price on these of 27¢ per square foot, which is a trifle lessthan price recently quoted you, per board. It puts the price, hower, on the basis per square foot so that in case you want other sizes, thre will be no need of further quotation. We can, of course, continto furnish you with boards as already furnished, and at same price heretofore charged.

Trusng you will not findit necessary to discontinue using the boards at thisrice, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

11/11/01.

Inland Type Foundry,

Buffalo, N. Y.

Gentlemen:-

Replying to your favor of the 9th, in regard to Backing Lumber We wish to say that we have but one price on this. We have a large trade in this material and it is very seldom that we receive an order from a dealer, and then it is usually for their own use. It is an article upon which we cannot control the price in any way as we are compelled to compete with every planing mill in the country.

The price—$6.00 per hundred feet— for clear, selected stock and planed to thickness, is the very lowest that can be made. We could not furnish at a lower figure without losing money on every lot and we cannot sell at a higher price because our customers could purchase elsewhere— in most instances, in their own towns.

You can readily see how we are situated on this and that we are not in a position to offer you any inducement towards handling this and supplying it to your customers.

Yours truly,

The Hamilton Mfg. Co.

H P H--P 11/11/01.

Willard Bag & Mfg. Co.,
Wilmington, N. C.

Gentlemen:-

Replying to your favor of the 7th. We will allow the 25% on the order for Backing, recently sent you, as you suggest, in order to straighten the matter out to your satisfaction. We attach credit, herewith.

When sending us your next order, kindly see that sizes are plainly marked so that there will be no possibility of further misunderstanding in filling your orders.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P 11/11/01.

Mr. E. D. Comstock,
Bessemer & Lake Erie R. R.,
Pittsburgh, Penn.

Dear Sir:-

Replying to your favor of the 8th. We attach discount sheet, herewith, applying upon all Cases shown in our Ticket Case Folder recently sent you. We hope to be favored with your order when you require anything in the way of Ticket Cases, and will give the same our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

J E H--P

11/11/01.

Meiklejohn & Hatten Lumber Co.,

New London, Wis.

Gentlemen:-

Replying to your favor of the 8th, will say we do not see ar necessity of further correspondence regarding this matter. If you do not care to accept our inspection, we will return the lumber. Life is altogether too short to quarrel with you over this matter.

Yours truly,

The Hamilton Mfg. Co.

11/11/01

A N L--P

Scarff & O'Connor Co.,

Dallas, Texas.

Gentlemen:-

We are just in receipt of the enclosed letter from the agent of the American Express Company, asking for disposition of goods shipped in accordance with your order #525 dated August 1st. Will you kindly advise us by return mail, returning all papers to us?

Yours truly,

The Hamilton Mfg. Co.

10

11/11/01.

A H L--P

133

American Type Founders Co.,

Portland, Oregon.

Gentlemen-

We are just in receipt of a letter from the Claim Department of the Chicago, St. Paul, Minneapolis & Omaha R. R., advising us that the shipment made to P. P. McCully, Goldendale, Washington, on September 28th, 190, is still at destination unclaimed.

We wrote you in regard to this matter on March 12th, and it seems to us that some kind of a settlement should be made in regard to this shipment before this. The transportation people now advise us that we must give them immediate orders for disposition or shipment will be sent to storage. Will you kindly advise us by return mail, what disposiiton you wish to make?

Yours truly,

The Hamilton Mfg. Co.

11/11/01.

A H L—P

Mr. C. F. Shanney,

C. St.P. M. & O. R. R.,

St. Paul, Minn.

Dear Sir:-

Replying to your favor of the 8th, will say that we have taken the matter up to-day with the American Type Founders Co., Portland, Oregon, who ordered these goods shipped to this party. We have written them several times in regard to the matter and it seems that they have been trying to arrange with the party to have him take the goods. We will advise you as soon as we hear from them.

Yours truly,

The Hamilton Mfg. Co.

11/11/01.

H P H—P

Scarff & O'Connor Co.,

Houston, Texas.

Gentlemen:-

Replying to your favor of the 8th, with order to ship to The Chronicle Pub. Co., Houston, Texas., one Iron Form Rack, list price $3. We do not show this in our catalog and we presume the order was sent to us in error. We therefore will not enter same.

Yours truly,

The Hamilton Mfg. Co.

11/11/1

Providence Dyeing, Bleaching & Cal. Co.
Providence, R. I.

By fur. Cir on invoice of 10/3
Invoice 75 & freight

675

"B"

J E H—P

11/12/01.

222

Dean Steam Pump Co.,
Chicago, Ill.

Gentlemen:-

We are in need of a 6 x 4 x 6 Duplex Boiler Feed Pump with hard rubber valves and duck rings for very hot water. This pump will not be in continious use as we wish it as an auxiliary pump in case our regular boiled feed gets out of order. We can get along with a good second hand pump if you have one.

Please let us know what you have in this line and also quote price on a new pump of the size given above.

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

J E H—P

Mr. G. F. Dinsmore,

Boston, Mass.

Dear Sir:—

We have your favor of the 12th, ultimo and note contents. In reply will say that we have but one traveling man on the road, who has been with us for the past 15 years and we are not in need of any one else.

Our business with the printers is quite limited as nearly all of our business is done with type founders and dealers in printers supplies. We do not solicit the trade of the printer to any extent, therefore have no need of men on the road.

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

J E H—P

Mr. H. G. Underwood,

Milwaukee, Wis.

Dear Sir:—

Your favor of the 11th, at hand, enclosing Canadian Patent #53941 for Printers' Cases.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

11/12/01.

Mr. John L. Moore,

Atlanta, Ga.

Dear John:-

Enclosed, find remittance in payment of the attached bill. The glasses came all right and Grace is well pleased with them.

We are glad to hear that Laura got home all right. I hope she will have no further trouble. I suppose Laura has told you all about the arguments we had regarding Roosevelt entertaining Booker T. Washington. We had lots of fun arguing the matter.

Yours very truly,

J E H—P

11/12/01.

Mr. DeWitt S. Moses,

Baltimore, Md.

Dear Sir:-

Your favor of the 8th, at hand and we note what you say regarding the American Lithograph Co., of New York, buying Koerner Racks. We have taken the matter up with Mr. Koerner, and presume he will look into same at once. It is a good plan to keep track of these matters. Mr. Koerner gets after every one who tries to infringe on his patents, and now has a case pending which I think is against the American Lithograph Co.

Yours truly,

The Hamilton Mfg. Co.

15

J E H--P

11/12/01.

Mr. H. T. Koerner,

~~Buffalo, N. Y.~~ Cranehurst, Grand Island, N. Y.

Dear Sir:-

We are just in receipt of a letter from our traveling representative, who is in New York, from which we quoted as follows:-

"A short time ago the American Lithograph Co. of New York, wrote you for a price on one thousand Koerner Racks. I called on them to try and close the deal. Their purchasing agent told me it was so long before they heard from you, that they looked for some one else to make the Racks, and when they got your price, the other party was a trifle cheaper and so gave him the order. Would not say who is making the Racks for them.

When asked if they were interlocking, he said, well, yes; but not like yours to interfere with the Koerner patent."

We give this to you for what it is worth and presume that you will be glad to take the matter up.

How are you getting on with your suit? We have not heard from you in regard to the matter for some time.

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

J E H--P

Mr. James McGee,

Milwaukee, Wis.

Dear Sir:-

I wrote you the other day in regard to the King-Cramer matter but have not received a reply. I expect to leave hone within a short time, and I would like to know where I stand in this matter before I go. Will you please let me hear from you by return mail, and oblige?

Yours truly,

J E Hamilton

J E H—P

3246

11/12/01.

Samuel J. Shimer & Sons,

Milton, Penn.

Gentlemen:-

We have your favor of the 9th, and note contents. We are sending you byexpress to-day, the heads and bits, as you request. We are also sending you both sets of gauges; the old set which we attempted to change and spoiled in doing so, as well as the new set.

We are unable to use the machine except with a set of straight knives which we have, until you return these heads. We can get along with it four or five days, but no longer.

Please put the knives and heads in proper shape and return to us by express just as soon as you can possibly get them ready, and let us know by return mail, how long before we can expect them.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/12/01.

Middletown:-

Please note the attached letter from the Hopkin-Lau Engraving Co., of New York. We have credited their account $46.37 which they have remitted, but this does not cover what they owe us. They arecharged with $60.30. You will note that they have deducted from the first item, 90¢ claiming a shortage of five pieces or 15' in the 12 x 36 size. Our records here, check all right and we cannot understand how this shortage occurred. We have looked up the work slipand it is checked off as 76 pieces as billed and not 71 pieces as they report having received. Possibly you will have to allow this, however, although they do report 7' over on the 18 x 36 size which they have not given us credit for.

So far as the cartage charge is concerned, you may possibly have to allow this also. We divided the shipment into four lots as it was impossible for us to get it all ready at one time, and we shipped along from time to time in order to keep them going. We should think, however, that they would be willing to stand the extra charge in order to have the Backing come to them in lots like this, rather than all at one time.

In regard to the freight. It would appear that they have no cause for complaint in regard to this as you have undoubtedly billed them on the Two Rivers basis at 6¢ per foot, and if it had been sent from Middletown, the price would have been 7¢. This would have made a difference of $10.00 in the amount of their bill as their statement shows

that they paid about $11.00 in freight charges, consequently the most that they can claim on this, is $1.00 for excess freight.

You straighten the matter out with them and send them a credit for what they are entitled to and advise us what you have done.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/12/01.

Chicago:-

In regard to your order #9847, 100' of Birch for the J. W. Sefton Mfg. Co., Anderson, Indiana. Order reads that this Backing is to be 4" to 12" but that they want more of the wider widths than the narrow widths. We make no deviation from our regular Backing Wood at 6¢ per foot, in which the widths run from 3" to 10". If they want extra widths, the price is increased to 7¢ and if they want all wide widths, price is 8¢. You can always tell your customers this as we cannot afford to put in a better grade of Birch at 6¢ than we are sending out.

We will hold the order until we hear from you.

Yours truly,

The Hamilton Mfg. Co.

19

11/12/01.

H P H—P

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Your order of the 5th, #11096, calls for one #15 30 Case Wis. Window Cabinet, flat top. We call your attention to the fact that this is a Wisconsin Cabinet and not a Window Cabinet. Is it possible that you want a special window top on this Cabinet.

We also call your attention to the fact that a 30 Case Cabinet should be 53" high and you appear to want Brackets and Border Cases to go on this Cabinet. It will be too high for type setting purposes. Kindly let us hear from you in regard to this item, and oblige,

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

H P H—P

The Henry O. Shepard Co.,

Chicago, Ill.

Gentlemen:-

We expect to be able to ship forward the 25 Binding Strips on Saturday the 16th. The balance of the order we believe we can ship on Saturday the 23rd. We hope this will meet your requirements.

Thanking you for the order, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

H P H—P

E. A. Cannon Toy Co.,

Green Bay, Wis.

Gentlemen:-

Replying to your favor of the 11th, Upon investigation we find that two boxes containing the 2000 spindles and 2000 Barrow Handles, were not sent forward to you, but are still lying in our warehouse. This accounts for the shortage. We are sending them forward to-day.

We have received your statement of additional blocks wanted to complete sets and these will go forward in a few days when we send the other lot forward on special order just received.

Thanking you for calling our attention to the matter, and awiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

H P H—P

Silver-Tousberg & Co.,

West Superior, Wis.

Gentlemen:-

Replying to your telegram of the 11th. Your order goes forward to-day via the C. & N. W. We have started tracer after same and attach copy herewith. We hope the goods will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/12/01.

Gether & Drebert,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 11th, in regard to type sorts for Schwantes & Hanson, Haviland, Wis. On September 24th, they ordered sorts #226--10 line, and advised us to send bill through you. This was done. On September 29th, they wrote us again, saying that they had made an error and that instead of #266 they had ordered #226 and asked us to forward the correct sorts in #266 face. This was turned over to our order department and the same was entered, but they neglected to take into consideration the fact that the first order was to go through you and billed Schwantes & Hanson, direct on the second lot amounting to 72¢. This item can be transferred to your account in case you desire it

The sorts cannot be returned, however, as they would be worthless to us especially in such a face as #226. The mistake was entirely on their part, which they acknowledged, and they have not asked us to take back the sorts which they ordered in error.

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

H P H--P

The Addressograph Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 11th. We find upon investigation that the Brackets were omitted from last shipment sent you. We are getting them ready to-day and they will go forward by express as you request.

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

H P H--P

Dr. T. L. Hickman & Co.,

Fort Wayne, Ind.

Gentlemen:-

We are mailing you our catalog of Printers' Cabinets etc. under another cover in this mail, and attach discount sheet, herewith, applying on all goods of our manufacture. You will note that the discount on the Porter Cabinets, to which you refer, is 25% F. O. B. Two Rivers.

We hope to be favored with your order which will have our careful attention.

Yours truly,

enc.

The Hamilton Mfg. Co.

H C G—P

11/12/01.

Simplified Account File Co.,

Columbus, Ohio.

Gentlemen:-

The note you gave us became due November 3rd, and has just been returned, endorsed "no attention". We have granted you all the extension we can on this account, and we must insist upon a remittance to cover this note, by return mail. Please give this matter your immediate attention.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

11/12/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Referring to your order #1398 of the 8th, instant. Will you please let us know what you mean by "High Pine Reglet". We wish you would give us the exact height that you wish this to be, and greatly oblige.

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

A H L--P

Scovill Mfg. Co.,

Chicago, Ill.

Gentlemen:-

We have just wired you in regard to our order for the 1-1/4" Soft Brass. We have written you several times regarding it and you have promised to ship it, but up to this writing, it has not arrived. We are now entirely out and have orders awaiting the arrival of it, and trust you will lose no time in getting it off. Kindly advise us by return mail, what to expect.

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

A H L--P

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

If you have not shipped the Lock which we have ordered, we wish you would cancel same and send three #10 Champion Locks with chains

Yours truly,

The Hamilton Mfg. Co.

25

11/12/01.

A H L--P

Chicago:-

We attach correspondence, herewith, in reference to Linseed Oil, and wishmyou would make a contract for 25 barrels at 53-1/2¢ per gallon, in accordance with the note attached by J. E. H.

Yours truly,

The H. Mfg. Co.

11/12

V. Johnson
Stockholm

Ocean freight shipment 7/8 11 95- 11 95-

26

11/12/01.

A H L—P

Mr. Vilhelm Johnsen,

Stockholm, Sweden.

Dear Sir:-

Enclosed, please find bill for the ocean freight on your ship
ment of October 18th, amounting to $11.95.

Yours truly,

The Hamilton Mfg. Co.

enc.

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lower
floor is
ner one
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on

11/12/01.

H P H—P

Knickelbein & Dummer,

Manitowoc, Wis.

Gentlemen:-

You may come up now at any time and fix the supply pipe, as agreed. One of the stops on the sill cock does not work and I have found it impossible to close off the water. As this is exposed, it is liable to freeze and I should like to have you look at this as soon as possible.

Yours truly,

H P H--P

11/12/01.

104

Johnson Electric Service Co.,

Milwaukee, Wis.

Gentlemen:-

There appears to have been an error made in putting in the thermostat system in my house. There are two thermostats on the lower floor and one on the second floor. One of those on the lower floor is in the dining room and controls the dining room radiator; the other one is in the main hall and controls the radiator in the reception hall and the indirects in the sitting room and main hall. The dampers on the furnace in the basement are controlled by the radiator in the dining room and it would appear that these dampers should have been controlled by the thermostat which regulates the three radiators mentioned above. As it is now, the system does not work as it should and the dining room is easily effected one way or the other and this controlling the dampers on the furnace does not give the main part of the house a fair chance.

Will you kindly let me hear from you in regard to the matter, and oblige?

Yours truly,

11/12/28

Mr. C. W. Hawes,

Rock Island, Ill.

Dear Sir:-

Replying to your favor of the 9th, we wish to say that the lot of Galleys recently sent you, have used up all of the plates which we had in stock. We recently had an order for some Book Binders' Press Boards, which enabled us to use up part of one set which we had on hand, consequently we have nothing at present.

We shall be pleased, of course, to order more of these should we be favored with your orders on the old basis.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/12/01.

H P H--P

Mr. DeWitt S. Moses,

Baltimore, Md.

Dear Sir:-

Take off old stock, all #47---3 line as it is has been sold on regular order.

Yours truly,

H. Mfg. Co.

H P H--P

11/12/01.

176

Mr. J. Clyde Oswald,

New York City.

Dear Sir:-

Replying to your favor of the 7th, in regard to charge for making the plate in November issue. We are still of the opinion that you should not charge this up to us, particularly at the price you have made. In order to get the copy to you, it was necessary that the plate be made. One of the Chicago journals could not get the actual type in time to suit them, and they also made a plate but did not make any charge. The cost of the cut in any event should not be over ½¢ per square inch, which would amount to about $3.50. Now if you had had the actual type, the composition alone would have amounted to $2.00 or $3.00 consequently there is not such a very great difference in the actual cost to you.

It is not very often that you are called upon to go to any extra expense beyond ordinary composition in getting up our ads, and when an isolated case like this comes up, we think it should be overlooked and the advertisement passed through in the usual way. The fact that this is the first charge for anything of the kind that we have ever been asked to pay, is evidence that it is not usual.

Awaiting to hear from you further in regard to the matter, we remain,

Yours truly,
The Hamilton Mfg. Co.

30

11/12/01.

A H L--P

Phillip Meyer Co.,

Sheboygan, Wis.

Gentlemen:-

We have just been instructed by the agent here, of the C. & N. W that the inspector at Manitowoc has, in several instances, raised the rate on Brackets which you shipped prepaid to us, and on which we were obliged to pay the additional charge. This is caused, he informs us, by not having them shipped in boxes or crates.

He also advises us that you could obtain a much lower rate if you shipped them boxed. We think it will be worth while for you to investigate the matter.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

Mr. C. W. Warner,

Augusta, Wis.

Dear Sir:-

Replying to your favor of the 11th. It will be impossible for me to give you an idea of what relics of any kind are worth, unless I know just what they are. If you will kindly lay them on a piece of paper and run a pencil around each, marking out the outline and send this to me, I will write you again and give you an idea of what they are worth.

Let me know if you have anything of copper or if you know of any.

Yours truly,

H P H—P

11/12/01.

1410

Fundicion Mexicana de Tipos,

City of Mexico.

Gentlemen:-

Replying to your favor of September 14th, We have obtained rates from one of the transportation companies here, and attach memorandum herewith, and you will note that we are unable to obtain any rate for any class anywhere near $1.57 named in your letter. We believe that these are the best rates obtainable, but we would be pleased to look into the matter further if you will let us hear as to where you got your figures when writing as you did.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

one.

enclosure
Sept 32

Goodrich Transportation Co.,

Milwaukee, Wis., Nov. 11, 1901.

Mr. P. M. Feuerstein, Agent,

Two Rivers, Wis.

Dear Sir:-

Returning yours of the 9th, with Hamilton Mfg. Co's. letter attached thereto. Beg to quote following as class rates from Two Rivers to City of Mexico, Mexico.

ained
orandum

All rail:-

1	2	3	4	5	C.L. 1st. class	C. L. 2nd. Class
$3.22	2.79	2.44	2.19	1.88	1.96	1.73

Rail & Water:-

1	2	3	4	5	C. L. 1st. Class	C. L. 2nd. Class.
3.07	2.68	2.35	2.12	1.83	1.90	1.68

This point is governed by the Western Classification.

Yours truly,

F. C. Reynolds,

11/13/1

M. P. Barron & Co.
Norfolk, Va.
94 Roanoke Ave.

By allowance for 14 line tapes sent by mistake
invoice 10/31

147

"A"

TWO RIVERS, WIS., NOV 13 1901 189

American Crew Co
Chgo

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft
~~Am. Ex. P. O. Money Order No.~~ for
$ 115 32/100 in payment of your
account invoices as follows:

1.63
31,04

NOV 13 1901

Lauman

10/31	68 00	120
11/8	70 94	85
11/12	32 10	133
	121.04	338
Draft	3.38	
	117.66	
2%	2.36	
	115.30	

TWO RIVERS, WIS., NOV 13 1901 189

Shelton Co.,

Shelton, Conn

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

Am. Ex. P. O. Money Order No. ..... for

$ 41 80 in payment of your

account invoices as follows:

10/30	4458	
Jak	193	
	4265	
30/0	85	
	4180	

TWO RIVERS, WIS., NOV 13 1901 189

Benedict & Burnham Mfg Co

Chicago

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order No.~~ ..... for

$ 3443 46 in payment of your

account invoices as follows:

10/31	226.38	1760
11/5	176	
10/31	132.40	435
	363.54	1695
Knight	169 5	
	346.59	
30/0	1.23	
	344.86	

35

TWO RIVERS, WIS., NOV 13 1901 189

G W Jones Lum Co

Appleton

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... for

$ 373 23 in payment of your

account invoices as follows:

10/11	103.41	2543
11/1	353.10	3550
	456.51	7493
		7516
Freight	76 16	
	381 35	
2%	762	
	373.73	

380

TWO RIVERS, WIS., NOV 13 1901 189

Yahr & Lange Drug Co Milw

DEAR SIR:

We enclose Chicago Milwaukee Draft

~~Am. Ex. P. O. Money Order No.~~ ..... for

$ 22 84 in payment of your

account invoices as follows:

10/31	84	.01
10/30	440	06
11/9	293	06
11/5	1510	20
	23.27	
Dis	43	
	22.84	

197

36

TWO RIVERS, WIS., NOV 13 1901 189

W K Bullen

Milw

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex. P. O. Money Order No.~~ for

$ 124 95 in payment of your

account invoices as follows:

11/9	113.00
11/11	11 95
	124.95

1153

TWO RIVERS, WIS., NOV 13 1901 189

Hebron Brass Paterson NJ

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~

Am. Ex. ~~P. O.~~ Money Order No. for

$ 105 45 in payment of your

account ~~invoices as follows:~~

as per statement herewith

75

TWO RIVERS, WIS., NOV 13 1901 189

Ohio Steel & Iron Co Cincinnati, Ohio

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order No.~~ for

$ 113 76 x 66 24 in payment of your

account invoices as follows:

As per our letter 11/7

55

37

TWO RIVERS, WIS. NOV 13 1901 189

J. C. Pearson Co

Boston

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order~~ No. ..... for

$66 23 ..... in payment of your

account invoices as follows:

10/31	61 25	
10/31	63 60	
	124 85	647
Inf	647	
	118 38	
" in last bill which was pd & deducted	51 65	
	66.73	

6 8 3

H P H—P

11/13/01.

John Dickinson & Co.,

Cape Town, South Africa.

Gentlemen:-

We have your favor of the 16th, October, accompanying your order #465 for Wood Type, as per your specimen book which we recently sent you. We thank you for this order and will give it our best attention. We have had to use our own judgment, somewhat, in entering this order, which we will explain.

You will note by the specimen book, that the fonts are priced, in most cases, with caps and figures, and with caps, lower case and figures. You will have calls for the fonts put up both ways and we presume that you will not want to break fonts when caps and figures are ordered only, therefore you will want a font of each. It may have been your intention to order throughout in this way, but in such cases as #634 where you order two fonts of each size, we have put in one font of caps, lower case and figures, and one font of caps and figures. And in instances like #45, we have done likewise and put in one font of caps, lower case and figures and one font of caps and figures.

We have carried this system throughout, except in some of the larger sizes when we have omitted the caps, lower case and figure font entirely and sent only the cap and figure font. For instance in the #98. We send both fonts of the 4, 5, 6 & 8 line, and only the cap fonts for the 10 & 12 line. We do this for the reason that we do not think

you will have much call for lower case fonts in such faces and in such sizes, and we have been careful in entering the order, not to put in anything which we think you will not have any call for.

We note your instructions in regard to special label, and will have this printed and put on the end of each package as you suggest. Will also put in £ marks in place of $ marks. We will pack in small, neat boxes, so that you can use them as storage, as you suggest.

We have put in a small assortment of pointers, catch-words, etc. shown in the front part of the book, as you will undoubtedly have calls for these, and we have put in one font of Border and Rule as shown in the back part of the book. You do not say anything about this but we presume that you intended to include this with the order.

We attach, herewith, a memorandum of the order as entered, and trust you will find it satisfactory in every way. If you wish to make changes, let us know immediately on receipt of this, and if there are additions you wish to make, we will send them forward as soon as possible.

We note your remarks in regard to returning unsaleable fonts, and we wish to say that we do not carry Wood Type in stock, but make it on order only, as we have great trouble in disposing of anything left on our hands. Being situated in a small town, away from the printers, we have no means of disposing of surplus stock and for this reason Wood Type has always been made on order only. We have been very careful in entering up your order, not to put in anything which will not be saleable, and for this reason we think you will have no difficulty in using what we propose to send you. Of course you will always have a stock on hand, and we presume that it will be your intention to send us orders from time to time as you take fonts from your stock in order to keep it up as complete at all times as when originally received.

We note your remarks in regard to a further stock for Port Elizabeth, but we have not, up to this time, received a cable from you. In

ase you wish to carry a stock at that point, we suggest that you let us know on receipt of this, about what to send you there, after looking over the list attached.

Thanking you for past favors, and awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

11/13/01.

Lutheran Augustana Book Concern,

Rock Island, Ill.

Gentlemen:-

We attach discount sheet, herewith, applying on all goods of our manufacture, by which you will note that the discount on Rowan Border Cabinets is 25%; Paper & Card-Stock Cabinets 25%; Sort Cabinets 25%; Electrotype & Cut Cabinets 25% F. O. B. Two Rivers.

We hope to be favored with your order for whatever you require and will give the same our best attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

r 5/98

H P H—P

11/13/01.

Chicago:-

Replying to attached memorandum regarding Endwood Cutting Boards We always have had more or less trouble with these. Sometimes they turn out all right and there is no complaint, and then again, boards made seemingly under the same conditions will go all to pieces. It's a pretty hard proposition and we don't think we will ever be able to obviate the difficulty and do away with these complaints.

We can see nothing to do but to have the boards returned and we will fix them up, but we can give no assurance that they will not open up again. Endwood is very susceptible to change under atmospheric conditions and swells and shrinks from time to time according to the moisture in the air.

We do not put feathers where the blocks are jointed as it would not help matters any. A plain glued joint is as strong as one with a feather, if not stronger.

Yours truly,

The H Mfg. Co.

enc.

H P H—P

11/13/01.

138

Rochester Printing Co.,

Rochester, N. Y.

ds

Gentlemen:-

Replying to your favor of the 11th. We note that the trouble with your Backing is not in the width, but that it does not suit you in other respects. We cannot understand how it is not thick enough for it was ordered in our standard #31 thickness for 16 gauge metal and was all run through the planer at the same time. You are probably aware that there is always a variation in metal plates, and this may account for some of the trouble you are having.

The wood we have sent you, is the best that we can furnish at the price charged. It is reasonably clear and is the cheapest grade of lumber ever put on the market. Selling clear lumber at this price leaves us a very small margin and we cannot have shipments culled and part returned to us ; each lot must be taken entire, as sent, or returned to us.

If you cannot use all the lumber you have, you may return the same to our Middletown, N. Y. house and we will credit your account. If you send the wood there, kindly advise us when you do so and greatly oblige.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/13/01.

Electro Light Engraving Co.,

New York City.

Gentlemen:-

We have your valued order of the 11th, for 200 feet of Laminated Backing and will ship this out as soon as possible.

We note your remarks in regard to warping and would like to be able to guarantee against this, but the fact of the matter is, our extensive experience in furnishing Backing Woods has satisfied us that it is impossible to construct any kind of Backing which can be guaranteed not to warp. When we first brought out the Laminated Wood we thought that it would not warp, but it seems it acquires a twist which is the same as a warp, and which it is very difficult to get rid of.

We have done a lot of experimenting but the wood that we are sending out, is as free from warping qualities as it is possible for us to furnish. We hope that the lot of wood we are about to send you, will prove satisfactory.

Thanking you for your order, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/13/01. 44

A H L—P

Toledo Metal Sign & Advertising Co.,

Toledo, Ohio.

Gentlemen:-

We find upon making up your order of October 15th, that part of your order is not quite clear. We note that you order from Nonpareil to 12 line, 40, 60, 80 and 100 ems; also 4 line up to 12 line, 120, 140 and 160 ems long. This part of the order is not very clear to us.

We wish you would state how many pieces you wish of each, and also what widths are wanted; that is, the different widths from Nonpareil up to 12 line, of each of the different lengths as well as the number of pieces of each.

Awaiting an early reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/13/01

H P H—P

Standard Printing Co.,

Hannibal, Mo.

Gentlemen:-

We have your order of the 8th, one item of which calls for a Cutting Board, 2 ft. x 3 ft. You do not state thickness desired for this, nor whether it is endwood with diagonal grain or straight grain. Kindly give us information in regard to this and we will give your order our prompt attention.

Yours truly,

The Hamilton Mfg. Co.

45

11/13/01.

H P H—P

Mr. W. A. Patton,

Pres. N. Y. Phila. & Norfolk R.R.,

Philadelphia, Penn.

Dear Sir:-

Replying to your favor of the 11th. We attach herewith, discount slip to apply on Ticket Cases shown in our circular recently sent you. We will make these prices F. O. B. our Eastern warehouse, Middletown, N. Y., and hope to be favored with your order for what you require in this line.

At any time you are in need of any special wood work we shall be pleased to hear from you and will quote you prices and send sketches on application. We are making special wood work for many of the large roads of the country, and we feel sure that we can execute your orders to your satisfaction.

Yours truly,

The Hamilton Mfg. Co.

11/13/01.

H P H—P

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the 11th. We return same, herewith with dates of shipment marked and trust this will be to your satisfaction We are badly crowded and are doing the best we can with all our customer

Yours truly,

The Hamilton Mfg. Co.

11/13/01.

H P H—P

Alling Rubber Stamp Co.,

Akron, Ohio.

Gentlemen:-

Replying to your favor of the 11th, we desire to say that we can furnish you type to match your proof, but have no specimens to show. We have the patterns, however, and would have no difficulty in executing your order in any size desired. The price would be about 12¢ per character for small sizes and larger sizes in proportion. This price is net and for type accurately cut with smooth bottom and beveled edges for casting purposes, first class in every particular. We hope to be favored with your order which will have our careful attention.

We return your proof, herewith, which kindly send us in case we are favored with your order, and give us a list of just what you require.

Yours truly,

The Hamilton Mfg. Co.

11/13/01.

H P H—P

33

W. T. Barrow & Co.,

Norfolk, Va.

Gentlemen:-

We find upon investigation, that you are correct and that we sent you 12 line type instead of 14 line, as per your proof. We therefore attach credit, herewith, for $1.47 and will say that you need not return the sorts to us as they would be of no value.

We receipt bill and return herewith, and should be pleased to execute your order for 14 line at any time you are ordering other material in our line.

Yours truly,

The Hamilton Mfg. Co.

11/13/01.

H P H—P

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your favor of the 11th. Your order is progressing nicely and we will be able to make shipment on the 16th, as promised. Will follow with a tracer as you suggest.

Yours truly,

The Hamilton Mfg. Co.

48
11/13/01

H P H—P

Mr. C. A. Barker,

Shiocton, Wis.

Dear Sir:-

Replying to your favor of the 11th. I can give you no value on your relics until I know what they are like. If you will lay them on a piece of paper and mark out the size and shape and send these tracings to me, I will write you again and give you an idea of their value.

I do not know of any place where you can get information concerning period or tribe. Information on these subjects, seems to be entirely lacking.

Yours truly,

11/13/01.

H P H—P

Mr. John D. Nims,

Red Cliff, Colo.

Dear Sir:-

Replying to your favor of the 10th. We mail you the capital "H" which you inquire about, under another cover in this mail, and hope it will reach you safely.

Yours truly,

The Hamilton Mfg. Co.

49

11/13/01.

H P H—P

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the 11th. We are mailing direct to the Detroit Free Press Printing Co., the missing sorts of #50, as you request.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/13/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 11th. We think you have overlooked the bill for the Case Pulls and the #9 Frame to which you refer. These items were on our bill of October 26th, for a lot of other materials. Please note the last two items on this bill. If you cannot find the October 26th, bill, please advise us and we will send you duplicate.

Yours truly,

The Hamilton Mfg. Co.

11/13/01.

H P H—P

Mr. M. A. Herold,

Milwaukee, Wis.

Dear Sir:-

Replying to your favor of the 12th. Your Drawing Board will be sent forward to-day and we hope will reach you in good condition and in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

11/13/01.

H P H—P

American Ticket Co.,

Toledo, Ohio.

Gentlemen:-

Replying to your favor of the 11th. We attach discount sh herewith, applying upon our railway Ticket Cases, catalog of which we mail you under another cover in this mail. These prices are F. O. B Two Rivers.

We hope to be favored with your order, which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

51

11/13/01.

A H L—P

Caslon Letter Foundry,

London, England.

Gentlemen:-

We enclose, herewith, credit memorandum for $43. 69 being commission on shipment to Stephenson, Blake & Co., of the 5th.

Yours truly,

enc.

The Hamilton Mfg. Co. 11/13/01.

11/13/20

Caslon Letter Foundry
London

Commission on Shipment
to S B & Co 11/5

43 69 43 69

A H L—P

11/13/01.

52

Weldon-Williams & Lick,

Fort Smith, Ark.

Gentlemen:-

Your valued order of the 9th, is at hand, and has our attention. Will you please give us the exact length the strips are to be, and greatly obliged?

Yours truly,

The Hamilton Mfg. Co.

11/13/01.

A H L—P

Fenwood Lumber Co.,

Wausau, Wis.

343

Gentlemen:-

Your favor of the 11th, at hand, contents noted. We find upon checking up the lumber that we made an error and put down car #s twice; once according to our scale and once according to your scale which accounts for the difference.

Thanking you for calling our attention to this matter, we

Yours truly,

The Hamilton Mfg. Co.

53

11/13/01.

A H L—P

36/71

Mr. W. H. Bullen,

Milwaukee, Wis.

Dear Sir:-

Please insure the goods sent in your care a few days ago, as follows:-

Caslon, London,		$549.15
Stephenson, Blake & Co.	873.85	(Sheffield)

11/13/01.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/13/01.

103

American Type Founders Co.,

New York City.

Gentlemen:-

We have your telegram of even date regarding Drying Racks on your order #475. In entereing this order you referred to your order #6704 which contained instructions in regard to making the 49 x 66 Drying Racks on that order with closed bottom. This order was understood all right at the time but in referring to it in connection with your order #475. these instructions being at the bottom of the order sheet, were taken to apply on this order also, and the Racks were made that way.

We have wired you that we will ship another hundred Racks on Saturday, the 16th. Please advise us if you will be able to use the other Racks sent you.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

36
2324

A H L—P

11/13/01.

C. W. Evans Steel & Iron Co.,

Cincinnati, Ohio.

Gentlemen:-

Your favor of the 4th, at hand, contents noted. We are somewhat surprised at the arbitrary stand you have taken in refusing to accept the return of the five kegs of Brads. We note that you state these are irregular. We cannot see wherein they are irregular as they are the regular size shown in your price list.

As you well know, we have been giving you all of our business for Nails and Brads for the past several years, and have put up with a great deal of delay in getting our orders filled. In a number of instances you have made errors in filling our orders by not making them in accordance with the samples and specifications sent you. In other instances you have so delayed us that we were put to a great deal of inconvenience and loss. In several instances where the Nails have not been what they should have been, we said nothing and used them up as the best we could. In another instance where the Nails were made of various lengths and where it was almost impossible to use them for the purpose for which they were ordered, we did not send them back and throw them on your hands where they would undoubtedly proven a total loss, but we called your attention to the error and accepted a small reduction, thus helping you out.

We have been very fair in all our dealings with you. Furthermore, we have taken the trouble to book orders with you a long time ahead of actual needs, so as to give you ample opportunity to execute them.

Under all these circumstances, we do not believe that you fully considered everything when you arbitrarily refused to accept the return of a few kegs of Nails which we ordered by mistake, and which, of course, will be impossible for us to dispose of, whereas there ought to be no great difficulty for you to do so and we trust, upon further consideration, that you will instruct us to return them and give us proper credit.

Errors may occur from time to time on your part as well as ours, and unless you treat us fair in this matter you cannot expect us to overlook any errors or short comings on your part in the future.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

3 Sets 2 Line Pointers

3 each Catchwords, 6 Line Nos. 9, 10, 11,6,5,25,39,40

8—10 3 Pairs Indexes

6— 5 3 " "

5 Pairs each, Ornaments 4 line, Nos. 1, 2, 3, 4, 5, 6, 7,

5 " " " 6 " 1, 2, 3, 5, 8, 9, 10

642— 5 3A 3a X 1/3A X

642— 6 " " " 3A X

642— 8 " " " 3A X

644— 5 3A 3a X 3A X

644— 6 3A 3a X 3A X

641— 5 2/3 A 2/3 a 2/X 3 A X

641— 6 " " " " " 3 A X

641— 8 " " " " " 3 A X

641—10 " " " " " 3 A X

641—12 3 A 3 a X 3 A X

641—15 " " " " " 3 A X

627— 3 3 A 3 a X 3 A X

627— 4 3 A 3 a X 3 A X

627— 5 3 A 3 a X 3 A X

627— 6 3 A 3 a X 3 A X

627— 7 3 A 3 a X 3 A X

627— 8 3 A 3 a X 3 A X

627— 9 3 A 3 a X 3 A X

627—10 3 A 3 a X 3 A X

627—12 3 A 3 a X 3 A X

627—15 3 A 3 a X 3 A X

634— 4	3	A	3 a	X	3 A X
634— 5	"	"	"	"	3 A X
634— 6	"	"	"	"	3 A X
634— 8	"	"	"	"	3 A X
634—10	"	"	"	"	3 A X
634—12	"	"	"	"	3 A X
629— 4	"	"	"	"	3 A X
629— 5	"	"	"	"	3 A X
629— 6	"	"	"	"	3 A X
629— 8	"	"	"	"	3 A X
629—10	"	"	"	"	3 A X
629—12	"	"	"	"	3 A X
648— 6	"	"	"	"	3 A X
648— 8	"	"	"	"	3 A X
648—10	"	"	"	"	3 A X
647— 4	"	"	"	"	3 A X
647— 5	"	"	"	"	3 A X
647— 6	"	"	"	"	3 A X
647— 8	"	"	"	"	3 A X
646— 4	"	"	"	"	3 A X
646— 5	"	"	"	"	3 A X
646— 6	"	"	"	"	3 A X
646— 8	"	"	"	"	3 A X
645— 4	"	"	"	"	3 A X
645— 5	"	"	"	"	3 A X
645— 6	"	"	"	"	3 A X

97— 6	3	A	3	a	X	3	A	X
97— 8	"	"	"	"	"	3	A	X
97—10	"	"	"	"	"	3	A	X
97—12	"	"	"	"	"	3	A	X
97—15	"	"	"	"	"	3	A	X
81— 6	"	"	"	"	"	3	A	X
81— 8	"	"	"	"	"	3	A	X
81—10	"	"	"	"	"	3	A	X
81—12	"	"	"	"	"	3	A	X
81—15	"	"	"	"	"	3	A	X
6— 4	"	"	"	"	"	3	A	X
6— 6	"	"	"	"	"	3	A	X
6— 8	"	"	"	"	"	3	A	X
6—10	"	"	"	"	"	3	A	X
6—12	"	"	"	"	"	3	A	X
6—15	"	"	"	"	"	3	A	X
45— 4	"	"	"	"	"	3	A	X
45— 5	"	"	"	"	"	3	A	X
45— 6	"	"	"	"	"	3	A	X
45— 8	"	"	"	"	"	3	A	X
45—10	"	"	"	"	"	3	A	X
45—12	"	"	"	"	"	3	A	X

50—15	3	A		X				
50—20	3	A		X				
50—24	3	A		X				
81—20	3	A		X				
81—24	3	A		X				
6—20	3	A		X				
81—30	3	A		X				
50—30	3	A		X				
50—50	3	A		X				
81—50	3	A		X				
50— 4	3	A	3	a	X	3	A	X
50— 5	"	"	"	"	"	"	"	"
50— 6	"	"	"	"	"	"	"	"
50— 8	"	"	"	"	"	"	"	"
50—10	"	"	"	"	"	"	"	"
50—12	"	"	"	"	"	"	"	"
98— 4	"	"	"	"	"	"	"	"
98— 5	"	"	"	"	"	"	"	"
98— 6	"	"	"	"	"	"	"	"
98— 8	"	"	"	"	"	"	"	"
98—10	———					"	"	"
98—12	———					"	"	"
10— 4	3	A	3	a	X	"	"	"
10— 5	"	"	"	"	"	"	"	"
10— 6	"	"	"	"	"	"	"	"
10— 8	"	"	"	"	"	"	"	"

23— 5	3	A	3	a	X	3	A	X
23— 6	"	"	"	"	"	"	"	"
23— 8	"	"	"	"	"	"	"	"
263— 5	"	"	"	"	"	"	"	"
263— 8	"	"	"	"	"	"	"	"
263—10	"	"	"	"	"	"	"	"
255— 8	"	"	"	"	"	"	"	"
255—10	"	"	"	"	"	"	"	"
255—12	-	-	-	-	-	-	-	-	-	-	-	"	"	"
95— 6	3	A	3	a	X	"	"	"
95— 8	"	"	"	"	"	"	"	"
95—10	"	"	"	"	"	"	"	"
95—12	"	"	"	"	"	"	"	"
95—15	"	"	"	"	"	"	"	"
24— 5	"	"	"	"	"	"	"	"
24— 6	"	"	"	"	"	"	"	"
24— 8	"	"	"	"	"	"	"	"
24—10	"	"	"	"	"	"	"	"
24—12	"	"	"	"	"	"	"	"
24—15	"	"	"	"	"	"	"	"
69— 4	"	"	"	"	"	"	"	"
69— 5	"	"	"	"	"	"	"	"
69— 6	"	"	"	"	"	"	"	"
69— 8	"	"	"	"	"	"	"	"
69—10	"	"	"	"	"	"	"	"
69—15	-	-	-	-	-	-	-	-	-	"	"	"

H N R U

or each .

| | | |

83

H. C. G. -D. 11/14/01.

Red

1235

ield Bros.,

New York, N. Y.

emen:-

By referring to your account we find that invoice of Sept. amounting to $154.50 is past due.

We are in need of ever dollar that is due us at the present time . we trust that you will favro us with a remittance by return mail.

Yours truly,

The Hamilton Mfg. Co.

H N R U

r each .

1.

H. C. G. -D. 11/14/01.

1232

shers & Printers Engraving Co.,

New York, N. Y.

men:-

There is a balance past due on your account amounting to 34, and as we have before written you sixty days is the longest that we can allow on the class of goods that you buy.

We will expect therefore, to receive a check for the above named by return mail.

Yours truly,

The Hamilton Mfg. Co.

84

11/14/01.

H. C. G. -D.

236

Gillen Printing Co.,

New York, N. Y.

Gentlemen:-

Invoice dated Sept. 12th amounting to $65.00 is now due. We will expect a remittance for this amount by return mail.

Yours truly,
The Hamilton Mfg. Co.

11/14/01.

H. C. G. -D.

238

Norman Printers Supply Co.,

New Haven, Conn.

Gentlemen:-

We have not yet heard from you with a remittance for $240.87 to cover your account to Oct. 1st. We must insist upon this being paid without further delay.

Your Oct. balance is also due and this amounts to $41.69. We will expect a remittance immediately.

Yours truly,
The Hamilton Mfg. Co.

11/14/01.

H. C. G. -D.

641

Damon & Peets Co.,

New York, N. Y.

Gentlemen:-

Please f vor us with a check for $115.03 to cover your July and August balances.

If we do not hear from you by the 25th we will draw upon you for tis amount and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H. C. G. -D.

738

H. K. Graham & Co.,

Philadelphia, Pa.

Gentlemen:-

Please favor us with a check to apply on your account by return mail.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H. C. G. -D.

6450

Geo. F. Failing,

Syracuse, N. Y.

Dear Sir:-

Our draft on you for $6.30 has been returned endorsed "Will remit by the 20th of this month". This would be satisfactory to us if it was done, but you have promised us before that you would remit and then failed to keep your promise.

Your account is over two months past due and we must insist upon its being paid. If your check is not received by the 26th we will draw again.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H. C. G. -D.

Chas. E. Erickson,

Pittsburgh, Pa.

Dear Sir:-

Our draft on you for $40.45 has been returned unpaid no reason given. The account is sometime past due and we trust you will favor us with a prompt remittance.

If we do not hear from you by the 25th we will draw again and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. C. -D. 11/14/01.

Jackson Printing & Rubber Stamp Co.,

Jackson, Michigan.

Gentlemen:-

Our draft on you for $2.44 has been returned unpaid no reason given. This is the second time that you have refused this draft.

The account is so small that if you cared to pay it we think that you would have no trouble in doing so.

We do not care to waste any more time on it and if you do not intend to pay it, kindly let us hear from you to this effect and we will charge it up to profit and loss and report to the Commercial Agencies that you do not even pretend to take care of small bills.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H. C. C. -D.

641

Z. C. Marriott,

Corning, N. Y.

Dear Sir:-

Our draft on you for $5.67 has been returned unpaid no reason given. The account is sometime past due and we trust you will favor us with a remittance.

If we do not hear from you by the 25th we will draw again and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/14/01.

Nashville Engraving Co.,

Nashville, Tenn.

Gentlemen:-

Our draft on you for $6.00 has been returned unpaid no reason given. This account is about ten weeks past due and we do not care to bother the Banks with further drafts.

If we do not hear from you with a remittance by the 25th we will place the account in the hands of R. G. Dun & Co. for collection.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/14/01.

Lang Stamp Works,

Albany, N. Y.

Gentlemen:-

Our draft on you for $13.88 has been returned unpaid no reason given. This account is nearly a month past due and we must ask that you favor us with a prompt remittance.

If we do not hear fom you by the 25th we will draw again and will expect draft promptly paid.

Yours truly,

H. C. G. -D. 11/14/01.

Rapid Electrotype Co.,

Cincinnati, Ohio.

Gentlemen:-

Our draft on you for $58.00 has again been returned unpaid no reason given. This portion of your account became due nearly two months ago and we must insist upon its being paid at once.

We have drawn upon you again to-day for this amount together with $35.00 to cover invoice of September 10th and we will expect our draft paid promptly.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/14/01.

Wm. E. Loy,

San Francisco, Cal.

Dear Sir:-

Replying to yours of the 9th will say that we will hold the draft which we were to make upon the 15th.

We beg to say however that we are in need of every dollar that is due us at the present time and we trust that you will send a remittance for the amount due at your earliest possible convenience.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. D.

Samuel G. Burnham,

Sr. Louis, Mo.

Dear Sir:-

You have written us several times stating that our account would be paid within the next few days, but you have paid no attention whatever to your promise.

We shall draw upon you to-day for $13.60 and if our draft is not paid promptly we will place the account in the hands of our Attorney for collection.

Please do not ask us for any further extension as we cannot allow it under any circumstances.

Yours truly,

H. C. G. -D.

11/14/01.

Photo Electrotype Engraving Co.,

New York, N. Y.

373

Gentlemen:-

We return herewith, check you sent us for $13.00 as it is no signed. Please sign and return to us immediately as account is a long time past due.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/14/01.

Macbeth-Evans Glass Co.,

Pittsburgh, Pa.

Gentlemen:-

We return herewith, your check and voucher of Nov. 11th for the same reason we returned the one sent us a few days ago.

We cannot allow a cash discount and the bill is plainly marked to this effect. Kindly favor us with a correct check and oblige,

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D.

11/14/01.

W. H. Bullen,

Milwaukee, Wisconsin.

Dear Sir:-

In advising you of the amounts for insurance yesterday we find that we made an error in giving you the amounts.

The goods for Stephenson-Blake & Co. should be insured for $759.25 and those for the Caslon Letter Foundry $719.85. If it is too late to correct these certificates, please declare an additional insurance on the shipment for Caslon Letter Foundry for the extra amount and we will let the Stephenson-Blake & Co. stand as it is.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/14/01.

James Bayne Co.,

Grand Rapids, Mich.

Gentlemen:-

We have received the proofs of the five half-tones of Printers' Stands and regret to write you that we do not find them satisfactory. It is true that you sent us the drawings, but the trouble which we now see, did not show in these large drawings, at least we did not notice it. If you will look at the completed cuts you will see that the perspective is not correct. There is too much taper, and in some cases it is so noticeable that it is an absolute deformity. We think it very strange that your draftsman should have made an error of this kind.

We do not like to show cuts of this kind in our catalogue, as we have always aimed to have everything show up to the best possible advantage, and we regret exceedingly to have to write this way in regard to the first lot of cuts which we have asked you to execute for us.

We should like to hear from you in regard to the matter, and in the mean-time remain,

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

366

H P H—P

American Type Founders Co.,
Boston, Mass.

Gentlemen:-

We have your favor of the 11th, but we do not understand just what is required. As we understand it, the drawers are to be just about like those in an Electrotype Cabinet; that is, blank, and inside dimensions to be 13-1/4 x 13. Do you want them as deep as an ordinary Electrotype drawer or only deep enough to take in Furniture which would be 5/8" in thickness and therefore a drawer 3/4" would be deep enough to take wood Furniture or metal Furniture.

We presume, also, that you want one extra drawer 4" deep at the bottom and that this drawer does not constitute one of the 30 drawers but that this is to be an extra. Upon receipt of your reply we will take the matter up and quote you price on the various sizes asked for.

Yours truly,
The Hamilton Mfg. Co.

11/14

Imperial Otis Elev. Co
Sydney. Aus.

Ocean freight 9/10 5-8-99 5-8-99

H P H--P

11/14/01.

767

Folsom & Sunergren,

Boston, Mass.

Gentlemen:-

Replying to your favor of the 11th, we wish to say that we have been so crowded in our Backing department, that we have been unable to execute our orders for glued-up Backing Wood, but are over a month behind on this material. You have still two boxes of 100 feet each, of the glued-up Wood due you. This accounts for why you have received all of the narrow Backing and none of the glued-up, containing wide stock. We will ship this forward on Friday the 15th, and we hope it will reach you in time for your requirements, and that you will find it all right in every particular.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H P H--P

Rockford Watch Co.,

Rockford, Ill.

Gentlemen:-

Replying to your favor of the 12th. We attach circular herewith, of Boxwood Engraving Wood. You do not state just what kind of Boxwood you want and if this is not what you require, let us know the size and number of pieces you wish and we will take the matter up and quote you. The prices for Boxwood Engraving Wood given on the attached sheet are net.

Awaiting your reply, we remain,

Youre truly,

The Hamilton Mfg. Co.

H P H--P

11/14/01.

Mr. Heber Wells,

Paterson, N. J.

Dear Sir:-

Replying to your favor of the 11th. The Wood Type for the Metropolitan Job Printing Co., was sent to Middletown all right, and we presume was reshipped by them. When we received your previous letter, we referred the matter to them with instructions to trace. We will ask them again what they are doing in the matter.

The special Wood Type Cabinet will leave here in a car going to Middletown about Tuesday the 19th. We trust this will meet their requirements.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H P H--P

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your favor of the 12th, in regard to the Cabinet on your order #216. This Cabinet will go forward to-day by freight and we will follow with tracer, copy of which we will attach to this letter.

Trusting it will reach you in time for your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

11/14/01.

Mr. Samuel D. Sandel,

Fort Worth, Texas.

Dear Sir:-

Replying to your favor of the 8th. We attach circular, herewith, showing Calendar Sets. These can be made in colors, if desired, and the price for two colors is double that for one color. All prices given on the circular are net. If you do not find just what you require on this circular, we can get you up any special circular that you may desire.

Hoping to have your order which will have our careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

The Herald Pub. Co.,

Iola, Wisconsin.

Gentlemen:-

Replying to your favor of the 12th. I am surprised that you make any claim on account of advertising in your paper. When Mr. Jones accepted my proposition in regard to this, the agreement was that the ad was to run six months in payment for a certain font of type. This was in February in 1900. The type was sent forward at once, that is the matter was closed by payment in advance on my part. I had no idea that the advertisement would be continued beyond the time agreed upon, and if it was, it was certainly with no authority from me.

I have had no dealings with your Mr. Worby in regard to advertising and inasmuch as there has been absolutely no returns on this since the advertisement started, you surely have no claim on me.

Yours truly,

H P H--P

11/14/01.

Middletown:-

What have you found out about the missing Wood Type for the Metropolitan Job Printing Co., on Wells' order, and which was sent to you in carload? We have received another letter from Wells, stating that the Type has not yet arrived, and we cannot understand what has become of it. Please let us hear from you in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/14/01.

69

766

Rapid Electrotype Co.,

Cincinnati, Ohio.

Gentlemen:-

We have your favor of the 11th, with order for 500 feet of Backing Lumber. We desire to call your attention to the fact that 15/16" lumber is furnished at 7¢ per foot. This is the price if it is not over 7/8" in thickness. You mention standard #26 and this is 7/8" and the price is 6¢. Kindly advise us how you want your order filled and on receipt of your reply, we will give it our best attention.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H P H—P

Wright & Joys Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 13th. As we have already informed you, the order was for Screws only for the Patent Cutting Stick, and these were sent and billed. No charge was made for Nuts. Let us know how many you want of these, and we will send them forward. The price will be 3¢ each net.

Yours truly,

The Hamilton Mfg. Co.

397

A H L--P

11/14/01.

Mr. J. W. Grumiaux,

Le Roy, N. Y.

Dear Sir:-

We have received your annual catalog and note therein your offer of $14.00 worth of magazines for $3.00, as per enclosed clipping. The offer is not quite clear to us, as you state that $1.00 is to be remitted and details whereby the other magazines can be obtained for an additional $2.00,will be furnished.

If there is "no nigger in the fence" in this offer, you may enter our order for the magazines to be sent to A. H. Lohman, Two Rivers, Wis., for which you can send us a bill for $3.00, and also send the same list of magazines to John Smith, Two Rivers, Wis., for which, also send us a bill for $3.00. All subscriptions to begin with the January number.

In case you enter this order, you may also send to A. H. Lohman, Two Rivers, Wis., Harper's Weekly and The Womans' Home Companion, for a period of one year beginning with the January number.

Kindly advise us by return mail, whether you have entered this order, and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

enc.

11/14/01.

H C G—P

S. George & Co.,

Wellsburg, W. Va.

Gentlemen:-

We return, herewith, your check for $21.99 as we find that invoice of September 28th, was paid October 3rd, as you will notice by referring to the invoice attached, that we received it on that date. If you do not find this correct, please let us hear from you further.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/14/01.

H P H—P

557

Allen, Lane & Scott,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 12th. We return your memorandum of three Ticket Cases, herewith, as requested, and will furnish these to you for a net price of $30.00 for three F. O. B. Middletown. We hope to be favored with your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

80

A H L—P

11/14/01.

361

Wadhams Oil & Grease Co.,

Milwaukee, Wis.

Gentlemen:-

We enclose herewith, shipping receipt, for 66 barrels and two half barrels, as follows:-

21 Linseed Barrels,
6 Alcohol "
11 Turpentine "
6 Varnish "
15 Machine Oil"
4 Headlight "
3 Gasoline "
2 Half Barrels.

Kindly send us credit memorandum and greatly oblige,

enc.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

A H L—P

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

We are returning to you by mail, to-day, the two Yale Locks which you sent us, and wish you would send us the other two which we ordered of you the other day to take their place. Kindly credit our account.

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H P H—P ÷

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 13th. In compliance with your request, we are sending the cuts asked for, to W. E. McKey, Corsicana, Texas.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/14/01.

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 12th. We have no means of knowing the outside dimensions of a Stereotype Chase, sufficiently large inside to take eight column newspaper page, therefore before we can figure on this brass and zinc lined Cabinet, we should like to have you give us the exact size,inside measure, that the slides must be. Upon receipt of this information, we will make up a sketch and quote you price.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/14/01.

Cadogan-Hatcher Mfg. Co.,

Quincy, Ill.

Gentlemen:-

Replying to your favor of the 13th. We believe you wrote us under a misunderstanding. Our invoice of October 25th, was for a box of lumber sent forward at that time on your order of October 3rd. Possibly this has not yet been received by you. Please investigate and let us hear from you in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/14/01.

Mr. E. G. Soltmann,

New York City.

Dear Sir:-

We wrote you on Octiber 22nd, as per attached copy, and cannot understand why you did not receive it.

Awaiting your reply, we remain,

Yours truly,

enc. The Hamilton Mfg. Co.

H P H—P 11/14/01.

The Enterprise Pub. Co.,

Poughkeepsie, N. Y.

Gentlemen:-

Replying to your favor of the 12th. The #1 Wood Type Cabinet is 36-1/2" in height; the #2, 45" and the #3, 63-3/4".

Yours truly,

The Hamilton Mfg. Co.

11/14/01.

H P H--P

Kelsey Press Co.,

Meriden, Conn.

Gentlemen:-

Replying to your favor of the 11th. The Wood Type and also both lots of Cases, to which you refer, will leave here in a carload for Middletown, on Friday the 15th, The goods will be immediately reshipped to you upon arrival of car at Middletown.

Trusting this will meet your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

A H L--P

Imperial Printers' Furnishing Co.,

Sydney, Australia.

Gentlemen:-

We enclose herewith, bill for the ocean freight, amounting to $58.99 on your shipment of 9/26.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

11/14/01.

Williamson-Haffner Engraving Co.,

Denver, Colo.

Gentlemen:-

Replying to your favor of the 12th, we desire to say that the Index Book which is sent with our Indexed Electrotype Cabinets, shown on attached circular, do not accompany the Unit Cabinet. The price of this book is not included in the list price of the Unit D, and at the price at which this Unit is listed, we cannot furnish the Index book as it costs us considerable to have this special book made up. We can send you one of these and the price would be $2.00 less 25% or $1.50 net, and we shall be pleased to send you one on receipt of your advice.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/14/01.

H P H--P

Mr. DeWitt S. Moses,

Washington, D. C.

Dear Sir:-

We have your favor of the 12th, from Philadelphia, and note what you say in regard to the Richmond dealers. When you are in Richmond, you can, of course, take orders from Pelouze, as usual, but do not take orders from the Richmond Type & Electrotype Foundry until your are further advised. We have not yet extended them dealers' discounts and we do not think we will do so. The Keystone, of Philadelphia, has been working with us for a long time, trying to get us to put them on a dealer's basis, but we have declined to do so. The Keystone finally ordered a lot of goods shipped there and paid for them themselves, but we have advised them that they must bill to the Richmond Type and Electrotype Foundry at printers' prices.

There has been a large amount of correspondence regarding this, and it is still going on, so be careful and not get mixed up in it when you are there. If you run across them, you can tell them that your attention has not been called to the matter and that you will have to consult with us before you can do anything in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

88

H P H——P

11/14/01.

198

Agent C. & N. W.,

City.

Dear Sir:-

We desire to call your attention to our shipment of the 4th, Gane Bros. & Co., Chicago. The material on this order has just been delivered and our customer is badly put out. It seems to us that 8 to 10 days is altogether too long to take for a shipment to go from here to Chicago. We can ship via the Goodrich Line and have it there in one day and we should think that you ought to be able to get it through in two days.

Will you kindly take this up and see what the trouble was and if it can be avoided in the future on other shipments?

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/14/01.

Capt. Thos. H. McCormick,

Hancock, Mich.

Dear Sir:-

My attention has been called to an article in the Evening Wisconsin, copy of which I attach, herewith, in regard to Copper Axes recently found by one of the surfmen— I presume connected with your station. I obtained your name from Capt. Dionne, of the station here, so write to you and ask if you will not give me information in regard to them.

If they are still in the possession of your man, I should like to buy them and would like to know his price. I have been collecting these coppers for a great many years, and have several hundred, and would like to get these two if he will let them go at a reasonable price. Please caution him not to scrape off any of the green, but leave them just as they were when found, otherwise he will destroy their value except for old copper.

Will you please lay them on a piece of paper and mark out the size and shape and send these tracings to me with your reply? I enclose a stamped envelope and hope to hear from you soon.

Yours truly,

enc.

11/13/1

A. G. Butler,

New York Cy.

420

Com on wire.. 11/12 to make dealers price.

"B"

243

axes

your

ion here,

regard

s,

like

H P H—P

11/15/01.

Mr. Alex. Hilton,

Gen. Pas. Agt. St. L. & San. Fran.,

St. Louis, Mo.

Dear Sir:-

Replying to your favor of the 13th. We are mailing you two of our catalogs under another cover in this mail. Kindly turn one over to your purchasing department, and oblige. When you are in need of anything in the Ticket Case Line, we hope to hear from you.

Yours truly,

The Hamilton Mfg.Co.

H P H—P

137

11/15/01.

Great Western Type Foundry,

Omaha, Nebraska.

Gentlemen:-

Replying to your favor of the 13th. We expect to be able to ship the electrotype Cabinets on your order of the 5th, on Tuesday the 19th. We hope this will meet your requirements.

We have sent the catalog to Vail & Sherman, University Place, Nebraska, as you request, and have entered your order for 15 of each of our catalogs to be sent to you with first goods going to you.

We note what you say in regard to Rule Cabinet, and we will have no difficulty in constructing this for you on the principle of the Twentieth Century Cabinet. We do not know just how you want the compartments arranged, and you had better send us a sketch showing how you want it; that is, devise a Unit which will answer your requirements, and which can be duplicated from time to time as you want to add to it. Upon receipt of your sketch, we will take the matter up and quote you price.

Awaiting to hear from you further in regard to the matter, we remain,

Youre truly,

The Hamilton Mfg. Co.

92

11/15/01.

H P H—P

Mr. M. S. Carpenter,

Dartford, Wis.

Dear Sir:-

Replying to your favor of the 13th, I desire to say that advertising for relics did not prove satisfactory and there were very few results, consequently I am doing nothing at present and will probably not advertise for them in this way in the future.

Yours truly,

H P H—P

11/15/01.

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 13th. We have credited your account with $1.50 for the missing part of shelving. We send you the twenty small knobs under another cover in this mail.

Yours truly,

The Hamilton Mfg. Co.

93

11/15/1

C. C. Palmer & Co Ltd:
New Orleans. La

By overcharge on inv.. 11/7 81

"B"

H P H—P

Barnhart Bros. & Spindler,

Chicago, Ill.

11/15/01.

Gentlemen:-

Replying to your favor of the 14th. We are in hopes that we can send forward your two Sort Cabinets with Galleys, to-morrow the 16th. Failting in this, they will surely go on Monday, the 18th. We hope this will meet your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/15/01

96

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Answering your telegram of even date ordering four Singles Autocrat Stands. Two of these go forward to-day; the other two will go forward to-morrow, Saturday the 16th.

Also replying to your telegram of even date ordering 20 Kosmer Racks to be shipped to Brazil, Ind. These will go forward to-morrow, the 16th.

Replying to your telegram regarding Press Boards on your order 8184—8206. We have wired you, that these, also, will be shipped to-morrow the 16th.

Trusting that this quick time will meet your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

95

H P H—P

11/15/01.

130

Mr. A. K. Adams,

Birnamwood, Wis.

Dear Sir:-

We have your telegram of even date in regard to sending forward 8 line type, and advising us that you will return the 5 line. Before sending the 8 line forward, we desire to call your attention to the fact that Wood Type is made only upon order and is not subject to a return unless an error has been made on our part. Our variety of faces is so large and the different assortments of fonts so complicated, that it is almost impossible for us to dispose of stock fonts of even the most popular faces. For this reason we do not carry a stock but make everything to order. We therefore await your reply before proceeding with the 8 line.

Yours truly,

The Hamilton Mfg. Co.

11/15/01.

A H L—P

B 379

Phillip Meyer Co.,

Sheboygan, Wis.

Gentlemen:-

Replying to your telegram of even date will say that the patterns will go forward to-day. Our shipping clerk neglected to ship them before this.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/15/01.

Burnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 13th. We will ship you a lot of Bellows, to-morrow, the 16th, with other goods which we have going to you.

Have entered your order for Press Bearers, and will send these forward as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

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hing.er
T.

11/15/01.

H P H—P

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 14th, in regard to your order #8223. We will do the very best we can on this, but we cannot ship the Cabinet before Tuesday, the 19th. It will be an effort on our part in order to do this, and we hope that this will meet your customer's requirements.

Yours truly,

The Hamilton Mfg. Co.

A H L--P 11/15/01.

342

American Type Founders Co.,
Pittsburgh, Penn.

Gentlemen:-

Referring to your order of the 12th. We find that you have not given us the number, but merely given us the class. Will you please advise us and greatly oblige?

Yours truly,
The Hamilton Mfg. Co.

H P H--P 11/15/01.

Inland Printer Co.,
Chicago, Ill.

Gentlemen:-

Replying to your favor of the 14th. We have received the bound volume #27 of the Inland Printer, for which please accept our thanks. It is, as usual, thoroughly up-to-date, and suitable to grace any first-class library.

Wishing you abundant success in the future, we remain,

Yours truly,
The Hamilton Mfg. Co.

11/15/01.

H P H--P

Chicago:-

Please note attached from the Hawtin Engraving Co., This may have been caused by the surface not being planed quite smooth, but we are inclined to think that the wood used, is 2¢ grade, containing considerable red wood, which changes in height more or less, no matter how dry the stock is or how long it has stood around before being finally dressed. We cannot determine the quality of wood used, but it is evident the surface was uneven.

We refer the matter to you and you can smooth your customer out and if he gets any more wood like this, it can be returned.

Yours truly,

The Ha. Mfg. Co.

11/15/01.

H P H--P

E. C. Palmer & Co.,

New Orleans, La.

Gentlemen:-

Replying to your favor of the 13th. We find that you are correct and that an error was made in billing you the 10 Board Handy Letter Board Cabinet at $12.00 list instead of $10.50 list. We attach credit herewith, which will straighten the matter out.

Thanking you for calling our attention to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

11/15/01.

Kates & Bok,

New York City.

Gentlemen:-

We have your favor of the 13th, and are somewhat surprised at its contents. We are not aware, that we have at any time, claimed that we are "the only pebble on the beach" as you put it, or that we have tried to run your business or your customer's business. The fact of the matter is, as we have already stated to you, that our South American agencies of a wholesale nature are already placed, and in any event, we cannot allow you to bill to ordinary printers at wholesale discounts, which we might allow you, less a small commission which you would naturally retain for yourselves.

We suggest that when you are in need of anything in our line, you confer with Mr. Waldo, of the American Type Founders Co., New York, who carry a large line of our goods in stock. You can no doubt make satisfactory arrangements with him to handle your orders on an advantageous basis to yourselves and to the satisfaction of your customers.

Yours truly,

The Hamilton Mfg. Co.

199

1606

11/15/01.

H P H--P

Pacific Printers' Supply House,

Seattle, Washington.

Gentlemen:-

Replying to your favor of the 11th. We can furnish the shell of a Porter Extension Front Cabinet with ends paneled and plain back, double tier, with Porter Steel Runs to take 23 Cases in each tier, height to be 43", for a list price of $41.00. If made with paneled back as suggested in your letter, the price would be $45.00. The one for Letter Boards, would be $38.00 with plain back, and $42.00 with paneled back. These prices subject to a discount of 50% to you, as usual.

We think it would pay your customer and give him better satisfaction in the end, to dispose of his old Cases and order Cabinet complete. He will then have a good piece of work, and at the best he will have a botched job if he attempts to use his old Cases and fit them himself. However, that is a matter for him to decide, and we shall be pleased to have your order either way, and will give the same our best attention. The Cabinet would be made of Ash, finished Antique Oak, as usual, which would be as cheap a construction as we could possibly make, soft wood lumber now costing more than hardwood in this market.

Yours truly,

The Hamilton Mfg.Co.

H P H—P

11/15/01.

American Type Founders Co.,

Baltimore, Md.

Gentlemen:-

Replying to your favor of the 12th, addressed to our Middletown, N. Y. house in regard to special Calendar Figures, as per sample attached to your letter. You state in your letter that the Calendar is to go in a space represented by a blank sheet which did not accompany your letter when received from Middletown. However, we will have no difficulty in making figures after your proof, and in any size desired.

The price will be as per our Calendar sheet, which we attach herewith. The prices are subject to a discount of 25% to you and net to your customer.

Let us know how large the logotypes are to be and we will get them off to you as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

11/15/01.

101

American Type Founders Co.,

Baltimore, Md.

Gentlemen:-

Replying to your favor of the 13th. We have looked over your proofs again, and find, as you state, that there is some variation in the type sent on these two orders. We did not notice this when we wrote you last.

We wish to say that Wood Type is not always cut just exactly the same; that is, a font ordered at one time will not always match perfectly with another font ordered at a different time. The reason for this, is that we have twelve type cutting machines and they do not always cut alike, and then, again, the type being hand trimmed, might also cause a variation. As we have a number of trimmers, one may cut a little more than another, and the result would be some variation. It will be found, to a certain extent, even in type that belong to one font, and made at the same time.

The best thing to do if your customer cannot use the type as it is, will be to return the whole outfit here to us, by express. We will go over it and match it up as best we can, so that it will all be uniform. We will not delay return of the type more than a couple of days, and will send it back to him prepaid.

Yours truly,

The Hamilton Mfg. Co.

103

11/15/01.

H P H—P

5E/199

American Type Founders Co.,

New York City.

Gentlemen:-

Replying to your favor of the 13th. We have already written you in regard to the Drying Racks which were sent you with solid bottoms, and we note now that you will not be able to use them. If you can get your customer to keep them at a reduction in price of 20%, please do so and bill us back for the difference. Failting to do this, you may return the Racks to us here at Two Rivers. In case you do this, please get the lowest rate possible and prepay through, charging the same back to us, and oblige,

Yours truly,

The Hamilton Mfg. Co.

11/15/01.

H P H—P

Mr. George Bosley,

Hetzel, Wis.

Dear Sir:-

Replying to your favor of the 13th. I cannot tell what your relics are worth until I know their size and shape. Please lay them on a piece of paper and run a pencil around the outside; send me these tracings and upon receipt, I will write you again and tell you what they are worth to me.

Let me know if you have any relics made of copper, or if you know of any in your vicinity.

Yours truly,

H P H—P

11/15/01.

Johnson Electric Service Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 14th, I desire to say that the cumulator, which operates the drafts on the furnace, is controlled by the thermostat in the dining room only. You are correct in your surmise that the drafts in the main room, are closed most of the time and that the dining room is left practically to do most of the work. I think that when the thermostat in the sitting room and reception room is connected with the cumulator, that there will be no further trouble and everything will work in a satisfactory way.

There is no immediate hurry about having this fixed, but I should not like to have it put off much later than the end of this month, as we will have cold weather then and I will want everything to be working as well as possible. If you can get your man here by December first, it will be satisfactory.

Yours truly,

11/15/01.

H P H--P

Brown & Bigelow,

St. Paul, Minn.

Gentlemen:-

Replying to your favor of the 13th, in regard to Wood Type for printing on burlap etc. We have a great number of customers in the bag trade who order Wood Type of us from time to time and we have always found that they are good consumers. In an ordinary printing house, Wood Type will never wear out, but in bag houses we find that it is necessary for them to replenish their fonts about twice every year. This they do by sorting out; that is, throwing out all the worn out and battered letters and order new ones in their place. They strike a proof of some letter in the font, send this to us, with a list of the letters wanted, and we match them up for them, putting the font back in good condition.

We have one or two bag houses who order their Wood Type cut in Boxwood. This, of course, is a harder wood and will wear much longer. The cost will be about 50% over ordinary Maple Wood Type.

If you want Type which will stand the racket and not wear out, we can cut you solid Brass Type, made in every way like ordinary Type except that each letter would be of solid brass. Price of such Type would depend somewhat upon the style of the face, but it would be about 15¢ per letter, net, for 5 line Type; 18¢ for 6 line, and 22¢ for 8 line 30¢ for 10 line. These prices, of course, for plain faces and not

too extended. We think, however, if you order the Boxwood Type, it would give you fairly good satisfaction, and there would be no difficulty in matching up your fonts at any time.

Hoping to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg.Co.

11/15/01.

H P H---P

Mr. R. P. Schwerin,

Southern Pacific,

San Francisco, Cal.

Dear Sir:-

We have been requested by your Mr. E. O. McCormick, to send you our Ticket Case circular and to quote you discounts on same. We mail you our catalog under another cover in this mail, and attach slip herewith, giving discounts on the various Cases we make. When you are in need of anything regular in this line, we hope to hear from you, and if at any time, you want special Cases constructed, particularly large ones for city use, we can construct them for you in as elaborate style as you may wish, and at prices which we feel sure will be satisfactory to you.

Hoping to hear from you in the near future, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

107

TWO RIVERS, WIS., NOV 16 1901 189

W K Bullen

Milwaukee

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. E.X. P. O. Money Order No.~~ for

$ 58 99

in payment of your

account invoices as follows:

11/13 58.99

1/117

11/01.

H P H—P

11/16/01.

567

Andrews Mfg. Co.,

Bristol, Tenn.

Gentlemen:-

Replying to your favor of the 13th. We do not make very fine cuts such as are cut on Boxwood. We get out the Boxwood in blocks for engravers, and attach circular of this material herewith. The prices given are net. Ordinary cuts with lettering for poster work, we do furnish and will quote you price on receipt of specifications or rough sketches.

Hoping to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

ehø.

COPYING INK.

108

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wis
3. Business? Mfgrs Auto Supplies

THE INJURED PERSON

4. Name? Savy Cole
5. Age? 30
6. Has he wife and children? No
7. Weekly Wages? $ 17.50
8. Occupation? Machine hand
9. Address? Two Rivers Wis
10. (a) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes
    (b) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? ~~Mfgr~~. Making gallys
12. How long employed prior to accident? 4 Mos.
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Sand wheel
14. Was it sound and in good working order at the time of the accident? Yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? Yes
17. Nature of injury? Sundry Middle left finger
18. Estimated duration of disablement? Lost no time
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (a) What instructions as to his duties had he received? Regular
    (b) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr Curran etc
23. Was he taken home or to hospital? ✓
24. If to hospital, state its name?
25. Is he still in hospital or has he been discharged? ✓
26. Has he returned to work? If so, when? At once
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? ✓
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? ✓

53

L 138 10202

TURN OVER

THE ACCIDENT

Date and hour of the accident? 11/16.

30. Place? Two Rivers (Give Town) Hamilton (Give Department)

If others were injured give their names and addresses, —

32. Name and address of foreman in charge? E. Wise

33. Has he power to engage and discharge workmen? Yes

34. Or is he only an ordinary working foreman? —

35. Where was foreman at the time of accident, and what was he doing? On same floor attending duties

36. Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? E. Wise

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. No

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? No

39. (a) Was the accident due to want of ordinary care on part of injured party? —

(b) Or to negligence of any other person; if so, of whom? —

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? —

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Sawyer accidently came in contact with hand wheel

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

T. L. Hamilton Jr.
Signature of Emyloyer

Date of Notice 11/16 1901

108

110

H P H—P

11/16/01.

The Old Dominion Paper Co.,

Norfolk, Va.

Gentlemen:-

Replying to your favor of the 13th. We can furnish you a Cabinet made about like the illustration which you submit, containing the same number and size drawers, at a list price of $38.00 subject to a discount of 25%.

We call your attention to our Indexed Electrotype Cabinet, described on attached circular. If you wish to use the Cabinet for Electrotypes, we know that you would find this one of ours, far superior to any other on the market. The descriptive matter on the circular will readily show you its many distinct advantages.

If you wish to use the Cabinet for Legal Blanks, we call your attention to our special Legal Blank Cabinet described on attached circular.

We quote you a discount of 25% from prices on all of these Cabinets, and hope to be favored with your order which will have our careful attention.

We return your illustration, herewith, as you request, and awaiting your reply, we remain,

Yours truly,

encs. The Hamilton Mfg. Co.

1453

11/16/01.

H P H—P

Mr. P. H. McClure,

Detroit, Mich.

Dear Sir:-

We have your favor of the 14th, in regard to the font of #98-100 line on the Free Press order. We regret to know that the size is not just what your customer wants.

We hardly think it would be possible to make a satisfactory job by condensing the letters. It might work all right on such a simple letter as the "H" but in a letter like the "K" or "A", or any letter with slanting stems, the reduction could not be made on the edges, as you will readily see. The only way that this could be done, would be to cut it out of the center and then glue the board together again and refinish. This would make considerable labor and expense and at the same time the letter would not be as serviceable as now. Some of the letters might have to be thrown away entirely. However, if your customer wants to undertake the work, we will do our best with it, and make the cost as low as possible. We could not tell just what the expense would be, but would keep time on it.

Awaiting to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

112

11/16/01.

871

m H P H--P

Mrs. E. H. Young,

Sheboygan, Wis.

Dea Madam:-

The Secretary of the Lodge, Mr. Gowran, has called my attentio to your letter of recent date, and I note with regret, that you arenot able to furnish us with a photograph of Mr. Young, to put in our Loge Gallery.

If you will send me any old picture which you have, I think w may be able to do something with it, and have a picture made from it hich will answer our purposes. If you have any picture of the kind, hope you will send it to me soon, and I will see that it is safely rturned to you, not damaged in any way, and we will not keep it any nger than is absolutely necessary.

I hope to hear from you soon in regard to the matter, and in te meantime remain,

Yours truly,

H J. Osborne
Buenos Ayres S a.

Ocean freight 10/12 75-80 75-30

af 115

H P H--P

11/16/01.

Chicago:-

Replying to your memorandum of the 15th, in regard to Ticket Cases. We have no recollection of ever having sold the C. & N. W. Co., any Cases. We have written them several times in regard to the matter, but without results. Inasmuch as we are giving them about three-fourths of our business, and it amounts to considerable, we should think that it would be to their advantage to throw a little trade our way if they possibly can. The other concern cannot give them much business, being located at Chicago where there are so many different roads. The Purchasing Agent must refer to the Simons Cases and not to ours.

We find that the Spring Roller is not such a hard thing to put on after all. It is like everything else, it works all right when you once know how to make it. We have the large Case in the finishing department and the Spring Roll works fine. The single tubes can always be put in Cases when customers want them. We could also work into the steel slat without any difficulty.

You better keep right after the Purchasing Agent of the N. W. and try to make him see that it will be to their interest to favor us with any orders in the line of Ticket Cases that they can.

I suggest also, that you call on Ed. Pierpont and have him introduce you to the Purchasing Agent of the St. Paul road, and you may be able to do something with them.

enc. H. Mfg. Co.

114

11/16/01.

H P H--P

755

Divine Bros. Co.,

Utica, N. Y.

Gentlemen:-

We have your order of the 8th, #81, for one Cutting Board 40 x 40. As we understand it, you want this Board 5" thick, although the figure "5" is in a column with the word "price" marked at the head.

You do not state whether this is to be endwood or straight grain Maple. Kindly let us hear from you in regard to the matter, and upon receipt of your reply, we will give the order our careful attention.

Yours truly,

The Hamilton Mfg. Co.

11/16/01.

H P H--P

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 15th. We find that there was a misunderstanding in regard to the Tilting Brackets, and that you called for and were billed, two extra pair, bill for the second pair having been rendered separately.

We are to-day sending the pair of Brackets forward direct to your customer, and trust they will reach you in good time.

Yours truly,

The Hamilton Mfg.Co.

11/16/01.

H P H--P

113
128

Chicago:-

Replying to your memorandum attached, in regard to Drawing Boards. There certainly cannot be any money in making these Boards at a less price than we are now furnishing them. Prices are pretty close as they are.

We think it might be possible for us to get out a patent on this Board and as soon as Ed returns, I will talk the matter over with him. In the meantime, you might give Dietzgen & Co., a hint to the effect that patents will be taken out on these and that it might be to their interests to be a little careful as to where they buy their Boards.

Yours truly,

The Hamilton Mfg. Co.

11/16/01.

A H L--P

112
125

Herbert J. Osborne & Co.,

Buenos Aires.

Gentlemen:-

We enclose, herewith, B/L and bill for the ocean freight, amounting to $75.30 on your shipment of October 12th.

Yours truly,

The Hamilton Mfg. Co.

encs.

H P H—P

11/16/01.

132

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

We have your telegram of even date, asking us to send 80 ofto your special Mailing Galleys by express to-day, and 100 by freight. as We wish to say that we shipped you 80 of these by freight yesterday, the effect 15th. This cleaned up thewhole lot which we had on the way, and we still have 150 to make on your order. We cannot finish up more and get them off by express to-day. These Galleys being special we have to make them from the ground up.

We could finish a few and get them off by express Tuesday, ahead of the freight shipment, which we propose making Wednesday, and we therefore await your advice as to whether we will do this or let the whole lot go forward on Wednesday. Not hearing from you, we will ship them by freight, but if you wire us, we will send 30 by express on Tuesday.

We have followed the shipment of yesterday, with a tracer and attach copy herewith.

Yours truly,

The Hamilton Mfg. Co.

enc.

117

11/16/01.

H P H—P

a,1&2P

313

Mr. Chas. Bisch,

Port Washington, Wis.

Dear Sir:-

Your favor of the 15th, at hand, contents noted. In reply will say we went over to see Mrs. Rhein a few days ago, and she refused to have any work done on the shelving. She seems to be disinclined to accept it, and we can do nothing until she gets ready. If she wishes anything done on the shelving, please instruct her to call on us and we shall be pleased to go ahead.

Yours truly,

The Hamilton Mfg. Co.

11/16/01.

A H L—P

11/16/01.

107

157

Mr. W. H. Bullen,

Milwaukee, Wis.

Dear Sir:-

Replying to your favor of the 15th. We return, herewith, the insurance certificates as per your request, together with the bill for the insurance.

Yours truly,

TheHamilton Mfg. Co.

ence.

H P H—P

American Type Founders Co.,
Chicago, Ill.

114/130

Gentlemen:-

Replying to your favor of the 15th. Your order #8139 was shipped forward on the 31st, ultimo, but our shipping department failed to report this and it has not been billed up to this time. Bill will go foreard to-day, and we trust the goods will reach your customer in time for his requirements.

Yours truly,
The Hamilton Mfg. Co.

to
es
de
nd we
ut
11/18/01.

A H L—P

82/150

Wm. Frankfurth Hdw. Co.,
Milwaukee, Wis.

Gentlemen:-

A few days ago we requested you to have the half dozen Locks #01817, nickel plated. You advised us that you had instructed the fac to do this. To-day we received the locks and find that they are not nickel plated. We therefore return them to you by mail under separat cover, and wish you would send along the nickel plated Locks as soon as possible.

Yours truly,
The Hamilton Mfg. Co.

H P H--P

11/16/01.

4324

Mr. E. Rankin,

Lincoln, Ill.

Dear Sir:-

Replying to your favor of the 12th, in regard to an alphabet of #250 2-3/8" in size. We do not understand whether you want regular Type with face reversed, or just the face 1/8" in thickness. If the latter, we could furnish the characters to you cut on a bevel at about 12¢ each. If you want your type with face reversed, we do not see how we could furnish it at a reasonable price as our patterns are made regular and we cannot cut reversed from them. We therefore await your reply before taking up this phase of the matter.

Yours truly,

The Hamilton Mfg. Co.

434

11/16

Stephenson Blake & Co.
Sheffield Eng.

Insurance 11/5- 304 304

5/8

11/16

Carlon Latter Bag
London

Insurance 11/6- 287 287

11/18/1

128

Williams Brown & Earle,
Philadelphia, Pa.

116

By overcharge on invoice 2/19/9 125

"B"

H P H--P

11/18/01.

American Type Founders Co.,

Minneapolis, Minn.

Gentlemen:-

Replying to your favor of the 15th. We will get off the two fonts of Wood Type which you asked for on your order #8840 sending them by express, as you request, to-day or to-morrow.

We note what you say in regard to the balance of the order, but we regret to inform you that it will be impossible for us to make immediate shipment of this. We are swamped with orders; especially for Wood Type and some of them are over a month old and we cannot delay sending them any longer. The best that we can promise on your order, is December 1st, and we may not be able to meet this date. If there are other fonts which your customer requires for immediate use, let us know what they are and we will get them out.

We assure you that we are doing the best we can with our orders but until this rush is over, there is bound to be more or less delay, and we must ask our customers to be as patient as possible.

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H--P

Michigan Stamp & Stencil Mfg. Co.,

Detroit, Mich.

Gentlemen:-

Replying to your favor of the 15th. Our reference to 1/2" was the thickness from the bottom of the flange to the top of the mount. We do not know as this measurement is right but you can draw and end view sketch showing just how thick you want the material to be and we will have no difficulty in following your instructions. We understand that the first two sizes are to be 1/2" inside the flange; the #3, 3/4" and the #4, 1". Our prices to you were on this basis.

Awaiting to hear from you further, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H--P

Johnston & Co.,

Harrisburg, Penn.

Gentlemen:-

Replying to your favor of the 15th, attached. We have started tracer after this shipment and attach copy herewith, hoping it will be the means of bringing the goods to your customer's hands.

Yours truly,

The Hamilton Mfg. Co.

2 encs.

H P H--P

123

Minnesota Type Foundry,

St. Paul, Minn.

Gentlemen:-

Replying to your favor of the 15th, in regard to unlined Paging Galleys. We are not sure that we know just what these are like. We have made a large number for your Chicago house and have prices on two sizes, but they are always lined at the ends, and we note that yours are to be unlined. Better send us a sample of just what you require, and we will look into the matter and quote you on a lot of 1500 or more. We believe that we can make them to measurement so that you will have no difficulty in that respect.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H--P

Dodson Printers Supply Co.,

Atlanta, Ga.

Gentlemen:-

Replying to your favor of the 14th. We have started tracer after shipment of 10/24 and attach copy herewith. We hope it will be the means of bringing the goods to your hands without further delay.

Yours truly,

The Hamilton Mfg. Co.

2nenes.

H P H--P

11/18/01.

Gara-McGinley & Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 14th. We do not make drafting instruments, but we are making a Drawing Board and a Drawing Stand with parallel straight edge attachment. These boards are handled by various dealers in your city, including Eugene Dietzgen & Co., and Williams, Brown & Earle.

We regret that we did not have your inquiry a few days earlier as our traveling man has just left Philadelphia, and he had a model of this Drawing Stand with him. It is meeting with great success and we regret that we are not able to give you illustrated printed matter in regard to it, but we are selling it by showing samples only, through our agents. We will have our Mr. D. S. Moses call upon you in regard to the matter next time he is in Philadelphia, which will be in the near future.

If you will send us samples of your triangles or any other wood work on which you want prices, we will quote you. We believe that we can furnish you material that will give you perfect satisfaction and at prices which we think will be to your advantage.

Awaiting to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

125

87
176

Mr. DeWitt S. Moses,

Norfolk, Va.

Dear Sir:-

Please note attached letter from Gara-McGinley & Co., Philadelphia. We have written them as per attached copy. Please make a note of this and call on them next time you are in Philadelphia.

We note what you say in regard to price billed Williams, Brown, & Earle, for the 36 x 55 Drawing Stand. We find that you are correct; the price, however, should be $7.75 and not $7.50 as you have it, according to our list here. If you have it $7.50 you can change it on your list of prices.

Yours truly,

The H. Mfg. Co.

11/18/01.

H P H—P

286

American Type Founders Co.,

Kansas City.

Gentlemen:-

Replying to your favor of the 14th. We are holding the Type Measures on your order #1780 to go to you with other goods. We expect to make a shipment of Cabinets etc., to you to-morrow, the 19th, and will include these.

Hoping they will reach you in time for your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

125
186

H P H--P

11/18/01.

Mr. De Witt S. Moses,

Norfolk, Va.

Dear Sir:-

We have your memorandum in regard to Backing Lumber for the International Syndicate, Baltimore. We think that a box must have been incorrectly marked, as this is the only way we can explain their having a box of various widths. Please dispose of it in some way and advise us when to credit the International Syndicate, and to whom we are to bill it.

We note that they are getting this Backing at 6¢ per foot, which is not right. We charge 7¢ for Backing of extra widths, and part of this Backing is over 6" wide. Not only this, but we must cut all pieces to this size and there is more or less waste. We ought to charge them at least 7¢ on the whole outfit and will quote them to this effect when we hear from you, if you are of the opinion that they will stand this price. At any rate, we don't know as we care to continue to furnish it at 6¢ any longer.

Yours truly,

The Hamilton Mfg. Co.

127

11/18/01.

H P H—P

St. Louis Label Works,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 15th. We return your invoice of the 11th, herewith, as the price is correct. We have but one price and this we have given you on the invoice. These strips are made in large lots—100 gross or more at a time,and carried in stock, and it makes no difference to us whether we take one dozen from the rack or 24 dozen; the original cost to us is the same in each instance. The price is not excessive and we believe that you will find the strips well worth the amount we have charged.

Awaiting your further favors, which will have our best attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H—P

W. Hen. Pence,

Ebenezer, Ohio.

Dear Sir:-

Replying to your favor of the 16th. Inasmuch as we have quoted you on the Galley Bottoms, we will accept your order for one or two of them at the price named—$1.10 each, with hole bored, as mentioned in our quotation.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

128

12 D 363

Williams, Brown & Earle,

Philadelphia, Penn.

Gentlemen:-

We have your order for Drawing Boards, given to our Mr. D. S. Moses, and will give the same our careful attention.

We are mailing you the electrotypes asked for, under another cover in this mail, and are also sending you Wood Goods catalog.

Mr. Moses calls our attention to an error made in billing you for the 36 x 55 Drawing Stand. This was billed at $9.00 and price should have been $7.75. We attach credit herewith, which will straighten the matter out.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/18/01.

11 5 135

Chicago:-

Replying to attached memorandum regarding Tenney's moulding order just received. We have all that we can possibly do on our machines this week and cannot possibly touch this order before next week. We hope to be able to ship the order complete by November 30th. If there is any one kind which he must have before that time, let us know and we will push it ahead of the others and ship as soon as possible.

Yours truly,

The H. Mfg. Co.

H P H--P

129

Mr. Robert E. Hamblin,

Tol. Bowling Green & Freemont Ry.,

Toledo, Ohio.

410

Dear Sir:-

Replying to your favor of the 15th, regarding Ticket Cases. You already have our catalog as stated in your communication, it is therefore only necessary for us to attach discount slip for your guidance, which gives the discount on the various Cases shown in our book. We hope to be favored with your order, which will have our careful attention.

If there is anything special in the line of Ticket Cases which you require at any time, we can supply you at moderate prices and will be pleased to quote and send sketches at any time.

Hoping to hear from you in the near future, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H--P

Mr. C. K. Paulsen,

Irwin, Iowa.

497

Dear Sir:-

Replying to your favor of the 15th. We will be able to ship your trays forward in about a week. They are well under way and are nearly completed, but we cannot make shipment sooner than the time mentioned above, which we hope will meet your requirements.

Yours truly,

The Hamilton Mfg. Co.

130

H P H—P 11/18/01.

Mr. S. K. Adams,

Birnamwood, Wis.

Dear Sir:-

Replying to your favor of the 16th. We are returning the font of type to you to-day, and regret that you went to the expense of sending the type here without first writing us, but of course you did not understand the situation in regard to Wood Type.

We would gladly take this font of type off your hands if we could do so without material injury to ourselves.

We note that you will soon be in need of other material, and we hope to hear from you in the near future.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H—P

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 16th. The Press Boards on your order #8221 went forward to you on Saturday, the 16th. We are therefore unable to make the change in the shipping directions, as you suggest.

Yours truly,

The Hamilton Mfg. Co.

131
11/18/01.

H P H—P

Bunde & Upmeyer,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 14th, with order for one barrel of Boxwood Sawdust. We regret that we are unable to supply this to you as we have none in stock and are not saving it now, as we found it did not pay us to do so.

Regretting that we cannot supply you, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H—P

Great Western Type Foundry,

Omaha, Nebraska.

Gentlemen:-

We have your favor of the 16th, with accompanying order #748. It will be impossible for us to ship these goods forward to-day, as the Cabinet must be made. We will get it in the finishing department, to-day, however, and will ship to-morrow, Tuesday, the 19th, which we hope will meet your requirements. We will follow with a tracer so as to get the shipment through in the quickest possible time.

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H—P

116
247

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Replying to your favor of the 16th. We have already written you in regard to your special Galleys, advising you that the balance would go forward on Wednesday, the 20th.

We regret that we were not able to come up to your expectations in filling this order, but the fact of the matter is, these Galleys are special and it always takes longer to furnish special work than regular work. We delayed other orders much older than yours, in order to get them off as soon as we have done and as we propose doing.

We are badly crowded and are doing the very best we can, and we must ask you to be as patient as possible until the present rush is over. Whenever you are in need of anything in a special hurry, we will take pains to accommodate you.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

167

Arkell & Douglass,

New York City.

Gentlemen:-

Replying to your favor of the 14th, will say that the value of the goods, packages one to 17 is $192.75 and those from 18 to 57, $393.55.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

10
248

11/18/01

American Type Founders Co.,

Portland, Oregon.

Gentlemen:-

We have your order of the 14th, for special Calendar and will give the same our best attention. We hope to be able to ship this forward on Wednesday or Thursday of this week, but it may take a day or so longer than this.

We are badly behind on our Wood Type orders, some of them being over a month old, and you can readily s ee that in filling your order in the time mentioned, we are putting off some of our other customers that much longer.

We hope that the time mentioned will meet your requirements, and thanking you for your order, we remain,

Yours truly,

The Hamilton Mfg. Co.

134

11/18/01.

H P H—P

Mr. Edward P. Remington,

Pittsburgh, Penn.

367

Dear Sir:-

Replying to your favor of the 16th. We return your customer's letter, herewith. The Stone was shipped from Chicago and the Frame left here on the 15th. This explains why your customer has the Stone but not the Frame, which will no doubt reach him very soon if he has not already received it.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/18/01

H P H—P

Mr. D. S. Newhall,

Pwr. Agent Penn. R. R.,

Philadelphia.

Dear Sir:-

We return your card, herewith, as you request, and advise t
we will be able to ship the special Cabinet on this order about Decemb
1st. We hope this will meet your requirements, and awaiting your
further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/18/01.

128/152

Chicago:--

Replying to attached in regard to wax for George. I think you had better send him about six cans of the wax, such as sent us in the last lot, and which appears to be all right. Never mind the reviver now, as he may not use it to any extent. You might, however, put in one bottle or can--whichever way it comes. Mother is going up there this week and will tell him how to use it.

Yours truly,

enc.

11/18/01.

H P H—P

11/18/01.

21/634

Gether & Drebert,

Milwaukee, Wis.

Gentlemen:-

Your order for 15 Fly Sticks for Campbell Press, is not clear. You give a sketch showing size one way, but not sideways, and we are unable to determine how large they want to be in that direction. Please give us particulars, and oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/18/01.

Mr. Dock G. Crace,

Ivyton, Ky.

Dear Sir:-

Replying to your favor of the 15th. We do not make a specialty of furnishing paper type designs as we are not very well fitted for doing such work. We are manufacturers of Wood Type for Printers use, and in connection with the manufacture of such goods, have a large assortment of patterns.

You can find our catalog in most any printing office, but if you cannot find one, we will be pleased to send one to you on receipt of 75¢. It is about the sum they cost us. We would be pleased to know more fully about what you require before we can quote you.

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H--P

Keystone Type Foundry,

Philadelphia, Penn.

189

Gentlemen:-

Replying to your favor of the 14th. We note what you say in regard to the material sent to the Richmond Type and Electrotype Foundry. We cannot, at this time, agree to the suggestion advanced by the Richmond people, that we send the other material and bill to them at dealers' prices. If you desire to fill the order, you may send us an order on the same basis as you did before, and we will ship the material to them and bill to you as usual.

If there is any material which they cannot use, it can be returned to us and we will credit your account as outlined in our previous letter. This is the only course that we can pursue at the present time and we await your reply in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H—P

Rochester Printing Co.,

Rochester, N. Y.

Gentlemen:-

Replying to your favor of the 15th. The sample piece of Back-ing which you submit, has been received. It is defective, we admit. It was not our intention to send you pieces of wood with such defects as this shows, and we did not suppose you had received them. You will understand that in shipping out large quantities of lumber, that occasionally a winding piece will be low on one edge like this piece. It is the duty of the men getting out the lumber, to trim off such pieces, but in a rush of work it is sometimes overlooked.

We do not believe there are many such defective pieces in your lot of lumber, but if there are, we should certainly not expect you to keep still in regard to the matter. We informed you in our previous letter, that you could send back to our Middletown, N. Y. house, any lumber which you could not use. This seems to us to be a perfectly fair proposition, and we cannot see wherein you consider our stand as outlined in our previous letter, to be absurd. Barring such defect as this, which is not usual in our wood, the facts are as stated; that the grade of lumber we are supplying at 6¢ is the best that we can furnish for the money.

We appreciate your trade and hope to receive your furture orders, and we do not think you will have further cause for complaint.

If you decide to send any of the wood to Middletown, kindly advise us when you do so, as stated in our previous letter, and upon its receipt, the amount returned will be credited to your account.

We return our previous letter, herewith.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

123
402

Minnesota Type Foundry,

St. Paul, Minn.

Gentlemen:-

We return your order ~~1556,~~ 1656 herewith. We do not show the Marvin Galley Rack and cannot furnish anything except our regular Galley Rack with removable Galley arm, as shown in our catalog. Probably this will answer. If so, please return the order with information in regard to the subject, and oblige,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P 11/18/01.

77
172

Middletown:-

Please note attached letter from Conner, Fendler & Co. It seems you must have given away the facts in the case. We did not intend that you should inform them that we make all of our so-called Hickory Quoins of a cheap grade of lumber--Beech, in fact-- but that you would tell them on the next order, we would be careful and see that they got a good lot of Hickory.

You will have to fix the matter up with them in some way, but they are not entitled to any credit, that we can see. The Quoins sent them are the same as those furnished on 95% of our orders for Hickory Quoins. We have one or two customers, however, who insist upon getting the genuine Hickory. We received an order for a barrel, this morning, for such Quoins from the New York Newspaper Union, who order from us from time to time, and know what a Hickory Quoin is.

Yours truly,

The H. Mfg. Co.

enc.

11/18/1

Crane & Co.,
Topeka, Kansas.

By overcharge on invoice 11/5 100

150

'B'

H P H—P

Mr. F. B. Hibbard,

Gen. Pas. Agt. Hudson River Day Line,

New York City.

Dear Sir:-

Replying to your favor of the 16th. We quote you a discount of 15% on the Tariff Filing Cases shown in our catalog. We could furnish the #3 Case with swinging door instead of rolling door, as you suggest. The price would be the same made either way.

Hoping to be favored with your order, which will have our careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/18/01.

Toledo Metal Sign & Advertising Co.,

Toledo, Ohio.

Gentlemen:-

Replying to your favor of the 16th. When your order was received, we were crowded in our order department and not being familiar with all of the details, it was presumed by them that the order was straight and would be readily understood. When our shipping clerk come to get the goods ready, however, he noticed that the information was not complete, consequently he sent the balance of the goods forward and had us write you in regard to the font. We will send the order forward to-day, and we hope the goods will reach you with no unnecessary delay in transit.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H—P

Carbo-Graph Co.,

Peoria, Ill.

Gentlemen:-

Replying to your favor of the 16th. We note that you require a Cabinet for Electrotypes and possibly you have overlooked the Indexed Electrotype Cabinet shown on pages 56, 57 and 58 of the #12 catalog mailed you under another cover, and also shown on attached circular. This Cabinet is the best thing yet devised for the systematic storing of Electrotypes and original Wood Cuts and Half Tones. Discount from the prices given on the circular, is 25%.

We also attach discount sheet herewith, which will give the discounts on various other Cabinets shown by us in our catalog.

We hope to hear from you further in regard to the matter and to have your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

2 encs.

H P H—P

160

American Type Founders Co.,

San Francisco, Cal.

Gentlemen:-

We have your telegram of even date advising us of arrival of car #7480 and stating that it is loaded with our goods, but does not belong to you.

We cannot understand what the trouble is; our shipping clerk states that car #7480 is a Santa Fe car. Two or three days after sending yourcar, a car was sent to Los Angeles, but this was a North-Western car and not such a number as you give. It would seem that if you have car #7480, that you have the correct one and loaded with your goods on your orders #380 and 383 of October 1st, and September 30th.

We cannot understand what the trouble is until we have further particulars from you. Please let us hear from you, and oblige.

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H C C—P

Parsons Bros.,

New York City.

Gentlemen:-

Referring to your order #2442—A will say that we can allow but 50% from list on these Cases. Our prices are uniform to all. We have entered your order on this basis, and if it is not satisfactory, please let us know at once.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/18/01.

115
785

Herbert J. Osborne & Co.,

London, England.

Gentlemen:-

Replying to your favorof the 8th, in regard to your orders #781, 777 and 767 invoiced by us under date of July 11th. You ask if these goods have been dispatched and what has been done with them. The goods were certainly dispatched at the time invoice was rendered, and we cannot understand why they have not been heard from before this time.

You will readily understand that we do not hear anything of the goods after they leave us, as they are presumed to go right through to their destination without delay. Now that you report it, however, we will take the matter up with our shipping agents, and see if they cannot be delivered to you without any further unnecessary delay.

You ask us, also, to explain our invoice of the 26th, of September, for Wood Type on your orders #723 and 692. It is true that you have had invoices on these orders before this, but you notified us July 19th, that you had omitted to include figure fonts on these orders, and asked us to send them. This last invoice was for the figures only, which were not included in the original bill.

Trusting that this explanation will be satisfactory, and awaiting your further favors, we are,

Yours truly,
The Hamilton Mfg. Co.

H P H--P

11/18/01.

Mr. Heber Wells,

Paterson, N. J.

Dear Sir:-

Replying to your favor of the 16th, in regard to Wood Type for the Metropolitan Job Print. We have entered order for this and will send the sorts of the 20 line to match the proofs of A's and M's perfectly. We will also send 6 A caps and 4 each of the figures to match the other proof of the Antique face, omitting the sorts sent before, as you suggest. We will make no charge for the first item, but for the font, will bill as before, as you suggest.

We note what you say in regard to some of the sorts not lining up. You, perhaps have had as much experience in regard to matters of this kind, as we have and no how difficult it is to give satisfaction in matching up old type of this kind. Unless the old type is in hand, trimmed up and refinished with the new, there is always bound to be more or less variation. In an old font of type, there is always a difference in size between the letters, particularly between those which have been used a great deal and those which have not been used much.

We thank you for the present order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/18/01.

J. H. Yewdale & Sons Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 17th. The sample piece of Boxwood has been received, and upon examination we find that the joints appear to be all right, although you report the joints and quality, defective. We return the piece to you by mail, and we note that where the breaking out has occurred, the ruling is very heavy. Is it not possible that this extra heavy ruling is responsible for the breaking out and that with ordinary light ruling, the wood would have stood all right?

It seems to us that in a cut where such heavy ruling is to be used,a better quality of wood should be taken for the cut. There does appear in one place a spot which may be somewhat cross grain. We try to avoid this as much as possible but you will readily understand that it is sometimes impossible to tell just what a piece of wood is until it is finally tested by the engraver. We use our best judgment and if wood is not satisfactory on receipt, it can always be returned to us. The fact that you proceeded to use the wood to make the cut, is evidence that you yourselves thought the quality of the wood was right, otherwise you would not have used it and your judgment as to what will answer for a certain cut, is certainly better than ours.

We want to satisfy our customers always, but with Boxwood, we find it is the most difficult thing we have to handle and always has been. There is a good deal of guess work about it at the best, and all we can tell our customers, is to return the wood which does not come up to their expectations and we will credit their account.

Trusting that you will have no further trouble, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/18/01.

Dennison Mfg. Co.,

Boston, Mass.

Gentlemen:-

Replying to your favor of the 15th, will say that we formerly supplied Boxwood Sawdust to various concerns, but we discontinued it some time ago as we found that it did not pay us to do so. The money we received for the sawdust was not sufficient to pay us for the labor expended in saving it and sifting it.

We were able to get $2.50 per barrel for the sifted product, but at this price we would rather let it go and unless we can get considerably more than this, we will not save it in the future. If you must have it and are willing to pay a price which will warrant us in saving the sawdust, we should be pleased to hear from you in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

146
441

H P H—P

Mr, Hober Wells,

Paterson, N. J.

Dear Sir:-

Replying to your favor of the 16th, in regard to Cabinets for the Metropolitan Ptg. Co. Your previous letter in regard to this order was answered either to you or to Middletown, and we cannot understand why you did not receive it. The facts inthe matter are now, as follows:- The Cabinets are ready and we are at present loading them in a car which will leave for our Middletown, N. Y. house on Wednesday the 20th. The car will arrive in Middletown about the 27th, and they will immediately reship to you so that you should receive them in New York, about November 1st. We hope this will meet your requirements.

We return your customer's letter, herewith, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/18/01.

H P H—P

Mr. Carroll S. Page,

Hyde Park, Vt.

Dear Sir:-

Replying to your favor of the 14th. We attach circular, herewith, describing our Newspaper File and hope to be favored with your order. The discount from the prices given, is 10%.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

150.

A H L--P

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

With other goods received from you to-day, we received two #462 Pocket Knives. We find upon referring to our order, that we ordered two #462 Knives. We also find, upon referring to your catalog, that you have two sets of numbers-- one for Pocket Knives and one for Butcher Knives. We wish two #462 Butcher Knives and return the two Pocket Knives by mail under separate cover. Kindly send the Butcher Knives with other goods as soon as possible, and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/18/01.

Crane & Co.,

Topeka, Kansas.

Gentlemen:-

Replying to your favor of the 16th. We find that an error was made in sending you the invoice for the last lot of wood. We wrote you in regard to your order when received, for special wide stuff, and you answered on October 25th, advising us to send regular stock, which we did. You were billed, however, for the wide stock, and we attach credit herewith, which will straighten the matter out.

We thank you for calling our attention to this error, and awaiting your further favors, we remain,

Yours truly,

enc. The Hamilton Mfg. Co.

151

11/19/1

Duland Pype Pdry.
Chicago

Pdy overcharge on inv 2 11/13

200

"B"

TWO RIVERS, WIS., NOV 19 1901 189

W H Dullee Mulee

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex. P. O. Money Order No.~~ for

$ 77 40 in payment of your

account invoices as follows:

11/15 — 77 40

135/167

H P H--P

11/19/01.

Chicago:-

Replying to attached memorandum in regard to Wanner's goods. These went forward on the 15th. The Cabinet was not in stock and had to be made and this occasioned the delay. Also Furniture Cases were out of stock and we had to make them up. The Cases we could have shipped at once as we always have them in stock.

We have no excuses to offer for a delay of this length--only one week. He is mighty lucky to get the goods in that time. We have orders on our books over a month old. We are crowded with work and orders must take their course. It is so in all lines of trade and if he is kicking on getting the goods in the time we made this shipment, we don't care to smooth the thing out with him.

It may be true that he could get goods quicker from the Ohio concern. If we did not have any orders on our books, we naturally could fill a small order in pretty quick time. We are running nights, part of the time, and putting on every man that we can get. Our business increased 33-1/3% last month, over any other month in the history of our business, so you can see how we are situated.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/19/01.

Mr. Louis List,

Walberg, Mich.

Dear Sir:-

Replying to your favor of the 15th. I cannot tell what your relics are worth until I know what you have: price all depends upon the size and the material of which they are made. If you will lay the best pieces on a piece of paper and mark out the size and shape and send these outlines to me, I will give you an idea of what they are worth to me.

Let me know particularly, what you have in copper, as I am making a specialty of collecting these. I have nothing to dispose of at the present time.

Hoping to hear from you soon, I remain,

Yours truly,

A H L—P

11/19/01.

1005
180

Mr. George H. Russell,

Milwaukee, Wis.

Dear Sir:-

Replying to your favor of the 18th, will say that the correct name of this party is Savy Carle.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/19/01.

151
788

Inland Type Foundry,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 18th. We find that you are correct and that an error was made in billing the Triple Polhemus Cabinet at $114.00 list. This should have been at regular on account of the Galley Cabinet having been omitted, which would equalize the increase in size of one tier of Cases from 2/3 to 3/4. We find, however, that the omission of the Cases on top was neglected and that they were sent, therefore the Cabinet should be billed at regular price. We presume that if you cannot use the Cases on the Cabinet, that they can be put in regular stock.

We enclose credit memorandum herewith, which we hope will be satisfactory.

Yours truly,

enc.

The Hamilton Mfg. Co.

11/19/01.

H P H—P

Mr. P. A. Hazeltine,

South Bend, Ind.

Dear Sir:-

Replying to your favor of the 15th, in regard to Indexed Electrotype Cabinet. We attach, herewith, circular of this Cabinet which gives the price on all sizes, the dimension of the drawers, the Height of the Cabinet and the weight.

This Cabinet is an excellent thing and you will find it first-class in every way. The circular describes the Cabinet so minutely, that it is not necessary for us to say more of it beyond assuring you that we will guarantee the Cabinet to be as represented in every particular and we know that it will be satisfactory to you. We should be pleased to have your order which will have our prompt attention.

We quote you a discount of 25% from the price list given on the circular F. O. B. Two Rivers.

Trusting that you will favor us with your order, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

156

11/19/01.

H P H—P

J. H. Markley,

Toledo, Peoria & Western Ry.,

Peoria, Ill.

Dear Sir:-

Replying to your favor of the 18th. We are mailing you under another cover, one of our catalogs of railroad Ticket Cases, as you request. We attach discount slip, herewith, applying on our various Cases, and hope to hear from you when you are in need of anything in this line. If, at any time, you are in need of a special Ticket Case or wood-work of any description, kindly let us hear from you, and we will always be ready to send sketches and submit prices.

Yours truly,

The Hamilton Mfg. Co.

11/19/01.

H P H—P

Mr. John H. Mehne,

Hetzel, Wis.

Dear Sir:-

I have your favor of the 15th, and in reply will say I cannot tell what your spear is worth until I know its size. Please lay it on a piece of paper and run a pencil around the outside, marking out the size. Also let me know what color it is. Send this tracing to me and I will write you again and tell you what it is worth. I enclose stamped envelope for your reply and hope to hear from you soon.

157

A H L—P

11/19/01.

Carberry & Co.,

New York City.

Gentlemen:-

On July 11th, we made a number of shipments in your care to be forwarded to H. J. Osborne & Co., Buenos Aires, South America. We are just in receipt of advice from them stating they have not received these goods and desiring to know whether they have been forwarded or not.

Will you kindly give this matter your attention and advise us by return mail what you have done in the matter? They certainly should have been shipped long ago, and in fact, should have reached them by this time.

Yours truly,

The Hamilton Mfg Co.

158

A H L—P ÷

11/19/01.

Gaslon Letter Foundry,

London, England.

Gentlemen:—

We enclose herewith, corrected memorandum on shipment to Stephenson, Blake & Co., of the 5th.

Yours truly,

The Hamilton Mfg. Co.

Gaslon Letter Foundry
London Eng

Commission on shipment to S B & Co 11/5-

Corrected Memo

3796 3796

11/19/01.

H P K—P

Mr. Milton J. Greenman,

Philadelphia, Penn.

Dear Sir:-

We have your telegram of even date and have replied that we are prepared to go over the matter of Library Casing with you. We presume that you intend coming here soon, and we shall be pleased to see you at any time.

Yours truly,

The Hamilton Mfg. Co.

11/19/01.

A H L—P

3815

American Bicycle Co.,

Cleveland Sales Dept.,

Chicago, Ill.

Gentlemen:-

We are sending you by express, two wheels of your make, from one of our customer's machines. They are somewhat out of order and we wish you would put them in perfect running shape in every way, and return them to us as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

180

Left below

11/19/1

American Type Foundry..,
San Francisco, Cal

HG

By 1 Sup Frame 24x36
not included on
shipment of 10/29
40 Ems 10

725
333
392

'B"

H P H—P

11/19/01.

American Type Founders Co.,

San Francisco, Cal.

Gentlemen:—

Replying to your favor of the 14th. We find that you are correct and that only two of the 24 x 36 Square Leg Frames were sent to you. We therefore enclose credit bill herewith, for the one with which you have been overcharged.

Since receiving this letter from you, we are more mystified than ever, in regard to telegram which we received from you yesterday. It now appears that you did receive the proper car loaded with your goods, and we are therefore unable to determine why you sent the telegram as you did. We presume, however, that an explanation is on the way by letter.

Yours truly,

The Hamilton Mfg. Co.

11/20/1

American P. Pkg Co;
Cleveland, O.

No 9

By shelves for drug racks
omitted from shipment
of 11/13 D. 30 shelves 48¢ per doz. 1200
50% 600 600

"B"

11/20/1

S. N. Reed 2nd Co.
New York Cy.

No 9

By allowance for freight from Middletown, N. Y to New York Cy. 440

H. C. G. -D. 11/20/01.

Pelton Art Co.,

Grand Junction, Colorado.

Gentlemen:-

We are in receipt of yours of the 18th and we have made draft on you to-day for $5.06. As soon as we receive returns upon this draft we will ship the type forward.

If you desire to open an account with us and receive our regular terms which are sixty days, please favor us with references.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/20/01.

Simplified Account File Co.,

Columbus, Ohio.

Gentlemen:-

We wrote you sometime ago in regard to your note which we returned unpaid and have not as yet received any reply from you.

We must insist upon a remittance immediately or we will be obliged to take steps to enforce collection. We will wait until the 20th inst. for your reply before taking any action in the matter.

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

H P H--P

Mr. Jos. P. Minetree,

Washington, D. C.

Dear Sir:-

We have your favor of the 18th, with order #7663 for one Blade's Ticket Case for 150 hooks, Style "B". We do not know just what you require, but we presume it is the Bacon Coupon Case, as shown in circular on page 3, which we are mailing you under another cover in this mail. Also let us know if this is to be of Ash, Oak or Walnut.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

Southern Railway.

H P H--P

11/20/01.

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 18th. We are unable to find the sample which you submitted with your order for the special Reglet. We have had a considerable number of orders for this same kind of Reglet, lately, from different dealers. We can find some of their samples but not yours. They seem to be all heights; one of them even lower than the sample you submit, and another even higher than the sample of the material which you also submitted.

We regret to know that the material is not just what you want, but not being able to find the sample, we cannot tell at this end, whether any error has been made, and we will have to leave the matter to you. We hope you will be able to use the material without having to return it, but await your reply in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

H P H—P

Peck Publishing Co.,

Pittsburgh, Penn.

Gentlemen:-

We have your favor of the 18th, with plan for special Justifying Case. We have no means of knowing whether this Case would take, but we do know that there are not a great number of Lead & Slug Cases sold. Most every printing office is supplied with one or more Cases with Racks for keeping their Leads and Slugs, and for this reason, there is only a nominal demand for anything of the kind.

We are continually on the look-out for new ideas but the fact of the matter is, there is already a large assortment of Printers' Cases and unless there is special merit in the new Case, it is not advisable to put it on the market. There have been a great many new Cases introduced, or attempted to be introduced in recent years, but none of them have met with much favor. The only Case which has been successful, that we know of, is the California Job Case, but of course this is a Type Case.

We would have no difficulty in constructing Cases for you after your design and could make one Case for a net price of $5.00. We could make three of them for a net price of $2.00 each; six of them for a net price of $1.50 each, and a dozen of them for a net price of $1.25 each; fifty of them at $1.25 less 25%.

We hope to be favored with your order and will give the same our careful attention and shall be pleased to hear from you at any time you have anything new to offer.

We mail you one-half dozen Line Gauges, as you request, under another cover, and we hope they will give you good service.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H---P

161

11/20/01.

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the 18th. We find that you are correct and that an error was made in billing you for the Drying Rack on your order #7255. We therefore attach credit herewith, which will straighten the matter out.

Thanking you for calling our attention to the matter, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

152/173

11/20/01.

Chicago:-

Replying to attached in regard to Bellows:- We cannot understand how Chicago jobbers can buy so much cheaper than the Wm. Frankfurth Hardware Co., of Milwaukee. They are a large wholesale house, and it is to be presumed that they are on an equal basis with Chicago houses. They told us, confidentially, as we are large customers of theirs, that they could give us their orders for Bellows at the same prices that they pay other manufacturers,and the prices we have given you are even lower in three instances, than the prices they have paid us of their own accord.

You will note by attached, that the 6" is 25¢ higher; the 10" 50¢ higher, and the 12" 20¢ higher per dozen. We certainly do not want to take any orders at less prices than these, as they are very low, and when you come to consider that our Bellows is so far superior to any Bellows which has a leather hinge and which will surely wear out in a short time, we think that ours, under the circumstances, is the cheapest Bellows on the market.

Yours truly,

The Hamilton Mfg. Co.

enc.

96/170

11/20/01.

H P H—P

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 19th, in regard to Cutting Stick. It would appear from your description, that the Cutting Stick is made right. The turned steel must be at the end of the Stick towards which the shear of the knife descends. You state that this turned steel is on the left hand end and the knife descends towards the left. This turned steel is to prevent the shear of the knife from crowding the small strip along, but if there is anything for this small strip to butt against, as there is usuually in machines having a side gauge, then there is no necessity of the turned steel. In that case, all that it is necessary to do is to file out the steel the full size of the slot which receives the small strip. This is a very small matter and any one handy with a file can do it in two or three minutes. We think if you give your customer this suggestion, he will have no further trouble.

Let us hear from you further in regard to the matter if this is not right.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/20/01.

Carr Bros.,

New York City.

Gentlemen:-

Replying to your favor of the 18th. We presume that you are not ware of the fact but we desire to say that Wood Type is made only upon order. Our list of faces is so very large and put up in so many different styles and sizes of fonts, that it makes a combination almost without number. For this reason it is absolutely impossible for us to dispose of surplus stock, and not a font of Wood Type is made unless we have a direct order for it. Dealers understand this thorughly, but we presume in this case you are not familiar with the Wood Type business, and did not know it.

We have no way of disposing of surplus stock, as we have no printers here, to speak of, and the only way to get rid of it, is to sell it to some regular printer. We should think you would have no difficulty in selling it to some printer in New York at the price you paid us for it as it will certainly be a bargain to any printer at that figure.

Regretting that we cannot comply with your request, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

H P H—P

Mr. Harry De Wolf,

Menasha, Wis.

Dear Sir:-

Replying to your favor of the 19th. We have not catalog of Grille Work, as we do not manufacture same; this is somewhat out of our line. There are concerns who make a specialty of this work, but we do not know just where they are located. We presume, however, you will not have much difficulty in finding them.

Regretting that we cannot accommodate you, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

H P H—P

Barnhart Bros. & Spindler,

Chicago, Ill.

168/263

Gentlemen:-

Replying to your favor of the 19th. We have started tracer after shipment to R. Putnam, Chillicothe, Ohio, and attach copy, herewith. We hope it will be the means of bringing the goods to your customer's hands without further delay.

Yours truly,

The Hamilton Mfg. Co.

Enc. two.

11/20/01

H P H—P

Mr. M. J. Dempsey,

Traffic Manager,

Fruit Co's Steamship Lines,

New Orleans, La.

Dear Sir:-

Replying to your favor of the 18th, File #227, we desire to say we would have no difficulty in constructing a special Case for you to suit your requirements. If you will us the number of compartments you want and the size of these compartments, we will make up a sketch and submit price to you. We presume, that in any event, you would want hooks for the eight forms of coupon tickets, which you carry, and that the balance of the Case be taken up with the pigeon holes for your local tickets in book form.

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

H F H—P

Middletown:—

Replying to the attached memorandum in regard to Laminated Boards on your order #2816. This order called for 12 boards 26 x 38 and instructions were to have them clear and free from imperfections as they were to be used for pressing paper. If this does not constitute a Press Board, then we cannot see what a Laminated Press Board is and wherein it differs from these Boards. Even if they were billed as Backing, which they were not, they should take the 20¢ price for lots under 100 feet and there would really not be very much difference. Running them through the sander and picking out good, clear boards, is what makes the extra expense, and these should certainly be billed as Press Boards and not as Backing.

Yours truly,

The Hamilton Mfg. Co.

11/120/01.

A H L—P

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:—

Replying to your favor of the 18th, instant will say you may have the Locks nickle plated in New York, if the cost is not too great, and send us bill.

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

H P H—P

Mr. L. Canniff,

Colorado Sorings, Colo.

Dear Sir:-

Replying to your favor of the 18th. We have no Line Gauge made of metal, but only the Maple Line Gauge graduated by picas, which we have distributed to printers throughout the country. At any time you are in need of new ones, we can supply them. We mail you a couple under another cover in this mail, and also a little one of Boxwood, which may be of use to you.

Yours truly,

The Hamilton Mfg.Co.

11/20/01.

A H L—P

167 239

Chicago:-

Referring to the enclosed bill for paper. We note that they have billed us 550 sheets which we presume is on our order #13283. If this is the case our order was not filled correctly, as we sent you three sample sheets, and instructed you to send us one thousand sheets of each. The paper you have sent us is not cut according to sizes, but is made up of large sheets. Will you please explain to us whether the error was made by them or by you?

Yours truly,

The Hamilton Mfg. Co.

enc.

174

11/20/01.

H P H—P

161 642

S. W. Reese & Co.,

New York City.

Gentlemen:-

Replying to your favor of the 18th, we wish to say that the rate to New York is 75¢ and the rate from Middletown to New York is 20¢. You are therefore entitled to a credit of 55¢ on 800 lb shipment to which you refer, amounting to $4.40. We attach credit, herewith, for this amount, which we trust will be satisfactory.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/20/01.

H P H—P

92 400

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 18th. We are sending you the templet which you asked for, by express to-day.

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

H P H—P

The Ricker Print Shop,

Portland, Maine.

Gentlemen:-

Replying to your favor of the 16th. We enclose, herewith, a duplicate of the order as given to our Mr. D. S. Moses. We are still holding your order for further instructions, as you have requested.

Yours truly,

The Hamilton Mfg. Co.

enc.

TWO RIVERS, WIS., NOV 20 1901 189

J Clyde Oswald
Newyork

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ Newyork Draft
~~Am. Ex. P. O. Money Order No.~~ for
$ 32 66 in payment of your
account invoices as follows:

29

11/1 3333
79/0 67
32.66

TWO RIVERS, WIS., NOV 20 1901 189

Lauren K. Gardner
Rochester, NY

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ Newyork Draft
~~Am. Ex. P. O. Money Order No.~~ for
$ 10.00 in payment of your
account invoices as follows:

10/28 10.00

TWO RIVERS, WIS., NOV 20 1901 189

Geo K Walker
Newyork

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ Newyork Draft
~~Am. Ex. P. O. Money Order No.~~ for
$ 167 14 in payment of your
account invoices as follows:

11/6 167.14

A H L—P

51/219

11/20/01

Mr. W. H. Bullen,

Milwaukee, Wis.

Dear Sir:-

We enclose, herewith, shipping particulars and shipping receipt for 9 Printers' Cases weighing 2731 lbs. Please forward same to Eduard Emil Baumann, #7 Alte Jacobstrasse, Berlin, Germany; insuring same for $175.00 shipping the usual route, with ocean freight rate as per our contract.

Yours truly,

The Hamilton Mfg. Co.

encs.

11/21/1

American Type Fdrs Co.
Cincinnati, O.

7 5
300

Mch

By type returned on invoice
of 8/24. Your #139
Less express charges on same

689
150 539

"A"

11/21/1

United Brethren Pub. House.
Dayton, Ohio

201

By overcharge on invoice of 10/23 300

"B"

H. C. G. -D. 11/21/01.

162/319

Simplified Account File Co.,

Zanesville, Ohio.

Gentlemen:-

Replying to yours of the 18th will say that we note that you will make a payment on note December 5th, and we will send it forward to the Bank at Zanesville, stating that they may expect a payment on that date , and that the whole note will be paid in full by Jan 1st.

We have instructed them to hold the note until that time.

Please do not disappoint us again.

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

H. C. G. -D.

Fred G. Kaufman,

Syracuse, N. Y.

Dear Sir:-

Replying to yours of the 19th, will say that you will find herewith, a statement of your account.

We have charged you with all the type that you have had and sent you a credit for that which you returned.

There is a balance due of $7.89 and we wish you would send us a check to cover this amount.

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

J E H--P

153/192

Mr. George H. Russell,

Milwaukee, Wis.

Dear Sir:-

Your favor of the 13th, was received during my absence. I will be glad to see your Mr. Lasche and talk over insurance matters with him. I do not see, however, how we can meet you in the way of decreasing the benefit on our Employee's Protective Policy to one-half time. Our men strongly object to this and I doubt whether it could be done without their deciding to throw over the whole thing, and this, of course, I should not like to have them do. Neither could we very well, cut off the doctors bills. Of course if you decide, absolutely, to either raise the rate or reduce the benefit, all we can do, is to submit it to the men and let them decide as they choose.

In making your estimate of the amount received for premiums and the amount paid to us on account of accidents, it certainly shows that there has not been very much profit for you in the business. Your entire profit has been upon the Employers' Indemnity Policy while the Employee's Protective Policy has just about held its on, but you must take into consideration the fact that during this time, we had one or two very serious accidents which would not likely happen ordinarily. We do not expect to have two men killed every year or every ten years, and the same may not occur again in the history of our business, but of course you know what you are able to do, and I hope you will submit to us the

very best proposition you are able to make and I will do what I can to hold the men in line.

Please let me know when Mr. Lasche expects to be here so that I will be sure to be at home.

Yours very truly,

The Hamilton Mfg. Co.

11/20/01.

J E H—P

316

Knauth, Nachod & Kuhne,

New York City.

Gentlemen:-

Your favor of November 14th, to Mr. W. B. Pollock, Agent N.Y.C. & H.R.R.R., #10 Broadway, has been referred to us. Regarding the Case F G 9220 forwarded from Hamburg on the Hamburg-American Line S/S BULGARIA, will say that we reported to you sometime ago upon receipt of your first letter, that the package contained samples of Printers' Cases which were of no value, and that the Cases had not been billed to us at any price. We are willing, however, to make an appraisement entry and accept the appraiser's value and trust that there will be no delay in getting the goods off to us. Please let us know by return mail, how soon we may expect shipment.

Yours truly,

The Hamilton Mfg. eo.

J E H—P

11/20/01.

Mr. E. S. Cottrill,

Milwaukee, Wis.

Dear Sir:-

Your favor of the 12th, instant was received during my absence. I find, upon my return, that you were obliged to send a cable man here on account of the cable being in two pieces. I had no idea that the cable was sent in this way and cannot understand why it was not in one piece. It seems to me that whoever is responsible for this, should stand the expense of sending the man here to splice the cable. We presumed that you ordered it all in one piece.

I note what you say in regard to Mr. Shewey, and hope some arrangement can be made to have him doour work. After you have heard from Mr. DeLano, I shall be glad to hear from you further upon the subject.

Your cable man stated, when he left here, that he was going to Appleton and would return the latter part of this week to put up the poles and connect the cable to our lines. It will be impossible for us to place the poles until the ground has been filled in where the trench was cut across the river,and as the docks will have to be repaired before the filling in can be done, it will probably be some little time. It seems to me the best plan would be to have Mr. Shewey run over here and do the work as soon as the poles canbe placed; or, you could send some other man if you prefer.

Regarding the Desk Standard. Will you please send the Standard and Bridging Hand Generator at $6.25 which you quote? The bell of our wall telephone is so that we can hear it all over the office, so it will not be necessary for me to have an extension bell. If you will kindly send me a little sketch, showing how to connect the instrument on to our wall telephone, I will be greatly obliged.

The magneto bell on our wall telephone is 1000 ohms resistance, so there will be no difficulty on that point.

Yours truly,

J E H--P

11/20/01.

604

Mr. W. B. Pollock,

New York City.

Dear Sir:-

Replying to your favor of the 15th, will say that we have taken the matter up with Messrs. Knauth, Nachod & Kuhne and thank you for the trouble you have taken in the matter.

Messrs. Knauth, Nachod & Kuhne are mistaken in saying that we have not replied to their inquiry regarding the value of the goods. We have written them several times, telling them that the goods were of no value whatever, simply samples of Printers' Cases. We have now written them, requesting them to make an appraisement entry and accept the appraiser's value and to forward the goods without further delay.

Yours truly,

The Hamilton Mfg. Co.

184

J E H--P

11/20/01.

Mr. H. T. Koerner,

Grand Island, N. Y.

Dear Sir:-

Your favor of the 15th, at hand, contents noted. We are glad to note that your are progressing satisfactorily in your suit against the American Lithograph Co., and we hope that you will be able to get a settlement with them before long.

We hardly think we will be able to do anything with our agent in New York, as to finding out what sort of a Rack they are using. They will no doubt be very careful, hereafter, not to allow outsiders to get into their works. We will instruct our agent, however, to do what he can and as soon as we have anything to report, you will hear from us.

Yours truly,

The Hamilton Mfg. Co.

185

J E H--P

11/20/01.

578

Mr. H. H. Norrington,

West Bay City, Mich.

Dear Sir:-

Your favor of the 11th, at hand, contents noted. In reply will say that we made an error in drawing on you for the whole amount. We should have drawn on you for the boxes only and not the covers. We have now made draft for $268.28 which is two-thirds the price of the 10,000 pads complete. We figure that the covers amount to one-third of the cost.

We note you agree that the work was done according to your plans and specifications, so that there is no misunderstanding between us on that point. We also find, upon talking with our foreman, that when you were here, he called your attention to the fact that the covers might warp, and he claims that you stated to him that you had experimented and that the material you used on the pads would not cause the covers to warp; that there was no moisture in the material which would cause the covers to warp. After looking into this matter, it does not seem to us that we are in any way responsible for the warping of the covers, and we are pleased to note that you do not expect to hold us responsible.

We believe, that by putting cleats on the ends of the covers, as suggested in one of our previous letters, that the difficulty would be overcome. The cost of putting the cleats on the 10,000 covers would be about $50.00. Now we propose to divide this cost with you, and will charge you $25.00 for cleating the whole lot. We believe the covers

will stand after being cleated, but we are not prepared to guarantee it as we do not know what the material is that you use on the pads, and we do not think that we are called upon to guarantee them under any circumstances.

We understand from your letter, that you wish us only to cleat the covers for the #1 and #2 pads, and that you do not wish us to do anything with the #3 and #4 until you have received and tried the #1 and #2. We would prefer to cleat the whole lot at one time, as the cost would be considerably less than if we do the work in two jobs and the expense of making up the whole lot is not very great.

We trust you will honor our draft when presented, and we will immediately begin work on the covers and get them off to you at the earliest possible date. Please let us know by early mail,whether this is satisfactory.

Yours truly,

The Hamilton Mfg. Co.

11/20/01.

J E H--P

12/6/278

Mr. DeWitt S. Moses,

Hagerstown, Md.

Dear Sir:-

We have reported to H. T. Koerner, what you told us about the American Lithograph Co., using the new kind of Rack. He says that the case he has pending with them, is now on the docket and will come up for trial before long. He also asks us to find out what the new Rack is, which they are using, and wants us to take the matter up with you.

If you can find out anything about it, please do so,but I hardly think it will pay you to spend much time chasing the matter up.

Yours truly,

The H. Mfg. Co.

187

11/20/01.

J E H--P

Mr. H. S. Dickson,

Two Rivers, Wis.

Dear Sir:-

Your favor of the 12th, instant from Milwaukee, is at hand, contents noted. In reply will say we have no position which we could offer you at present; that is, we have no position in our office, nor in the line of clerical work. If, however, you would like a situation in the factory, there may be an opening at any time as we are constantly changing men and putting on new men, but in order to obtain a situation of this kind, it would be necessary for you to talk with some of our foremen, so that they might determine what work you are able to do.

Wages for mechanics, depend entirely upon what the person is able to do and if you have had but little experience we could not give you very much encouragement. We are putting on green hands at from $1.00 to $1.25 per day; machine hands receive $1.50 per day after they have had one or two years experience; skilled mechanics at the bench, who are able to handle tools, after learning our work, receive from $1.50 to $2.00 per day.

Some time when you are at Two Rivers, it might be a good plan for you to visit our works and talk with the foremen, and in that way we can determine what sort of a position you would be able to fill.

Yours truly,

The Hamilton Mfg. Co.

188

11/20/01.

J E H—P

Mr. L. J. Nash,

Manitowoc, Wis.

Dear Lyman:-

Enclosed, find a letter which explains itself. We have been doing business in the State of New Jersey for years, and this is the first notice that we have received that corporations are required to file any such notice. I do not know of any one whom we could name as our local agent. I would say, to take the chances on our being able to collect our accounts, were it not for the large amount due us from The American Type Founders Co., which is a New Jersey corporation. If anything should happen (which, of course, I do not think at all likely) it might cause us some trouble. I thought best to submit the matter to you before doing anything with it.

Yours truly,

is

enc.

J E H—P

137/401

11/20/01.

Keystone Type Foundry,

Philadelphia, Penn.

Gentlemen:-

Your favor of the 4th, instant was received during the absence of our Mr. Hamilton, who has just returned.

After due consideration, we would prefer that you furnish the Richmond Type & Electrotype Foundry our goods instead of our dealing with them direct. It does not appear to be good business policy for us to establish two dealers in a town the size of Richmond. The Pelouze people have handled our goods for years and have been carrying a very complete stock. We do not propose to cripple them by encouraging competition right under their noses. We, of course, are willing to sell our goods to you and it is none of our affair if you furnish them to your branches, but we would not care to do the business direct.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

11/30/01.

Mr. R. W. Nelson,

New York City.

Dear Sir:-

Your favor of the 13th, regarding the Richmond Type & Electrotype Foundry was received during my absence. I have just returned from a few days hunting trip up North after deer, but I didn't get any deer.

I agree with you, that we are well enough represented in the section around Richmond, without encouraging any more dealers. The only point with me, was whether it is policy to antagonize the Keystone people by refusing to sell their so-called branches. They might raise the point, much to our disadvantage, that we were discriminating in favor of Barnharts' and the American Type Founders Co. None of us could afford to have this point raised— it sounds too much like a trust— but I will act upon your suggestion and write the Keystone that we do not care to sell the Richmond Type & Electrotype Foundry, direct, and would prefer that our goods be supplied by them to this branch.

Yours truly,

191

J E H--P

11/20/01.

9
196

Meiklejohn & Hatten Lbr. Co.,

New London, Wis.

Gentlemen:-

Your favr of the 13th, was received during the absence of the writer. In reply, will say we will send you remittance covering the two cars in dispute, according to our inspection.

Now that the matter has been closed, we will state that every car received from you, has been scaled and graded according to Wisconsin Rules, as agreed upon, and we cannot understand why you have asked us to repeat this time after time, since you begin shipping this lumber; neither can we understand why you should have sent us seven or eight cars the inspection and tally of which held out in good shape, and then the last two cars should have been so far out of the way. We are positive that the grading and scaling of these last two cars was exactly the same as in all other cars received from you, and which were satisfactory.

Yours truly,

The Hamilton Mfg. Co.

COPYING IN

INSTRUCTIONS—Ir[illegible]
EXPLICIT ANSWERS TO ALL Qu[illegible]

NOTICE AND PARTICULARS OF AN ACC[illegible]

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wis
3. Business? Mfgr. Pine Supplies

THE INJURED PERSON

4. Name? A. Kurczech
5. Age? 28
6. Has he wife and children? Yes
7. Weekly Wages? 8.25
8. Occupation? Machine hand
9. Address? Two Rivers Wis
10. (a) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes
    (b) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? Jiffing lumber
12. How long employed prior to accident? 3 years
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Circular saw
14. Was it sound and in good working order at the time of the accident? Yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? Yes
17. Nature of injury? Left hand thumb cut off at first joint
18. Estimated duration of disablement? ~ and flesh torn badly cut.
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (a) What instructions as to his duties had he received? Regular
    (b) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr. JR Curran city
23. Was he taken home or to hospital? Home
24. If to hospital, state its name? ~
25. Is he still in hospital or has he been discharged? Home
26. Has he returned to work? If so, when? ~
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? No
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? No

1894

Form L 138 20202

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 11 AM 11/20/01 30. Place? J Dwen Hamilton (Give Town) (Give Department)

31. If others were injured give their names and addresses, None

32. Name and address of foreman in charge? Jno Delille.

33. Has he power to engage and discharge workmen? Yes 34. Or is he only an ordinary working foreman? —

35. Where was foreman at the time of accident, and what was he doing? On same floor attending repairs Abtri

36 Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? Chas. Hanson City

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. Jno. Delille "

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? No

39. (a) Was the accident due to want of ordinary care on part of injured party? No
(b) Or to negligence of any other person; if so, of whom? No

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? No

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Hand slipped and was caught by saw

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

The Hamilton Bridge Co.

Date of Notice 11/20 *190* 1

183

Signature of Emyloyer

COPYING INK

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

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NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wisc
3. Business? Mfgr. Stn Supplies

12/6/18

THE INJURED PERSON

4. Name? R C. Grey
5. Age? 19
6. Has he wife and children? No
7. Weekly Wages? 6.75
8. Occupation? Machine hand
9. Address? Two Rivers Wisc
10. (a) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes
    (b) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? Sawing furniture
12. How long employed prior to accident? 3 Mo.
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Circular saw
14. Was it sound and in good working order at the time of the accident? yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? yes
17. Nature of injury? Saw cut
18. Estimated duration of disablement? ✓
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (a) What instructions as to his duties had he received? Regular
    (b) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr. J B Emmons City
23. Was he taken home or to hospital? Home
24. If to hospital, state its name? —
25. Is he still in hospital or has he been discharged? Home
26. Has he returned to work? If so, when? ✓
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? ✓
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? —

Form I, 138 20202

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 10 A M 11/21 30. Place? Trov Rivers Nr Hamilton
(Give Town) (Give Department)

31. If others were injured give their names and addresses, —

32. Name and address of foreman in charge? A Koontz

33. Has he power to engage and discharge workmen? yes 34. Or is he only an ordinary working foreman? —

35. Where was foreman at the time of accident, and what was he doing? On same floor attending regular duties

36 Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? Fred Campbell

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. No

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? ✓

39. (a) Was the accident due to want of ordinary care on part of injured party? ✓
(b) Or to negligence of any other person; if so, of whom? ✓

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? ✓

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Right index finger accidently cut by saw.

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

Date of Notice 11/21 *190*

T R Hamilton Mfg Co
Signature of Emyloyer

185

196

TWO RIVERS, WIS., NOV 21 190189

Weckleyohn & Hatton
New London

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex. P. O. Money Order No.~~ for

$ 192 54 in payment of your

account invoices as follows:

		Mortage	Freight
10/3	17468	1345	6085
10/3	16218	1082	5527
	336.86	24.27	116.12
Mortage 24.27	140.39		
Freight 116.12	196.47		
10/6	3.93		
	192.54		

191

TWO RIVERS, WIS., NOV 21 1901 189

Grand Rapids Wood Carving Co
Grand Rapids Mich

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order No.~~ for

$ 2487 in payment of your

account invoices as follows:

11/11	340
11/11	188
11/5	20 10
	25.38
10/0	.51
	2487

664

197

TWO RIVERS, WIS., NOV 21 1901 189

Yahr & Lange Drug Co.
Milw

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex. P. O. Money Order No.~~ for

$ 42 62 in payment of your

account invoices as follows:

11/9 4305

1% 43

42.62

35
519

A. H. L. -D. 11/21/01.

178

Toronto Type Foundry,

Toronto, Ont.

Gentlemen:-

Your favor of the 19th inst at hand and in compliance with your request we enclose herewith, duplicate invoice for the shipment of Oct. 31st together with the number of crates marked on same.

Yours truly,

The Hamilton Mfg. Co.

198

H. H. L. -D.

11/21/01.

88
257

Agent, C. & N. W. R. R.,

Two Rivers, Wisconsin.

Dear Sir:-

We are just advised by our Middletown house that they have received a box of furniture which they think is the missing box which we reported short, and for which we put in a claim on Sept. 25th for $13.50, which you paid on Oct. 10th.

We are not certain that this is the case however, but think it best for you to trace the matter over again and if you find that this box was the one that was reported short and find that it was now delivered, we shall be pleased to refund the money paid us.

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

A. H. L. -D.

192
257

Toronto Type Foundry,

Toronto, Ont.

Gentlemen:-

Referring to your order of the 19th inst. we find that you have not given us the line for the No. 647 type, neither have you give us the line or the number for the font of figures.

Please advise us at once.

Yours truly,

The Hamilton Mfg. Co.

199

H P H—P

11/21/01.

501

Southworth Bros.,

Portland, Maine.

Gentlemen:-

Replying to your favor of the 18th. We have entered your order for the 500 each Rock Maple and Boxwood Blocks, and will send these forward as soon as possible. We can probably ship in about a week. We can supply you these of Boxwood cut in almost any size and shape and will be pleased to quote you price at any time. The material is not American Boxwood but known as West Indian Wood. It grows in South America and some of the West Indie Islands.

Thanking you for your order and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/21/01

H C G—P

American Type Founders Co.,

General Office,

New York City.

103 548

Gentlemen:-

As per your request of the 18th, we hand you, herewith, invoices for interest charge of June 26th, and September 30th, made out in the name of the A. D. Farmer & Son Type Founding Co.

Yours truly,

encs. The Hamilton Mfg. Co.

H P H—P

200 01.

Wagner Bros.,

Freeport, Illinois.

Gentlemen:-

Replying to your favor of the 19th. We have started tracer after our shipment of the 15th, of last month, and attach copy herewith. We cannot understand why these goods have not been delivered to you before this time. We have followed your instructions and entered order for four dozen strips to be sent to you by express, and these will go to-day.

Trusting these will keep you going until you receive the freight shipment, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

11/21/01.

H P H—P

Western Printers Supply Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 15th. Whenever you are in need of anything in our line, please call at our Chicago office. Our Mr. Clarke who is charge, will give you prices and other information which you desire. We are located in the Caxton Building, 334 Dearborn.

Yours truly,

The Hamilton Mfg. Co.

128
365

11/21/01.

H P H—P

United Brethern Pub. Co.,

Dayton, Ohio.

Gentlemen:-

Replying to your favor of the 19th. We find upon investigation, that an error has been made in billing you for the one thousand feet of Backing on your recent order. It is true that both lots were the same. Your order called for one thousand feet of special widths from 6" to 12" and this was sent you. Our regular assortment of Backing which we sell at 6¢ runs from 3" to 10" and very few of the 10" widths. This is the best grade that we can put in at that price.

The error was made in billing you the 700 feet at 6¢. It should have been billed at 7¢. We therefore credit your account with $60.00 which you have remitted, and send you new bill herewith, for $7.00 which will straighten the matter out.

We attach statement, herewith, showing the amount still due, which we trust you will find correct.

Yours truly,

The Hamilton Mfg. Co.

encs.

H P H—P

Conner, Fendler & Co.,

New York City.

Gentlemen:-

Replying to your favor of the 19th. We could make a Unit Cabinet in 2/3 size, but we have never had a call for anything of the kind. We do not see how it could be used alone, but we presume the idea is to order several of them and that other orders might come in the future to be added to same. There wouldbe, practically as much work in building the 2/3 size as the full size. The only difference would be in the price of the Case. This is 15¢ each, and in a 10 Case Unit, would make $1.50 difference in the list price. On a 8 Case Unit, the difference in price would be $1.20 list. We could take your order on this basis and will be pleased to receive the same.

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

H P H—P

The Lead Daily Call,

Lead, S. D.

Gentlemen:-

Replying to your favor of the 18th. We have no cut of 2/3 Case Cabinet, such as that of which you send us illustration. This is an obsolete Cabinet no longer on the market. If you will refer to our catalog, you will note that we do not show Cabinets,only with full size Cases. Let us know of what kind of a Cabinet you wish cut, and if we can supply the same, we will be pleased to do so.

Yours truly,

The Hamilton Mfg. Co.

203

11/21/01.

H P H--P

Mr. J. L. Houston,

Ann Arbor, Mich.

Dear Sir:-

Replying to your favor of the 19th. We attach, herewith, our Calendar circular and desire to say that we do not furnish printed Calendars, but only the figure blocks for printing same; in other words, we are manufacturers and not printers. If you will call upon any first-class printer in your city, we have no doubt that you can make satisfactory arrangements with them.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

11/21/01.

H C G--P

272

R. G. Dun & Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 16th, in regard to our claim against Herbert J. Wilson, your #M 38-840, will say that this party has purchased goods of us a number of times and has always paid before. We do not care to bring suit against him, if by waiting a few weeks or even months, we can collect without, and we understand from your letter, that you think he intends to settle as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/21/01.

The Rockford Watch Co.,

Rockford, Ill.

Gentlemen:-

Replying to your favor of the 19th. Inasmuch as you desire Boxwood logs, we presume it would be to your advantage to buy from the importers direct. We therefore suggest that you write to George H. Walker, 174 Centre Street, New York City, in regard to what is called West Indian Boxwood. This is a cheap grade of wood costing about $22.00 to $24.00 per ton. For other grades of wood, you can write J. H. Monteath & Co., 186 Lewis Street, New York City. They have a Persian wood which sells for about$70.00 to $80.00 per ton, and the regular Abyssinian wood of the best grade, which sells at about $140.00 to $150.00 per ton.

The so-called African wood is not of good quality. It seels at about $60.00 per ton and we have found it quite unsatisfactory.

Trusting that the information given you will be of value, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/21/01.

12/3246

The James Bayne Co.,

Grand Rapids, Mich.

Gentlemen:-

Replying to your favor of the 19th. We return proofs, herewith of the cuts you have made, numbered from one to five, and will take them up in their order.

#1. While the perspective is not cut as much as some of the others, still it is not as it should be. There is too much taper to it. Please examine the cut of the Polhemus Stand, shown on page 78 of our catalog, and also of the Stands shown on page 76. You will note that these cuts are not distorted in this way and that one tier of Cases appears as wide as the other. Also on this cut, the two Cases at the very top, appear too wide. This was probably caused by the camera, but such defects should be corrected by your draftsman.

In #2, as you state, the perspective is away off. There is altogether too much taper, and this cut we consider very defective.

In #3, this same trouble exists. The right-hand tier of Cases appears much wider than the left-hand tier; the center bar is too heavy and not, we believe, as shown in the photograph, although we may be mistaken regarding this. The depth of the Cases on top, appears tob shallow and the thickness of the right-hand end appears fully as thick, if not thicker than the left-hand end. Notice how out of proportion the middle division appears.

#4 we consider very defective. It would appear from this cut that the Frame is filled with a tier of full size Cases, and a tier of 2(3 or 3/4 Cases, whereas they are supposed to be both tiers of full size Cases. Also the top Cases appear to be of different size.

In #5 this same defect is apparent, but in a still more marked degree.

We cannot understand how your draftsman could have made errors of this kind. They are very noticeable and desire that these cuts especially, should be well made, and we thought that you were just the party to give us the work we were looking for. We don't want to be arbitrary in the matter, but we think it would be to your interest as well as ours to have these first cuts you are making for us, right in every way.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

H P H—P

American Type Founders Co.,

Spokane, Washington.

Gentlemen:-

We have your order of the 16th, for 1000 feet of Dark Varnished Stamp Moulding. We do not understand the word "roller" however in your order, but we presume that what your order calls for, is ordinary Stamped Moulding as shown on attached circular. Please let us hear from you in regard to the matter and oblige,

Yours truly.

The Hamilton Mfg. Co.

enc.

207

H P H—P

Mr. George D. Hamilton,

Detroit, Minn.

Dear George:-

I have your favor of the 17th, and regret to hear of the drowning of Frank Jacob. It is such a short time since I saw him, that it does not seem possible that he is gone. He was a great old Frank and no mistake.

That piece of poetry of Jack Sargent's is all right and he seems to have missed his calling.

Mother left last night and I presume will arrive all right this afternoon.

When I come away, I forgot to bring my old hunting overcoat, and left it in the barn. Next time you are going out to camp, take it out with you and leave it there, and I will not have to tote it back and forth in the future.

Your brother,

11/21/01.

H P H—P

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

We have your telegram of even date in regard to California Cases on order #6508. These Cases were sent forward to you on the 19th, and we presume you will receive them very soon, if they have not already come in. They went by boat.

Yours truly,

The Hamilton Mfg. Co.

208

11/21/01.

H P H—P

Mr. N. E. Wedge,

Bridgeport, Conn.

Dear Sir:-

Replying to your favor of the 19th. We quote you a discount of 50% upon the Tariff Filing Cases, as shown in our catalog, and call your attention to the fact that #3 is three tiers and not two tiers, as you state in your letter.

We attach, herewith, slip giving discounts on all our Cases and hope to have your orders which will have our careful attention. These discounts are on the basis of F. O. B. our Eastern warehouse at Middletown, N. Y. which is within 75 miles of New York City.

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

H P H—P

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 19th. You are correct in you statement of the shortage of one 16 Case Flat Top Cabinet. The error was in billing you for four instead of three. The other will go forwa in a day or so with next goods going to you, and no charge will be made for this at the time shipment is made.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/21/01.

Heckmann & Waldispuhl,

Lima, Peru.

Gentlemen:-

We have your favor of October 25th, and in reply will say that we have decided to allow you our best dealers' prices F. O. B. New York, providing you will favor us with all of your business in the line of Printers' Furniture, and will furnish us satisfactory New York or London references. We presume that you will have no difficulty in doing this, and that you will send them along with your first order.

We attach discount sheet, herewith, which will give you various discounts on all of the goods manufactured by us. Catalogs are also sent you under another cover in this mail.

We prefer to handle all our dealers' business direct with our customers; we then know with whom we are dealing, and whether our customers are entitled to dealers' discounts or not. When sending us your orders, please let us know through whom you wish your goods shipped at New York. If you desire to leave this matter to us, we will ship through our usual agents, to the best advantage to yourselves.

Hoping to hear from you soon, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

H P H—P

Liberty Machine Co.,

New York City.

Gentlemen:-

We have your order 6114/17275, with instructions to be packed for mule back transportation. We will have no difficulty in crating the Cases and articles of this kind, and make the packages from 60 to 70 lbs gross, as you suggest, but in the Mammoth Furniture Case, some other arrangement will have to be made, as this weighs, complete, 425 lbs when ordinary crated. We can take the Furniture out of the Case and crate it in boxes of the desired weight, but the Case itself, will weigh about 200 lbs. This we can make in two sections so that one section can be set on top of the other. This will make each section weigh about 100 lbs which we presume will be satisfactory.

The #13 Stands will weigh about 70 or 80 lbs each when crated.

We note that these are to be transported during the rainy season, and we think, therefore, they should be sent to you and covered with tarpaulin or waterproof oil cloth after arrival in New York. We can do this here, if you desire, and will order the material and charge to you at actual cost, but we thought that possibly you would be able to do this yourselves cheaper than we can do it. In our opinion, the material will surely have to be covered in this way, as such articles as Cases and Furniture will be practically destroyed if they become wet and it seems to us that they will surely be subjected to water while in

transit. No paper which we could put on, would protect them from this.

Kindly let us hear from you at once in regard to the matter,

and oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/21/01.

Mr. Henry L. Koehler,

Louisville, Ky.

Dear Sir:-

Replying to your favor of the 18th. We return your postal card, herewith, and also sample of rubber letter. We do not make single mounts of this kind. Our business is in making the Mouldings, Grooved Strips etc., in quantities, for rubber stamp manufacturers.

Regretting that we cannot accommodate you, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

Enc.

H P H—P

6

11/21/01.

658

The O. M. Edwards Co.,

Syracuse, N. Y.

Gentlemen:-

We have your favor of the 19th, and we note that you are returning the Laminated Boards recently sent you, which will be credited to your account upon their receipt, as you suggest, and the new boards will be billed to you as per our recent quotation on the basis of 27¢ per square foot. We hope that these new boards will give you perfect satisfaction. We will send them forward as soon as possible, and hope to be able to make shipment not later than ten days.

Trusting this will be satisfactory, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

H P H--P

DeBouzek Eng. Co.,

Salt Lake City, Utah.

Gentlemen:-

We have your favor of the 13th, with remittance of $18.00 which has been passed to your credit.

In regard to your inquiry for Engraving Wood. We attach our circular herewith. All prices given, are strictly net. We hope to be favored with your orders in this line, and will give the same our carefyl attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

15/399

11/21/01.

J E H--P

Mr. James McGee,

Milwaukee, Wis.

Dear Jim:-

Your two letters of the 13th, and 14th, were received on my return home a day or two ago. I think I fully understand the situation and hope that both you and Henry will soon be in a position where you can get on your feet again. Of course the transaction between us was not an ordinary business affair and I do not care to treat it as such. You fully understand why I made the loan to the company; it was purely a personal matter.

I propose to allow the note to run at the Bank here until the amount is paid. I do not care whether it is paid in a lump or in small amounts, as long as the interest is kept up. I should like, however, to receive an amount monthly, from both you and Henry, as a partial payment upon the note. I do not think I am asking anything unreasonable in this and I hope you can see your way to do so. Henry has sent me a check with which to pay the interest up to November 1st.

Please let me know whether the above proposition is satisfactory, and oblige,

Yours truly,

11/21/01. 215

J E H--P

Lilly & Roberts Veneer Co.,

Indianapolis, Ind.

Gentlemen:-

On the 26th, ultimo we wrote you asking for quotations on Quarter Sawed Oak. We were informed by the F. W. Eggers Veneer Seating Co., that you had quoted them prices. We would like to have your quotation on a carload of common and 1sts and 2nds-- half of each-- delivered F. O. B. Two Rivers. We would want a small car of about 10,000 feet.

We presume that your stock is bone dry and that you could ship immediately upon receipt of order. Please let us hear from you by return mail, and oblige,

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

J E H--P

182
732

Mr. E. S. Cottrill,

Milwaukee, Wis.

Dear Sir:-

I have not yet received the bill which you were preparing while I was in your office some two weeks ago. Will you kindly forward bill, as I wish to get the matter settled up with Mr. Gebhard's estate as soon as possible.

Yours truly,

J E H--P

11/21/01

1600

Mr. Chas. Spindler,

Manitowoc, Wis.

Friend Spindler:-

I am just in receipt of a letter from George in which he says that he has closed the deal with Albert for $1600.00. I wrote him that you and I would not care to buy the place, but that we would go in with the others, equally, if they wished to buy, and left the matter with George and Doc. They have concluded, after talking with Albert, that unless we bought, we would not be able to keep our camp there next year. Albert is bound to sell or cut the timber off and clear up the place, so they closed the deal and have made the deed in the name of Doc, George, Henry, you and myself. The amount for each to pay, will be $320.00, and I am going to send George a check for Henry's and my part as soon as I hear from you. You can send me your check if you wish, and I will forward it with mine.

Albert has agreed to pay us $20.00 for the use of the land, and which will pay the taxes and a little more. He has agreed to stay one year at least, and will make an agreement to stay three years if we wish him to do so. We can attend to that next Fall.

I believe that this is all the land it will be necessary for us to buy. It will give us a road to Flat Lake and Coon Lake, and it will not be necessary for us to buy Erickson's place on Tamrack Lake as

the road belongs entirely to Johnson and we will have no difficulty in making an arrangement with him to use the road the same as we have been doing.

George informs me that there is one party who has just closed a deal for a piece of land amounting to $2500 on Buffalo Lake. They have bought this purely for hunting purposes, so you see they are looking the ground over, and unless we closed the deal we would surely been turned out within a year or so.

Please let me hear from you as I wish to write George at once.

Yours truly,

11/21/01.

J E H--P

Indiana Lumber & Veneer Co.,

Indianapolis, Ind.

Gentlemen:-

Will you please quote us a price on carload, half common and half 1sts and 2nds, Quarter Sawed Oak, delivered F. O. B. Two Rivers. We would want bone dry stock and presume you could ship immediately upon receipt of order. Quote separate price on common and 1sts and 2nds, and oblige.

Yours truly,

The Hamilton Mfg. Co.

11/21/01.

J E H—P

207
253

Mr. George D. Hamilton,

Detroit, Minn.

Dear George:-

Yours of the 11th, came while I was away on a deer trip. I didn't get any deer and was glad to get home again where I could keep warm. It's pretty cold to live in camp this time of the year.

I have written to Spindler and will send you a check for the amount of our part of the deal as soon as I hear from him. I cannot very well spare the money for yours and Doc's share, but if you cannot raise it there I will try and get it at Manitowoc and will go on your note. You will hear from me as soon as I receive Spindler's check.

Mother left for Detroit last night and I presume she is just about there now. I hope that she got through all right and not all tired out.

Yours of the 18th, containing a letter from C. P. Zacher, was received, and I have written Mr. Zacher giving him particulars regarding the dog. I have told him that he would do well if he could get hold of your Don, and that I thought he would be able to buy him for about $50.00. I think, however, that you would be very foolish to sell him. Don will do good work for two or three years yet, and if you are going to have a dog at all, why not keep him?

I would like to be out a few days and help you kill a few partridges, but I have laid up my gun for the Winter and I am now going

to settle down to business and get ready to go away.

I think Jack Sargent got the best of you on the subject of "Little Willie". Jack is all right and knows a good thing when he sees it.

I am glad to hear that Hubbard is getting along all right. George seems to have settled down to business at last, and I think he is now doing well. I have heard from the rector once or twice, and he says that George is now taking hold in good shape and doing all that could be expected.

Of course they will both be glad to get home and I don't know as I blame them any for feeling so. Home is a pretty good place after all, and when a boy thinks it is the best place on earth, I think it is a pretty good sign.

Yours truly,

11/21/01.

J E H—P

177 226

Mr. W. H. Bullen,
Milwaukee, Wis.

Dear Sir:-

Your favor of the 11th, was received during the absence of the writer. We have made a copy of the foreign freight rates for the year 1902 and return Mr. Pollock's letter, herewith.

You do not name the rate to Southampton or Hamburg. Please do so, and oblige,

Yours truly,

The Hamilton Mfg. Co.

enc.

11/21/01.

J E H—P

Mr. G. A. Kruttschnitt,

Vice-Prest. & Treas., Aluminum Co.,

Newark, N. J.

Dear Sir:-

Your favor of the 16th, instant at hand, contents noted. In reply will say that I am interested in the Aluminum Mfg. Co., of this city, and as I am quite familiar with the affairs of the company, I am somewhat surprised at the contents of your letter.

We fully appreciate your orders for combs and we have no desire to antagonize you by copying your products or cutting your prices, and I do not think the Aluminum Co., has been doing anything of the kind. I cannot help but believe that you have been misinformed. However, in order to get at the details of the matter, will you kindly be more specific and state what particular articles it is that you claim we have been copying and cutting the prices on? I will then take the matter up and you can depend upon it, that if there has been anything of the kind, I will see that there is no more of it.

We are certainly as much interested in maintaining prices on aluminum goods as you are. We are business men and fully appreciate the fact that the cutting of prices does not increase the profits of any business. I might state, that one of our competitors recently took us severely to task because we furnish you with combs at a lower price than that at which they are regularly sold to the trade. The fact is, we

are selling you

are selling you 10% below our regular dealers' prices. The party who took us to task, claimed that you were demosalizing the trade in combs by selling below our regularly established prices. This we denied as we fully believe you are maintaining prices.

I am inclined to think that your complaint comes from the same source as the complaint made to us for selling you combs. In other words, we think the whole trouble is caused by jealousy and that certain parties are attempting to prejudice you against us in order to secure your trade. We cannot understand it in any other way because we certainly have not copied your goods, or cut your prices, knowingly.

I will say that our company is in a prosperous condition and we are making money. We have facilities for the manufacture of our line of goods, possessed by no other concern. We make a specialty of combs as you are aware although we do make quite a large line of novelties, but our principal business is in combs. When it comes to the matter of prices, we are able to compete, but we have no desire to do business for glory. We are in it strictly for profit and if profits can be increased by an agreement among the aluminum manufacturers regarding prices, we are willing to go into it, providing all parties meet us in good faith. There is a movement on foot now to establish prices on combs, but I do not know as anything will come of it. It seems to me that there is a large enough field for all of us to live and make money without resorting to"cutting each other's throat" in order to obtain business.

I should be pleased to hear from you, giving details and upon receipt of your reply, I will go into the matter carefully and if we have done you any injustice, you can depend upon it, that the matter will be made right.

Yours truly,

J E H—P

11/21/01.

The Deane Steam Pump Co.,

Chicago, Ill.

Gentlemen:-

Your favor of the 14th, instant at hand, contents noted. In reply will say that if the second-hand Worthington Duplex Pump, which you quote at $60.00, is in perfect condition, we are inclined to place our order with you. We, however, think that the pump should be brass lined. Could you brass fit this second-hand Worthington at the price you name; namely $69.00 and how long before you would be able to ship after receipt of order.

We would want the pump with duck packing in pistons and hard rubber valves. You furnished us brass valves in the boiler feed pump which we are now using, and we were not able to use them and had to substitute composition valves.

Yours truly,

The Hamilton Mfg. Co.

J E H--P

11/21/01.

Mr. Spencer Palmer,

Fond du Lac, Wis.

Dear Sir:-

Your favor of the 20th, instant at hand, contents noted. In reply will say that if you succeed in obtaining the patent on your Printers' Furniture, we will be glad to place it on the market for you, and will do the best we can with it.

We note what you say in regard to Waucousta and thank you very much for your kind invitation. My brother and I will surely take advantage of it at the first opportunity.

With kind regards, I remain,

Yours truly,

11/21/01.

J E H--P

Mr. Henry R. Worthington,

Chicago, Ill.

Dear Sir:-

We have your favor of the 18th, and note contents. Is the second-hand 6 x 4 x 6 Pump on which you quote price of $62.00 thoroughly overhauled and in first class condition? Also could you brass fit this Pump and if so, what would be the net price on same?

Yours truly,

The Hamilton Mfg. Co.

224
11/21/01

J E H--P

New York Belting & Packing Co.,

Chicago, Ill.

Gentlemen:-

We are in nedd of 100 feet of 2" hose for use in our engine room for fire purposes. The room where the hose is kept is very warm, and hose is destroyed very quickly. We have never been able to use a hose more than two years on account of the heat.

About a year ago we bought 500 feet of your Safety Hose, which we like very much. Please quote us price on 100 feet of 2" hose with couplings and send us a sample of what you propose to furnish, by mail.

Yours truly,

The Hamilton Mfg. Co.

11/21/01

J E H--P

The Laidlaw-Dunn-Gordon Co.,

Chicago, Ill.

281

Gentlemen:-

We have your favor of the 20th, and note contents. Is the Worthington Pump on which you quote us price of $55.00 thoroughly overhauled and in first-class condition, and could you guarantee it in every way? Also, we would like to inquire whether you could brass fit this Pump and if so, what would be the net price on same. Also quote us price on the Duplex Pump of your own make, brass fitted. How soon could you ship after receipt of order?

Yours truly,

The Hamilton Mfg. Co.

J E H—P

11/22/01.

Mr. John L. Moore,

Atlanta, Ga.

Dear John:-

Your letter of the 15th, was duly received and read with a great deal of interest. I fully agree with everything you say regarding the negro question. My eyes were fully opened to the difficulties of this problem, the first time I visited the South, eight years ago. I believe that the Southern people are fully capable of handling the question without any Northern interference, and, in fact, that they are the only people qualified to do so and without any interference or suggestions from the North.

What you say about the half educated negro is only too apparent and it only requires one trip South for the Northerner to become convinced that the more "book l'arning" the negro has, the worse he is off.

But I have always admired Booker Washington and believe that the work he is doing, is along the correct line, and what surprises me, is that the people of the South, recognizing as they do, that Booker Washington is an able man and working along the proper lines, and probably doing as much to solve the negro question as any man in the South, should criticise the action of Roosevelt in entertaining him. I certainly should feel honored to sit at the table with Booker Washington, and no one detests the negro any more than I do.

Of course I can understand the feelings of the Southern people regarding the social standing of the negro and their determination not to allow the least suggestion of the breaking down of the color line, but I cannot understand why Roosevelt's action could possibly be construed as a tendency in this direction. I think, perhaps, it was a political mistake, considering the strong prejudices in the South, butI do not think that this incident should call for the strong criticisms of some of the "hot-head" newspaper editors of the South, and I believe that the more conservative people will agree that Roosevelt had no intention when he invited Booker Washington to sit at his table, of interfering in any way with the prejudices of the South, or attempting to raise the negro, socially.

To sum the whole matter up, my contention is, that Roosevelt's action will not injure him in the least, politically, and that the conservative people of the South fully understand his motive and while they may not approve of it, they will not condemn him for it.

Yours very truly,

11/22/01.

A H L--P

Mr. W. H. Bullen,

Milwaukee, Wis.

Dear Sir:-

The goods shipped to Eduard Emil Baumann, should have the ocean charges prepaid, same as formerly, at contract rate which we have.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

11/22/01.

Gas Engine & Power Co.,

New York City.

Gentlemen:-

I have my boat hauled out of water and laid up for the Winter. I would like to inquire whether you would recommend any parts of the engine to be taken off, or leave her just as she is. Is it best to remove the packing from the stuffing boxes? Please give me full information in regard to laying up, and oblige.

I would also like to inquire about painting. The brown paint on the bottom of the boat has scaled off to some extent, and I presume it should be repainted each season, should it not? What kind of paint would you recommend and could I obtain it in Chicago?

Yours truly,

COPYING INK.

228

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wis
3. Business? Mfgr. Ptr Supplies

THE INJURED PERSON

4. Name? A. Pelishecks 5. Age? 29 6. Has he wife and children? Yes
7. Weekly Wages? 9 00 8. Occupation? Machine Hand
9. Address? Two Rivers
10. (a) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes
    (b) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? Filing and grinding knives
12. How long employed prior to accident? 1 year
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Belt & pulley
14. Was it sound and in good working order at the time of the accident? Yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? Yes
17. Nature of injury? Bruise on chin
18. Estimated duration of disablement? —
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (a) What instructions as to his duties had he received? Regular
    (b) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr. Curtis
23. Was he taken home or to hospital? Home 24. If to hospital, state its name? —
25. Is he still in hospital or has he been discharged? —
26. Has he returned to work? If so, when? —
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? —
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? —

1/23/30

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 11/21/00 - 12 M. 30. Place? J Brown (Give Town) Hamilton (Give Department)

31. If others were injured give their names and addresses, ✓

32. Name and address of foreman in charge? W. Johannes

33. Has he power to engage and discharge workmen? Yes 34. Or is he only an ordinary working foreman? —

35. Where was foreman at the time of accident, and what was he doing? On same floor attending regular duties

36 Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? Jno Kurtz.

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. No

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? No

39. (a) Was the accident due to want of ordinary care on part of injured party? No
(b) Or to negligence of any other person; if so, of whom?

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? No

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Was struck under the chin by a piece of wood while running off a belt.

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

The Hamilton Mfg Co.
Signature of Emyloyer

Date of Notice 11/21 1901

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COPYING INK.

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INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wisc
3. Business? Mnfgr. Other Furniture

THE INJURED PERSON

4. Name? Chas. Johnson 5. Age? 28 6. Has he wife and children? Yes
7. Weekly Wages? $20 8. Occupation? Cabinet maker
9. Address? Two Rivers Wisc
10. (a) Was said injured person legally entitled at the time of the accident to collect wages from the person named above as his employer? Yes
    (b) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? F.
12. How long employed prior to accident? 2 Mo.
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Slivir in right hand on Whole working at bench
14. Was it sound and in good working order at the time of the accident? Yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? Yes
17. Nature of injury? Slivir in right hand
18. Estimated duration of disablement? —
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (a) What instructions as to his duties had he received? Regular
    (b) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr. A M Farrell city
23. Was he taken home or to hospital? Home 24. If to hospital, state its name?
25. Is he still in hospital or has he been discharged? —
26. Has he returned to work? If so, when? —
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? —
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? —

Form L 138 20202

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 11/20/01 9 AM 30. Place? Two Rivers Hamilton
(Give Town) (Give Department)

31. If others were injured give their names and addresses, —

32. Name and address of foreman in charge? A. Kaufman

33. Has he power to engage and discharge workmen? Yes 34. Or is he only an ordinary working foreman? —

35. Where was foreman at the time of accident, and what was he doing? On same floor attending regular duties

36 Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? Anton Blaha City

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. No

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? No

39. (a) Was the accident due to want of ordinary care on part of injured party? —
(b) Or to negligence of any other person; if so, of whom? —

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? No

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Sleeve entered hand while working at bench.

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

The Hamilton Mfg Co.
Signature of Emyloyer

Date of Notice 11/22 *190* 1

531

J E H—P

11/22/01.

Mr. E. S. Cottrill,

Milwaukee, Wis.

Dear Sir:-

I have your favor of the 21st, and am sorry to learn that you cannot arrange to have Mr. Shewey take care of our exchange. We will call upon Mr. Gray, as you suggest, whenever we have any work to be done. The only trouble in our depending upon outside help, is the expense of going and coming. Our exchange, as you know, is a small one and will not stand a very great expense. I thought that if Mr. Shewey could do the work, there would be no great expense in the way of railroad fare etc. Perhaps we can get along for the present by calling upon Mr. Shewey to make minor repairs and when we have any line work to do, call upon your Mr. Gray.

It occurs to me that, as you say you will soon need more help at Manitowoc, arrangements might be made so that you could put on that help at once and let us have the new man a part of the time. We could stand an expense of say $20.00 to $25.00 per month, but that is about the limit. I trust that some arrangement can be made so that we can call on your man at Manitowoc and save traveling expenses.

Yours truly,

11/22/01

H P H--P

Little Lumber Co.,

St. Louis, Mo.

Gentlemen:-

Your Mr. Hostler called upon us a few days ago and left his card. Our Mr. Hamilton was away at the time.

We are in need of a small quantity Quarter Sawed Oak. Please quote us price F. O. B. Two Rivers on one carload; half to be common and half to be first and 2nds. Quote price on each grade separately.

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D. 11/22/01.

342

Foster-Monger Co.,

Chicago, Ill.

Gentlemen:-

We sent you an order for two Capitals on Nov. 6th. We must have these at once and should be pleased to have you advise us by return mail when we may expect them.

Awaiting your reply, we are,

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D.

11/22/01.

55
275

C. W. Evans Steel & Iron Co.,

Cincinnati, Ohio.

Gentlemen:-

Referring to our order of Sept. 4th will say that we must have some of these nails without further delay. We find that we are entirely out of this size and wish you would lose no time in sending them to us. Kindly let us have them at the earliest possible moment.

We have written you several times regarding them and although you have promised to do the best you could we have received no advise of shipment. Please advise us.

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D.

11/22/01.

120
31

Stephenson-Blake & Co.,

Sheffield, England.

Gentlemen:-

Goods invoiced you in accordance with B/L No. 287 were shipped on the White Star Line steamer Tutonic which sailed from the port of New York bound for the port of Liverpool, on the 20th.

Yours truly,

The Hamilton Mfg. Co.

172
274

A. H. L. -D. 11/22/01.

Wm. Frankfurth Hardware Co.,

Milwaukee, Wisconsin.

Gentlemen:-

We find that the two Yale Locks which you sent us were short one key, and we therefore cannot use one of them.

We have came to the conclusion that it would have been best to have ordered these locks with keys all alike , and if you can do this we wish you would send us three more locks having all keys alike and we will return the two which we now have here.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/22/01.

63

Redfield Bros.,

411 Pearl Street,

New York, N. Y.

Gentlemen:-

We have not yet heard from you with a remittance for $154.50 to cover invoice of Sept. 8th. This became due on the 8th of this month and we wish you would send us a remittance by return mail.

Yours truly,

The Hamilton Mfg. Co.

236

H. C. G. D-.

11/22/01.

63

429

Publishers & Printers Eng. Co.,

New York, N. Y.

Gentlemen:-

Again we beg to call your attention to your account. There is $128.64 that is past due and we must insist upon a remittance for this by return mail.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

11/22/01.

64

442

Gillen Printing Co.,

New York, N. Y.

Gentlemen:-

By referring to your account we find that there is now past due $130.00, and there will become due on the 28th, $32.50 more.

We must ask that you favor us with a remittance for that portion of your account which is past due.

Yours truly,

The Hamilton Mfg. Co.

11/22/01.

H. C. G. -D.

Acme Printing Co.,

Pottsville, Pa.

Gentlemen:-

Replying to yours of the 19th will say that we find an error was made in drawing upon you on the 15th inst. Your bill was dated Oct.11th and was not due until Dec. 11th and the draft should not have been made upon you until Dec. 15th.

We trust you will excuse this error.

Yours truly,

The Hamilton Mfg. Co.

11/22/01.

H. C. G. -D.

Rolaff & Co.,

Ft. Worth, Texas.

Gentlemen:-

We have drawn upon you to-day for $6.00 with B/L attached to draft. As a general rule we do not like to make shipments in this way and if you decide to favor us with future orders, we would be pleased to have you send us references.

We have no doubt but what these would be satisfactory and that we would be able to give you our regular terms which are sixty days.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

238

64
291

Norman Printers Supply Co.,

New Haven, Conn.

Gentlemen:-

We have not yet received a remittance to cover your July, Aug. and Sept. balances. These amount to $240.87 and we must insist upon t their being paid without further delay.

If it is necessary for us to put your account in the hands of our attorney for collection again, we will be unable to fill your future orders.

Our terms are as follows:, all goods purchased one month to be paid for on the 15th of the next following month, and if you expect to do business with us you will have to make arrangements to meet your bills accordingly.

Yours truly,

The Hamilton Mfg. Co.

11/22/01.

H. C. G. -D.

65
515

Edward K. Graham & Co.,

Philadelphia, Pa.

Gentlemen:-

We have not yet received a remittance on your past due account and we must ask that you favor us with a check for $147.01 immediately.

Yours truly,

The Hamilton Mfg. Co.

173

11/22/01.

H P H--P

244

Chicago:-

In regard to your order #9840--Champlin & Smith. These goods are about ready to go forward but in getting out the strips for the two special Wood Type Cabinets, listing at $80.00 each, we don't know just how these are to be made.

The Cases are 1-1/2" deep inside with removable strips running from front to back; strips 1-5/8" apart which will allow about 22 strips to the Case. Now are these strips to be usual width of Wood Type Cabinet strips which are about two line, or will pica strips answer? If the latter, it will save us a lot of work in notching the ends as the slots are pica in any event. Also, are the strips to be the full height of the inside depth of the Case, 1-1/2", or are they to be lower, as is usual in Wood Type Cabinets. Please give us information in regard to this and we will ship the goods forward at once.

Yours truly,

The Hamilton Mfg. Co.

240

A. H. L. -DD

11/22/01.

Illinois Zinc Co.,

Peru, Ill.

Gentlemen:-

On the 6th inst. we sent you an order for 200 sheets of Zinc for which we were in a great hurry and instructed you to rush.

As this zinc has not arrived at this writing and as we have received no advise of shipment, we wish you would look the matter up and let us know by return mail when to expect shipment.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/22/01.

Southern Printers Supply Co.,

Washington, D. C.

Gentlemen:-

Since receiving your advice to cancel order for the special Chase Rack, we have had a letter from Mr. Moses, which explains what you wanted. We now understand the matter and could make it all right, providing you want us to do so, but will do nothing until we hear from you further in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/22/01.

Kennedy Furniture Co.,

Chicago, Ill.

Gentlemen:-

I have returned the dining table to you, and attach B/L herewith. The new one has arrived and is satisfactory in every way except that they did not put on the castors as specified. They have a brass castor, which is not too strong, and has a lignumvitae roller. I asked for a nickel-plated castor and you stated that this would be put on. This castor stands up about two inches high and raises the table considerably higher than the old one; in fact, a little too high.

Could you not send me eight first-class nickel-plated castors with very wide roller, and I could put them on here and return the others to you? Please send me new invoice for the table and I will remit.

Thanking you for the attention you have given this matter,

I remain,

Yours truly,

enc.

H P H—P

11/22/01.

Stephen Mumford,

Salineville, Ohio.

Dear Sir:-

Replying to your favor of the 20th. The proof of Wood Type which you state that you desire, appears to have been made from one of the old Page patterns. We have several sets of patterns for this face and can match the proof all right, but we cannot determine without a test, whether it is the Page pattern or the Morgans & Wilcox pattern, or the Wells pattern, which was used in cutting it. However, we have all of these patterns here, and would have no difficulty in giving you a perfect match in case you favor us with your order. The price would come under Class "N".

We cannot furnish you with printed specimens, as you suggest, as Wood Type is made only upon order and not carried in stock, and we haven't anything in this face. Your order would have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

11/22/01

H P H--P

122

Michigan Stamp & Stencil Mfg. Co.,

Detroit, Mich.

Gentlemen:-

Replying to your favor of the 20th. We cannot send you samples, as you suggest, for the reason that this material is special and we would have to set up our machines three times in order to send you samples of each. This would be quite an expensive operation and we therefore submit sketches, herewith, which will show you how we understand the material is to be. We believe that this will answer your purposes fully as well as the samples.

Hoping to receive your order which will have our careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/22/01.

H P H--P

Germania Publishing Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 21st. We are mailing you one of the Cabinet Handles, as you request.

Yours truly,

The Hamilton Mfg. Co.

H P H--P.

11/22/01.

244

607

St. Louis Printers Supply Co.,

St. Louis, Mo.

Gentlemen:-

We have your favor of the 20th, with order for material to be shipped to Steffer & Mescher Co., Quincy, Ill.

You will note by examining the illustration of the Mammoth Furniture Case as given in our catalog, that this Case cannot be divided into halves for the reason that the 5 line is 5 tiers in width. The 6 line the same, and the 8 and 10 line, 3 tiers in width. It will be necessary, therefore, to divide these sizes eithef more or less than half. Kindly give us instructions regarding this and also if we are to furnish Case which will list at $10.00. The Furniture and Case together would list at $20.00 providing less than half of the sizes mentioned were taken; or $24.00 if more than half were taken.

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/22/01.

H P H--P

Chicago:-

Please note the attached letter from the American, Chicago. These two orders mentioned, were for the same style and number of Type. It seems that an error was made in sending the first lot; there are four pieces of 72 line.

We would like to have you get this type and send same up with next goods coming to us, and we will see how the error occurred. We will give them credit for the charge which they mention.

Yours truly,

The Hamilton Mfg. Co.

ebc.

H P H--P

11/22/01.

H. W. Rokker Co.,

Springfield, Ill.

Gentlemen:-

We have your order of the 9th, for one Patent Cutting Stick and other material. The dimensions for making the Patent Cutting Stick, however, are not clear. You do not give the shear of the knife and you have one measurement reading 1-2/8" high. Should this be 1-3/8" or should the Stick be 1-1/4" square? Please fill out the attached blank and return this to us, and we will have no difficulty in executing your order. We wrote you on the 11th, in regard to this, but have had no reply.

Let us know, also the number of Strips desired for the Patent Stick. Also let us know how long you want the three dozen Sticks to be for the 34" Sheridan Cutter. Will 34-1/2 be right for this?

Yours truly,

The Hamilton Mfg. Co.

enc.

11/22/01.

H P H—P

Finance Publishing Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your memorandum on our attached letter, herewith. You do not state what kind of a Cabinet you desire. We make many kinds, including Type Cabinets, Electrotype Cabinets, Specimen Cabinets etc. and we cannot determine what you want until you give us further information. Please let us hear from you and we will take pleasure in quoting on anything we make.

Yours truly,

The Hamilton Mfg. Co.

enc.

1722
2356

11/22/01.

H P H—P

Middletown:-

Please refer to your order #3241, 200 feet Glued-up Birch Backing 1" or over in thickness, size 16 x 24. We presume that you understand that Backing, whether glued up or not, takes next higher price when over 7/8" in thickness. We thought best to wait to hear from you in regard to this before proceeding with this order. Price would be $7.00 F. O. B. Two Rivers, or $8.00 F. O. B. Middletown.

Yours truly,

The Hamilton Mfg. Co.

H P H--P 11/22/01.

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Replying to your telegram of even date. We have started wire tracer after shipment of the 15th, and attach copy, herewith. We cannot understand what is causing this delay, as the goods should have been in your hands by this time. We hope, however, that they will not be further delayed, and that you will receive them at once. We will take the matter up with the railroad company and see what can be done.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P 11/22/01.

Virginia-Carolina Chemical Co.,

Charleston, S. C.

Gentlemen:-

We have your order of the 18th, for 250 feet of #1 Standard Birch Backing. We do not know to what thickness you refer by #1. You had better send us a sample of the thickness required, or give us the actual measurement in inches, and we will have no difficulty in filling your order.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/22/01.

H P H—P

Nelson Chesman & Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 20th. We have no special catalog or sheet of sloping Wood Type, but a great many sloping faces are shown in our regular book, which we mail you under another cover.

Hoping to be favored with your order, we remain,

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D.

11/22/01.

American Type Founders Co.,

New York, N. Y.

Gentlemen:-

Referring to your order No. 1536 of the 16th inst. We should be pleased to have you advise us whether the knife strikes the front or back edge of stick, in both instances your order does not state.

Yours truly,

The Hamilton Mfg. Co.

249

11/23/01.

H P H—P

244 follow

Chicago:-

Replying to attached in regard to Drawing Boards for Dietzgen & Co. We find it will be impossible for us to make these of three ply material. There are no presses in this part of the country which will glue up boards of this size. The only way we could make them, would be of strips, which we think would make a better board than the three ply boards. We would propose to make them of strips 2" wide and 3" thick firmly glued and the price for these made up this way would be 40¢ per square foot. We would make them of clear, white pine, first class in every way.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

above 11/23/01.

250

Chicago:-

We have your telegram in regard to Rock Island Case. Frank Kaufman returned this morning, so we will be able to ship four of the pieces forward to-day. These will include the large Oak Case; the Folder Case, the Mahogany Desk and the Tariff Filing Cabinet. Will take picture of the latter before crating.

The Mahogany Ticket Case will go forward Monday.

Yours truly,

The Hamilton Mfg. Co.

250

11/23/01.

H P H--P

Mr. Chas. W. Skinner,

Hartford, Conn.

Dear Sir:-

We are sending you, herewith, bill for the Desk. We have been holding this until we could get at the cost, and we find that the actual cost to us is $80.00. Under these circumstances, we are billing it to you at $95.00 net. The price should be about $115.00 but we know that you would not want to stand any such figure as this. The price of $95.00 net, being even more than you expect, but we think you will agree, after seeing the Desk, that it is well worth this price, and we hope that the bill we have rendered you, will be satisfactory. Kindly let us know when the Desk arrives, how you like it.

Yours truly,

The Hamilton Mfg. Co.

11/23/01.

H P H--P

n49 y52

Chicago:-

Replying to attached memorandum. We believe that Fountaine seldom ordered in half dozen lots. Most of his orders were for single Cases. Single Cases we cannot furnish at less than 5¢ per compartment, but on orders for half dozen, we will make the price 4¢ per Cabinet. This is the very best that we can do and we do not care to accept orders at a lower figure in the future.

Yours truly,

The Hamilton Mfg. Co.

enc.

251

H P H--P

11/23/01.

160
396

American Type Founders Co.,

San Francisco, Calf.

Gentlemen:-

We have your favor of the 18th, advising us that there was a misunderstanding in regard to the car reported, and we note that everything is correct. We also note that the misunderstanding occurred by the Santa Fe company giving you a diplicate delivery order. This is all right but it does not square the Santa Fe Co., with our shipping clerk who was scared out of a week's sleep after receiving your telegram, thinking possibly he had sent a carload of goods clear across the continent on a wild goose chase. If he ever gets in the vicinity of that Santa Fe man who is responsible for this, he says there is going to be trouble. We are glad that everything is all right.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/23/01.

H P H--P

198
384

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

Replying to your favor of the 21st, will say that the Corners for Rule, omitted in shipment, as per our invoice of the 15th, are mailed to you to-day. We hope they will reach you in good order.

Yours truly,

The Hamilton Mfg. Co.

252

11/23/01.

H P H—P

Chicago:-

We attach, herewith, and inquiry from the Powell Company for a large Steel Run Stand which they state is to accommodate 400 Cases. This is a pretty big affair. We thought we would submit the matter to you before quoting on the same. You will note by their memorandum, that it is to be made in four tiers, and that each tier is to take 100 Cases. This would be all right, but they give the total height as 10 feet and it would not be possible to get 100 ordinary Cases in this height. The best that we could do would be to get in 8 Cases to the foot, and there must also be an allowance made for the bottom rail, the center rail, and the top and top rail. Please find out just what is required and advise us and we will quote.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/23/01.

J E H—P

Mr. L. J. Nash,

Manitowoc, Wis.

Dear Lyman:-

I have your favor of the 22nd, concerning the New Jersey matter, and have taken the matter up with Mr. Nelson. As soon as I receive reply I will let you know what he says.

Yours truly,

The Hamilton Mfg. Co.

253

11/23/01.

H P H--P

Mr. Albert C. Goodwin,

Albany, N. Y.

Dear Sir:-

Replying to your favor of the 21st. We mail you our catalog under an ther cover and attach discount sheet, herewith, applying on all goods of our manufacture.

We call your attention to Koerner's Drying Rack shown on page 25. These prices are net F. O. B. our Eastern warehouse, Middletown, N.Y. We can make you other sizes at proportionate prices.

You may send your orders to Hamilton Mfg. Co., Middletown, N. Y. and it will have our prompt attention.

Hoping to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/23/01.

A H L--P

218
340

Mr. Geo. D. Hamilton,

Detroit, Minn.

Dear Sir:-

We enclose, herewith, bill from Heath & Milligan Mfg. Co., Chicago, for the Butcher's Floor Wax sent you by Mr. Clarke at Chicago, amounting to $5.40. We will remit for this bill from here, and charge to your account.

Yours truly,

The Hamilton Mfg. Co.

11/23 254

J E H---P

Mr. W. H. Bullen,

Milwaukee, Wis.

Dear Sir:-

Your favor of the 11th, was received during the absence of the writer. We will take up the matter of rates with our foreign agents and let you know whether we care to close contracts,as soon as we receive replies.

You do not quote us rate to Hamburg or to Southampton. Please do so. Also quote us rate to St Petersburg, via Hull, and also direct without being transferred at Hull. We understand that there is a slow line of steamers running from New York.to St. Petersburg. Also quote rate to Genoa and Amsterdam.

Yours truly,

The Hamilton Mfg. Co.

11/23/01.

A H L---P

Port Washington Foundry,

Port Washington, Wis.

Gentlemen:-

We received the 100 lbs of Pulls by express all right, but have not as yet received the balance of the barrel by freight. We trust that the same went forward promptly. In case they have not, we wish you would see that they do as those sent us by express, have all been used up.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

255

190
337

Mr. R. W. Nelson,

New York City.

Dear Sir:-

We are just in receipt of a letter from the New Jersey Registration & Trust Co., of #525 Main Street, East Orange, N. J., informing us that there is a New Jersey law requiring all corporations who wish to do business in the State of New Jersey, to file application and name some one as our resident agent.

Do you know anything about this law, and do you know anything regarding the firm named above? If so, is it a responsbile concern? In case you do not know anything regarding the New Jersey Registration & Trust Co., will you kindly make inquiry, and let us know?

Yours truly,

The Hamilton Mfg. Co.

A H L—P

11/23/01.

246
297

Middletown:-

Referring to your order #3328 of the 20th, will say that the particulars are not sufficient for us to make the Stick. Please give us the diameter of the Stick and also state whether the knife cuts 3/8" from the front or back edge of Stick.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

347

282

11/23/01.

J E H--P

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Your favor of the 20th, at hand, contents noted. In reply will say that we will take the matter up with the railroad company and do all we can to hasten shipments to you from Two Rivers, but of course you know this rests entirely with the railroad company, and anything we may say, make be like "pouring water on a duck's back". All we can do is to try, and that we have been doing right along. We will now forward your letter to the railroad company, together with a strong letter of our own, and we hope it will bring about the desired result.

We think the best way, when making complaints regarding delay in freight, not to be general, but state some specific case giving the date goods were shipped and the date goods were received, then the railroad company has some basis for action and can trace the shipment and find out where the delay occurred. If you will send us particulars regarding any specific shipment, we will trace the matter up and do everything we can to obviate the difficulty.

Yours truly,

The Hamilton Mfg. Co.

11257.

J E H—P

198 285

Agent C. & N. W.,

City.

Dear Sir:-

We are constantly receiving complaints from Kansas City, regarding the delay in shipments. We attachhereto, a sample of the letters we are receiving. We also attach a telegram regarding a shipment made by us on the 15th, instant, copy of B/L enclosed herewith.

We hope you will take the matter up in an energetic manner as this trade will certainly be lost to both yourselves and us unless goods can be delivered within a reasonable time. You are certainly as much interested in this as we are, and we hope to hear a favorable report from you.

Yours truly,

The Hamilton Mfg. Co.

11/ 23/01

J E H—P

621

Wm. J. Wagstaff,

Oshkosh, Wis.

Dear Sir:-

Your favor of the 21st, at hand contents noted. In reply will say that we wanted strictly first and seconds in the 1" Maple, but if you are unable to furnish this without too much trouble, you may put in part common, but make the common as small a quantity as possible.

Yours truly,

The Hamilton Mfg. Co.

11/25/01 258

J E H---P

760

Mr. H. L. Bullen,

New York City.

Dear Sir:-

We have your favor of the 20th, and note contents. We are pleased to learn that you expect to open a branch in Chicago. The only difficulty that we can see is that we will be apt to run against each other in the matter of Galleys. We are doing most of the wood rim Galley business in the West and we feel that this is a part of the wood goods trade. We have kept out of Brass Galleys entirely, and we think it would be a good idea for you to drop the wood rim Galleys. Let us know how this idea strikes you.

Regarding the Imposing Tables will say that we would be glad to furnish you the Tables for your iron tops. We presume that you will want them made the same as our regular marble top Tables, and if so, the price would be the same. If, however, you wish to make a change and will submit us sketches showing construction, we will be pleased to quote you prices. Imposing Tables are sold in the West, in the following sizes:-

Ordered least

30 x 60
26 x 72
28 x 80
30 x 90

Ordered most

24 x 36	28 x 50
36 x 60	48 x 60
26 x 44	32 x 60

We should be pleased to receive your order for the Lino Matrix Cabinet whenever you get round to it.

Yours truly,

The Hamilton Mfg. Co.

259

11/23/01.

H P H—P

Peninsular Engraving Co.,

Detroit, Mich.

Gentlemen:-

Replying to your favor of the 22nd, in regard to your order for 200 feet of glued up Backing. We have been behind on our orders for this particular grade and have been unable to make shipment up to this time. We assure you that your order has not been held and others favored. We will send it forward to-day and hope it will reach you in time for your requirements.

At any time you are in a special rush for any wood, we will take pains to accommodate you.

Yours truly,

The Hamilton Mfg. Co.

11/23/01.

H P H—P

American Type Founders Co.,

St. Louis, Mo.

2 of 276

Gentlemen:-

Replying to your favor of the 21st. Your order #2898 was sent forward by express on the 20th, with other goods. The #10 Imposing Stone for which you inquire, will be sent forward to you on Monday by freight. We trust this will meet your requirements.

Yours truly,

The Hamilton Mfg. Co.

260

11/23/01.

H P H---P

The F. Wessel Mfg. Co.,

New York City.

Gentlemen:-

Replying to your favor of the 21st. We regret to inform you that we are not able to supply you with pieces of seasoned Boxwood 62" long 3" wide and 1" thick. The only material that we would have to get this out of, is Lithograph Scraper stock and 36" lengths are the longest that we have of this stock. You might buy a log of West Indian wood from George H. Walker, 174 Centre St., your city, and have some wood-working establishment cut out the desired pieces. You would have to be very careful, however, in regard to checking, as they would be liable to lose the pieces after getting them out unless great care was taken in the seasoning.

Yours truly,

The Hamilton Mfg. Co.

A H L---P

Chicago Newspaper Union,

Sioux City, Iowa.

Gentlemen:-

We enclose herewith, a notice from the American Express Co. which refers to the goods shipped in accordance with your order #8161 dated October 2nd. Will you kindly advise us of disposition by retu mail?

Yours truly,

The Hamilton Mfg. Co.

1876

~~A H L—P~~

261.

Mr. A. C. Ladd,

Boston, Mass.

Dear Sir:-

We have your favor of the 20th, and also sample of Galley Lock-up. In reply will say that this is somewhat out of our line, as we do very little work in metal and confine ourselves quite closely to wood work in the line of Printers' Furniture.

We suggest that you refer the matter to the F. Wesel Mfg. Co., of New York who are large manufacturers of Galleys, and who may be interested in your device. It is very neatly gotten up and we hope you will be successful with it. We return your sample under another cover in this mail.

Yours truly,

The Hamilton Mfg. Co.

11/23/01.

A H L—P

81

326

Wadhams Oil & Grease Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 11th, will say that you may send us the extra #1 Lard Oil.

yours truly,

The Hamilton Mfg. Co.

11/23/01

H P H—P

The Stovel Co.,

Winnipeg, Mant.

Gentlemen:-

Replying to your favor of the 20th. We have entered your order for Cherry and Birch Backing, as directed.

We note what you say in regard to discount. We would like to do something for you in the matter of price on this Backing Wood, but the fact of the matter is, there is but one price. We sell Birch at 6¢ per foot and Cherry at 12¢ and this is the very lowest possible price we could make. Our very largest customers who order 1000 feet or more at a time, pay these prices and we can assure you that we have not a single customer among the hundreds who buy Backing of us, who gets anything but standard prices of 6¢ and 12¢ respectively. We cannot put this Backing on the market at lower prices in any quantity.

Thanking you for your order and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

263

11/23/01

H P H--P

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 22nd. We find that you are correct and that two #13 Stands were sent you in error instead of 14. We note also, that you have given your customer two #15 Stands in place of #14, as ordered, which will be satisfactory.

We have written to our Mr. Clarke regarding the two #13 Frames and he will take them off your hands at the first opportunity, in case you do not have a chance to dispose of them yourselves.

Yours truly,

The Hamilton Mfg. Co.

11/23/01.

H P H--P

Chicago:-

Please note attached letter from B. B. & S. We sent the #13 by mistake in place of the #14. If Barnharts' cannot dispose of these two Stands, you may be able to get them off through some other dealer. Please see what you can do with them and get bill from B. B. & S. when the matter is adjusted, and we will credit them.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/25/01.

Mutual Mercantile Agency,

New York, N. Y.

Gentlemen:-

Please send us report as soon as possible on J. N. C. Holdert, Drukkerij Elsevier, Amsterdam.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/25/01.

Criterion Press,

Havrehill, Mass.

Gentlemen:-

Our draft on you for $12.62 has been returned unpaid endorsed "Will send check". We will expect this by return mail.

The account is nearly four months past due and we cannot allow it to run any longer. If we do not hear fom you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/25/01.

631

Weld & Sturdevant,

New York, N. Y.

Gentlemen:-

Our draft on you for $75.28 has been returned unpaid endorsed "Will send check". Why do you not send it?

There was $77.50 due on your account Nov. 15th and we must insist upon this being paid by return mail.

If we do not hear from you by the 30th we will draw again and will expect that you honor our draft promptly.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/25/01.

Cummings Printing Co.,

St. Albans, Vt.

Gentlemen:-

Our draft on you for $8.62 has again been returned unpaid no reason given. This account is over three months past due and we will expect a check by return mail.

If we do not hear from you by the 30th inst we will draw again and if you let this draft be returned we will be obliged to take steps to enforce collection.

Yours truly,

The Hamilton Mfg. Co.

266

H. C. G. -D. 11/25/01.

Yoe Printing Co.,

Yoe, Pa.

Gentlemen:-

Our draft on you for $5.27 has been returned unpaid no reason given. The account is nearly four months past due and should be paid immediately.

We will draw upon you again on the 30th inst, if we do not hear from you in the meantime and must insist upon our draft being promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/25/01.

28 639

Rapid Electrotype Co.,

Cincinnati, Ohio.

Gentlemen:-

Our draft on you for $93.00 has been returned unpaid no reason given. The greater portion of this account is over two months past due and we cannot allow it to run any longer.

Backing wood is sold at very close figures and we cannot allow accounts to run beyond our regular terms which are sixty days.

We will draw upon you again on the 30th inst. for $93.00 and will expect our draft paid at once.

Yours truly,

[illegible]

H. C. G. -D.

E. P. Remington,

Pittsburgh, Pa.

Dear Sir:-

Our draft on you for $54.25 has been returned endorsed" Will remit". Your remittance however, has not yet been received and the greater portion of the account is over two months past due.

There is also due in addition to the amount named above $106.94 and we have drawn upon you to-day for $161.19.

We are in need of every dollar that is due us at the present time and we wish you would honor our draft promptly, or send us a check by return mail.

Yours truly,

11/25/01.

H. C. G. -D.

Fremont Courier,

Fremont, Ohio.

Gentlemen:-

Our draft on you for $5.25 has been returned endorsed " No attention". This account is about two months past due and we must insist upon its being paid at once.

If we do not hear from you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

The Harrison Mfg. Co.

268

11/25/01.

H. C. G. -D.

813

F. L. Lane & Co.,

Burlington, Vt.

Gentlemen:-

Our draft on you for $12.30 has been returned unpaid endorsed "Have sent check". We received a remittance for $5.30 leaving a balance still due of $7.00 and we trust you will favor us with a check for this by return mail.

If we do not hear from you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

H. C. G. -D.

11/25/01.

802

National Waterproof Sign Co.,

Dayton, Ohio.

Gentlemen:-

Our draft on you for $38.10 has been returned unpaid no reason given. This account is over a month past due and if there is any reason why it should not be paid we should like to hear from you and if there is no such reason we will expect a remittance by return mail.

If we do not hear from you by the 30th we will draw again and must insist upon our draft being paid.

Yours truly,

269

H. C. G. -D. 11/25/01.

N. A. Jeffrey,

Biddeford, Me.

Dear Sir:-

Our draft on you for $17.68 has been returned endorsed"Will ww rite an explanation". This account is now over two months past due and we must insist upon its being paid without further delay.

We will expect a remittance by return mail and if we do not receive it we will draw again on the 30th inst. and will be obliged to insist that this draft be promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 11/25/01.

515

E. R. Otis & Co.

Monona, Iowa.

Gentlemen:-

Our draft on you for $27.74 has been returned endorsed "Will write for extension of time". This account became due about six weeks ago and we do not fell that you should ask us for any further extension.

We are in need of all the money that is due us at the present timeand must ask that you favor us with a prompt remittance.

If we do not hear from you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

H. C. G. -D.

Eschenbach Printing Co.,

Easton, Pa.

Gentlemen:-

Our draft on you for $29.63 has been returned unpaid endorsed "Do not pay drafts". The account is several weeks past due and if you do not wish to honor our draft we must ask that you favor us with a check to balance .

We are in need of every dollar that is due us at the present time and trust you will give this matter your immediate attention. If we do not hear from you by the 30th, we will take it for granted that you will honor the draft which we will make at that time.

Yours truly,

11/25/01.

H. C. G. -D.

Warwick Dispatch,

Warwick, N. Y.

Gentle en:-

Our draft on you for $2.38 has been returned unpaid no reason given. According to our books this account is sometime past due and we trust you will favor us with a prompt remittance.

If we do not hear from you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

11/25/01.

6440

H. C. G. -D.

Lamphere & Clark,

Warren, Pa.

Gentlemen:-

Our draft on you for $14.80 has been returned unpaid no reason given. According to our books this account is sometime past due and we trust you will favor us with a prompt remittance.

If we do not hear from you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

11/25/01.

H. C. G. -D.

Pavyer Printing Co.,

St. Louis, Mo.

Gemtlemen:-

Our draft on you for $15.20 has been returned unpaid no reason given. According to our books this account is sometime past due and we trust you will favor us with a prompt remittance.

I f we do not he ar from you by the 30th we will draw again and will expect our draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

11/25/01.

H. C. G. -D.

Pittsburgh Printing Co.,

Pittsburgh, Pa.

Gentlemen:-

Our draft on you for $38.00 has been returned unpaid no reason given. According to our books this account is sometime past due and we trust you will favor us with a prompt remittance.

If we do not hear from you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

11/25/01.

H. C. G. -D.

203
5/16

R. G. Dun & Co.,

Milwaukee, Wis.

Gentlemen:-

We hand you herewith for collection, account against Jackson Printing & Rubber Stamp Co.,for $2.44 and Nashville Engraving Co. $68.00

Please give these the required attention and oblige,

Yours truly,

The Hamilton Mfg. Co.

AND PRINTERS' WOOD GOODS.

273

NOV 25 1901

TWO RIVERS, WIS., 189

W H Bullen Milwaukee

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex. P. O. Money Order No.~~ for

$20 45 in payment of your

account invoices as follows:

11/22 20.45

A. H. L. -D. 11/25/01.

John Dickinson & Co.,

Cape Town, S. A.

Gentlemen:-

On Nov. 5th we sent you a bill for Ocean freight on your shipment of Sept. 20th amounting to $66.58 on which there was an over charge of $10.00. The error was made by the Transportation people.

We enclose you herewith, credit memorandum which we trust you will find satisfactory.

Yours truly,

The Hamilton Mfg. Co.

Nov. 25-01

J. Dickinson & Son

Cape Town S. Af.

allowance on bill for
Ocean freight 11/5— 10 00 10.00

11/25/0

A. H. L. -D.

Wm. Frankfurth Hardware Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 23rd will say that you have reference to the wrong locks. The Yale locks we do not intend to return, as they were all right.

We have reference to the pad locks of which you sent us two, and one of these had no key. Our suggestion was to return the two which you sent us and have you send us three with keys all alike, crediting us with the two returned and billing the three to us.

Kindly advise us if you can furnish the three pad locks with keys all alike.

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D.

Detroit Emery Wheel Co.,

Detroit, Mich.

Gentlemen:-

Will you kindly advise us when we may expect shipment of the Emery Wheels ordered by us in accordance with our order No. 13227.

We are greatly in need of them and trust you will be able to ship them at once if they have not already gone forward.

Please advise us.

Yours truly,

7 34/324

11/25/01.

A. H. L. -D.

C. W. Evans Steel & Iron Co.,

Cincinnati, Ohio.

Gentlemen:-

We have just wired you in reference to our order No. 12996 sent you Aug. 13th for 25,000 lbs nails which have not arrived at this writing, neither have we received any information as to whether these nails are shipped or not.

When we placed the order with you we instructed you to ship them at the earliest possible moment as we were in a hurry for them, and we cannot understand why it should take such a long time to fill this order.

It seems to us that it has been almost impossible for us to get our orders for nails executed. We expect to wait a reasonable length of time, but it does seem to us that this order has been in your hands a long time. It has certainly been in long enough to have been filled before this and we trust you will take the matter up vigorously with the mill and have at least half of the order go forward at once.

Kindly let us hear from you by return mail stating definitely when to expect them.

We enclose herewith, a card we received and which we think was intended for your mill.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/25/01.

2359
358

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 22nd, in regard to the high Soft-wood Reglet which was sent to you in the wrong height. The proposition you make that we allow a rebate of one-half the amount charged, is hardly satisfactory to us.

The cost of the labor in cutting this down to the correct height, will be 75¢ while you ask us to allow you $16.50. We presume you will not be able to do the work as economical as we can, but there is too much difference between your proposition and what we can do it for. We figure that the freight will be about $1.08 each way; therefore the whole freight would amount to $2.15. This, with the labor of cutting down, would make a total cost to us of $2.90. We will send you a rebate for this amount, if satisfactory to you, or you can return the Reglet to us and we will cut it down and return to you at once on receipt.

We regret the error if it was on our part, but not being able to find the sample, we are unable to determine how it occurred.

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/25/01.

Henry T. Lutz & Co.,

New York City.

Gentlemen:-

Replying to your favor of the 22nd. We have entered your order for the Drying Racks and Patent Cutting Stick, which will have our careful attention.

We note what you say in regard to the Paper & Card Stock Cabinets sent you last January through the American Type Founders Co., and regret to know that these are not working in a satisfactory way. The only thing that we can suggest, is to put on longer plates for the doors to run on and which will allow the screws to be placed where they will not strike the tenon. This should be a simple matter, and the plates will cost but very little and we presume that you would have no difficulty in getting them in your city. If you can fix it up in a satisfactory way, by doing this, we will be willing to reimburse you for the cost of the plates.

We note your suggestion in regard to Polhemus Cabinet being made with cupboards at the back. This idea is a very good one, but it would increase the cost of the Cabinet considerable and we fear that most printers would hardly care to pay the extra cost. We have considered this matter several times in the past but have never been satisfied that it would be good policy to put the Cabinets on the market made this way. bWe can, however, at any time build Cabinets for our

customers made any way desired, and if you ever want any made this way, we will be pleased to hear from you.

Thanking you for your suggestion, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/25/01.

186
538

Mr. DeWitt S. Moses,

Reading, Penn.

Dear Sir:-

Replying to that portion of your letter of the 21st, from Norfolk, Va., in regard to the 100 feet of Backing refused by the International Syndicate. You told us that the Maryland Engraving Co., were willing to take the wood at $6.00 F. O. B. Baltimore, but that they had refused to pay the freight amounting to $1.29 and that youwould not let them have it on this basis. You now write that you informed us that they would take the wood. We are therefore, unable to determine whether we are to bill the Maryland Engraving Co., and credit the International Syndicate or not. Please tell us what to do.

Yours truly,

The H. Mfg. Co.

H P H—P

1324

11/25/01.

Mr. D. S. Newhall,

Pur. Agt. Penn. R. R.,

Philadelphia, Penn.

Dear Sir:-

In regard to the Cabinet on your order #36562. Please note the attached blue print which accompanied the order received from your Altoona office. You will note that there are four kinds of Cases; one blank, one in two compartments, one in four compartments, and one in nine compartments.

You have not informed us how you wish the Cases made in your Cabinet. We can put in an assortment if you so desire. Please let us have your reply at the earliest possible moment and return attached blue print.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

11/25/01.

Knickelbein & Dummer,

Manitowoc, Wis.

Gentlemen:-

I have been expecting to see you up here before this time to make the change in supply pipe as agreed. It is also advisable to fix the stop cocks on the pipe in the wall so that water can be shut off. If we have a cold spell this pipe will probably be broken.

I must also again call your attention to the hot water circulating system. This system is all wrong and I have spoken to you about it several times and you have tried to fix it. It is no better than it ever was and although I have the furnace firegoing there is still no hot water to speak of. The system is not put in right and I cannot wait longer to have it fixed. The tank in the kitchen is never more than warm, although both the kitchen stove and the basement furnace are going in full blast. In the bath-room, if the hot water faucet in the bowl is turned on alone, the water runs warm; if the hot water faucet in bath tub, alone, it runs cold. If both are turned on together, it runs cold in the bowl and warm in the bath tub. This is about the condition all over the house and it must be fixed at once as I will not wait longer.

I will not consent to your making any more changes alone; you must bring a first-class man with you and find out what the trouble is, without further delay. Not hearing from you by the middle of the week, I shall send to Milwaukee and have a first-class plumber come up and find

out what the trouble is. This, f course, will be at your expense. I have given you plenty of opportunities to fix the system and I must insist upon its being put in good shape now without further delay.

Yours truly,

11/25/01.

J E H--P

2727
941

The Laidlaw-Dunn-Gordon Co.,

Chicago, Ill.

Gentlemen:-

Your favor of the 23rd, instant at hand, contents noted. In reply will say that we have concluded to accept your offer under date of November 20th, for one of your own make of 6 x 4 x 6 Duplex Pumps at $67.50 net.

We presume this Pump is arranged with your removable brass lining for water cylinders. We would like it if it was brass fitted throughout, but if you do not care to make the change, you may ship the Pump just as it is. We trust you can ship immediately and hope to hear from you by return mail.

Yours truly,

The Hamilton Mfg. Co.

H P H-P 11/25/01.

Electro-Tint Eng. Co.,

Philadelphia, Penn.

Gentlemen:-

We find that an error was made in billing you the last lot of lumber in the rough, which was ordered to be 1" in thickness. This was billed to you at 5¢ per foot, but we cannot furnish this thickness in the rough at any less price than 6¢ F. O. B. Two Rivers, in the future. If you can use the lumber in the rough 7/8" thickness, we could put it in at 5¢ per foot.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/25/01.

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

We have your favor of the 23rd, and in reply will say that we will take the matter up with the C. & N. W. R. R., and get a transcript of the billing, as you suggest, so as to show where the delay occurred. As soon as we hear from them in regard to the matter, we will advise you.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/25/01.

The Manitoba Free Press Co.,

Winnipeg, Mant.

Gentlemen:-

We have your order of the 18th, which we were about ready to make up. We note that you call for a Cabinet containing 30 Cases. Have you not made a mistake in sending us this order? We do not list these Cabinets with a greater number than 20 Cases, although we could make one without any difficulty and the price would be just one and half the price of a 20 Case Cabinet, or $22.00 list.

We await your reply before doing anything in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

11/25/01.

H P H--P

Mr. Omar E. Sikes,

Newton, Kansas.

Dear Sir:-

Replying to your favor of the 22nd. We attach circular, herewith, describing our Engraving Woods. All prices given on this circular are net. We hope to be favored with your order for whatever you require in this line and will give the same our prompt attention.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

Mr. F. J. Smith,

State Industrial School,

Golden, Colo.

Dear Sir:-

Replying to your favor of the 21st. We attach circular, herewith, of our Boxwood Engraving Woods, and you will note that there are several grades from 2¢ to 5¢ per square inch. These prices are net, with no discount, except 5% for cash in ten days after date of invoice. If you will favor us with your order, we will give you a good grade for the money, and we think we can satisfy you in every way.

Hoping to hear from you in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/25/01

546

Mr. H. E. Hooper,

New York City.

Dear Sir:-

In the set of Victor Hugo which you recently sent to me, and on which I am still paying, I find that the volume beginning with Hans of Iceland, is damaged. Page 318 is only half there; the other half is missing entirely. I did not notice this before but there is no doubt about its being in this condition when received. Can you not supply a perfect volume of this?

Yours truly,

285

11/25/01.

H P H—P

257
299

Agent C. & N. W.,

City.

Dear Sir:-

We attach letter, herewith, from the Great Western Type Foundry, Kansas City, Mo. We have already written you in regard to this matter but we now call your particular attention to shipment of the 20th, which must be rushed through and not unnecessarily delayed.

You will note that the goods on their order have been shipped in several lots; one on the 15th, which has not yet been received, and they are badly put out and the whole working force of the Kansas City Star is thrown out of work in consequence. The delay is unreasonable and something must be done to give us better service between here and Kansas City or we will lose our customer's business.

Please see that these shipments of the 15th, and 20th, are received without any further delay.

Yours truly,

The Hamilton Mfg. Co.

enc

11/25/01.

H P H—P

Consolidated Stamp & Ptg. Co.,

Duluth, Minn.

Gentlemen:-

Replying to your favor of the 22nd. We are mailing you the correct sorts to match your sample, under another cover in this mail and hope you will find them satisfactory in every way.

Yours truly,

The Hamilton Mfg. Co

286

11/25/01.

H P H—P

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Replying to your favor of the 22nd. The entire shipment of Galleys completing your order, was shipped forward on Wednesday the 20th, as we promised. We have started tracer after this shipment, and attach copy herewith, and also have written the railroad company again in regard to this particular shipment, attaching your letter and telling them that something must be done to make immediate delivery. We trust by the time this reaches you, some of the shipments will have arrived.

Yours truly,

The Hamilton Mfg. Co.

tra

11/25/01.

H P H—P

Mr. Thos. L. Hicks, P. M.,

Philadelphia, Penn.

Dear Sir:-

Replying to attached card. Mr. Greenman is connected with the Wister Institute of Anatomy, of your city. It was an error on our part in addressing to the Wooster Institute. Please make the necessary correction, and oblige,

Yours truly,

The Hamilton Mfg. Co.

eng.

H P H--P

11/25/01.

S. Karpen & Bros.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 8th. You will recollect that last June I called at your place and placed an order with your Mr. M. Karpen for one Davenport Bed #4079, list price $90.00. Originally, this order was to come through the Two Rivers Mfg. Co., of this city, but later I authorized you to ship through the Kennedy Furniture Co., of Chicago.

When I placed the order with your Mr. Karpen, it was with the understanding that the couch was to be stuffed throughout with hair. There is no doubt about this as he assured me at the time that this would be the case. I did not investigate the matter thoroughly when the couch was received, but lately I have examined it and it appears to be stuffed with something else besides hair, although I have not opened it to examine it. The small strip between the seat and the floor, when it is in the shape of a couch, appears to be stuffed with hair, but both sections constituting the mattress when opened, appear very much to be filled with something soft, like cotton or wool.

Will you please examine the record of this order and give me information on the subject, and oblige,

Yours truly,

288

11/25/01

H P H--P

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 23rd, instant. We have started tracer after our shipment of Tilting Brackets and attach copy herewith. We hope they will reach your customer without any unnecessary delay.

Yours truly,

The Hamilton Mfg. Co.

tra.

H P H—P

11/25/01.

Mr. J. Fraz Le Baron,

Chief Engineer American-Honduras Co.,

Cleveland, Ohio.

Dear Sir:-

Replying to your favor of the 23rd. We mail you under anoth cover in this mail, a sample of West Indian or American Boxwood.

Yours truly,

The Hamilton Mfg. Co.

11/25/01.

H P H—P

Mr. R. W. Hartnett,

Philadelphia, Penn.

Dear Sir:-

Replying to your favor of the 22nd, will say that we can supply you with the 5/8 and 3/4 Cases made with Cabinet fronts, at regular price for ordinary Cases with Cabinet fronts. Your order for this would have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/25/01

Mr. B. J. Lowrey,

Howard City, Mich.

Dear Sir:-

Replying to your favor of the 23rd. We have started tracer after our shipment of the 13th, and attach copy herewith. We hope it will be the means of bringing the goods to your hands without any further delay.

Yours truly,

The Hamilton Mfg. Co.

tra.

H P H—P

11/25/01.

374

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Your order of the 21st, for one special Cabinet for the Public Printer was duly received, but we find that as we are about to proceed to make this, that the list of Cases as submitted by the Public Printer, contains 31 instead of 30 as stated in the original inquiry, and we quoted on 30 Case Cabinet. We are therefore unable to determine what to do—whether to make it a 30 Case Cabinet or a 31 Case Cabinet.

We return, herewith, one set of the specification blanks, and still retain one set so that this set need not be returned to us.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

11/25/01. 291

H P H—P

403

Mr. John T. Palmer,

Philadelphia, Pa.

Dear Sir:-

Replying to your favor of the 22nd, in regard to Unit Cabinets being made with extension front. We have not had a call for anything of this kind, but if there was a demand for it, there would be no difficulty in our supplying the demand. We have sold a large number of the Unit Cabinets, but yours is the first inquiry for them to be made with extension fronts. If you want us to quote on these, we will be pleased to do so on receipt of information as to how many you will require, and how they are to be constructed. We doubt the advisability of putting the Unit Cabinet on the market with extension fronts, as our line is now very extensive, and it is not desirable to increase it unless absolutely necessary.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

238

Norman Printers Supply Co.,

New Haven, Conn.

Gentlemen:-

We return your bill of September 6th, herewith, as we cannot find where we have had any correspondence with you in regard to planing down lumber. Please give us the necessary information in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

mrs.

11/25/01.

J E H—P

Mr. C. P. Zacher,

Chicago, Ill.

Dear Sir:-

I have your favor of the 23rd, instant and note contents. In reply will say, I do not recollect how many puppies there were which Middleton raised, but I think there were eight; five of which were male, and three were female.

I did not think you had Mack. I know that dog and he was there last Fall when I was at Middleton's. This dog, as I remember, had peculiar eyes; one was dark and one was light colored. I think I know the dog you have. He had a very fine black and white ticked female dog— a sister of the two dogs which I have— and if you have this dog, she is all right. I do not know of any other dogs that Middleton raised, and do not think he had anything except pointers, but I may be mistaken. One thing is very certain; all the dogs he has bred from my dogs, are the ones which are three years old. If he has any dogs two years old, they are from somewhere else. I have not registered my dogs as I intend to use them only for my own shooting, and there is no particular object in having them registered.

I note what you say regarding quail shooting, and I may run down to St. Elmo sometime during the early part of December. If you are acquainted with the territory and intend to go down there for a couple of days, perhaps we can arrange to go together. Heretofore, I have done my

quail shooting at Middleton's, but I do not consider that a very good territory.

I note what you say regarding Boxwood. We are large manufacturers of Engraving Woods of all kinds. We supply some of the largest engravers in the country with their Boxwood, and also furnish Maple End-wood and large Engraving Boards of all kinds.

We will instruct our Chicago representative, Mr. Clarke, to call upon you and should be pleased to receive your orders for anything in our line.

With kind regards, I remain,

Yours truly,

11/25/01.

H P H—P

Mr. H. N. Ford,

Bozrah, Conn.

Dear Sir:-

We have your favor of the 21st, and regret to know that you will not be able to supply us with a carload of Maple. Can you let us know of some other party anywhere in your vicinity who might be able to supply us with one carload? If you can give us any information in regard to the matter, we will be under obligations.

Yours truly,

The Hamilton Mfg. Co.

env.

11/25/01.

J E B—P

263

313

Chicago:-

I had some correspondence with C. P. Zacher of C. P. Zacher & Co., 221 Fifth Ave., Chicago. These people are designers and engravers and they inquire about Boxwood. Mr. Zacher is interested in dogs, and in corresponding with him regarding them, he incidentally asks about Boxwood, wanting to know if we manufacture it. I have told him that you would call upon him and ascertain what he requires in our line. You may be able to sell him Boxwood or Poster Boards, or something of that kind. You might also talk with him in regard to our Drawing Boards.

Yours truly,

11/25/01.

H P H—P

547

Mr. E. A. Card,

Groton, Conn.

Dear Sir:-

Please let us know if you will be able to supply us with any Connecticut Maple this Winter. We find that we will require a car-load or two if we can get stock that is satisfactory. Please let us hear from you and describe any wood which you can furnish.

Yours truly,

The Hamilton Mfg. Co.

2760
4027

11/25/01.

H P H--P

F. Wesel Mfg. Co.,

New York City.

Gentlemen:-

Replying to your favor of the 22nd, it would seem from your description of what your customer received, that no error has been made. You report that he received 40 pieces of which 7 were blanks. From this it would appear that he received just what we have charged you for.

Please note by attached Calendar circular that a set of logo-types from one to 31 and 7 blanks, lists at $4.50 in 5 line. This, with a discount of 25% allowed you, would make a net amount of $3.38. The logotypes would make 31 pieces, and the fractions 25/30 and 24(31 make 33 pieces, and with 7 blanks make up the total of 40 pieces received.

We think upon investigation, you will find everything is all right.

Yours truly,

The Hamilton Mfg. Co.

enc.

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296

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11/297

H P H—P

612

Thos. Y. Crowell & Co.,

New York City.

Gentlemen:-

Replying to your favor of the 23rd, we wish to say that it is always our custom to put name plates on Cabinets etc. manufactured by us. We did not know that you would object to this and believe nothing was said about it in placing t e order. Of course these can be omitted on future orders in case you favor us. We should like to have you so state on the order, however, so that there will be no possibility of any misunderstanding as they would surely be put on unless a notation was made on the order to omit them.

Regretting that these name plates did not meet with your approval, and assuring you that it was nothing but a custom that we always follow, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/25/01.

H P H—P

755

315

Middletown:-

Please note copy of letter, attached, which we have written to A. D. Farmer & Son, New York, in regard to their inquiry for special size Imposing Stone Frames. You can make a note of this so you will have no difficulty in figuring on odd sizes in the future.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

298

American Type Founders Co.,

Portland, Oregon.

133
392

Gentlemen:-

Replying to your favor of the 20th, in regard to delay in shipments. It is true that we have been somewhat crowded of late, and have not been able to make as prompt shipments in all cases as we would have desired. It is also true that the railroad companies have been crowded with business and have been unable to make prompt delivery. We have had a great deal of trouble in this respect and are still having it.

At any time you are in a special hurry for anything in our line, we will take pains to accommodate you. We have always made it our policy to give orders from customers at a distance, prominence over those from customers nearer by. We believe that this is only just.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

263 11/25/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

318

Gentlemen:-

Replying to your favor of the 20th. We have started another tracer after shipment of the 31st, October, and attach copy herewith. We cannot understand why this piece of furniture is not delivered. We will write to the railroad company regarding it.

Yours truly,

The Hamilton Mfg. Co.

enc.

299

11/25/01.

H P H--P

Mr. F. B. Merrill,

Agent C. & N. W.,

City.

Dear Sir:-

Please note the attached letter from the Great Western Type Foundry of Kansas City, in regard to shipment of the 15th, which has just been received by them. We would like to have you comply with their request and furnish us with a transcript of the billing so as to show where the delay occurred. By giving this your prompt attention, you will greatly oblige.

Yours truly,

enc. The Hamilton Mfg. Co.

11/25/01.

H P H--P

Mr. C. G. Macnish,

Stevens Point, Wis.

Dear Sir:-

I have taken out the copper spear from the express office and will keep it. I desire, however, that you will out the attached record blank and return this to me as soon as possible, so that I may have the history of this spear.

Awaiting your prompt reply, I remain,

Yours truly,

enc.

Should have been sent to Goodrich Loom 40"

300

H P H—P

11/25/01.

299

364

Agent C. & N. W.,

City.

Dear Sir:-

We call your attention to our shipment of the 31st, of October Barnhart Bros. & Spindler, Chicago. This shipment is short one crate of Printers' Stands, and although we have put out tracer for it before, we have been unable to make delivery to our customer.

Will you kindly have this thing looked into and see that the missing piece of furniture is delivered at once, otherwise we will have to make claim for it without any more delay.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/25/01.

178

3777

321

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

We have your telegram of even date and have started tracer after shipment of 11/13 and attach copy, herewith. We hope it will be the means of bringing the goods to hand without further delay.

Yours truly,

tra. The Hamilton Mfg. Co.

301

H P H—P

11/25/01.

777

The Unitype Co.,

Manchester, Conn.

Gentlemen:-

We have your telegram of even date and have sent you to-day, 100 of the large Galleys by express, as you request. The balance of your order will be shipped by freight on Wednesday, the 27th. We trust they will reach you in time for your requirements, and remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

792

11/25/01.

A. B. Farmer & Son T. F. Co.,

New York City.

Gentlemen:-

Replying to your favor of the 22nd. We can set you right on Imposing Stone Frames so that you will have no difficulty in getting at prices in the future.

We presume you are aware that the Stones list at $1.00 per square foot; nearly all dealers in the country now use this list. By referring to our catalog you will also note that the Coffins list at 75¢ per foot, the long way. This price is subject to the usual discount to the dealers and to the printers.

For odd size Frames not shown in our list, you can figure on 75¢ per square foot list. For instance, according to the example which you give, the Table 45 x 80 with Coffin attached, but without the Stone, would list at $18.75. The Coffin alone would list at $5.00 and the Frame without the Coffin, at $13.75. The Stone for this size Frame would list at $25.00.

We believe that this will give you all the information desired.

Yours truly,

The Hamilton Mfg. Co.

303

11/26/01.

H P H--P

1500

Tle Morning News,

Savannah, Georgia.

Gentlemen:-

Replying to your favor of the 23rd. We have looked the matter up and are surprised to find that an error was made in entering your order here, and instead of sending you Laminated Wood, our ordinary Birch Backing was sent at $6.00 per hundred feet, as priced on attached circular. We regret this exceedingly, especially as you have been inconvenienced.

You do not state if we are now to enter your for the 300 feet of Laminated Wood. Please advise us regarding this and we will take prompt action.

In regard to the wood already in hand. While this wood is not perfect, at the same time it is the standard grade of Backing which constitutes at least 90% of our Backing business. We send this grade of wood all over the United States, and even export it in large quantities, and the invariable price is $6.00 per hundred feet F. O. B. Two Rivers. Inasmuch as there has been an error on our part, we are willing to make a reasonable concession, but we hope, under the circumstances that you will not refuse to receive the wood altogether, as it must be worth something to you, and you must have an opportunity to use wood of this kind on ordinary cuts.

Kindly let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

371

11/26/01.

E. Steiger & Co.,

New York City.

Gentlemen:-

We have your favor of the 23rd, and in reply will say that at the time we wrote you regarding the surplus splints, we did not know the exact amount, but when we come to cut them up, they were gone over carefully and you were billed according to the quantity that we found when it was worked up. We have no idea that the count is anything but right and we believe that if you had an opportunity to check up this shipment, you would have found it overrun, as our foreman states that there was considerably more of each length than you were billed for.

We have credited your bill for imperfect tablets and also entered your order #1637 for 200,000 Tablets— four kinds— and await your samples and quantity of each which you have shipped, as noted in your letter.

We note your instructions to ship a few thousand of the obtuse angle pieces as soon as possible after receipt of the wood, and this will have our attention.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/26/01.

H P H—P

The Freeman Engraving Co.,

Minneapolis, Minn.

Gentlemen:-

Replying to your favor of the 22nd. We sent you on your recent order, our regular standard stock of Birch Backing, at 6¢ per foot. This material runs from 3" to 10" in width, as you will note by attached circular. We cannot furnish a better grade of lumber for this amount, and where customers require wider stock, an advance price is made. We have many customers who order several hundred feet at a time and have part of it come in regular stock and part of it in wide widths. We can send you 150 feet or more all to be 8" wide or over, at 7¢ per foot, but we cannot make a lower price than this on such stock, and it is really worth 8¢.

If you cannot use the lumber already sent you, it can be returned to us, but we cannot allow you to pick out the wide stock and return the narrow stock.

We await your reply before doing anything in regard to the matter, and remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

306
11/26/01.

H P H—P

312

Bruce Type Foundry,

New York City.

Gentlemen:-

We have your favor of the 22nd, and note what you say in regard to catalogs for the Brazilian field. We do not think you can use our books, which are printed for distribution in this country. Our experience has showed us that all catalog work and circulars for Spanish-American countries, must be printed in Spanish in order to be effective. In fact, we have had dealers in the field tell us that our ordinary catalogs and circulars are absolutely worthless for their market.

We recently sent a lot of advertising matter to Fundicion Mexicana de Tipos, City of Mexico, but they refused even to stand the express charges on the same, informing us that the stuff was absolutely worthless for their field, and we had to credit them back the express charges, and they stated they would destroy the literature sent them. So you can see from this, in order to cover the field, it would be necessary for you to get up your own special advertising matter in the Spanish language.

The Liberty Machine Co. has issued a special catalog of Wood Type to cover the South American field, and we should think that something about like their catalog would answer the purposes.

In regard to the Patent Cutting Stick. We mail you sample of this under another cover.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

158
319

11/25/01.

J E H--P

Caslon Letter Foundry,

London, England.

Gentlemen:-

We have concluded to change our prices to you on New York Stands, billing them to you, hereafter, at the new prices given in our catalog. Heretofore, we have billed you all goods at the original prices agreed upon, notwithstanding the fact that we have made several changes in our price list, raising the price on some goods and lowering on others.

Stephenson, Blake & Co., have changed their list on New York Stands and sent them out broadcast throughout the country. They noted the change in our catalog and supposed that we were going to bill to them at the new prices. In order to save them annoyance and expense of recalling their circulars, we have concluded to bill according to the new list as noted above, and we will do the same with you. We trust this will be satisfactory.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

11/308

Port Washington Foundry ,

Port Washington, Wis.

Gentlemen:-

Your favor of the 25th, at hand and we are pleased to note that you have entered our order for 4000 lbs of Pulls, and that you expect to ship some of them in a few days. We hope that you will be able to get some of them here by the latter part of this week. We are entirely out, and those you shipped us by freight on the 23rd, have not reached us at this writing. We have been doing our utmost by wire from this end, to locate the goods and cannot understand why they are not here. We trust you are also vigorously tracing it from your end.

This delay has put us to a great deal of trouble and expense. Anything you can do to hurry along our order, for Pulls, will be greatly appreciated.

Yours truly,

The Hamilton Mfg. Co.

11/26/01.

A H L—P

Mr. Trowbridge Johns,

Houghton, Mich.

Dear Sir:-

Your favor of the 23rd, at hand, and we are surprised to learn that the Line Gauges did not reach you as we are quite certain they were sent. However, we send you by mail, under separate cover, another lot, and trust they will reach you safely. If not, please advise us.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/26/01.

Pioneer Stamp Works,

LaFayette, Indiana.

Gentlemen:-

Your order of the 23rd, with enclosure of $1.00 at hand, and we will give the same our best attention.

We attach circular herewith, describing our Engraving Woods, as you request, and hope to be favored with your future orders. All prices for Engraving Woods are net, except in the case of Maple at 1¢ per square inch, which is subject to a discount of 25%.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

11/26/01.

H P H--P

Mr Chas. Seaton,

Clarence, Iowa.

Dear Sir:-

Replying to your favor of the 24th, instant. We will have no difficulty in cutting your Reglets to the proper length if you will send them to us. You had better cut a sample showing the exact length desired, or we can cut on the point system if you desire us to do so, without your sending us any samples to cut by. We will return as promptly as possible, after receipt.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

11/310

Laudon Electrotype Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 25th. We note your inquiry in regard to Endwood blocks. We can furnish these any size desired and put up in any way. We attach circular, herewith. The price of ordinary engraving blocks of Endwood Maple, is 1¢ per square inch, subject to a discount of 25%.

You will also note Cutting Blocks on attached circular. We can make these any size desired and any thickness. The price of Cutting Blocks, is subject to a discount of 25% also.

We hope to hear from you further in regard to the matter and to have your future order.

Yours truly,

The Hamilton Mfg. Co.

11/26/01.

H P H—P

E. C. Palmer & Co.,

New Orleans, La.

Gentlemen:-

We have your favor of the 22nd, with additional order to be united with other orders previously placed with us. Your instructions were, originally, to hold the order until we received additions, but you do not state in this last order, if we are to make shipment. Kindly advise us regarding the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

311
11/26/01.

J E H—P

Stephenson, Blake & Co.,

London, England.

2324/3227

Gentlemen:-

Your favor of the 12th, at hand, contents noted. In reply will say that after due consideration, we have concluded to bill New York Stands to you according to our revised price list, and hereafter they will be so billed. Heretofore, we have adhered strictly to the original prices quoted you, notwithstanding the fact that several changes have been made in our lists. We believed that you would prefer staple prices and have governed ourselves accordingly.

We fully appreciate your position in having sent out circulars containing revised prices on the New York Stands and we make the change noted above, in order to save you annoyance and expense.

Trusting this will be satisfactory, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/26/01.

J E H—P

2330/3324

Mr. Geo. H. Russell,

Milwaukee, Wis.

Dear Sir:-

Your favor of the 25th, at hand, contents noted. In reply will say that our Mr. Hamilton expects to be at home all this week, and will be glad to see your Mr. Lasche at any time.

Yours truly,

The Hamilton Mfg. Co.

312

306/403

11/26/01.

J E H—P

Bruce Type Foundry,

New York City.

Gentlemen:-

Your favor of the 23rd, instant at hand, contents noted. In reply will say we are at a loss to understand why the Indexed Electrotype Cabinet should have reached you in such poor condition unless it was caused by carelessness on the part of the railroad company. All our goods are packed with the utmost care; we do not see how we could use any more care in crating, and where goods are injured, it is certainly due to carelessness on the part of the transportation companies.

Wood Goods are quite bulky and apt to be damaged if carelessly handled, and it must be expected, that occasionally, a piece will be damaged. Considering the amount of goods we are sending out, however, our claims for damages, are very light. We are not responsible for goods after we have delivered them to the railroad company in good condition, and where goods are damaged, claims should be made by consignees against the transportation company, and there would be no trouble in collecting for such damage.

Yours truly,

The Hamilton Mfg. Co.

313

11/26/01.

J E H—P

11/26/01.

Mr. Chas. Risch,

Port Washington, Wis.

Dear Sir:-

Your order of the 25th, at hand, contents noted. In reply will say that we are now at work on the shelving for Mrs. Rhein and hope to have same completed at an early date. As we understand it, we are to collect the amount of our bill for repairing the shelving, from Mrs. Rhein, and she is to deduct it from the amount of your bill. Is this correct?

Yours truly,

The Hamilton Mfg. Co.

11/26/01.

A H L—P

Chicago:-

We should be pleased to have you obtain the lowest prices on 10 rolls of Wrapping Paper, as per enclosed sample; and also four tons of #3 Red Express, 48 x 60, 300 lbs to the ream, as per sample. Prices to be F. O. B. Two Rivers.

Yours truly,

The H, Mfg. Co.

2 ecs

314

11/26/01.

A H L—P

Pioneer Press Co.,

St. Paul, Minn.

Gentlemen:-

Replying to your favor of the 23rd, will say that your order for Backing will be shipped the latter part of this week, which is the very best that we can do. We have been greatly crowded for the past month, and have been running our shops over time in order to fill orders, and even then we find that we cannot fill orders as promptly as we should like. We trust, however, that this delay has not seriously inconvenienced you.

Yours truly,

The Hamilton Mfg. Co.

11/26/01.

H P H—P

11/26/01.

Mr. Geo. H. Shaw,

Traffic Manager, Can-Northern,

Winnipeg, Manitoba.

Dear Sir:-

Replying to your favor of the 21st. You do not state the size wanted of the Great Northern Ticket Case. We will, however, quote you a discount of 50% from the prices given on the circular, on all sizes and hope to be favored with your order, which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

315

11/26/01.

H P H—P

The Wister Institute,

Philadelphia, Penn.

Gentlemen:-

We propose to furnish you one Library Case, made of Quarter Sawed Oak, with Basswood stained back, and shelves of Elm with Oak fronts, as per understanding with your Mr. Greenman, at a net price of $575.00 F. O. B. Two Rivers. All to be made according to plans and specifications furnished by you.

The Hamilton MANUFACTURING COMPANY.

WOOD TYPE,
AND PRINTERS' WOOD GOODS.

2 97
336

TWO RIVERS, WIS., NOV 27 1901 189

W. O. Clark
Middleton

DEAR SIR:

New York

We enclose ~~Chicago Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order No~~ for

$ 500 00 in payment of your

account invoices as follows:

H P H--P

181

11/26/01.

Kneuth, Nachod & Kuhne,

New York City.

Gentlemen:-

We have your favor of the 23rd, and hope to receive the shipment in question by early date.

There are three lots of sample Cases coming to us, and which we would be glad to have you look after upon arrival; all of these should have arrived before this time. One package has been shipped us by J. C. Pundsack, Barcelona. We have no B/L for this, however. Also two shipments have been sent us from Hamburg. Will you kindly look up these three shipments and report to us at an early date, obliging,

Yours truly,

The Hamilton Mfg. Co.

317

300

11/27/01.

H P H—P

517

Cincinnati Process Engraving Co.,

Cincinnati, Ohio.

Gentlemen:-

A customer of ours, Mr. Thos. Coulter, Lion Blg., Cincinnati, to whom we sent a box containing 100 feet of Birch Backing, complains that it does not answer his requirements. He finds so much fault with the wood,which was of our usual grade, that we despair of satisfying him and therefore we should like it if you would take this box of lumber off his hands. Very likely when it comes to a "showdown" he will want to retain the lumber. It is thesame thickness that you use, consequently we thought you would have no difficulty in taking it off his hands if he really does not want it.

Will you please send round for the lumber and if he delivers it to you, let us know and we will arrange with you in some way. Kindly let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

318

11/27/01.

H P H—P

2 98/370

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 26th. We have sent the catalog to Mr. R. A. Lambert, Anderson, Indiana, as you request.

We note your inquiry in regard to furnishing the Drew series in Wood Type. We have no doubt but what we can furnish this, but we have no books here in which we can find this style of Type shown, consequently we do not know just what the price would be until you furnish us proof. If you will send us proof, we will give you definite price.

Yours truly,

The Hamilton Mfg. Co.

11/27/01.

H P H—P ÷

2 88/393

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 26th. We have started tracer after our shipment of the 19th, and attach copy herewith. We trust it will be the means of bringing the missing goods to your hands without further delay.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

tra.

11/27/01 319

H P H--P

179

Simplified Account File Co.,

Zanesville, Ohio.

Gentlemen:-

Replying to your favor of the 25th, in regard to Moulding. If you will send this back to us, prepaid, we think we can use it all right in stock, and will credit your account.

We note what you say in regard to carrying stock of your special pieces, but we cannot do this, for the reason that these goods are absolutely worthless to us if left on our hands for any cause. It is our invariable rule not to make special material unless we have a direct order for it in advance.

We will be pleased to execute your orders, as heretofore, in as short a time as possible, or, if you want them carried in stock here, so that prompt shipment can be made, payment can be made at the time of placing your order and shipment made at any time you direct.

Yours truly,

The Hamilton Mfg. Co.

301
320

Caslon Letter Foundry,

London, England.

Gentlemen:-

We enclose, herewith, duplicate B/L and Insurance Certificate for the goods as invoiced you November 5th.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

319

11/27/01.

325

Caslon Letter Foundry,

London, England.

Gentlemen:-

Replying to your favor of the 15th. We have entered your order for the Extension Front Cabinet to be sent to The Wholesale Co-operative Society, The Printing Works, Longsight, Manchester. We will prepay the carrying charges on this, as you direct, and charge you with the freight from New York.

Your order for Window Cabinets with 18 Cases, without steel runs, went forward on the 3rd, and your order for Polhemus Cabinets for Robinson & Sons, of Nelson, and those for McCorquodale, of Dundee, will go forward on Friday, the 29th. The former will go forward as increased by you at a later date from the original order.

We thank you for your order, and awaiting your further commands, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/27/01.

H P H—P

Mr. W. Grobroski,

Plover, Wis.

Dear Sir:-

Replying to your favor of the 26th. We cannot tell whether we can employ you until we know just what you can do. We are always looking for good, steady men, especially those who have had experience in working on machines and are good Cabinet makers or carpenters. There is plenty of work here at the other factories also, as most of them are looking for good men. We have no doubt that if you would come here and look around, you could find employment.

Yours truly,

The Hamilton Mfg. Co.

11/27/01.

H P H—P

300
322

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your favor of the 25th. We find that you are correct and that an error was made in sending you our invoice of the 15th We therefore attach credit herewith, for $100.00 which will straighten the matter out.

Thanking you for calling our attention to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

322
11/27/01.

H P H--P

American Type Founders Co.,
Cincinnati, Ohio.

321/368

Gentlemen:-

We have your order #235, for 10 special Mailing Galleys. These are larger than any plates we have in stock, consequently we must order the brass from Chicago. We hope to find it in stock there and to have it here in two or three days, in which case, we could ship about the end of this week; possibly on Saturday, the 30th. You may rest assured that we will do the very best we can on this.

Thanking you for your order and awaiting your further favors, we remain,

Yours truly,
The Hamilton Mfg. Co.

11/27/01.m

311/489

Stephenson, Blake & Co.,
Sheffield, England.

Gentlemen:-

We enclose, herewith, duplicate B/L and Insurance Certificate for the goods invoiced you November 5th.

Yours truly,
The Hamilton Mfg. Co.

enc.

323
11/27/01.

H P H—P

Mr. Thos. Coulter,

Cincinnati, Ohio.

Dear Sir:-

Replying to your favor of the 23rd, we desire to say that the grade of lumber sent you, which runs from 3" to 10" in width, is the best that we can furnish for the amount charged. (Please note attached circular.) We get out this lumber in large quantities and send it to the largest houses all over the country. They all pay the same price. We can furnish wider lumber, but the price would be 7¢ and 8¢ per foot.

We have written to the Cincinnati Process Engraving Co., of your city, asking them to take this wood off your hands, and we regret to know that the material sent you has not given satisfaction.

Yours truly,

The Hamilton Mfg. Co.

11/27/01

A H L—P

274
350

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 26th, will say we will return the two Padlocks to you and wish you would credit our account on receipt of same. Please send along the three Padlocks with keys all alike, as soon as possible, and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

324/01

A H L—P

C. W. Evans Steel & Iron Co.,

Cincinnati, Ohio.

375/397

Gentlemen:-

We are just in receipt of your telegram advising us that 25 kegs of the nails on our order have been shipped from Pittsburgh. We wish you would have your Pittsburgh mill send a tracer after them and hurry same through as it takes a long time for goods to reach us from that point.

Trusting you will do all in your power to hasten delivery, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/27/01.

H P H—P

Mr. E. V. Norris,

Eau Claire, Wis.

Dear Sir:-

Replying to your favor of the 25th. We attach our circular of Engraving Woods, herewith. All prices given are strictly net with the exception that there is 25% discount for cash on the Boxwood. The Endwood Maple is subject to a discount of 25% with an extra 2% for cash.

We hope to be favored with your order, which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/27/01.

H P H—P

3 2 7 / 3 2 6

Caslon Letter Foundry,

London, England.

Gentlemen:-

We attach, letter herewith, received from Hills & Co., Ltd. of your city, inquiring for Calendar Logotypes. We mail you our sample sheet showing these Calendars, herewith. These prices are supposed to be net to the printer and we allow dealers in this country, 25%. If you can dispose of any of these, we will allow you 33-1/3% from the prices given, F. O. B. New York.

We hope you can make the sale in this instance, and remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

326
11/27/01.

A H I—P

326/639

Wadhams Oil & Grease Co.,
Milwaukee, Wis.

Gentlemen:-

We do not appear to have received any credit memorandum for the empty barrels lately returned to you. Will you kindly look this matter up and send us the credit by early mail?

Yours truly,
The Hamilton Mfg. Co.

11/27/01.

H P H—P

325/328

Caslon Letter Foundry,
London, England.

Gentlemen:-

We attach card, herewith, from a printer at Sheffield, who desires one of the Line Gauges, which we have no doubt you can furnish him. We therefore refer the matter to you as we cannot send them from this country as we have already informed you, except at letter postage rates.

Yours truly,
The Hamilton Mfg. Co.

enc.

J E H—P

11/27/01.

Mr. Robert Camp,

Milwaukee, Wis.

My Dear Mr. Camp:-

I enclose, herewith, a letter just received from Mr. Napier. As we intend to start for Europe about the 15th, of January, I am unable to go into this scheme with Mr. Napier, and thinking that perhaps you would like to go into it with him, I send you his letter.

I think the lay-out is a good one and if all of the parties were congenial, it would be a very fine thing. If you do not care to go in with Mr. Napier and you know of any one else who would, please take the matter up with him. I have given him your address.

With kind regards.

Yours truly,

enc.

11/27/328

H P H—P

313
404

Chicago:-

We have an order for export to South America, which we must protect against rain as it will be carried on mule back over the mountains during the rainy season. We have instructions from the Liberty Machine Co., of New York, to pack this stuff in tarpaulin or waterproof oil-cloth, whichever we can get the cheaper, and which will answer the purpose. We will require about 100 yards. Wish you would look around and getprices, and if you can find just what is required, at a reasonable price, you may send it up at once, as we are in a hurry to get it here.

Yours truly,

The Hamilton Mfg. Co.

11/27/01.

326
491

Caslon Letter Foundry,

London, England.

Gentlemen:-

Goods invoiced you in accordance with B/L #238 went forward on the Atlantic Transport Line S/S Minnehaha which sailed from the port of New York on November 23rd, bound for the port of London.

Yours truly,

The Hamilton Mfg. Co.

11/27/01.

J E H--P

H. W. Caslon & Co.,

Paris, France.

Gentlemen:-

Your favor of the 15th, at hand, contents noted. We have heard from the express company regarding the damaged Wood Type, and they have recommended that the Type be delivered to you upon payment of one-half the freight charges, as per our offer, but I do not know whether the chief of the express company has consented to this arrangement, or not. We have written them again to-day, and will no doubt hear from them in a very short time. In the meantime, we think it would be a good plan for you to call on the agent at Havre, and inform him that we have notified you that the goods are to be delivered to you upon the terms stated above. If he has received instructions, you will no doubt be able to get the goods at once without waiting for further information from us. From the tone of the letter which we have received, we believe you will be able to get the type upon these terms.

We will write you further as soon as we have anything more to report.

Yours truly,

The Hamilton Mfg. Co.

3557 C&K

11/27/01.

J E H—P

Mr. J. H. Gates,

Supt. Am. Mx. Co.,

Milwaukee, Wis.

Dear Sir:-

We wrote you on October 21st, regarding the shipment of Wood Type to H. W. Caslon & Co., Paris. We stated that consignees would take the damaged Wood Type and try and dispose of it, providing you would authorize your agent at Havre to deliver the goods to them upon payment of one-half the express charges. We requested you to let us know by early mail, whether you would instruct your agent at Paris, to this effect. We have had no reply to our letter.

We have now heard from H. W. Caslon & Co., again, asking us to notify them immediately, whether this proposition is accepted, as they thought they had an opportunity to dispose of the goods. Will you please write us direct, immediately on receipt of this, as to what action was taken in the matter? We wish to close this matter up without further delay.

Yours truly,

The Hamilton Mfg. Co.

11/27/01 331

J E H—P

Mr. Frank Mulvaney,

Milwaukee, Wis.

Dear Mr. Mulvaney:-

Your favor of the 26th, at hand, contents noted, also acknowledging receipt of note for $25.00; note dated Nov. 26th, 1901. I enclose, herewith, a check for the amount.

I am glad to hear that you are getting along so well with your work. I was in Milwaukee a week or two ago, but as my time was fully occupied, I could not see you. I expect to leave on January 15th, for a six months trip in Europe, but should you need any funds during my absence, I will arrange with Mr. Jones to keep you going.

Yours truly,

11/27/01.

J E H—P

Mr. James H. Barber, Recorder,

Ivanhoe Commandery #24 K.T.,

Milwaukee, Wis.

Dear Sir:-

Enclosed find express order for $5.00 in payment of my dues, as per enclosed statement, which please receipt and return.

Yours truly,

2 encs.

332

11/27/01.

H P H--P

Mr. E. V. Norris,

Eau Claire, Wis.

Dear Sir:-

Replying to your favor of the 25th. We attach our circular of Engraving Woods, herewith. All prices given are strictly net with the exception that there is 5% discount for cash on the Boxwood. The Endwood Maple is subject to a discount of 25% with an extra 5% for cash.

We hope to be favored with your order, which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

J E H—P

11/29/01.

Mr. A. Gulowsen,

Christiania, Norway.

Dear Sir:-

Your favor of the 14th, at hand and has our attention. We have entered your order for 150 small Cases and same will go forward within a very few days.

We are pleased to know that there is a prospect of increased business soon, and trust that we may receive many orders from you hereafter.

Regarding Reglets and other printing material. We can furnish the French Didot system and are furnishing type and other material cut to this system to customers in France, right along. We should be pleased to receive your orders for material cut to any measurement which you may desire and same will prompt and careful attention.

Yours truly,

The Hamilton Mfg. Co.

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335

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315/376

J E H—P

11/29/01.

Middletown:-

Enclosed, find a letter just received from Mr. Nelson, enclosing one from the New York branch; also copy of my reply.

You will see that this is a "poser" and something will have to be done in order to take care of the Eastern trade in Wood Type more promptly. Of course the question of prices, does not cut any figure with Mr. Nelson. We have provided for that all right so that he is satisfied, as you no doubt understand, but we will have to fill orders from the East, for Type, more promptly and I will see that it is done.

I think Lawrence, who is the one who write this letter, has put himself out a little to prejudice Mr. Nelson against us. I cannot see any object in his writing a letter of this kind. If Nelson should authorize him to do as he wishes, it would result in the American Wood Type Company getting the bulk of their business for Wood Type, but I am sure that Nelson will not concent.

Next time you are in New York, you had better see Lawrence and have a talk with him. I will let you know when I receive reply from Nelson, what he says. Please return the enclosed.

Yours truly,

JEH

encs.

11/29/01.

J E H--P

Mr. R. W. Nelson,

New York City.

Dear Sir:-

Your favor of the 25th, enclosing letter from your New York branch, is at hand, contents carefully noted. Of course the argument put forth by Mr. Waldo, is a difficult one to meet. We know that we are at a disadvantage on Wood Type, being so far away from New York, but the distance is not the main difficulty. The fact is, we have been very much crwwded with orders for the past two months; in fact, we have never been so crowded in the history of our business, and I think this is true of all other concerns. Everybody is crowded and nobody is expected to fill orders immediately upon receipt, under present conditions. The American Wood Type company, being a small concern and not doing scarcely any business at all, is in a position, perhaps, to fill orders, but if the dealers turn their orders for Wood Type in to them instead of sending them to us, they will soon be in the same position that we are, for they have no facilities whatever, for turning out work.

A great many of the delays are caused by type being sent by freight in cars to Middletown and reshipped from there. I would suggest that all orders for type be sent from Two Rivers by express, and I will give positive instructions here at the factory, that orders for New York and other Eastern branches, receive precedence over all others. Usually we can ship a few fonts of type immediately upon receipt of orders or

or within a day or two at the most. Of course on a very large order, we would have to have more time, but on small orders such as your New York house would like to send to the American Wood Type Co., we can fill almost immediately upon receipt.

The delay on this order of Nov. 4th, was caused by a very large order which we were working on for the Detroit Free Press, who were burned out completely, and we gave their order precedence over everything else. This caused some delay on our small orders.

I note what you say regarding the carrying of stock. You are mistaken in supposing that it is a question of stock. Wood Type is not carried in stock at all, but every font is made upon order. Wood Type is put up in so many different ways that it is impossible to carry a stock. No manufacturer of Wood Type has ever attempted it, and it would not be practicable to do so.

I trust you will not authorize your Eastern branches to encourage competition for us and yourselves by diverting trade in Wood Type, to the South Windham concern, and I will promise to see that orders are filled as promptly as possible.

Yours truly,

J E Hamilton

J E H—P

337/398

11/29/01.

Mr. H. W. Nelson,

New York City.

Dear Sir:-

Your favor of the 23rd, at hand, contents noted. In reply will say that we have not changed our instructions to the Keystone people regarding the Richmond Type & Electrotype Foundry. We gave them positive instructions not to sell our goods to the Richmond concern, except at printers' prices. Of course it is impossible to tell what they will do. They will no doubt make some sort of an underhand arrangement so that these people can get the goods through them, but of course we cannot prevent that.

I am afraid that this branch business is going to be the rock on which the price arrangement will be wrecked. I do not like the way things look. Everyone seems to have a mania for establishing branches. I hear all sorts of reports regarding the Inland starting branches throughout the East; B. B. & S. are doing the same, and Wesel is now talking of opening a branch at Chicago. If this thing continues, the old state of affairs will soon prevail and it will the "survival of the fittest". It seems to me that something could be done to straighten this matter out, but I would not know what to suggest.

Yours truly,

J E Hamilton

553
602

J E H—P

11/29/01.

Mr. Geo. D. Hamilton,

Detroit, Minn.

Dear George:-

Yours of the 27th, at hand and I am not surprised at what you say about Albert. I believe now, that if he did not sell the land, he would go crazy. He is the craziest Swede that I ever run across, but I guess they are all about alike. He would cut his own throat in order to spite us if he once got it into his head that he was being abused.

I have just had a talk with Spindler and he says to go ahead and close the deal up so I enclose draft, herewith, for $960.00; $320.00 each for Henry, Spindler and myself. You can fix the deed up to suit yourself and then instruct Albert what you want him to do, and all will be satisfactory at this end.

Am sorry to hear that Gladys is ailing, but hope it is nothing serious.

I am not very much surprised at what you say regarding mother. The older she gets, the more frisky she is, and if she keeps on, I don't know ~~what~~ she will come to. You will have to keep an eye on her and see that she don't get too gay.

I have my hands full now, getting ready to go away, and shall have to give up my quail shooting for this Fall, but I guess I have had about hunting enough for one year.

enos.

Your brother,

Ed

11/29/01.

J E H—P

Hayden, Stone & Co.,

Boston, Mass.

Gentlemen:-

Your favor of the 26th, at hand, contents noted. In reply will say that I would be pleased to have you put my name on your mailing list for pointers on the Copper Market. Any information you can give me regarding ADVENTURE, ARCADIAN, MASS and MICHIGAN will be interesting and duly appreciated.

Yours truly,

J E Hamilton

11/29/1

2 48
362

American D. P. Co.,
New York City, N.Y.
By 100 Kerner Parks 45 X 65
Returned

6750

"B"

1/29/1

American D. P. Co.,
Pittsburgh, Pa.

37

By overcharge on invoice of 11/7/1

472

"B"

343

TWO RIVERS, WIS., NOV 29 1901 189

Arpin Hardwood Lbr Co
Bruce Wis

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft
Am. ~~Ex. P. O. Money Order~~ No. ..... for
$ 282 96 in payment of your
account invoices as follows:

11/4	33211	
Freight	4338	
	288.73	
2%	5.77	
	282.96	

TWO RIVERS, WIS., NOV 29 1901 189

Hemwood Lbr Co
Wausau

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft
~~Am. Ex. P. O. Money Order~~ No. ..... for
$ 103 36 in payment of your
account invoices as follows:

11/5	13514	
Freight	2967	
	105.47	
2%	2.11	
	103.36	

57

344

TWO RIVERS, WIS., NOV 29 1901 189

Standard Oil Co.
Milwaukee

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ ..... in payment of your
account invoices as follows:

11/12 5 75
11/20 5
5 70

TWO RIVERS, WIS., NOV 29 1901 189

Crucible Steel Co
Pittsburg Pa

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 17 23 in payment of your
account invoices as follows:

11/12 17 51
20 35
17 23

TWO RIVERS, WIS., NOV 29 1901 189

Peerless Belt Lacing Co.
Philadelphia

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 3 00 in payment of your
account invoices as follows:

11/20 3 00

345

TWO RIVERS, WIS., NOV 29 1901 189

Detroit Emery Wheel Co
Detroit, Mich

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order~~ No. ..... for

$ 12 64 in payment of your

account invoices as follows:

11/12	1790	
	20% . 26	
	12 64	

274/357

TWO RIVERS, WIS., NOV 29 1901 189

L. A. Meyn Co
Milwaukee

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex. P. O. Money Order~~ No. ..... for

$ 5 00 in payment of your

account invoices as follows:

11/27	5.00	

TWO RIVERS, WIS., NOV 29 1901 189

The Bristol Co
Waterbury Conn

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order~~ No. ..... for

$ 3 30 in payment of your

account invoices as follows:

11/27	3 30	

346

NOV 29 1901

TWO RIVERS, WIS., ... 189....

Saml. J. Shuniier & Sons

Milton, Pa

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ Draft

Am. Ex. ~~P. O.~~ Money Order No. ..... for

$ 16 in payment of your

account invoices as follows:

11/7 16.1

16
8.44
.05
776

NOV 29 1901

TWO RIVERS, WIS., ... 189....

H. Jas Bayne Co

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order No.~~ Stamps for

$ 0 20 in payment of your

account invoices as follows:

11/4 .70

NOV 29 1901

TWO RIVERS, WIS., ... 189....

A. Droste & Son

Manitowoc

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order No.~~ Check for

$ 2 45 in payment of your

account invoices as follows:

11/16 2.50

2% .05

2.45

TWO RIVERS, WIS., NOV 29 1901 189

Jno Schultz
Manitowoc

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~ Check
~~Am. Ex. P. O. Money Order~~ No. ..... for
$ ..... in payment of your
account invoices as follows:

11/13 3.00

TWO RIVERS, WIS., NOV 29 1901 189

Edamy Oil & Lub Co.
Mew

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~
~~Am. Ex. P. O. Money Order~~ No. Stamps for
$0 25 in payment of your
account invoices as follows:

11/13 .75

TWO RIVERS, WIS., NOV 29 1901 189

E C Atkins & Co.
Indianapolis

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~
~~Am. Ex. P. O. Money Order~~ No. Stamps for
$0 07 in payment of your
account invoices as follows:

10/15 3 75
Cr 10/8 3 66
.07

348

NOV 29 1901

TWO RIVERS, WIS., 189

International P. R. Co.

Binghampton

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~ ~~Am. Ex. P. O. Money Order~~ No. Stamps for

$0.52 in payment of your

account invoices as follows:

11/11 52

680

TWO RIVERS, WIS., NOV 29 1901 189

Jno Meunier Lum Co.

Mew

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~ ~~Am. Ex. P. O. Money Order~~ No. Stamps for

$0.67 in payment of your

account invoices as follows:

11/9 .67

759

TWO RIVERS, WIS., NOV 29 1901 189

K Nindecken Co.

Mew

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~ ~~Am. Ex. P. O. Money Order~~ No. Stamps for

$0.27 in payment of your

account invoices as follows:

349

TWO RIVERS, WIS., NOV 29 1901 189

South Bend Toy Mfg Co

South Bend

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~

~~Am. Ex. P. O. Money Order~~ No. Stamps for

$0 60 in payment of your

account invoices as follows:

11/16 .60

8 37

TWO RIVERS, WIS., NOV 29 1901 189

Wooden Duck Bait Co

South Bend

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~

~~Am. Ex. P. O. Money Order~~ No. Stamps for

$0 50 in payment of your

account invoices as follows:

10/16 .50

350

11/29/01

A H L—P

3 2 3 / 3 8 8

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

Your favor of the 28th, is at hand, contents noted. In reply will say it will be all right for you to order up half a dozen of the Arkansas Oil Slips, 6" long, and send half a dozen of the 4" which you have in stock, with other goods coming here.

We note what you say in reference to Turkey Oil Slips. We intended ordering the regular Turkey Oil Stones, the same as we have been getting of you right along, and you may fill the order accordingly. As you only have 5/12 dozen, you may send what you have and cancel the balance of the order or include them in the next order, as you state.

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

A H L—P

American Type Founders Co.,

Los Angeles, Calf.

Gentlemen:-

Referring to your order of the 20th, will say that we find we have all the measurements for the Cutting Sticks ordered, with the exception of the 32" ADVANCE. Will you kindly give us this by return mail, and greatly oblige?

Yours truly,

The Hamilton Mfg. Co.

A H L—P

11/29/21.

Hudson-Kimberly Co.,

Kansas City, Mo.

Gentlemen:-

Your valued order of the 25th, is at hand and has our attention. We note that you order 300 Cutting Machine Sticks, 34" long. Will you kindly advise us whether you wish our Patent Cutting Strips, or whether you wish a regular size Stick?

We also note that you have ordered one wood part for one of our Patent Cutting Sticks. It will be difficult to make this from the particulars which you give us, and the best thing would be for you to return the old Cutting Stick, or at least the iron part of it, as it would be impossible for us to bore the holes in the wooden part to correspond with the holes in the iron which you have. Furthermore, we will not know on which side the clamp is to go. If you do not care to return the old Stick or iron, we wish you would fill out the enclosed list of particulars upon receipt of which we will be able to make the wooden part all right, but we will not be able to put in the holes for the screws, for the reason above stated.

Awaiting your reply, we remain,

Yours truly,

enc.

The Hamilton Mfg. Co.

352

11/29/01.

A H L—P

Agent American Express Co.,

City.

Gentlemen:-

On the 20th, we made a shipment to the "News" , Shenanadoah, Penn. We find that an error was made in shipping the goods to Shenandoah, and that they should have gone to Shamokin, Penn. Will you kindly instruct the express agent at Shenandoah to have same forwarded to Shamokin?

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

A H L—P

Dauchy & Co.,

New York City.

Gentlemen:-

Replying to your favor of the 27th, will say that we have instructed the express agent to have the package for the "News" Shenandoah, Penn., forwarded to the "News", Shamokin, Penn.

Yours truly,

The Hamilton Mfg. Co.

A H L--P 11/29/01.

Gugler Litho. Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 23rd, will say we should be pleased to have you quote us your very lowest price on 25000 Envelopes, and 25000 Letter Heads, 15000 of the full size and 10000 of the two-thirds size sheets.

Awaiting your early reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

A H L--P 11/29/01.

Miehle Ptg. Press & Mfg. Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 27th, will say that we have received the blue prints for the CC "Perfection" and return the old blue prints, herewith.

Yours truly,

The Hamilton Mfg. Co.

enc.

COPYING INK.

354

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wis
3. Business? Mfgr. Pkg Supplies

3/1/30

THE INJURED PERSON

4. Name? R. Sambert 5. Age? 26 6. Has he wife and children? No.
7. Weekly Wages? 7.50 8. Occupation? Machine Hand
9. Address? Two Rivers Wis

10. (*a*) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes
    (*b*) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? Making galleys
12. How long employed prior to accident? 3 Mo.
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Saw
14. Was it sound and in good working order at the time of the accident? Yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? Yes
17. Nature of injury? Cut of from tip right eye
18. Estimated duration of disablement? 1 Wk.
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (*a*) What instructions as to his duties had he received? Regular
    (*b*) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr. Farrell City
23. Was he taken home or to hospital? Home 24. If to hospital, state its name?
25. Is he still in hospital or has he been discharged? —
26. Has he returned to work? If so, when? —
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? —
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? —

Form L, 138 20202

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 2 P.M 11/26 30. Place? P River (Give Town) Hamilton (Give Department)

31. If others were injured give their names and addresses, —

32. Name and address of foreman in charge? D Nurse city

33. Has he power to engage and discharge workmen? yes 34. Or is he only an ordinary working foreman? —

35. Where was foreman at the time of accident, and what was he doing? On same floor attending repair work

36. Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? C. Ripple city

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. No

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? No

39. (a) Was the accident due to want of ordinary care on part of injured party? —
(b) Or to negligence of any other person; if so, of whom? —

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? ✓

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

A piece of brass flew into his right eye while sawing brass

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

P. L. Hamilton Mfg Co.
Signature of Emyloyer

Date of Notice 11/29 1901

322

Page Image
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356

UWDC
University of Wisconsin Digital Collections

345/680

11/29/01.

A H L--P

Detroit Emery Wheel Co.,

Detroit, Mich.

Gentlemen:-

Your favor of the 27th, instant at hand, contents noted. In reply will say we note that the wheels were shipped on the 13th, but at this writing, we have not received them, neither have we received invoice for same. Will you kindly look this matter up and if they were shipped as you state, have tracer started after them to hurry them along as we must have them without further delay.

Yours truly,

The Hamilton Mfg. Co.

358

2 76
3 75
11/29/1

American F. F. Co.
St Louis, Mo

ALG

By allowance on inlet
sent wrong height

500

"B"

The **Hamilton**
MANUFACTURING COMPANY.

WOOD TYPE,
AND PRINTERS' WOOD GOODS.

NOV 29 1901

TWO RIVERS, WIS., ... *189*....

Miss A Hamilton
Lockport NE

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... *for*

$ 25 37 ..... *in payment of your*

account invoices as follows:

as usual

359

11/29/01.

104

H P H—P

Johnson Electric Service Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 18th. Since writing you, we have had all kinds of weather; it has been quite cold, and is now quite warm again.

The piping seems to be all right, but the trouble is, as I have already written you, that the thermostat in the dining room seems to control the dampers on the furnace, exclusively. I did find at one time, that the thermostat in the other rooms, closed the dampers, but the rooms had become very cold and I am inclined to think that the thermostats might control the dampers under extraordinary circumstances, but under ordinary conditions they certainly do not. I have made many experiments and tried them time and time again, but it is always the same. The dining room thermostat does all the controlling and the result is not satisfactory'

My brother, also, has one of your old outfits in his house, and there are three thermostats connecting with the dampers on his furnace. His works perfectly and the dampers on the furnace remain open until cut off by the last one of the thermostats to work, and are opened by the first one to act, as they should be.

It seems to me that it will be necessary to have one of your men look over my system and put it in proper condition before I can get satisfactory results from it.

Yours truly,

782

11/23/01.

H P H—P

The Mueller Mfg. Co.,

Decatur, Ill.

Gentlemen:-

Replying to your favor of the 27th. You do not state what kind of Cabinets you require. The size Cases given by you, 19-5/8 x 25-1/4 is special size; that is, we do not make a regular Type Case after these dimensions, but we would have no difficulty in doing so if you want them that size.

You do not state what you propose using the Cabinets for—whether for ordinary Type purposes, or for storing electrotypes. Please give us full information on the subject and we will be pleased to quote you prices on anything that you may desire. We attach circular, herewith, of our Indexed Electrotype Cabinet, and quote you a discount of 25% from the prices given on the circular F. O. B. Two Rivers.

We await your reply and in the mean time, remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

11/29/01.

H P H—P

Mr. J. J. Brown,

Pur. Agt. Old Dom. S/S Co.,

New York City.

Dear Sir:-

Replying to your favor of the 25th. You will find by referring to circular of Tariff Filing Cases, copy of which we mail you under another cover, that all dimensions are given for the Tariff Filing Case. The size of the compartments is 9 x 12" which will take in the regular Tariff Sheets. We would have no difficulty, however, in constructing these Cases with larger or smaller compartments. The length of the single tier Cabinet, is 16" and the width 14-1/2", as you will note in the catalog. Each tier, as regularly made, has 34 shelves. We could make Cases with a greater or less number of shelves, if desired.

We attach discount sheet, herewith, applying upon all of our Cases, and we will make these prices F. O. B. Middletown, N. Y.

Awaiting to hear from you in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

dis.

342
398

H P H—P

11/29/01

American Type Founders Co.,

New York City.

Gentlemen:-

The 100 Koerner Drying Racks with solid bottoms, about which we have had considerable correspondence with you lately, have just been received. There seems to be a sort of "hoodoo" following these Racks, continually, and we note that you have not shipped in a way that was most advantageous to us. You will recollect that we instructed you to prepay the charges on this shipment and charge same to our account, getting the lowest possible rate. You acknowledged receipt of our letter and stated that this would have your attention. Notwithstanding this, instead of shipping via the most direct route—which would be across lake- you have shipped via Chicago, and did not prepay. We have a charge against us here, of $23.52 for freight; 6.72 of which is freight from Chicago to Two Rivers, and which would have been saved to us had you shipped across lake as the rate from the East, when shipped that way, is the same as to Chicago.

Will you kindly investigate the matter and report, and if your instructions have not been followed, will you please put in a claim for the overcharge?

We attach credit, herewith, for the 100 Racks, as originally billed you.

Yours truly,
The Hamilton Mfg. Co.

enc.

11/29/03

H P H—P

128

Williams, Brown & Earle,

Philadelphia, Penn.

Gentlemen:-

Replying to yours of the 27th, will say we do not manufacture rubber stamp alphabets. We furnish material to rubber stamp manufacturers such as Mouldings, Stamp Boxes, Grooved Type Holders etc. but this is as far as our trade in this line extends. We attach circular herewith, describing these goods.

There are, however, a great many rubber stamp manufacturers scattered about the country, and there are several in your city. The Superior Rubber Type Co., of Chicago, are one of the largest concerns in the country and we have extensive dealings with them.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

H P H—P

329

The International Syndicate,

Baltimore, Md.

Gentlemen:-

We attach credit, herewith, for the 100 feet of wood sent you in error. We have already credited you with the item of $1.29 freight, which will straighten the matter out. The Maryland Engraving Co., will take the wood, and we ask you to kindly deliver the same to them, and oblige,

Yours truly,

300/407

H P H--P

11/29/01.

Agent C. & N. W.,

City.

Dear Sir:-

We have again heard from our customers, The Great Western Type Foundry, Kansas City, Mo., in regard to that shipment of November 15th, and they inform us that the goods arrived over the Missouri Pacific instead of via the C & A as routed. They further state that the shipment was undoubtedly carried to Omaha by the North-Western instead of being turned over to the C & A at Chicago, as routed by us. We therefore ask you to take this matter up further with your road, and ascertain what right they had to divert this shipment and get us into trouble with our customers.

This is not the first time that this has happened and we must ask your road to see that our shipments are carried forward according to our instructions in the future, if we are to continue to favor you with the bulk of our freight.

Kindly let us have your reply to this as soon as possible, and oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

201 4820

11/29/01.

United Brethern Pub. House,

Dayton, Ohio.

Gentlemen:-

Replying to your favor of the 25th. The amounts of our invoices to you for the Backing Wood sent, are correct as they now stand. We therefore cannot see how you can object to them as rendered. You certainly would not want to take advantage of an error we made in billing, originally.

In regard to the quality of the wood. This was ordered and sent in one inch widths. If you will note attached circular, you will see the price is $6.00 per hundred feet only when ordered not thicker than 7/8 and not wider than regular which is from 3" to 10". On one of your past orders, the price as billed to you was 8¢ per foot, as it was special height and special width; each raising the price 1¢ from a 6¢ basis. In this present instance the height was regular and the width increased. Therefore the price of 7¢ is correct and we could not under any circumstance bill at a lower figure without subjecting ourselves to an actual loss as the priceson this mounting wood are very close and we cannot shave them in the least.

If you have any wood in this lot which is under the widths ordered by you, you are at liberty to return it to us, and we will credit your account with the amount returned, but we think you will find the

widths run as ordered.

We feel that we are right in this case and that we are perfectly justified in asking what is due us. If we had made an error we would be perfectly willing to stand the loss, but because part of the shipment was billed to you at the wrong price by one of our billing clerks, it does not seem reasonable on your part to ask us to put in the whole shipment on that basis simply on account of this clerical error.

We appreciate your business and look for a continuance of your valued orders, but at the same time we feel that it is good policy to maintain our position when we know that we are right. We have but one price to all our customers and you are paying us just what the largest houses in the country are paying; no more nor no less.

We trust upon further consideration you will credit our account as per the invoices which we have rendered you.

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

H P H—P

American Type Founders Co.,

Boston, Mass.

73 526

Gentlemen:-

Replying to your favor of the 26th. The five special Mailing Galleys were being held for shipment to you with other goods. We have an order for Wood Type ordered to go to you direct, by express, and which will leave here to-day. We will include these five Galleys, so that they will reach you very soon after you receive this letter.

Trusting that this will meet with your approval, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

Maryland Engraving Co.,

Baltimore, Md.

Gentlemen:-

Our Mr. D. S. Moses has informed us that you will take a box of Backing Lumber now in possession of the International Syndicate of your city, but that you decline to pay any freight charges and will take it at straight $6.00 for the one hundred feet. We therefore attach invoice, herewith, for the amount and have credited the International Syndicate the amount of our charge to you plus the $1.29 freight which they paid on the wood, the freight part being assumed by us.

Trusting that this is satisfactory and that you will call for the wood, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

H P H—P

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Replying to your favor of the 27th. We have taken the matter up vigorously with the Chicago & North-Western and have written them as per attached copy. As soon as we hear anything, we will advise you.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

Jas. F. Aten & John M. Gernest,

Bellevue, Ohio.

Gentlemen:-

Replying to your favor of the 27th. We have returned your drawing under another cover in this mail, as requested. We will have no difficulty in constructing these boards for you, but we would like to see the working model before quoting and request that you send this on to us, as you suggest. Also inform us if you wish us to furnish the iron work; we could make complete or just the wood part as desired. Kindly give us full particulars in regard to any details to which you wish to call our attention, and oblige,

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

H P H—P

American Type Founders Co.,

Cincinnati, Ohio.

3 2 2 / 4 0 7

Gentlemen:-

We have your order #237 for six Lignumvitae Mallets which will have our attention. We note your foot-note in regard to delay in orders Upon investigation, we find that your orders are nearly all filled, and that the oldest one we have is one of the 20th. This order will go forward to-morrow, and calls for Stone Frame and other goods— your order #224.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

2273/464

11/29/01.

H P H—P

John Dickinson & Co.,

Cape Town, S. Africa.

Gentlemen:-

We have your favor of the 30th, of October and in reply will say we note what you say in regard to crating Form Racks and this will have our attention in the future. We were under the impression that measurements were taken from the large end on articles of this kind, and that there would have been no saving in space charge by crating other than we did. We have given the necessary instructions to our packing department, so that we think you will have no further cause for complaint

In regard to discount on Wood Type. We believe that you write us under a misunderstanding. We call your attention to your letter of November 28th, 1900 in answer to our letter of October 30th, o the same year, wherein we voluntarily brought to your attention the matt of discounts on Wood Type and asked you if it would be any advantage to you if we made you lower prices. Your reply was, that in your opinion it was not a matter of prices which restricted the sales, but was owing entirely to lack of advertising our Type faces, and you stated that you preferred to allow discounts to remain as they were and for us to make up the difference in sending you special catalogs at our expense. Upon receipt of your letter, we entered your order for 2000 specimen books, which has been executed and they are now in your hands.

We want to do what is right with you, but there seemed to have been a clear understanding between us at that time, and we believe that when you wrote us under date of October 30th, 1901, you had forgotten your letter of November 28th, 1900. Kindly let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

H P H—P

318/393

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

In regard to the missing Stand on our shipment of 10/31. There seems to be a question in regard to this. We hold a receipt for the shipment in full, and the Goodrich agent claims to have checked this out one short. We therefore think the best way to settle the matter, is to send you a new Stand to replace the shortage, and have asked the Goodrich Company to deliver this to you without charge for carriage. If the other Stand should happen to turn up at any time, ple advise us.

This Stand will go forward to-day.

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

304/390

H P H—P

Es Steiger & Co.,

New York City.

Gentlemen:-

We have your favor of the 25th, enclosing samples of Tablets, B/L for lumber shipped etc. Your order #1638 has been entered and samples have been received. We are going to attempt to ship part of this order to reach you by December 12th, as you request, but in order to do so, the goods should leave here not later than the 2nd, which is Monday.

Inasmuch as it requires special stock to cut these Blocks from, we will find it difficult to get the material ready in so short a time, but we will send them forward at that time if it is in any way possible. We also expect to ship the balance, completing this order, about the 7th.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

H P H—P

352/649

Dauchy & Co.,

New York City.

Gentlemen:-

Replying to your favor of the 26th. We have started tracer after shipment of the 29th, and attach copy herewith, as you request.

Yours truly,

The Hamilton Mfg. Co.

240
421

11/29/01.

H P H—P

Southern Printers Supply Co.,

Washington, D. C.

Gentlemen:-

Your letter of the 23rd, to our Middletown, N. Y. house regarding the font of Reglet for the Dorsey Stone Frame, sent to your customer, Mr. Jos. J. Stone, has been referred to us. We return your customer's letter, herewith, and desire to say that the theory advanced by him, is wrong. The price of a font of Reglet which goes into a Dorsey Frame, is $14.00 list, subject to usual discount to you and to your customer. You know yourselves, that there is only one price on this and that the price is correct. This price is based, not upon the number of pieces, but upon the actual number of yards it takes to cut thi Furniture.

Possibly your customer has not figured the amount of Reglet, correctly, as you will note that there are two sections in the Dorsey Frame— one on each side of the Rack. The price cannot be reduced, as you will understand, and if your customer does not want to keep the Furniture at $14.00 list, he can return it to Middletown, as we have directed, and it will be all right.

Hoping that you will have no difficulty in adjusting the matte with him, and awaiting your further favors, we remain,

Yours truly,

enc.

The Hamilton Mfg. Co.

H P H—P

336 378 01.
405

Middletown:-

Again referring to your order #11561 for the 12 Laminated Boards 26 x 38. After reading Moses' letter we are inclined to think belief that the price at which he sold them, is correct, but he should not have stated that these were to be absolutely clear stock for paper pressing purposes. If he had ordered ordinary Laminated Boards, this size, and requested us to see that they were quite perfect and smooth, there would have been no difficulty.

You had better write him that he can continue to take orders at this price, and to order them as above, so that our men will not fill them with regular Press Board stock. If we should put the price up to regular Laminated Press Board price, we are inclined to think that the result would be as he suggests, and that we would lose these sales. If too much care is not taken in selecting, there is a profit in them at 20¢ per foot.

Yours truly,

The Hamilton Mfg. Co.

11/28/01.

H P H—P

Photo Elector- and Engraving Co.,

New York City.

Gentlemen:-

We have your favor of the 25th, advising us not to ship any more lumber until further notice. We desire to say that we now have no orders on our books for you, the last shipment being made on the 20th of this month.

Yours truly,

The Hamilton Mfg. Co.

11/29/01.

H P H—P

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 25th. Your order #70 to which you refer, called for 2/3 Yankee Job Cases which has four rows for Case consisting of 28 boxes. The first row, therefore takes the letters from A to G inclusive. What your customer should have ordered, is our regular 2/3 Cabinet which has eight boxes in each row and which therefore would take the letters in the first row from A to H inclusive, as desired by your customer.

You can find the regular Cabinets in stock at Middletown and in case your customer desires to make the change, possibly you could use the other Cabinet containing Yankee Job Cases, by placing it on some other order, but if you could not, we have no doubt but Middletown would be able to use it in their stock. We therefore suggest that you take the matter up with them.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

375

358/405

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 27th. While the cost to us of cutting down the Reglet would not exceed 75¢ as we have already written you, we will allow you a credit as suggested, of $5.00 rather than have the material returned to us here, and subject you to the loss of the time which it will require in coming here and going back to you. We cannot understand how the error occurred and regret it exceedingly, and trust that nothing of this kind will come up in the future. We attach credit, herewith.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

American Type Founders Co.,

Pittsburgh, Penn.

342/461

Gentlemen:-

Replying to your favor of the 26th. We find that you are correct and that an error was made in billing you for the Letter Board Cabinet in our invoice of the 11/7. We attach credit herewith, for $4.72 which will straighten the matter out.

Thanking you for calling our attention to the error, we rema

Yours truly,

The Hamilton Mfg.Co.

enc.

H P H—P

Chamberlain Medicine Co.,

Des Moines, Iowa.

Gentlemen:-

We have your favor of the 28th, with three proofs attached. These are faces cut from our regular catalog and we will have no difficulty in furnishing them, made up as you suggest; that is, by furnishing you #2 with Border like #1. Our #385, proof of which we attach, herewith, seems to be just what you want in this instance. It comes under Class "R". #3 can be furnished without the little points, as you suggest, and the price would be the same as regular, coming under Class "Q". These can be furnished in any size desired, and you will find prices given forall sizes in our catalog.

We have no specimen book showing these faces in other sizes than proofs which you submit, and which we return herewith.

Hoping to be favored with your order, which will have our careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

encs.

11/29/0

H P H—P

Harris Automatic Press Co.,

Niles, Ohio.

Gentlemen:-

Replyingto your favor of the 26th. We have started tra after the shipment of Furniture on your order 2158. We trust you received it by this time.

Yours truly,

The Hamilton Mfg. Co.

tps.

H P H--P

11/29/21.

377

The Akron Wood Working Co.,

Akron, Ohio.

Gentlemen:-

Replying to your favor of the 26th. We attach our Desk circular herewith. We could furnish you Desks in the white, if you preferred them that way. If you do not find just what you require on attached circular, we could build you any special Desk that you may want and will quote you prices upon receipt of drawings and specifications.

We do not make cheap Desks or Desks to compete with the cheap, flimsy Desk with which the market is flooded. If you are looking for something of that kind to make a drive on, we cannot supply you. Our Desks are all well built, of good material, strong and substantial, and thoroughly reliable in every way.

Hoping to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

.11/29/

H P H--P

260

1468

Chicago Newspaper Union,

Sioux City, Iowa.

Gentlemen:-

Replying to your favor of the 27th. We attach tracer, l
with, which we have started after the missing crate of Stands on
shipment of the 19th. We hope that this will be delivered to y
without further delay.

Yours truly,

The Hamilton Mfg. Co.

enc. tra.

Form Sheet
Sent to F. E. Stockman
Oct 1st 1901

H P H—P

Mr. F. S. Munson,

Loudonville, Ohio.

Dear Sir:-

Replying to your card of the 27th. We do not furnish Stamps, but only Mouldings etc. We attach circular herewith, which will give you the prices on the 1/4" Moulding in the various styles of finish. The discount on Mouldings in the White, is 33-1/3%; Mouldings Varnished, 25% Mouldings Polished 10%. Your order would have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/29/01.

H P H—P

The Challenge Machinery Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 26th. We do not furnish Strips with our Patent Cutting Stick unless they are specially ordered. The price of the Strips is entirely separate from the body piece. If no Strips are ordered, we usually put in one to fill up the slot in body piece, but that is all.

We have entered your order for a dozen Strips which will be forward at once.

Yours truly,

The Hamilton Mfg. Co.

363
871
11/30/11

International Syndicate.
Baltimore, Md

By 100 feet Bih Banking "B" 600

TWO RIVERS, WIS., NOV 30 1901 189

H. Meyer Co
Sheboygan

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft
Am. Ex. P. O. Money Or[illegible] No. for
$ in payment of your
account invoices as follows:

10/5	4015	
10/19	6155	
10/24	649	
10/25	3501	
11/4	20 82	
11/7	34.30	
11/12	44.30	
11/20	39.36	
11/27	11 74	
11/25	3633	33 6.08
Cr	124	
By Freight	35	
	11	
	12	
	65	455
		31 55 33
9/23		30 75
		31 62.28

95
600

Please acknowledge receipt and oblige,

Yours truly,

380

NOV 30

TWO RIVERS, WIS., 189

Frankfurt Allen Co.
Milwaukee

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. for
$ 92 38 in payment of your
account invoices as follows:

11/11	696		
10/23	1975		107.26
10/24	305		
10/26	2130	11/9 cor & mouse	175
11/2	2570		109.01
11/3	1132		
11/3	1350	11/4 cor fuse	14.75
11/5	38		94.26
11/13	433	2%	1.88
11/21	209		92.38
11/20	469		
11/21	66		
11/21	46		
11/21	132		
11/16	1761		
	10407		

AND PRINTERS' WOOD GOODS.

NOV 30 1901

TWO RIVERS, WIS., 189

G W Jones Lumber Co
Appleton

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. for
$ 1567 06 in payment of your
account invoices as follows:

		Freight
11/8	272.36	24.12
11/8	284.08	29.89
11/21	404.10	45.20
11/15	247.98	26.74
10/25	94.52	23.40
10/31	83.04	
11/24	127.11	
11/13	54.08	21.60
11/11	307.48	30.40
	1609.15	196.35
freight	1435	
2% 1/6	1976	1911
	1509.04	
2%	31 98	
	1540.92	

381

TWO RIVERS, WIS., NOV 30 1901 189

Wisconsin Lumber Manufg Co
Grand Rapids Mich

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 65.50 in payment of your
account invoices as follows:

10/31 65.50

TWO RIVERS, WIS., NOV 30 1901 189

Packard Lumber Co
Milwaukee

685

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 11.30 in payment of your
account invoices as follows:

10/30 11.31

Please note error in this bill.

TWO RIVERS, WIS., NOV 30 1901 189

Hoffman & Billings
Milwaukee

685

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 16.98 in payment of your
account invoices as follows:

11/7 16.98

382

TWO RIVERS, WIS., NOV 30 1901 189

H Mueller & Co

Mlew

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. for
$ 73.00 in payment of your
account invoices as follows:

11/15	15 00
11/11	10 50
10/29	47 50
	73.00

TWO RIVERS, WIS., NOV 30 1901 189

Loring Coes & Co

Worcester Mass

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. for
$ 4 76 in payment of your
account invoices as follows:

11/13	5.76
Freight	100
	4.76

TWO RIVERS, WIS., NOV 30 1901 189

67 Hubbard & Co

Milwaukee

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. for
$ 67 in payment of your
account invoices as follows:

11/22	40
11/15	15 71
	55.71

383

TWO RIVERS, WIS., NOV 30 1901 189

Brady Bros
Detroit

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 75 12 in payment of your
account invoices as follows:

1/6	80 25	
Freight	1 50	
	48 72	

AND PRINTERS' WOOD GOODS.

TWO RIVERS, WIS., NOV 30 1901 189

Smith Premier Typ Co
Milwaukee

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 7 50 in payment of your
account invoices as follows:

10/31	7 50	

697

TWO RIVERS, WIS., NOV 30 1901 189

Wm S McLean Mfg Co
St Louis

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 11 60 in payment of your
account invoices as follows:

11/5	11 60	

H P H--P

11/29/01.

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

Replying to your favor of the 27th, in regard to Cabinets and Galleys for carrying Type Founders' Sorts. We call your particular attention to our Handy Galley Cabinet shown on page 18 of our catalog. This is the best arrangement, in our opinion, for carrying sorts, and in adopted by all branches of the American Type Founders Co., and Barnhart Bros. & Spindler, in this country. We have sold hundreds of them and many thousands of the Galleys, and they seem to be giving universal satisfaction. If this does not meet your requirements, tell us just what you will require, and we will quote you prices upon any special piece of Furniture that you may want.

In regard to price of Double Depth Cases and Racks. The Cases would be just twice the regular list price and the price of Racks for holding Double Depth Cases, would be the same as regular; that is, we would make the Racks the usual size with runs to take as many of the deep Cases as possible.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

385
501

A. H. L. -D. 11/30/01.

Wm. Frankfurth Hardware Co.,

Milwaukee, Wis.

Gentlemen:-

Referring to your invoice of the 11th for the goods ordered by us, our order No. 13257 we find that the 24 doz. 1-1/2" steel narrow butts have the loose pins and we cannot use the butts this way and will have to return them.

We wish you would send us some of the others at the earliest possible moment in place of them. Awaiting your reply we remain,

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D. 11/30/01.

559
587

American Bicycle Co.,

Chicago, Ill.

Gentlemen:-

We returned to you two wheels of one of your makes a few days ago to be over hauled and repaired.

Kindly let us know when you can return these as our customers are desirous of using the wheels as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

386

3/18
498

A. H. L. -D. 11/30/01.

Port Washington Foundry,

Port Washington, Wis.

Gentlemen:-

We trust that you have been able to make us a shipment of pulls by this time in accordance with our understanding by telephone.

We are entirely out of them again and hope some of them will arrive by Monday next, at any rate we hope that you will be able to ship by that time. Let us hear from you as to how you are getting along with them and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

11/30/01.

A. H. L. -D.

Norton & Son,

New York, N. Y.

Gentlemen:-

We enclose herewith shipping receipt and shipping particulars for four crates of wood type which we have sent in your care to be forwarded to Edwards, Dunlop & Co., Ltd, Sydney, New South Wales, in accordance with instructions received from our customer,

Goods are to be insured for $540.18 These are all the shipping instrictions which we have, but we presume you have received instructions from them as to how goods are to be forwarded from New York.

Yours truly,

The Hamilton Mfg. Co.

11/27/01.

J E H—

Mr. Ernest Napier,

East Orange, N. J.

My Dear Mr. Napier:-

I have your favor of the 25th, instant and note contents. In reply will say that myself and family instend to start for Europe for a six months trip, on January 22nd. We sail via the steamer "AUGUSTE VICTORIA" for the Orient, so I will not be in Florida this Winter.

I think your plan of building a house-boat, etc. is an excellent one and I should like to be with you, but owing to reasons stated above, this will be impossible.

I have seen Mr. Camp only once since my return; I called upon him about a month ago at Milwaukee. I do not know whether he intends to go to Florida this Winter, or not; he said he might conclude to do so. I have written him, giving your address and he may conclude to go in with you.

I am sure that you will enjoy the boat very much and nothing would please me more than taking a hand if it was so that I could spend the time in Florida every Winter, but I have to steal away from business whenever I get a chance and am not in a position where I can make permanent arrangements. We have thought of you a great many times and especially when we have been out in our new 25 ft. Launch. I received a catalog from the Gas Engine & Power Co., last June with your name

marked on same. I presume that you gave them my name. I immediately opened up correspondence with them and the result was that I bought a 35 ft. four horse power Launch, mahogany finished and all complete. I have built a boat-house right at my dock within a stone's throw of my house, and we have had a splendid time with the boat, both on lake and river, until it froze up last week. I now have the boat hauled out for the Winter. I believe that I have the best style of boat and engine on the market and would not exchange for any other.

Both Mrs. Hamilton and myself are enjoying good health, and we are looking forward to our European trip with a great deal of pleasure.

We hope to meet you again in Florida, some time, and renew our acquaintance.

With kind regards to Mrs. Napier and yourself, from both Mrs. Hamilton and myself, I remain,

Yours truly,

J C Hamilton

11/30/01.

H P H—P

A. C. Mailer, M. D.,

De Pere, Wis.

Dear Sir:-

Replying to your favor of the 28th, in regard to the adoption of Free Text Books in our schools. We adopted the system something less than a year ago and the plan seems to be working satisfactorily. It gives satisfaction to the patrons of the school and we believe eventually will be cheaper for the people. Under the free text system, all of the tax payers share the expense, and under any other system the few who use the books pay for them. The books are also used longer under the free text book system, therefore there are fewer books purchased, and this is a saving.

We cannot, as yet, give you definite cost per pupil, as we have not been running a year and we expect the expense will be greater the first year than it will be in succeeding years.

Trusting this information will be of value to you, and awaiting your further favors, I remain,

Yours truly,

President Board of Education.

11/30/01.

371
649

H P H—P

E. Steiger & Co.,
New York City.

Gentlemen:-

The Maple and Walnut Veneer has been received, but we regret to inform you that the Walnut is worthless for the purpose intended. We mail you sample under another cover in this mail, and you will note the difference between this and the Maple. The Walnut is rotary cut and the Maple is sliced and planed. By taking the piece of Walnut and bending it, you will notice that it is full of checks on one side, occasioned during the rotary cutting. This stuff is of no value whatever, for the purpose intended and we cannot use it.

Let us know if we will return this when we are shipping you goods, as it is of no value to us. We have already ordered up the necessary Walnut, to fill this order, from Cincinnati, and will get it here as soon as possible. We will credit your bill less the charge for the Walnut Veneer.

Yours truly,

The Hamilton Mfg. Co.

11/30/01.

H P H—P

Foley Railway Ptg. Co.,

Parson, Kansas.

Gentlemen:-

We have your favor of the 28th, and sample board has also been received. After reading your letter, we were of the opinion that the board had been warped, but upon receipt, we find that it is not warped but lays quite flat, as originally made. The center wood has grown on one side only. This is the side next to the long strip which holds the type forms and against which we presume the type forms are pushed. The other side has not grown and seems to be quite perfect and as originally made. All of the glue seems to have been dissolved on the one side. Now it is perfectly evident that it took dampness to do this. Glue will certainly hold until subjected to dampness. We do not know how the dampness came into the boards, whether from your type forms or in some other way, but the fact that they have been subjected to dampness on one side, is quite evident.

We do not guarantee any board against warping , for we found out long ago that under certain conditions any kind of a board will warp and it is impossible to construct one which will not warp, nor can we do anything which will prevent wood from growing and becoming larger or smaller under atmospheric changes. There is no piece of wood ever grown which will not be larger when subjected to dampness and smaller when thoroughly dried out. For this reason a board is always larger in the

Summer time when there is no artificail heat, and smaller in the Winter time when it is in a building which is artificially heated. This is a matter entirely beyond our control.

We cannot find where we guaranteed the boards we made for you, not to warp, and we certainly would not guarantee them not to change in size when subjected to dampness. We cannot, therefore, agree to send you a new set of boards in place of the old ones, as we cannot see where we have been at fault in their construction.

If you will send the boards in to us we will put them in good condition without expense to you beyond the transportation charges, which, we presume, under the circumstances, you will be perfectly willing to assume.

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/30/01.

American Type Founders Co.,

Portland, Oregon.

Gentlemen:-

Replying to your favor of the 26th. We attach circular of Form Rack, herewith, We presume that this is the circular to which you refer. You do not state how many you can use. Please let us have this information and we will have the circulars printed and send to you with next goods going to you.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P 11/30/01.

318
395

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 29th, in regard to the Rooker Stand sent on your order #8195. We note that you have had this returned to you at Chicago. Our shipping clerk seems to be positive that the correct Stand was sent you as he states that he saw this himself before going out, and that it was properly stamped in stock as Rooker. We thought it possible that your customer really requires something narrower than the Rooker and you had better examine the Stand on its receipt and see if it is really in a standard size Stand. We will hold the matter and not do anything further until we have your reply.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 11/30/01.

370
21
396

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying tonyour favor of the 29th. We have sent the diagram of Yankee Job Case to the Bryan Enterprise, Pembroke, Ga., as you request.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

11/30/01.

367/478

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

We have your telegram of even date in regard to shipment of Galleys on the 20th. We had already taken this up with the transportation company and have again called their attention to the matter, instructing them to get the shipment through as quickly as possible. We think they will succeed in finding and delivering to you without much further delay.

Possibly this shipment also was taken to Omaha via the C & N. W although the agent here seems to be positive that even the first shipment was not sent that way, as he states our instructions are always followed.

You will understand that we are doing everything we can at this end to make delivery, but it is a matter beyond our control and for which we are not responsible. We have written several letters to the railroad company and will have replies to them very soon, and as soon as we have them you will hear from us and we will give you information in regard to what has caused the delay.

Yours truly,

The Hamilton Mfg. Co.

11/30/01.

H P H—P

Bryan Enterprise ,

Pembroke, Ga.

Gentlemen:-

Upon request of Barnhart Bros. & Spindler, Chicago, we are sending you, herewith, diagram showing the lay of the Yankee Job Case.

Yours truly,

The Hamilton Mfg. Co.

enc.

393

11/30/01.

H P H—P

427

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 29th. The type on your order 8263 has not yet been shipped. It goes forward to-day by mail and we trust will reach your customer in time for his requirements.

Yours truly,

The Hamilton Mfg. Co.

11/30/01.

H P H—P

Barnhart Bros. & Spindler,

Chicago, Ill.

393/409

Gentlemen:-

Replying to your favor of the 27th. We have written the Paris Beacon Pub. Co., as per attached copy. We could make a font of type like their sample, but it would be very expensive, and we think if they must have it, it would be better for them to order just the word SEED and order something else in place of the regular font of type.

Yours truly,

The Hamilton Mfg. Co.

enc.

11/30/01.

H P H—P

American Type Founders Co.,

San Francisco, Cal.

251

Gentlemen:-

Replying to your favor of the 25th. We find you are correct and that an error was made and a 3A font and figures sent to you instead of a 4A font. We will send direct to the Tribune Pub. Co., of Oakland, California, enough of the letters #37—30 line to make up the difference, prepaid.

Yours truly,

The Hamilton Mfg. Co.

...AND PRINTERS' WOOD GOODS.

397

NOV 30 1901

TWO RIVERS, WIS., ... 189....

C W Evans Lt Drug Co
Cincinnati

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... for

$ 37 28 ..... in payment of your

account invoices as follows:

3/23 — 3780
Freight 180
3600
2% 72
3528

3 24
6 81

NOV 30 1901

TWO RIVERS, WIS., ... 189....

J. W. Jumiaux
LeRoy, N.Y.

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... for

$ 8 00 ..... in payment of your

account invoices as follows:

11/20 8.00

79

398

11/30/01.

J E H—P

3339
628

Mr. R. W. Nelson,

New York City.

Dear Sir:-

Enclosed, find letter which I have just received from Mr. Weatherly. Evidently Mr. Weatherly does not understand the situation and of course I do not care to explain to him, so I will leave this for you to straighten out. I think if Mr. Weatherly could see the advertising account credit, he would agree that we are entitled to cash at the end of each month. We have not replied to Mr. Weatherly as we do not care to make a statement in writing.

Yours truly,

The Hamilton Mfg. Co.

11/30/01.

J E H—P

362
417

Mr. R. V. Waldo,

Mgr. Am. T. F. Co.,

New York City.

Dear Sir:-

Do you know of any agency through whom we can get foreign reports which will be reliable? Dun & Co., have always charged us $5.00 per report but we think that this is altogether too high. If you can give us any information in regard to this, it will be duly appreciated.

Yours truly,

The Hamilton Mfg. Co.

399

J E H--P

11/30/01.

380

Mr. Geo. W. Jones,

Appleton, Wis.

Friend Jones:-

Your favor of the 27th, instant at hand, contents noted. In reply will say that Lucy and I will run over to Appleton whenever you are ready to have us come. I think the best plan will be to have us go to Appleton instead of having you come to Manitowoc, as everything will then be close at hand in case we need to look up matters.

I do not know as Lucy would care, particularly, about my being on your Board of Directors, but we can talk this up when we are over there.

Yours truly,

J E H--P

11/30/01.

Mr. James McGee,

Milwaukee, Wis.

Dear Jim:-

I wrote you about a week ago but have received no reply. I understand that the trustee of the King-Cramer Co., will soon be ready to declare a dividend. I would like to hear from you in regard to the proposition I made so that I will know where I stand. Will you please let me hear from you by early mail, and oblige,

Yours truly,

303
1401

DEC 12 1901

MCh

The Morning News,
Savannah, Ga.

Allowance for freight on
packing 618

1774
1408

DEC 13 1901

Inland Type Foundry,
St Louis, Mo

MCh

By overcharge on invoice of 11/13 244

"A"

12/2/01.

H P H—P

Morning News,

Savannah, Ga.

Gentlemen:-

We have entered your order for 200 feet of Laminated Wood, and enclose credit, herewith, for $6.18 amount of freight charges you have paid on the Birch sent you.

We thank you for taking this off our hands,and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

12/2/01.

H P H—P

Keystone Type Foundry,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 30th. The material which you report your customer having received, got into this shipment through an error: it belongs to the Denver Type Foundry, Denver, Colorado. Will you kindly forward the enclosed tag to the Great Southern Ptg. & Mfg. Co., Frederick, Md., instructing them to mail the material at once, and oblige?

Thanking you for calling our attention to the matter, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

12/2/01.

134 B96

Minnesota Type Foundry,

St. Paul, Minn.

Gentlemen:-

We have your order of the 29th, ultimo— #1696— for 500' Birch Backing. Our regular Backing Lumber is from 3" to 10" in width at $6.00 per hundred. This is the best grade of lumber that we can sell at this price. We have a great many customers who occasionally order wider lumber, say from 6" to 12" at 67.00 per hundred feet; sometimes they order part $7.00 lumber and part regular $6.00 lumber. We thought perhaps you would like to do this.

We will hold your order until we have your reply and will give the same our prompt attention and ship as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

12/2/01.

H P H—P

245

F. Wesel Mfg. Co.,

New York City.

Gentlemen:-

Replying to your favor of the 29th, ultimo. The Label Holders were evidently lost in the mails. We are mailing you another dozen by this mail and trust they will reach you safely.

Yours truly,

The Hamilton Mfg. Co.

403

H P H—P

12/2/01.

Mr. John T. Palmer,

Philadelphia, Penn.

Dear Sir:-

Replying to your favor of the 29th. If you could place an order for say half a dozen Units, we could make them up in the extension front style without any additional charge except the regular difference in price between a Porter Cabinet and an ordinary steel run Cabinet, which would be $2.00 list on a 10 Case Unit, and $1.60 list on an 8 Case Unit. Top and base pieces would be the same as for the ordinary Units.

Awaiting to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/2/01.

Bruce Type Foundry,

New York City.

Gentlemen:

Replying to your favor of the 29th. We have entered your order for 100 each Wood Type and Wood Goods catalogs, including all new circulars etc., and hope that you will be successful in using them in the Brazilian field,as you anticipate. We will send these forward by express, in a day or so— as soon as we can get them ready.

Yours truly,

The Hamilton Mfg. Co.

12/3404

H P H--P

328
414

Chicago:-

In regard to the aluminum tubes used by the Addressograph Co., in their trays. They are now ordering quite a number of these and we should think the whole outfit might be made here. There is nothing to prevent the Aluminum Mfg. Co., here doing this work, as they have all the facilities, and we are interested in this company.

I believe we have written you before regarding this matter, but I have forgotten what the outcome was. Didn't they make satisfactory prices? If not, let me know and I will take the matter up with them and see what we can do.

Yours truly,

H. Mfg. Co.

12/2/01.

H P H--P

Associated Artists,

Milwaukee, Wis.

Gentlemen:-

Replying to yours of recent date in regard to the decoration of my new house. I have had this done in water colors and will do nothing towards having it done in oil for two or three years at least. When I get ready to take this matter up, I will be pleased to have you make a bid on the same.

Yours truly,

405

12/2/01.

H P H—P

373
411

Middletown:-

We return Moses' letter, herewith, as requested. It is all right to sell Laminated Wood, type high, at regular price, as it costs us no more,but with Birch Backing, whether glued up or not, when it is 1" high it takes thicker stock and costs us about 25% more for the lumber, consequently, we are not even charging enough when we advance 1¢ but we have always made this advance and will adhere to it for the present at least.

You are perfectly safe in writing all customers who send you orders for Backing over 7/8" in thickness, that the advance is 1¢ on account of thickness, and alos 1¢ additional when extra widths are wanted. There should be no deviation from this price in the future.

Yours truly,

The H, Mfg. Co.

12/2/01.

H P H—P

375
502

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 29th, ultimo . We have started tracer after our shipment of the 19th, and hope it will be the means of locating the missing packages. We attach copy, herewith.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/2/01.

H P H—P

Bemis Omaha Bag Co.,

Omaha, Nebraska.

Gentlemen:--

Replying to your favor of the 30th, ult. We attach Backing circular herewith, and mail you samples under another cover in this mail. You will note that the regular Birch is $6.00 per hundred feet. This stock runs from 3" to 10" in width and when not less than 7/8" in thickness is billed at $6.00 per hundred. If extra thickness is wanted, the price is $7.00 per hundred, or the same price for regular thickness and extra widths. If both extra width and extra thickness are wanted, then the price would be $8.00 per hundred.

We hope to be favored with your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

407

12/12/01.

H P H—P

364/439

Agent C. & N. W.,

City.

Dear Sir:-

We attach copy of letter, herewith, which we have just received from our customer- Fundicion Mexicana de Tipos, City of Mexico, and you will note what they say about rates.

We wrote you in regard to this matter sometime ago, and you failed to get us the rates which they mention. They now state that they are correct, and if so, we would like to have you get the matter straightened out so that we can get the proper rates inserted in future B's/L when we are shipping to them, as we are doing frequently from time to time.

Please let us hear from you in regard to this matter as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

368/448

12/12/01

Am. T. Dorlo

Cincinnati O.

#64

12 cal Jab cases returned 90 10 80

50 & 10 5 94

4 86

Extra for Cabinet fronts 1 20

Less freight 6 06

Chgs 70 5

12/2 408

H P H--P

1400
634

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 29th, in regard to the Border billed on our invoice of the 13th, of Oct. It is true that you advised us in regard to this on October 28th, and the change was made on the order, but it was neglected in our billing department, and the bill, therefore, was sent as the order was originally received. The proper material, however, was sent-- Borders #251 and 306. We therefore attach credit, herewith, which will straighten the matter out.

Thanking you for calling our attention to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co

enc.

12/2/01.

A H L--P

1407
445

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your favor of the 29th, will say that we have just received the 12 California Job Cases with Cabinet Fronts, and enclose herewith, credit memorandum less the amount of the freight charge, which we trust you will find satisfactory.

Yours truly,

The Hamilton Mfg. Co.

enc.

409

396

413

12/2/01.

H P H--P

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 30th, ultimo dictated by F-H. We have received the catalog and circulars sent us but are unable to determine whether you want us to figure on a Cabinet to hold from 100 to 1000 of each of the circulars only, or to include the catalogs. A Cabinet to hold 1000 of these large catalogs, would be quite a piece of furniture in itself, therefore we think it would be better for you to tell us just how much of each you want the Cabinet to accommodate.

We find four circulars in number, of the following sizes:-

9 x 6 1/4
9 x 12
9-1/2 x 12
7-1/2 x 10-1/4

Now shall we figure on one thousand of each of these and do you want several compartments to take that number, or all to go into one compartment?

We presume you will want it made of Ash, finished Antique, about like our Type Cabinets. Give us further information and we will make sketch and quote you price.

Yours truly,

The Hamilton Mfg. Co.

410

12/2/01.

H P H--P

129
551

Mr. Robert E. Hamblin,

Toledo, Bowling Green & Freemont R. R.,

Toledo, Ohio.

Dear Sir:-

Replying to your favor of the 29th, ultimo. If you want a Case to take more than 20 tubes, it will require a little larger Case. The height would be increased about 2" aAs the difference in cost between the two is not great, it would probably be best for you to order 30 tube Cases. We can furnish these at an advance of 60¢ per Case over price we have already quoted you on the 20 tube Cases.

Hoping to be favored with your order at an early date, we remain

Yours truly,

The Hamilton Mfg. Co.

12/2/01.

H P H--P

31
1066

Fundicion Mexicana de Tipos,

City of Mexico.

Gentlemen:-

We have your favor of the 26th, ultimo and will take the matter up with the railroad company and try to get the matter straightened out so that there will be no misunderstanding in regard to rates in the futur As soon as we get a reply from them, we will advise you.

Thanking you for calling our attention to the matter, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

411

12/2/01.

A H L—P

405
413

Middletown:-

Replying to the attached will say that you neglected to give us the diameter of the Cutting Stick. The order states that the groove is to receive a Stick 30-1/4" long but does not state how deep or how wide the groove is. Will you kindly give us this additional information

Yours truly,

The H. Mfg. Co.

12/2/01.

A H L—P

384
632

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

Your valued order of the 27th, ultimo at hand and has our attention. We have interpreted it to read one font of #81—20 line, 3 A caps and figures. We will get it all ready for shipment, but will await your reply before shipping.

Yours truly,

The Hamilton Mfg. Co.

412

12/2/01.

A H L--P

Mr. Robert Rowell,

Louisville, Ky.

Dear Sir:-

Your valued order of the 29th, ultimo at hand and has our attention. Before we can make the Patent Cutting Sticks, we wish you would fill out the enclosed slips for each of the Sticks, and also advise us whether you wish 25 dozen Strips sent with each Stick. Your orderis not quite clear on this point.

Yours truly,

The Hamilton Mfg. Co.

ecns.

12/2/01.

A H L--P

11

563

Scarff & O'Connor Co.,

Dallas, Texas.

Gentlemen:-

Replying to your favor of the 29th. We enclose herewith, o of our tracer blanks. We have been using these for years and they ar very convenient for our business. We get them from Barlow Bros., Grand Rapids, Mich.

Yours truly,

The Hamilton Mfg. Co.

enc.

413

A H L—P

12/2/01.

415 416

Middletown:-

We are just in receipt of your telegram requesting us to wire tracer after the car shipped November 9th. We have, accordingly, sent a wire tracer and will do all in our power to hasten delivery of the goods. We have also sent several tracers after the car and it ought to reach you in a day or so at the most.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

12/2/01.

409 1448

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

In accordance with your request of the 30th, ultimo we have sent copies of our complete catalogs to Geo. J. Landon, 21 South Alabama St., Indianapolis, Ind., which we trust will reach him safely.

Yours truly,

The Hamilton Mfg. Co.

414

A H L--P

12/2/01.

Chicago:-

Please obtain the lowest price on 10 rolls of paper same as sample enclosed, 18" wide.

Yours truly,

enc.

The H. Mfg. Co.

415

11/30/01

H P H—P

Imperial Printers Furnishing Co.,
Sydney, Australia.

Gentlemen:-

Replying to your favor of the 5th, of November. Your Wood Type order has already been executed, having gone forward on the 26th, of September. We note now that the numbers you require are #45, 50 and 98, whereas we sent you #6, 45 and 50. Two of the numbers are therefore correct, but you have #6 in place of #98 and #6 is considerably narrower than #98. We regret this misunderstanding and hope that there will be no trouble in the future, and that you can send your orders specifying our numbers instead of the old names of which we have very little data to go by.

We will not send anything more to complete your order until we hear from you further, but upon receipt of your reply, if you are still needing any Type, we will execute your order promptly.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

J E H—P

413
480

12/2/01.

Middletown:-

Referring to the letter attached hereto, We must admit that there has been considerable delay of late in filling your orders. In fact we have been delayed in filling all of our orders; we have never been so rushed in the history of our business as now, and we bleieve this is true of every concern in the country. All we can do, is to run nights and fill orders as soon as possible. We have attempted to keep everybody as well satisfied as possible, but it is absolutely impossible for us to fill all orders with any degree of promptness.

You know, of course, that Laminated Wood takes time to make unless we happen to have the proper sizes in stock. Whenever we have to make up Laminated Wood, we must have at least four weeks after receiving the order; it takes this long to make the stuff and let the glue dry. Where customers order standard widths and lengths which we carry in stock, we can usually fill orders with reasonable promptness.

The delay in the order for Press Boards, was caused by our being out of the stock of which the Boards are made. You will have to keep your customers as well satisfied as you can, but if you have an order cancelled, occasionally, make the best of it until we get over this rush.

We sent the stuff on your order #3029 in the last car or the car before the last, so you must have it by this time.

Your order for the Riegal Sack Co., order #2944, was cancelled by Riegal on October 31st, and they sent us another order to take its place, which we sent to them and billed direct. The boys in the office should have informed you of this, but it seems they neglected to do so. We have cancelled your order and you may cancel the order on your books.

Yours truly,

The Hamilton Mfg. Co.

12/2/01.

H P H--P

3948
1452

American Type Founders Co.,

New York City.

Gentlemen:-

We call your attention to your order #1720 for figure sorts, per sample. We return your sample under another cover. We have tried the Wells patterns, the Page patterns and the Morgans & Wilcox patterns besides our own, but we can't strike it. We also send the nearest we can come to it, and please advise us if this will answer. If not, send us proof of the entire alphabet, if possible, and we will make patterns so as to give you, comparatively, a perfect match.

Yours truly,

The Hamilton Mfg. Co.

2 91
635

H P H—P

12/2/01.

Norman Printers Supply Co.,

New Haven, Conn.

Gentlemen:-

We have your favor of the 29th, addressed to our Middletown, N. Y. house, and enclosing bill for $1.25 for planing down 300 feet of Backing Lumber which you claim was thicker than sample which you submitted with your order. As you do not send a sample of the wood we sent you, we cannot verify this and find out how the error occurred.

If the difference is not great, we think it quite likely that the wood has increased in thickness by absorbing moisture, which it often does after leaving our hands. You will understand that when the wood is in our establishment, it is thoroughly dry and after leaving the factory it is sometimes put in damp cars and absorbs moisture and becomes larger. This is a matter over which we have no control, and the enlargement of the wood in this way is something which cannot be prevented. However, the charge you make is a nominal one and we will therefore credit your account with the amount, but we suggest that in the future, it might be well for you to order your Backing a little thinner, as it is much easier to underlay than to plane the wood down.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/2/04.

419

Mr. N. E. Carter,

Elkhorn, Wis.

Dear Sir:-

Replying to your favor of the 29th. I cannot give you definite prices on relics of any kind until I know just what they are like. If you will send me outlines of any good flint relics or any copper relics, I will give you an idea of what they are worth to me.

Let me know if any of your stone axes have grooves running up and down the blade between the cutting point and the handle groove.

I am particularly interested in copper relics and am making a specialty of collecting these, having now in my possession between 500 and 1000 of these.

Hoping to hear from you soon, I remain,

Yours truly,

12/2/04.

H P H--P

National Printers Supply Co.,

Washington, D. C.

Gentlemen:-

Replying to your favor of the 30th, ultimo. We have wired you as you requested, that your order #532, October 31st, went forward by freight on the 26th, ultimo. We were holding this bill, as we have been rushed, and there was something to look up in regard to it, but we attach same, herewith.

We hope the Cabinets will reach you in time for your require-ments, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/2/01.

H P H--P

Mr. A. G. Butler,

New York City.

Dear Sir:-

Replying to your favor of the 30th, ultimo in regard to special strips as billed by us October 31st. We find, upon investigation, that you are correct in regard to our giving you to understand that the price would not be over 3¢ each on these. We also find that when we received your order, which particularly called attention to accuracy required in these strips, we brought the matter to the attention of our workmen in such a way that we believe must have frightened them unusually. At any rate the material from which these were made, was handled and rehandled so many times that they actually cost us more than we told you we could sell them to you for. The shop cost alone, was $6.63, not to mention running expenses and all expense of that kind, which amounts, according to our experience, to about 20%.

If the strips had been ordinarily made, we believe that they would have been quite as accurate, and they could have been made for one half the amount they did cost.

We attach credit, herewith, which will straighten the matter out with you, and if you send in any other orders for these, we think we can turn them out so that they will be satisfactory, and at the same time leave a profit for us.

Yours truly,

enc.

The Hamilton Mfg. Co.

12/2/01.

H P H--P

Art Collectors Club,

Philadelphia, Penn.

5760

Gentlemen:-

Replying to your recent offer, attached herewith. If you will send on these pictures by express, prepaid, I will take them if satisfactory, and if not satisfactory will prepay return charges without delay. I do not care to purchase before seeing them as I do not know what they are like. I trust that this proposition will meet with your approval.

Yours truly,

enc.

12/2/01.

H P H--P

372
5444

Southern Printers Supply Co.,

Washington, D. C.

Gentlemen:-

We have your favor of the 29th, advising us to cancel your order of the 11th, for Wood Type. This shipment went forward to you direct, on the 26th, ultimo by express, and we are therefore unable to cancel the order, as you request.

Yours truly,

The Hamilton Mfg. Co.

12/2/01.

H P H—P

Mr. Chas. E. Brown,

Milwaukee, Wis.

Dear Mr. Brown:-

Since returning from my hunting trip, I have read with interest, Volume I of the Wisconsin Archaeologist and I wish to compliment you on its neat appearance and the valuable information you have brought out in the first number.

I should like very much to be able to attend some of the meetings of the society as I am sure they would be very interesting, but so far it has been impossible for me to do so. I expect for the next six months, after January first, that I will be tied down very closely, and for this reason, I thought I might be able to attend a meeting some time this month, but still I doubt it very much. At the same time, I would like to have you tell me when the meeting will occur. If I should find it possible to come, I could bring anything with me that I have which you or your friends would like to see.

At any time you want photographs of anything in my collection, to use for illustrations or other purposes, I will always be ready to furnish them. The Oconto find of unique and extraordinary coppers, would make an interesting article; also the set found here last Spring, containing the square-sided spears, which are also unique.

I have been looking over my lot of coppers, since reading your article on the number of pieces in the Milwaukee Museum and attach list,

herewith, as I found it, using the same list as published by you. It is true that a great many of these are quite small, as I have only about 400 pieces of suitable size to label, still most of these small specimens are complete in themselves and very interesting.

You spoke of coming up at some time in the near future, and I have been in hopes that your visit would not be put off very long. Can't you and Mr. Ellsworth take a run up and spend Sunday some time?

I hope to hear from you soon, and in the meantime, remain,

Yours truly,

enc.

12/2/01.

J E H—P

N.52/634

Mr. L. J. Nash,

Manitowoc, Wis.

Dear Lyman:-

I have yours of the 30th, enclosing a copy of the letter which you have sent out to the subscribers for corporate bonds. I hope you will succeed in getting hold of some of the bonds, but I hardly think you will. Charlie Mueller just called me up on the telephone and told me that he had received your letter and that you had offered to take the bonds off hiss hands, but he said he hardly thought he would let them go; in fact, he offered to take the whole issue if we would let him have them. I guess the others will feel about the same way. I wish we had shown a little more "nerve" in this transaction.

Yours truly,

12/2/01.

J E H—P

Mr. J. D. Allen,

Mandan, N. D.

My Dear Mr. Allen:-

Yours of the 29th, ultimo at hand, contents noted. We received the birds all right and enclose herewith, draft for $12.25 in payment of your bills, November 29th, for $4.25 and $8.00. The birds arrived in good condition and very much admired.

"Brother Allen" you must be more careful about how you write. When you paint pictures like yours of the 29th, it "stirs up the blood" and the Hamiltons' can hardly stay in their office where they belong. I have put in about six weeks time this year "aboat and afield" and I shall now have to buckle down to business, but I don't like to get such letters.

I hope we may see you at our camp next year; we will try and make it interesting for you if you will make us a visit.

Yours very truly,

12/2/01.

J E H—P

Mr. Frank Chvala,

Gad, Taylor Co., Wis.

Dear Sir:-

Your favor at hand, contents noted. In reply will say that we are constantly ordering lumber, and if we know what you have, we may be able to give you some orders, but in order to be able to do any business, you will have to send us a list of what stock you have, and also the price.

Yours truly,

The Hamilton Mfg. Co.

425

4/14

12/2/01.

4/36

J E H—P

Chicago:-

I wish you would look around and find out whether you can find a station book for electric light and water works plants. You can probably find these at Shea Smith's or some of the other book concerns or stationers. A station book is a book kept at water works plants and electric light plants to keep the details in; that is, it is ruled off with spaces in which to put the pounds of coal used daily, the gallons of water pumped, the number of strokes the pump makes per day. For the light it would give the quantity of current used and all other particulars regarding the plant.

I don't know as these books are regularly upon the market, but every electric light and water works plant has to have one, and you can probably get some information in regard to the matter by inquiring around. We shall want a book within the next two or three weeks when we start up our plant.

If you can find stock books, send me a sheet showing how the books are ruled off. Would like our station book to include both water works and electric light data; one on one page, and the other on the opposite.

Yours truly,

426
12/2/01.

J E H---P

579

Mr. James Dobbin,

Faribault, Minn.

Dear Sir:-

I am just in receipt of my son's report for last month. I am somewhat disappointed at his standings, especially in deportment. I thought there would be some improvement after I wrote him as I did, and I fully believe there has been, but I see his deportment is still "poor".

I have just received a letter from George, saying that his standing is not what he expected it would be this month, but he promises to do much better this month. I wish you would let me know how he is now doing, and I would also be glad to know what was the cuse of the poor report in deportment last month. Please give me particulars, and oblige,

Yours truly,

12/2/1

A. G. Butler.
New York Cy

H&H

By allowance on inv. 10/31 B

$43.40

"B"

12/3/01.

H P H--P

3 95
433

American Type Founders Co.,
Chicago, Ill.

Gentlemen:-

Replying to your favor of the 2nd. Upon investigation we find that it is as you say, the Stand was made for Rocker size, but the top was made to take on regular full width Cases. This is wrong. There has been a change in our Stand department, and one of the workmen being a new man, did not understand this. We are glad you called our attention to this matter, as it is now straightened out.

We have entered your order for another of these Stands, and we have instructed our Mr. Clarke to take the other off your hands and render you credit for same.

Yours truly,

The Hamilton Mfg. Co.

12/3/01.

H P H—P

Mr. John L. Moore,

Atlanta, Ga.

Dear John:-

I have your favor of the 30th, ultimo and also the copy of "CONSERVATIVE" which you send, for which please accept my thanks. I am always glad to see anything of this kind and appreciate your thoughtfulness in sending it to me.

Mother is at present with George, as I presume you know, and the rest of us are all well and getting along here about as usual. We are having a snow-storm to-day— the first of the season— and I presume that you are glad you are not here to enjoy it.

For some time I have been thinking of getting a good glass which I can use at the house. You know I have a first rate opportunity for watching the boats as they pass on the lake. You will remember Ed's glass as I think you got this for him.

I attach letter, herewith, which I received from the Wm. E. Stieren Co., of Pittsburgh, who are customers of ours, and also mail you catalogs which they sent me, under another cover. I don't know anything about these glasses but you will understand about what I want and what will answer the purposes, best, and I should like to hear from you as to about what you think will suit me.

With best wishes, I remain,

Yours truly,

enc.

n/36
442

12/3/01.

H P H—F

Publishers & Ptrs. Eng. Co.,

New York City.

Gentlemen:-

We have your telegram of the 2nd, in regard to your order for Laminated Wood. We expect to be able to ship this forward to-day, and will say that the delay on this was caused by your ordering it specially. Even now we fear it will be impossible for us to send you the order with the outside layer as thick as the inside layers. Instead of sending you regular stock, which we could have done at once, we had a special lot made up and delivered to us from the veneer mill, but we find, upon receipt, that it is very doubtful if, after being dressed, that the center layer will be as thick as the inside layers.

Special orders for Laminated Wood require from four to six weeks to fill, at the very best, according to the usual run of things, and there has, therefore, been no unusual delay in filling your order. In the future, if you can use the regular stock, there will be no difficulty in executing your orders promptly.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

430

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wisc
3. Business? Mfgrs Pts Supplies

3/5/99

THE INJURED PERSON

4. Name? E. Pufahl 5. Age? 20 6. Has he wife and children? —
7. Weekly Wages? 7.50 8. Occupation? Machine Hand
9. Address? Two Rivers Wisc

10. (*a*) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes
(*b*) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? Drawing up + Sanding
12. How long employed prior to accident? 1 Mo.
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Pocket knife
14. Was it sound and in good working order at the time of the accident? Yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? Yes
17. Nature of injury? Knife Cut
18. Estimated duration of disablement? one week
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (*a*) What instructions as to his duties had he received? Regular
(*b*) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr Cummings City
23. Was he taken home or to hospital? Home 24. If to hospital, state its name? —
25. Is he still in hospital or has he been discharged? at home
26. Has he returned to work? If so, when? —
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? No
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? No

Form L 138 20202

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 5 PM 12/3/01 30. Place? Down Hamilton
(Give Town) (Give Department)

31. If others were injured give their names and addresses, ✓

32. Name and address of foreman in charge? Jno. Delille City

33. Has he power to engage and discharge workmen? Yes 34. Or is he only an ordinary working foreman? ✓

35. Where was foreman at the time of accident, and what was he doing? On same floor attending regular duties

36 Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? None

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. ✓

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? ✓

39. (a) Was the accident due to want of ordinary care on part of injured party? ✓
(b) Or to negligence of any other person; if so, of whom? ✓

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? ✓

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Cut himself while repairing a coverlet a Jacket snipe

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

12/1/

P. K. Hamilton Mgr
Signature of Employer

431

H P H—P

12/3/01.

N. J. Nolan & S. J. Yundt,

c/o J. H. Yewdale & Sons Co.,

Milwaukee, Wis.

Gentlemen:-

We have your favor of the 30th, and attach blue print, herewith, which you submit. We have no doubt that your plate holder is a very good one, and that you could make considerable sales of it, but we are hardly in a position to take up an article of this kind as our work is almost entirely in wood, and there is considerable metal work in connection with this block, besides we are not in the right position to make it as it is a line which we have never handled and which would necessitate considerable new effort on our part.

There are concerns who make a specialty of blocks of this kind, and of manufacturing them. and we should think it would be to your interest to take it up with some such concern as the Wesel Company or one of the Chicago parties who make blocks of this description.

We regret that we are not in a position to make you an offer of some kind, but for the reasons given above, we cannot see how we can do so.

Thanking you for calling our attention to the matter, we remain,

Yours truly,

enc.

The Hamilton Mfg. Co.

427
436

H P H—P

12/3/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 2nd. We have started tracer after shipment of the 27th, ultimo and attach copy, herewith. We hope it will be the means of bringing the package to your hands without further delay.

We have referred the matter of shortages on recent shipments, to the railroad company, and trust that the matter will be remedied so that there will be no further difficulty in this respect.

In regard to the Stone Frame 26 x 44, will say that we sent you three of these on the 27th, ultimo. One was on your order #8249, the other two on your order #6523.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

12/3/01.

N P H--P

119 591

Mr. E. Rankin,

Lincoln, Ill.

Dear Sir:-

Replying to your favor of the 30th ultimo. The special figures which you ordered, required to be drafted on a special machine which we have for the purpose, and this was broken. We had to wait to get some new attachments and this is what caused the delay. We are now getting in shape to turn them out, however, and expect to send them to you to-day or to-morrow and trust they will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

12/3/01.

H C O--P

Mr. S. W. Bennett,

New Orleans, La.

Dear Sir:-

We are in receipt of your card of the 30th, ultimo, ordering one piece of Boxwood 14 x 14 and one piece of Maple 14 x 14. This amounts to a net cash price of $6.92 and we will send forward immediately on receipt of this amount. We do not care to send any more goods to you C. O. D.

Yours truly,

The Hamilton Mfg. Co.

12/3/01

A H L—P

Eclipse Electrotype & Engraving Co.,

Cleveland, Ohio.

Gentlemen:-

Referring to your order of the 25th, will say that we have as yet not received the sample block and are afraid it has been become lost in the mails. Will you please send us another at once and greatly oblige?

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/3/01.

Mr. W. R. Shoop,

Pur. Agt. Buf. Roch. & Pitts.,

Rochester, N. Y.

Dear Sir:-

We have your favor of the 29th, ultimo with order for one special Ticket Case which will have our careful attention. We expect to be able to ship this not later than December 24th, which we trust will meet with your requirements.

We thank you for your order and awaiting your further favors, We remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P 12/3/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 2nd. Your order #8242 was shipped forward on the 30th, ultimo. We are therefore unable to make the change in the order, which you suggest.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 12/3/01.

Chicago:-

The American Type Founders Co., of Chicago, have a Rooker Stand which they recently sent to a customer, and which is not made right. The lower part is made to take Rooker Cases but the top is made for full width so that instead of taking Rooker Cases, it takes regular Cases, which is wrong. We have entered an order for a new one and if you cannot get some dealer to use the stand, you can have it returned to us, and render the American a credit for same.

Yours truly,

The H. Mfg. Co.

437

12/3/01.

A H L---P

S. Cooke,

Melbourne, Australia.

Dear Sir:-

We enclose herewith, B's/L in duplicate and insurance certificate for the following shipments, consisting of 51 packages, 40 packages and 17 packages, together with bill for the ocean freight on the last shipment which went by Steamship as per instructions. All of the above were invoiced you under date of October 18th.

Hoping you will find these in order and that goods will reach you in due season, we remain,

Yours truly,

The Hamilton Mfg. Co.

encs.

Ocean freight on shipment

Code #1/17

Inv. 10/18/01

48 71 48 71

A H L—P

12/3/01.

Gordon & Gotch,

Melbourne, Australia.

Gentlemen:-

We enclose herewith, B's/L in duplicate together with the insurance certificate for the shipment consisting of 8 packages which left here on October 19th.

Yours truly,

The Hamilton Mfg. Co.

encs.

A H L—P

12(3/01.

Illinois Zinc Co.,

Peru, Illinois.

Gentlemen:-

On the 6th, ultimo we sent you an order for 200 sheets of Zinc, requesting you to rush the shipment. As yet, we have received no advise of shipment, and as we are in a great hurry for this, we wish you would spare no effort to get the goods off at once, and also advise us by return mail, what we may expect.

Yours truly,

The Hamilton Mfg. Co.

12/3/01.

H P H—P

Mr. F. B. Merrill,

Agent C. & N. W.,

City.

Dear Sir:-

We call your attention to attached freight bill for goods received by our Mr. Frank Kaufman, and shipped from Rhinelander, Wis. Mr. Kaufman thinks that an injustice has been done him in asking him to pay this charge. He was recently on a hunting trip in the vicinity of Rhinelander, and there were seven in the party; four of them returned and proposed to take their outfit with them as baggage, and they were entitled to a total of 600 pounds. They had it properly crated and bundled, and have been doing this for years and have never had any difficulty with your agents. One of the employees, however, at the depot at Rhinelander, refused to allow them to take the outfit as baggage, and they were compelled to send it forward by freight.

We therefore refer the matter to you, thinking possibly your company would be pleased to rectify the matter.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/3/01.

A K L---P

Olney Rubber Stamp Works,

Olney, Ill.

Gentlemen:-

In compliance with your request of the 1st, we are sending you our catalog of "New Process Type and can allow you a discount of 50% with an additional 5% for cash on anything shown therein.

Hoping to be favored with your order, which will have our prompt and careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

Gordon & Goltch 1/3
Melbourne
Ark.

Ordinance shipment 1/19 100 100

441

11/30/11

1

Heber Mills.
Paterson, N. J.

Conv. on 5 N.P. Cabs. invoice attached
Ditto furn on same invoice

4500
105 4605

Metropolitan
#35 Sales Page 478

47.45
4605
9 3 5 8 3
9 2
9 6 3 3

12/3/01.

Postmaster,

Stephenson, Mich.

Dear Sir:-

Enclosed, herewith, 5¢ stamp. Kindly return the package, as per card enclosed.

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H. C. G. -D.

429

Publishers & Printers Engraving Co.,

New York, N. Y.

Gentlemen:-

We received your check for $127.35 which we have placed to your credit. We cannot however, allow the $1.29 which you have deducted as cash discount as the greater portion of this account is past due at our regular terms which are sixty days.

Please favor us with a check for $1.29 and we will receipt and return your voucher.

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H. C. G. -D.

236

Gillen Printing Co.,

New York, N. Y.

Gentlemen:-

Please favor us with a check for $186.25 to cover that portion of your account which is past due.

We will expect this by return mail.

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H. C. C. -D.

Buell & Hanks,

Madison, Wis.

Gentlemen:-

Replying to yours of the 2nd, will say that Mr. F. W. Dicke is the only attorney located in this city.

This town is only seven miles from Manitowoc and considerable business is transacted here by attorneys from that city. This is especially true of the firm of Nash & Nash.

Trusting that this information is satisfactory, we are,

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H. C. C. -D.

Francis C. Merritt,

Kingston, N. Y.

Dear Sir:-

Your check sent us Nov. 7th for $1.85 has been returned by the bank endorsed "No fund". We wish you would send us a remittance by return mail to take this up.

Trusting you will give this matter your immediate attention, we are,

Yours truly,

The Hamilton Mfg.

12/4/01.

H P H--P

Hammersmith Engraving Co.,

Milwaukee, Wis.

Gentlemen:-

We have your favor of the 3rd, and regret to know that you have had cause for complaint in the matter of Backing Lumber which you have recently received from us. We try to send out on all orders, the usual quality of wood, and you certainly should receive an assortment of widths varying from 3" to 10", and the wood should be reasonably free from imperfections. Of course small knots and occasionally pieces that are slightly cross grained, are bound to creep in. We could not afford to throw all such pieces away and sell the lumber at $6.00 per hundred, but if these small knots are sound, they do not interfere with the lumber being used for plates.

We have entered your order for another lot of 100 feet, as you request, and have given instructions to see that this is fully up to our usual grade, as advertised by us, and we believe that you will have no cause for complaint.

Thanking you for past favors, we remain,

Yours truly,

TheHamilton Mfg. Co.

12/4/01.

H P H--P

American Type Founders Co.,

Baltimore, Md.

Gentlemen:-

We have your telegram in regard to your order for 30--2/3 California, Flat Top, Steel Run, Wisconsin Cabinet and are somewhat surprised to know that you have no trace of this. This was shipped forward on the 23rd, ultimo--eleven days ago-- and bill was sent you on the 24th, which you must have received.

We have started tracer after this shipment and attach copy, herewith, and trust the Cabinet will reach you without any further delay.

Yours truly,

enc. The Hamilton Mfg. Co.

12/4/01.

H P H--P

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your favor of the 2nd. The dimensions of the Single Tier Galley Cabinet are

12-1/4" wide, 26-1/2" deep and 50" high,

Two Tier 22-1/2" " " " " " " "

#3 34-1/2" " " " " " " "

All outside measurements.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/4/01.

5583

Mr. W. H. Collins,

Government Ptg. Office,

Washington, D. C.

Dear Sir:-

We have your telegram in regard to the Press Boards on your order #1457. These Boards go forward to you to-day and we will follow with a tracer and hope they will reach you in time for your requirements.

These Boards are made of Laminated stock and we would like to have you give them a thorough test, as we believe it is the first lot made for you and we think you will find them to be the best Boards that you have ever used. We can make you these Boards at regular price for ordinary Boards, without any extra charge for putting in the Laminated stock. Whenever you are in need of a lot of Boards, we would like to have the opportunity of quoting on same.

Do you ever require extra fine Boards with nickel-plated bindings, to use on very fine bindings? We can furnish these put up in the very best style, at a slight advance over regular Brass Bound Boards. If you would like to see a sample of such a Board, we would be pleased to furnish it to you without charge.

Yours truly,

The Hamilton Mfg. Co.

447

12/4/01.

H P H--P

309 465

Pioneer Stamp Works,

La Fayette, Ind.

Gentlemen:-

Replying to your favor of the 2nd. We regret to know that you are not satisfied with the material sent you on your recent order. If the wood is not satisfactory, and not in your opinion, worth the amount you have paid for it, you are at liberty to return it to us and upon its receipt we will remit you the amount you have paid for any part of the wood you return. This seems to be a perfectly fair proposition on our part and we do not wish you to keep material which you consider to be imperfect.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H P H--P

Bemis Bros. Bag Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 2nd. We have started tracer after shipment of the 13th, and attach copy, herewith. We are surprised to know that this wood has not yet reached you and we hope that tracer will be the means of bringing it to your hands without further delay.

Yours truly,

The Hamilton Mfg. Co.

tracer.

448

H P H—P

12/4/01.

Mr. Louis Hausmann,

Kenosha, Wis.

Dear Sir:-

Replying to your favor of the 3rd. We will have no difficulty in executing your order for Sorts. Prices are subject to regular discount of 50% with an extra 5% for cash providing 26 pieces or more of a kind are taken. If less than 26 pieces are taken, the discount on sorts is 25% with an extra 5% for cash.

Take proof of several letters from each font you wish to sort up, selecting such letters as the Cap "B", "M" and "N" etc and also lower case, if lower case is wanted, and on each proof mark the number of the different characters wanted, and we will have no difficulty in executing your order.

Yours truly,

The Hamilton Mfg. Co

12/4/01.

H P H—P

413

466

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 3rd. We have instructed the Cream City Printing Co., of 2441 Lisbon Ave., Milwaukee, Wis., that their Calendar Figures were sent forward by express on Nov. 23rd, and should be in their hands long before this time.

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H P H—P

Mr. W. R. Shoop,

Buf. Roch. & Pitts. R.y,

Rochester, N. Y.

Dear Sir:-

In regard to your order of the 29th, in regard to one special Ticket Case, which order we acknowledged in our favor to you of yesterday. We find that it is necessary for us to ask you for a sample of the excursion tickets which are to be put in the 24 double tubes. Kindly send us a sample of these, or a piece of cardboard cut the exact size, which will answer quite as well.

Hoping that you will give this your early attention, we remain

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

A H L—P

Gugler Litho. Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 3rd. We enclose, herewith, samples of the letterheads and envelope which we desire.

Trusting this will enable you to fill the order correctly, we remain,

Yours truly,

The Hamilton Mfg. Co.

encs.

H P H—P

450

Dr. T. L. Hickman & Co.,

Fort Wayne, Ind.

Gentlemen:-

Replying to your favor of the 2nd. We send you our catalog of Cabinets and other goods, under anither cover, and attach discount sheet herewith, applying on all goods of our manufacture. You will find our indexed Electrotype Cabinet described on pages 56, 57 and 58. This is the best Cabinet yet devised for the storage of electrotypes and wood cuts. Cabinets can be made with special arrangement of Cases, if desired, without any great advance in price.

Hoping to have your order, which will have our best attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

Mr. J. J. Aughe,

Frankfort, Ind.

Dear Sir:-

On request of the Globe Ticket Co., we are sending you, herewith, circular of our Theatre Ticket Case, and should be pleased to receive a diagram of your seating and will, on receipt, quote you a price for a Ticket Case to suit your requirements. We could get you up any kind of a Case you may desire.

Hoping to hear from you soon, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H P H—P

Peoria Electrotype Co.,

Peoria, Ill.

Gentlemen:-

Replying to your favor of the 2nd. We have started tracer after your shipment of lumber, November 20th, and attach copy herewith. This Backing should already be in your hands and it seems to be unreasonably delayed. We hope the tracer will remdy this, and that you will have the lumber at once. If, on receipt of this, it has not been received, and you can find no trace of it at your end, you can wire us and we will get you off 50 feet by express, without delay.

You will understand that this unreasonable delay is not through any error on our part and it is a matter over which we have no control, but at the same time we are anxious to have you receive the wood and will do all in our power at this end to remedy the difficulty.

Yours truly,

The Hamilton Mfg. Co.

tra

452

H P H—P

12/4/01.

42/2/600

Mr. Chas. E. Brown,

Milwaukee, Wis.

Dear Mr. Brown:-

I attach, herewith, a rough sketch of a very fine copper which I obtained yesterday from a gentleman at Manitowoc. He picked it up in Vilas County, last July, on a trail leading from Palmer Lake to Lake Cochrane. He states that the point was just sticking out of the ground, and the remains of the handle were still in the socket but crumbled away as soon as had picked it up. It is very finecorroded with dark green coating. The back is ribbed the full length—somethin like a ribbed chisel and is extremely well made.

I was out North on Sunday, and secured six other very good copper spears.

Yours truly,

enc.

H P H--P

12/4/01.

Mr. Fred H. McClure,

Am. Type Founders Co.,

Detroit, Mich.

Dear Sir:-

Replying to your favor of the 21st, ultimo. The font of type #98--100 line has been received, and we have gone over the matter carefully and regret to inform you that it will be impossible to do anything with this font. We thought when we wrote you last that we might be able to fix it up in some way although we were not very sanguine at that time, as you will note by referring to our letter. Now that we have the type here and are ready to begin actual work on it, we find that it would cost more than a new font, to fix it over, and then it would not be a satisfactory piece of work. The letters would have to be cut and re-cut, and some of them would have to be destroyed entirely. The labor would be considerable more than on a new font, and the saving in material would be of little consequence in comparison to the loss in labor.

In order to satisfy your customer, we can't see anything else to do, but to make him a special offer on a new font; say about half of what he would pay regularly for a font. You could sacrifice your profit on this font, and we would be putting it in at a less price than we are selling to you.on regular discounts. You could figure this out in any way that would be satisfactory to you and to your customer, and we would

454

object to having a Cabinet with Cases of this description. This lay of the 8/3 California Case is the same as designed by Mr. Deering when he first brought out these Cases.

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

12/4/01.

H P H—P

412
414

American Type Founders Co.,

New York City.

Gentlemen:-

We call your attention to your order #1811, dated Nov. 30th, the first item of which calls for 5a lower case of 6 line #2190. Is this one of the American Wood Type Co's., numbers, or do you desire that we leave off the first figure, as we believe you instructed us heretofore, and that really the number wanted is 190?

This is a Caxton Old Style face, quite undesirable if not wanted, and we therefore take the time to write you in order to be sure that we read your order correctly. Please let us have your reply and we will ship promptly.

Yours truly,

The Hamilton Mfg. Co.

392/589

12/4/01.

H P H—P

American Type Founders Co.,

Portland, Oregon.

Gentlemen:—

Replying to your favorof the 29th, ultimo in regard to the Cabinet on your telegraph order of October 31st. It is true that our catalog states that unless otherwise specified, California Cases are used in filling our Cabinets. This applies, however, only to full size and 3/4 size Cabinets. In 2/3 size Cabinets, the regular Italic or Job Case is used, and always has been. If we should send out 2/3 California Job Cases in Cabinets of that size, we would probably have about four-fifths of them returned to us. As it is, very often customers specify California Job Cases in ordering 2/3 Cabinets, and then, of course, we put them in, and we have had a great number of cases where the customers refused to accept the Cabinet on its receipt and sent it back to us, claiming that we had sent them a Cabinet filled with 2/3 Cap Cases.

It is not generally known that the 2/3 California Job Case is unlike the full size and 3/4 size Cases of the same name. The change was necessary because the boxes would be too narrow in this size Case if made after the regular California design. Possibly you know how the 2/3 California Job Case is made. We attach print of the same herewith, and suggest that you refer it to your customer before anything is done in regard to sending him another Cabinet. Possibly he would

meet you in this matter. This is the only way that we see to fix the matter up, and we await your reply.

In case we are to proceed on this basis, we would, of course, expect that you keep the old font as already billed your customer, simply putting in the new font at a much reduced price.

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H P H--P

Cream City Printing Co.,

Milwaukee, Wis.

Gentlemen:-

We are asked by Messrs. Barnhart Bros. & Spindler, Chicago, to give you information in regard to the shipment of your Calendar Figures on order which was forwarded to us by them . These were sent forward on November 23rd, by American Express, and we cannot understand why you have not received them. Please inquire at the American Express office and we think you will find them.

Yours truly,

The Hamilton Mfg. Co.

457
12/4/01.

H P H—P

436
494

Chicago:-

In regard to nickel-plating pieces for Brass Bound Press Boards. The samples are very nice and we send you enough for four other sets, and also a sample for Mr. Moses. Please have these finished and sent up as soon as possible.

There are about 7 feet in an ordinary 16 x 24 Press Board, which will cost us 35¢ for nickel-plating, according to your figures, or 5¢ per foot. The list price, therefore, on such a Board, will be increased $1.00,making it $3.75 instead of $2.75. This will give us 50¢ from the dealer, which will leave but a small margin of profit after paying express charges or freight charges on the strips back and forth.

We will make up a sample and send to you; also one for Middletown.

Yours truly,

The H. Mfg. Co.

12/4/01.

H P H—P

Mr. W. J. Smithson,

W. Superior, Wis.

Dear Sir:-

On request of the Globe Ticket Co., we are sending you, herewith, circular of our Theatre Ticket Case, and should be pleased to receive a diagram of your seating and will, on its receipt, quote you a price for a Ticket Case to suit your requirements. We could get yo up any kind of a Case you may desire.

Hoping to hear from you soon, we remain,

Yours truly,

The Hamilton Mfg. Co

enc.

12/4/01.

H P H—P

Standard Publishing Co.,
Anaconda, Montana.

Gentlemen:-

We have your telegram of even date in regard to your Backing order. This was sent forward to you yesterday, December 3rd, by freight and we hope will reach you in time for your requirements.

We have been unreasonably delayed on our Backing orders of late, but from now on, we expect to be able to ship our orders out more promptly.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

5539

12/4/01.

State Journal Co.,

Lincoln, Neb.

Gentlemen:-

We have your favor of the 3rd, in regard to your order #396 for Cherry Backing Lumber. This order as marked on our books, is to be held until we receive information in regard to thickness. If you did not receive our letter written you at the time your order was received we presume it must have miscarried, and we are still waiting to receive advice from you. As soon as you send us a sample or give us the thickness in actual measurement, we will execute your order at the earliest possible moment.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

460

12/4/01.

A H L--P

300 463

Agent Goodrich Trans. Co.,

City.

Dear Sir:-

On the 13th, ultimo we made a shipment consisting of 66 barrels and two half barrels to the Wadhams Oil & Grease Co., Milwaukee, Wis. We have just received the enclosed letter from them, advising us that the shipment was received short 3 barrels, which were undoubtedly lost in transit. We therefore enter our claim, herewith, for the value of these barrels, amounting to $2.70.

Trusting you will give this matter your usual prompt attention, we remain,

Yours truly,
The Hamilton Mfg. Co.

enc.

12/4/01.

A H L--P

Mr. J. L. Scott,

Marion, Ind.

Dear Sir:-

In compliance with your request of the 2nd, we are sending you our complete catalogs by mail under separate cover, to-day, and enclose discount sheet, herewith, to apply on all goods of our manufacture.

Regarding the sorts, will say we will allow you the regular discount of 50% in all cases where 26 pieces of a style or line, are ordered. Where less than this number is ordered, we will allow you 25%, which is the regular discount on sorts.

Yours truly,

The Hamilton Mfg. Co.

enc.

461

12/4/01.

A H L--P

Mr. Chas. Bielfield,

Sheboygan, Wis.

Dear Sir:-

We have been expecting to see you here with brooms, as usual, but as you have not come, we have decided to write you for your quotations on 25 dozen #12 brooms. Kindly advise us by return mail, what you can supply these for, and if your price is right, for this quantity, we shall be pleased to send you the order. They are to be the same as those you supplied us on May 18th, at $1.75.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

A H L--P

American Type Founders Co.,

Pittsburgh, Penn.

Gentlemen:-

We wrote you some time ago in reference to your order #8382 dated November 12th, on which you did not give the number but merely stated the class. We cannot fill your order until we know the number. Will you kindly advise us at once, and greatly oblige?

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

A H L--P

Genzsch & Heyse,

Hamburg, Germany.

Gentlemen:-

Goods invoiced you in accordance with B/L #289, consisting of 9 crates of Printers' Cases, were shipped from New York City on the Hamburg-American Line S/S "WALDERSEE" which sailed from that part on November 30th, bound for the port of Hamburg.

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

A H L--P

Medberry-Bemis Co.,

Oshkosh, Wis.

Gentlemen:-

Your favor of the 2nd, instant at hand, contents noted. In reply will say that we find upon looking up our stock of paper, that we still have four tons on hand, and owing to this condition, we have decided to let the matter rest for the present.

Yours truly,

The Hamilton Mfg. Co.

12/4.

Goodrich Trade

3 empty bbls @90 270 270

1600 / 554

12/4/01.

H P H—P

1553

A. D. Farmer & Son T. F. Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 3rd. We regret to inform you that it will be impossible for us to furnish your customer the cuts which he requires. We have only the cuts that we show in our catalog, which are too large for single column. The Double Job Stand is nearly 14 ems in width and the Square Leg Imposing Stone Frame, is nearly two columns in width.

We have heard from this same customer once before, through another dealer, but were unable to supply the cuts which he asked for.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/4/01.

John Dickinson & Co.,

Cape Town.

Gentlemen:-

We have your order #477 which will have our careful attention. We will put in all the electrotypes which you ask for, without charge.

We note your remarks in regard to telegraphic code, and we wish to say that we have a regular code which covers not only all our Cabinets etc. but also all Wood Type faces shown by us, Wood Borders etc; in fact it covers our complete line of Wood Type and Printing Office Furniture. We had a request from you for such a book about two years ago, and we have a record here which shows that it was sent to you at that time. Please refer to our letter of October 3rd, 1899, in which we advise you of the sending of this code book; also to your letter of Nov. 11th, '99 in which you acknowledge receipt of same. We think you must have mislaid it, and possibly can find it and use it in the future.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/4/01.

H P H—P

Pioneer Stamp Works,

La Fayette, Indiana.

Gentlemen:-

We have your favor of the 3rd, and upon investigation, find that you are correct. The piece of Boxwood was 8 x 12-1/2 and the error occurred by your being billed the total number of inches in the piece and in the scraps. This was a misunderstanding between our working department and our billing department, and we are glad that you called our attention to the matter. We enclose, herewith, stamps to the amount of 56¢ which will straighten the matter out.

We wish to say in regard to the quality of wood sent you, of which you complain, that there is no such thing as 1¢ Boxwood, so far as we are concerned. We do not make any such grade, and 2¢ per square inch is the lowest quality and takes the poorest wood.

It was unnecessary for you to write us as you did in order to get what is due you. We are always ready to correct any errors which we make, and we believe that we have the reputation of using our customers right;at least we have built up a considerable business during the past fifteen years, and we don't think we have accomplished all this by constantly dealing unjustly with our customers.

Yours truly,

enc. The Hamilton Mfg. Co.

H P H—P

12/4/01.

Pacific Printers Supply House,

Seattle, Washington.

Gentlemen:-

Replying to your favor of the 30th, ultimo. We mail you a single corner f r 18 point "U" Wood Rule, under another cover in this mail.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

12/5/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Your favor of the 3rd, instant at hand, contents noted. In reply will say that we have not heard from the New York & Utah Paper Co., Salt Lake City, and if this concern should ask us for dealers' prices on our goods, we will see that they do not receive same. We are not anxious to ancourage any more small dealers to compete with our regular agencies.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

611

12/5/01.

James L. Robertson & Sons,

New York City.

Gentlemen:-

Replying to your favor of the 3rd. We expect to be able to ship 25 of the large boxes on Saturday the 14th; the balance completing your order in about thirty days from that date. We can, of course, make up another small shipment sooner than this, if you desire, and can send them along at any time with other goods going to our Middletown, N. Y. house.

We hope that the 25 which will leave here on the 14th, will reach you in time for your requirements. Let us know on receipt of this, just how you are situated. We want to keep you going but the fact of the matter is, we have been unduly crowded with orders this Fall, and have been unable to produce the goods fast enough to suit the requirements of our customers. We are, however, now getting in better shape and can fill orders more promptly.

Yours truly,

The Hamilton Mfg. Co.

J E H——P

12/5/01.

THIS IS TO CERTIFY THAT the bearer, Miss Ada Schodroff, has been in the employ of the TWO RIVERS TELEPHONE COMPANY, of which I am one of the owners, for the past three years, and I do not hesitate to recommend her, in the strongest terms, for a similar position.

Miss Schodroff is a very ladylike, conscientious girl; strictly attentive to business, very accommodating, and I feel confident that she would give the utmost satisfaction in any position which she might be called upon to fill.

Very truly,

The Two Rivers Telephone Co.

By

12/5/01.

H P H—P

3 77
610

Chicago Newspaper Union,

Sioux City, Iowa.

Gentlemen:-

Replying to your favor of the 3rd, in regard to the material on your order #8272. This shipment went forward on the 11/30 direct to your customer, and we hope the same has reached him by this time.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

469

H 2 8

595

J E H—P

12/5/01.

Mr. John L. Moore,

Atlanta, Ga.

Dear John:-

I have just received a letter from Laura in regard to business matters in which she goes into details, so that I think I have a pretty correct understanding of how matters are.

If you wish to buy out your partner and can arrange satisfactory terms with him, I would be willing to sign notes with you, providing you can borrow the money there. If you are unable to borrow the whole amount required, in Atlanta, perhaps I could find part of it at Manitowoc. I presume you would want the money on long time; say, three to five years, and perhaps under such circumstances, the banks would not care to make the loan, but some loan company might be willing to do so

I expect to leave for Europe January 15th, so if anything is to be done before I go, matters will have to move swiftly, and you may not be able to accomplish anything within that time.

I wish you would give me an outline of the business; the amount of business you are doing; the estimated earnings, and in fact, anything that would be of interest to me in determining what the prospect would be in case you were able to get hold of the whole thing.

I am very busy getting ready to leave, so cannot write at length All I can say is, I will be glad to help you out if there is anything that I can do.

Yours very truly,

470

12/5/01.

Mrs. Lucy Jones,

Manitowoc, Wis.

Dear Lucy:-

I have just received a letter from G. W. Jones saying that he will be ready for us next Tuesday or Wednesday and wants us to let him know when we will be there.

I am going to Chicago to-night and will be back home on Saturday evening or Sunday morning. You can let me know when you will be ready to go. I can leave here either Monday night or Tuesday morning. As soon as I hear from you, I will call George up on the 'phone and let him know when we are coming.

Yours truly,

J E H--P

12/5/01.

349

504

Mr. Geo. W. Jones,

Appleton, Wis.

Friend Jones:-

Yours of the 4th, at hand, contents noted. In reply will say that I am going to Chicago to-night and will be back on Saturday. I have written to Lucy and we will probably be ready to go to Appleton Monday night or Tuesday morning. As soon as I hear from her, I will call you up on the 'phone and let you know when to expect us.

Yours truly,.

W 3 2 / 1068

12/5/01.

J E H—P

Mr. E. S. Cottrill,

Milwaukee, Wis.

Dear Sir:-

Your favor of the 4th, at hand, contents noted. In reply will say that I am sending you by express to-day, two of the "COLUMBIA" batteries in order that you may examine them and locate the trouble if possible. I took the cover off of one of the batteries and the cup appears to be defective. These two batteries were among the lot which you sent us when our plant was installed a shorttime ago. Since I took the matter up with you a day or two ago, several other batteries have acted in the same manner. All of these were in a dry place and there seems to be no apparent reason for their acting in this manner, unless it is that the batteries are in some way defective.

I note what you say regarding the splicing of the cable. I think you have been misinformed in regard to the man being sent here at our request to connect up the two ends of the cable. The poles were not placed at the time, as the trench was still open and the cable could not be connected up. The only reason that we requested a man sent here, was to splice the cable so that it could be laid in the trench while it was open to receive the water pipe. The material for the connections at the two ends of the cable, was forwarded here at the time the man was sent, but this material was not used and we still have it on hand. We knew that the cable could not be connected up while the

man was here and we did not order the man for this purpose.

I agree with you that it would be perfectly proper to charge these expenses to us if we had ordered the man here to do the work and when he arrived, the conditions were such that the work could not be done, but the fact is, we simply ordered the man here to splice the cable so that it could be laid in the trench while it was open.

Yours truly,

12/5/01.

J E H—P

-

Mr. D. Lloyd Jones,

Milwaukee, Wis.

Dear Sir:-

Can you give me any information in regard to the affairs of the King-Cramer Co? Has it yet been determined what the amount of the dividend will be for the creditors?

Yours truly,

399

12/5/01.

J E H—P

Mr. James McGee,

Milwaukee, Wis.

Dear Jim:-

Yours of the 4th, instant at hand, contents note. In reply will say that you are correct regarding the notes from King-Cramer. Of course if these notes are paid, that is all I want; it makes no particular difference to me from whom I get the money, but I thought perhaps as you were as much responsible for the loan as King is, that you would prefer to pay the amount in small amounts, as you are able to do so, but as you say you are not in a position to do anything, I will let the matter run along until the first note is due, and if the notes are paid as they mature, it will be all right.

I have not yet learned what the dividend will be in the King-Cramer Co., affair, but I presume I will know all about this within a few days.

Yours truly,

H. P. H. -D.

12/5/01.

American Type Founders Co.,

New York, N. Y.

Gentlemen:-

Replying to your favor of the 3rd, we note that the racks were prepaid and we will therefore put in a claim to the Railroad Co. as you suggest.

In regard to the shipments via the Erie we desire to call the attention of your shipping clerk to the fact that all shipments to points on the west shore of Lake Michigan should be routed via Frankfor across lake, otherwise they will go via Chicago as this shipment did.

All points on the west shore take the same rate as Chicago. This applies all the way from Green Bay to Chicago, and makes a material saving in freight charges for us.

In the case of the racks, they were routed via Chicago as the Eri unless otherwise instructed would of course carry them from here to Chicago on their line, and would turn them over to the North Western and they would carry them from Chicago to Two Rivers.

Your shipping clerk should bear this in mind and get a proper ra in case he ever has to ship to any point on the west shore of Lake Michigan in the future.

Yours truly,

The Hamilton Mfg. Co.

12/5/01.

H. P. H. -D.

466
481

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 4th. The goods on your order of Nov. 20th for the Monarch Printing Co., of Marion, Ohio, were shipped out by freight on the 2nd.

The goods ordered by you from our Middletown branch to be shipped to Scranton, Pa. will go forward to your customer to-day and we hope will reach him in time for his requirements.

Yours truly,

The Hamilton Mfg. Co.

12/5/01.

H. P. H. -D.

445
447

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to yours of the 3rd. The goods on your order No. 328 went forward by freight on the 2nd.

We have traced the same by wire as you suggest and hope there will be no unnecessary delay in transit.

Yours truly,

The Hamilton Mfg. Co.

83
542

H. P. H. -D.

12/5/01.

Cadogan-Hatcher Mfg. Co.,

Quincy, Ill.

Gentlemen:-

Replying to your favor of the 4th, you will remember sometime ago we sent you in error, two boxes of lumber on your order for one box.

At that time we expected to be able to dispose of the other box to some other customer in your city, but your thickness was not right for them and we had to hold it, and it was still in the hands of the Rail-road Company when we received your recent order and we instructed them to turn the lumber over to you and we cannot understand why they have not done so.

We have just taken the matter up with the Agent here and have asked them to have the Railroad Company show delivery. We therefore believe that if you will inquire at that end and mention circumstances you will have no difficulty in securing the box of lumber.

Yours truly,

The Hamilton Mfg. Co.

H. P. H. -D. 12/5/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 4th, we find that your instructions regarding the charging the amount of our invoice of the 30th ultimo to your Cleveland branch was over looked by our billing departmnt and was billed to you instead.

We will attempt in the future to see that your intentions are carried out so that you will have no further cause for complaint.

Yours truly,

The Hamilton Mfg. Co.

H. P. H. -D. 12/5/01.

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Answering your telegram of even date we have wired you that your orders No. 11943, 11942 and 11888, all went forward by freight on the 2nd. We hope they will reach your customers in time for their requirements.

Yours truly,

The Hamilton Mfg. Co.

394

12/5/01.

H. P. H. -D.

559

Great Western Type Foundry.

Kansas City, Mo.

Gentlemen:-

Replying to your favor of the 3rd, we will hold your order for the 100 special mailing galleys until we hear from you further.

You have been rushing us so on these shipments however, and have appeared so anxious to receive them that we did not lose any time in getting to work at them after receiving your order.

The sides are special being narrower than the rims made for our regular galleys. All of this material is now under way and fifty of the galleys are partly put together and nearly complete.

We do not think we can send these out on regular orders without there being a liability of having them returned back on our hands as they are 1/8 of an inch wider inside, although they are the same outside.

We think we can dispose of the loose inside pieces all right, but if you can arrange with your customer to take the fifty which we have put together we should appreciate it.

Awaiting to hear from you further in regard to the matter, we are,

Yours truly,

The Hamilton Mfg. Co.

H. P. H. :D

12/5/01.

F. B. Hibbard,

Gen. P. Ag't Hudson River Day Line,

New York, N. Y.

Dear Sir:-

Replying to your favor of the 3rd. We could make the case with two swinging doors locking in the center and fitted with a snap catch, without any difficulty as you suggest.

We can furnish the Case made of selected Ash finished antique, or of Oak finished light or dark, or of red Birch finished in cherry without change in price.

Each compartment is fitted with a wrapper, therefore a three tier Cabinet would contain 102 wrappers. They are not indexed, but this is left for the operator to do as we would have no means of knowing how to index the wrappers for a customer and this is a matter which would be constantly changing. It can be easily done with a rubber stamp or with pen and ink as the work progresses.

Hoping to hear from you and to be favored with your order, we are,

Yours truly,

The Hamilton Mfg. Co.

480

H. P. H. -D.

12/6/01.

4277
590

American Type Founders Co.,
Chicago, Ill.

Gentlemen:-

Replying to your favor of the 4th, we note that you will have your customer return the brackets and cases which were included on your order No. 4282.

As these are regular stock we will have no trouble in using and will be pleased to credit your account upon their receipt.

Yours truly,
The Hamilton Mfg. Co.

4116
543

12/2/1

HM Co

Mch

Buy 200 ft. new glued up
Bkg. never shipped
although included in
inv. of 10/2

"B"

1400

H P H—P

12/5/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 4th. We cannot very well get at the cost of the little Cabinets for holding the catalogs and circulars until the exact article that will suit your requirements has been determined upon, and samples made.

Some of your circulars are folded, others are fully opened. We do not know whether you want the circulars to go into the Cabinet, folded or open. Also, is each circular to have a separate compartment? We presume that this would be advisable and that thin shelves could be used to separate the compartments.

We also note that you think it would be advisable to include one of our Wood Type and Wood Goods catalogs. The Wood Type catalog would increase the size a trifle, but not to any great extent.

We suggest that you send us a n order for, say, a dozen or 25 boxes, giving us an idea of just how you want the inside arranged, and we will make these up, keeping cost and can then make quotations for quantities. At the same time, after looking over the samples, you could determine if there were any changes which you would desire to be made in future lots.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

365/663

12/5/01.

United Brethern Pub. House,

Dayton, Ohio.

Gentlemen:-

Replying to your favor of the 2nd. You are mistaken in regard to our presuming that you had attempted to take advantage of the mistake in our billing department. We simply pointed out, that so far as the correspondence had already shown, there was really nothing for you to base your claim on except this error, and pointed out to you the fact that you could not possibly take advantage of an error in this way, knowing that you surely would not do so. We merely wanted to get at the bottom of the matter and find out just what you did base your claim on.

We now note that you make a claim that part of both shipments on this order contained Backing Lumber from 2-1/2" to 3" in width. This is the first intimation that we have had that such is the case, and if it is a fact—which we presume it is although we cannot understand how such narrow lumber got into this shipment—you would be clearly entitled to the 6¢ rate on all such lumber sent you.

You do not state about how much of the lumber was of narrow widths and we would be perfectly willing to credit your account and take your word for the amount if you will let us know about what proportion of the shipments was under the specified widths. We trust that this proposition will meet with your approval, and that upon receipt of your

reply to this letter, the matter will be satisfactorily adjusted to the satisfaction of you and ourselves.

In regard to the type on your order #2541, November 14th, for which you inquire. This went forward on 11/26 by freight, and we presume will reach you very soon, and we hope in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

329
49

H P H--P

12/5/01.

H. W. Caslon & Co.,

Paris, France.

Gentlemen:-

Replying to that part of your letter of the 22nd, of November, in reference to your orders #3443-44 & 45. You will recollect that one of these orders had to be referred back to you twice, before we found out just what was wanted. This is what has occasioned the delay. We now have the fonts made up and will send them forward with next shipment going to you.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/5/01.

H P H—P

581

Golding & Co.,

New York City.

Gentlemen:-

Replying to your card in regard to your order #3906. This went forward to you by express on Tuesday the 3rd.

We know that this order was unduly delayed, but this was mostly occasioned by its calling for stamped Wood Type, of which very little is sold now, and which is not carried in stock. Orders are allowed to accumulate until we have sufficient to warrant us in starting up the machinery with which this is made. We do not have enough of it ordered to keep men regularly at work making it, and the machinery is also stopped until we have at least a number of fonts to make up. This is the only way that we can furnish this type at all, and it does not pay even then.

Whenever possible, we should like to have you induce your customers to take the regular cut type, which we can always supply without delay. We do not want to refuse to accept orders for stamped type, just yet, but it would certainly be advisable to do so, except as a matter of accommodation to our customers. The type is not as good as cut type although it is a little cheaper.

Yours truly,

The Hamilton Mfg. Co.

145

503

12/5/01.

J E H--P

Herbert J. Osborne & Co.,

Buenos Aires.

Gentlemen:-

On August 15th, we wrote you in regard to the amount of goods ordered on your contract with us, but have received no reply. We sent a copy of this letter to R. T. Tanner & Co., London, but have not received a reply from them.

We would now like to inquire what you propose to do regarding your contract with us? When we made this contract with you, we discontinued our other agencies in South America and left the entire field to you. Our arrangement with you has caused us considerable loss and trade, and we shall certainly expect to hear from you by early mail, with orders enough to cover your contract; otherwise, we shall be obliged to take action in the matter, much as we should dislike to do so.

We are sending a copy of this letter to R. T. Tanner & Co., London.

Hoping to hear from you by return mail, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/5/01.

J E H—P

Mr. E. D. Sharpe,

Chicago, Ill.

Dear Sir:-

Referring to car #68608 for Middletown, which was shipped on November 9th. This car was on the way just a month and has caused us great inconvenience and loss. One other car which we shipped sometime afterwards, reached Middletown on November 26th.

It seems to us that there has been great carelessness in handling this car and we wish you would look into the matter and let us know what was the cause of the delay, and what we may expect in the future.

Yours truly,

The Hamilton Mfg. Co.

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12/5/01.

J E H---P

352/616

Mr. James Thane,

Foreign Freight Agent,

American Express Co.,

Chicago, Ill.

Dear Sir:-

Your favor of the 2nd, instant at hand, contents noted. In reply will say we should be pleased to take the matter up with you as soon as you have had an interview with Mr. Bullen. In the meantime, we will take the matter up with our foreign representatives, and we have no doubt but what they will authorize us to close contracts with you on the terms you propose.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

12/5/01.

Stephenson, Blake & Co.,

Sheffield, England.

Gentlemen:-

The American Express Co., Foreign Freight Department, have quoted us a rate on goods to Liverpool, of 8/9 and 5% per 40 cubic feet. This is the lowest rate yet quoted, and we believe it will be to your interest for us to close this contract. Please write us on receipt of this, whether you wish to authorize us to close this contract, and oblige,

Yours truly,

The Hamilton Mfg. Co.

P. S:-

The rate quoted to London, is 10 shillings and 5% per 40 cubic feet.

12/5/01.

J E H—P

Mr. C. P. Zacher,

Chicago, Ill.

Dear Sir:-

I have your favor of the 4th, instant and note contents. I note what you say regarding Mr. Middleton, and it certainly seems to me as though everything was not straight. I am rather surprised at this as in all of my dealings with Mr. Middleton he has apparently been perfectly square. In fact he is the only trainer with whom I have had anything to do, that has been square.

Of course I do not wish to mix up in the controversy in any way, but if you choose to do so, you can tell Middleton that you wrote me regarding the age of the dogs, and I gave you particulars. He will see from this that you have been in correspondence with me, and that you are in a position to know the facts. I know that the dogs are three years old and if the pedigree shows anything else, it is certainly wrong.

It seems to me, that under the circumstances, you would have no trouble in getting a settlement with Mr. Middleton, as you will be in a position to prove that he has given you a wrong pedigree. I shall be glad to do anything I can to straighten the matter out, but all I can do is to tell the truth so far as I know it, and this I am willing to do.

Yours truly,

J. E. Hamilton
EmP

491

12/5/01.

J E H—P

Caslon Letter Foundry,

London, England.

Gentlemen:-

The American Express Company, Foreign Freight Department, have quoted us a rate of 10 Shillings and 5% per 40 cubic feet, for our shipments to London via New York. We believe it will be to your advantage for us to accept this proposition.

We have a contract covering your shipments for two years, one year of which is about to expire, but we can arrange to have the American Express Company ship during the next year, under our present contract.

Please let us know by return mail, whether you wish us to close this contract or not. We will look out for your interest in any event, but would like to hear from you before accepting this proposition.

Yours truly,

The Hamilton Mfg. Co.

J E H--P

12/5/01.

H. W. Caslon & Co.,

Paris, France.

Gentlemen:-

We are quoted the following rates on your shipments by the American Express Co., Foreign Freight Department:- To Havre via French Line, $5.00 and 5% per 40 cubic feet; via Barber Line, $4.50 and 5% per 40 cubic feet.

These are the lowest rates yet quoted on your shipments to Havre, and we believe it would be to your interest for us to close this contract, but we would like to hear from you before doing so. The contract will run for one year.

Please let us hear from you by return mail.

Yours truly,

The Hamilton Mfg. Co.

493

12/5/01.

J E H--P

623

Mr. Arthur T. Kilbourne,

State Hospital,

Rochester, Minn.

Dear Sir:-

I have your favor of the 2nd, instant and note contents. In reply will say that I will sell six pair of Pheasants at $7.00 per pair. This will clean out all of my stock excepting a few cocks which I wish to keep to eat. In case you conclude to purchase, the birds will have to be shipped before the 15th, of January as I expect to leave for Europe on that date.

Yours truly,

J. E. Hamilton
M.D.

12/6/494

H P H—P

Miss Angeline Loesch,

Chicago, Ill.

Dear Madam:-

Replying to your favor of the 4th. Your box is now in the finishing department, but it will require a week or ten days in order to give it a first-class finish, and this we presume you want.

We do not know what your desire is in regard to the finish on the inside. Are we to leave this in the white, unfinished, or do you want the inside finished the same as the outside? If it is to be lined, it should be left in the white. We will do nothing in regard to the inside until we hear from you. Please let us know as soon as possible, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/6/01.

H P H—P

457 641

Chicago:-

When Thos. Charles Co., place their next order for boxes of blocks, try and have them order not less than 50 at a time, instead of 25. We could make them in 50 lots much more advantageously, and it hardly pays us to set up our Sticker and run all of this work in so many different sizes for such a small lot. They are ordering quite frequently and we should think they could order in 50 lots as well as 25.

Yours truly,

The H. Mfg. Co.

H P H—P

12/4/04.

495

Mr. Edward Schaffland,

Manitowoc, Wis.

Dear Sir:-

Will you please send me a copy of the lands which were advertised this Fall? I do not know in what paper they were published, and am unable to find the advertisement.

Also let me know if you finally decided to readvertise the S. W. 1/4 of the S. E. 1/4 and the S. E. 1/4 of the S. W. 1/4 of Section 9? You will remember I spoke to you about this some time ago. These certificates were redeemed by Alfred Lafond, who has no title or ownership in the property. If you have not readvertised the land under the old certificates, I presume you will have to work under the new certificates #40 and 41 which were issued to me this year.

I should also like to have an expression from you in regard to what action you will take providing Mr. Lafond or some other person should attempt to redeem these new certificates on this same property. Inasmuch as the owner is unknown, it would seem to me to be the right thing to do for you to refuse to accept redemption money on these certificates unless the party redeeming can show ownership. Failing to do this, would it not be right for you to allow the party wishing to redeem, to compel you to accept the redemption money under process of law? As there is a question concerning the right of such redemption, it seems to me that this would be the fair thing to do for all parties concerned.

Awaiting to hear from you in regard to the matter, I remain,

Yours truly,

H P H—P

12/6/01.

Mr. J. A. Rountree,

Alabama Press Ass'n.,

Birmingham, Ala.

Dear Sir:-

Replying to your favor of the 2nd. We should like to accommodate you in the matter of advertisement in your forth-coming proceedings, but the fact of the matter is we have almost innumberable requests of this kind, and in reply to such requests we invariably state that we are advertising only in two or three of the large trade journals like the Inland Printer etc. Not only this, but we are not catering to the retail trade but prefer the wholesale trade which reaches us through the various dealers in printers' supplies. We expect each dealer to handle the necessary advertising in his territory. You will readily appreciate our position under these circumstances, and see that we cannot adopt any other course than that which we have outlined above.

Thanking you for bringing the matter to our attention, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/6/01.

Rev. E. C. Mitchell,

St. Paul, Minn.

Dear Sir:-

I have delayed answering your favor Nov. 23rd, in order to get the record of the copper spear which I sent you. This I attach, herewith, as filled out by the party from whom I got it. I did not get it from Mr. Fred Collier,myself, by from another party who bought it of him, and who lives at Shawano, Wis. I trust the record will be as complete as you desire. It is such as I keep on all records which I secure.

You have certainly a very fine lot of copper relics now, and one of the best and largest collections in private hands, in the country. If I am able to turn anything over to you in the future, I will let you hear from me.

Yours truly,

12/6/01.

H P H—P

Mr. P. K. Paulsen,

Irwin, Iowa.

Dear Sir:-

Replying to your favor of the 3rd, will say that the number of trays sent you, was correct: 25 complete sets of four trays each. We hope you will find them satisfactory in every way.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

386
519

12/6/01.

Port Washington Foundry,

Port Washington, Wis.

Gentlemen:—

We have received several small lots of Pulls from you—barely enough to keep us going. In addition to this, none of the Pulls have reached us, up to this writing, finished. We supposed, of course, that you only intended sending one lot unfinished, and that you would have the others finished and here by this time.

We must have a larger supply than you have been giving us, immediately. Of course if you cannot do any better than you have been doing, it will be all right if you can send them along, but theyought to be finished. Kindly see that another shipment is made us at the earlies possible moment, and keep following with other shipments until our order is complete.

We also wish you would send us up 1000 lbs of the small Pulls with which you supplied us sometime ago.

Yours truly,

The Hamilton Mfg. Co.

COPYING INK.

499

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wis
3. Business?

THE INJURED PERSON

4. Name? W. S Schultze 5. Age? 56 6. Has he wife and children? Yes
7. Weekly Wages? 9 00 8. Occupation? Cabinet maker
9. Address? Two Rivers Wis
10. (*a*) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes
    (*b*) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? making stands
12. How long employed prior to accident? 1 Yr
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Saw
14. Was it sound and in good working order at the time of the accident? Yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar
16. Had he worked on similar machinery prior to this employment? Yes
17. Nature of injury? Saw cut left thumb
18. Estimated duration of disablement? ✓
19. Was he engaged in his regular occupation at the time of the accident? Yes
20. (*a*) What instructions as to his duties had he received? Regular
    (*b*) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? Yes
22. Name and address of Doctor called in, if any? Dr Timmons City
23. Was he taken home or to hospital? Home 24. If to hospital, state its name? —
25. Is he still in hospital or has he been discharged? —
26. Has he returned to work? If so, when? —
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? —
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? —

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 1.30 PM 12/6 30. Place? 2 Rivers Hamilton (Give Town) (Give Department)

31. If others were injured give their names and addresses, ✓

32. Name and address of foreman in charge? E Hamman City

33. Has he power to engage and discharge workmen? yes

34. Or is he only an ordinary working foreman? ✓

35. Where was foreman at the time of accident, and what was he doing? On same floor attending regular duties

36 Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? A Hamman City

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. No

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? ✓

39. (a) Was the accident due to want of ordinary care on part of injured party? ✓
(b) Or to negligence of any other person; if so, of whom? ✓

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? ✓

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Hand slipped while sawing a piece of lumber

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

The Hamilton Mfg Co
Signature of Employer

Date of Notice 12/6 190

200

501

12/6/01.

H P H—P

199
695

Southworth Bros.,

Portland, Maine.

Gentlemen:-

Replying to your card of the 3rs. We have been unable to get out your order for Boxwood Cutting Blocks, owing to the fact that these Blocks require thicker stock than we had on hand, and it was necessary for us to get out special stock from the green log, which had to be dried. We expect to be able to make shipment to you on December 13th, and we hope this will meet your requirements.

If it will help you out any to have the Maple Blocks come forward before that time, we can send them two or three days sooner.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

12/6/01.

385
505

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

We are returning to you to-day, 24 dozen 1-1/2" Steel Butts, and two Brass Pad Locks. We enclose bill, herewith, for which kindly give us credit.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/6/01.

A H L—P

American Bicycle Co.,
Cleveland Sales Dept.,
Chicago, Ill.

166 / 385

Gentlemen:-

Replying to your favor of the 3rd, will say that the wheels were shipped on the 20th, ultimo, and were addressed to the American Bicycle Co., Western Sales Dept., Chicago. They belong to Model Wheel #61 , and we want the wheels put in first-class shape and returned to us at the earliest possible moment.

Yours truly,

The Hamilton Mfg. Co.

12/6/01.

H P H—P

405 / 5

American Type Founders Co.,
St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 4th. We have started a wire tracer after shipment of November 26th, as you suggest, and attach copy herewith. We hope it will be the means of bringing the shipment to your hands without any further delay.

Yours truly,

The Hamilton Mfg. Co.

enc tra

A H L—P

12/6/01.

446

446

Mr. W. H. Collins,

Gov't. Ptg. Office,

Washington, D. C.

Dear Sir:-

Replying to your favor of the 4th. We enclose, herewith, shipping receipt from the American Express Company, for the package sent you on order #6290.

Yours truly,

The Hamilton Mfg. Co.

enc.

A H L—P

12/6/01.

485

629

Mr. H. J. Osborne,

Buenos Aires.

Dear Sir:-

Referring to your order #819 dated July 11th, will say that we wrote you some time ago advising you that we had no styles #27 and 28. We think it likely that you made an error in giving us these numbers. We have been expecting to hear from you regarding this order, but up to this writing we have heard nothing from you. Will you kindly let us hear from you by return mail, and greatly oblige?

Yours truly,

The Hamilton Mfg. Co.

504

12/6/01.

A H L--P

L. F. Grammes & Sons,

Allentown, Penn.

Gentlemen:-

We send you by mail, under separate cover, two sets of our complete catalogs, which we trust will meet your requirements.

Yours truly,

The Hamilton Mfg. Co.

12/6/01.

A H L--P

Geo. W. Jones Lbr. Co.,

Appleton, Wis.

Gentlemen:-

We find that we are running low on 1-1/2" Ash. If possible, we wish you would forward another car within the next week, and also hurry along the Quarter Sawed Oak, which we ordered of you, as we are urgently in need of this. Kindly advise us by return mail, what we may expect.

Yours truly,

The Hamilton Mfg. Co.

505

501/670 Trumbfuttle Hdwe Co
Milwaukee

24 doz 1½ butts returned Dmr. 11/11		421	
2 Pad locks ret. Dmr. 11/16		92	513

1/6

1184/508
C & N. W. Ry

Freight chgs on shipment Nov 27 which were prepaid at New York	23 52		23 52

506

402
568

H P H—P

12/6/01.

Minnesota Type Foundry,

St. Paul, Minn.

Gentlemen:-

Replying to your favor of the 4th, in regard to Backing Lumber on your order #1696. We have no objection, whatever, to putting in this lot of lumber for you at the regular price of $6.00 per hundred. In explanation of our letter to you, we will simply state,we have but one price on Backing Lumber and our entry department has instructions not to enter orders or to have them filled, until there is a clear understanding as to what is required. The regular $6.00 lumber must not be over 7/8" in thickness, and not over the regular widths, 3" to 10". If an order comes in for anything outside of this, it is stopped and price adjusted by writing to the party before proceeding. We have found that this is the only satisfactory way we can handle the Backing Lumber business, and we cannot put in extra grades without advance in price. We have to be very careful about this, otherwise we get ourselves into endless controversies with our customers. We simply call your attention to this, knowing that you will appreciate the facts in the case.

We will put you in on this order, extra widths at the old price and hereafter when you are ordering lumber, you will know just how to word your order so as to get what you require.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/6/01.

Mr. N. E. Carter,

Mukwonago, Wis.

Dear Sir:-

Replying to your favor of the 5th. I should judge from your description, that the copper which has been scraped and cleaned, has been destroyed so far as its value as a relic is concerned. There may be enough of the old coating, however, to show its genuineness, in which case it would be worth something.

I cannot tell just what the others are worth, without seeing them. Your sketches are not full size, and they give one but a poor idea of what the relics are like. I should judge that the spears, such as you describe, if in good condition, would be worth $2.00 or $3.00 apiece to me. If, at any time, you care to send these specimens for inspection, I shall be pleased to look them over, and will quote you prices and return relics promptly in case we do not come to an agreement. You can easily satisfy yourself as to my responsibility by writing to the Bank here.

Yours truly,

305
553

A H L—P

12/6/01.

Agent C. & N. W.,

City.

Dear Sir:-

On the 27th, ultimo you rendered us an expense bill for four crates of Printers Galleys, weighing 2240 lbs on which the charges were $23.52.

We have been advised by the American Type Founders Company, tl
New York City, the parties who shipped these goods to us, that the freight charges on this shipment were paid, as per attached receipted expense bill, the prepaid charges being $21.28. We have therefore decided to make claim for the amount of freight collected at this end, amounting to $23.52, which we attach herewith.

Kindly give this matter your usual prompt attention, and greatly obliged.

Yours truly,

The Hamilton Mfg. Co.

enc. 2

509

12/6/01.

H P H—P

Mr. J. W. Branwood,

Indianapolis, Ind.

Dear Sir:-

In putting away the lot of cuts recently sent us, we find some small ones which are not ours; these we mail to you under another cover in this mail.

Yours truly,

The Hamilton Mfg. Co.

wml

Page Image
not Available

Missing Page
510

UWDC
University of Wisconsin Digital Collections

511

6/13

H P H—P

12/6/01.

Mr. L. D. Harvey,

State Supt. Public Instruction,

Madison, Wis.

Dear Sir:-

I call your attention to the attached copy of a letter sent by W. D. Parker, Inspector of High Schools under your department, who recently spent half a day at our school, and who evidently did not find the same in a satisfactory condition.

As President of the Board of Education, I was very much surprised on reading this letter and I think this is true of every other member of the Board. We do not resent just criticism, but on the contrary, we court it and we will be always ready to work in harmony with the inspectors in trying to correct any existing evil and in working for the betterment of the school. It seems to me that the inspector is unusually and unduly severe in his criticism. I have been a member of the Board of Education for ten years or more, and nearly all of this time I have been its President. Mr. Parker states that the school has never been found satisfactory to the inspectors. If this is true, would it not have been for the best interests of the school and its patrons, and in conformity with good business methods, if the matter had been called to the attention of the local Board of Education, who would have been always ready to co-operate in bringing the school to a higher standard?

I might also point out the fact that it seems queer to us, if our school has been found so unsatisfactory, why our teachers should be continually leaving us to accept better positions if their record has been so poor. Not only have our teachers left us in the past, on recommendation of members of the faculty of the University of Wisconsin, but also on the direct recommendation of the University inspectors themselves. During the past two years, we have lost the following teachers who were connected with our High School:- Mr. O'Niel, Principal, now at Oshkosh; Miss Durand, now at Marshfield; Miss McKitrick, now at Ishpeming; Miss McDonald, now at Houghton. Does it seem reasonable to suppose that these excellent schools can get so much good from teachers who failed to do anything for our own school while with us, and who were in every instance, recommended for the advanced positions they now occupy, by members of the faculty or inspectors at the University, who, presumably, did so knowing something of their ability?

I would also call attention to the fact that we secure these High School teachers on the recommendation of the Appointment Committee at the University. If their work here is so unsatisfactory now and in the past, is it not a fact that the members of the Appointment Committee are more to blame in the matter than we, as they virtually select the teachers for us, and a recommendation on the part of the Appointment Committee in many instances is virtually equivalent to an election? Under these circumstances is the threat, contained in Mr. Parker's letter, to withdraw state aid to our High School, well taken? Particularly so when the Board of Education as the executive head, has never been informed that our school was in anything but a flourishing condition.

During the ten years that I have been a member of the Board, I can safely say not one inspector has ever approached me, as President of the Board, or any other member, nor have we ever been informed of the existing condition as the inspector found it, whether good or bad. When

we have the factory inspected by the Department of Labor at Madison, we receive a report with recommendations for the betterment of the plant, if the inspector has any recommendations to make. It seems to me that this would be the proper method in the inspection of our school, and that the Board of Education should at least receive a copy of the report each time the school is inspected. This would be in conformity with good business methods and would surely tend towards the advancement of the school, which is the object we all have in view.

I beg to question the ability of Mr. Parker in being able in two hours to so thoroughly inspect our High School, employing three teachers and working under a four years' course, to warrant so sweeping a condemnation as his letter implies; but if he is right, we want to know it as soon as possible.

If it is not asking too much, we should like to have our school re-inspected at the earliest possible moment, and to have the inspector remain a whole day so as to review all of the work. We are anxious for this even if we have to pay the expense of the inspection ourselves.

We have always been liberal in our appropriations of money for the maintenance of our school. It is true that our buildings are poor and old and not up-to-date, but when we do build in the near future, we expect to be in the front rank so far as accommodations are concerned. Our High School library is considered to be one of the best in the state; it is immeasureably ahead of anything Manitowoc possesses, and other cities of much larger size; it contains about 1500 volumes of reference books, is thoroughly systematized according to the latest library methods and it is being constantly added to. Our physical laboratory is fitted with apparatus in sufficient quantity and quality to answer all purposes, I believe: at least I know that we have always been free in purchasing all that we have been asked for, and I cannot recall a refusal as ever having been made in this direction.

L. D. H—4

It is true that the attendance in our High School is small when the size of the city is taken into consideration, but we work under conditions which do not exist in every city. We have a working population almost exclusively or foreign extraction, and the children are usually put to work early in life, and it is a condition which we are constantly striving to overcome. In testimony of this I can refer to our adoption of free text books during the past year, which we hoped would increase the attendance.

We have always been gratified at the success achieved by our graduates who have taken up higher education, and I should like to have you refer to the record of our graduates at the University. I think it is with pardonable pride that we can point out the fact that they have usually been found in the front rank of their chosen departments. From this we hope that our school has possessed some merit in the past even if it does not at the present time.

Will you kindly pardon this lengthy letter, and accept, as a plea, that this matter is of vital importance to us and we want to know the truth? Will you advise me, therefore, as soon as possible, if you will consent to the reinspection of our school at an early date, in order that Mr. Parker's charges may be verified or disproved? We realize that Mr. Parker's criticism is on record and stands against our school in your department. Owing to the short time he gave for the inspection, we respectfully ask for a reconsideration.

Yours truly,

enc.

President Board of Education.

515

H. C. G. -D.

12/7/01.

E. R. Otis,

Monona, Iowa.

Dear Sir:-

We have your letter of the 30th stating that you would send c check by the first of this week to cover your past due account. To-day is the last day of the week and no check has been received and we must insist upon a remittance immediately.

If we do not receive it by the 10th we will draw upon you again and will expect our draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

12/7/01.

Edw. K. Graham,

Philadelphia, Pa.

Dear Sir:-

Your letter of Nov. 29th stating that you would send us a check during the week. To-day is the last day of the week and no check has been received. We must insist upon having one by return mail.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

12/7/01.
516

Nashville Engraving Co.,

Nashville, Tenn.

Gentlemen:-

Referring to your favor of Nov. 28th, will say that we have placed the $6.00 enclosed to your credit in settlement of account.

We notified you repeatedly that this account was past due and also drew upon you several times, but you paid no attention whatever to our letters or our drafts and we were obliged to place the account in the hands of our Attorney for collection, and we must now pay him $3.00 for collecting.

You may have had good reasons for not paying this account, but there is no excuse whatever for not notifying us what your reasons were and we cannot afford to give you any further credit until we have been reimbursed for the amount which we will be obliged to pay out for attorneys fee.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

R. G. Dun & Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to yours of the 5th will say that the Jackson Printing & Rubber Stamp Co. have not been heard from, but we have received a check from Nashville Eng. Co. for $6.00 and we enclose draft herewith in payment of your commission.

Yours truly,

The Hamilton Mg. Co.

603

The Aremotor Co.,

Chicago, Ill.

Gentlemen:-

We are in receipt of yours of the 29th and note that you say "If there is any mistake or oversight in the matter please give us the facts and we will promptly adjust."

We have before explained to you that you made a mistake in filling our order and put us to an expense of 70¢ for telegram and express on the wrong casting sent us. We propose that you stand the full amount of this expense as it was occasioned by your error and we can pay the bill under no circumstances until you send us a credit memorandum for this amount.

According to our books we are indebted to you for the amount of $5.30 and we will send it immediately upon receipt of your letter stating that you will accept it in full payment of your account against us.

Yours truly,

The Hamilton Mfg. Co.

12/7/01.

H. C. G. -D.

317

Cincinnati Process Engraving Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to yours of the 3rd will say that we have received the proceeds on the draft which we made upon you, but we did not receive this until after we had sent our statement of the first, but your account now stands balanced on our books.

Trusting this explanation is satisfactory, we remain,

Yours truly,

The Hamilton Mfg. Co.

518

H. C. C. -D.

12/7/01.

Archer Printing Co.,

Ft. Wayne, Ind.

Gentlemen:-

We are in receipt of yours of the 1st enclosing check for $11.64. We have placed this to your credit, but we cannot allow the 3% cash discount which you deducted.

Backing is always sold at net prices and we find by looking at a copy of the bill we sent you that it was plainly stated "Terms net".

Kindly favor us with a remittance for 36¢ and we will receipt and return your voucher.

Yours truly,

The Hamilton Mfg. Co.

519

DEC 7 1901

TWO RIVERS, WIS., 189

P. H. Washington Toy Co
Portwashington

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. for
$ 961 in payment of your
account invoices as follows:

11/22	701	
11/29	311	
Apl	1012	75
	987	
29.	20	
	967	

1498
666

DEC 7 1901

TWO RIVERS, WIS., 189

Yahr & Lange Drug Co
Milw

197

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. for
$ 79 95 in payment of your
account invoices as follows:

11/24	68	01
11/24	2820	nx
11/26	4645	44
11/24	718	11
	8051	
	56	
	7995	

520

TWO RIVERS, WIS., DEC 7 1901 189

Wm. Frankfurth Mdse Co.
Milwaukee

505
541

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 1162 ..... in payment of your
account invoices as follows:

11/2	76
11/11	275
11/11	331
11/12	82
11/16	128
11/3	421
	1213
Gamms 11/13	25
" 11/13	34 107
	1206
10/0	24
	1182

DEC 7 1901

TWO RIVERS, WIS., ... 189

Midland Linseed Oil Co.
Minneapolis

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 134 89 ..... in payment of your
account invoices as follows:

11/26	136.25
10/0	1.36
	13489

521

TWO RIVERS, WIS. DEC 7 1901 189

Pawley Pub. Co
St Louis

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... for

$ 14 70 in payment of your

account invoices as follows:

11/27	1500	
11/29	30	
	1470	

TWO RIVERS, WIS., DEC 7 1901 189

Ottmann Paul Co
Mem

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... for

$ 81 12 in payment of your

account invoices as follows:

11/27	7260	73
11/27	944	19
11/27	8204	
Dec 1	92	
	8112	

1327/6844

12/7/01.

A H L--P

Arkell & Douglass,

New York City.

Gentlemen:-

We have just received a letter from Alex. Cowan & Sons, Sydney, Australia, which we attach herewith. You will note that they claim the freight on their order #853 was billed twice, and that they send us a bill for £1-7-6.

We have looked up your bill per the steamer DUNBAR, dated January 4th, and find thereto attached, your letter of the 5th, all of which we enclose herewith. As we understand it, the original shipment went forward on the ship SALLFORDIA, and that this one box was omitted and later forwarded with other goods on the DUNBAR. Will you please look this matter up and let us know where the two charges for freight on this same shipment came in? Any information you can give us regarding the matter, will be appreciated. If the error was made by any of the transportation companies in New York City, we shall expect them to stand the amount. Kindly return all papers to us.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

encs.

157

A H L--P

12/7/01.

937

J. B. Carberry & Co.,

318 Produce Exchange,

New York City.

Gentlemen:-

We wrote you on the 19th, ultimo in reference to a shipment of goods for Herbert J. Osborne & Co., Buenos Aires, South America, which we sent in your care on July 11th, to be forwarded to them. They advise us that they have not received these goods and wish to have this matter looked up.

Will you kindly reply to our letter at once, as we must advise Herbert J. Osborne & Co., regarding this matter at the earliest possible moment. Kindly give us the name of the vessel on which the goods were forwarded and when they left,

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

524

H P H—P

4808/637

12/7/01.

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 5th. We send a drawing, herewith, of the Cabinetas we understand you want it made. It would be about like an ordinary Letter Board Cabinet with the front of the boards lipped to receive the Galley. This lip in front can be made as deep as you desire.

Price of this would be $45.00 zinc lined, and $70.00 brass lined. We intend to use brass or zinc about the thickness of that used in our ordinary brass lined Galleys, which would be about 18 gauge, Brown & Sharpe standard. Our price does not include lining the sides and back which projects 5/8" above the board. If these are wanted lined also, you can add $6.00 to the price for brass, and $4.00 to the price for zinc. All the prices given above are net.

We hope to be favored with your order which will have our careful attention.

Yours truly,

enc & quo.

The Hamilton Mfg. Co.

12/7/01.

H P H---P

6446

Scioto Sign Co.,

Kenton, Ohio.

Gentlemen:-

Replying to your favor of the 5th. We are sending you our latest catalog under another cover in this mail, as you request, and attach Calendar Sheet herewith. All prices given on the Calendar Sheet are net, with the exception of 5% for cash in ten days from date of invoice.

If you do not find just what you want on the Calendar Sheet, we can make you any special Calendar that you desire, at proportionate price. All Calendars shown on this sheet can be made any size desired. We can ship orders for Calendars, quite promptly; within a few days after receipt.

We hope to be favored with your order and the same will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H---P

366/550

12/7/01.

American Type Founders Co.,

Boston, Mass.

Gentlemen:-

Replying to your favor of the 4th, will say that it was a mistake in putting in the Ben Franklin circulars in the catalogs sent you. We printed some for the Keystone Type Foundry which they distributed themselves, and retained a few here to send to customers in case we had inquiries regarding this face.

In regard to specimens showing Post Old Style. We have never had these although we have had a considerable number of calls for Post Old Style in wood, and have always furnished it under Class "O". We will, however, get up some circulars showing this face, and send you a lot of about 3000 as soon as we can get them ready. They will go forward in carload of goods going to Middletown, and will be reshipped to you from there with other goods.

Trusting that their distribution will result in sales to our mutual benefit, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/7/01.

Mr. F. M. Caldwell,

Princeton, Wis.

Dear Sir:-

I have your favor of the 8th, and thank you for sketches of coppers which you submit. I presume that inasmuch as one of them is in the hands of another party, that the price is away out of sight, otherwise you would secure it. I should judge that the point or blade of this small spear, is four sided. These are quite rare; in fact the only two others I have ever seen, are shown on sketches which I attach herewith, and which were two of a set of nine coppers found in this city about a year ago. One of them,the larger, you will note still has the peg in place, and has tally marks on one side. The knife with handle appears to be a very good one. This type is not so rare as the other.

I enclose you sketch, herewith, of the Oconto find of 7 coppers which I believe I wrote you about some time ago. I secured these relics two years ago and they were found while making excavations near the new North-Western depot at Oconto. You will note that the long cimeter shaped knife or sword has a handle and this is probably the largest example of the handled knife in existence. You will also note that it has a point made like the ends of the ordinary crescent. The crescent which you will also see sketched is probably the largest one yet found, and the double bitted copper axe is the only one I know of. Altogether this was a very remarkable find and has excited considerable

interest.

At any time you have any unique coppers, I should like to have you send the actual specimens on to me for inspection and I will always return them promptly as I have done in the past.

I note what you say about Mr. Elkey having found a large axe, but I would not take much stock in this without seeing it. I have one just about the size you describe, but it is quite crude, although unmistakably a grooved copper axe and weighs considerably more than eight pounds.

Hoping to hear from you again in the near future, I remain,

Yours truly,

encs.

A H L—P

1461

12/7/01.

Bielefeld Bros.,

Sheboygan, Wis.

Gentlemen:-

Your favor of the 5th, at hand, contents noted. If you will be hear about the 20th, of this month you can bring us up 25 dozen #12 brooms at $2.00 per dozen. Kindly advise us whether we can expect you at that time.

Yours truly,

The Hamilton Mfg. Co.

12/7/01.

A H L—P

502
552

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

We enclose, herewith, papers from the Goodrich Transportation Co., in reference to a shipment made to the American Type Founders Co., New Orleans, in accordance with an order received from you. This shipment went out on October 22nd and is now at destination unclaimed. Will you please give us disposition of the goods, and return the papers to us at once.

Yours truly,

The Hamilton Mfg. Co.

encs.

12/7/01.

A H L—P

503
773

Herbert J. Osborne & Co.,

Buenos Aires, S. A.

Gentlemen:-

Replying to your favor of the 18th, ultimo will say that these goods left here on July 11th, and were forwarded to J. B. Carberry & Co., New York City, to be forwarded to you. We have written them today, asking them to give us the name of the vessel that the goods were forwarded on and also any other information that will enable us to trace them. As soon as we hear from them we will advise you further.

Yours truly,

The Hamilton Mfg. Co.

530

12/7/01.

H P H—P

American Type Founders Co.,

Minneapolis, Minn.

Gentlemen:-

Replying to your favor of the 5th. We think you will find if you look at this closely, that your customer is wrong in reporting this 4 as being wrong.side. Tell him to try the experiment of turning the figure 4 quarter way around so that the point we have marked with an "X" will be against the figure 3 and we think he will have no further trouble.

We think your customer must have been out the night before he took this proof, and the stuff they dispense in Blue Earth City must be as strong as Blue Vitrol to dim his vision in this manner. Tell him this is one on him.

Yours truly,

The Hamilton Mfg. Co.

12/7/01.

A H L—P

F. W. Boynton,

Auckland, N. Z.

Dear Sir:-

We enclose herewith, B's/L and insurance certificate together with bill for the ocean freight for the goods shipped you on October 19th.

Yours truly,

The Hamilton Mfg. Co.

531

12/7/01.

Weld & Sturtevant,

New York City.

Gentlemen:-

Replying to your telegram of even date. We have started tracer after the shipment of boards to Blank Book Co., Greenwood, S. C., of the 26th, ultimo and attach copy herewith.

Yours truly,

enc.

The Hamilton Mfg. Co.

F. N. Boyton
Auckland, N.J.

Ocean charges Nov. 19/19 48 43 48 43

532

H P H—P

12/7/01.

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your wire of even date. We are sending the cap N, to correct error in your order #6927, by this mail.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

12/9/01.

Mr. J. L. Haile,

Crandon, Wis.

My Dear Mr. Haile:-

I was very much pleased to receive a saddle of "Mountain Sheep" yesterday by freight. You were very kind indeed to remember us in this manner. You were very easy with me in the way you put the matter—"lack of opportunity while in the woods". Some of my friends do not let me off so easily. Please accept the thanks of the whole Hamilton family and we hope to have the pleasure of seeing you again in the near future. We are going to try and see your sister while we are in New York.

With kind regards, I remain,

Yours truly,

533

12/9/01.

J E H—P

Mr. C. P. Zacher,

Chicago, Ill.

Dear Sir:-

Your favor of the 7th, at hand, contents noted. By the same mail I received a letter from Max Middleton in which he goes into details regarding his controversy with you. I have simply replied, telling him that I do not care to mix up in the matter in any way, but that I have given you full particulars regarding the pedigree and age of the dogs. I think that this is all that it will be necessary for me to say.

In regard to the pedigree, will say that if you arrange with Middleton so as to fix matters up, he will probably give you the correct pedigree, providing you keep the dog. If not, and you are unable to obtain it from him, I will be glad to give you a copy. Of course if you refuse to keep the dog, you will not care for the pedigree. In any event you will be sure to have the pedigree for I will furnish it if Middleton does not, but for the present, I would prefer not to mix up in the matter.

Yours truly,

534

J E H—P

12/9/01.

618

Mr. John L. Haverkampf,

Chicago, Ill.

Dear Sir:-

I have concluded to have you make up the brown overcoat, as per sample enclosed. You may make this with the pointed collar like the coat I tried on, and also put on a velvet collar.

For the suit, I have decided on the samples enclosed. I wish the coat made up medium; that is, not too heavy nor too light. I think you understand from what I said, about what I want.

I cannot tell whether I shall be able to run down this week to try them on, or not. If I am able to come at all, it will probably be Friday so if you will get them ready to try on by that time, I may be able to come. If not, you may go ahead and I will take the chances on the fit.

Yours truly,

enc.

e I was

12/9/01.

J E H—P

Mr. Max Middleton,

Servia, Ind.

Dear Sir:-

I have your favor of the 6th, and note contents. In reply will say I received a letter from Mr. Zacher a few days ago, asking me for the pedigree, and not being aware of any controversy between you and him, I gave him full particulars as to the pedigree of the dogs etc. I am sorry to hear that you are having any trouble, but I hope that everything can be arranged satisfactorily between Mr. Zacher and yourself.

I am not very much surprised at what you say about the dog refusing to "retrieve" for his owner. This is not surprising as every one handling a dog must know his disposition and just how to handle him before he will be able to do anything. When a dog leaves a trainer he has learned to work for the trainer only and when going into new hands he must learn to work for the new man before he will be able to do much. I think this is true of all dogs.

I am glad to hear that you are disposing of the dogs at such good prices; I think they are worth every cent that you are getting for them, however. The more I learn about dogs, the more I think we have the best blood in the country; in fact there is nothing better.

I am sorry to hear that you were not able to go West this Fall. If you intend to go next Fall, you ought to arrange beforehand just where you are going and be sure that the farmers will allow you to hunt. I find

they are getting worse every year, even in the West. I had considerable trouble this Fall where I was. The weather was not very good, but I shot 104 chickens in four days. Ben worked splendidly but Mark did not do very well. All he needs, however, is handling and experience on birds; he is sure to make a good dog in time. Ben is one of the finest dogs I ever knew. He is a winner.

I did not get after quail this Fall. I put in a few days after deer and could not spare the time on quail. I am going to try, however, to get in a few days next Fall and if the laws of Indiana are not too strict, I would be glad to come down and see you, but I do not care to pay a license of $25.00 for the privilege of carrying out two dozen quail from the state; would rather not go at all.

You ask for the address of our office in Chicago. This is #400 the Caxton Building, but I am not in Chicago very often and you would not be apt to strike me there. I was down last week but do not expect to be down again very soon.

Yours truly,

12/9/01.

J E H—P

387

Mr. Ernest Napier,

E. Orange, N. J.

Dear Mr. Napier:-

I have your favor of the 2nd, instant and thank you very much for your kind invitation to visit you, and can assure you that it would give us great pleasure to do so. We have not yet decided on just when we will arrive at New York, but you can depend upon it that if we can arrange matters we will surely see you. As soon as we have our plans arranged and know just when we will arrive at New York, I will let you know.

Sincerely yours.

...e I was

12/9/01.

J E H—P

543

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

Referring to correspondence between Mr. W. H. Bullen and ourselves regarding error in prepaying charges to Havre. We refer you to our letter of 10/17 to which we have had no reply.

We would like to have this matter closed up without further delay and cannot understand why we have been put off from time to time by Mr. Bullen. Our claim is a perfectly legitimate one and we trust you will see that there is no further delay.

Very truly yours,

The Hamilton Mfg. Co.

538

12/9/01.

H. C. G. -D.

Coe & Company,

Binghamton, N. Y.

Gentlemen:-

Referring to the statement which we sent you in error Dec. 1st will say that on looking the matter up we find that your remittance was credited to Lafayette Safford and the charge made to Coe & Co. and we did not recognize the fact that the two were the same persons.

Our books have now been corrected and we trust you will kindly excuse the error.

Yours truly,

The Hamilton Mfg. Co.

The **Hamilton**
MANUFACTURING COMPANY.

WOOD TYPE,
AND PRINTERS' WOOD GOODS.

DEC 9 1901

2 7 8
5 6 8

TWO RIVERS, WIS., ... *189*....

D L Moses

.....

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ Newyork *Draft*

~~*Am. Ex. P. O. Money Order No.*~~ ..... *for*

$ 200 00 ..... *in payment of your*

account invoices as follows:

Oulc

.....

.....

459

648

H P H—P

12/9/01.

State Journal Co.,

Lincoln, Nebraska.

Gentlemen:-

Replying to your favor of the 6th. We note that you ask us to plane your lumber 1" in thickness. This is unusual, and we call your attention to the fact, as per attached Backing circular, that wood must not be over 7/8" in thickness in order to take standatd price of 6¢ for Birch and 12¢ for Cherry. If it is thicker than this, it requires 1-1/4" lumber to cut from which increases the cost to us 25%. The price of your Birch if planed 1" in thickness, would be 14¢ per foot.

Can you not use the regular 7/8" stock which we believe will be amply thick enough for your requirements?

We regret all this delay but it is necessary for us to get the matter straightened out before we make shipment in order to avoid any misunderstanding. Please let us hear from you as soon as possible, and we willgive your order our prompt attention.

Yours truly,

The Hamilton Mfg. Co.

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541
12/9/01.

A. H. L. -D.

532
605

Wm. Frankfurth Hardware Co.,
Milwaukee, Wis.

Gentlemen:-

We return to you to-day the three Yale Locks which you sent us. These are not the locks we wanted . You sent us two of these locks in the first place and we returned them to you requesting you to send us two No. 1 Champion Spring locks, which you did , but one of them came without a keyand we therefore decided to you and requested you to send us three others with keys all alike.

Through some misunderstanding you have sent us the locks similar to the first one sent us, whereas we want three No. 1 Champion Spring Locks. Please send them with first goods coming and greatly oblige.

Yours truly,
The Hamilton Mfg. Co.

12/9/01.

A. H. L. -D.

494
545

Hamilton Mfg. Co.
Chicago, Ill.

Gentlemen:-

We are sending you a chuck by mail under separate cover and attach herewith, a letter written by one of our employees regarding the same to the Machinists Supply Co. Will you please comply with his request and greatly oblige.

Yours truly,
The Hamilton Mfg. Co.

enc.

476
562

12/9/11

Cadogan Hatcher Engles
Quincy, Ills.

By allowance for plaining & backing. } 2.00

"B"

481
551

DEC 9 1901

Bauhart Bros.
Chgo

By inv. of 11/23. charged to you by mistake. This should have been charged to someone else } 84.00
"B"

HMW Co. Mid. 12/9/1

Hdk

By overcharge on invoice of 11/26

"B"

4580
587
5 0 1
3580

H P H—P

12/9/01.

6/2

Standard Garment Cutting Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 7th. We are at work on your large Rules but will not be able to ship any before Friday, the 13th. At that time we will send you about 25 and will finish up the balance as soon as possible. We hope that this will meet with your requirements. If 25 will not answer your immediate requirements, please advise us.

Yours truly,

The Hamilton Mfg. Co.

544

12/9/01.

421
779

H P H—o

Southern Printers Supply Co.,

Washington, D. C.

Gentlemen:-

Replying to your favor of the 5th, in regard to type, as per attached invoice. We would like to accommodate you in this matter, but the fact is, we have no facilities,whatever, for disposing of odd fonts of Wood Type which may be left on our hands.

This is one of the most serious problems that we have to deal with as errors frequently occur here in making up fonts and almost invariably such fonts are dead stock on our hands. Our Mr. Moses is continually trying to dispose of them, and even with his best efforts we are unable to keep them entirely cleaned up. We have to offer them at dealers' prices or better, as you will note by the attached bargain sheet, and even then they do not go. Wood Type is made only upon order and not a font is carried in stock.

We might, within a few months, be able to get rid of the 260—10 line and the 23—5 line, but the other fonts would not be desirable, and we feel sure that we would have to carry them an indefinite period before we could sell them off. We have no printers calling on us here, consequently we would simply have to hold them.

We think the best plan would be for you to make a special allowance to some printer in your city, selling the type to him at a bargain price. We will give you authority to do this providing you do

not show discounts, but bill as bargain fonts and at net price.

Hoping that these suggestions will help you out of your difficulty, and waiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

12/9/01.

5 4 1 / 5 4 9

Chicago:-

You better go ahead and have these drawings made at once and send them up for approval before having the half tones made. Instruct the draftsman to correct the errors in perspective, caused by the camera. In other words, they are simply to use the photograph to get details from and are to draw the Case in a way that will show most advantageously.

We had an inquiry this morning, from one of the Chicago, Burlington & Quincy men at Rock Island, who had seen the other Folder Case in the Rock Island office, and if we had had a print to send him, it probably would have helped us to get an order.

Yours truly,

The Hamilton Mfg. Co.

546
12/9/01.

H P H--P

4.74
627

American Type Founders Co.,

New York City.

Gentlemen:-

Replying to your favor of the 6th, in regard to the font of type #2190 on your order #1811. We would have no difficulty in making this if we could see a proof of it, but we can find no #2190 in the catalog of the American Wood Type Co., which we have here. If it is possible for you to get us a proof of this face, we will have no difficulty in supplying it immediately. Kindly let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/9/01.

H P H--P

784

Mr. H. E. Hooper,

New York City.

Dear Sir:-

Replying to your favor of the 5th dictated by (H E) I am sending the book forward by express, as you request, and would like to have it replaced as soon as possible.

Yours truly,

H P H—P

12/9/01.

Mr. E. A. Card,

Groton, Conn.

Dear Sir:-

Replying to your favor of the 5th. We should like to have you enter our order for a carload of Maple, and it will be agreeable to us to have you bill us on the following basis— all wood to be weighed and to be figured at 7 lbs to the foot as it comes in the log, and the price to be $25.00 per thousand. If this is satisfactory to you, advise us that you have entered the order, and about when you will be able to ship. Have it come forward as early as possible, and the earlier the better. We will give you routing instructions later.

Be careful to select good logs as large as you can find, and cut in lengths most convenient to you.

Yours truly,

The Hamilton Mfg. Co.

548

H P H—P

12/9/01.

Mr. F. E. Riley, P. M.,

Two Rivers, Wis.

Dear Sir:-

We call your attention to the fact that our mails have been considerably delayed of late, and it seriously handicaps us in our business. On Saturday, the mail which should have reached here on the morning train, did not even get here on the noon train, and we were compelled to wait until evening and the consequence was that we could do nothing with it until this Monday morning. A good many of the orders in the Saturday mail, could have been shipped out on Saturday, if we had received the mail on time, and as it is, our customers were delayed two days in receiving their goods.

This is not the first time that this has occurred lately. Attached you will find letter from Milwaukee, mailed at 2:30 P. M. December 6th: it did not reach here until 5 P. M. December 7th. You will also find attached, an envelope mailed at Pittsburgh at 7 P. M. December 6th, and one from Cincinnati at 6 P. M. December 6th, and which reached us at the same time as the Milwaukee letter mentioned above. We also attach other letters from Milwaukee and Chicago which were delayed at the same time.

Please give this matter your careful attention and see if these delays cannot be corrected.

Yours truly,

The Hamilton Mfg. Co.

encs.

549

H P H—P

12/9/01.

340
783

E. Steiger & Co.,

New York City.

Gentlemen:-

We have your telegram of even date and we wish to say in reply, that the partial shipment of Maple Blocks which we promised you, went forward in a carload of goods going to our Middletown, N. Y. house, leaving here on the 6th. This car should have arrived at Middletown about the 12th, or 13th, and we have followed the same with a tracer. We also advised Middletown that as soon as car arrived, to reship to you at the earliest possible moment.

We hope they will reach you in time for your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

545
569

12/9/01.

H P H—P

Chicago:-

We want you to send us up a box of cigars which we will give to Mr. Kessmann, here, who translates a good many foreign letters for us. We believe you sent us up cigars for him before; at any rate send a box of fifty Havanas, good stock, about $80.00 or $100.00 grade.

Yours truly,

The H. Mfg. Co.

526/626

H P H--P

12/9/01.

American Type Founders Co.,

Boston, Mass.

Gentlemen:-

We have your favor of the 7th, in regard to Wood Type on your order #3712. We have not wired you for the reason that this went forward by express on the 6th, and is no doubt in your hands to-day.

We wish to say in regard to the delay on this order, that it called for two fonts of New Process Wood Type. We have very little call for this type now-- not enough to keep any workmen at it continually and the machinery stands idle until we have enough fonts accumulate to warrant us in starting up and making a supply. The demand for this type is constantly growing less and we do not advertise it at all and should much prefer to furnish regular cut type. We have not, as yet, refused to take orders for it, but may do so in the near future. Wherever it is possible, please induce your customer to take regular cut type instead of the New Process.

Yours truly,

The Hamilton Mfg. Co.

551

H P H--P

Mr. R. E. Hamblin,

T. B. G. & F. Ry',

Toledo, Ohio.

Dear Sir:-

Replying to your favor of the 6th. We do not furnish stamps for stamping tickets but only make the actual cases themselves, and other woodwork of that description. We have no doubt that you can obtain such stamps from any good stamp house in your city, or possibly you will have to go to Chicago, where there are several good concerns. We are not very familiar with this part of the business as we have never had anything to do with it.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/9/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 7th. The font of 72 point Plymouth Wood Type will be shipped forward to-morrow, and we hope this will suit your requirements.

Yours truly,

The Hamilton Mfg. Co.

552

H P H—P

12/9/01.

529/665

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 7th. We will send you one hundred pairs of News Cases to-day; 50 pair applying on your order #506 and 50 pair on your order #502.

Trusting they will reach you in time for your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/9/01.

811

F. M. Powell Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 7th. We presume that you refer to the New York Stand on your order to be shipped to Elgin, Ill. If this is the one, we beg to advise you that this will go forward to-day.

Yours truly,

The Hamilton Mfg. Co.

553

12/9/01.

H P H—P

A. D. Farmer & Son Type Founding Co.,

Chicago, Ill.

463

Gentlemen:-

Replying to your favor of the 7th. We have expressed cut of Imposing Stone Frame and Double Stand to Mr. I. R. Crow of Lead, South Dakota, as you request.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/9/01.

Agent C. & N. W.,

City.

508

584

Dear Sir:-

We are about to get a carload of logs from Groton, Conn. Please give us the best rate you can on these, across lake, and advise us as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

554

12/9/01.

H P H—P

463
556

Agent Goodrich Trans. Co.,

City.

Dear Sir:-

We are about to get a carload of logs from Groton, Conn., Please give us the best rate you can on these, across lake, and advise us as soon as possible.

Yours trulu,

The Hamilton Mfg. Co.

12/9/01/.

H P H—P

551
565

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

We return Mr. Folsom's letter, herewith. The goods for Scranton have already gone forward, leaving here on the 5th, and we have advised you before regarding this, which must have been overlooked by you when writing this time. We have started tracer after this shipment and attach copy, herewith.

Yours truly,

enc.

The Hamilton Mfg. Co.

555

12/9/01.

H P H—P

374/586

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 5th. We can furnish the Post Old Style in wood in any size desired, under Class "O". We have never had any specimens of this, but the Boston branch of your company has recently asked us for some circulars and we will get them out very soon. We will also print 3000 for you which we hope you can use to advantage. These will be sent to you without charge and will be forwarded to Middletown to be sent to you with other goods.

Yours truly,

The Hamilton Mfg. Co.

12/9/01.

H P H—P

Keighton Printing Co.,

Philadelphia, Penn.

Gentlemen:-

We are sending you ten of our Line Gauges for which we make no charge. We hope you will be able to make use of them, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

554

12/9/01.

H P H--P

Mr. P. M. Feuerstein,

Agent Goodrich Trans. Co.,

Two Rivers, Wis.

Dear Sir:-

We call your attention to the attached letter from Mr. H. W. Wiley, Chief of the Bureau of Chemistry, Dept. of Agriculture, Washington, D. C. You will recollect that on August 22nd, we made this shipment through your company. Since that time we have put out several tracers without effect, and have put in a claim under date of 11/7 for $15.60 covering same. We have not heard a word about that either.

Now it is poor satisfaction to us to be sending out tracers and claims and urging delivery of a shipment that is as important as this, and absolutely hearing nothing in regard to our inquiries. We get as much satisfaction out of it as we would in dropping dollars through a knot-hole in the floor.

We don't see why you cannot give this matter attention and show delivery or else advise us that you cannot do so. The matter is important and the goods must be delivered; they cannot be longer delayed and unless delivery can be made at once, we must make up a new lot of goods in which case we could not, of course, accept delivery of the first lot as they are special and would be worthless to us.

We want a reply to this letter either by wire or letter, within two or three days, and trust the matter will have attention.

Yours truly, The Hamilton Mfg. Co.

H P H—P

12/9/01.

Allen, Lane & Scott,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 6th. We note what you say in regard to omitting our name plates on Ticket Cases which we furnish you. We would not have any objection at all to doing this but our employees have instructions to put these name plates on all goods made by us, and in a large business you will realize that in the shipping department these things are very liable to be overlooked unless the order clearly states. It is imposible for our shipping clerk to remember all these details as he has thousands of customers to look after and necessarily, only goes by his order book. The same thing is true of our order department, and you will realize how difficult it is to make a little change of this kind unless it is distinctly stated on the order. If you will simply add the words "omit the name plates" on your orders when sending in, there will be no difficulty whatever and your instructions will be followed. We hope you can do this so as to avoid any further misunderstanding.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/9/01.

401
761

Keystone Type Foundry,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 5th. We should like to have a list of the goods which the Richmond people will not retain. Please instruct them not to make any shipment until they have further advice from us as we have no doubt that we can take the goods off their hands without subjecting them to return here. Tell them to let them remain as they now are until they have further instructions, but simply give us a list of what they do not want.

In regard to retaining enough goods to make up the amount of expense to which you say they have been subjected. This is not necessary at all. We will expect to reimburse them for the amount of freight they paid on goods which they do not retain. We cannot see that there will be any other expense. As soon as the goods are taken off their hands, you will be rendered a credit for the goods which we take and for the amount of freight which they paid on same. Our dealing in this matter, of course, will be entirely through you.

Awaiting to hear from you in regard to the matter, we remain

Yours truly,

The Hamilton Mfg. Co.

559

12/9/01.

H P H—P

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Replying to your favor of the 7th. We regret as much as you, the delay and annoyance caused in the delivery of the Galleys to your customer, The Kansas City Star, but when you come to look into the matter we do not think that you can claim there was much of an unreasonable delay on our part.

Your first order for 100 reached us on the 6th, and went forward on the 15th, and your second order reached us on the 11th, and went forward on the 20th. These Galleys were special and had to be made entire and this always causes more or less delay, and when the fact is taken into consideration that we have been crowded with work to our utmost capacity and that we worked on your order as late as 9:30 at night on several occasions, we think you will appreciate that we gave you fairly good service in filling your orders. In order to fill them when we did, we put back orders from New York customers, which were over a month old.

In times like these when we are all crowded to our utmost capacity, some delay must be expected. We presume you have your troubles as well as we, and that the railroad company has theirs. We do not know however, that they are entitled to any sympathy as they never seem to sympathize with anyone else so the proper thing to do, is to go for them

rough shod, but that is about all the satisfaction one ever gets out of them. We have, as yet, received no reports to our several inquiries regarding the delay in these shipments, but we will keep at them until we do hear something.

We think the best way to make your shipments is by boat, as the Goodrich Company has no facilities in Chicago for the storage of large quantities of freight and must immediately reship. The trouble seems to be, when shipping by rail, in getting through Chicago. The boat service is not good here in the Winter time, but is fairly regular in the Summer months. We can, however, occasionally ship by boat if desired and whenever we can do so we think it would be decidedly to your advantage

Yours truly,

The Hamilton Mfg. Co.

12/9/01.

H P H--P

Mr. Frank A. Hays,

Philadelphia, Penn.

Dear Sir:-

Replying to your favor of the 6th. I have no one in Philadelphia who could look at the pictures, therefore the only way that I can place an order with you, is on approval. There will be no danger of the pictures being returned if they are all right in every way, but I cannot agree to pay for things until I receive them.

Yours truly,

H P H--P

12/9/01.

John Dickinson & Co.,

Cape Town, S. Africa.

Gentlemen:-

Replying to your favor of the 13th, ultimo. We note what you say in regard to the package of type which was in crate #180. Our shipping clerk's record of this has it properly marked, but doubtless he failed to make the proper notation on your shipping bill. If you fail to recover this, we will be glad to furnish another font, and you can place it on the next order coming to us.

We note what you say about advising you of the name of the boat. Heretofore it has been our custom to do this after we receive advice from New York. We do not know ourselves until we are advised of shipment as we receive this advice four or five days after the boat has left New York. We then have to write you and it takes two days more for our letter to reach New York, consequently you probably get our advice long after the shipment arrives. We think we can arrange it so that the shipping agents at New York can advise you by card immediately on the sailing of the boat. The way you now mark your orders with a certain number in a diamond, we think will do away with the trouble you have in telling where the goods are from. As your order number is in the diamond, it will enable you to readily locate the goods.

Thanking you for past favors, we remain,

Yours truly THE HAMILTON MANUFACTURING CO.

542

12/9/01.

H P H--P

Cadogan-Hatcher Mfg. Co.,

Quincy, Ill.

Gentlemen:-

Replying to your favor of the 7th. We have again investigated this matter and we find that we were mistaken when we wrote you our last letter. This misunderstanding on our part, however, was not intentional so we are not candidates for your "Ananias Club" as you suggest. The fact of the matter is, the railroad company has kept notifying our shipping department that this box of Backing Lumber was still on their hands, and asking disposition. They evidently did not know "where they were at" in the matter, but of course when we instructed them to deliver the box to you, they haven't done so simply because they didn't have it to deliver. Our shipping clerk had forgotten the final settlement of this and presumed, when he received the repeated notifications from the railroad company, that the box was still lying in the Quincy warehouse. However, to straighten the matter out to everybody's satisfaction, we are sending you a new box of lumber which we hope will reach you in time for your requirements.

We attach herewith, a credit memorandum for $2.00 covering the expense you were put to in having the old lumber planed down. It is now in order for you to withdraw your apology for having paid us when you did, and to assure us that our name has been withdrawn as a candidate for membership in your club.

Yours truly,
The Hamilton Mfg. Co.

enc.

12/9/01.

H P H—P

Scarff & O'Connor Co.,

Dallas, Texas.

Gentlemen:-

Replying to your favor of the 4th, in regard to Cutting Stick for your customer, The Enterprise Pub. Co., of Cleburne, Texas. It would seem to us that there has been no error whatever in filling this order, consequently we cannot see why your customer should subject you or us to any unnecessary expense. If he has the least ingenuity about him, he would have no difficulty in using the Stick.

If, as you say, there is no place in the machine for the Cutting Stick to butt against and prevent its pushing along, in case the turned steel is filed out the full size of the small strip, then the steel can be filed out half the depth of the strip and the end of the strip notched so as to lap over the steel. This will be a very simple matter and any one handy with a file can fix it in five minutes time.

We often have our attention called to details of this kind when customers receive their Patent Cutting Sticks, but a little explanation always straightens them out and customers afterwards use their Sticks to their entire satisfaction. We think that your customer has become disgusted without giving the matter careful attention. He surely would not want to go back to using the old Cutting Sticks, which would cost him at least four times what the strips will cost him, even if he is put to a little trouble in manipulating the small strips in the Patent

Cutting Stick. We suggest that you again write him, calling his attention to these little details, and assuring him that you know that he would not sell the Patent Cutting Stick for five times what he paid for it if he could not get another, after he has used it for a month or so.

Yours truly,

The Hamilton Mfg. Co.

12/9/01.

H P H--P

M r. H. W. W i l e y,

U. S. Dept. Agriculture,

Bureau of Chemistry,

Washington, D. C.

Dear Sir:-

Replying to your favor of the 3rd. We have again taken the matter up with the railroad company, as per attached copy, and will see what can be done. We cannot understand why they do not give this matter attention and show delivery or advise us that they are unable to do so. We hope our present letter will wake them up to the fact that something must be done without further delay.

Yours truly,

The Hamilton Mfg. Co.

enc.

554/673

H P H—P

12/9/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 7th. We find that it will be a hard matter for us to determine just what will be required in the way of a small Cabinet for holding catalogs and circulars. We presume th e cost would want to be got down as low as possible, and at the same time have plenty of room for everything you require. Now from the number of circulars mentioned in your favor of the 7th, it is quite evident that you have not sent us samples of everything that you want to accommodate.

We attach small sketch, herewith, showing Cabinet about 16" wide at the front, 11" deep, 8-1/2" high. We figure that the large catalog could go in the bottom and that the other four narrow compartments above this could be utilized for other small catalogs and circulars including our Wood Type and Wood Goods catalogs. You will note that we have not figured on any door, which would, of course increase the cost considerably.

A Cabinet like this if well constructed and finished, would be worth $1.40 each; possibly this is more than you want to put into the thing, but we do not see how one can be made at a lower price.

Why not get your Mr. Murray, who has made a great many drawings which we have worked after, to make a design of just what will be required and we will then quote definite price in larger quantities. He has all

the books handy, and can talk the matter over with you as to how they can be accommodated and in this way only can we get at a Cabinet that will fill the bill.

Awaiting to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

12/9/01.

H P H—P

Bowen, Jewell & Co.,

Jewells, Ga.

Gentlemen:-

Replying to your favor of the 5th. We mail you samples of our Backing Woods under another cover in this mail, and attach circular herewith. All prices on this circular are strictly net with no discount for cash. We do not pay freight charges to destination but sell all goods F. O. B. Two Rivers.

The Backing Wood will weight from three ot four pounds per square foot, and we presume that you will have no difficulty in getting the rate from Chicago, which will be nearly the same rate as that from Two Rivers. There will be some additional charge but not to any great extent.

We hope to be favored with your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P

587.

American Type Founders Co.,

Cleveland, Ohio.

532/756

Gentlemen:-

Replying to your favor of the 7th. We note what you say in regard to the font of 100 line, and we will proceed and make up the new font at once. We will also ship the old font to your company at Cleveland, as you suggest, and we note you will dispose of this to the best advantage. We will bill the new font at regular price, and in disposing of the old font, if you find it necessary to make a sacrifice in order to get it off your hands, let us hear from you in regard to the matter and we will help you out so that you will not sustain any loss.

Yours truly,

The Hamilton Mfg. Co.

13/9/01.

H P H—P

107

Andrews Mfg. Co.,

Bristol, Tenn.

Gentlemen:-

We have your favor of the 4th, and will proceed with the sketches as soon as we hear from you again. We are unable to determine from our correspondence with you, whether the lettering is to run the 18" way or the 24" way. Please give us information on this point and we will proceed at once.

Yours truly,

The Hamilton Mfg. Co.

568

12/9/01.

506
9952

H P H—P

Minnesota Type Foundry,

St. Paul, Minn.

Gentlemen:-

Replying to your favor of the 3rd. We have credited back to you the Cabinet returned by your customer, Mr. Chas. F. Gee, as per your invoice of the 3rd.

This fellow evidently has good staying qualities and is to be commended for this if for nothing else. It reminds us of the time when you sat patiently on the rocks on the shore of Tamarack Lake and played a waiting game with the ducks, only this time you and we are the ducks and Mr. Gee is the man with the gun.

Yours truly,

The Hamilton Mfg. Co.

538
619

Mr. DeWitt S. Moses,

Buffalo, N. Y.

Dear Sir:-

We are advised by Middletown that they have a font of #643—10 line 5A caps, lower case and figures, the figures consisting of 39 pieces, assorted, which was made for the Mercury Pub. Co., of New Bedford, Mass, on your order in place of #646 which they wanted. Please make a note of this and dispose of the type as a stock font, selling for a net price on a basis of 50 & 25% off or even at a better price if you find that it is necessary in order to get rid of it.

Yours truly,

The Hamilton Mfg. Co.

589

12/9/01.

H P H—P

549 590

Chicago:-

We are sending you by express, prepaid, a box containing specimens of Post Old Style. We want to print some circulars for the Boston & Philadelphia branches of the American Type Founders Co.,--3000 circulars for each. Possibly we will have other calls for these.

You can have the work done wherever you can get the best figures and the best work, and ship the circulars direct to the two companies, by freight, as soon as they are ready, unless you can send by express at a cheap prepaid rate. Send us a few of the circulars here-- say 25 or 50 copies. You can hold the specimens as there will doubtless be other calls for them.

Yours truly,

The Hamilton Mfg. Co.

12/9/01.

H P H—P

American Type Founders Co.,

Buffalo, N. Y.

992

Gentlemen:-

Replying to your favor of the 9th. We find that the small 5 x 8 Wood Galley was omitted in our recent shipment and we are sending it to you under another cover in this mail, and we hope it will reach you in good order.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/9/01.

Hell
571

Mr. Heber Wells,

Paterson, N. J.

Dear Sir:-

Replying to your favor of the 6th. The proper way to fix the Wood Type would be to trim down the old type to the new size. This would make them all uniform and this is the proper way always to refinish damaged or old and worn Wood Type; at least we have found it so in our experience.

We note what you say in regard to the Softwood Reglet recently sent to the Metropolitan Printing Co. We cannot locate the order and we do not know just what the material is. We can say, however, that we make large quantities of Softwood Reglet. There is a continual demand for it and we don't know of ever having received such a complaint as your customer makes. There is really not much difference in the price between Hardwood and Softwood Reglet, and we have never understood why printers wanted to use it unless it is to save weight.

The Basswood that we use is the best grade that we can procure, consequently we cannot see how we are in error in any way in supplying it. If there was any error made, it was by your customer in ordering Softwood Reglet when he should have ordered Hardwood Reglet to suit his demands. We will have to leave the matter in your hands to adjust as you think best.

Yours truly,
The Hamilton Mfg. Co.

571

12/9/01.

H P H--P

570
669

Mr. Heber Wells,

Paterson, N. J.

Dear Sir:-

Replying to your favor of the 6th. We return sketch and correspondence, herewith, regarding two special Letter Board Cabinets. The price you have made your customer, is really a low one because you have not added a very large commission for yourself. We think he has no cause whatever, for complaint and should congratulate himself on getting them so cheaply. We don't see how the price can possibly be shaded more than $1.00 each if he takes the two of them, and he is really not entitled to have it cut at all, because, as we have said above, the price is not excessive for such a piece of furniture. If, however, you find it is necessary, you may reduce the price you have quoted, $1.00 and advise us concerning the order.

Yours truly,

The Hamilton Mfg. Co.

enc.

572

J E H--P

12/9/01.

H. W. Caslon & Co.,

Paris, France.

Gentlemen:-

We are just in receipt of the following from the American Express Co., regarding the damaged Wood Type about which we have been corresponding with you:-

"Referring to your favor of November 30th, from the Hamilton Mfg. Co., Two Rivers, Wis., have to advise that in compliance with your request, we have instructed our agent at Havre to deliver goods against collection for our account of $13.15, our through charge having amounted to $26.30. All incidental charges for storage, etc. after arrival of goods at Havre, must, as a matter of course, be paid by the consignees."

You will see from this that the type is to be delivered to you upon payment of half the express charges, and we hope you will take the goods immediately and dispose of them to the best advantage.

Please let us hear from you regarding this, and oblige,

Yours truly,

The Hamilton Mfg. Co.

565
541

12/9/01.

J E H—P

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Your favor of the 7th, instant per M. B. is at hand, contents noted. I find, upon looking this matter up, that our shipment of November 19th, was correct according to our bill and B/L. The reason you received all the packages and were still short the #14 Stand, was because you figured the N. Y. Drying Rack as one crate. The uprights of the N. Y. Drying Rack were put up in two crates; the uprights being in one and the Racks in the other. In giving yourlist on page two of your letter, you have left out the Racks, as you will see by referring to same. We find that the #14 Stand was sent and checked out all right, so it must have gone astray.

The shortage on our bill of December 3rd for the one #2 Book-Binders' Cabinet was an error. We find that this Cabinet was left out of the shipment and we will forward same to you with other goods going to-day so that this item will be straightened out all right.

I can readily see how you are liable to get mixed up on our shipments because we do not specify each item in the B/L, but the reason why we do not do this, is because a great many of our goods are not classified at all, and we have to ship them under some regular classification in order to get a low freight rate. If we should bill the goods under their proper name in every instance, the freight rate would be consider-

ably increased as this would leave it optional with the railroad company to classify as they thought best. But I have now arranged with our shipping clerk to send you a bill of particulars with every invoice, describing the contents of each package and stating exactly what is contained in each crate or box. In this way, you will be able to check off the items without any difficulty and I think will avoid all this annoyance. We will try it this way for a while and see how it works, and we shall be glad to have you report to us after you have received a few shipments.

I am glad to have you call my attention to matters of this kind, for we wish to do everything we can to avoid trouble for you in checking up our goods. Of course mistakes will creep in occasionally, even though our boys are ever so careful, but we want to hold them down as closely as possible, and whenever you report these matters to me, they will receive due attention.

With kind regards, I remain,

Yours truly,

12/9/01.

J E H--P

Mr. John W. Barnes,

Manitowoc, Wis.

Dear Sir:-

I have your favor of December 7th, enclosing check for $6000.00 with which to pay for the Two Rivers Water-works, Electric Light & Power Co. Bonds. I have deposited this check in the Bank of Two Rivers, to your credit, and when the bonds are ready for delivery, I will see that the bonds allotted to you are paid for, and will send you a statement of the whole matter.

Yours very truly,

575

12/9/01.

J E H—P

Mr. Albert H. Caslon-Smith,

London.

My Dear Mr. Caslon-Smith:-

I suppose you have learned through the firm, that I intend to leave for Europe on the 22nd, of January. At last I am about to make the trip which we have been planning so long, and of course we are delighted at the prospect. We expect to sail on the steamer AUGUSTE VICTORIA, for the Orient, on January 22nd, and will arrive at Naples, after having completed the trip, about the 22nd, of April. We will spend some time in Italy and work North as Spring advances; probably reaching England sometime in May. Of course we shall be very glad to meet our London friends once more.

As I expect to be away six months, it will not be necessary for you to send the papers after January 1st. Let me know what American papers you would like, and I will order them sent direct to you while I am away. Please let me hear from you regarding this, by early mail, as I shall not renew my subscriptions for the year until I hear from you.

I will keep you fully posted as to my whereabouts, and the probable time of my arrival in London.

With kind regards to yourself and family, I remain,

Sincerely yours,

576

12/9/01.

J E H—P

Mr. George S. Hamilton,

Faribault, Minn.

Dear George:-

I have just received a letter from Mr. Dobbin in regard to the holiday recess. He has sent me one of the regular circular letters which he is sending out to all the boys parents.

I see he can get a ticket for one and one-third fare for the round trip. I have written Mr. Dobbin that if he is able to obtain this ticket over the St. Paul & Omaha and C. & N. W. via Eau Claire and Manitowoc, to do so, but if he is not able to get the ticket over this route, to give you $20.00 to come home on. This, of course, will be all that you will need, and more too.

The trains runs, I presume, the same as they did last year when you came home. By leaving Faribault about four or 4:30, you will arrive in St. Paul just in time to catch the sleeper for Appleton Junction. Be sure and get the right sleeper as there are two trains that pull out about the same time, one by way of Eau Claire and the other for Milwaukee. You will arrive at Appleton Junction about six o'clock in the morning, and the train for Kaukauna will be waiting on the track when you arrive. This will get you into Manitowoc about 8:30 and you will get home here at 11 o'clock. This is the best way for you to come and I think you had better come this way the same as you did last year.

577

In case you do not have time to get supper at St. Paul, you can get it on the train as they have buffet service in the car.

I expect you will start for home, a week from to-morrow night, which will be next week Tuesday, and we shall look for you Wednesday morning.

Yours affectionately,

12/9/01.

J E H--P

698

Mr. G. V. Nash,

Norwood, Mich.

Dear Sir:-

Your favor of the 4th, at hand, contents noted. In reply will say we could not use the 300 M ' of Birch in the thicknesses named. In fact we would not care to buy any lumber which was cut last season, as we have a complete stock-- enough to last us until some time next Fall, and the only stock we would care to contract for, would be new stock to be cut the coming Winter and Spring.

We have not yet got quotations on our lumber for this season, but we hardly think we can pay as high as $14.00. We have been quoted as low as $13.50 delivered in Two Rivers, on log run Birch, but we do not expect to be able to order all the stock that we shall need, at this figure.

We should be glad to hear from you as soon as you are able to quote prices on the stock of which we gave you a list. We shall probably be able to place our order about January 1st.

Yours truly,

The Hamilton Mfg. Co.

578

185
72

12/9/01.

J E H—P

Mr. H. H. Norrington,

West Bay City, Mich.

Dear Sir:-

Our draft on you has again been returned without comment. Not only have you returned our draft after agreeing to pay for the boxes , but you have refused to answer our last letter or give us any satisfaction whatever. Our patience is now completely exhausted and we do not propose to be trifled with any longer.

It is very evident that you have no regard whatever for our rights in this matter. We do not like law-suits, but when, as in this case, a customer deliberately forces us into one, we are just the sort of people to meet him half way. We believe we have the correspondence and the proof, which will enable us to collect our money. At any rate we propose to try it on, and unless we hear from you by return mail, making some sort of a definite proposition, which you intend to live up to, the account will be placed with our attorney immediately.

Yours truly,

The Hamilton Mfg. Co.

579

J E H—P

12/9/01.

Mr. James Dobbin,

Faribault, Minn.

Dear Sir:-

I am just in receipt of your circular dated December 7th, and note contents. If you can obtain a round-trip ticket, Faribault to Two Rivers, at the rate you mention, please do so. My son will come home over the St. Paul & Omaha and C. & N. W. by way of Eau Claire and Manitowoc. This is the most direct route and it may be that you will not be able to obtain a round-trip ticket via that route. If not, please give George $20.00 and charge to my account, and oblige.

I wish you would kindly mail me his pass book in order that I may look over his account for the year, while he is at home.

Very truly yours,

12/9/01.

J E H—P

Little Wolf River Lumber Co.,

Manawa, Wis.

Gentlemen:-

We have yours of the 4th, instant and note contents. In reply will say that we are pretty well stocked up with Birch, but would be glad to have you make us quotations on the stock you have. Please quote separate price on common and cull.

Yours truly,

The Hamilton Mfg. Co.

12/9/01.

J E H—P

D. G. Vianini & Co.,

Milan, Italy.

Gentlemen:-

Your favor of November 20th, is at hand, contents noted. In reply will say we think you are mistaken in supposing that we are unable to furnish Printers' Cases and Cabinets and other goods at prices which will be satisfactory to you. We are exporting our goods into every country in Europe, and meet competition in every instance.

We would not care to furnish you with Brackets, Clasps and other material for the manufacture of Printers' goods, as we prefer to supply you the goods complete. If you will kindly send us sketches, giving the form and complete dimensions of Printers' Cases used in Italy, we will be pleased to quote you prices and will send you a few sample Cases without charge, in order that you may see what our goods are like.

Our Mr. Hamilton expects to sail for Italy on January 22nd, and will be in Milan some time during April, when he will be pleased to call upon you and we think he will be able to convince you that we are in a position to furnish you with Printers' Wood Goods of a superior quality to those now used in Italy, and at fully as low, if not lower prices.

You can correspond with us in German, if you prefer.

Yours truly,

The Hamilton Mfg. Co.

581

12/9/01.

J E H--P

Golding & Company,

Boston, Mass.

Gentlemen:-

We have your favor of the 4th, and note contents. Under spearate cover, we send you catalogs, as requested. There has been no change in our discounts, either to printers or dealers, since we sent you our discount sheet something over a year ago. The same discounts apply and you no doubt have these discount sheets on file. At any rate, we would not care to send out duplicate dealers' discount sheet. We make it a point to send only one sheet to each dealer, as they are liabke to get into wrong hands, and where duplicates are wanted, we would prefer that they be made on the typewriter.

Yours truly,

The Hamilton Mfg. Co.

582

12/9/1

Southwest Otis Sply Co.,
Los Angeles, Cal.

588

HG

By overcharge on inv., 2 11/2/1
for 10 Sets 1¼ Cir in Blanks 990

B4

12/9/01.

H P H--P

Mr. A. W. Robinson,

Boston, Mass.

Dear Mr. Robinson:-

Replying to your favor of the 5th. I return your drawing, herewith. These two specimens are quite familiar to me as I have had them both in my possession. I presume that you obtained them from Mr. Drew of Farrs Corners; at least that was his address sometime ago. You will recollect that I once wrote you regarding the small specimen covered with silver, and told you I could buy it for $25.00 but that I did not feel like putting any such amount of money into the specimen. However, he offered it to me at that price.

The larger specimen I had a chance to secure. Mr. Drew paid $23.00 for it. It was in the possession of a party near his place who wanted to get all he could for it, so he agreed to put it up and have bids on it. Another collector in the vicinity, notified me of it and put in a bid for me. My bid was $15.00 and Drew's being the highest--$23--he secured it. They are certainly both very fine specimens, but you know I never pay fancy prices for such things.

I have never seen a socket spear larger than this, but the Wyman Bros. sent me a sketch of one which they claim to have, and which is 24" long. I don't know whether they really have it or not, but I got over, long ago, being surprised at anything.

Regarding Wisconsin Pearls. I can give you no information on this subject. Very few are found here, and those are not of good quality. I believe that Bunde & Upmeyer of Milwaukee are the best authority on Wisconsin Pearls.

Since hearing from you last, my collection has been steadily growing, but I am not as energetic as I used to be as I really haven't the time. I should be pleased to hear from you at any time and to know of any new acquisitions which you may make.

Yours truly,

enc.

H P H—P

553
75

12/10/01.

Agent C. & N. W.,

City.

Dear Sir:-

Supplementing our letter of the 2nd, in regard to rate to the City of Mexico. We are now advised by the Mexican Central Railroad Company, that instead of a rate of $1.57 the rate will be $1.55 beginning on the 8th, of this month. Please confirm this rate and authorize your agent here to insert it in future B's/L so that we will have no further difficulty with our customer.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/10/01.

Standard Engraving Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 5th. We have entered your order for 500 feet of glued-up Backing Wood, and will get this off within a day or two. It will probably be shipped about Thursday the 12th.

Your samples have arrived, butunfortunately, we find that there is a variation. The zinc and copper are not the same thickness, and either one when mounted on your sample piece of wood, would be a trifle lower than type high. We note, however, that you are using 16 gauge metal, and we will plane the wood accordingly, leaving it a trifle scant, as it is always easier to use wood which is a trifle scant, rather than to have it a trifle toothick. We hope that the wood we will send you, will be satisfactory in every way, and if the thickness is not just right on this first order, advise us and it can be corrected on any future orders.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/10/01.

555/662

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 5th. We have looked up the different orders to which you refer and find that the Imposing Table on your order #1399 went forward on the 23rd, ultimo in carload of goods to Middletown. We presume that you have received it by this time.

Your order of the 13th, of November, #1346, for one special Matrix Cabinet reached us on the 16th, and was shipped on the 26th, direct to you. We presume that this has also been received.

The Roll Front Case Rack on your order #1331 went forward in carload leaving here the 6th, instant. This car, we presume, has not yet arrived at Middletown, but will be due there about the 15th, and they will immediately reship to you.

The Bettis Lead & Slug Cases on your order #1331 went forward in car leaving here the 23rd, of November. This car was somewhat delayed in transit, and the goods have been already reshipped to you unless the car was unreasonably delayed en route. We will forward your letter to Middletown, with instructions to advise you in case any of these goods have not been forwarded to you.

It is true that we have been delayed on our orders lately, more than is usual, but the fact of the matter is, we have been crowded with work and delays, in some instances, have been unavoidable. We try to give

the best service possible, but in times like these, there must be some delay. We always try to favor the Eastern dealers, however, and whenever you are in a special rush for any goods, let us know and we will take pains to serve you to the best of our ability.

Yours truly,

The Hamilton Mfg. Co.

543/661

H P H—P

12/10/01.

Middletown:-

Please note the attached letter from the American Type Founders Co., Philadelphia, in regard to goods which were sent to you in cars leaving here on the 6th, instant and the 23rd, ultimo. We have written them in regard to the orders, advising them of the times of shipment, and that you would forward immediately upon arrival of cars. If goods have not all been reshipped, please write them.

Yours truly,

The H, Mfg. Co.

enc.

582/649

12/10/01.

H P H--P

The South-West Printers Supply Co.,

Los Angeles, Calf.

Gentlemen:-

We have your favor of the 5th, reporting on carload of goods just received by you. We mail you under another cover, a new fixture for the Morsey Stone Frame drawers, and the pins for the support of the shelves in Stationary Closet. We also attach credit memorandum to correct error in billing you the Quarter Cases, which you mention.

The matter of Imposing Stone has been referred to the Vermont Marble Co., at Chicago, of whom we purchase the Stones. Possibly they have a representative in your city who can look into the matter. Will advise you later.

Yours truly,

The Hamilton Mfg. Co.

enc.

455 437

H P H—P 12/10/01.

American Type Founders Co.,

Portland, Oregon.

Gentlemen:-

Replying to your favor of the 5th, in regard to circulars of Form Rack and other new articles. We have had so much trouble and misunderstandings with dealers in regard to circulars which we furnish them, that we are about discouraged in the matter and lately have concluded that we cannot supply printed matter to dealers in circular form, in the future, but only through our regular catalogs. We will be always ready to supply cuts and descriptive matter so that dealers can issue their own circulars. The fact of the matter is, most of the dealers have been doing this printing themselves for a considerable length of time.

You will realize that it is impossible for us to find a printer who can set up our printed circulars and who has in his office all the different faces of type which will enable him to print the different circulars for each dealer, using each dealer's respective type.faces. It is simply an impossibility.

We return the circular, herewith, and if you want the cuts, or any others which we have shown, we will take pleasure in sending them to you at once.

Awaiting to hear from you further in regard to the matter, we are

Yours truly,

HPH.

590

H P H--P

12/10/01.

569
596

Chicago:-

Please note the attached letter from the S.W. Printers' Supply Co., Los Angeles. This is one of the Stones you recently sent us on our order of the 9/21 (Vermont Marble Co's. bill of 9/24) You will note what they say about the Stone having been packed so as to leave the face exposed. It was put in the car just as received from Chicago.

We thought that very likely the Vermont Marble Co., have an agency or a representative of some kind in Los Angeles, and if so, we would like to have him call and adjust the matter with our customer. Please advise us.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/10/01.

587
588

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 7th, dictated by F. A. B. We have made the change in your order #8296, Desaulniers & Co., Moline, Illinois, as requested.

Yours truly,

The Hamilton Mfg. Co.

591

12/10/01.

H P H—P

4434

Mr. E. Rankin,

Lincoln, Ill.

Dear Sir:-

Replying to your favor of the 7th. We regret to know that the figures sent you recently, did not exactly suit your requirements. You should have stated on your order that they were to be cut with beveled face. We can make them that way just as well as with straight edges, but we have a large business and these details must accompany the order, otherwise all type is cut regularly with straight edges.

We mail you sample herewith, showing how we can do the work, and we can put any degree of bevel on the edges that you desire.

Yours truly,

The Hamilton Mfg. Co.

12/10/01.

H P H—P

5723

6604

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 9th. The eleven characters #334 on your order of Nov. 9th, were sent forward on the 12th, by mail, direct to your customer. We find a copy of this bill in our sales book and cannot understand why you have not received it. We attach copy, herewith.

Yours truly,

The Hamilton Mfg. Co.

enc.

592

12/10/01.

H P Ho—P

85 869

Kelsey Press Co.,

Meriden, Conn.

Gentlemen:-

Replying to your favor of the 7th. We presume soon after writing this letter, that you got the memorandum bill advising you of shipment of the wood type later. The type should not have been included on the original invoice. Our type orders have been so heavy that we have been several weeks behind on this part of our business and rather than delay the whole order, we sent part of it forward and the wood type went by the next car leaving here on the 6th. We have advised Middletown to reship to you immediately upon arrival of car, which they will do. The car should arrive there not later than the 15th.

Yours truly,

The Hamilton Mfg. Co.

593

A. H. L. -D. 12/10/01.

537/620

A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

We enclose herewith shipping particulars and shipping receipts fpr the following packages:- 5 packages to be shipped to Messrs. Robinson & Sons, Railway Street Nelson, Lancashire, England, via Liverpool. All charges including ocean and inland charges, to be prepaid and charged to us. 3 packages to be forwarded to Mr. Mc. Corquodale, Dundee, Scotland, via Liverpool, all charges including ocean and inland to be prepaid, 34 packages marked Diamond "C" Paris., weighing 7083 lbs. to be forwarded to H. W. Caslon & Co. Havre, France, inland charges to be prepaid and goods to be forwarded by cargo steamer from New York at the ocean rate as per our contract. Ocean charges are not to be prepaid.

We will advise as to the amount the goods are to be insured for in a few days.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/10/01.

1643

Mr. T. R. Ryan,

Gen. Agent Mex. Central Ry.,

Chicago, Ill.

Dear Sir:-

Replying to your favor of the 9th. We have taken the matter up with the Chicago & North-Western officials and will try to see that there is no further difficulty in shipping goods to our customer at the City of Mexico.

We suggest that it might be well for you to call at the general freight office in Chicago in regard to a letter which we forwarded through their agent here on the 2nd, instant, and which was supplemented by us to-day in a further advice of the reduction in rates to $1.55. We want it fixed so that the agent here will understand that this rate is effective and that the rate can be inserted in future B's/L at the time shipment is made.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/10/01.

469

625

Mr. John L. Moore,

Atlanta, Georgia.

Dear John:-

I have your favor of the 7th, and note what you say in regard to the Trieder Binoculars and the Le Maire Field Glasses. I note that the Binoculars are much higher priced, but there are also several advantages-- the larger field, which you mention, and also the fact that they are more compact and can be used at a theatre or easily carried in the pocket when on a hunting trip or traveling. The Le Maire Glasses are too large and heavy for this purpose.

I would not hesitate to get the Trieder except that I note in the directions for focusing, the statement is made that the oculars are adjusted for the eyes, separately, and the statement is made that they can usually be used in the same position as cases of eyes with different sight are comparatively uncommon. Unfortunately I happen to be one of those uncommon mortals as the vision in my left eye is only about one-quarter that of the right eye; in other words, my left eye is practically useless to me.

I thought if this separate focusing is a matter of much importance, it might not be the glass for me to have for the reason that it could not be left adjusted for my eye, as the children would be using it continually. If, however, this adjusting can be quickly done, then I would not hesitate to get one of these glasses, and I believe that the

#20 would be the proper one as I could use it on my hunting trips. Let me know what you think regarding this. If you think it is all right and have one in stock, you might send it along, but if you haven't one in stock, perhaps it would be better for you to write me first and give me your opinion.

Yours truly,

R P H—P

590 12/10/01.
597

Chicago:-

Replying to attached memorandum regarding an advertisement in the "Railway Age". We have known of this journal and have corresponded with them in the past. Their rates are so high, however, that it would hardly pay to advertise Ticket Cases, of which there are only limited sales to be made. In order to make a good showing, we ought to have at least one-third of a page, and this would cost us $500.00 a year. Can't afford to spend that much money on such a small advertisement. People who manufacture large, heavy articles for railroads can probably afford to pay these rates.

You will note how much higher they are than the Inland Printer rates, and I don't believe they have anywhere near the circulation of the Inland Printer. You might find out what their guaranteed circulation is and advise me. I do not find any other Ticket Case manufacturers advertised.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/10/01 397

H P H--P

596 598

Chicago:-

We are having returned to Messinger, the reel of small string just received. The wood part is broken so that the string slips off the end and tangles up and we can do nothing with the reel in this condition.

They will probably say that it was broken in transit, which may be true and it may not be true. At any rate the X's at the end should have had cleats reaching from one to the other, which would prevent their being broken in handling, otherwise they could hardly help being broken. They formerly crated them this way, but lately have not done so. We don't want to have a scrap with the railroad company over a small matter of this kind, as we do not think that they are entirely to blame, so return the reel and want a new one in its place.

Yours truly,

The Hamilton Mfg. Co.

12/10/01.

H P H--P

483

Bruce Type Foundry,

New York City.

Gentlemen:-

We have your telegram of even date and have not wired you in reply for the reason that the Wood Type and Wood Goods catalogs went forward to you by express from here, on Saturday the 7th, and we presume are in your hands to-day. If,for any reason you have not received them, wire us and we will start a tracer.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

517/628

12/10/01.

Chicago:-

In regard to the two screws for Finishing Press which you have returned, asking us to cut them down and make the thread a little smaller. We cannot do this for the reason that we have an expensive die for cutting these screws and it cannot be changed, otherwise we might get mixed up and get into a serious tangle by sending out different threads. They are all cut exactly alike, and fit loosely when material leaves here. These large pieces, however, in the Finishing Presses through which the screws pass, sometimes shrink. Probably this is why you returned the two screws to us as very likely they were too tight. If this happens, the square pieces should be returned as we can cut them out to the proper size again without any difficulty, but we cannot do anything with the screws.

Please advise us what to do in the matter.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

599

559/711

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

We have received one report from the C. &. N. W. in regard to diverting the first shipment of Galleys and sending by Omaha and Mo. Pacific. They acknowledge that this was done but don't say why it was done or who did it. They do say, however, in their report to the agent here, that they have given the necessary instructions to the party who was responsible for doing this, so that there will be no further difficulty of this kind. If it should occur again in your shipments, please advise us and in view of their promise we will get after them with a sharpened stick so that they will soon get tired of diverting shipments in this manner.

Yours truly,

The Hamilton Mfg. Co.

12/10/01.

H P H—P

563/889

Scarff & O'Connor Co.,

Dallas, Texas.

Gentlemen:-

Replying to your favor of the 7th. The discount on the Unit Cabinets is 50% to the dealer and 25% to the printer. We mail you a small quantity of circulars under another cover in this mail, as you request.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

600

H P H—P

12/10/01.

452

Mr. Chas. E. Brown,

Milwaukee, Wis.

Dear Mr. Brown:-

I have your favor of the 8th, and return your notes, herewith. They seem to be all right in every way, and in looking over my specimens with your notes in hand, I find that they agree all right. In one place, however, you state that you have never noticed any undrilled specimens. There is one in my collection, of which I make a sketch on the back, which has one hole clear through and another hole near the end, which is drilled nearly through. I have marked it with an "X" on sketch #1. I also sketch two others which may interest you: one with three holes and a round one with a hole in the center.

I do not know of any persons here or in adjoining counties who can be of assistance to you in your work.

In regard to the list of copper implements in my collection which I sent to you. I note what you say about mentioning this in the January number. If you are going to do this, would it not be better to give a more detailed list. In my opinion the list of types can be somewhat extended and it might be well to sub-divide; for instance- so many Socket Spears etc. If you would rather have it this way, I would be willing to get it ready for you.

I note what you say about coming up with Mr. Ellsworth, and I hope that it will be soon. Please do not forget it and advise me before-

hand so that I will be sure to be here.

I attach letter, herewith, which I have received from Mr. Wm. Jeannot, of Tomahawk, Wis. I have written him that I have referred his letter to you as I am not interested in coins, but would like to have him secure for me any copper relics which he can. In case you make a trade with him, I trust that you will see that any coppers which may come into his possession, will come to me.

Yours truly,

12/10/01.

H P H—P

Mr. E. A. Braithwaite,

Denver, Colo.

Dear Sir:-

Replying to your favor of the 7th. We return tickets herewith, and regret that a representative of our concern will not be able to attend your coming ball. We should like to accommodate you in this matter in accepting these tickets, but the fact of the matter is, we have almost innumerable requests of this kind reaching us from all points of the United States. You would be surprised at the number, and if you did see them you would fully realize that it would be impossible for us to comply with all of these requests, consequently we have but one course, and that is to treat them all alike and accept none of them. We believe that this is the only right course to pursue.

Yours truly,

The Hamilton Mfg. Co.

602

W P M—P

12/10/01.

815

Mr. Wm. Jeannot,

Tomahawk, Wis.

Dear Sir:-

Replying to your favor of the 9th. I am not interested in coins as I have never collected them. I am not looking for relics except those found in Wisconsin, and particularly those of copper. If you have anything made of copper, or know of any in your vicinity, I should like to hear from you with a description of them. I will pay good prices for anything you can secure for me.

I have referred your letter to Mr. Chas. E. Brown, of the Public Museum, at Milwaukee, who may be interested in the coins, and you will no doubt hear from him.

Hoping to hear from you soon, I remain,

Yours truly,

DEC 11 1...

603

TWO RIVERS, WIS., 189...

Arnott & Co

190 — 12th & Rockwell Sts.

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft

~~Am. Ex. P. O. Money Order No.~~ ..... for

$..... in payment of your

account invoices as follows:

6/4	495
6/6	150
Express	645
	45
Telegram +	600
Express charges	70
	550

Please acknowledge receipt and oblige,

Yours truly,

THE HAMILTON MFG. CO.

604

183

12/11/01.

A H L--P

Mr. W. B. Pollock,

New York City.

Dear Sir:-

We are receiving frequent complaints from some of our foreign customers on account of not being advised on what boats their goods go forward from New York City. We believe that we have instructed you to send postal cards from New York to some of our foreign customers, when the goods leave your hands, advising them of the shipment, giving the date of sailing and the name of the boat on which they went forward. We now wish to make this a general request of you and hereafter wish that you would advise all of our foreign customers, where goods are handled by you, sending them a postal card. We enclose you a few herewith, and should be pleased to supply you with a larger quantity as soon as these are exhausted. Kindly let us hear from you stating whether you can comply with our wishes in this matter.

We have special reference to John Dickinson & Co., Cape Town, South Africa, who have been put to a great deal of annoyance and expense on account of their inability to locate the goods sent them.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

encs.

12/11/01. 605

A H L—P

544
675

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

We have been sending you a few orders for Nails, lately, and upon receiving your invoices find that you are not allowing us as large a discount as we are receiving from other manufacturers with whom we have been dealing for some time. In this connection, we will say, we would prefer dealing with you, provided you could allow us the same discounts. We see no reason why you should not be in a position to do as well with us as your competitors. We should like to give you all of our business for Nails and Brads and wish you would look up the matter of discounts and quote us your very lowest discounts on the present price list.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

A H L—P

Mr. F. H. Fogarty,

Chicago, Ill.

Dear Sir:-

Replying to your favor of the 10th, will say that the shipments for the American Type Founders Co., at Portland and Walla Walla, were routed over your line. We also wish to add that all future shipments to them will be routed this way.

Yours truly,

The Hamilton Mfg. Co.

606

12/11/01.

H P H--P

W. H. Moore's Newspaper Sub. Agency,

Brockport, N. Y.

8211

Gentlemen:-

Will you please furnish us at the earliest possible moment, a list of the subscriptions sent you last year to the account of H. P. Hamilton? We believe that some of these have come sent to H. P. Hamilton, Mrs. Hamilton, and some to Walter Hamilton and Ruth Hamilton. We desire to make renewals of most of these, at once, but we failed to keep a copy of list sent you last year and do not know just when all of the subscriptions expired. Will you please indicate in your reply, when the subscriptions do expire, and oblige?

Hoping to hear from you at once, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

A H L--P

Phillip Meyer Co.,

Sheboygan, Wis.

379/662

Gentlemen:-

We find that we are entirely out of #2 Brackets, and must have some of them at the earliest possible moment. If none have gone forward when this letter reaches you, we wish you would be sure and get some of them off to-morrow. Kindly let us hear from you by return mail and do not fail to ship.

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

H P H—P

2447

St. Louis Printers Supply Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 9th. Your letter is not quite clear to us as you will note by examining the copy of same which you have, but we presume that you refer to Self-Locking Galleys or Caslon Galleys. We seem to have a recollection of your having written us in regard to this, before, but it was a long time ago.

We have no recollection of having sent you any such Galleys. Please give us full information in regard to the matter, stating the number of Galleys you have, when they were purchased of us, so that we can look the matter up. You do not state whether the Galleys were paid for by you or sent to you on consignment, but inasmuch as we have no record of any such consignment with you, we presume that they were paid for.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

608

12/11/01.

H P H—P

Mr. E. M. Ragland,

Sheffield, Ala.

Dear Sir:-

Replying to your favor of the 9th. We are sending you the Line Gauges under another cover in this mail, as you request.

In regard to the 50 Case Cabinet which you have. You might get a carpenter to make a satisfactory job if he is a good man. It is necessary, however, to sacrifice some of the Cases in order to put on a top rail on one piece and a lower rail on the other unless this top and bottom rail were pieced on.

It would hardly be practicable to return the Cabinet here, owing to the excessive freight rate which would consume a good part of the Cabinet's value. Besides if the Cabinet has been used and shows the least wear, we could not sell it on regular order and we do not have calls for second-hand goods, consequently the best plan would be to cut it in two, as you suggest, providing you cannot use it as it is. We should think, however, that with a light step-ladder which could be folded and which you can easily find on the market, you might be able to use the Cabinet advantageously.

We can furnish you Wood Furniture or Reglet cut to order in any quantity and should be pleased to have your orders which would have our careful attention.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

H P H—P

Teachenor-Bartberger Eng. Co.,

Kansas City, Mo.

Gentlemen:-

We have your favor of the 9th, and have entered your order for 100 feet of Backing Lumber which will be sent forward to you on Thursday the 12th.

The Cherry Lumber on your recent order, which you mention, went forward on the 9th, and we hope will reach you in time for your requirements. We have been somewhat delayed in our Backing orders of late, but are now getting in shape so that we can ship more promptly.

We have also entered your order for 200 feet of Cherry and 200 feet of Birch to be shipped on January 15th. This will have our careful attention.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

610

H P H—P

12/11/01.

Chicago Newspaper Union,

Fort Wayne, Indiana.

Gentlemen:-

We have your favor of the 9th, order #6484. This will have our careful attention, and we hope to be able to ship within ten days from date.

We note your inquiry in regard to printed matter regarding Unit Type Cabinets, and we mail you some circulars under another cover in this mail. This is the only circular which we have issued describing this Cabinet. If you need any more of them, please advise us and we will be pleased to furnish them.

Yours truly,

The Hamilton Mfg. Co.

P. S.
These special Unit Type Cabinets will list at $15.00 each less usual discounts—50% to you and 25% to your customer.

611

1467

12/11/01.

H P H—P

James. L. Robertson & Sons,

New York City.

Gentlemen:-

Replying to your favor of the 9th. The 25 boxes will go forward on the 14th, as promised. We will follow same with a tracer and will also take the matter up specially with the forwarding agents of connecting lines so that we feel sure that the shipment will get through to you by the 25th, and possibly before that time.

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

A H L—P

Blumer Bros., Co.,

St. Marys, Ohio.

Gentlemen:-

Your card of the 9th, is at hand and has our attention. Before we can fill your order for Patent Cutting Stick, however, it will be necessary for you to fill out the enclosed blank of particulars. Upon receipt of this, we will be pleased to execute your order.

Yours truly,

The Hamilton Mfg. Co.

enc.

612

12/11/01.

H P H--P

Thos. Y. Crowell Co.,

New York City.

Gentlemen:-

Replying to your favor of the 9th. We have started tracer after the shipment to Mr. Bernard Saxton, Brockton, Mass., as you request, and enclose copy herewith. We hope it will be the means of bringing the Cabinet to your customer's hands without further delay.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/11/01.

H P H--P

Standard Garment Cutting Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 10th. We can send you 50, and possibly 100, of the large Rules on Friday as you request. The balance of the Rules will be hurried through and shipped forward as rapidly as possible.

Yours truly,

The Hamilton Mfg. Co.

613

paper 2
on 630

5/1/770

H P H—P

12/11/01.

Mr. L. D. Harvey,

State Supt. Pub. Instruction,

Madison, Wis.

Dear Sir:-

I have your favor of the 10th, and am pleased to know that you will agree to a re-inspection of our High School, which I hope will be at no distant day.

Please understand that we do not deny the correctness of Mr. Parker's criticism in regard to lack of expression on the part of the pupils. I am aware that this has always existed here and possibly will still exist to a certain extent, but this is not saying that it cannot be improved upon, and you may rest assured that our best efforts will be employed in that direction.

I note also that you state Mr. Parker reported a similar condition in 1890. This is the first knowledge we have of it. Neither did the Board know of Mr. Tressler's reporting the same condition. Mr. Tressler, happened, however, to be the inspector who recommended one of our teachers for a position in the Marshfield High School, last year, after seeing her work here. She was employed upon his recommendation and without anything being asked us in regard to her work. It seems strange that he could report a teacher's work as unsatisfactory and at the same time recommend her for what he considered a higher position. The teacher I refer to, is Miss Durand now at Marshfield. Please under-

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it has been our practice for a number of years to employ Normal School teachers almost exclusively. I should like to know your opinion in regard to this, and if you do not consider that we are doing right in taking such action.

I note that you state it has always been your policy to have reports of inspection sent to the principals of High Schools and also to the Boards of Education. No reports have ever been brought to our attention in the past, but I will look after them in the future and see that they have attention.

You ask if it may not properly be assumed that a report going to the principal and from him to the Board, might not be regarded as a sufficient notice. Reports may have been sent regularly to our principals in the past, but if so we have not seen them. You can readily understand that this would, in many cases, be the natural result, particularly if the reports were not of a favorable character; therefore I am of the opinion that reports should be sent in duplicate-- one to the Principal, the other to the Clerk of the Board of Education.

I think, as you state, that one of the causes of our trouble, is owing to the frequent change of teachers, but for reasons which I have outlined above, this has been a matter which has always been somewhat beyond our control. We try to get the best teachers available, and we surely cannot be censured for this. In many cases if we were let alone, we could retain them for a reasonable period.

I think that your inspectors will have no trouble in finding an improved condition when our schools are next inspected.

In closing, I wish to point out to you that it was not the real criticism of Mr. Parker that we objected to but the way in which it was made. Surely the condition which he found--the lack of expression in the pupils--was not sufficient to warrant withdrawal of state aid, particularly as it exists, as you say, in many of the schools of the state

I think you will agree that it is not a fatal defect. Gen. Grant was a poor man in expressing himself, but he was fairly good when it came to impressing.

Assuring you that we will always be ready to co-operate in correcting anything found wanting in our schools, and thanking you for your prompt and courteous reply, I remain,

Yours truly,

President Board of Education.

J E H—F

12/11/01.

Mr. James Thane,
Chicago, Ill.

Dear Sir:-

We are waiting to hear from you before closing our contracts for foreign freight shipments. You wrote us that you were going to see Mr. Bullen the latter part of last week and that we would hear from you as soon as you had seen him. Please let us hear from you by early mail as we wish to close the matter up.

Yours truly,

The Hamilton Mfg. Co.

617

12/11/01.

J E H—P

J. C. Pundsack,

Barcelona, Spain.

Dear Sir:-

Your favor of the 22nd, ultimo at hand, contents noted. Under separate cover, herewith, we are sending you a sample piece of wood such as we use in the manufacture of our Cases. We have found from experience that this is the best wood known for the purpose, and we are sure that you would be pleased with our goods in every particular.

We are pleased to note that you will send us samples and description of the different styles of Printers' Cases used in Spain so as to enable us to quote prices on same. In addition to this, we would like to have you send us one or two Printers' Cases as used in Spain. These with the descriptions and dimensions of other Cases, would enable us to determine exactly what your requirements are. We will pay all charges on the sample Cases. Please deliver the Cases to the nearest office of the American Express Company, Foreign Freight Department, with instructions to forward to us. Send us a bill giving the value of the Cases and also a Bill of Lading, which will enable us to obtain the goods from the Customs House without any delay. The American Express Co. is a United States corporation having offices in all of the principal cities of Europe. They will take charge of the shipment and see that it is delivered to us at Two Rivers, whereas if you should forward the goods through the ordinary export agent, it might lie at New York for months

before we would

618

before we would be able to obtain possession of same. Ship goods in bond to Chicago. Please be careful to follow all of the above instructions and the goods will reach us without any difficulty.

Please let us know by return mail, whether we can expect the Cases and sketches so that we may be on the lookout for them. We hope to arrange with you to represent us in Spain and have no doubt that you could build up a business to our mutual advantage.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

5324/706

12/11/01.

Mr. John L. Haverkampf,

Chicago, Ill.

Dear Sir:-

I have yours of the 11th. In reply will say that I will try to run down to Chicago on Friday evening and be there Saturday morning. I will let you know if I am unable to get way.

Yours truly,

568
769

12/11/01.

J E H--P

Mr. DeWitt S. Moses,

Toronto, Ontario.

Dear Sir:-

Replying to your favor of the 9th. We are selling only one concern at Detroit-- The Dresskell-Jupp Paper Co. The old firm of Wm. C. Jupp we are not selling. Jupp owes us yet on an old account and we are collecting it through an attorney.

In regard to working the printers of Canada. The only business we care to have you do in Canada, is to see the dealers and work on odds and ends, such as Backing, Patent Cutting Sticks, Mouldings and things of that nature although we do not object to your taking orders for Wood Type. The dealers do not work Wood Type very hard anywhere and it is understood that we have the privilege of selling Wood Type wherever we can. We think you had better stop at some of the large towns like London etc.

Yours truly,

The Hamilton Mfg. Co.

620

J E H—P

643/647

12/11/01.

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

Your favor of the 10th, instant at hand, contents noted. In reply will say that we doubt whether you will be able to find the papers relating to our claim for prepayment charges to Havre. Mr. Bullen certainly acted very strange regarding this claim and we could get no satisfaction out of him, whatever. We, however, have the letters to show that the error was entirely on his part and this he admitted to us.

Our Mr. Hamilton expects to be away a part of the time during this and the coming week, and in case you decide to call upon us, please call our Mr. J. E. Hamilton up on the telephone in order to make sure that he is here as he is the only one familiar with this transaction.

Yours truly,

The Hamilton Mfg. Co.

621

12/11/01.

J E H--P

Gustav Ringle Lumber Co.,

Hawkins, Wis.

Gentlemen:-

Your favor of the 9th, at hand, contents noted. In reply will say that we will place our contracts for lumber about January 1st, for the coming season. We shall probably place quite a large order for shipping cull and common Birch. We would not care to buy any of last year's cut as we cannot take the stock until after the first of June and will have it shipped in during the Summer.

Please quote us price on shipping cull and common, each grade separately, and let us know howmuch you would care to contract for, to be delivered as we can take care of it during 1902. Also quote us on soft Elm, common and better; also on Ash in all the grades 1", 1-1/4" 1-1/2" and 2", each grade separately.

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

J E H—P

3200

Mr. George D. Hamilton,

Detroit, Minn.

Dear George:-

Yours of the 8th, at hand and I am only surprised that Albert did not go clear crazy instead of half way. I can see the fellow running around with the cash in his fist without knowing what to do with it, but its all right, he's rich now and I suppose he will be happy unless he gives half of it to the church, which I think he will be likely to do.

Yes; the boys will be home next week and they will be a happy pair. George has not said very much about Hubbard. I have asked him once or twice how Hubbard was getting along, and he has always replied that he was doing all right but that he did not see very much of him as the new yaps were by themselves. I guess that is the reason why they have not had much to do with each other. I think the boys will get along all right, especially when they get a little older. Their tastes run in about the same channel and I think they will be planning a good many hunts together after you and I are gone.

George went to Minneapolis upon the invisitation of one of his chums. I presume that is the reason he did not go with Hubbard to Mrs. Dixie's. He wrote home asking for permission to accept the invitation to Minneaplis.

I am glad to hear that mother is well and enjoying herself. She expected to come home sometime this week, but I presume that she will

stay at least another week.

The weather has been very fine here; in fact we have had no Winter at all as yet; no snow and only and inch or two of ice on the river.

With love to all, I remain,

Your brother,

J E H--P

12/11/01

Mr. Arthur F. Kilbourne,

Rochester, Minn.

Dear Sir:-

I have your favor of the 9th, and note contents. In reply will say that I would be glad to exchange some of my birds for yours if I thought mine are what you want. The fact of the matter is, I have had my stock for about seven years and they are pretty well run out. I do not consider them first-class birds and do not think you would care for them. If, however, you wish to make the exchange, you may send me half a dozen male birds and I will send you the same number in the crate in which you send the birds, you paying express charges both ways.

Yours truly,

12/11/01.

H P H—P

Mr. Oscar A. Alter,

Manitowoc, Wis.

Friend Oscar:-

I presume that you are still on the School Board and if so, I should like to know if Mr. Parker, and inspector from the State Superintendent's office at Madison, has lately inspected your schools. I have heard that this is so and that he has made an adverse report and that you are protesting vigorously against it. We have had the same experience here and are making as big a kick as we know how to make. I should like to hear from you in regard to the matter. In my opinion, Prof. Parker is altogether too hasty in his condemnation and makes his charges too sweeping and requires to be "called down".

Awaiting your reply, I remain,

Yours truly,

12/11/01.

J E H—P

Lesh, Prouty & Abbott,

E. Chicago, Ind.

Gentlemen:-

What have you in the way of Walnut such as you have furnished us heretofore? We need 2000 ft. of 1-1/2" and 1000 ft. of 1-1/4".

Yours truly,

The Hamilton Mfg. Co.

625

595
711

12/11/01.

J E H--P

Mr. John L. Moore,

Atlanta, Ga.

Dear John:-

Your letter of the 8th, I find upon my desk on my return from Chicago. The statement you make is an excellent one and if I were you I would try and buy Kellam out as soon as possible. Of course you know how to handle this matter best, and perhaps it cannot be hurried but whenever you are ready you can call on me and I will arrange to get the money for you on short notice. From the statement you make, it is too good a thing to let go. I should not hesitate if I were you, on account of the purchase of your house. It looks to me as though the business would take care of itself and your house too.

I can appreciate your position fully, as I have been through the mill myself and know what a disagreeable thing it is to have a partner with whom you cannot agree. You talked this matter over with me when I was down there, so I know something about the particulars.

With love to all, I remain,

Yours truly,

626

12/11/01.

H P H—P

American Type Founders Co.,

Boston, Mass.

Gentlemen:-

Your order #5494 dated the 6th, instant, probably contains an error. It calls for #637 in 3, 6 & 15 line. Now this #637 is an Italic Open Face DeVinne letter and comes under Class "S" whereas you state in your order that it is to be Class "O".

Please give this matter your attention and advise us, and upon receipt of your reply your order will have our prompt attention.

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

J E H—P

Record-Herald,

Chicago, Ill.

Gentlemen:-

My subscription to the Record-Herald expired on December 5th. I subscribed for the paper at that time, through a local agency, but I see you are continuing to send me the paper. Please discontinue same, and oblige,

Yours truly,

627

12/11/01.

H P H--P

546
772

American Type Founders Co.,

New York City.

Gentlemen:-

We return herewith, cards for #5 and #10 Patent Cutting Stick accompanying your orders #1922 and 1923 of the 6th, instant. We cannot make Patent Cutting Sticks to fit these cards as they are too thin the short way. It will not give room enough for our bolts and nuts which require, at the very least, 3/4". Let us know if we are to cancel these two items on these orders, or shall we send some common Cutting Sticks.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/11/01.

J E H--P

257

Wm. J. Wagstaff,

East Chicago, Ind.

Dear Sir:-

We have been expecting the carload of Maple for some time. Unless you can ship the lumber immediately, we shall have to buy elsewhere. Please let us know by return mail, what we can expect.

Yours truly,

The Hamilton Mfg. Co.

628

12/11/01.

598
665

H P H--P

Chicago:-

We have just been looking over the 25 boxes which are to hold the blocks on Thos. Charles' order. I find these made of Basswood which is badly streaked with brown, and I do not think they would be satisfactory. It seems almost impossible for us to get good, clear white Basswood to make these from, but on next order we may be able to do so in case they still prefer to have them of white wood. Rather than let them go forward as they now are, I have given instructions to have them stained red like our Cherry Moulding. This will make a very nice looking box and really worth more than the old kind. I hope that this will be satisfactory on this lot at least. They will be ready to ship to-morrow.

Yours truly,

The H Mfg. Co.

12/11/01.

J E H--P

398
654

Mr. R. W. Nelson,

New York City.

Dear Sir:-

Please find, enclosed, statement of advertising account for the month of November.

Yours truly,

The Hamilton Mfg. Co.

enc.

629

12/11/01

572/793

J E H—P

H. W. Caslon & Co.,

Paris, France.

Gentlemen:-

We wrote you a day or two ago informing you that the express company had instructed their agent at Havre to deliver the damaged Wood Type to you upon payment of $13.15 charges. We find upon looking the matter up that we credited your account with the amount of this damaged Type some time ago. As soon as you have received the Type please let us know what you are able to do with it, so that we may charge you with the proper amount.

We hope that you will be able to dispose of this Type to very good advantage as we do not think the water could have caused very serious damage. The Type can be dried out and probably will be almost as good as new. Please do the best you can with it and let us hear from you.

Yours truly,

The HamiltonMfg. Co.

L D H--#2

Rest of letter on 613

stand that we do not wish to unduly criticise Mr. Tressler for his action in this matter. We wish to get along amicably with the inspectors of your department as well as with those of the University, but I have always felt that the policy of the instructors at the Madison University and the members of the Appointment Committee, in recommending teachers for advanced positions, who are regularly appointed in other schools, is not a just one. I should think that the University's interests lie as much in the smaller schools as in the larger ones.

When a student at the University has completed the course of study, and has been recommended for and attained a desirable position in one of the schools of the state, it seems to me that the interest of the University in that particular student, should cease from that time, except in extraordinary cases, so far as recommending for advanced positions. They certainly cannot do so and benefit one school without doing an injury to another. It savors of paternalism and is not democratic. A teacher's further advancement should depend upon her own individual efforts and work rather than on the influence of friends. My opinion may not amount to much on this subject, but I have always felt that our school has suffered severely on account of such action on the part of the University instructors.

So far as the County Superintendent's criticism is concerned, this is not hard to explain. You may not be aware that our policy has been for some time, not to recognize County Superintendents certificates as a proper qualification for teachers employed in our grades. Further than this I can say, to my certain knowledge, that the County Superintendent has not been inside our High School during the past two years and is therefore not qualified to criticise it. So long as the Normal Schools are supported by the state, we believe it to be our best policy to get the best training in our teachers that is available, consequently

631

12/12/01.

H P H—P

Mr. L. L. Roebuck,

Richwood, Ohio.

Dear Sir:-

Replying to your favor of the 10th. The Case we propose furnishing, with roll front, at $13.50, could be made to weigh 30 lbs if made of Basswood or Pine. It would weigh considerably more than this if made of hardwood. The soft wood, however, could be stained in the Mahogany color and would make a very nice looking piece of furniture. The height of this Case would be about 42 inches, the width about 15 inches, and the depth 5 inches.

The roll front we propose putting on, would be our new style spring roll made just like an ordinary window shade with thin wooden slats. This allows the roll to be stopped in any desired position and there is no pull or drag, it simply acts just like an ordinary window curtain and you would find it a very excellent device.

Hoping to be favored with your order to proceed, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12632

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

Replying to your telegram of even date advising us to cancel your order #4422. We will hold this until we have further advice from you, but wish to say that these fonts are already made up and would have gone forward by express to-day. We can use the 15 and 8 line fonts, but the 25 line and 5 line fonts are not salable and we could not dispose of them on regular order for an indefinite time. You understand that Wood Type is made only on order and not a font is carried in stock, and that Wood Type cannot be returned to us unless and error has been made on our part. For this reason, we shall expect you to take these two fonts at least, and we await your further advice.

The Cabinet, also, on this order, we can use in stock without any difficulty.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

Mr. H. L. Rann,

Manchester, Iowa.

Dear Sir:-

Replying to your favor of the 10th. Your instructions as to what you require, are rather indefinite. You state that the type is to go in 25 em measure, but you do not state the size or line. Is this to be 12 line like your sample, or do you want it larger? We must hold your order until we have your reply.

Yours truly,

The Hamilton Mfg. Co.

633

12/12/01.

H P H—P

Mr. M. J. Young,

Agent C. B. & Q.,

Rock Island, Ill.

Dear Sir:-

Replying to your favor of the 10th. You are mistaken in regard to the price paid by the Chicago, Rock Island & Pacific R. R. for the Folder Rack. We do not know which Rack you have seen as we have made two of them— one of Mahogany, the other of Quarter-sawed Oak. They paid us $38.00 net with no discount or rebate whatever, for the Quarter-sawed Case, which we furnished them about four weeks ago: for the Mahogany Case, which we furnished them something over a year ago, they paid us considerably more than this. We think the price on this was $42.00 net; it was certainly not less than this and there was no rebate whatever. The Folder Rack could not be furnished at a less price under any circumstances.

Regretting that the price was larger than you anticipated, and hoping still to be favored with your order some time in the future, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

634

Mr. L. J. Nash,

Manitowoc, Wis.

423
735

Dear Sir:-

I attach letter, herewith, just received from Ed. Schaffland, in reply to my letter, copy of which I sent you. It seems that he will not hesitate to accept further redemption from Lafond on the new certificates and I believe that Lafond will redeem when it comes time to readvertise the lands under the new certificates, consequently it would probably be just as well to settle this matter at one time as another. After commencing operations, we would probably have little difficulty in coming to a settlement with Lafond, we giving him the lake shore fraction and retaining the West fraction.

Yours truly,

enc.

635

H. P. H. -D. 12/12/01.

Mr. Fred Christianson,

Manitowoc, Wis.

Dear Sir:-

I understand that you have recently made a report on our High School to the State Superintendent to the effect that you have not found everything satisfactory.

I regret that you did not call the Board's attention to this matter at the time you sent your report to Mr. Harvey. Will you kindly favor me with a copy of your report at the earliest possible date and oblige,

Yours truly,

H. C. G. -D. 12/12/01.

Norman Printers Supply Co.,

New Haven, Conn.

Gentlemen:-

Your Oct. balance amounting to $41.60 is past due and your Nov. balance will become due on the 15th inst. We will expect a check for $84.90 by return mail.

Yours truly,

The Hamilton Mfg. Co.

636

12/12/01.

H. C. G. -D.

135
818

Gether & Drebert,

Milwaukee, Wis.

Gentlemen:-

Please favor us with a check for $240.15 to cover you Augustaccount.

Yours truly,

The Hamilton Mfg. Co.

12/12/01.

H. C. G. -D.

726

H. C. Hansen,

Boston, Mass.

Dear Sir:-

Please favor us with a check for $144.44 to cover your Aug. account.

Yours truly,

The Hamilton Mfg. Co.

637

12/12/01.

H. C. G. -D.

Inland Type Foundry,

St. Louis, Mo.

5/4/764

Gentlemen:-

We have not yet heard from you with a remittance for $273.57 to cover your August account. Please give this matter your prompt attention.

Yours truly,

The Hamilton Mfg. Co.

12/12/01.

H. C. G. -D.

5/5

Edward K. Graham,

Philadelphia, Pa.

Dear Sir:-

We again beg to call your attention to your past due account. We must insist upon remittance by return mail.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 12/12/01.

C. H. Rafferty,

Olean, N. Y.

Dear Sir:-

Our draft on you for $6.06 has been returned unpaid no reason given. The account is sometime past due and we trust you will favor us with a remittance by return mail.

If we do not hear from you by the 20th we will draw again and will expect our draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

12/12/01.

H. C. G. -D.

C. F. Meloy,

Olean, N. Y.

Dear Sir:-

Our draft on you for $10.80 has been returned unpaid no reason given. The account is sometime past due and we trust you will favor us with a remittance by return mail.

If we do not hear from you by the 20th we will draw again and will expect our draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

639

12/12/01.

H. C. G. -D.

3276

Wadhams & Smith,

Olean, N. Y.

Gentlemen:-

Our draft on you for $4.98 has been returned unpaid no reason given. The account is sometime past due and we trust you will favor us with a remittance by return mail.

If we do not hear from you by the 20th we will draw again and will expect our draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

12/12/01.

H. C. G. -D.

2666

Rapid Electrotype Co.,

Cincinnati, Ohio.

Gentlemen:-

By referring to your account we find that there is $70.00 past due and $30.00 which will become due on the 15th inst.

Please favor us with a check for $100.00 by return mail or honor the draft which we will make upon the 20th.

Yours truly,

The Hamilton Mfg. Co.

640

12/12/01.

H. C. G. -D.

271

Lamphere & Clark,

Warren, Pa.

Gentlemen:-

Our draft on you for $13.80 has been returned unpaid endorsed "Do not pay drafts". The account is nearly a month past due and if you do not care to pay our drafts why do you not favor us with a remittance?

Our terms are sixty days a d we cannot allow this account to run any longer. Please let us hear from you.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

12/12/01.

606

Geo. F. Failing,

Syracuse N. Y.

Dear Sir:-

Our draft on you for $6.30 has again been returned unpaid no reasons given . This account became due three months ago and we cannot allow it to run any longer .

If we do not hear from you by the 20th we shall place the matter in the hands of R. G. Dun & Co. for collection.

Yours truly,

The Hamilton Mfg. Co.

641

12/12/01.

H. C. C. -D.

67

Z. C. Marriott,

Corning, N. Y.

Dear Sir:-

Our draft on you for $5.67 has again been returned unpaid endorsed "Will remit". We have received no remittance from you and as this account is about five weeks past due we must insist upon its being paid without further delay.

If we do not hear from you by the 15th inst. we will draw again and will expect our draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. C. -D.

12/12/01.

Damon & Peets Co.,

New York, N. Y.

Gentlemen:-

Our draft on you for $115.03 has been returned unpaid endorsed "Will send direct". This part of your account is a long time past due and we must insist upon a remittance by return mail.

Your September balance is also past due and we wish you would include this with your remittance.

Yours truly,

The Hamilton Mfg. Co.

642

12/12/01.

H. C. G. -D.

124

S. W. Reese & Co.,

New York, N. Y.

Gentlemen:-

We received a check fwwm you a few days ago for $93.35 and the amount of your account is $99.35 as you will see by the enclosed statement which you have O.K.'d.

If you find we are correct kindly favor us with a check to balance.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/12/01.

H. C. G. -D.

581/897

Golding & Co.,

Boston, Mass.

Gentlemen:-

Replying to yours of the 7th will say that John Dickinson & Co. of Cape Town, have been dealing with us for several years and have always paid their account very promptly .

We consider them good for anything that they may order and we have often given them a credit up to $10000,or $15000.00.

Yours truly,

The Hamilton Mfg. Co.

643

12/12/01.

H. C. G. -D.

South Dakota News Union,

Sioux Falls, S. Da.

Gentlemen:-

A few days ago we received a remittance from you for $2.88 and we credited your account with this and sent you a receipted bill, but we have in some way lost the remittance. Will you please send us a duplicate.

Yours truly,

The Hamilton Mfg. Co.

12/12/01.

H. P. H. -D.

594

T. R. Ryan, Gen. Agent,

Mexican Central Ry. Co.,

Chicago, Ill.

Dear Sir:-

Referring to your letter of the 9th in regard to rate now applying on shipments to Mexico, you state that beginning on the 8th this rate will be $1.55. Is this correct?

The Agent of the C. & N. W. R. R. here advises that the rate to apply from that time is $1.65 and by referring to your letter of Dec. 6th we are inclined to think that you have made an error in stating that this rate is now $1.55 as in that letter you called our attention to the change in rate which would take effect soon and advised us that the rate would prob ably be $1.65.

Please let us hear from you in regard to this as soon as possible, and oblige,

Yours truly,

561/765

H. P. H. -D. 12/12/01.

John Dickinson & Co.,

Bombay, India.

Gentlemen:-

We have your favor of the 14th of Nov. and in reply will say that we have looked up the shipment to which you refer and we find that it consisted of 103 cu. ft. valued at $70.00 and the rate we have understood upon all your shipments heretofore is 35 s for 40 cu. ft. with 10% for primage, this would amount on this particular shipment to about 40% of the value as you state.

We do not know whether it is possible to get a lower rate than this, but we believe not, However we will take the matter up with the Transportation Co.'s and see what the lowest rate that is available and advise you later.

In regard to our invoice being unintelligible to you. In the first place we have examined your order and find as you state we sent you 25 pairs instead of 50 pairs of uppers and lowers as you wanted. This item however, was not clear to us, as the first item mentioned pairs and the second item did not and the same marks were placed opposite the quantity wanted clear through the order, consequently we presumed that you wanted 25 pairs or 50 pieces.

The price charged you however, is $1.75 per pair list and not $1.00 as you state, at least our copy of our invoice shows this quite clearly.

The first item for Double Cases is also correct at $1.00 each list with patent clasps. News Cases are always sold per pair and are usually so ordered, however on future orders you can order so many uppers and so many lowers if you so desire and they will be so billed .

If you will always refer to our catalogue where the prices are clearly given we think that you will have no trouble at all in understanding the prices charged.

We will not make any further shipments until we have heard from you further.

In regard to your statement that invoices should include the charge for Insurance, freight, etc., we desire to say that this is hardly possible unless we hold the invoice for considerable length of time and in that case the goods might reach you before the invoice .

You will understand that we do not get bill for freight and insurance charges until the goods have been finally loaded and dispatched from New York, and upon receipt of same we make out the invoice to you and send it forward specifying the shipment to which it applies.

Let us know if you do not wish to continue sending invoices forward in this way after considering this explanation .

Thanking you for past favors and hoping to hear from you in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

of our in

646

H. C. H. -D.

709

12/12/01.

Riegal Sack Co.,

Jersey City, N. J.

Gentlemen:-

We are in receipt of your check for $28.83 and we have placed it to your credit in settlement of invoice of Nov. 30th, but we find however that you have deducted 5% for cash on Laminated Backing and in the future we cannot allow this as backing lumber of all kinds is sold at net prices.

Copy sent 12/13

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

Scioto Sign Co.,

Canton, Ohio.

535
732

Gentlemen:-

We are in receipt of yours of the 9th enclosing check for $56.00 which we have placed to your credit together with $2.17 cash discount. We cannot however allow the cash discount on backing lumber and by referring to the bill you will find that it is plainly marked net.

Please favor us with stamps to cover the amount deducted and we will receipt and return your voucher.

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D. 12/12/01.

620
487

Alfred Bowman,

Milwaukee, Wis.

Dear Sir:-

Replying to your favor of the 11th inst. will say that we only wish to prepay the inland and ocean charges, and you were correct in paying to Liverpool only.

Yours truly,

The Hamilton Mfg. Co.

H. P. H. -D. 12/12/01.

St. Joe Plating & Stove Repair Co.,

St. Joseph, Mo.

Gentlemen:-

Replying to your favor of the 10th, we think we can furnish you the wood letters in any size you desire .

We presume that you would want the type faces, and in that event we would want to know how thick these type faces are to be and if they are to be cut with beveled edges for casting purposes, you had better send us a sample with a full description of what you desire, and in case we can supply your wants we shall be pleased to quote you prices.

Yours truly,

The Hamilton Mfg. Co.

539

H. P. H. --D. 12/12/01.

State Journal Co.,

Lincoln, Neb.

Gentlemen:-

Replying to your favor of the 10th we find upon investigation that it will be impossible for us to fill your order for cherry 1" thick.

It is something that we have never had a call for and our lumber is all 1" in thickness in the rough. In all our backing business we have never had a call for cherry more than 15/16" thick.

By picking through a large amount of lumber we could execute your order in this thickness at 13¢ per foot, but if you can use it 7/8" strong we can put it in at the usual price of 12¢ per foot.

We regret the necessity of all this correspondence and the delay in your order, but it is absolutely necessary.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

649

H. P. H. -D. 12/12/01.

371-661

Dauchy & Company,

New York, N. Y.

Gentlemen:-

We have received the attached letter from your customer, The News, Allegan, Mich. and refer the same to you for your attention.

No figures were asked for on your order No. 12615 dated Nov. 11th. In case you desire us to send your customer figures for these fonts we shall be pleased to do so upon receipt of an order from you.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H. P. H. -D. 12/12/01.

588-826

Southern Printers Supply Co.,

Los Angeles, California.

Gentlemen:-

In regard to the defective Imposing Stone which you wrote us about on the 5th inst. We are advised by the Vermont Marble Co. that they have no representative in your city and that they would like to have you call in some local marble man and find out what it will cost to put the stone in proper condition.

Will you please do this and advise us as soon as possible in order that we may get the matter straightened out?

Yours truly,

The Hamilton Mfg. Co.

650

H. P. H. -D.

12/12/01.

628/696

R. W. Nelson,

American Type Founders Co.,

New York, N. Y.

Dear Sir:-

Please note the attached letter from Mr. W. M. Patton, Philadelphia, Pa. in relation to advertising in the International Printer which he proposes publishing.

We should like to have your advise in regard to this. For our part we do not like to see the trade Journals in the printing line extended for the reason that we do not think it is required. The inevitable for too many journals is to cut down the circulation of the old established journals and divide it among the new ones, and at the same time the cost of advertising is greatly increased.

We have always thought that about two or three strictly first class journals in the printing line like the Inland Printer could amply cover the field. As it stands now there is the Inland Printer of Chicago and the National Printers Journal, at New York the American Printer, at St. Louis, The Progressive Printer and at San Francisco The Western Printer, now if this new journal starts in we do not see how they are going to get an extensive patronage without cutting in on the others.

In Great Britain the advertisers in the printing line are very conservative and we believe do not advertise in any of the printing

H. P. H. -D. 12/12/01.

2-

trade journals, but each one does his own advertising.

We do not know as it would be advisable to adopt such a course in this country but we do feel that there should be some conservative in the matter. Kindly let us have your advise in the matter and return the attached letter.

Yours truly,

enc. The Hamilton Mfg. Co.

H. P. H. -D, 12/12/01.

Ft. Wayne Newspaper Union,

Chas. D. Tillo, Maneger,

Ft. Wayne, Indiana.

610
890

Gentlemen:-

Replying to your favor of the 8th inst. Again referring to your order of Dec. 8th for 8 special Unit Cabinets, we presume that these Cabinets are to be filled with ordinary California Job Cases except that they are to be 1-3/4" cases and as these are special we want to be sure of this before filling the order.

Please advise us as soon as possible and oblige,

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

12/12/01.

United States Export Association,

New York, N. Y.

Gentlemen:-

Replying to yours of the 4th will say that we do not think we will sign the contract you sent us, at the present time, but we would like a book containing ten requisitions in ten foreign reports and hand you herewith, draft for $15.00 in payment of same.

We wish you would use one of the slips for a report on J. N. C. Holdert, Drukkerij Elsevier, Amsterdam.

Yours truly,

The Hamilton Mfg. Co.

653

12/13/01.

H C C—P

919

Wm. Brown Eng. Co.,

San Francisco, Calf.

Gentlemen:-

Referring to the order sent us some time ago, will say that we will forward this promptly upon receipt of a remittance for $22.00. We are willing to give you our regular credit of sixty days providing you will send us satisfactory references. We are obliged to ask this as we do not find you quoted by the commercial agencies and have never had the pleasure of doing business with you before.

Thanking you for the order and hoping to hear from you by return mail,

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H—P

482

United Brethern Pub. House,

Dayton, Ohio.

Gentlemen:-

Replying to your favor of the 10th. Inasmuch as there was an error made in putting in regaulr stock in part of your wood instead of special widths, we will agree, in this instance, to credit you this shipment at 6¢ per foot, and we therefore credit your account accordingly.

Yours truly,

The Hamilton Mfg. Co.

654

12/13/01.

H P H—P

Mr. J. Ross Myers,

Steubenville, Ohio.

Dear Sir:-

Replying to your favor of the 8th, we desire to say that we cannot make you any more definite quotation on your blocks for printing posters until you send us designs of the actual work we are to do. Our understanding heretofore, has been that you wanted the blocks all finished type high, ready for printing. This work we are able to do for you. We are not in a position, however, to take your order for thin material, as this is somewhat out of our line. Our lettering is all cut from solid lumber and we do not have the thin stock. We could supply your blocks on short notice, shipping them in about a week after we receive your order.

Awaiting your further favors in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H—P

American Type Founders Co.,

Pittsburgh, Penn.

461689

Gentlemen:-

We have your telegram of even date in regard to your order #9720. This went forward by express on the 11th, and we have wired you to this effect.

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H—P

U. S. Litho. Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your favor of the 11th. We note what you say in regard to the recent order for 100 Basswood Boards which we furnished you. At that time we were short of dry stock and could not make immediate shipment. We can usually ship out an order for 100 Boards within a week after receipt of order and sometimes in a shorter time.

The price we quoted you, 70¢ each for these Boards, was F. O. B. Two Rivers. We cannot, under any circumstances, shade this price as it is a low figure and the very best that we can do. These Boards are made of good, clear stock, and finished in the best manner.

Hoping to be favored with your future orders which will have our careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/13/01.

Fulsom & Sunergreen,

Boston, Mass.

Gentlemen:-

We have your favor of the 10th, and regret to know that the Glued-up Blocking Wood recently sent you has not proved satisfactory. It is the very best that we can furnish at the price charged and is really a very low figure for such a quality of wood.

If it has warped any, we think it likely that it was subjected to moisture in transit. This is a matter entirely beyond our control. Our wood is thoroughly seasoned and is flat when it leaves our hands, but nothing will prevent a piece of wood from warping under certain conditions, especially if it is subjected to moisture on one side only. This wood is all unfinished and the pores are all open and it readily absorbs the moisture; warping, therefore, is to be expected unless it is very carefully handled.

The wood should be kept covered, stacked up flat, one piece on the other, and a weight on top; or another good way to keep it,is to put the pieces on edge, with a free circulation of air on all sides. If not handled in one of these ways, the wood will surely warp and it is a matter for which we are not responsible.

You ask us to enter your order for 200 feet more of the other wood. By this we presume that you mean our regular unglued Birch Backing in the extra wide widths. You do not state the widths desired. Our

regular stock at 6¢ runs from 3" to 10", assorted. If you want it to run from 6" to 12", the price would be $7.00 per hundred feet F. O. B. Two Rivers. We could not guarantee against warping, however. For reasons explained above, this is a matter entirely in the hands of the customer.

We note you hold the two boxes, already shipped as per attached bill, subject to our order. We hardly think that this is right for you must realize that freight rates on this material, which is very heavy, are sufficient to almost entirely take up the value of the wood, and we cannot see that we have made any error or been negligent in filling your order. We will not proceed with your other order until we hear from you further.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H--P

427

American Type Founders Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your telegram of even date in regard to your order #229. We have started tracer after this shipment, and attach copy herewith.

Yours truly,

The Hamilton Mfg. Co.

enc. t m

658

H P H—P

12/13/01.

The O. M. Edwards Co.,

Syracuse, N. Y.

Gentlemen:-

We have your favor of the 10th, and have entered your order for the 70 Boards to be shipped February 1st. This will have our attention and we will ship on that date, providing we have the shipping instructions which you state you will send to us before the time arrives for shipping.

Your other order is well on the way and we are about to cover the outside surfaces and they will then be ready to ship. They will go forward sometime next week and we hope you will find them satisfactory in every way.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

659

H P H—P

12/13/01.

766

Cleveland Bag Factory,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the 11th. We can furnish you Basswood Poster Boards any size desired, planed type high, with smooth printing surface and free from imperfections, at a net price of 12¢ per square foot; Maple at 15¢ per square foot. We think the Basswood, especially for large sizes, will answer your requirements fully, as this is the grade that most all the large poster houses of the country are using, and we are supplying large quantities.

These Boards would be as free from warping qualities as any Board but you will understand that no piece of wood can be guaranteed against warping. It is a matter depending entirely upon how the Boards are handled, as when wood absorbs moisture, especially on one side, the result is a warp.

We hope to be favored with your order, which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

quo.

12/13/01.

H P H—P

The Strowbridge Litho. Co.,
New York City.

Gentlemen:--

Replying to your favor of the 3rd, addressed to Herman T. Koerner, of Grand Island, N. Y., in regard to Drying Racks. We are manufacturing the Koerner Racks under an arrangement we have made with Mr. Koerner, and have been doing so ever since he invented his Rack.

We mail you our Wood Goods catalog under another cover in this mail and call your attention to these Racks shown on page 25. We can furnish you the 44 x 65" Racks at 90¢ each, net.

In case you favor us with your order, let us know if you want the slats to run the long way or the short way. We could make the shipment of 75 Racks of this size within a week after we received your order.

Hoping to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

quo.

661

12/13/01.

H P H—P

587/690

Middletown:-

Please note attached letter from the American Type Founders Co., in regard to their order #1811. We have been corresponding with them in regard to this and this is a final reply. We don't like to cancel this order as they might send their orders to the American Wood Type Co., at South Windham, Conn., in the future.

We have tried to get them to furnish a proof of the American Wood Type Co's. #2190 but they seem to be unable to do so, and we cannot find it in any of their books which we have. If you have any American books or can find out what this is, please send us a proof if possible, and we can execute the order. If you haven't any catalog showing this, you may be able to get some of the American books showing it, through some of your New York friends. If you can find it, better ask the American if they still want it before you advise us to ship.

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H—P

649

Dauchy & Co.,

New York City.

Gentlemen:-

Replying to your favor of the 11th. We are mailing you a lower case "d" #504—6 line, to your customer, The Clarion, Reed City, Michigan, as you request.

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

A H L—P

606
683

Phillip Meyer Co.,

Sheboygan, Wis.

Gentlemen:-

Your favor of the 12th, at hand, contents noted. In reply will say that we are entirely out of #2 Brackets, and we can hardly wait three or four days. Can you not hurry them along a little faster and get them to us on Tuesday or Wednesday of next week.

In this connection we wish to say that you are not filling our orders for Brackets, fast enough. Can you not hurry them along faster? We are using a large quantity of these now and this is our busy season, and as we depend entirely upon you to supply our demands, we must insist upon your making more prompt shipments.

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H—P

586
667

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 11th. You will find the Porter Cabinet containing 50 Blank Cases listed in our catalog. #11 seems to be the Cabinet you want and the list price is $75.00. Price would be the same with or without center bar. Your order for this would have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H—P

Mr. A. D. Ward,
Agt. C. & G. W. Ry.,
St. Paul, Minn.

Dear Sir:-

We have your favor of the 11th, with order for one local Ticket Case, 50 tubes, Great Northern pattern. Your order is not quite clear to us. In parentheses you have also "50 coupons". We presume that you want the coupons as well as the tubes and that what you require is a Great Northern Combination Case with accommodation for 50 coupons in the door and 50 tubes in the other part of the Case. If this is so, kindly advise us and we will proceed at once. We will have to make the door a little deeper than usual to accommodate this number of coupons but there will be no difficulty in making it that way.

This Case will list at $21.00 subject to a discount of 50% to you.

Awaiting your reply, we are,

Yours truly,

The Hamilton Mfg. Co.

684

12/13/01.

A H L—P

196
725

Grand Rapids Wood Carving Co.,

Grand Rapids, Mich.

Gentlemen:-

Your favor of the 11th, at hand, contents noted. In reply will say that the reason we telegraphed you a second time, was because we did not receive a reply to our telegram. We had a customer who was in an awful rush for his goods, and we could do nothing until the Pulls arrived here.

We note that the telegrams cost you $1.00 and that you shipped as promptly as you possibly could. In view of all the circumstances, we are willing to stand one-half of the charges, and it will be satisfactory for you to charge 50¢ to our account.

We sent you another order a few days ago and trust you will hurry this out as fast as possible.

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H—P

591
769

Barnhart Bros. & Spindler,

Chicago,Ill.

Gentlemen:-

The catalogs which you inquire for, were waiting to go forward with other goods. We are shipping you these to-day and also will include 200 Line Gauges, of which you ask for a supply.

Yours truly,

The Hamilton Mfg. Co.

685

12/13/01.

A H L-P

552/757

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Your favor of the 11th, instant at hand, contents noted. In reply will say that these Stones were ordered of our Chicago house on September 25th, and were shipped from Chicago, addressed to the American Type Founders Co., New Orleans, La., on September 28th. We cannot understand why they have not arrived at destination long before this.

We have to-day taken the matter up with our Chicago house and requested them to send you a duplicate B/L and also to start a tracer after the shipment, which we trust will bring the goods to hand.

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

A H L—P

628/668

Chicago:-

We enclose, herewith, a letter from the American Type Founders Co., St. Louis. The Stones referred to, were ordered from you on the 25th, of September, and in accordance with invoice sent us, were shipped on the 28th of September. Will you kindly send them a duplicate B/L and also start tracer after the Stones, and greatly oblige?

Yours truly,

enc. The H. Mfg. Co.

666

H P H—P

12/13/01.

Fundicion Mexicana de Tipos,

City of Mexico.

Gentlemen:-

We are now advised by the agent of the Mexican Central Railway Co., that the rate to you, hereafter, dating from the 8th, will be $1.65 per hundred. A lot of goods which we are just sending forward to you, were billed at the old rate of $1.57 but hereafter, the rate will be $1.65.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

12/13/01.

Port Washington Foundry,

Port Washington, Wis.

Gentlemen:-

We have now received the barrel of Pulls and will say these will probably last us until the middle of next week. We trust that bythat time, you will be able to send us several barrels.

Yours truly,

The Hamilton Mfg. Co.

H P H-P

687
12/13/01.

6662
789

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 11th. We have started tracer after the Matrix Cabinet shipped on the 26th, as you request, and attach B/L herewith, and also copy of tracer which we have sent.

Trusting this will be the means of bringing the Cabinet to your hands without further delay, we remain,

Yours truly,

The Hamilton Mfg. Co.

encs.

H P H--P

12/13/01.

3553
981

Miehle Ptg. Press & Mfg. Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 12th. We will send all of the Fly Sticks on your order 30967 to-day. This will include the 300 C. C. Sticks. We hope they will all reach you in time for your require-ments.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

665/708

668

12/13/01.

Chicago:-

We want a platform scale of some kind for use in our electric light plant for weighing coal. This must be a scale that we can run on to with a wheel-barrow. I think they have a special scale for the purpose. You can explain what we want, and send me description and price. The platform will have to be large enough so we can run right on to it with a wheel-barrow.

Yours truly,

J E H—P

12/13/01.

Mr. E. S. Cottrill,

Milwaukee, Wis.

Dear Sir:-

We are now able to place our poles at the river crossings so as to connect with cable and also connect up the balance of our phon We will have to wire for two phones, a distance of about two blocks ea I wish you would send a man so as to be here Monday or Tuesday next to do this work.

Please call me up on the phone to-morrow and let me know whe I can expect the man so that I will be sure and be at home.

Yours truly,

689

664/670

12/13/1

Barnhart Bros. & Spindler.
Chicago.

1164

Qy allowance on inv. 2/9/26.
for let. boards omitted
from #9 dump table your
order #10974. @ 1.25 4000
"B" 50 2000 2000

671/695

12/6/1

Heber Wells.
Paterson, N. J.

1164

Com. on inv., attached 12/6 405

"A"

669/672

H P H—P

12/13/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 12th. We presume that the order you refer to in particular, is the one for Scranton, Penn. This was forwarded to us from Middletown for the reason that it contained Wood Type, which is not carried in stock there. For Cabinets and almost any other kind of goods, there would be no difficulty in shipping from Middletown, as they carry a very complete stock, but Wood Type is made only upon order. When the goods were ready, we shipped direct from here, instead of Middletown, as we had no car going at the time, and did not want to delay shipment.

Possibly it will be best, as you suggest, and save time in some instances, if you will send the orders here to us, and we will ship either direct to your customer, in which case you would be entitled to the difference between Middletown and Two Rivers rates, or we could forward to Middletown if we see by our stock book, that they have all the goods in stock. It will depend upon the nature of the order, as we have outlined above, whether Middletown can make shipment promptly.

Yours truly,

The Hamilton Mfg. Co.

12/13/01. 671

H P H--P

794

Mr. Charles Collier,

Shreve, Ohio.

Dear Sir:-

We have received two orders for the Economy Case; one for 20, from the Great Western Type Foundry, Kansas City, Mo; the other for 6, from the American Type Founders Co., Buffalo. Kindly remit us for these 26 Cases on the basis of $1.20 each, less 25%. Or, if you prefer, we can bill these to our customers with other goods, at price you name, and send you the difference.

Kindly let us hear from you at once in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

H P H--P

Ferguson Printing Co.,

Logan, Iowa.

Gentlemen:-

Replying to your favor of the 12th. We find that you are correct and that the Job Stick was omitted in our recent shipment to you. We therefore mail this to you to-day and hope it will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

12/13/01. 672

J E H—P

Mr. Edward S. Allis,

Chicago, Ill.

Dear Sir:-

I have your favor of the 10th, and note contents. In reply will say that the question of insuring the boilers in our electirc light and water plant, has not yet come up. We however have a meeting of the water-works board on Wednesday evening next, when the matter will be brought up. Our plant will be ready for inspection next Monday; that is we expect to start at that time.

Under our contract with J. P. Miller & Co., the steam plant is to stand inspection of some regular steam boiler insurance company. We think it would be a good idea for you to send an inspector the early part of the coming week, in order to be able to lay the matter before the Board when it meets on Wednesday evening.

Yours truly,

12/13/01.

H P H—P

620 678

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 12th. We find that you are correct and that an error was made in billing you the Imposing Stone Frame on your order for Humphreys & Carpenter of Fort Worth, Texas. We attach credit, herewith, which will straighten the matter out.

Thanking you for calling our attention to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

12/13/01.

H P H—P

Mr. Walter C. Wyman,

Chicago, Ill.

Dear Wyman:-

I have your favor of the 11th, and am pleased to hear that you secured thos two copper axes from Houghton. I saw a notice of their being found, in one of the Milwaukee papers, and ascertained that they had been found by one of the surfmen connected with the Life Saving Statio so I wrote to the Captain and was advised by him that the surfman had received an offer of $35.00 for them from a Chicago party. I am not looking for bargains of that kind, so I dropped out inasmuch as he stated further that they were held at $50.00 and would not be sold for a less price. I presumed that you were the party who made the $35.00 offer as I did not know of anyone else except you and me who was crazy enough to pay any such price for pieces of old rusty copper, and it seems that I was about right in my surmise.

I have not seen a drawing of them and should like very much to have you send it to me with full description so that I can compare them with the two Chippewa County axes.

I expect to be in Chicago sometime next month, for a day or so and will take pains to look you up in case you do not show up here before that time.

Hoping to hear from you soon with a sketch of the coppers, I remain,

Yours truly,

12/13/01.

4486
705

A H L—P

Mr. E. D. Sharpe,

Milwaukee, Wis.

Dear Sir:-

We enclose, herewith, a letter just received from our branch at Middletown, N. Y. enclosing our shipping receipt and their expense bill for car #6585 on which our weight is 18,500 lbs and on which the weight has been raised 500 lbs making an overcharge of $2.50.

In this connection we wish to say that we carefully weigh every load that goes to make up the car, and are positive that our weight is correct. We enclose you, herewith, a list of each wagonload as it was put in the car by our shipping clerk, which you will note makes the total weight 18,500 lbs. We have therefore decided to enter claim for the overcharge, amounting to $2.50 which kindly give your usual prompt attention, and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

675

12/13/01.

A H L--P

605
682

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

Your favor of the 12th, instant at hand, contents noted. In reply will say that you have evidently misconstrued the meaning of our letter. We did not intend to convey the impression that we were complaining of an overcharge on Nails. We were perfectly well aware that your discount on Nails was 85% from the standard list, and knew this when we placed our several orders with you. But what we did want to call your attention to was the fact that we were able to buy Nails at a better figure than you were giving us, and that in consequence, you were losing our orders for Nails. We wanted to impress upon you the fact that in order to secure our business, it would be necessary for you to meet your competitors. All things considered equal, we will frankly say that we would prefer to order our Nails of you, but we cannot consistently do so when we can obtain better discounts on Nails than you are giving us.

Now to come to the point, will say that we have a discount of 85 & 10 on Nails, and as we order quite a quantity, this is quite an item to us. We give you this information for your own benefit and will give you our orders for Nails for the present, at least, at the same figures. If you are not obtaining a discount from the manufacturers large enough to warrant this, it would seem to us that you are being handicapped in securing business.

Kindly let us hear from you, and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

12/13/01.

J E H---P

616
678

Mr. Jas. Thane,

Chicago, Ill.

Dear Sir:-

Replying to your favor of November 9th. We have not yet received the package of goods shipped to us from St. Pertersburg by way of Hamburg. We have been in correspondence with Mr. Berry, Manager of your New York office, ever since last July. In his letter of July 19th, he informed us that correspondence had passed between he and Mr. Pollock, Manager N. Y. C. & H. R. R. R. covering one Case F M 608 shipped from Wm. Minlos, Hamburg, and that he would take necessary steps towards clearing and forwarding. Also from his letter of August 17th, we copy as follows:-

"We beg to acknowledge receipt of your favor of the 13th, instant regarding consignment to your address, from Hamburg. Same will be forwarded per Merchants Despatch Transportation Company, by freight, to-day to your address."

This is the last we have heard in regard to this shipment, and we cannot understand why the goods have not been delivered. If you can do anything for us regarding this exasperating affair, we should be pleased to have you do so.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

12/13/01.

Miss May Hurst,

Two Rivers, Wis.

Dear Miss Hurst:-

Yours of the 13th, at hand, contents noted. In reply will say that Ada Schodroff expects to leave on January 1st. I have not yet decided what to do with the telephone business; I may dispose of an interest in it, and if so, the party who purchases may take entire charge of operating same. If so, he would no doubt want to select his own operator.

I would be very glad to give you the position as I think you could fill same to our entire satisfaction. I will keep your letter of application in mind and when the time comes, I will talk the matter over with you.

Yours truly,

678

12/13/01.

J E H—P

676/703

Mr. James Thane,

Chicago, Ill.

Dear Sir:-

We have some samples of printers' Cases coming from J. C. Pundsack, Barcelona, Spain. We wish to give Mr. Pundsack specific instructions in regard to shipment so that the goods will not be delayed. Will you kindly give us full particulars as to where your nearest office would be, to whom he could deliver the goods, and full instructions as to marking and billing?

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

672/706

Barnhart Bros. & Spindler,
Chicago

By allowance on invoice
7/9/26 for let. Boards
omitted from #9 dup table
your order #10974 @ 1.25 4000
40 & 10 1840 2160

679

12/13/01.

692

J E H—P

Mr. Eduard Emil Baumann,

Berlin, Germany.

Dear Sir:-

Your favor of the 23rd, ultimo at hand, contents noted. We have entered your order for the 100 small and 100 large Fracture Cases, and same will have prompt and careful attention. We received your order by cable for 100 Cases of each kind, and these have already gone forward.

We are sorry to learn that our method of making Cases is not considered practicable in Germany. We are very much surprised at this, as wherever our Cases have been introduced throughout the world, they have given entire satisfaction, and in fact our customers will have no other kind. It seems that the German printers have been in the habit of using such heavy,clumsy Cases, so long, that they seem to be afraid of our Cases because they look so light, but our experience has been that Cases made after our pattern are more durable than the heavy Cases with the ordinary bottoms.

We note what you say about having us make up a few Cases after the German style and that you will try and introduce them in Germany providing we will agree to sell no one else in Germany, but you. This we cannot agree to do. We have made arrangements with a party in Hamburg to handle our entire line of goods throughout Germany. Our Mr. Hamilton expects to visit Germany early in the Spring, when arrangements will be made either with the party in Hamburg, or with some one else. We believe that our

goods can be successfully introduced into Germany; not only our Cases, but other lines of goods, and we would not care to make any exclusive agreement with you until after our Mr. Hamilton has looked the field over. In the meantime we should be pleased to receive your orders for anything in our line.

Awaiting your further favors, we remain,

Yours truly,

DEC 14 1901

The Hamilton Mfg. Co.

TWO RIVERS, WIS., 189

The Hamilton Manufacturing Company

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. for $ in payment of your account invoices as follows:

DEC 14 1901

TWO RIVERS, WIS., 189

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. for $ in payment of your account invoices as follows:

681

TWO RIVERS, WIS., DEC 14 1901 189

W Evans & Co
Cincinnati

397

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ 14 34 in payment of your account invoices as follows:

11/30	2400
11/26	13 30
	12 30
Freight	901
	17.29
11/6	2 95
	14 34

TWO RIVERS, WIS., DEC 14 1901 189

Washington Addressing Co
Washington

666
758

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ 15 71 in payment of your account invoices as follows:

12/10	7.15
12/8	4 50
12/4	3 71
Freight 25+8	16 33
	1603
11/0	33
	1571

682

TWO RIVERS, WIS., DEC 14 1901 189

W. Kirkpatrick & Co
Milwaukee

675

716

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 45 42 in payment of your
account invoices as follows:

11/6	6 15
11/13	6 42
11/10	1 55
11/15	13 47
11/10	3 29
11/11	14 34
Credit 11/14	5 15
11/6	2 75
	45 42

TWO RIVERS, WIS., DEC 14 1901 189

G. W. Kirkpatrick Co
Milwaukee, Wis

504

707

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 289 72 in payment of your
account invoices as follows:

11/13	330.27
Freight	36.67
11/6	295.63
	36 91
	289 72

683

TWO RIVERS, WIS., DEC 14 1901 189

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ ..... in payment of your account invoices as follows:

TWO RIVERS, WIS., DEC 14 1901 189

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ ..... in payment of your account invoices as follows:

TWO RIVERS, WIS., DEC 14 1901 189

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ ..... in payment of your account invoices as follows:

684

TWO RIVERS, WIS., DEC 14 1901 189

Wakefield Douglas Co
Newyork

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... for

$ 100 64 in payment of your

account invoices as follows:

11/30	489
11/30	150
11/30	49.21
11/30	100
	100.64

TWO RIVERS, WIS., DEC 14 1901 189

A. B. Pierson
Utica, NY

DEAR SIR:

We enclose Chicago Milwaukee Draft

Am. Ex. P. O. Money Order No. ..... for

$ ..... in payment of your

account invoices as follows:

11/10	37760
"	635
	38395

685

TWO RIVERS, WIS., DEC 14 1901 189

Hoffman & Billings Mfg Co

Milwaukee

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ ..... in payment of your account invoices as follows:

1/4 Iron 7.81

Awaiting your further orders, we remain,

381
7.72

TWO RIVERS, WIS., DEC 14 1901 189

Packard Motor Co

Milwaukee

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ 15.00 in payment of your account invoices as follows:

11/13 15.00

381
5.38

TWO RIVERS, WIS., DEC 14 1901 189

Wis Range & Tube Co

Milw

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P. O. Money Order No. ..... for $ 8.12 in payment of your account invoices as follows:

11/4 5.78

11/6 16

8.12

686

TWO RIVERS, WIS., DEC 14 1901 189

Shapleigh Glue Co.
St Louis

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 60 61 in payment of your
account invoices as follows:

11/8 61.85
30/0 1 24
60.61

TWO RIVERS, WIS., DEC 14 1901 189

Detroit W. L. Works
Detroit

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O Money Order No. ..... for
$ 51 30 in payment of your
account invoices as follows:

11/24 52.00
15a/0 7.20
51.30

687

TWO RIVERS, WIS., DEC 14 1901 189

Alfred Bowman
Mills

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 62 76 in payment of your
account invoices as follows:

11/12 62.76

TWO RIVERS, WIS., DEC 14 1901 189

Illinois Juice Co
Peru, Ill

DEAR SIR:

We enclose Chicago Milwaukee Draft
Am. Ex. P. O. Money Order No. ..... for
$ 705 in payment of your
account invoices as follows:

11/4 777
30 22
705

590 694 668

688

12/14

17

American Type Founders
Chicago. Ill.

HCH

6 Pr. news cases		10c		9 60	
4 Pr. Tilt. brackets	50 & 10	2 "	25 %	5 28 8 00	432 20 00
					60 00
					1032

Returned

12/13/11

Milwaukee Bag Co.
Milwaukee

HCH

By overcharge on invoice of 11/30

691

538

"A"

12/14/689

H P H—P

American Type Founders Co.,

Pittsburgh, Penn.

Gentlemen:-

We have your favor of the 12th, and have entered order for the special Stationery Closet. We should like to help you out and get this to you by Christmas as you suggest, but this is utterly impossible as it is a specially built piece and you want an extra good finish, which will require at least a week alone in order to get it right. The very best that we can do, is to ship this about January 1st, which we hope will meet with your requirements.

We will keep cost on this and put it in at the lowest possible price.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/14/01.

H P H—P

Palm, Fechteler & Co.,

Chicago, Ill.

Gentlemen:-

The transfers which you mention having mailed u/s under another cover at the time of writing your letter, have never been received by us. If you care to send them, we would be pleased to look them over.

Yours truly,

The Hamilton Mfg. Co.

12/14/690

H P H—P

St. Paul Printing Co.,

St. Paul, Minn.

Gentlemen:-

We have your favor of the 12th, with order for 100 feet of Birch Backing, which you ask us to send in widths from 6" to 10". Our regular Backing is from 3" to 10" at $6.00 per hundred feet, assorted widths. If you must have all of the wood from 6" to 10" in width, the price would be 7¢ per foot.

We await your advice before completing the order.

Yours truly,

The Hamilton Mfg. Co.

12/14/01.

H P H—P

061 705

Middletown:-

We do not know what is wanted on attached order. We attach, herewith, full size sketch of 2/3 Duplex Case. In case there are to be other boxes added to this, please make an addition to the sketch, showing just how the case is to be.

Yours truly,

2 encs.

The Hamilton Mfg. Co.

691

H P H—P

12/14/01.

The Printing Plate Co.,

Cincinnati, Ohio.

Gentlemen:-

Replying to your favor of the 12th. We attach circular, herewith, of our Engraving Woods. All prices given on this circular are net, except for the Endwood Maple, which we furnish at 1¢ per square inch, less a discount of 25%. Our woods are strictly first-class in every way, and we feel sure that if you will give us a trial order, that we will have a continuance of your business.

We cannot sell engraving woods by sample, for the reason that no two logs are alike. We aim, however, to put in a good quality for the money, and our grading is liberal, consequently we think you will have nothing to complain of in that line.

We hope to be favored with your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

692

H P H—P

12/14/01.

H. & L. Chase Bag Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 12th. We find, upon investigation, that an error was made and that the 10 pieces of 12 x 24 Maple were billedyou twice. The Wood Type and the Maple were on one order. The Maple was shipped forward on the 14th, of October, and invoice for that part of your order rendered at that time. This item was also inadvertently included in our invoice of the 23rd, of November, when the balance of the order was shipped.

We attach credit, herewith, which will straighten the matter out, and thanking you for calling our attention to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/14/01.

Eduard Emil Baumann,

Berlin, Germany.

Dear Sir:-

We enclose, herewith, duplicate B/L and Insurance Certificate for the goods invoiced you on Nov. 19th.

Yours truly,

The Hamilton Mfg. Co.

693

H P H--P

12/14/01.

1/432

Denver Type Foundry,

Denver, Colo.

Gentlemen:-

Replying to your favor of the 11th. An error was made in sending these Corners and several days ago we received advice from a customer, The Great Southern Ptg. & Mfg. Co., Frederick, Md., advising us that these Corners were over in their shipment. We sent them a tag with your address and sufficient postage, and asked them to mail the Corners to you without delay. We presume that they have already done so and that you will have received them by the time you have this letter. If not, kindly advise us and we will take the matter up with you again.

Yours truly,

The Hamilton Mfg. Co.

12/14/01

A H L--P

681/712

Illinois Zinc Co.,

Peru, Ill.

Gentlemen:-

We sent you a telegram on the 10th, for 15 plates of Zinc, which we regret to say have not arrived at this writing. We are in urgent need of them and in case they have not been shipped when this letter reaches you, we wish you would make a special effort to see that they are forwarded at once.

Yours truly,

The Hamilton Mfg. Co.

694

H P H—P 12/14/01.

Mr. H. G. Bishop,

Oneonta, N. Y.

Dear Sir:-

Replying to your favor of the 11th. We have no samples of Calendars except sizes as shown on attached sheet. We can, however, cut any Calendar in any size desired, and can take your order for 4 line size and make it up without any difficulty. You will find price for 4 line size, given on our circular.

We hope to be favored with your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

A H L—P 12/14/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Referring to your favor of the 4th, will say that we have today received the Cases and Brackets returned, and enclose, herewith, credit memorandum for the same, amounting to $10.32, which we trust you will find satisfactory.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/13/01.

H P H—P

5/1/93

Southworth Bros.,

Portland, Maine.

Gentlemen:-

We find that it will be impossible for us to send the Boxwood Blocks forward, for some time yet. We looked up the stock to-day, which we have drying, and it is still very green, and it is entirely out of the question to attempt to cut it up now. Boxwood is very close grained and large pieces like these, require a long time to thoroughly season. It may be a week or ten days yet, before this stock is sufficiently dry to cut up. We regret this as we fully expected to be able to make shipment by this time, as we wrote you.

We could send the Maple Blocks forward now if you want us to do so, but will hold until we hear from you further.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/14/01.

J E H—P

5/1/93

Mr. E. G. Nash,

Manitowoc, Wis.

Dear Ed:-

Enclosed, please find letter which I propose to write Mr. Currens. Please let me know whether you think this all right, and oblige,

Yours truly,

696

650
651

J E H—P

12/14/01.

Mr. R. W. Nelson,

New York City.

Dear Sir:-

I have your favor of the 11th, instant and note contents. In reply will say that the Wescott-Jewell Co., of Seneca Falls, N. Y. have been in the business as long as we have, but we have never considered them as competitors. We scarcely ever run across them although I understand that they have always manufactured Reglet and Furniture.

I do not think it would be good policy for us to cut the price of Reglet and Furniture on account of this concern. The fact is, Reglet and Furniture have been made by any number of concerns for years, but they have never been able to build up a trade such as would interfere with us in any way.

Of course if the Boston Printing Press Co., make a specialty and push Reglet and Furniture for the Seneca Falls Company, we may have to do something in order to meet them, but our trade in Reglet is quite large and I would not care to cut the price unless it is found necessary to do so.

I should be glad to have you keep me advised regarding the matter and thank you for calling my attention to it.

Yours truly,

The Hamilton Mfg. Co.

J E H--P

12/14/01.

3883

Smith Premier Typewriter Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to the enclosed, will say that the new band which you sent us, seems to work all right. When the carriage is drawn clear over to the right, there is still about two inches of the band left on the wheel, as in sketch #1, enclosed. The band does not draw off the wheel altogether, as shown in your sketch #2.

We can see no reason why the band should break, but the fact is they break just at the point where they are attached to the wheel, in every instance. A band only lasts about eight months on our machine.

Yours truly,

The Hamilton Mfg. Co.

12/14/01.

J E H--P

Albert Heidmann,

Bolt, Wis.

Dear Sir:-

Your favor of the 12th, at hand, contents noted. In reply will say that we are paying for Ash and Basswood this year, as follows:-

$23.00 for 1sts and 2nds,
15.00 " Common,
10.00 " Shipping Cull

Ash and Basswood is about all the stock we are going to need. Of course if you get any Birch, we will take it, but cannot tell just what the price will be, as yet.

J E H--P

12/10/02.

577/731

Mr. G. V. Nash,

Norwood, Mich.

Dear Sir:-

Yours of the 12th, at hand, enclosing letter from R. G. Peters Salt & Lumber Co., which we return, herewith. We cannot take in the lumber now; our yard is full and even if we were able to take it in, the river is frozen up so that we could not get up to our docks with a vessel. We have plenty of stock to last us until the middle of the Summer, and would not care to contract for anything except this Winter's cut to be delivered after July 1st, next.

Please let us know as soon as possible, what you will be able to do as we must place our order within the next two weeks.

Yours truly,

The Hamilton Mfg. Co.

12/14/01.

A H L--P

687/724

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

Please insure the goods sent in your care a few days ago, as follows:-

McCorquodale, Dundee, Scotland, for	$19.10
Robinson & Sons, Nelson, Lancashire, for	55.50
H. W. Caslon & Co., Paris, for	34.00

Yours truly,

The Hamilton Mfg. Co.

699

688

H P H—P

12/14/01.

Milwaukee Bag Co.,

Milwaukee, Wis.

Gentlemen:-

We have your favor of the 13th, with enclosure for $104.10 which has been placed to your credit.

We find, upon investigation, that you are correct in regard to the shortages which you claim. That is, we have found three of them, two of which were occasioned by our putting in 3A twice instead of 4A as ordered and as billed; and in another instance we left out a 3A entirely and sent only the sorts. The other small items for shortages of two or three pieces each, we cannot check, but will credit you in full, and attach credit, herewith, for $5.38 net.

You were in error in deducting $14.34 as this amount is list, and the amount as per attached credit is correct. You were also in error in deducting 5% for cash. We allow bag men wholesale prices; 50% is the regular discount on Type, and you were allowed 50 & 25. This discount is not subject to anything for cash. This leaves a balance still due us of $14.45.

Trusting you will find this correct, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

end.

12/14/01.

J E H—P

Mr. C. Zimmer,

Utrecht, Holland.

Dear Sir:-

Your favor of the 18th, ultimo at hand, contents noted. Under separate cover, herewith, we are sending you catalogs of our goods, as per your request. If you will send us a list of such material as you wish to purchase, we will be glad to quote you prices on same, delivered in Amsterdam, or other port in Holland.

We understand what kind of Cases are used in Holland as we have made them before, and if you would prefer the regular Holland Case, please give us a description and drawing, showing what kind of Cases you would prefer, and we will quote you price on same.

We are now negotiating with a party in Holland to represent us, and handle our goods. In case we make an arrangement with this party, we could not furnish goods except through him, but for the present we are in a position to furnish you direct.

Are we to understand that you are a regular dealer in printing material and would like the agency for our goods in Holland? Of course if you are simply a printer, we would not care to give you the agency as our goods are sold only through regular dealers in printers supplies.

Awaiting reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

J E H—P 12/14/01.

J. R. Currens,

Administrator of the Estate of H. M. Gebhard,

C i t y.

Dear Sir:-

Enclosed, find statement of the Two Rivers Telephone Company affairs, to December 1st, 1901. While I do not think that Mr. Gebhard's estate should share in the profitsof the company since his death, I am willing, in order to get the matter closed up immediately, to purchase his interest at one-half the amount of the balance shown in the enclosed statement.

I have made no charge for my services in managing and looking after the business since Mr. Gebhard's death, but reserve the right to do so in case you do not accept my proposition to purchase. I do not expect Mr. Gebhard's estate to share in the profits of the company after this date.

I wish to sell one-half or the whole of the business,immediately, as I intend to be away during the next six months and wish to leave the business in the hands of some interested party. I will sell the business on the basis of the enclosed statement.

Yours very truly,

enc.

682

12/14/01.

J E H—P

733

Mr. George W. Jones,

Appleton, Wis.

Friend Jones:-

I spoke to L. J. Nash about my becoming a director in your company and he said off-hand, that he thought it would be all right—that I was really the owner of F. P's. stock in the company and that he thought I could be elected as a director, without any other transfer of stock to me. He said, however, that he would prefer to look the matte up before giving a definite opinion, and would do so within a day or tw I will write you as soon as I hear from him.

I am making a copy of the statement and will return same to y as soon as I am through with it, which will be sometime next week. If you are in any hurry to have it returned on account of your needing it, please let me know and I will send it to you as soon as possible.

Yours truly,

703

678

798

A H L—P

12/14/01.

Mr. James Thane,

Chicago, Ill.

Dear Sir:-

We enclose herewith, shipping receipt and shipping particulars calling for one crate of Printers' Cabinets, and two crates of Printers' Cases, weighing 750 lbs which are to be forwarded to J. M. C. Holdert, Drukkerij Elsevier, Amsterdam, Holland which we have shipped in your care at New York City, inland freight charges prepaid. Please have same forwarded from New York City immediately upon their arrival, ocean freight charges to follow. Insure the goods for $ 4400 sending us B's/L together with insurance certificate, and bill for charges.

Yours truly,

The Hamilton Mfg. Co.

encs.

704

12/13/1

H and L. Chase Bag Co
St Louis, Mo

692

1440

By overcharge on inv.. J
for maple not included
in shipment.

"a"

12/10/01.

-H. C. G. -D.

First National Bank,

Frankfort, Indiana.

Gentlemen:-

Will you please favor us with your opinion on J. J. Aughe, as a credit risk. He sends us an order amounting to about $25.00.

Does he meet his onligations promptly, and would you consider him good for this amount? Your reply will be held in strict confidence and your prompt attention will oblige,

Yours truly,

The Hamilton Mfg. Co.

705

A H L—P

624
624

12/16/01.

Mr. E. D. Sharpe,

Milwaukee, Wis.

Dear Sir:—

In our letter of the 13th, we find that we neglected to enclose the list of loads. Enclosed, please find same, which kindly attach to claim and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

enc.

640
12/15/1

H.M. Co.
Mid.

710

Ry overcharge 12/6 50
25 12
38

"a"

706

6/8/43

12/15/1

Barnhart Bros. & Spindler,
Chicago, Ills.

VCh

By typewriter wrong on env. 12/10

563

"a"

J E H—P

12/16/01.

6/8

Mr. John L. Haverkampf,
Chicago, Ill.

Dear Sir:-

I was unable to get down to Chicago last week, but I will be down some time the latter part of this week or the first of next. I wish you would go ahead and make up the clothes, and I will try them on when I come, and I think they will be all right. I hope you can have the clothes made up by Saturday as I may be able to get there by that time.

Yours truly,

12/16/07

H P H--P

607
820

St. Louis Printers Supply Co.,
St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 13th. We have no recollection of having furnished you with these Caslon Galleys, and it must have been a long time ago, and particularly have we no recollection of having sold them to you with the understanding that they could be returned. However, if we made any such promise, we certainly will expect to live up to it. We should like to have you refer us to the number and date of your order, and also to the correspondence you had with us in regard to these Galleys. They are special and never made except on order, and we do not feel like taking back old goods of this kind, unless we have made you a promise to that effect.

The Galleys have been regularly advertised, as you will note by our catalog. They are a good article and we have never understood why they do not take in this country. In Great Britain almost the entire Galley business is composed of Galleys with these locks. The addition to the price on account of the self-locking quoins, is very small and even if you cannot dispose of them at the additional price, you surely could get rid of them on regular orders, putting them in at regular price without extra charge, and no printer could object to this, as he would be getting a superior article for the same money, and the loss would be small.

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

708

12/16/01.

H P H—P

668 below

Chicago:-

Replying to attached memorandum in regard to Unit Cabinets in 2/3 size. We can furnish these all right, but there has been very little call for them. We do not care to furnish with the different depth Cases, but we can furnish with one depth of Case; that is, standard 28 Cases to the Unit, or in other words, Unit "B". We do not want to complicate matters by extending the line as there is no advantage in making in the various sizes, as the shallow Cases act as economizers and this is all that is required in any event.

Yours truly,

The H. Mfg. Co.

above 718

12/16/01.

H P H—P

Chicago:-

Replying to attached memorandum. You can proceed with this and have the circulars printed at $8.50, as you suggest. It is all right to have the line "subject to usual discounts" on these circulars. All of the articles are subject to a discount of 50% to the dealer, and 25% to the printer except on the Sewing Benches. You had better take out the line in regard to discounts in this one price list, as I have marked it on proof.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/16/01.

H P H--P

Beehan Bros.,

Wilmington, Del.

Gentlemen:-

Replying to your favor of the 13th. We believe that we can supply you with wooden letters for sign purposes, either with straight or beveled edges. We cannot make definite price, however, until you let us know just how you want the letters, the kind of wood, thickness, style of letter etc. On receipt of specifications, we will quote you price. We do not furnish moulding ornaments of any kind.

Awaiting to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/16/01.

H P H--P

6446

Riegal Sack Co.,

Jersey City, N. J.

Gentlemen:-

Replying to your telegram of even date. We have started tracer after the shipment of the 27th, and attach copy, herewith. This wood should have been in your hands by this time, and we hope you will have it by the time this letter reaches you.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

710

205/716

H P H—P 12/16/01.

Middletown:-

We have just received the shipment of Zinc Boards. We cannot work on these to-day, as we have a special order for Galleys, which we can barely get off by working all day. To-morrow we take inventory and will get at them about Wednesday. Will send forward innext car to Middletown, which will probably go about Thursday or Friday.

We find that these zinc boards are very poorly packed; they were loose in the box and shook around, and some of them are damaged and it is a wonder that all of them were not damaged. In packing Press Boards, great care must be taken in packing the strips between the boards so as to keep the edges of the metal apart and they must be packed tight enough so that these wooden strips cannot move out of their places.

We have looked over the boards and cannot see why they could not have been fixed there, and save all this freight charge. They appear to be perfectly straight, as far as we can see. I have just taken one at random from the box, and I have never seen a better looking board or with straighter metal. All we can do is to put screws between the old ones and let them go at that, and this you could have done.

I am inclined to think that the metal is too soft and light and that the real trouble commences when the boards are used. If that is a fact, then nothing we can do will remedy the difficulty antirely. If there is further complaint, you will have to get out of this the best you can, and on future orders, we will use a heavier zinc.

Yours truly, THE HAMILTON MANUFACTURING CO.

711

12/16/01.

H P H—P

625/762

Mr. John L. Moore,

Atlanta, Ga.

Dear Sir:-

I have your favor of the 13th, and I should like to have you order the #20 Trieder Binocular for me as I think this is just the thing I want. My only doubt was in the adjustment and you seem to think that this will be all right. I think it quite likely that Ed will want one of these or a stronger one to take on his European trip.

Thanking you for your attention to the matter, I remain,

Yours truly,

12/16/01.

H P H—P

599/719

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Replying to your favor of the 13th. We will proceed and finish up the galleys as you suggest. We cannot finish these to-day, and to-morrow we take inventory, but Wednesday fifty of them will go forward. We trust this will meet your requirements.

Yours truly,

The Hamilton Mfg. Co.

712

693

12/16/01.

H P H--P

Illinois Zinc Co.,

Peru, Illinois.

Gentlemen:-

Will you kindly let us know if you can furnish us with zinc sheets that will have a harder metal than the sheets you are usually sending us?

We are making up an article called a Book-Binder's Press Board. It is a flat board bound around the edges with a strip of zinc about one inch wide. It projects over the edge about 1/16" and is used by Book-Binders for pressing the creases in the backs of books. There is increasing demand for boards zinc bound, as they are cheaper than the regular brass bound boards, which have always been used, but we find that the metal is so soft that it will not stand the pressure, and after once being used, we have serious complaint in regard to the quality of the boards. This would be obviated if we could have a harder metal for this purpose.

Will you kindly consider this and let us hear from you as soon as possible?

Yours truly,

The Hamilton Mfg. Co.

713

12/16/01.

H P H—P

The Laning Company,

Norwalk, Ohio.

Gentlemen:-

Replying to your favor of the 13th. Your order of the 4th, for 200 feet of Birch Backing goes forward to-day, also the Cutting Sticks on your order of the 6th. We hope they will reach you in time for your requirements. We have entered your order for another 200 feet, which we will ship out within a few days.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/16/01.

A. H. L. -D.

The Al Borak Mfg Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 12th inst. will say that you may send us on a sample of your wood polish and we will try it and if it should meet our requirements we shall be pleased to give you an order for a quantity.

Yours truly,

The Hamilton Mfg. Co.

714

A. H. L. -D. 12/18/01.

Philip Meyer Co.,

Sheboygan, Wis.

Gentlemen:-

Replying to your favor of the 14th will say that your arrangement will we belisve meet our requirements and we trust that you will be able to have the brackets come along at this rate until the order is filled.

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D. 12/18/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 14th inst. will say that the brackets and cases were received a few days ago and credit memorandum has already been mailed to you.

Yours truly,

The Hamilton Mfg. Co.

715

584

745

A. H. L. -D.

12/18/01.

Agent, C. & N. W. R. R. ,

Two Rivers, Wis.

Dear Sir:-

Over a year ago on Dec. 12th we entered a claim for $1.67 see your claim F-A 94908 for which we have at this writing received no settlement.

As we are about to close our books for the current year it is necessary that we have this matter adjusted one way or the other at once and we trust that in view of the extraordinary time you have taken to effect this settlement that you will lose no time in adjusting it and we trust to have a settlement from you within the next few days.

We also beg to c ll your attention to claim for $6.93 entered Oct. 12thm see your claim F-A 33320 for which we have received no settlement. By giving this matter your prompt attention you will oblige,

Yours truly,

The Hamilton Mfg. Co.

12/16/01.

A. H. L. -D.

Middletown:-

We have just received the Press Boards and other articles shipped by you on Dec. 6th, and the freight charges on them amounted to $9.50, whereas they should have come through at 75¢ per hundred or $7.50 for the shipment which weighed 1,000 pounds.

It seems however that you did not give any routing, consequently they came via Chicago which cost an additional $2.00.

Whenever you send any goods to us please see that they are routed via the F & M at Manitowoc, otherwise they always come via Chicago and it costs a great deal more to have them come this way.

If however, you gave any routing on this shipment it might be worth while to look it up and get a rebate if possible.

Yours truly,

The Hamilton Mfg. Co.

12/16/01.

A. H. L. -D.

Wm. Frankfurth Hardware Co.,

Milwaukee, Wisconsin.

Gentlemen:-

Replying to your favors of the 12th and 14th, will say that it will be all right to have the goods shipped to you with other goods and forwarded to us from Milwaukee with other goods we may have coming here.

Yours truly,

The Hamilton Mfg. Co.

H. P. H. -D. 12/16/01.

716
744

Hamilton Mfg. Co.,

Middletown, N. Y.

Gentlemen:-

Since writing you our previous note in regard to the zinc bound boards, we have looked them over again. Some of them are badly damaged on account of the poor crating.

We find however, that the worst fault appears to be in the zinc and we do not think it would make any difference how many screws are put in, as the zinc appears to bend away from the board on the lines of the screws and the probability is, that if we weakened the zinc by putting in more screws it will bend still easier.

It would seem from the way the zinc on some of these boards is bent that the boards have been subjected to very unusual work. Now they cannot expect to get as good a board with zinc bindings as brass and it will not do the same work as the brass bound board.

We don't know what to do with this lot. There is no use in sending them back and forth so many times as this is expensive.

If we should fix them up by putting in a double amount of screws we do not think it would help matters. If they want a first class board they should be bound with brass.

We have written to the zinc mills to find out if we can get a harder zinc then we have been using, but we doubt this very much.

One thing is certain we must use a harder zinc, and perhaps they would not like to have the zinc too heavy.

We think the only thing to do now is to wait until we hear from you by letter or wire. There will be a car going out at the end of the week and we can go over the boards in a day or so after hearing from you.

Yours truly,

The Hamilton Mfg. Co.

H. P. H. -D.

12/16/01.

718
12/16/01

The Hamilton Mfg. Co.,

Chicago, Ill.

Gentlemen:-

In regard to the Drawing Boards on your order No. 9863 for Eugene Deitzen Co., we fear that these boards will not give satisfaction.

We have them out and nearly ready for shipment, and we are not pleased with them. The trouble is, with large boards of this kind it is impossible for us to get a good job of veneering.

There are some imperfections in the boards which have to be repaired and besides the top layers are not thoroughly glued down in all places.

In regard to warping we can say that it is impossible to make a laminated board which can be warranted against warping . You can always be safe in telling your customers of this. It is almost sure that a laminated board will warp some, but it will never warp to any great extent, and when it is once set and assumed its shape it will probably not change again .

If you have any more inquiries for drawing boards we suggest that you tell your customer that the best board is a plain pine board made of 1" or 1-1/8" lumber and with cleated ends. There is no doubt about this making the best drawing board that can be devised, and it will

[illegible] satisfaction than any [illegible]

#2.

give satisfactmon you can adjust the matter with them in some way and we can send them the other kind of boards on future orders.

Yours truly,

The Hamilton Mfg. Co.

7/1/808

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

Replying to your favor of the 12th in regard to shoratge of 500 nonpareil reglet on our shipment of the 27th.

We have looked this matter up and find our working slip which is properly checked three times, once in working department, once by the stock man, and once by the packer, in other words, this item is thoroughly checked same as all the other items on the order, and we cannot understand why it was not received.

Will you kindly investigate further and advise us ? We believe you will find it mislain some where in your establishment.

In the meantime we are sending you 500 with other goods going forward to-day. Awaiting to hear from you in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

H. P. H. -D.

632/628

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

We wrote you a few days ago in regard to an order which you desired cancelled and we have just heard from our Mr. D. S. Moses that you have stated to him that the order was taken away from you and placed with Miller & Richard. If this proves true and we receive an order from them for the same goods, we would of course be willing to cancel the whole of the order, but we have not received such an order from them up to this time. There was one order came in to-day but it is not the same, although the order is similar in many ways.

The size of the type however, is changed, for instance, there is no 81-- 5-line and no 81-- 25-line on the order, and these are the two fonts we wrote you about in particular.

We suggest that you write to your customer and inform that the goods are already made up on your order, particularly these two fonts and that they cannot be cancelled.

Kindly let us hear from you in regard to the matter and oblige,

Yours truly,

The Hamilton Mfg. Co.

548

12/16/01.

H. P. H. -D.

Frank Riley P. M.,

Two Rivers, Wis.

Dear Sir:-

We are still having difficulty with our mails which are badly delayed. On Saturday the mails were not on time and did not get in until Sunday and we believe there are delays to-day also of which you are no doubt aware.

There seems to be no regularity in the time it takes letters to reach us from our customers and it is causing us serious trouble in our business.

We call your attention to the attached envelopes mailed from St. Louis, Mo. at 6 P. M. Dec. 14th, and 6:30 P. M. Dec. 13th, when noticing the receiving dates on the backs you will note that they both arrived in Two Rivers at the same time, 7 A. M. Dec. 16th.

Now from Dec. 13th to Dec. 16th is altogether too long a time to be taken for a letter to reach Two Rivers from St. Louis.

Will you kindly report this and similar occurrences that you know of in order that our service may be improved.

Yours truly,

The Hamilton Mfg. Co.

578
650

12/16/01.

J E H—P

Mr. H. H. Norrington,

West Bay City, Mich.

Dear Sir:-

Your favor of the 13th, instant at hand, contents noted. In reply will say that we do not doubt,in the least,what you say about the defective pads, and that you have been caused great loss on account of the way they have warped. We do not consider that we are in any way to blame in the matter.

You ignore the point we make; namely, that these pads were made exactly according to your specifications; that you came to Two Rivers and instructed us fully as to what was wanted, and we made no guaranty whatever. If you can prove to us that we furnished you defective workmanship, we are ready to take the consequences of our carelessness or ignorance, whatever it may be, but we feel confident that we are in no way to blame; that we furnished the goods exactly as you wished them made up, and that we made no guaranty whatever in regard to their not warping, and we see no reason why we should be caused loss on account of your experiments.

We cannot accept your proposition to compromise, and unless you remit us immediately, we shall place the account in the hands of R. G. Dun & Co., together with all the correspondence, for collection. It seems entirely unreasomable that you should ask us to stand any part of this loss. You came to us with your own idea and instructed us as to

details, and we made these goods for you. We did not place these goods on the market and should not be held responsible for the loss, unless you can show that we furnished you defective workmanship, and that we are positive that you would be unable to show.

Our money has now been tied up in your scheme, for several months, and we cannot be put off any longer. We shall have to ask you to pay our bill in full, or we shall be obliged to attempt to collect it. Unless we hear from you by the 20th, we will take action in the matter.

Yours truly,

The Hamilton Mfg. Co.

A. H. L. -D.

12/16/01.

698
6[illegible]/740

Alfred Bowman,

Milwaukee, Wis.

Dear Sir:-

We enclose herewith, shipping receipts for the following., 27 packages marked J. D. & Co. weighing 2533 lbs. to be forwarded to John Dickinson & Co. Fort Elizabeth, S. Africa. 10 packages marked A. B. Christiania, weighing 23171bs to be forwarded to A. Gullowsen, Christiania Norway, 20 packages marked J. D. & Co., weighing 2460 lbs. to be forwarded to John Dickinson & Co. Cape Town, S. A.

On all of the above the inland charges are to be prepaid to New York City and the ocean charges are to follow.

One crate weighing 400 lbs. to be forwarded to the Wholesale Co-operative Society, Long Sight, Manchester, England. On this shipment the inland and the ocean charges are to be prepaid.

We will send you the shipping particulars for the above tomorrow as we have not made them out and as the goods are likely to reach you we thought it best to send along the shipping receipts at once.

We will also advise you as to the amount goods are to be insured for later.

Yours truly,

The Hamilton Mfg. Co.

725

TWO RIVERS, WIS., DEC 16 1901 189

Cudahy Bros
Milw

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft
Am. Ex. ~~P. O. Money Order~~ No. ..... for
$ 70 ..... in payment of your
account invoices as follows:

1/7	5 39
	5 48
	6 37
	8 60
	8 58
	12 18
	23 60
	70.20

TWO RIVERS, WIS., DEC 16 1901 189

Grand Rapids W. C. Co
Grand Rapids, Mich

DEAR SIR:

We enclose ~~Chicago Milwaukee Draft~~
Am. Ex. ~~P. O.~~ Money Order No. ..... for
$ 7 30 ..... in payment of your
account invoices as follows:

1/7	180
As per agreement X	50
	730

7 30
7 45

H. C. G. -D.

12/17/01.

636/486

H. C. Hamsen,

Boston, Mass.

Dear Sir:-

Replying to your postal in regard to credits of Nov. 8th, $1.50 and Nov. 10th, $2.00, will say that it was an error in posting these to your account.

Our books have now been corrected and we trust you will kindly excuse the error.

Yours truly,

The Hamilton Mfg. Co.

889

12/16/01.

J E H--P

Hon. J. H. Davidson, M. C.,

Washington, D. C.

Dear Sir:-

I expect to leave for an extended trip through the Orient, on January 15th, and will require passports for myself and wife, Grace Hamilton and Alice Nash. I understand that these passports are absolutely required for Turkish & Greek jurisdiction, and perhaps in other countries. I presume that one set of passports would answer.

Will you kindly put me in correspondence with the proper person through whom to obtain these passports? I would want them certified to by the Turkish and Greek Consular officers at New York, in order to avoid all trouble on the other side.

If you will kindly give me information in regard to the above, I will be greatly obliged.

Yours truly,

728

220

12/16/01.

J E H—P

Mr. G. A. Kruttschnitt,

New Jersey Aluminum Co.,

Newark, N. J.

Dear Sir:-

I have your favor of the 13th, instant and note contents. You are mistaken in supposing that my last letter was dictated by Mr. Koenig. It is true I talked the matter over with him before writing you, and that is what I thought you expected me to do. You certainly did not expect me to take this matter up without going into the details and get all the particulars.

I have just had another interview with Mr. Koenig, and while I must admit that we have sold some of the goods at the prices you name, I think there has been ample reason for our having done so. You evidently lose sight of the fact that there are several other concerns throughout the country making the same line of goods as the New Jersey Aluminum Company and the Aluminum Mfg. Co., and we have to compete with these other concerns besides yourselves.

Now we are not anxious to slaughter prices and have only made reductions to meet competition of others. I am perfectly satisfied with the way our business has been managed, but at the same time I believe better prices can be obtained, and I would suggest that a meeting be arranged between all parties interested, if possible, or if not, then a meeting be arranged between yourself, Mr. Pflueger of the Manitowoc

Aluminum Co., Mr. Koenig and myself. We can then talk over all these matters and I have no doubt that some satisfactory arrangement can be arrived at.

At present the Aluminum Mfg. Co., are making some three hundred different articles on only three of which you claim we are competing with you.

Our idea would be for all manufacturers of aluminum goods to get together and establish prices if possible. If you would care to meet us and talk over these matters, I will arrange to meet you at Chicago at any time you say before January 10th. I expect to leave for Europe on that date, to be gone several months, and if anything is to be done, it will have to be done immediately.

Awaiting reply, I remain,

Yours truly,

730

6084

J E H—P

12/16/01.

Mr. A. S. Pierson,

Apex, N. Y.

Dear Sir:-

Your favor of the 12th, at hand, contents noted. In reply will say that we have received the first carload of Cherry Lumber, and we found most of it entirely satisfactory, but some of the stock is too thin. Please do not include any more thin stock.

The long boards are not what we expected and not what you agreed to furnish. It was understood that all the clear lumber was to be left in long lengths instead of being cut up into small pieces. The long stuff you sent, runs about one-third each, common, cull and clear. We expected you to put the entire log in this stock, and give us the clear lumber in long lengths, but it seems you did not do this.

You may send along the other carload and we shall expect all the long stuff to be clear stock.

Yours truly,

The Hamilton Mfg. Co.

12/16/01.

J E H—P

Mr. G. V. Nash,

Norwood, Mich.

Dear Sir:-

Your favor of the 13th, instant at hand, contents noted. In reply will say that if I were not going away, I could arrange to have you buy some of our stock, as you suggest, but as I am going away for six months, I must know before I leave, that all the stock we require for next season, has been ordered. The only way that I can arrange with you, is to have you quote me prices on such stock as you are able to to get a price on, and I will then place a definite order with you, but I would want to know positively that you are able to furnish the stock. I am now getting quotations on Wisconsin stock, and my order must be placed before January 10th.

I am sorry that I cannot arrange with you, as you suggest, but under the circumstances it would be impossible for me to do so.

Yours truly,

J. E. Hamilton

1217/01.

H. C. G. -D.

646/945.

The Scioto Sign Co.,

Kenton, Ohio.

Gentlemen:-

June 27th we received a check from you for $53.50, but before it was returned to your Bank it was lost in the mails. We have requested you before to send us a duplicate, but you have paid no attention whatever to our letter.

The Chicago Bank now writes us, that unless a duplicate is received by Jan. 1st, they will charge the amount back to our account and if they do this, we shall be obliged to charge it up to you.

You are taking no chances whatever in sending a duplicate check and we wish you would do this by return mail.

Yours truly,

The Hamilton Mfg. Co.

733

TWO RIVERS, WIS., DEC 16 1901 189

G. W. Jones Lum Co.
Appleton Wis

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex.~~ P. O. ~~Money Order~~ No. ..... for

$ 1013 61 in payment of your

account invoices as follows:

Gal

11/27	371.91	3750
11/29	238.78	2148
11/30	155.50	4072
12/3	459.17	8437
	1225.36	
Freight	191.01	19104
	1034.29	
2%	20.68	
	1013.61	

702
754

Please acknowledge receipt and oblige,

Yours truly,

THE HAMILTON MFG. CO.

734

12/12/1

The Seybold Machine Co.
New York Cy

1164

Allowance on wire attached
to make dealers price.

27500

"B"

H P H—P

12/17/01.

902

E. D. Albro & Co.,

Cincinnati, Ohio.

Gentlemen:-

On the 30th, ultimo we sent you an order as per attached copy, for Walnut Veneer, but since that time we have not heard a word from you in regard to the matter nor have you acknowledged receipt of the order in any way. We expected this lumber to be in our shop long before this time and cannot understand why you have handled the order in this way.

Will you please advise us by return mail, what we may expect, as our customer is in a desperate hurry and cannot be put off longer?

Yours truly,

The Hamilton Mfg. Co.

enc,

12/17/31 735

H P H—P

6324 890

Mr. L. J. Nash,

Manitowoc, Wis.

Dear Sir:-

I have your favor of the 16th, and in reply will say that I have talked the matter over with Frank Kaufman, who is in with me on this deal, and he is of the same opinion that I am, and that is, that we must eventually take some action before we can get any hold on this piece of property, and we might as well do it now as to wait. I should like to have you take the necessary steps whenever you think it best in order to bring the thing to a focus and find out how we stand in the matter.

I do not think that Lafond ever paid any taxes on this property until he redeemed our certificates. So far as the occupancy is concerned, he may be able to prove occupancy on the lake shore fraction, but on the other quarter which lies West of the one upon which the shanty stands, I cannot see how he can claim or establish any title to. It has never been fenced and has never been cultivated or worked in any way, and if he can establish a title to this I do not see why he could not do the same with other fractions lying to the West and keep it up indefinitely.

All we want to do is to get the thing going so that we can bring him to a settlement by giving us the West fraction and he taking the East fraction. If there is any information you want before commencing the action, let me know.

Yours truly,

736

H P H—P

12/17/01.

716
759

Wm. Frankfurth Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

We wish to select some hardware for a dwelling house which cost about $2500.00. Please send us up samples of something suitable. The first floor is in hardwood, and we suggest for this floor, cast light old brass, if you have anything of this grade, except the kitchen, which we want probably in amber bronze. We suppose you can send a sample of this or something that will take the place of it.

For the front door, would want a first-class lock and good plates, in cast bronze. You will know how to select something for this and send a nice piece for this door. You might send this sample complete, so that it can be retained if it suits--the lock plates, knobs, and all the fixtures for this door.

On the second floor, which is of pine painted white, we think a light brass will answer the purpose best. Send anything that you have that will be suitable and probably stamped work will answer for this floor.

Also send samples of window locks, flush sash lifts, the sample of lock you propose to furnish etc.

On receipt of the samples, we will make selections and send you list. Have the samples marked with the name so that we will have no difficulty in making out the list on which you can send us an estimate.

737

Have the samples marked with prices so that we will know about what we are selecting.

Hoping to receive the samples very soon, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/17/01.

Mr. F. Reissmann,

West Point, N. Y.

Dear Sir:-

We have not heard from you since answering your letter of the 17th, of October. We expected that you would at least take the 500 veneer boards off our hands, as were carrying them in stock simply to fill your orders with promptness and to have good stock which would not warp. Now this stock is not serviceable for us in our regular line, and we cannot do much with it without considerable loss; therefore we should like to have you take these 500 boards which we have and we will make a special price of 6¢ each on them. They are of good, clear stock, nice and flat and sanded, and we will square them up to size before sending them on to you. We hope that at this price, you can use them.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

738

12/17/01.

H P H—P

Dr. Louis Falge,

Reedsville, Wis.

Dear Sir:-

Your favor of the 15th, was duly received, and I was pleased to receive sketch of copper which you have just secured. It is almost exactly like one in my collection, as you will note by attached sketch, only mine is not broken and yours appears to be broken into three pieces. I did not notice this when I telephoned you last evening and made you the offer of $10.00. It is very hard to mend these broken coppers and I have found from experience that it cannot be done satisfactorily. The only thing to do is to lay the pieces down flat, as they were originally, and not try to fasten them together in any way.

However, as this piece is so near like mine, and the two would establish the type, which I thought was quite unique before receiving your sketch as I did not know of others, for this reason I would be willing to pay the $10.00 even if it was broken. I have a set of seven of this class of implements, as you will notice by the sketch I enclose, and for this reason I hope you will decide to let me have it. If you do not care to let it go just now, I should at least like to look it over and would be greatly obliged if you would send it to me by express or mail, in order that I may make a drawing of it. If you want me to return it at once, I will do so.

I note what you say about the handle, but I doubt this for the reason that I have a pretty clear idea that these implements were used for suspension ornaments and not for use. For this reason I cannot see why a handle should have been attached. It may be as you say, however, that there was originally a handle attached to this implement.

You know that I am making a specialty of coppers, and therefore like to secure all good specimens found, particularly in Manitowoc County. I know how hard it is to get coppers, and in order to make a success in collecting them, it requires a great deal of labor and experience. To my knowledge you have now been collecting a great many years, and according to your statement you have only secured three coppers. I have about 400 which I have picked up in about thirteen years, but I have advertised widely and secured the whole state to secure them, which one must do in order to secure a collection of these coppers.

Kindly let me hear from you in regard to the matter, and oblige,

Yours truly,

12/17/01.

H P H--P

Dodson Printers Supply Co.,

Atlanta, Georgia.

2/3

741

Gentlemen:-

Replying to your favor of the 14th. We have started tracer after the Cabinet shipped to C. D. Wilkie, Rutherfordton, N. C., as you suggest, and attach copy of same herewith. We hope it will be the means of bringing the Cabinet to your customers hands without further delay.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/17/01.

A H L—P

225/296

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

We enclose herewith, shipping receipt and shipping particulars for the following packages:-

105 pkgs marked Diamond "S" weighing 18500 lbs to be forwarded to Stephenson, Blake & Co., Sheffield, England;

42 " " Diamond "C" weighing 3400 lbs to be forwarded to the Caslon Letter Foundry, London, England;

1 " " "P. B. D."Berlin, Germany" weighing 235 lbs to be forwarded to Paul Buss Dental Depot, Wilhelm Strassa 54, Berlin, Germany.

We will advise you as to the amount goods are to be insured for, within a few days.

Yours truly,

The Hamilton Mfg. Co.

encs.

741

10/14/1

739
780

Dodson Ptg Sply Co.,
Atlanta, Ga.

By Conv. on inv. attached
10 @ 6.00

"B"

12/17/01.

J E H—P

Mr. Jos. Koenig,

City.

Dear Sir:-

Enclosed, find letter which I have just received from Mr. Pflueger. I have written him that as soon as I hear from Lemont, I will let him know, and have told him about what Mr. Walker said. You had better put this letter on file.

Yours truly,

J. E. Hamilton
EMC

enc.

742

12/17/01.

A H L---P

233/436

Foster, Munger Co.,

Chicago, Ill.

Gentlemen:-

A short time ago you sent us two capitals, but we find upon coming to use them, that we made an error in ordering them. We ordered them 5" in diameter, and we should have ordered them 5-1/2"; and 2-7/8" high and they should have been 3-1/8".

As they have not been used, we would like to know whether you would not accept their return and send us 2 F M 305 Interior Composition Capitals 5-1/2" in diameter and 3-1/8" high. If this is agreeable to you, please ship these at once and we shall be pleased to return the others. You can credit our account when they are received.

Yours truly,

The Hamilton Mfg. Co.

12/17/01.

A H L---P

Phillip Meyer Co.,

Sheboygan, Wis.

Gentlemen:-

In returning a lot of patteren, we find that you omitted to return one of the small patterns for a part of arm of bracket. We enclose a sketch, herewith, which we trust will enable you to find the missing pattern and send it along.

Yours truly,

The Hamilton Mfg. Co.

enc.

743

12/17/01.

A H L—P

Mr. E. D. Wolfe,

Nash. Chat. & St. L. R. R.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 13th, File #2712, we wish to say we will route the goods for MC. Gowan & Cooke, Chattanooga, Tenn. over your line, which we trust will prove satisfactory.

Yours truly,

The Hamilton Mfg. Co.

12/17/01.

A H L—P

Heywood Bros. & Wakefield,

Chicago, Ill.

Gentlemen:-

Referring to our order of the 13th, we wish you would ship this along at the earliest possible moment as we are in a great hurry for it and should like it here within the next week.

Yours truly,

The Hamilton Mfg. Co.

744

A H L—P

12/17/01.

Middletown:—

Replying to your favor of the 10th, instant will say that we put in a claim for the 500 lbs overcharge for weight and have just received a letter from the Ontario-Despatch people at Philadelphia, advising us that they have made the correction and that the difference in charges will be forwarded to you at Middletown. Kindly report this as soon as received, so that we may take it off our claim book.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

12/17/01.

Henry Disston's Sons,

Chicago, Ill.

Gentlemen:—

Your acknowledgment of the 16th, is at hand. We note that you say goods will be shipped in about two weeks. As we are in a great hurry for these saws, we wish you would make an effort to ship same at an earlier date.

Yours truly,

The Hamilton Mfg. Co.

745

A H L--P

12/17/01.

Agent C. & N. W.,

City.

Dear Sir:-

On the 6th, we made claim for $23.52 being the amount of freight charges on a shipment of material sent us from New York on which the charges were prepaid. We have now been advised by you that an error was made and that prepaid charges amounting to $21.28 should have been deducted from the amount of the expense bill, making the amount still due you, $2.24.

We cannot understand this, as the freight charges on the shipment were prepaid for $21.28. We cannot understand why we should be called upon to pay an additional charge of $2.24. As this shipment was prepaid, we should have been reimbursed for the full amount of $23.52, or an additional amount of $2.24 for which amount we wish to enter claim.

Kindly give this matter your usual prompt attention, and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

J E H—P

8336

12/17/01.

J. M. C. Holdert,

Amsterdam, Holland.

Dear Sir:-

Enclosed find invoice and shipping particulars for the goods forwarded to you on the 13th, instant. We will send you B/L, insurance papers etc. as soon as we receive them from our shipping agents.

When we come to make up the Cabinet we found that it cost us a little more than we anticipated, and $29.00 is the lowest price that we are able to make F. O. B. New York, but we are sure that when you come to see the Cabinet, you will be very much pleased with it and that you will find the price right. After you receive these goods, we should be pleased to hear from you, stating how you like them. and what the prospects are for business.

Our Mr. Hamilton will call on you some time in April or May. He is not yet able to decide the exact date. In the meantime we hope that you will have received the goods so that we may be in a position to talk with you regarding the agency for our goods in Holland.

Yours truly,

The Hamilton Mfg. Co.

747

12/17/01.

H P H—P

Geesemann & Murphy,

Minneapolis, Minn.

Gentlemen:-

Replying to your favor of the 16th. It is true that we sent you Basswood Print Boards, but we wish to say that our Softwood Boards are made exclusively of this material. We are furnishing the largest concerns of the country, like the U. S. Printing Co., of Cincinnati, their boards, and they always use this grade. We therefore thought that these would be perfectly satisfactory to you, and we feel sure that they will be. There will be no difference in the price. If you do not find them satisfactory, let us hear from you.

Yours truly,

The Hamilton Mfg. Co.

748

J E H—P

12/17/01.

Mr. W. F. Pflueger,

Manitowoc, Wis.

My Dear Mr. Pflueger:-

Your favor of the 16th, at hand, enclosing check for $1.80 covering expense for telephoning, and I have turned same over to Mr. Koenig. As soon as I hear from the people at Lemont, I will let you know. I hope that we may be able to straighten this matter out and I think very likely we can by following it up closely.

Mr. Walker at first seemed rather independent and said that he did not wish to take the matter up at all, but after I talked with him a while, he said he would consider it and hoped that we would be able to again get together. I sincerely hope that we may be able to do so.

I will let you know as soon as I have anything further to report.

Yours truly,

The Hamilton MANUFACTURING COMPANY.

WOOD TYPE,
AND PRINTERS' WOOD GOODS.

DEC 18 1901

TWO RIVERS, WIS., ... 189...

W C Clark

Middleton

DEAR SIR:

We enclose ~~Chicago Milwaukee~~ New York Draft

~~Am. Ex. P. O. Money Order No.~~ .....for

$500 00 .....in payment of your

account invoices as follows:

749

12/17/01.

J E H--P

Mr. C. H. Hartley,

Supt. C. & N. W. Ry.,

Kaukauna, Wis.

Dear Sir:-

Your telegram and letter of the 16th, instant were duly received. In reply will say that the City of Two Rivers has no desire to get into a controversy with the North-Western Railroad Company and I can assure you that there will be nothing done by the people of Two Rivers which will cause you any inconvenience or unnecessary trouble.

The question of moving the tracks, is an old matter, and it has seemed to us as though something should be done to put the streets in the neighborhood of the depot in better condition. I am glad to note that you promise to take this matter up early in the Spring and you can depend upon it that the City Council will meet you in the proper spirit. I have assured them that you would do exactly as you have promised and the electric light pole will be temporarily placed alongside of the track so as not to cause you any inconvenience.

We are quite anxious to have you put in the track to our new power house at as early a date as possible as we expect to start up sometime this week and it would be quite an expense for us to move coal from a car located on the present track.

Yours very truly,

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12/18/01.

J E H—P

Brandt Ptg. & Binding Co.,

Manitowoc, Wis.

Gentlemen:-

The Two Rivers Water Works & Electric Light Plant Co., are going to need some books in which to keep the records of our plant. I called upon Mr. Gray, of the Manitowoc Water Works Co., yesterday, and he showed me the books you made for him, and I think we will have you make some of these books for us.

I have a copy of Mr. Gray's "REGISTER OF PUMPING". We will want a book something like this with the register of pumping on one page and register for electric light on the page opposite. The book would want to be about 200 pages; that is, 100 pages of each. Such a book would last about ten years, and I think would be plenty large enough as only one page is used for each month.

If you have a copy of the Manitowoc Electric Light Co's. station book, I wish you would send me a sheet or a draft of same in order that we may look it over and see whether it will apply to our plant. Please quote price on book of 200 pages as described above.

We shall also need a consumers' register or ledger for flat rate and one for meter rate, the same as those used by the Manitowoc Water Company. Mr. Gray was unable to give me a page out of this book, but said he thought you would have the copy or perhaps a page left over when you printed his books. If so, we would be glad to have you send us

copy or a page of same and quote us price on book about the size of those you made for Mr. Gray. We would also need a consumers' register for flat rate and meter rate for electric light. Perhaps it would be a good idea for us to have only two books---one for light and one for water having the flat rate for water on one page and the meter rate for water on the page opposite, and then have a separate book for the light with the flat rate and the meter rate on opposite pages also.

If you can come to Two Rivers some day the latter part of this week, and bring proofs or copy of these different books, I think we can place an order with you. I will probably be at home Friday or Saturday. I may not be at home to-morrow, however. You had better call me up on the telephone before you come so as to find out if I am here.

Yours truly,

12/18/01.

A H L--P

S. S. McClure Co.,
Dept. X,
New York City.

Gentlemen:-

Referring to the attached postal card, will say you may send your magazine for one year, to Walter Lohman, 986 Buffun Street, Milwaukee beginning with the January number. Also please send him card, as per your suggestion. I enclose, herewith, $1.00 in payment.

Yours truly,

2 encs.

754

c

y

f

J E H--P

12/18/01.

Mr. Geo. W. Jones,

Appleton, Wis.

Friend Jones:-

I finished making a copy of the statement and return same, herewith. I trust the delay has caused you no inconvenience.

I have been trying to get down to Manitowoc to talk matters over with Lucy and the Nashs' but whenever I have been there either one or the other were away. I hope to catch them together some day this week or the first of next.

Yours very truly,

12/1801.

P. M.

St. Paul, Minn.

Dear Sir:-

Enclosed, herewith 3¢. Kindly return package to us, as per card attached hereto.

Yours truly,

The Hamilton Mfg. Co.

12/18/01.

A H L—P

Divine Bros. Co.,

Utica, N. Y.

Gentlemen:-

Replying to your telegram of even date will say that we have sent a wire tracer after the goods shipped on the 3rd, instant, and will do all we can to hasten delivery of same. We enclose copy of tracer herewith, and trust the goods will reach you without further delay.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/18/01.

A H L—P

Mr. W. H. Needham,

Sigourney, Iowa.

Dear Sir:-

Replying to your favor of the 16th. We have to-day sent a tracer after goods shipped you on December 5th, which we trust will be the means of placing the goods in your hands without further delay.

Yours truly,

The Hamilton Mfg. Co.

enc.

A H L--P

12/18/01.

567/766

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the16th, will say that your order #6952 was sent by express on the 16th; and the goods on your order #6964 were forwarded by mail on the 13th, and have no doubt reached your customers before this.

Yours truly,

The Hamilton Mfg. Co.

A H L--P

12/18/01.

Mr. S. R. Whitehead,

South River, N. J.

Dear Sir:-

Replying to your favor of the 16th, will say that these Sorts went out at that time, but they certainly should have reached you before this, and we fear that they have become lost in transit. We have therefor duplicated the order for Sorts, and same will go forward to you to-day by mail, without extra charge.

Yours truly,

The Hamilton Mfg. Co.

757

A H L—P

12/18/01.

Republican Printing Co.,

Cedar Rapids, Iowa.

Gentlemen:-

Replying to your favor of the 16th, will say that your Backing will be shipped by freight to-day.

Yours truly,

The Hamilton Mfg. Co.

A H L—P

12/18/01.

665
771

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Referring to your favor of the 11th, will say that we have just received the attached papers from our Chicago house, from which you will note that the Stone was shipped on the 28th, of September, to your address at New Orleans, and that they have sent tracer after it.

Yours truly,

encs.

The Hamilton Mfg. Co.

758

12/18/01.

A H L—P

Page & Landeck Lumber Co.,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 16th, will say that we are not in the market at the present time for any Mahogany. However, we should be pleased to have your quotations on 1" both plain and figured Mahogany, and when in the market again, will take the matter up with you.

Yours truly,

The Hamilton Mfg. Co.

12/18/01.

A H L—P

681/842

Port Washington Foundry,

Port Washington, Wis.

Gentlemen:-

About a week ago we gave you an order for some of the small Pulls. We find, however, upon taking our inventory, that we still have quite a stock of these Pulls on hand and we therefore wish you would cancel as much of the order as you have not made up, and send along what you have ready.

Yours truly,

The Hamilton Mfg. Co.

759

A H L--P

12/18/01.

348/960

John Mounier Gun Co.,

Milwaukee, Wis.

Gentlemen:-

Referring to recent order will say we wish you would send the 11 gauge 3/8" Express Wads, by mail, and let the other goods come along at once. Load the shells, as you state, with #9 shot @ $2.10 per hundred.

Yours truly,

The Hamilton Mfg. Co.

736/875

A H L--P

12/18/01.

Wm. Frankfurth Hdw. Co.,
Milwaukee, Wis.

Gentlemen:-

Kindly quote us by return mail, lowest price on 5000 1-1/4" Round Head Butts, same as sample enclosed.

Yours truly,

enc.

The Hamilton Mfg. Co.

760

12/18/01.

A H L--P

John Pritzlaff Hdw. Co.,

Milwaukee, Wis.

Gentlemen:-

Kindly quote us by return mail, lowest price on 5000 1-1/4" Round Head Butts, same as sample enclosed.

Yours truly,

enc. The Hamilton Mfg. Co.

12/18/01.

A H L--P

718/764

Chicago:-

Kindly secure for us at once, lowest price on 5000 1-1/4" Round Head Butts, same as sample enclosed.

Yours truly,

The Hamilton Mfg. Co.

enc.

A H L---P

12/16/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Your favor of the 17th, instant at hand, contents noted. We find, upon looking the matter up, that the Rooker Stand was included in the shipment and we have therefore sent a tracer after the same, which we trust will be the means of locating the missing Stand. We enclose copy of tracer, herewith.

Yours truly,

The Hamilton Mfg. Co.

enc.

A H L---P

12/16/01.

Keystone Type Foundry,

Philadelphia, Penn.

Gentlemen:-

Your favor of the 16th, at hand and in reply will say that the Cabinet on your order #35435 will go forward to-day. We have been greatly crowded the last few weeks and this accounts for the delay in shipping your order more promptly. We trust, however, that the delay has not seriously inconvenienced your customer.

Yours truly,

The Hamilton Mfg. Co.

711
971

12/18/01.

J E H—P

Mr. John L. Moore,

Atlanta, Ga.

Dear John:-

Your letter just at hand, contents noted. I will be able to get the money for you at any time if you can close the deal; there will be no trouble about this, whatever. I think the interest would be 5%, at any rate not to exceed 5-1/2%. I could send you a check on one day's notice, for the amount.

You, of course, know how to handle the matter best, but it does not seem to me that you had better be too much in a hurry. If you are unable to make a satisfactory deal before I leave, I can arrange regarding the money, before I go and leave the matter with Henry. I hope you will be able to close the matter up without any difficulty.

I am just leaving for Chicago but will only be gone a day or two.

Yours truly,

12/1801.

J E H—P

Capt. Arthur Bow,

Manitowoc, Wis.

Dear Sir:-

I am going away the first of the year to be gone until about July first, and I would like to place an order with you for Pine before I go. If you can call some time next week, I can talk this matter over with you. You had better call me up on the telephone before you come, so as to find out whether I am at home.

Yours truly,

12/18/01.

J E H—P

Mr. W. D. Richards,

Manitowoc, Wis.

Friend Richards:-

I was down at Manitowoc yesterday but was not able to see you as I learned that you had a meeting on hand. I am going to Chicago to-night and will be back to Manitowoc to-morrow, Thursday evening, on the 9:45 train. If you can be at the Williams House in the evening after the train gets in, it will save me a trip to Manitowoc.

Yours truly,

H. C. G. -D.

12/19/01.

637

842

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to yours of the 17th, will say that we do not allow dealers a discount for cash.

Nearly all of the dealers settle for goods purchased one month, on the 20th of the nex following month, and you are one of the very few that we allow 90 days time.

Yours truly,

The Hamilton Mfg. Co.

760

12/19/01.

H P H—P

Chicago:-

We have received a pamphlet from Rogers & Wells giving interior views of their plant, which is very nice. I notice in one of the views showing the type-setting department, that it shows a lot of the new Steel Run Stands. Could we get a half-tone of this view with permission to use it in our next catalog. How many of the Steel Run Stands have they in use?

Yours truly,

The Hamilton Mfg. Co.

765

644
781

H P H--P

12/19/01.

John Dickinson & Co. Ltd.,

Cape Town, South Africa.

Gentlemen:-

Replying to your favor of November 20th. We cannot understand why the goods shipped to Durban on the steamer MINNEHAHA should have arrived in a damaged condition. It was surely due to carelessness on the part of the transportation company, otherwise the Cases could not have warped. If they have warped as badly as you state, we feel inclined to think that some accident befell them and they might have fallen into the water. We certainly never had any such complaint before and the Cases were in first-class condition when leaving our hands. We suggest that you immediately put in a claim with the transportation company for the damage done.

Please let us hear from you further in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

7/56
8/21

H P H—P

12/19/01.

Cleveland Bay Factory

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

We have your favor of the 17th, with order for Maple and Bass wood Boards. We note, however, that you order these to be 36" square. If possible, we should like to have you reduce this size to 30 x 36 unless it is absolutely necessary for you to have the 36 x 36 Boards. Our planers are only 30" wide, consequently we cannot plane Boards which are of greater dimensions than this the narrow way. If they must be the other size, they will have to be dressed by hand and the work will not be as accurate.

In regard to putting a filler on the surface. We would not advise this, particularly if you are going to engrave the Boards, for the reason that almost every filler, and particularly the one we use, contains more or less grit; in fact is made of pulverized stone, and it would certainly greatly damage your engraving tools.

Awaiting your reply in regard to the matter before proceeding with your order, we remain,

Yours truly,

The Hamilton Mfg. Co.

659 Clev Bay

H P H--P

12/19/01.

Folsom & Sunergreen,

Boston, Mass.

Gentlemen:-

Replying to your favor of the 16th. We note what you say in regard to the glued up wood, and in reply will say we are confident that your wood was subjected to dampness while in transit. Our largest customers throughout the East, are ordering this glued up wood, continually and it is giving them good satisfaction.

Now we presume you understand that we are not responsible for damage to goods in transit. When the goods are delivered to the transportation company here, consigned to you as our customers, all responsibility lies with you. If they are even destroyed in transit and never show up at your end, our account against you still holds good and you should pay us in the usual way and collect your loss from the transportation company. We presume that you have the same experience in your business, occasionally, and that you thoroughly understand this law of shipment.

We do not wish to be arbitrary in the matter, but simply to point out the fact that this wood was in first-class condition when it left our hands, and if it reached you in a damaged condition it was no doubt due to absorbing moisture in transit, which would cause the wood to warp. For this reason we do not think you are justified in throwing this wood back on our hands for you must fully realize that you subject

us, practically, to a loss covering the entire value of the wood to us, The material is not expensive as great weight and freight charges would eat up the entire value.

Now we are willing to put the wood in to you at a net price of 5¢ per foot. We should think that this concession would cover any damage of the wood which exists although we are not really responsible for same. It could be cut up into small pieces and used to advantage. Besides if a piece is warped and you lay it on a flat surface with the hollow side down, it will quickly come back to shape again and even warp the other way if left too long.

We note that you ask us to send you 200 feet of regular stock at 6¢, but you state further that this is in order that you may have wide wood. We call your attention to the fact as explained on attached circular, that our 6¢ price applies only when the wood is of our regular assortment, 3" to 10" in width. If you must have wider stock than this, the price will be special, either 7¢ or 8¢ per foot, F. O. B. Two Rivers, depending upon the width of the boards you require. We therefore await your reply before filling this order and will give it prompt attention when we hear from you,

Yours truly,

The Hamilton Mfg. Co.

enc.

769

12/19/01.

H P H—P

Mr. DeWitt S. Moses,

Oshkosh, Wis.

Dear Sir:-

Please note attached letter from one of your customers, Folsom & Sundergreen, Boston, in regard to an order for glued up Backing which they complain of having been warped when received. We have written them as per attached copy.

It will be best if you will avoid guaranteeing any wood against warping. We quit this ourselves a long time ago and do not guarantee any kind of wood against warping. In fact we are now thoroughly satisfied that it is impossible to construct any board that will not warp if the conditions are right, and you need not hesitate to inform your customers in all cases, that it is a matter beyond our control and lies in the hands of the customers entirely. Since adopting this course at this end, we have had very little trouble with complaints of this kind.

Yours truly,

The Hamilton Mfg. Co.

enos.

Second sheet 784

770

H P H—P

613

12/19/01.

Mr. L. D. Harvey,

Madison, Wis.

Dear Sir:-

I attach letter, herewith, received from our County Superintendent, in reply to my letter written him asking for a copy of his report to you.

I cannot understand where Mr. Christiansen got his information in regard to Mr. Parker's report so soon after it was made, unless he got the information from Mr. Parker himself, which is quite evident. In Mr, Parker's first letter to Mr. Vande Walker, you will note that he praised up the Manitowoc Training School and it is evident he had a conference with Mr. Christiansen while he was at Manitowoc.

You will note that Mr. Christiansen states that Mr. Parker severely criticized the High School and the grades, and I presume that Mr. Christiansen's criticism covered the whole system also. Now how can Mr. Parker criticize our grades when he did not visit them, but only spent an hour and a half in the High School, and how can Mr. Christiansen criticize the High School when he has not been inside of it for two years? It seems to me to be a loose way of conducting inspections and you will also note that Mr. Christiansen acknowledges that it is not his habit of reporting the condition of a school, as he finds it, to the proper officers, which you must acknowledge is not right.

I have gone into this matter pretty thoroughly and I feel pretty well satisfied that these reports of Mr. Parker and Mr. Christiansen, are considered in the nature of a "put up job" on the part of these gentlemen for the benefit of the Manitowoc Training School. I do not object to their booming this school, at all, but I do object to their doing so with no regard for any possible injury they may render our school and our principal, Mr. Vande Walker.

Yours very truly,

President Board of Education.

enc.

12/19/01.

H P H—P

757 8264

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

We believe that the attached letter was sent to us in error, as we cannot find where we have written you in regard to the cuts, nor can we find copy of a letter written you on the 14th. If the letter was intended for us, please give us further information, and oblige,

Yours truly,

The Hamilton Mfg. Co.

772

12/19/01.

H P H—P

627
774

American Type Founders Co.,

New York City.

Gentlemen:-

We have your order #2140 for one Patent Cutting Stick to replace a wrong size Cutting Stick sent you on your order #1536. This will have our attention and we will ship the new Stick as soon as possible.

You may send the other Cutting Stick which you cannot use, to our Middletown, N. Y. house. We have notified them.

Yours truly,

The Hamilton Mfg. Co.

12/19/01.

H P H—P

Middletown:-

You will receive from the American Type Founders Co., New York, a Patent Cutting Stick which we recently sent them and which they cannot use. Please notify us when you receive it, and ship it to us with first goods coming. You need not send them a credit memorandum.

Yours truly,

The Hamilton Mfg. Co.

773

12/19/01.

A H L—P

Herbert J. Osborne & Co.,

Buenos Aires, S. A.

Gentlemen:-

Referring again to your letter of November 18th, will say that we have just received the enclosed from the shipping agents in New York City, which refers to the goods invoiced you on July 11th, and we trust will give you all the information asked for. We also hope that you are in receipt of the goods by this time.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/19/01.

A H L—P ÷

Hoffmann & Billings,

Milwaukee, Wis.

Gentlemen:-

A week ago we ordered from your representative, a small bill of fittings which have not yet been received. Please have these goods shipped at once. If not already forwarded, kindly send with them,

2—1-1/2" Brass Plugs.

Yours truly,

The Hamilton Mfg. Co.

774

H P H--P

772
812

12/19/01.

American Type Founders Co.,

New York City.

Gentlemen:-

In regard to your order #1811 which you instructed us to cancel under date of the 11th. We did not give this thing up, but kept looking for proof of type #2190 and finally have found it. It is on a circular issued by Damon & Peets and we presume is a circular showing type manufactured by the American Wood Type Co., of South Windham. Very likely you have now ordered this font of type from them, but if not, we would like to advise you that we can now supply the font of type on your order #1811 if desired.

If we had seen a proof when order was first received, there would have been no delay, but we wish to explain to you that the American Wood Type Co., and Damon & Peets seem to make it an object to change their numbers as often as possible when sending out new circulars, presumably so that we cannot duplicate their faces without considerable trouble. We believe that you will not care to uphold them in this matter or to send them orders where we can supply the type.

We have just got hold of a circular which the American Wood Type Company has been sending out direct to printers, and which we have forwarded to Mr. Nelson. It is the same old song they have been singing for a long time, to the effect that all the type founders are in a

combine for the purpose of controlling prices, and that the only Wood Type concern in the country besides themselves, is controlled by said trust, and advising printers to steer clear of all dealers and the other Wood Type concern, and to send their orders direct to them, where they can get better prices and better Wood Type etc.etc. This will show you how they feel in regard to dealers, and why it is not to your interest to encourage any such concern.

We should like to have you see the circular and you can no doubt get it from Mr. Nelson.

Yours truly,

The Hamilton Mfg. Co.

12/19/01.

A H L--P

754
987

Geo. W. Jones Lumber Co.,

Appleton, Wis.

Gentlemen:-

Replying to your favor of the 18th, will say we have now received invoices for all the cars shipped us.

In reference to the #33500 will say that this number was evidently an error.

Yours truly,

The Hamilton Mfg. Co.

776

346

463

H P H—P 12/19/01

James Bayne Company,

Grand Rapids, Mich.

Gentlemen:-

We have received from you, proofs of the revised half-tones of Printers' Stands. The photographs, however, did not accompany the proofs consequently we are unable to look them over thoroughly, but they appear to be very much improved, and we think now that they are all right although we cannot say until we have compared them with the photographs.

We notice, however, that the lower Cases on top, of the three cuts showing front views, are incorrectly drawn. We cannot understand where your draftsman got his plan of this Case as he has drawn it. They are not alike and are not any of them as shown in the photographs. It seems strange that he would draw them this way, particularly as he could have got a lower Case from any printing office in your city. There is only one way of arranging a lower Case, and it should have been so drawn. We presume, however, that this can be easily remedied without any trouble.

Kindly let us hear from you in regard to the matter and send the photographs, obliging,

Yours truly,

The Hamilton Mfg. Co.

777

H P H—P

12/19/01.

Middletown:-

On receipt of your telegram advising us of the non-arrival of the car shipped on the 6th, we called up Mr. Sharpe by telephone, and he has put a wire tracer after the same and also followed it with an inquiry. We believe he will get the car to you in short order.

Yours truly,

The H. Mfg. Co.

H P H—P

12/19/01.

The Unitype Co.,

Manchester, Conn.

Gentlemen:-

Replying to your telegram of even date. We have started tracer after shipment of the 3rd, and attach copy herewith. We hope it will be the means of bringing the goods to your hands without further delay.

Yours truly,

enc.

The Hamilton Mfg. Co.

778

761/796

H P H—P

12/19/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

We wish to inform you that the discount on Book Binders' Sewing Benches and Finishing Presses, is 25% to the dealer and net to the customer.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/19/11.779

Southern Printers Supply Co.,

Washington, D. C.

Gentlemen:-

Replying to your favor of the 16th. We return your customer's letter, herewith. In reply will say, that in the first place he is mistaken in regard to the number of pieces in each length; he states that it is 18 pieces and it should be 35. We wish further to state, that when we issue a new catalog, the price list of the Dorsey Stone Frame and contents, may be changed. We have never been satisfied with it as it stands now as it sometimes leads to misunderstandings.

We wish to also say that there is a discrepancy between the price list of the Reglet in a Dorsey Frame when compared with the Reglet in one of our ordinary Reglet Cases. In explanation of this, we will say that the list price on all our Reglet Cases, is too low. We can explain this to you very simply, by pointing to the fact that #1 Case contains 300 yards and the list price of a re-fill for this Case, is $6.00, while is the list price of 300 yards of Reglet is also $6.00, consequently, we practically get nothing for cutting up the Reglet in Labor-Saving Fonts. This is true, as you will find upon examination of all our Reglet Cases. The price should be at least 50% higher, list. In the meantime until these contemplated changes in prices are made, the prices must stand as they are now in catalog. No deviations can be

be made, for reasons which you will thoroughly understand.

Yours truly,

The Hamilton Mfg. Co.

780

H P H--P

12/19/01.

Dodson Printers Supply Co.,

Atlanta, Georgia.

Gentlemen:-

We have your favor of the 16th, order #6914. We have followed your suggestions and put in a claim with the railroad company to cover the loss of the shipment to which you refer-- box #831-- in carload sent you. We presume that the box will eventually be located.

Do you wish us to send a duplicate of this box along with accompanying bill? We will be pleased to do so if you want it that way and you can keep both lots in case the missing box eventually comes to your hands. We could, of course, accept the return of one box in case you did not want it, but in that event you should assume the transportation charges and charge them back to the railroad company.

Please let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

781

12/19/01.

H P H—P

765/837

John Dickinson & Co. Ltd.,

Cape Town, South Africa.

Gentlemen:-

Your order #488 calls for a Bracket Cabinet containing 10 full size Cases. We presume that this is an error and that what is really wanted, is an ordinary Bracket Cabinet containing 18 full size Cases. Rather than delay the order several months, to write you, we will send the Cabinet forward with 18 Cases. If the Cabinet was made with only 10 Cases, it would be very low and could not be used with Brackets for type-setting purposes.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/19/01.

H P H—P

722-863

Middletown:-

We have just wired you to express the shipment to E. Steiger & Co., of New York, leaving here in car on the 6th, unless you have already shipped by freight. Please notify us at once. We have received a telegram from Steiger asking us to express a duplicate lot from here, but the weight will be excessive and rather than do this, we thought that we could catch you about the time of arrival of car there.

Yours truly,

The Hamilton Mfg. Co.

360
467

H P H—P

12/19/01.

H. Mueller Mfg. Co.,

Decatur, Ill.

Gentlemen:-

Replying to your favor of the 14th. We presume that you will not want the indexing arrangement as outlined in our Indexed Electro- type Cabinet, but all that you will require, will be two Cabinets, each to contain 40 Blank Cases; the Cabinet to be made with flat top and made of Ash finished Antique; depth of the drawers to be about 1" inside.

We can furnish you such a Cabinet, the inside dimensions of the drawers to be 19-5/8 x 25-1/4 at a net price of $40.00 each. In case you favor us with your order, let us know which dimension you wish at the front of the Cabinet; the long or the short one.

We hope to be favored with your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

quo.

783

H P H—P

12/19/01.

549/762

E. Steiger & Co.,

New York City.

Gentlemen:-

We have your telegram of even date in regard to sending you a duplicate lot of blocks. We have been wiring for the car leaving here on the 6th, which has been unusually delayed. We expect this to arrive in Middletown every moment as the railroad officials have taken the matter up and we feel sure that it will reach there not later than to-morrow, at the most. We have therefore wired Middletown to express the blocks to you from there, immediately upon arrival, and have asked for a reply. We have no doubt that this is the best course to pursue, and that you will have the blocks by the time this letter reaches you.

Yours truly,

The Hamilton Mfg. Co.

I cannot find in any of the correspondence, where Mr. Parker has criticized the work in the grades, and therefore I am unable to understand Mr. Christiansen's statement that he did severely criticize this work. Will you kindly investigate and let me hear from you on this point? I wish to further say, that Mr. Christiansen has not even visited any of our grades since last Spring; I believe it was in May when he made his last inspection. At that time, he did not report even to the principal, but he did make favorable reports to the several teachers whose departments he visited and who reported his statements to the principal. Mr. Vande Walker remembers one criticism in particular; this was in the first grade and the work was calling words by sight. The teacher stated that Mr. Christiansen considered the work phenomenal and was inclined to believe that the children were familiar with the words. At his own request, he was allowed to write a list of words of his own selection, on the board, and they were readily called off by the pupils, and he stated to Miss Benedict, the teacher, that it was the best work of the kind he had ever seen. Now all this does not coincide with his criticism.

I have investigated the matter pretty thoroughly and I think I am safe in saying that Mr. Parker's report was practically made up before he ever came to Two Rivers. If I am not mistaken, he saw Mr. Christiansen before coming here, and I have already explained to you why Mr. Christiansen is antagonistic to our school. You, yourself, acknowledge that we are right in getting the best teachers that we can, hence Mr. Christiansen's antagonism is not well taken.

I do not object to Mr. Parker and Mr. Christiansen praising the work of the Manitowoc Training School, but I do object to their doing so at the expense of our school with no regard for any injury they may do to our school or to the character of the teachers whom we employ. I wish to be perfectly fair in this matter, but I honestly think that an

injustice has been done, and I [illegible] to thoroughly investigate the matter for the interests of all concerned. Do you believe it right for Mr. Parker to criticize as he did, on one and one-half hour's inspection, and do you consider it right for Mr. Christiansen to criticize our schools when he has not been inside the High School for two years, or in the grades for nearly one year?

Yours truly,

President Board of Education.

814

12/19/01.

H P H--P

The Eaton-Hurlbut Paper Co.,

Pittsfield, Mass.

Gentlemen:-

Replying to your favor of the 17th. We note that change you wish to make in the finish of your Cabinet and this will have our attention. It will be finished in Antique Oak, as you suggest.

The work on this Cabinet is progressing nicely; the drawers are now in the finishing department receiving the enamel coating.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12 19 11.

786

810

Chicago:-

We return the drawings by express. In the Case of the Single Tariff File, the spring is not drawn correctly. You will note that it runs along the bottom clear to the back, and if made this way very little material could be put under the spring. On the outside fly-leaf, you will note a little sketch showing the position of the spring. You can have this drawn correctly.

In the Folder Rack the cupboard door at the bottom should be framed— you have it drawn all one plain board. We believe it also advisable to put in at least a part of the folders in order to show just how the thing works. It is not necessary to fill the whole Rack, but say one row nearly full, one row about half full and another row with two or three in. This would be sufficient.

In the drawing of the Filing Case this seems to be all right, with the exception that possibly there is too much taper to the drawing. When this is reduced to smaller size, it will be too wedge shaped. We simply placed the Cabinet in this position in order to get a partial side view, but our experience has been that in making drawings a Cabinet wants to be considerably squared around in the drawing so as to make more of a face view, otherwise the effect is not good when reduced. You can talk this over with your engraver and see what he thinks about it. It looks a great deal better now in the drawing than it will in the finished cut in small size. With these exceptions, the work seems to have been carried out very well.

Yours truly,

The Hamilton Mfg. Co.

787

12/19/01.

H P H—P

John T. Bailey & Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 17th. We find, as you report, that punctuation marks were sent with your fonts of type. This mistake occurred through your giving instructions to leave out quotation marks. Inasmuch as there are no quotation marks in a font of type, nothing was done in regard to omissions. Quotation marks and punctuation marks are altogether different and your order further stated that it had been changed from the way you had originally sent it and that you wanted complete fonts, consequently we presumed that you wanted the fonts with the punctuation points included as nothing had been said about omitting these, in any of your letters.

We note that you are returning these to us, but they will be absolutely worthless to us and we cannot see where we have made an error in not omitting them. We should think that you would occasionally have an opportunity to use them, and if we keep them we will surely have to destroy them as we can make no use of them whatever.

Kindly let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

788

12/19/01.

H P H--P

Inland Type Foundry,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 18th. Your order #1051 went forward by boat on the 16th, and #1055 went direct, by freight, to your customer on the 16th; 1056 was shipped direct to your customer on the 18th. We hope these orders all reached their destination without any unusual delay in transit.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/19/01.

Mr. W. A. Patton, Pres.,

N. Y. Phila. & Nor. R. R.,

Philadelphia, Penn.

Dear Sir:-

Replying to your favor of the 17th. We find that you are correct and that an error was made in billing you for the Walnut Cabinet instead of one made of Ash. We therefore attach corrected bill, herewith, which will straighten the matter out.

Thanking you for calling our attention to the matter, and awaiting your further favors, we remain,

Yours truly,

enc.

The Hamilton Mfg. Co.

789

H P H—P 12/19/01.

667/874

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to attached memorandum regarding the font of type on your order #3007. We have started tracer after this and attach copy herewith. This font of type went forward by express on the 12th. We cannot understand why you have not received it.

Trusting it will come to your hands very soon, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H—P 12/19/01.

The Carter-Crume Co.,

Niagara Falls, N. Y.

Gentlemen:-

Replying to your favor of the 17th. We have started a tracer after shipment of the 5th, and attach copy, herewith. We cannot understand why this shipment has been so unusually delayed, and we hope that this tracer will finally bring it to your hands.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/19/01.

H P H—P

T. Morley & Son,

Greenfield, Mass.

Gentlemen:-

Replying to your favor of the 17th. We note, with regret, that our Backing Lumber did not reach you in time for your requirements. It is true that this shipment was somewhat unusually delayed, but we have been unusually crowded with orders and especially for this glued up wood, and as you did not write us, we presumed that you were getting along all right.

Now that you have the wood there, we should think that you could make good use of it and that you would not subject us to any such loss as having the wood returned to us. The material is very heavy and freight rates are excessive, and it would consume the entire value of the wood. We have acted with you in good faith and tried to send you a good lot of material, and at any time you are in a hurry for your goods and will tell us so, we will take pains in accommodating you if it is within our power.

We hope, upon further consideration, you will take the goods from the transportation company, as it is a small matter and you will no doubt, in time, get good value from the material. Kindly let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

314

12/19/01.

Pioneer Press Co.,

St. Paul, Minn.

Gentlemen:-

Replying to your favor of the 18th. We note, with regret, that you have been dissatisfied with the last lot of wood sent you, particularly with the glued up pieces. In regard to this we wish to say, that we have lately put on the market a new glued up Backing made up of small strips about 2" in width. We have large orders for this material particularly from the East, where some of the larger houses use this wood exclusively, and it has been giving them good satisfaction.

It is almost impossible for us to get Birch boards from which we can cut pieces 15" in width, which you appear to want at times. It is very seldom that Birch boards come to us in this width. We think that it was only the wider boards sent to you, that were glued up. We will, however, try to execute your present order for 500 feet without gluing in widths as heretofore, at 7¢. We will take pains to see that this lumber is thoroughly seasoned and we hope it will give you satisfaction in every way. If it does not, we hope you will let us know as we want to please you and retain your business.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/19/01.

302

A. D. Farmer & Son T. F. Co.,

New York City.

Gentlemen:-

Replying to your favor of the 16th. The special Galley Cabinet to which you refer, left here in a carload of goods going to our Middletown, N. Y. house on the 14th. This car should reach Middletown not later than the 25th, and they will immediately reship to you.

Trusting that this will meet your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

761/878

12/19/01.

Keystone Type Foundry,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 17th. If we are not mistaken, your previous inquiry in regard to shipment of special Letter Board Rack on your order #34699, was answered by postal card on its receipt. This went forward on the 14th, instant by freight and we expect will reach you in time for your requirements. We attach copy of tracer, herewith, which we have started after this shipment.

Yours truly,

The Hamilton Mfg. Co.

enc.

5 K 4

17/20 1

Carlon Letter Dry
London Eng

Insurance 17/10
" Robinson & Son
Mc Coyndale
17/10 96
25. 5 1

6 x 9
9 9 12/20 1

S. N. Carlon & Co
Paris

Insurance shipment 17/9 204 204

675
807
12/19/1

Chas Collier.
Shreve, Ohio.

Pay invoice of 12/16/1 1800
Com. on 20 Economy Cr
Shipped 12/16 to St Western Expr
Fdry. Kansas Cy. 200 2000
"B"

H C C—P

12/20/01.

150
492

Mr. J. J. Aughe,

Frankfort, Ind.

Dear Sir:-

We are in receipt of your order for one special Ticket Case, on which we quoted you a net cash price of $17.00. We have made it a rule to ask for payment in advance on all special goods, and we will ship this Case out promptly upon receipt of the amount.

Thanking you for the order, and hoping to hear from you by return mail, we are,

Yours truly,

The Hamilton Mfg. Co.

125
788

A H L—P

12/20/01.

Grand Rapids Wood Carving Co.,

Grand Rapids, Mich.

Gentlemen:-

We beg to again call your attention to our order of December 6th, for 500 feet of Oak Moulding which we instructed you at the time, to ship at once and which has not arrived at this writing.

We very much regret your inability to fill our orders more promptly. We have been put to a great deal of delay and expense lately on account of your inability to handle our orders promptly. We have written you about this Moulding but have received no reply and we would have sent you a telegram to-day but for the fact that you wrote us a few days ago that you were doing the very best with our orders that you possibly could and that sending you telegrams would be putting you to an expense without hurrying shipment of our goods.

We now wish to impress upon you the fact that when we order any goods of you, and request that you ship at once, that something be done in the matter, either advising us just when we may expect the goods so that we can cancel the order if you cannot fill, or know what we can depend upon.

Kindly wire us upon receipt of this, as to when we may expect it, and oblige,

Yours truly,
The Hamilton Mfg. Co.

796

A H L--P 12/20/01.

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

We are in receipt of your several favors of the 19th, and note contents. In regard to the African shipments will say that it will be all right to send us the bill for the freight charges.

Regarding prepay charges to New York, will say that we prepay goods invariably, to New York City. We will mark this on our shipping particulars or shipping receipts, hereafter, for your guidance. However, you can prepay them to New York unless we otherwise instruct you in the future.

We note that you have shipped goods to Manchester, England, and we think this will prove satisfactory to our customers.

Yours truly,

The Hamilton Mfg. Co.

A H L--P 12/20/01.

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 19th, will say that the sample for which you telegraph, was returned to you by mail yesterday.

Yours truly,

The Hamilton Mfg. Co.

746
$30

A H L—P

12/20/01.

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

Please insure the several shipments sent in your care, recently, as follows:-

Stephenson, Blake & Co., Liverpool, for	$1116.98
Caslon Letter Foundry, London, for	247.50
John Dickinson & Co., Port Elizabeth, for	18.50
A. Gulowsen, Christiania, for	87.00
John Dickinson & Co. Cape Town, for	362.37
Wholesale Co-operative Association, Manchester, for	25.50

The Berlin shipment is not to be insured.

Yours truly,

The Hamilton Mfg. Co.

798

12/20/01.

A H L—P

Mr. John B. Judson,

Gloversville, N. Y.

Dear Sir:-

Replying to your favor of the 14th, will say that we find upon looking the matter up, that you are correct and that the type was sent you without being outlined. We have to-day forwarded you the correct font of figures, which we trust will reach you in a satisfactory condition.

Regretting the error, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/20/01.

A H L—P

203
643

Mr. James Thane,

Am. Express Co.,

Chicago, Ill.

Dear Sir:-

Your favor of the 17th, with enclosures, at hand, and in reply will say that these goods should have been F. O. B. steamer. We have therefore drawn the line through the item for $1.50 in payment for the transfer charges and the 50¢ in payment of the insurance which we trust will prove satisfactory.

Yours truly,

The Hamilton Mfg. Co.

12/20/01.

H P H—P

John Haddon & Co.,

Toronto, Ontario.

Gentlemen:-

Replying to your telegram of even date. Your order of the 11th, went forward by express on the 17th, and we cannot understand why you have not received it by this time. There are unusual delays, however, at this time of the year, and possibly it may be a day or two late, but we hope it will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

12/20/01.

H P H—P

American Type Founders Co.,

Baltimore, Md.

Gentlemen:-

Replying to your favor of the 18th. We are sending forward the Cabinet on your order of the 9th, to-day, and have wired you to this effect as you request. We hope there will be no unnecessary delay in transit.

Yours truly,

The Hamilton Mfg. Co.

12/20/01.

H. C. G. -D.

Kanneberg, McGee & Cochems,

Milwaukee, Wisconsin.

Gentlemen:-

Replying to yours of the 14th, will say that we have checked over the statement which you sent us and find you have not credited us with our bill of July 12th which amounts to $5.60. We hand you herewith a duplicate.

This leaves the account standing with a credit of 57¢ in our favor.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D.

Albert J. Ellery,

Massillon, Ohio.

Dear Sir:-

We are in receipt of your check for $18.42 and have placed same to your credit. We cannot however allow the deduction of $1.23 which you make on account of freight as our goods are all sold F. O. B. Two Rivers.

Please favor us with a check for $1.23 to balance and oblige,

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 12/20/01.

Smith-Limsley & Co.,

Hartford, Conn.

Gentlemen:-

Our draft on you for $6.00 has been returned unpaid no reason given. This account is sometime past due and we must request a remittance by return mail.

If we do not hear from you by the 30th inst. we will draw again and will expect draft promptly paid.

Mours truly,

The Hamilton Mfg. Co.

H. C. G. :. D. 12/20/01.

A. Lowenbach,

Milwaukee, Wis.

Dear Sir:-

Our draft on you for $6.48 has been returned unpaid no reason given. This account is sometime past due and we must request a remittance by return mail.

If we do not hear from you by the 30th inst. we will draw again and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

802

H. C. G. :D. 12/20/01.

Walter A Mattocks,

Elmira, N. Y.

Dear Sir:-

Our draft on you for $7.62 has been returned unpaid no reason given. This account is sometime past due and we must request a remit- by return mail.

If we do not hear from you by the 30th we will draw again and will expect draft promptly paid.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 12/20/01.

National Waterproof Sign Co.,

Dayton, Ohio.

Gentlemen:-

Our draft on you for $36.10 has again been returned no reason given. This account became due over two months ago and we must insist upon its being paid without further delay.

We will draw upon you again on the 30th inst. if we do not hear from you in the meantime, and will be obliged to insist upon account being paid.

803

H. C. G. -D. 12/20/01.

The Fremont Courier,

Fremont, Ohio.

Gentlemen:-

Our draft on you for $5.25 has again been returned unpaid no reason given. The account is nearly three months past due and we can allow it to run no longer.

If we do not hear from you with a remittance by the 30th inst. We will place the account in the hands of R. G. Dun & Co. for collection.

Yours truly,

The Hamilton Mfg. Co.

H. C. G. -D. 12/20/01.

2168

F. L. Lane & Co.,

Burlington, Vt.

Gentlemen:-

Our draft on you for $7.00 has again been returned unpaid no reason given. This account is nearly three months past due and we can allow it to run no longer .

If we do not hear from you with a remittance by the 30th inst. we will place the account in the hands of R. G. Dun & Co. for collection.

Yours truly,

The Hamilton Mfg. Co.

804

H nP H--P

799

12/20/01.

American Type Founders Co.,

Baltimore, Md.

Gentlemen:-

We have received the attached message from you, 50¢ collect. We had already replied to your inquiry regarding shipment of this Cabinet, the message going out this afternoon, and possibly our message and yours, crossed. Your letter was received in the noon mail to-day, and immediately when opened, we answered your inquiry by wire, and paid the charges on same. There was no delay whatever, on our part in answering your inquiry in the manner asked, consequently we are justified in attaching bill, herewith, for the amount of charges collected from us for this message.

Trusting that this will meet with your approval, we remain,

Yours truly,

enc.

The Hamilton Mfg. Co.

805

DPING INK.

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

Name? The Hamilton Mfg Co

Full Address? Two Rivers Wisc

Business?

1499

THE INJURED PERSON

4. Name? Jno Langlund 5. Age? 18 6. Has he wife and children? —

7. Weekly Wages? 6.00 8. Occupation? Machine hand

9. Address? Two Rivers Wisc

10. (a) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? Yes

(b) Who, then, was his employer? The Hamilton Mfg Co

11. General duties of said employee? Cutting rights

12. How long employed prior to accident? 2 mo.

13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Circular saw

14. Was it sound and in good working order at the time of the accident? Yes

15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? Familiar

16. Had he worked on similar machinery prior to this employment? Yes

17. Nature of injury? Saw cut thru right thumb

18. Estimated duration of disablement? —

19. Was he engaged in his regular occupation at the time of the accident? Yes

20. (a) What instructions as to his duties had he received? Regular

(b) Who gave him the instructions? Foreman

21. Was he obeying his instructions when injured? Yes

22. Name and address of Doctor called in, if any? Dr Cummins

23. Was he taken home or to hospital? Home 24. If to hospital, state its name? —

25. Is he still in hospital or has he been discharged? —

26. Has he returned to work? If so, when? —

27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? —

28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? —

Form L 18 20202

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 11.45 A M 12/20 30. Place? J Dowie Hamilton
(Give Town) (Give Department)

32. If others were injured give their names and addresses, ✓

33. Name and address of foreman in charge? H Kurtz city

33. Has he power to engage and discharge workmen? yes 34. Or is he only an ordinary working foreman? ✓

35. Where was foreman at the time of accident, and what was he doing? On same floor attending regular duties

36. Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? E. Campbell

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. ✓

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? ✓

39. (a) Was the accident due to want of ordinary care on part of injured party? ✓
(b) Or to negligence of any other person; if so, of whom? ✓

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? ✓

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

accidently came in
Contact with saw while at
work cutting end of right
thumb

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

J. L. Hamilton M.A.
Signature of Employer

Date of Notice 12/20 *1907*

808

794
849

H P H—P

12/20/01.

Mr. Charles Collier,

Shreve, Ohio.

Dear Sir:-

We have your favor of the 16th, and will forward your instructions and hereafter will bill the Economy Job Cases at $1.00 net to the dealer, sending you a credit of 10¢ per Case. We overlooked this in sending bill to the Great Western, Kansas City, a few days ago for the 20 Cases recently sent them. We therefore send you a credit, herewith, for the charge we made against you for these, and have billed direct to the Great Western Kansas City, and have also written them asking them to credit our account and cancel your charge against them in case they have received same from you.

We have to-day entered an order for six Cases on an order received from Scarff & O'Connor Co., Dallas, Texas, who saw the Case being sold to their customer by one of the type-founders.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/20/01.

Great Western Type Foundry,

Kansas City, Mo.

Gentlemen:-

We attach bill, herewith, for 20 Economy Job Cases sent you with goods on our invoice of the 16th. These should have been billed to you direct, at $1.00 each net instead of your receiving bill from Mr. Chas. Collier, who is advertising this Case. In case you have received bill from Mr. Collier, please cancel same and credit our account. We have written him to this effect. We now have an arrangement with him whereby we remit him a small royalty and bill to the dealers direct, same as any other Cases.

We trust that this will be to your satisfaction, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

GMC.

809

599

H P H—P

12/20/01.

Scarff & O'Connor Co.,

Dallas, Texas.

Gentlemen:-

We have your favor of the 17th, and have entered your order for goods to be sent to Fairview, Oklahoma Territory.

The special Job Case, for which you inquire, is undoubtedly the Economy Job Case. It was gotten up by Mr. Chas. Collier of Shreve, Ohio. We now have an arrangement with him whereby we bill these Cases to the dealer at $1.00 each net, and remit him, direct, a small royalty. These Cases will therefore be charged to you at the above named net figure.

We attach one of the circulars, herewith. You can no doubt receive a supply of them by writing direct to Mr. Collier.

Trusting this arrangement will be satisfactory to you, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

786
813

12/20/01.

H P H--P

Chicago:-

Replying to attached letter from the J. W. Sefton Mfg. Co., We do not understand their complaint in regard to Backing having warped. It must be due to absorbing moisture in transit as our lumber is all seasoned alike.

We find that we are having a great deal of trouble at this time of the year, and we must tell customers pretty plainly, that we cannot guarantee against warping. It comes out of our shop which is well heated with hot air, and when it gets into the cars, it begins to absorb moisture and the result is usually a warp either in transit or after it gets into customers hands. It is a matter beyond our control and for which we cannot assume any responsibility.

We can furnish unglued pieces as wide as 10 inches, but wider than that we cannot furnish without gluing, as Birch stock does not run in wide widths. You had better write them a letter telling them that we cannot guarantee against our lumber warping, although we would like to do so, but that a board will warp under certain conditions and nothing can prevent it. We are furnishing the best grade of lumber that we can for the money we charge for it and absolutely cannot do better even if we lose some of our customers.

Yours truly,

The H. Mfg. Co.

enc.

811

H P H—P

12/20/01.

552

The F. M. Powell Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 18th. We find upon investigation, that the Brackets were omitted in our recent shipment, for the reason that our shipping clerk was not clear at the time as to what was wanted, and before he found out, he let the shipment go forward without them. We are therefore sending a pair of Brackets to-day, which we hope will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/20/01.

785

The Eaton-Hurlbut Paper Co.,

Pittsfield, Mass.

Gentlemen:-

Replying to your favor of the 18th. We expect to be able to ship your Cabinet on January 1st. We will push it along and have it ready at the earliest possible moment consistent with a first-class construction and finish. We hope that the above date will meet with your requirements.

Yours truly,

The Hamilton Mfg. Co.

812

12/20/01.

H P H--P

774/866

American Type Founders Co.,
New York City.

Gentlemen:-

Replying to your telegram of even date. We will do nothing in regard to the Tanner orders sent to us by you on the 17th, until we hear further in regard to the matter. Please give is such information as you have received since sending us the orders. We presumed that these were all right and were about to get the goods under way as we expected in a few days to receive confirmation from the London office.

Kindly let us hear from you in regard to the natter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/20/01.

H P H--P

Rockwell & Churchill,
Boston, Mass.

Gentlemen:-

Replying to your inquiry in regard to furnishing Wood Type in 8 and 10 line to match your sample. This is our #190, proof of which we attach, herewith. If taken in fonts or more than 26 pieces of a size, the discount from the prices given on the attached proof, will be 50%.

We hope to be favored with your order which will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

12/20/01.

Chicago:-

Replying to attached memorandum in regard to Desks. We regret to know that these did not reach Chicago in first-class condition. It must be as you say, that they were badly abused in transit. They should immediately put in a claim with the transportation company and collect this damage, and the attention of the agent should have been called to it immediately when the damage was discovered. If they have any trouble in collecting the damage, keep us advised.

Some of these fellows on board the boats, who handle these heavy pieces of furniture with the trucks, are pretty rough. They jab the iron end of the trucks between the slats and sometimes nearly ruin a good piece of furniture. There should have been no damage at all in going from here to Chicago by boat as they are not handled except putting them on the boat here and taking them off at Chicago. Possibly our boys did not fasten the inside drawers as tightly as they should, but I saw one of them before they went out and they were firmly wedged with pieces of paper and would have held all right unless they were abused.

Keep us posted on the outcome of the matter.

Yours truly,

The Hamilton Mfg. Co.

814

H P H—P

689
903

12/20/01.

American Type Founders Co.,

Pittsburgh, Penn.

Gentlemen:-

Replying to your favor of the 18th, which we attach, herewith, we wish to say that this has been somewhat of a puzzle to us as we have looked all through our files and cannot find anything pertaining to it, nor have we any recollection of ever having written you in regard to any such gentleman as Mr. Schwalm.

Is it possible that the writer of your letter of the 18th, has been indulging in the same quality of "chain lightning" that you accused us of using,in your letter of September 11th? (Please refer to this letter, and oblige.) You stated in this letter that it is often used there on account of the poor water, and we think the water supply must be unusually bad at this season of the year, and that the whole ~~lagon~~ legend of Mr. Schwalm originated in the writer's brain when he was under the influence of that "old rye".

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

Balance on 8/21

815

H P H—P

602

12/20/01.

Mr. Wm. Jeannot,

Tomahawk, Wis.

Dear Sir:-

Replying to your favor of the 18th. I do not know just what to offer you for the 8" copper spear, as this would depend a great deal upon its condition. If it is green and rusty and shows unmistakably its genuineness as a relic, it would be worth at least $2.00 or $3.00 to me, but you state that it has been in somebody's possession for seventy-five or one hundred years, and in that event it is likely that it has been somewhat cleaned. If the green rusty coating has been entirely removed, it would destroy its value as a relic, to a great extent. If you would care to send the spear on to me, either by registered mail or express, I will look it over and write you immediately when received, what I can pay for it.

I note what you say about getting a pipe, tomahawk and other relics. I would like these if they are all old, but I do not care for modern relics. I am looking particularly for coppers and if you can get me some good ones, I will pay you good prices for them.

If you are afraid to send me any relics for inspection, until you know more of me, you can advise me to this effect, and I will send you a bank reference so that you will not hesitate to send me anything that you may have in order that I may put a price on it, as this is the

12/20/01.

H P H—P

The Republican Publishing Co.,
Hamilton, Ohio.

Gentlemen:-

Replying to your favor of the 17th. We cannot fill your order for the Patent Cutting Stick until we have further particulars. Seybold makes a machine which cuts from right to left and also one which cuts from left to right. In some of his machines, there is also a place for the small strip to butt against so that the turned steel is not required on the end. Unless there is something for the stick to butt against, it is necessary to have the turned steel to prevent the shear of the knife from crowding the small strip along. If your machine has a side gauge, you probably will not want the turned steel as you would want a full width cut clear up to the gauge, but the turned steel must be there unless there is something for the stick to butt against.

Please note these particulars and fill out the attached blank and return to us and we will give your order our prompt attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

J E H---P

12/20/01.

Potter Printing Press Co.,

Plainfield, N. J.

Gentlemen:-

We have your favor of the 16th, enclosing statement as you understand the account. We find upon looking the matter up, that you are correct. It seemed that you did not charge us back the freight on the first lot of boards, and therefore your charge of $27.53 is correct. We also find that we did not send you the Fly Stick Racks, although we included them in our original estimate. You are therefore entitled to a credit for the item of $23.00 which would leave a balance due us of $49.47.

Regarding the Fly Stick Racks. We find that our men did not examine your order closely at the time it was received, and followed the blue prints. You sent us with the others, your blue print #3043 which shows a Fly Stick. We therefore made up 300 Fly Sticks for the ten sets of boards, but through some mistake the Sticks were not sent, and upon looking the matter up to-day, we find them in a box here in our warehouse. Now, these Sticks are made according to your specifications and would be of no value to us, whatever, and we should like to have you take them off our hands. If you will allow us to ship them to you, we will put them in at 5¢ each. We hope that you can accommodate us in this matter.

We are surprised to learn that some of the Ash boards are splitting. We cannot understand this as we have never had a complaint

of the kind on boards we have furnished to others. It may be that they were damaged in transit. We should be glad to have you report to us if you have any further trouble.

Regarding the Fly Stick Holders, which you say should have reamed holes. We made these Holders exactly like the sample which you furnished us and cannot understand where there could have been any error. We are sending you by mail to-day, the sample which we received from you, in order that you may see that the holes are not reamed. We made the blocks for you with holes exactly the same as in this block.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/20/01.

b36
873

Gether & Drebert,

Milwaukee, Wis.

Gentlemen:-

We return your bill of the 18th, herewith, as we find it is not correct. A net price of 15¢ each is on the basis of 50% from the standard scale. Lately you have been billing at 50 & 25 for unmounted electros, but we formerly received 50 & 35. Please send us corrected bill, and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

enc.

J E H--P

819
12/20/01.

748

Mr. W. F. Pflueger,

Manitowoc, Wis.

Dear Sir:-

I was down to Chicago yesterday and I wired Mr. Walker to meet me at the Great Northern Hotel, and they both came over.

I am afraid that the deal is off entirely; at any rate, nothing will be done for the present. The first time I see you, I will tell you what they had to say. I am satisfied after talking with them, that even if the deal went through now, it would not last for any length of time, but I will tell you all about it when I see you.

Yours truly,

12/20/01.

J E H--P

Mr. Wencel Scheuer,

Interwald, Wis.

Dear Sir:-

Your favor of the 17th, instant at hand, contents noted. In reply will say that we have contracted for all the lumber we are going to need for the coming season.

Yours truly,

The Hamilton Mfg. Co.

820

H P H—P

707/883

12/20/01.

St. Louis Printers Supply Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 18th. As we have already informed you, we would not care to take the Galleys back unless we have made a promise to this effect. This matter is now old; you must have had the Galleys at least five years, and we certainly would not feel called upon to take old shop-worn goods unless we had made a specific promise at the time you placed the order, that we would do so if ever called upon. We feel confident that we never made any such promise, but if we did, we want to live up to it and in our previous letter we have asked you for information in regard to the date of your order and other correspondence which we had regarding same. You have not replied to this, and we must still ask you to produce the documents, and your request will then have our consideration.

Possibly you have failed to take into consideration the fact of the advance in price in Galleys since you purchased these. Very likely if you will figure out the difference in price, you will note that you can very easily dispose of the Galleys at regular prices according to present discounts, and still leave a small margin for yourselves.

Yours truly,

The Hamilton Mfg. Co.

821

H P H—P

12/20/01.

547

Mr. E. A. Card,

Groton, Conn.

Dear Sir:-

As soon as you can get the car of Maple logs ready, you may send it forward via the North Shore Despatch and Pere Marquette R. R. We have a rate of 25¢ for the car through to Two Rivers via this route. Now be sure to give instructions and see that the car is routed this way, so there will be no possibility of an error.

You must put in at least 24,000 lbs as this is the minimum weight. Kindly advise us on receipt of this, as to when the car will be shipped.

Yours truly,

The Hamilton Mfg. Co.

815 Amt

only way to get together and make a trade without too much correspondence.

Let me know about the stones used for scaling fish. Send outli drawings of them, if possible.

Kindly let me have your reply as soon as possible, and greatly oblige,

Yours truly,

12/20/01.

H P H—P

796/883

822

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 19th. We have started a tracer after our shipment on your order #8284, as you request, and attach copy herewith.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/20/01.

J E H—P

Milwaukee Trust Company,

Milwaukee, Wis.

Gentlemen:-

Your favor of the 18th, instant at hand enclosing check #135 on First National Bank, for $142.00 in payment of dividend declared in the bankruptcy matter of the King-Cramer Co.

Yours truly,

823
12/20/01.

H P H—P

706
833

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 19th. We have sent to The Argus Publishing Company, Owosso, Michigan, a sample of our Calendar Sheet, as you request.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/20/01.

The Argus Publishing Co.,

Owosso, Michigan.

Gentlemen:-

On request of Messrs. Barnhart Bros. & Spindler, Chicago, we enclose, herewith, one of our Calendar Sheets. All prices given on the sheet, are net. Please note that any Calendar shown can be made any size desired. We hope to be favored with your order through your dealer, and the same will have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

enc.

824

12/20/01.

J E H—P

763

Mr. W. D. Richards,

Manitowoc, Wis.

Dear Sir:-

I am in receipt of your statement of the 11th, for Chapter dues Enclosed, find $2.00 in payment of same. Please receipt the enclosed statement, and return, obliging,

Yours truly,

encs.

804/860

12/20

American Type Fdrs. Co.
Baltimore, Md.

Charges on telegram today	50	50

825

617

J E H—P 12/20/01.

Mr. J. C. Pundsack,

Barcelona, Spain.

Dear Sir:-

Your favor of the 22nd, ultimo was duly received, and contents noted. In reply will say that all our wood-work is made of the very best quality of wood known for the purpose, and so faras the wood is concerned, we will guarantee to give you entire satisfaction. We have found from experience, that there is nothing better for Printers' Cases and other Printers' Wood-work, than the wood we are using and we are prepared to guarantee it in every particular.

We are pleased to note that you will send us samples and description of the different styles of Printers' Cases used in Spain, so as to enable us to quote you prices on same. In addition to this, we would like to have you send us one or two of the Printers' Cases such as are used in Spain. These, with the description and dimensions of other Cases, will enable us to determine exactly what is required for the Spanish trade' If you will send us one or two Printers' Cases, we will pay all the freight charges.

You can ship the goods to the American Express Company, at Paris, France, with instructions to forward to us. We have taken the matter up with the American Express Comany here , and they have notified their agent in France, that you would send them these Cases for us. In order that there may be no delay in the goods reaching us, please observe

the following instructions:-

First:- Send us a bill giving the value of the Cases in order that we may pass them through the Customs House without any trouble.

Second:- When the goods are shipped by you to the agent of the American Express Company in Paris, send him bill of lading by letter, and instruct him to ship these goods to us with charges to follow.

We trust that you will forward these Cases and sketches of all other Cases used in Spain, immediately in order that we may quote you price. Let us know by return mail, whether you will do this, and oblige.

We hope to arrange with you to represent us in Spain, and have no doubt that you can build up a business to our mutual advantage.

Yours truly,

The Hamilton Mfg. Co.

A H L--P 12/21/01.

Frederick H. Hatch,

New York City.

Dear Sir:-

Please advise me if there is any American Type Founders Co. stock for sale at present, and at what price you can supply it. Also, if possible, give me price that is now being offered for this stock.

Yours truly,

827

H P H—P

12/21/01.

266
880

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the 19th. We have started tracer after shortage in shipment of the 5th, and attach copy, herewith. We hope it will be the means of bringing the Imposing Stone Frame to your hands without further delay.

In regard to our shipment of the 10th. We find that you are corect and that the 50——2/3 Job Cases were omitted from the shipment. We are sending these to you to-day with other goods, and trusting you have not been seriously inconvenienced, we remain,

Yours truly,

The Hamilton Mfg. Co.

tra.

A H L—P

12/21/01.

Tobey & Kirk,

New York City.

Gentlemen:-

Please advise me if there is any American Type Founders Co. stock for sale at present, and at what price you can supply it. Also, if possible, give me price that is now being offered for this stock.

Yours truly,

828

H P H—P

12/21/01.

220
888

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

Replying to your favor of the 19th. We have cancelled all of the orders to which you refer, except the font of #81—5 line. As this is a size not shown in our catalog and never called for, we would have no way of disposing of it, but you will have no difficulty in selling it to printers when they call at your store. We will send this along with next shipment going to you, and trust that this way of settling the matter will prove perfectly satisfactory to you.

Yours truly,

The Hamilton Mfg. Co.

12/21/01.

H P H—P

212
867

Illinois Zinc Co.,

Peru, Ill.

Gentlemen:-

We have not heard from you in reply to our letter of recent date in regard to furnishing us with a harder zinc than we are regularly using. This matter is urgent and we expected to hear from you before this time. Will you kindly advise us at once, and oblige?

Yours truly,

The Hamilton Mfg. Co.

12/21/01 829

A H L—P

Chicago Belting Co.,

Chicago, Ill.

Gentlemen:-

We are in receipt of the Belting, together with your invoice, ordered on our order #13377 and are surprised at the quantity you have sent us. We have instructed you on several occasions, not to send us such large lots. The amount you have now sent us, will be sufficient for five years and this is more than we care to buy at the present time. We cannot understand why you should send us such a large amount as we have no use for this quantity. We only wanted about half of this amount, and will either return this roll to you and have you send us a roll containing about 150 feet, or, if you prefer, we will cut off this amount from the Belting we have here, and return the balance to you.

Kindly advise us what to do and greatly oblige,

Yours truly,

The Hamilton Mfg. Co.

12/21/01

A H L—P

Agent C. & N. W.,

City.

Dear Sir:-

Replying to the attached, will say that this claim was paid on May 6th.

Yours truly,

The Hamilton Mfg. Co.

enc.

830

797

840

12/21/01.

A H L—P

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

We enclose, herewith, a letter just received from W. B. Pollock, New York City. We requested him to advise our customers by postal card, giving the date of sailing, together with the name of the ship on which the goods went forward, on all our foreign shipments, and sending the card on the same boat, if possible, thus enabling our customer to be informed of the arrival of the goods, immediately.

From the contents of this letter it appears that he will be unable to do this, and advises that this be done from your office. We enclose, herewith, postal cards to be used for the purpose, and if this is the only thing that can be done, we wish you would send postal cards to our customers, immediately upon receipt of his telegram advising you how goods went forward, on all foreign shipments.

Yours truly,

The Hamilton Mfg. Co.

enc.s

831

H P H--P

12/21/01.

Alex. Cowan & Sons,

Sydney, Australia.

Gentlemen:-

We have your favor of the 25th, ultimo with attached order, which will have our careful attention. Your instructions in regard to shipping will be followed.

We note what you say in regard to circulars of Boston Lead Rack. We have never issued a circular of this Rack but show it only as it appears in our catalog. There will be no difficulty, however, in getting up circulars of this, but we cannot see how you can use circulars with our prices, in your market. Possibly it would be better for you to print them yourselves as you know the selling prices to your customer. We will include the cuts with your order, so that you will have no difficulty in getting up a small envelope circular and the advertising matter you can take from page 17 of our catalog, which describes this Rack.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

832

589/451

H P H--P

12/21/01.

American Type Founders Co.,

Portland, Oregon.

Gentlemen:-

We have your favor of the 16th, with information in regard to circulars, and will say that we have previously received information from Mr. Nelson in regard to the amount of circulars it takes to cover your various branches. We also believe that it is the wish of Mr. Nelson that we print no circulars for the branches of your company, unless he requests us to do so. Possibly his objection is for the same reason that you have--using our circulars which are not always set up with your type. You will readily understand that each dealer has the same objection that you have to using regular advertising matter, and there are a considerable number whenyou come to figure them up, who make their own type. These goods will soon be regularly shown in our catalog and then special advertising of the new articles will not be required.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

833

H P H—P

12/21/01.

Mr. W. A. Reedle,

Cleveland, Ohio.

Dear Sir:-

Replying to your favor of the 19th, we wish to say that we have no special Line Gauge of metal as we have no facilities for making them up that way. We, however, send you four of our regular Gauges under another cover, and also include two made of Boxwood without our advertisement on them. These will very likely answer your requirements. We hope you will find them satisfactory and that you can make good use of them.

Yours truly

The Hamilton Mfg. Co.

12/21/01

H P H—P

823 870

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your telegram of even date. The Cabinet ordered the 10th, went forward by rail to-day. We trust it will reach you in time for your customer's requirements.

Yours truly,

The Hamilton Mfg. Co.

H P H—P 12/21/01.

Rogers Stationery Co.,

Birmingham, Ala.

Gentlemen:-

Replying to your favor of the 19th. We will have to wait to hear from you before naming you price on your special Sectional Cabinet. In previous correspondence, you have mentioned a depth of 14-1/4". In the sketch which you now send, and which we attach, herewith, you will note that you have a division in the center. At the bottom where we have marked the sketch "A", you have a total depth of 14-1/4" with 1/4" division through the center. This would make each Case 7" deep. Is this the way you want it? Up at the top where we have marked it "B", you will note that you have 14-1/4" for single pigeon hole depth.

Please give us information in regard to this and we will make up a sketch and quote you.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

835

663

H P H—P

12/21/01.

Mr. A. D. Ward, P. A.,

Chicago & Great Western R. R.,

St. Paul, Minn.

Dear Sir:-

We have your favor of the 18th, with additional two orders for Great Northern Cases. We neglected to state in our previous letter, however, that this Case is usuually made with 12 tubes to the row . You order 50 tubes, and if made regular, we will have to put in 48 tubes, which will be two short of the number you call for. Will this answer? If not, we will have to put in five rows of 12 each, or 60 tubes. This would increase the price 50¢ per Case net, or $11.00 per Case.

If you want just 50 tubes, we could make the Case special, by putting 10 tubes to the row. This would make the Case somewhat narrower than usually made. Kindly let us hear from you in regard to the matter. As soon as we have your Case once figured out, we will have no difficulty in filling your furture orders.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

836
12/21/01.

H P K—P

626/927

American Type Founders Co.,

Boston, Mass.

Gentlemen:-

Replying to your favor of the 18th. The special Galley Cabinet on your order of the 22nd, of October, went forward in car to Middletown, leaving here on the 6th, of this month. This car has been unusually delayed and we have had several wire tracers after it, and the railroad company is making a special effort to have it delivered at Middletown. As soon as it arrives there, the Cabinet will be reshipped to you.

The 200 Zinc Bottom Mailing Galleys were shipped forward direct to you on the 14th, and we presume will reach you about this time. We hope that all the material will get to you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

146/39 12/21

J. M. C. Holdust
Amsterdam Ho

Insurance on shipment 1/13 50 50

H P H--P

12/21/01.

837

3249

South Bend Toy Mfg. Co.,

South Bend, Indiana.

Gentlemen:-

Under an ther cover, we are sending you two Maple Cones; the smaller one has a great deal better finish than the larger. We want you to quote us on two thousand of the smaller cones, and two thousand of the large ones, but the finish on all of them must be equal to the finish on the smaller cone. They must be perfectly accurate and smooth, and of good, clear white stock. All that we require is the actual cone; we will bore the holes ourselves after we receive them from you.

Please let us have your price at the earliest possible moment, as our customer is in a hurry and we must wait until we hear from you before quoting him.

Yours truly,

The Hamilton Mfg. Co.

1/20

J. Dickinson & Co
Calcutta, Ga

Ocean freight shipment
9/20-
75' 11" 45/2 1/2 22 91 22 91

838

12/21/01.

A H L---P

O. L. Packard Machinery Co.,

Milwaukee, Wis.

Gentlemen:-

We return, herewith, the drill which you have sent us. You will find, upon examining the same, that you have not sent us what we ordered. We ordered a Machine Bit, whereas you have sent us a Machine Drill. Please see enclosed sketch, which will show what we want.

Yours truly,

The Hamilton Mfg.Co.

enc.

837

12/21/01.

A H L---P

940

John Dickinson & Co.,

Calcutta, Indiana.

Gentlemen:-

We enclose, herewith, bill for the ocean charges amounting to $22.91 for the goods shipped in accordance with our invoice dated September 20th, which we trust you will find satisfactory.

Yours truly,

The Hamilton Mfg. Co.

enc.

Held until Dec 26

839

12/21/01.

A H L--P

836/933

J. M. C. Holdert,

Amsterdam, Holland.

Dear Sir:-

We enclose, herewith, B/L and bill for the insurance for your shipment of the 13th.

Yours truly,

The Hamilton Mfg. Co.

encs.

A H L--P

12/21/01.

788/948

Inland Type Foundry,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 20th, will say that we have sent copies of our catalog to Yonker Bros., and Harris Emery Co., at Des Moines, as per your request, and have also entered an order for one-half dozen Wood Goods Books to go to you with first goods going.

Yours truly,

The Hamilton Mfg. Co.

840

H P H--P

12/21/01.

504

L. F. Grammes & Sons,

Allentown, Penn.

Gentlemen:-

Replying to your favor of the 16th. We referred your inquiry to our Chicago representative, and he has made notes on the back of your letter, which we attach, herewith. We hope the information will be of value to you.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

A H L--P

12/21/01.

830

843

Mr. A. C. Bowman,

Milwaukee, Wis.

Dear Sir:-

We have just wired you to insure the goods for Cape Town for $245.00 and those for Port Elizabeth for $126.00.

Yours truly,

The Hamilton Mfg. Co.

841

H P H--P

13/21/01.

606

W. H. Moore's News. Sub. Agency,

Brockport, N. Y.

Gentlemen:-

Replying to your favor of the 16th. We attach list, herewith, of papers which we require at the present time. Kindly have these subscriptions renewed, and oblige,

Yours truly,

The Hamilton Mfg. Co.

✓ Saturday Evening Post	H. P. Hamilton	.75	✓
Ladies Home Journal	H. I. Maitland	.75	✓
Munsey	" " "	.95	✓
McClure's	" " "	.85	✓
Steam Engineering	" " "	.95	✓
Cosmopolitan	" " "	.90	✓
✓ Ladies Home Journal	Mrs. H. P. Hamilton	.75	
✓ Munsey	H. P. "	.95	
✓ Chicago Record-Herald	" " "	4.00	
✓ St. Nicholas	Ruth Hamilton	2.65	
✓ McClure's	H. P. "	.85	
✓ Everybodys Magazine	" " "	.85	
Century Magazine	" " "	3.60	

check sent HCH

842

12/21/01.

A H L--P

Port Washington Foundry,

Port Washington, Wis.

Gentlemen;-

Please hurry along some more of the finished Pulls. Kindly advise us when we may expect same, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/21/01.

J E H--P

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Your favor of the 19th, at hand, contents noted. In reply will say we cannot allow any discount for cash. Our discounts to dealers are based upon cash settlements, and nearly all dealers are settling with us on the 20th, of the month for all purchases made during the previous month.

Yours truly,

The Hamilton Mfg. Co.

843

12/1911

A. G. Butler.
New York Cy.

By conv. to make direct 50
To saving. attached.

425

DEC 23 1901

TWO RIVERS, WIS., ... 189....

"A" Jas. Shaw, J. J. A

DEAR SIR:

We enclose Chicago ~~Milwaukee~~ Draft
~~Am. Ex. P. O. Money Order No.~~ ..... for
$ 2.00 ..... in payment of your
account invoices as follows:

Acpt your statement 1/15

DEC 23 1901

TWO RIVERS, WIS., ... 189....

Alfred C Bowman
Miller

DEAR SIR:

We enclose Chicago Milwaukee Draft
~~Am. Ex. P. O. Money Order No.~~ ..... for
$ 87.99 ..... in payment of your
account invoices as follows:

12/6	25.16
12/14	57.83
	87.99

Rem 845

798

845

857

J E H--P

3246

12/21/01.

Samuel J. Shimer & Sons,

Milton, Penn.

Gentlemen:-

We are still having some trouble with the Bits and are unable, when the Bits are filed according to the gauge you send us, to join thick and thin stock. The Bits, when returned to you, did not make a perfectly straight flat joint. On 1-1/2" stock, the stock came together at the edges all right but the joint was hollow, and when we came to joint 3/4" stock, the joint was open and the v's bottomed.

In order to join thick and thin stuff, the Bits must be cut a perfectly flat joint. We have now filed the knives so that they will do this but they do not fit the gauges which you sent with the Bits when you returned the heads. We can possibly get along with them until these Bits are worn out, but would request that you send us the old set of gauges which we returned to you, and we will fit these up to use on the Bits, as we are now obliged to grind them. Please send them by mail, and oblige.

Yours truly,

The Hamilton Mfg. Co.

845

12/21/01.

J E H—P

Mr. George M. Weaver,

Chicago, Ill.

Friend Weaver:-

When I returned home after talking with you on the train the other day, I took the matter up with our Bank regarding your travelers' checks, and instructed our cashier, Mr. Wreith, to write you.

We have received a letter from the Royal Trust Company, our correspondent at Chicago, quoting us rate on $5000.00 worth of your travelers' checks, also rate on a letter of credit. I quote from their letter, as follows:-

"We can issue travelers' checks of the American Express Co., to Mr. J. E. Hamilton, in the amount of $5000.00, in any denominations that he likes, at a cost of 1/2 of 1%. This will require, however, a cash payment of the entire $5000.00 in advance."

You will recollect that I spoke to you about this and told you that I could arrange for a letter of credit through our Bank and would not be obliged to pay the full amount in advance but that the amounts would be charged to me as fast as drawn. Again quoting from the letter of the Royal Trust Company, regarding their letter of credit, they say:-

"and in lieu of a cash payment in advance, we can accept an order from you to charge to your account, any drafts that Mr. Hamilton may draw under his letter of credit, as soon as they reach us".

I think I would prefer to use your travelers' checks providing some arrangement can be made so that I will not have to pay the full amount in advance. Please let me hear from you direct, in regard to

this in order that I may know just what you are willing to do. I am anxious to settle this matter one way or the other, as soon as possible.

Wishing you a Merry Xmas and a Happy New Year, I remain,

Yours very truly,

J E H—P

12/21/01

845
853

Mr. James Thane,

F. F. A. Am. Ex. Co.,

Chicago, Ill.

Dear Sir:-

We are just in receipt of your B/L #1922 for goods shipped to Amsterdam, Holland. We note that the rate of freight is 13¢ per cubic foot. Is there not some mistake about this? We have been quoted 9¢ per cubic foot by the M. & M. Line. Your quotations to most other points are identically the same as theirs, and we cannot understand why there should be this discrepancy in the rate to Amsterdam.

We will hold the papers until we hear from you.

Yours truly,

The Hamilton Mfg. Co.

847

12/21/01.

J E H--P

Mr. H. R. King,

Milwaukee, Wis.

Dear Sir:-

I suppose you have learned that a dividend of about 14% has been declared in the bankruptcy matter of King-Cramer Company. I have received a check for $142.00. This I have indorsed upon the note. You may send me either a check or note, as you see fit, for $58.00, which, with the note and cash already received, will make up the amount of the original note.

Yours truly,

12/23/01.

H C G--P

Williams & Brenckle,

Milwaukee, Wis.

Gentlemen:-

You will find, herewith, a draft for $3.75 for which kindly send one box of your W & B cigars, prepaid, to Finch Clarke, Room 400 Caxton Blg., 334 Dearborn Street, Chicago. Please give this matter your immediate attention, and if the express should be more than the quarter enclosed, please let us know and we will remit the balance promptly.

Yours truly,

The Hamilton Mfg. Co.

enc.

12/23/01.

H C G--P

743

Heywood Bros. & Wakefield,

Chicago, Ill.

Gentlemen:-

Replying to yours of recent date in regard to our order #13343 dated December 7th, will say that you may ship this to us as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H. C. G. -D.

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to yours of the 21st in regard to credit memorandums. We enclose duplicate for the credit of $1.50, and find the $2.00 should have been posted to Chicago account.

Kindly excuse the error and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/22/11

Chas Collier,
Shreve, Ohio -

887

Commission, 12/21 to
American Type Founders
for 6 cases @ 10 %

"B"

60

12/23/1

Caslon Letter Foundry
London, England

964

By surcharge on invoice
of 11/5/11

"B"

900

850

J E H—P

12/23/01.

Mr. H. H. Norrington,

West Bay City, Mich.

Dear Sir:-

Your favor of the 20th, instant is at hand, enclosing two months note for $268.20 which we return herewith. We cannot accept this note in settlement of your account. Our money has been tied up altogether too long in this affair, and the account must be closed without further delay. We feel that we should insist upon the whole amount being paid, including the price of the covers. These covers are held here for you, and we are in no way responsible for them. You, however, have requested us to hold them, but we wish it understood that they are here subject to your order and entirely at your risk.

We have made you proposition after proposition for changing the covers according to plans of our own or in any way that you may desire, but you have ignored our letters in this respect entirely. We are now thoroughly disgusted with the whole matter and shall insist upon a settlement without further delay. The only thing that we will be willing to do, is to hold the covers thirty days longer for you to decide how you wish them changed, but we must have your check for the amount of the pads, by return mail. Please wire us on receipt of this, what your decision is, as we have already placed the matter in the hands of our attorney, but have requested him to hold the matter until we hear from you

enc.

Yours truly,

The Hamilton Mfg. Co.

851

696/976

12/23/01

J E H---P

Mr. R. W. Nelson,

New York City.

Dear Sir:-

Regarding the Richmond Type & Electrotype Foundry. We are still in a controversy with the Keystone Type Foundry and the Richmond Company regarding the handling of our goods. You will recollect that we shipped them a lot of goods on the order of the Keystone, some months ago. In filling the order for the Keystone, it seems that we made an error and shipped more goods than they wished us to send. We had received an order from Richmond, direct, and also one from the Keystone. The order from Richmond contained more goods than the one from the Key-stone, and when the order was filled, our shipping clerk got hold of the Richmond order instead of the Keystone. After the goods arrived, the Richmond people notified the Keystone of the error and refused to accept the goods unless we give them deslers prices. We declined to do this, and told the Keystone people to have the goods held at Richmond, if they did not care to accept them, and that we would dispose of them to Pelouze, or some of our other agents in the East. The Richmond people declined to do this and insisted upon returning the goods to us immediately, causing us to pay freight charges both ways, amounting to $50.00 or $60.00 unless we grant them dealers prices forthwith. We of course, declined to comply.

We are now informed that they will not accept any of the goods at all, even those ordered by the Keystone people, and insist upon shipping them back to Two Rivers. They do not propose to allow us to turn them over to Pelouze or any one else, and they wish the goods shipped out of the country.

They say they have ordered a stock from the Goodrich people and intend to handle the Goodrich goods hereafter. We have written particulars to Pelouze to-day, requesting him to take the goods from the Richmond people and put them in his stock, and I trust that you will see that the goods are taken in by Pelouze so as not to cause us extra expense in freight etc. The goods are all staple and can be disposed of without any difficulty.

I am afraid that we have made a mistake in refusing to sell our goods to this concern. It will no doubt result in prices being demoralized in Richmond and vicinity, whereas if we had allowed the Richmond people to handle our goods, we could have held them to prices.

Yours truly,

The Hamilton Mfg. Co.

A H L-P

12/23/01.

Ferguson Printing Co.,

Logan, Iowa.

Gentlemen:-

Your favor of the 20th, at hand, and we find, upon looking the matter up, that the material should have been prepaid. We enclose, herewith, 25¢ in stamps, which we trust will be found satisfactory.

Yours truly,

The Hamilton Mfg. Co.

enc.

853

J E H—P

12/23/01.

Mr. James Thane,

F. F. A. Am. Ex. Co.,

Chicago, Ill.

Dear Sir:-

We are placed at a considerable disadvantage in our Buenos Aires business. We have an agency at that point who could sell considerable quantities of our goods, but the freight charges are so enormously high as to be almost prohibitory. We made a shipment on July 11th, amounting to $223.32 net, on which the freight charges amounted to $117.12 or nearly 50% of the cost of the goods. We would like to know what are the best rates you could quote us, both direct from New York and by way of England or Germany.

We also have considerable express business to this point, and if a satisfactory rate could be named, all small packages would be shipped by express instead of by freight.

Will you kindly take this matter up and let us know what is the very best that you can do for us, and we will give you our entire business to this port?

Yours truly,

The Hamilton Mfg. Co.

854

12/23/01.

J E H--P

Mr. S. D. Sharpe,

Milwaukee, Wis.

Dear Sir:-

We must enter a very strong protest against the way you are handling our Middletown cars at present. We enclose, herewith, a letter just received from our Middletown branch which will give you something of an idea of the trouble we are being caused by these delays.

Please return the enclosed letter and let us know what we can expect. It looks to us as though our cars are not being looked after the same as formerly.

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

A H L--P

C. W. Shelden & Co.,

New York City.

Gentlemen:-

We have a shipment for Alex. Cowan & Co., to be forwarded by cargo steamer from New York, with instructions to ship to you for shipment, and to advise you when ready. Will you kindly give us any instructions you may desire, and the goods will then go forward promptly?

Yours truly,

The Hamilton Mfg.Co.

855

J E H—P

12/23/01.

1733

864

Herbert J. Osborne & Co.,

Buenos Aires, S. A.

Gentlemen:-

Yours of November 15th, at hand, contents noted. We are somewhat surprised at what you say regarding the freight charges on goods from New York to Buenos Aires. We are well aware that this country is at a great disadvantage in the way of steamship lines to South America. It is a question that is now before Congress, and we sincerely hope that Congress will take a liberal view of the matter and put this country in shape to compete with foreign countries in the way of shipping facilities. We will take the matter up with all the New York shipping agents, and see if we cannot obtain better rates on our goods going to you, either direct or by way of England or Germany. We can assure you that we are fully alive to the importance of this matter, and will do the very best we can to place our goods in your hands at the lowest possible freight cost.

It seems to us that the best plan will be for your small shipments to go to the American Type Founders Company of New York, to be shipped with other goods by them. We do not think it a good plan to have the express company handle packages for you direct, but you have so ordered goods in several instances, and we, of course, followed your instructions in the matter. We cannot ship these small packages by steamship line except on a regular minimum bill of lading, which,

pf course brings the cost as high as express charges would be, but we will take the matter up and see what we can do both in regard to express shipments and shipments by freight, and report to you as soon as possible.

We note what you say regarding competition with our goods shipped into South America by export agents and commission houses at New York. You will remember that this matter was talked of by your Mr. Osborne and the writer while he was here at Two Rivers. We can see no way to prevent this. Our goods are bought in America by all dealers and export agents. We have no means of knowing where they are to be shipped and we cannot refuse to sell our goods to legitimate dealers and commission houses. We would gladly do so if we could. Of course, under the circumstances, if you cannot handle our goods at a profit, we certainly cannot expect you to do so, but we must either do one thing or the other.

We have so far left our entire South American trade in your hands; have made no effort to secure same, and have depended upon our contract with you for South American business to the extent of $5000.00 per annum. You have not carried out this part of the agreement, and unless you can see your way clear to do so the contract will have to be declared void. You say that you expect to bring your orders up to the required amount during the second year. We sincerely hope that you will be able to do so but we must have a definite understanding with you upon this point; either you must carry out this part of your agreement, or we shall enter the field and sell to all dealers in South America. We have no desire to sell to the printer direct but we must look for trade where we can find it unless you will guarantee us at least $5000.00 per annum in orders. Please let us know by return mail, what you wish to do in the matter. If you continue to represent us exclusively in South America, we shall certainly expect you to carry our your part of the

agreement. So far you have not given us very much encouragement to continue our arrangement with you. We must admit that you have cause for complaint regarding the commission houses stepping in and selling goods on so close a margin, but we see no way that we can prevent it, and if you cannot continue the agency under exisiting conditions, we will agree to cancel our contract with you, but we would like to have a clear understanding of the subject.

Yours truly,

The Hamilton Mfg. Co.

The **Hamilton**
MANUFACTURING COMPANY.

WOOD TYPE,
AND PRINTERS' WOOD GOODS.

843
170

TWO RIVERS, WIS. DEC 24 1901 189

A. C. Bouchard

DEAR SIR:

We enclose ~~Chicago~~ *Milwaukee Draft*
~~*Am. Ex. P. O. Money Order No.*~~ *for*
$ 24.89 *in payment of your*
account invoices as follows:

17/16 24.89

H P H--P

12/23/01.

8449

939

Caslon Letter Foundry,

London, England.

Gentlemen:-

Replying to your favor of the 12th. We find upon investigation, that an error was made in billing you the Window Cabinets, to which you refer, with steel runs, as they were sent forward without steel runs, as ordered. We therefore attach credit memorandum herewith, to cover this error on our part.

The charge for Patent Clasps in these Cabinets, however, seems to be correct, as your instructions have been to send all Cases in your Cabinets fitted with Patent Clasps, in the future, and this we will have to continue to do until we have your instructions to the contrary.

We note what you say about the desirability of pushing the cheaper Cabinets in the future. We regret that it is necessary for you to do this but we have no doubt that you understand the situation thoroughly and will act in a way that will result best for our mutual interests. You can talk over these things with our Mr. J. E. Hamilton when he is with you.

We note that you will soon be able to advertise the new Unit Type Cabinet, and we hope that you will be successful in introducing it into your market. It is meeting with considerable favor over here.

In regard to catalogs. We have an order for these on our books, to be sent to you with next goods going to you. We will let this order stand, so you will receive them in due time. In the meantime, however, we are sending you by post, six copies of our Wood Goods catalogs with all the latest circulars included, as you request.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H--P

Mr. Jeff N. Miller,

Pur. Agent Houston & Texas Central,

Houston, Texas.

Dear Sir:-

We have your order #12545 for three 600 Form Walnut Ticket Case as per special price quoted you on November 29th, $22.50 each.

We note your remarks about the space required at the bottom. This is only about 12" from the lower hook of the bottom of the compartment, but inasmuch as these Cases are in stock and sold you at a special price, we presume that this measurement will be all right, and we will send the Cases forward that way, as we could not change them, and if this would not answer, we would have to make up special Cases and at special prices. These Cases, are however, as regularly made and we think will answer your requirements fully.

Thanking you for your order, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

8214
q23

12/23/01.

H P H—P

Mr. R. L. Bouis,

Am. Type Founders Co.,

Baltimore, Md.

Dear Sir:-

Your favor of the 21st, addressed to Mr. J. E. Hamilton, President of this Company, has been received. Upon investigation, we cannot find any order from you under date of October 9th, but presume that you refer to an order sent to Middletown on October 10th, for a special Cabinet without Cases. You wrote Middletown, later, in regard to this as there was some question in regard to its construction and you had previously written them to hold the order until they heard from you further. They notified us to hold and this occasioned some delay, until we finally had your instructions to proceed. This may not be the order to which you refer, and if not, we should like to have further particulars.

We appreciate the fact that it is to our interests as well as yours, to make as prompt shipments as possible, but the fact of the matter is, we have been crowded to our utmost capacity, and it has been absolutely necessary to delay orders. At one time we were fully a month behind on our orders, and if all orders were not delayed a month, others had to be delayed longer than that in order to ship some other orders sooner. This was done in many instances as we have always favored the Eastern orders or where customers were at a great distance, realizing that the

time taken in transportation is sometimes very long, and especially in times like these when the railroads are overwhelmed with business and it is almost impossible for us to get any satisfaction from tracers and inquiries which we send out regarding shipments on the way. Our carloads to Middletown have been delayed from one to two weeks beyond the time usually required, and although we have kept the wires hot, we have not been able to better the service. The fact of the matter is, everybody seems to be in the same boat, and when it comes to special goods, which always have to be made up, you will realize that delays are unavoidable, and even if the shipment went forward at once upon its receipt by us, it would take a month for you to get the goods owing to the time taken to get the order to us and the goods to you or to your customer.

Whenever you are in a special hurry for anything, we will take pains to accommodate you to the best of our ability. This you can depend upon and all that it will be necessary for you to do, is to write us a letter at the time of sending in any special order, telling us when you would like it, and if it is possible for us to accommodate you, we will do so.

The writer is situated just as you are; probably over half of his time is taken up in hard knocks, as you put it, that is, looking up delayed orders and complaints from customers, but it seems to be something that is not avoidable, to a certain extent, and all that we can do, is to do the best that we can and keep our customers good natured if possible.

If we have not located the correct order in making this report, we should like to hear from you further in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

882

283
983

H P H--P

12/23/01.

E. Steiger & Co.,

New York City.

Gentlemen:-

Your favor of the 19th, was duly received and we answered you at the time of receiving your telegram, advising you that we had wired Middletown regarding the car leaving here on the 6th, which included your goods. We received a reply from Middletown, saying that car had not yet arrived, and we called up the agent of the transportation company at Milwaukee, and got another wire tracer after it. This morning we received advice that car had arrived at Middletown, so we presume you have the blocks by this time.

No time would have been gained if we had made a duplicate shipment from here because it would have been impossible to get express through promtply at this season of the year when the express companies are overwhelmed with Christmas packages; besides this, some of the sizes of blocks were shipped complete; that is, all that were ordered of certain sizes. As it is now, you have the first shipment which will keep you going until we can get off the balance.

Keep us posted from time to time in regard to your requirements, with regard to all orders we have in hand for you and we will try to see that you get material in time for your requirements.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg.Co.

883

H P H—P 12/23/01.

781/867

Middletown:-

Replying to attached memorandum from Heber Wells. Please notify Mr. Wells that we have received an inquiry from this party, direct, and have quoted him dealers' prices on this order and we want to secure it and not see it go to Hoe as some orders have in the past. We find that it is necessary to give these exporters, dealers' prices, otherwise they place their orders with Hoe, who is always looking for that kind of business.

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H—P

666 9/6 Lewis

Fundicion Mexican de Tipos,

City of Mexico.

Gentlemen:-

Please refer to your order #615, December 14th, for one font of type to be sent to Silvestre Terrazas, Chihuahua. This calls for a font of 40 line #634 caps and figures. Is this not an error? We can make the type this size without any difficulty, but it is unusual and before making, we thought best to write you for verification of this order, thinking perhaps an error had been made in making out the order.

Upon receipt of your reply, we will give your order our careful attention.

Yours truly,

The Hamilton Mfg. Co.

884

12/23/01.

865/868

H P H--P

Herbert J. Osborne & Co.,

London,England.

Gentlemen:-

Replying to your favor of the 11th, of December. We find that all of your back orders have been sent forward except the one order recently received from you, and which will have our careful attention. We think that the delays have been in transit from here to New York, and also at New York, rather than at this end. The business activity in this country has been so great that railroads have been blocked with business and we presume this is also the condition at New York, and this has occasioned unavoidable delays. We realize that this is of serious consequence to you in your business, and you may rest assured that we will do all in our power to get the goods forward to you as rapidly as possible.

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H--P

American Type Founders Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your telegram of even date. We find that we have no such order from you, calling for a #17 Wisconsin Double Special Galley Top Cabinet, and have wired you to that effect.

Yours truly,

The Hamilton Mfg. Co.

885

864

H P H—P

12/23/01.

Herbert J. Osborne & Co.,

London, England.

Gentlemen:-

Under date of December 17th, we received advice from the American Type Founders Co., New York, stating that they had just received several orders taken by their South American traveler, which they were to ship through Tanner & Co. Two of these orders, they stated, contained Wood Goods which are to be sent to the American Type Founders Co., and which we are to charge direct to Tanner & Co., and forwarding to the American Type Founders Co., to be sent with other goods. One of these orders is to be marked for Guillermo Kreiger, Buenos Aires; the other for Smart & Williams of Buenos Aires.

They advised us at the time, that we would likely receive confirmation of these orders from London in due time. We therefore entered the order, presuming that everything would be all right, but a day or two later, we received a wire from ~~from~~ them, asking us to cancel these orders. We therefore will do nothing in regard to them until we have further advice. If you have already sent a confirmation of these orders, everything will be all right, but if you have not done so, will you kindly advise us regarding the matter, and oblige?

Yours truly,

The HamiltonbMfg. Co.

866

8/2

872

H P H--P

12/23/01.

American Type Founders Co.,

New York City.

Gentlemen:-

Replying to your favor of the 20th, regarding the Rukenbrod Mailing Galleys to which you refer. We regret to know that these are not satisfactory, but the fact of the matter is, they were sent you as regularly made--2-3/8" is the correct inside measurement for Rukenbrod Galleys, as we have always made them and we have never had any complaints except in one or two instances, at long intervals. We think that at one time they must have put out a machine requiring another width of Galley.

We could not send you a new lot until we hear from you for the reason that we would not know how to make the width inside. If the width inside, is correct, it will only be necessary for you to cut off 1/16" from each side of the wooden frame. This can be easily done in a few moments on a saw, and we suggest that you have this done as it should be a matter of comparatively little expense and will answer just as well as to make up a new lot of Galleys. We think in the future, it will be advisable to always state the outside and inside measurements of Rukenbrod Mailing Galleys innorder to guard against misunderstandings of this kind.

Awaiting to hear from you further in regard to the matter, we are

Yours truly,

The Hamilton Mfg. Co.

H P H--P

867.

828

Illinois Zinc Co.,

Peru, Ill.

Gentlemen:-

We have your favor of the 21st, and we note what you say in regard to furnishing a harder zinc. In order to give this zinc a thorough test, we want you to send us enough to make over the order of boards which our customer has returned to us, as we must satisfy him in some way. You will, therefore, send us at the earliest possible moment, sufficient zinc 42" in length to make up 200" in width. The width can be just as you care to send it. Have the gauge #15.

Please notify us on receipt of this when we may expect same, and get the shipment to us at the earliest possible moment, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H--P

863 899

Middletown:-

We have heard from the zinc mill in regard to a harder zinc which they say they can furnish us, and they ask for a trial order in order that we may give it a test. We have therefore instructed them to send us sifficient zinc for re-lining this lot of boards, and we have ordered two gauges thicker than usual , or #15, which we presume will be all right. We cannot tell yet, how long it will take to get the zinc, as soon as it arrives, we will make up the boards and ship them to you as soon as possible.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/23/01.

Clement, Williams & Co.,

Milwaukee, Wis.

Gentlemen:-

I am returning to you to-day, the Oak Dresser which you recently shipped to me, as per my telephone to you the other day. I find that this Dresser will not give satisfaction and I would rather wait until some future time when I can select from a larger stock. I have prepaid the charges.

Thanking you for the attention you have given the matter, I remain,

Yours truly.

12/23/01.

H P H--P

649

SouthWest Printers' Supply Co.,

Los Angeles, Calf.

Gentlemen:-

Replying to your favor of the 17th. We mail you under another cover in this mail, the part which you seem to be short of, and we hope that you will find this correct.

We have already written you in regard to what the Vermont Marble Company said in regard to the Imposing Stone Frame, and we expect to hear from you shortly in regard to this.

Yours truly,

The Hamilton Mfg. Co.

869

592

H P H—P

12/23/01

Kelsey Press Co.,

Meriden, Conn.

Gentlemen:-

We have your favor of the 20th, and have entered your order for 300 Model #2 Type Cases and 12 of your special Cabinets. We expect to be able to ship these forward on Saturday, December 28th. We hope this will meet your requirements .

We note what you say about shipping direct to you and not through Middletown, and this will have our attention.

We note what you say about delays and while we would like to do away with all these delays, it is absolutely impossible for us to do so. You have no idea of the trouble we have with the railroad companies who are swamped with business going East. We have kept the wires hot and exhausted our own patience as well as that of the railroad officials, but it seems to do little good. They are evidently short of transportation facilities, and cannot do the impossible. In times like these when everybody is rushed to death, some delay is unavoidable . We are advised by our Middletown, N. Y. house that cars which have been delayed, have now arrived, and we therefore expect that you will receive the goods very soon now.

Thanking you for past favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/23/01.

870

833

874

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 21st. We have sent the catalogs to Metcalf & Co., of Northamptom, Mass, as you request.

In regard to our Middletown, N. Y. house having a 20 Case Cabinet in stock. They have several of these but they may happen to be out when your order reaches them, although we do not anticipate that such will be the case. Contrary to the opinion of your stockman which he expressed so forcibly in a letter lately, our Middletown stock is a large one; in fact, the largest stock of Printers' Wood Goods ever carried in America, but for all that we do not claim to have everything in stock as there are articles seldom called for and which we cannot carry in stock, and which are made on order only. This includes Wood Type, as we have already informed you.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

Clarke & Zugalla,

New York City.

Gentlemen:-

Replying to your favor of the 19th. We are mailing you a new "O" to match the proof which you submit, under another cover in this mail, and trust it will reach you in good condition.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/23/01

871

112

Mrs. Mary C. Young,

Sheboygan, Wis.

Dear Mrs. Young:-

I have your favor of the 21st, with accompanying photograph of your husband, for which please accept the thanks of Two Rivers Lodge #200 F. & A. M. The photograph will answer our requirements fully, and we believe we prefer it that way rather than to have a late picture, as the photograph appears as Mr. Young was when he was here with us.

With kind regards, I remain,

Yours truly,

12/23/01.

H P H—P

379

Internaticanl Syndicate,

Baltimore, Md.

Gentlemen:-

Replying to your favor of the 19th. We have started tracer after our shipment of the 5th, for three boxes of lumber and attach copy, herewith. We hope it will be the means of bringing the missing box to your hands without any further delay.

Yours truly,

tra. The Hamilton Mfg. Co.

872

866
893

H P H—P 12/23/01.

American Type Founders Co.,

New York City.

Gentlemen:-

Replying to your favor of the 20th. The Wood Type on your order #1799 went forward in car to our Middletown, N. Y. house, leaving here on the 6th. This car was unsually delayed, but we have just been advised of its arrival at Middletown, consequently we presume that you will receive this type very soon, if you have not already received same.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P 12/23/01.

Mr. Samuel Perry, Jr.,

Forestville, Wis.

Dear Sir:-

Replying to your favor of the 2Dth. We do not believe we are in a position to manufacture your new Clothes Rack and Ironing Board, as this is somewhat out of our line, particularly if there are metal parts connected with it. We suggest that you communicate with some novelty manufacturing company, of whom you can no doubt get satisfactory prices.

Yours truly,

The Hamilton Mfg. Co.

873
12/23/01.

H P H—P

818
905

Gether & Drebert,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 21st. The Imposing Stone Frame on your order #7228 will go forward to-day. Your instructions in regard to this, were to ship January 1st, consequently we were holding the same until that time.

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H—P

777

The Unitype Company,

Manchester, Conn.

Gentlemen:-

Replying to your favor of the 19th. We have started tracer after our last shipment of Galleys to you, as you request, and attach copy of same, herewith.

Yours truly,

The Hamilton Mfg. Co.

tra.

874

12/23/01.

H P H—P

789

American Type Founders Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 21st. We are mailing direct to Mr. E. P. Rush, 1025 Wood Ave., Easton, Penn., two lower case "e's" #642—5 line, to match your proof, as requested, for which we make no charge.

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H—P

870

886

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 21st. We return, herewith, shipping receipt and also a tracer we have started after this shipment. We hope it will be the means of bringing the goods to your customer's hands without further delay.

Yours truly,

The Hamilton Mfg. Co.

2 encs.

59

875

12/24/1

New Frankfurth Hdwe Co.,
Milwaukee, Wis.

By overcharge on invoice 12/11/1 125

"A"

The **Hamilton**
MANUFACTURING COMPANY.

WOOD TYPE,
AND PRINTERS' WOOD GOODS.

DEC 24 1901

TWO RIVERS, WIS., ... 189....

Geo H Russell
Mfrs

DEAR SIR:

We enclose ~~Chicago~~ Milwaukee Draft

~~Am. Ex. P. O. Money Order No.~~ ..... for

$ 20 73 00 ..... in payment of your

account invoices as follows:

12/1 20 73.00

125
973

Balance on 879

876

H P H--P

12/23/01.

Pelouze Paper & TypeCo.,

Richmond, Va.

Gentlemen:-

You will recollect that some time ago we had considerable correspondence with you in regard to recognizing the Richmond Type & Electrotype Foundry as dealers. We sifted the matter pretty thoroughly at that time and had a voluminous correspondence with these people and also with you and also with New York parties and other dealers. The outcome was that we finally refused to recognize as dealers, but notwithstanding this we lately received an order from the Keystone Type Foundry for a certain list of goods to be sent to them. Knowing where the goods were going and that in all probability they would be used in competition with you, we told the Keystone Type Foundry that we would ship the goods with the understanding that they were not to treat the Richmond Type & Electrotype Foundry as dealers; that they must bill the goods to them at printers' prices. This was all agreed to and the order from the Keystone was a regular one, the same as we would receive from them to be shipped to any other printer. Under these circumstances, we had nothing to do but to forward the goods.

Now, right here, the trouble commences. In the first inquiry asking for dealers' prices, the Richmond Type & Electrotype Foundry submitted a list of goods which they required. This was filed away by

Keystone

Of course we would be willing to take these goods off their hands, but not to assume all the freight charges, and particularly would we not be willing to assume any return freight charges.

We have to-day written to our Richmond agents, Pelouze Paper & Type Company, instructing them to call for such of the goods as are not required and take them off the hands of the Richmond Type & Electro-type Foundry. On receipt of advice as to what has been delivered on our order, we will send you credit.

We regret that the matter has taken the course it has, but we assure you that all our action has been for the interests of all concerned and we believe you will agree with us when you come to consider the matter fully.

Yours truly,

The Hamilton Mfg. Co.

12/23/01

H P H--P

Mr. Harry Steinhauser,

Rochester, N. Y.

Dear Sir:-

Replying to your favor of the 20th. We return your money order, herewith, for 35¢ and desire to say that we do not longer show the Overlay Knife in our catalog, as we have discontinued handling that class of goods. We now only furnish Wood Goods manufactured by us. If you will send your order to any dealer in New York or Buffalo, we have no doubt that they can supply you.

Yours truly,

The Hamilton Mfg. Co.

balance

878

792
989

H P H—P

12/23/01.

Keystone Type Foundry,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 19th, with accompanying copy of letter to you from the Richmond Type and Electrotype Foundry. We certainly do not think the Richmond people would be warranted in returning any part of these goods to us until they have received instructions from us to do so. Business courtesy would certainly warrant us in expecting as much as this, and we would certainly expect you to reimburse us for freight charges to which we would be subjected in case they took any such action as our dealings are strictly with you in this transaction.

We now note that the matter has assumed a different phase, and that they now do not propose to keep any of these goods. They certainly are not justified in doing this. In the first place no goods were sent to them except as were asked for by them on their original inquiry to us. In the second place they have no right to return any goods to us which were shipped on your order to us, and the greater part of this shipment was for goods which you ordered us to ship to them. The understanding at that time was distinctly that you were to bill them at printers' prices and thet they were not to be allowed dealers' prices. The goods were ordered and shipped with this understanding, so we cannot see why they should not retain all such goods as were ordered by you to go to them.

us and the order not entered, and when the Keystone asked us to recognize them and sent a list of the goods required, this was also turned down and filed away. When we finally received the direct order from the Keystone to ship the goods, our entry clerk got hold of the wrong list which was materially different from the later list sent us by the Keystone. The result was that when they got the goods, they complained that they were not as ordered, and upon investigation we discovered the error.

We have had a voluminous correspondence since, and they have tried on the strength of this error to get us to reppen the matter and allow them dealers' prices on the whole outfit, agreeing to keep all of the goods if we would do so, and at first threatening to return that part which was not on the Keystone order in case we did not do so. We were firm in the matter and held to our original decision, and the result is, they now refuse to accept any of the goods, as you will see by the attached copy of letter which thet write under date of December 18th, to the Keystone Type Foundry at Philadelphia. Of course they are not justified in returning that part of the goods which was on the Keystone order, but we are not disposed to question them in the matter, and we believe that it will suit you better. We have therefore written to the Keystone, as per attached copy, telling them that we would refer the matter to you, and have you take the goods off the Richmond peoples' hands. We do not know as you can use all of these goods in stock, but this is a matter which can be arranged between us later.

We should like to have you call for the goods and take all they deliver to youmproviding they are in good condition. We will then send them a credit for what you report having received, and adjust the freight matter also.

You will note in their letter to the Keystone, that they propose to handle the Goorich people's make of goods. We regret to see

the matter take this course, for the reason that if they handle these goods, they cannot be controlled in regard to prices, and when you meet them in competition, there will be cutting, which would not be the case if they were handling our goods.

We hope that you will act promptly in the matter and relieve them at once of the goods which seem to be worrying them so much and we hope to hear from you soon in regard to the matter. Please keep the attached correspondence confidentially, and oblige,

Yours truly,

The Hamilton Mfg. Co.

encs.

827

12/23/01.

994

H P H—P

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the 21st. We will certainly ship your order #6978 and 6979 on Thursday the 26th, possibly we may be able to get them off on Tuesday the 24th, and if we can, we will do so. We hope this will meet your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

881

813
890

H P H—P

12/23/01.

Chicago:-

Replying to your note in regard to the Office Desks sent to Champlin & Smith. We regret to know that these have given such poor satisfaction. We think, however, as you do, that if they had not been damaged in transit, they would have been all right. The Desks are certainly well and substantially made. We cannot understand why a claim was not put in for this when the damage was first discovered. We think there would have been no trouble in collecting it. What do they say about this?

We have written Champlin & Smith, as per attached copy. If $15.00 will make the thing satisfactory all around, it will certainly be advisable to make the allowance, although we certainly cannot see where we have been to blame in the matter at all. We therefore suggest that you arrange the matter with them to their satisfaction and to the satisfaction of their customer, and advise us what you have done.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

12/23/01.

Champlin & Smith,

Chicago, Ill.

Gentlemen:-

Our Mr. Clarke has reported to us the condition of the Office Desks recently sent you and we regret to know that they arrived in such an unsatisfactory condition, but so far as we have been able to learn, the damage occurred in transit, for which you will agree that we are in no way responsible as it is a matter beyond our control. We do not know as you have put in a claim for damage with the transportation company, but it would seem that such a claim could have been collected as the Desks were no doubt very roughly handled while on the way to you.

Mr. Clarke informs us that it has cost about $15.00 to put the Desks in good condition. We do not want you to lose this and rather than see you stand it, we certainly will be willing to make you an allowance of this amount. We have placed the matter in the hands of our Mr. Clarke, who will adjust the same to your satisfaction.

Yours truly,

The Hamilton Mfg. Co.

883

H P H--P 12/23/01.

820
884

St. Louis Printers' Supply Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 21st. The order which you report as having sent us December 7th, arrived here December 10th. It went forward on the 19th. This is not so bad considering the goods which were on this order, as we have many orders which have been delayed more than a month. We have started tracer after this shipment, as you request, and attach copy, herewith, and we hope it will be the means of bringing the goods to your customer's hands without any unreasonable delay.

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H--P

820
890

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 21st. The goods on your order #8217 for Marinette, went forward on the 20th. This is allowing six days for them in transit, which we believe is amply sufficient, and they will reach there on or about the 26th, as you desire.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

884

883
884

H P H--P

12/23/01.

St. Louis Printers Supply Co.,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 21st. The goods on your order of November 20th, to beshipped to Steffen & Mesher Co.,of Quincy, Ill., went forward on the 19th. We have started tracer after this shipment and attach copy, herewith. We hope it will be the means of bringing the goods to your customer without any unnecessary delay. This shipment, of course, consisted of everything except the wood Furniture, which you advised us under date of the 4th, had been taken up with your customer and that we would hear from you further in regard to this matter, advising us, at the same time, to send forward the rest of the goods. We are still holding this item and will send it forward as soon as we hear from you.

Yours truly,

The Hamilton Mfg. Co.

enc. tra.

885

795
918

H P H--P

12/23/01.

Grand Rapids Wood Carving Co.,

Grand Rapids, Mich.

Gentlemen:-

We desire to secure Carvings for an Oak Dresser, to be as regularly furnished, size 24 x 53 inches and 35 inches high. We presume that you can send us Carvings for this without any difficulty.

What we would require, would be two carved legs something like your #5470 shown in your catalog. We would like, however, to have this leg on the end of a piece long enough to form the corner of the Dresser clear to the top, which would make it about 35" in length. You would only be required to do the carving on the lower part and we could finish up the balance.

Would also want a couple of brackets at the point marked "B" which we have marked on the attached sketch, which would go nicely with the two legs mentioned above. Also two brackets for points marked "D" not to exceed one inch in thicness. You will know how these are ordinarily made. We should also like a center piece for the top of the mirror at point marked "E" and we should like to have you make a drawing of a mirror support and put in the necessary carvings. This you could send us loose, and we could make up the mirror supports after your design and attach the carvings ourselves.

We want a nice job on this, considerably better than shown in the accompanying cut which is only sent you as an illustration of about

what is required. The mirror arms would want to be more elaborate than the ones shown in this cut.

Please let us hear from you in regard to the matter and state at about what price you could furnish the outfit. Very likely you could select some of the carvings from stock, which would be just as well, so long as the work was well done. The material would want to be of Quarter-sawed White Oak.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

12/23/01.

874
9 44

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

We have your adbice of the 20th, to cancel one of the #9 Stone Frames with Letter Boards on one side only. We desire to say, however, that both of these Frames are made up specially and are in our finishing department. As the Frame is all put together, we cannot very well use the Frame which you cancel, on regular order as it has nurse for Letter Boards on one side only. For this reason we should like to inquire if you cannot let your order stand, as originally sent us?

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

887

12/23/01.

H P H—P

Cleveland Dental Mfg. Co.,

Cleveland, Ohio.

Gentlemen:-

Replying to your favor of the 21st. We will have no difficulty in furnishing you the two special Electrotype Cabinets with drawers 2-1/2" deep and with grooves for movable partitions, as you suggest. We could quote you price on regular Cabinet as shown in our catalog but think likely you will want a different construction and in that case, the price might be changed. We therefore suggest that you send us a detailed drawing and we will then quote you price, which we hope will meet with your approval and enable you to place the order with us which will have our careful attention.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/23/01.

H P H—P

Andrews Mfg. Co.,

Bristol, Tenn.

Gentlemen:-

We are sending you under another cover, sketches for your approval. Kindly return these at your earliest convenience, and oblige. Upon receipt of these approved sketches, we will proceed with the work and finish at the earliest possible moment.

Yours truly,

The Hamilton Mfg. Co.

888

828
d42

H P H--P

12/23/01.

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

Since writing you in regard to the font of #81--5 line on your cancelled order, we find that we were in error, and that no such font was ordered by you, but that there was a font of #21--5 line, which we can use. We have therefore cancelled the entire order, which we trust will be to your satisfaction.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

889

12/24/01

J E H—P

Hon. J. H. Davidson,

Oshkosh, Wis.

Dear Sir:-

I have your favor of the 23rd, instant and note contents. In reply will say that all of the members of my party are native born Americans. My party consists of myself and wife, and daughter Grace, and Alice Nash. If you are unable to have myself, wife and daughter included in one pass-port, it will make no particular difference.

As I understand it, you will have forwarded to me, blanks upon which to make application for these pass-ports, and that I am to remit $1.00 each to the Secretary of State, after they have been filled out and returned to him. Is this correct? I should be pleased to have you ascertain whether it will be necessary for me to have them certified by the consuls at New York.

I have been requested by Rev. J. A. Geissler, of this city, to secure a pass-port for him. He is a native born American. He intends to sail on January 2nd, so there is no time to lose in his case. If you can have blank forwarded for him, at least, so as to reach here sometime next week, same will be appreciated.

Thanking you for the interest you have taken in the matter, I remain,

Yours truly,

890

A H L--P

12/24/01.

883/8904

Amerivan Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 23rd, will say that we find upon looking the matter up, that we sent you a Stone Frame 32 x 60 instead of a Coffin. We have entered order for the Coffin, which will go forward to-day.

Yours truly,

The Hamilton Mfg. Co.

J E H--P

12/24/01.

135

Mr. L. J. Nash,

Manitowoc, Wis.

Dear Lyman:-

Enclosed, find the two certificates of stock which I trust you will find properly executed. I see that you have neglected to put in the number of the certificate and the number of shares, in one of the certificates.

I am going to try to get down to see you some day this week, and tell you all about my interview of yesterday.

Yours very truly,

encs.

890

881

894

12/24/01.

A B—P

Chicago-

Please forward the package sent you to-day, to Antonio Manriquez, Irapuato, Mexico. Send it C. O. D. by Wells Fargo Express. We attach C. O. D. envelope and bill for same. It has been entered on our books.

Yours truly,

H. Mfg. Co.

enc.

651

H. P. H. -D. 12/24/01.

Chicago Newspaper Union,

Chicago, Ill.

Gentlemen:-

Your order No. 45783 instructs us to put two pairs of double case brackets style "B" on this two-thirds Cabinet.

We wish to call your attention to the fact that two pairs of such brackets cannot be placed on this Cabinet as there is not room, and besides it would raise the cases too high for type setting purposes.

Shall we put in the style "A," which is the correct bracket to use? Awaiting your reply, we are,

Yours truly,

892

H. P. H. -D. 12/24/01.

294
941

J. M. Aughe,

Frankfort, Indiana.

Dear Sir:-

Replying to your favor of the 23rd. We do not wish you to understand that when we asked you to remit for your special Cases that we doubt your responsibility.

You did not furnish us with satisfactory refefences when sending your order and you will readily realize that when dealing with people whom we have no sold before that it is absolutely necessary for us to become acquainted with our customers before shipping goods.

Besides these Cases are entirely special and would be worthless if thrown back on our hands for any cause whatever.

We will guarantee to make the cases as per our descriptive circular and our letters and sketch which we submitted to you and if there is anything wrong we will adjust the matter to your satisfaction when the matter is called to our attention .

We desire always to please our customersm and we will always see that they are pleased before we get through with them.

If you will favor us with a remittance we will execute your order for the Cases in our best manner and we know that you will be delighted with them. If you are not you can return them to us and we will make it right in some way without additional price to you.

Hoping to hear from you at once, we remain,

Yours truly,

The Hamilton Mfg. Co.

893

H. P. H. -D. 12/24/01.

Peter Paulus Hardware Co.,
Milwaukee, Wis.

Gentlemen:-

We have received your favor of the 19th and also samples of hardware. We find however, that you did not send the sample lock and you do not give price for the front door fixture.

Will you kindly advise in regard to this and send a sample lock by mail as soon as possible and oblige?

Yours truly,
The Hamilton Mfg. Co.

H. P. H. --D. 12/24/01.

872
919

American Type Founders Co.,
New York, N. Y.

Gentlemen:p

In sending you the special rule Cases on your orderNo.3176. Our workmen neglected to pit in the small blocks in four of the compartments. We mail these to you under another cover in this mail and they can be easily adjusted on arrival of the Cases.

Yours truly,
The Hamilton Mfg. Co.

12/21/01.

H. P. H. -D.

Chicago:-

We have received attached letter from the Hawtin Engraving Co. and wood has also been received, 11 pieces in all, as per memorandum attached. We have marked the pieces as the writer found them on looking the lot over. You will note that four of them are marked, "poor", four"fair", two "good", and one, "fine.

From this it would appear that the lot was not very well selected, and although some of the pieces are well up to grade the others are not up to 3¢ wood. Of course in 2¢ wood there isn't much choice, and if we favor one customer, another gets the worst of it, as this is the cheapest wood and someone must get whatever we make.

We suggest that you give them a credit for the wood returned and talk the matter over with them in a nice way, and tell them that when they are needing another lot of wood if they will give you their order we will try and please them.

I think that in this lot that the difficulty was in putting in too many pieces from the same log as where the pieces are mixed up more there is usually not so much complaint.

Yours truly,

The Hamilton Mfg. Co.

enc.

669/987

12/24/01.

H. P. H. -D.

Heber Wells,

Paterson, N. J.

Dear Sir:-

Replying to your favor of the 31st. We note what you say in regard to the Wood Type Cabinets for the Metropolitan Printing Co.

We regret to have these Cabinets turn out this way, but after a thorough investigation we find that you are correct. Your original order did not say anything about putting in the cross bars, but after receiving our letter of the 11th you answered as you state, under date of 16th, that the cross bars are wanted.

This order was entered at the time and when we received your letter of the 16th, it was filed away in some unaccountable manner and did not receive attention. The writer was away at the time on a hunting trip and this accounts for this oversight, otherwise it would not have occurred. Our foreman of the Cabinet department, not receiving instructions to put in the center bar, presumed that they were not wanted and made them up that way with extra heavy bottoms . We think that as they are made with heavy bottoms, they will stand all right. We do not see how they can be put in now in a satisfactory way.

Perhaps when you explain to them the extra heavy bottoms they will be satisfied with them as they are .

#2.

In regard to the 5/8 high dividing strips. This was also an oversight, and if you will let us know just the height rewuired and the exact length, we will send new ones. Better send a sketch marked with the length and the way the ends are to be cut, so there will be no possibility of any further misunderstanding.

We note what you say in regard to the charge for repairing wood type. This we have passed to your credit, although we do not think that we should have been called upon to allow this, for the reason that you were allowed full dealers discount on this order, which netted you a nice commission without assuming any repponsibility for the financial part.

You will understand that with a dealer that they have certain losses which you do not have to assume, although with your orders we have yet to sustain the first loss as suggested in your recent letter.

However this is a small matter and we are willing to assume it in this case although we should not like to have it established as a precedent.

We have already explained that it is not always possible to give perfect satisfaction in matching up old fonts of type, and you have been so long in the business that you will thoroughly understand it.

Thanking you for all your past favors and wishing you the compliments of the year, we remain,

Yours truly,

THE HAMILTON MANUFACTURING CO

642

J E H—P

12/24/01.

Golding & Company,

Boston, Mass.

Gentlemen:-

Your favor of the 21st, at hand contents noted. In reply will say that we would hardly care to increase the price on Printers' Wood Goods at the present time. We fixed prices on our goods, both to the printer and dealer something over a year ago and notified you what our prices were. We have been in several instances, informed that you have quoted lower prices on similar goods. We think it would be to your interest as well as ours, to have established prices on wood goods, and insist upon dealers selling them at the prices so established.

We would be very glad to co-operate with you in this respect, but we hardly think it would be good policy to increase prices at present.

Yours truly,

The Hamilton Mfg. Co.

J E H—P

12/24/01.

Mr. J. A. McManman,

Wis. Telephone Co.,

Milwaukee, Wis.

Dear Sir:-

We have your favor of the 23rd, enclosing list of material sent us for telephone system. We find everything correct except the 66 #3 Heat Coils which were not furnished, neither have we ordered these Heat Coils. We believe that there has been some error. Kindly look the matter up, and oblige.

We will return the old cord and plugs as soon as we make the change, which will be within a very few days.

Yours truly,

Two Rivers Telephone Co.

867/937

12/24/01.

J E H--P

Mr. Walter Clarke,

Middletown, N. Y.

Dear Walter:-

I wish you would send me your proxy for the meeting to be held on the 10th, of January. This meeting being out of the regular date, will have to be respresented by all of the stockholders.

I have received your note regarding the issuing of the new A. T. F. Co's. stock. Yes; I think it would be a good plan for you to take up the 25% of your present holdings in the new preferred stock. This looks to me like a good investment.

I think you will have no trouble in getting the money at Manitowoc; I have written to Ed Nash in regard to it, and he will probably take the matter up with you direct. I will probably take the preferred stock, also, and so will all the others here who hold the common stock.

Wishing you a Merry Xmas and a Happy New Year, I remain,

Yours truly,

900

2/16

J E H--P

12/24/01.

Mr. Chas. E. Spindler,

Manitowoc, Wis.

Friend Spindler:-

I don't know whether you have heard anything about the proposed arrangement of the American Type Founders Co., regarding the issuing of $2,000,000.00 of preferred stock. This question is to be voted upon by the directors at their next meeting.

The holders of the common stock will receive a dividend by dividing the present surplus of the company and issuing for same, the company's script; this script to be paid as a partial payment for the new preferred stock, each holder of the common stock will be entitled to take 25% of the new preferred stock paying $24.00 for each share in the script and $76.00 in cash.

The new stock will draw 7% insterest on its face value. As the stock will cost only $76.00 per share in actual cash, the interest, as you can readily see, will be about 9% on the money invested. This looks to me like a good investment and I intend to take my 25% in the new stock. If you wish me to do the same for you, please let me know before I leave, and I will arrange to have the matter closed up for you, while I am gone. If you wish to look into the matter, you can drive up here some day and I will explain it to you.

Yours truly,

901

J E H—P

12/24/01.

695

Mr. E. G. Nash,

Manitowoc, Wis.

Dear Ed:-

Walter Clarke will probably need about$1500.00 with which to take up some new American Type Founders Co's stock, and I have written him that he could probably arrange with you to let him have the money. I told him that you would write him direct. He offers to put up some of the Hamilton Mfg. Co's stock as security, which I think ought to be pretty good nowdays, as none of it seems to be for sale.

Yours very truly,

J E H—P

12/24/01.

Shattuck School,

Faribault, Minn.

Gentlemen:-

Enclosed, find pass-book in account with my son George S. Hamilton.

Yours truly,

enc.

902

H P H—P

12/24/01.

234

910

E. D. Albro & Co.,

Cincinnati, Ohio.

Gentlemen:—

We find that we made an error in ordering the 700 feet of Sliced Walnut, which we have just received. It will not answer as it is too rough and is checked on one side. We enclose another sample, herewith, and desire that you execute our order for 700 feet of Sawed Veneer in Walnut, thickness to be the same as the enclosed piece of Maple. We want this first-class in every way and sanded.

Please notify us immediately on receipt of this, just when we may expect shipment as we are in a desperate hurry and customer has already been delayed beyond any reasonable length of time.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

903

H P H—P

12/26/01.

814

American Type Founders Co.,

Pittsburgh, Penn.

Gentlemen:-

Replying to your favor of the 23rd. We note that there seems to be a coincidence in regard to these two errors. The error on our part, which you wrote us about under date of September 11th, was also due to one of the fair sex in our office. You will also note by referring to this letter, that we simply took you at your own word, for you stated in that letter that if such a mistake should occur in Pittsburgh, you certainly would attribute it to the use of Old Rye, so you see "it's a long road which has no turn".

Thanking you for all your favors during the past year, and wishing you a prosperous New Year, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

H P H—P

862

966

E. Steiger & Co.,

New York City.

Gentlemen:-

Replying to your letter of the 23rd in regard to the balance of your order for Maple Blocks. These went forward on the 23rd, direct to you, and we trust will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

904

12/26/01.

H P H—P

890 below

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

We have your favor of the 24th, with order for one Rukenbrod Mailing Galley, on order C 236 Cleveland Branch. We have found in the past that it is not safe to make Rukenbrod Mailing Galleys unless we have both inside and outside measurements. You state that this Galley is to be 13 ems wide, but do not say whether this measurement is inside or outside. Let us have both measurements and we will execute your order promptly.

Yours truly,

The Hamilton Mfg. Co.

above 12/26/01.

H P H—P

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 24th. Your original order #8365 dated 12/16 did not call for a font of figures, and none were billed you. We have therefore entered your order for a font and bill for same will follow, as usual.

Yours truly,

The Hamilton Mfg. Co.

905

12/26/01.

H P H—P

873
947

Gether & Drebert,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 24th. We have investigated the matter of the Patent Cutting Stick, and we think very likely your customer is mistaken. We make these Sticks 1/64" scant in width, and 1/32" scant in length. You report a shortage of 1/16" in length and 1/32" in width. We suggest that you measure the Stick very accurately. Of course if we made an error, we will make it right, but we think you will find the measurements as we have given them above. It is necessary to make these Sticks a trifle scant, otherwise our customers will be continually having trouble in fitting the Sticks to their machines.

Awaiting your reply in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

H P H—P

Chicago Belting Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 24rd, will say that we have cut off 150 feet of 4 inch Belting, and returned the balance to you by freight to-day, and enclose shipping receipt herewwith. We also return your bill, herewith, and wish you would send us a bill for the 150 feet which we have kept.

Yours truly,

The Hamilton Mfg. Co.

H P H---P

12/26/01.

Bureau of Engraving,

Minneapolis, Minn.

Gentlemen:-

Replying to your favor of the 23rd. In regard to Birch Backing we wish to say that our regular stock which we sell at $6.00 per hundred feet runs in widths from 3 to 10". This is the best grade that we can supply at this price. We charge 7¢ per foot for wider widths, same stock, to run from 6 to 12". We cannot supply very much stock in 12" widths without joints, but if very much of this width is required and also widths greater than this up to 15 or 18" we can furnish it by gluing pieces together. This makes a very good wood and it gives good satisfaction, and when made this way, any width can be furnished without difficulty, at a price of $7.00 per hundred feet.

We await your reply in regard to the matter, and remain,

Yours truly,

The Hamilton Mfg. Co.

cir.

907

H P H--P 12/26/01.

The Tradesmen Co.,

Grand Rapids, Mich.

Gentlemen:-

Replying to your favor of the 23rd. We have entered your order for Wood Type as per our estimate. We note what you say about freight charges, but in reply to this we can say that we have but one price and that our goods are sold in every case F. O. B. the factory here at Two Rivers. We never make concessions on account of freight or prepay freight through to destination. This is an invariable rule with us, so you can see that we cannot make an exception in this case, and we trust that this explanation will be satisfactory.

Thanking you for your order which will have our careful attention, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P 12/26/01.

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

Replying to your favor of the 23rd. We were unable to make shipment on the 18th, as promised, but the goods went forward on the 30th. We have started tracer after the shipment and attach copy, herewith, and we hope there will be no unnecessary delay.in the goods reaching you.

Yours truly,

The Hamilton Mfg. Co

908

12/26/01.

H P H—P

237

Mr. F. Reissmann,

West Point, N. Y.

Dear Sir:-

Replying to your favor of the 23rd. We return your bill, herewith, and note the price which you are paying. We presume at this price the boards are not squared up and that they are not sanded. As we have already informed you, this stock will be worthless to us without at least considerable loss in cutting, therefore we have decided to let you have it at the price you name, 4¢ each, sanded and cut to size, although we must say that at this price, we sustain considerable loss as the boards cannot be furnished at this price sanded and cut to size.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

A H L—P

1149

Cugler Litho. Co.,

Milwaukee, Wis.

Gentlemen:-

Please hurry along the stationery which we recently ordered of you. We are particularly in a great hurry for the envelopes for our Middletown branch. They are entirely out and must have some at the earliest possible moment. Kindly advise us when we may expect them and rush them all you can.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

635

12/26/01.

Mr. Fred Christiansen,

Manitowoc, Wis.

Dear Sir:-

Your favor of the 17th, was duly received and in reply will say that you are mistaken in regard to the report which Mr. Parker made after inspecting our school. The only criticism he made was to the effect that our High School pupils lacked expression. This is a constitutional defect which even State Superintendent Harvey admits in a letter to me, exists in very many of the High Schools of the state. No other criticism was made and I cannot understand where you got your information that our schools have been severely criticised. You also state that you have been satisfied that our grades have not been what they should be, and that Mr. Parker also criticised these. I can state positively that Mr. Parker did not criticise our grades for the simple reason that he did not visit them. Further than this, I believe that you have not visited our High School during the past two years, consequently you are not in a position to criticise this department yourself. I also believe from the best information obtainable, that you have not visited our grades since last May, since which time our school has been thoroughly reorganized, and many new teachers employed. Under these circumstances how can you report to the State Superintendent's office that you are not satisfied that these departments are what they should be? Many of the teachers in these departments, you have never seen, consequent'

how can you criticise their work? I should like to have an explanation regarding this.

I want you to understand that we do not resent just criticism; we rather court it, and we want you to visit our schools frequently and if you find any defects, report them to us and we will try our utmost to see that the trouble is eradicated. We think we are right also, in asking that you report any defects which you may find, to the President of the Board, in order that the Board itself may know how the schools are progressing and that it may confer with the superintendent intelligently and work together for the benefit of the schools.

Yours truly,

Presoident Board of Education.

12/26/01.

A H L—P

The E. D. Albro Co.,

Cincinnati, Ohio.

Gentlemen:-

We enclose, herewith, shipping receipt for the Walnut Veneer which we return to you to-day by freight, prepaid. We cannot use this, as explained to you in our letter of the 24th. Also return your bill for $14.55 herewith.

Yours truly,

The Hamilton Mfg. Co.

enc.

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laid down.

The only thing we objected to, was the failure of reporting to the Board, the result of this and previous inspections. We have been assured that we will receive reports of inspection in the future, so this will be satisfactory.

We also want an explanation in regard to the criticism of the grades. I presume you noted that Mr. Christiansen stated in his letter that you had severely criticised the work of both our High school and the grades, and I believe that you did not visit them. If you did not visit them, I am sure that you did not criticise them and Mr. Christiansen has not visited them since May last, during which time our school has been thoroughly reorganized, so I do not see how even he can criticise them. I believe that you will agree that we have a perfect right to inquire into this as there can be no misconstruction of our County Superintendent's statement that our grades have been severely criticised.

I trust as you do, that all this will eventually tend to the improvement of our school. All we ask is what is right, and we believe that one of our rights is that an inspection shall at least be made before any of the departments of our public school are condemned.

Yours truly,

President Board of Education.

A H L—F

American Express Company,

Chicago, Ill.

Gentlemen:—

Replying to your favor of the 21st, will say that check for $2.00 was sent you a few days ago, and we have your receipt for same. think you will find that you received this amount by referring to you books.

Yours truly,

The Hamilton Mfg. Co.

MFG. CO.

H. C. G. -D. 12/27/01.

847

Williams & Brenole,

Milwaukee, Wis.

Gentlemen:-

Dec. 23rd we sent you an Express Money Order for $3.75 and asked you to send a box of W & B cigars to Finch Clark, Room 400 Caxton Building, 334 Dearborn Street, Chicago, Ill. The extra 25¢ was to prepay the Express charges.

We are just in receipt of a letter from Mr. Clark in which he states that he has not yet received the cigars. Will you kindly let us hear from you as to whether they have been sent or not?

Yours truly,

The Hamilton Mfg. Co.

914

J — E H—P

12/26/01.

Miss Cora Harrison,

Chicago, Ill.

Dear Miss Harrison:-

I have yours of the 24th, and am sorry to learn you are not improving any faster under Dr. Pratt's care. I was in hopes that he would be able to do something for you this time. Am glad to hear that you are still keeping up your courage, and intend to look at the bright side at any rate; that is the only way to get well.

Regarding the American Type Founders Co's. stock. I will try and explain it so that you will understand it, and with my explanation if you will read the circulars over, I think you will get a clear idea of what they propose to do.

The Company is carrying a very heavy debt and the earnings of the Company being larger than the dividends which have been declared, has left about $500,000 of a surplus. The Company now proposes to issue script to the amount of 25% of the common stock; that is, such stock as you hold. You will receive the Company's script for 25% of the amount of your stock. This script can either be sold for cash, at whatever price it will bring (I am unable to state now what this price will be) or, you can turn this script in on the purchase price of some of the new preferred stock which the Company proposes to issue. The new stock will be sold at par, or $100.00 per share. For each share of stock you

Miss Harrison #2

hold, you will receive $6.00 in script which you can turn in towards the purchase price of some of the preferred stock if you wish, but as you probably would not have any money to invest in the new stock, you would perhaps want to sell your script for cash. I am going to take the new preferred stock and pay the difference in cash; that is, I will have to pay $76.00 in cash for each share of stock and the balance of the stock will be paid for in script. I will buy your script at whatever price it is worth on the market when we find out what that is, if you wish to dispose of it, and will then buy that much more of the preferred stock at the same time I am buying my own.

The preferred stock will only draw 7% interest, no matter what the earnings of the company may be. Of course that is more than the common stock is now paying, but the time may come when all the stock will pay more than this. If so, the common stock will get the benefit of it, the preferred stock only receiving the 7% which is guaranteed upon that stock.

You will not need to answer the circular or take any action in the matter, whatever, as enough proxies have already been sent in to vote at the meeting, so all you will need to do is to let me know whether you wish to dispose of your script when you receive it, or whether you wish to use it for taking up preferred stock. I am going away pretty soon, otherwise there would be no hurry about your deciding, but if you will let me know what you wish to do, I can leave the matter in the hands of H. P. H. and he will look after it for you. Please let me hear from you upon receipt of this.

Yours very truly,

H C C—P

12/26/01.

Mr. H. C. Lewis,

Chicago, Ill.

Dear Sir:-

We are in receipt of yours of the 23rd, and in reply will say that while we are a little hard up ourselves just at present, we will be pleased to grant the extension you ask on the Mexican Type Foundry Co's. account. When we are in need of this, we will correspond with you further in regard to it.

Yours truly,

The Hamilton Mfg. Co.

Mr. O. M. Howard,

Kansas City, Mo.

Dear Sir:-

Replying to your favor of the 24th, we desire to say that during the first years we manufactured type, we made what is known as the Holly Wood Type which was composed of thin Holly faces pasted to Maple bases. We discontinued the manufacture of this Wood Type many years ago and are now making Endwood Type exclusively. We have, however, limited facilities for turning out these type faces the same as we used to make them before they were mounted. We would have to know the style and number of pieces which you require before we could quote definite price.

We wish to say, also, that we have a large quantity of loose faces which we would sell very cheap. These loose faces run in sizes from one to three or four inches in height. The alphabets are not complete; that is, there will be a good many characters of certain letters and other letters missing entirely, but they could be sorted up and the missing letters supplied, or possibly you might take the lot as it is and cut the missing letters as you require them, from thin lumber. You could get the style of letter very easily from some of the letters which would be supplied; that is, if there were no v's you could easily mark them out from A's or a b could be marked after a d. So long as you had

a certain number of letters, you could mark out the whole alphabet without any difficulty.

If you could use this whole lot of loose faces, we could dispose of them at a low figure.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/26/01.

556/936

Agent Goodrich Transportation Co.,

City.

Gentlemen:-

Please note attached letter from Mr. Wiley, Chief U. S. Dept. of Agriculture, in regard to shipment which we sent through you under date of August 22nd. You will note that Mr. Wiley requests that we send him a duplicate of the receipt given by the B. & O. of your company at Chicago, when the shipment was turned over to them. Will you kindly get this for us and return the attached letter at the earliest possible moment?

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

A H L--P

Grand Rapids Engraving Co.,

Grand Rapids, Mich.

Gentlemen:-

Referring to your order of the 21st, will say that the sample block of Backing has not, as yet, come to hand. Will you please send us this block at the earliest possible moment?

Yours truly,

The Hamilton Mfg. Co.

H C C—P

919

653

Wm. Brown Engraving Co.,

San Francisco, Calf.

Gentlemen:-

We are in receipt of yours of the 18th, enclosing check for $22.00 which we have placed to your credit, and the Backing will be shipped promptly.

Since writing you last, we have received reports of your financial standing from the different commercial agencies and we do not think they warrant us in granting you credit. We have no doubt but what you keep a satisfactory account with the American Type Founders Co., of your city, but in view of the reports we have already received, we do not think it would be advisable for us to write them. We shall be pleased to fill your orders on a cash basis.

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

H P H—P

643

427

American Type Founders Co.,

New York City.

Gentlemen:-

Replying to your favor of the 24th, your order #2348. We mail you cut of Wood Galley under another cover in this mail.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/26/01.

John T. Bailey & Co.,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 24th. You are evidently mistaken in regard to the manner in which your order was placed. By referring to your original inquiry as you ask us to do, we find that you specify a certain number, line, and number of pieces with a bracket after the whole, reading "no quotation marks." Nothing is said about punctuation marks, which is an entirely different thing. We quoted you as per number of pieces specified, as we presumed that you would certainly tell us just what was wanted when sending us your order. In your later communication accompanying your order, under date of November 11th, you state as you now say, that you have made a change in the specifications and that instead of wanting broken lots, your order is now for full fonts only and instructed us to ship accordingly.

Nothing is said in this letter of the 11th, about omitting either punctuation marks or quotation marks, but you do distinctly state that we are to follow the list as then submitted, except that the order is for full fonts. If we were not to presume that your stated change in order applied to these quotation marks as you had it marked, we cannot understand how the change could be applied because your order dated the 11th, #9400 is precisely like your original list except that there is

[illegible] you will readily see that we have made no mistake [illegible] your order has been filled precisely as placed with us.

This lot of points which you have returned to us are more worthless to us than they are to you for there is no possibility of our making any use of them whatever, and in your business we should think that you could occasionally use them. At any rate, even if you cannot, we have made no error and should not stand the loss. We would be perfectly willing to assume the matter if there had been any error on our part.

Under these circumstances, we cannot send you credit for the points returned, and awaiting instructions in regard to their disposition, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

H P H--P

924/926

Chicago:-

Our foreman seems to think that the price of $1.16 for the 100 Double Setting Cases for the Addressograph Co., is to apply for same without the hinges although your order seems to be clear that this is the total charge. At any rate, we should like to have you make us a list of charges as they now stand.

This matter is getting pretty complicated and in order to be sure just how we stand, we should like to have a complete list to which to refer. Please make this up and send to us, obliging,

Yours truly,

The Hamilton Mfg. Co.

H P H---P

12/26/01.

Rev. Stanley E. Lathrop,

Ashland, Wis.

Dear Mr. Lathrop:--

Yours of the 21st, at hand and in reply will say that we have gone into this matter carefully and wish to say to you that we have had unusual demands this year, locally and in other directions, and we do not feel that we can make a total donation of all of the articles which you mention at this time. We have therefore made out an estimate which we attach, herewith, and which is made out with all discounts taken off which we usually allow to our customers. Now if you care to take any of the material or all of it, we will let you have it at one-half the priceswhich are carried out on the estimate. This will give you the material at prices greatly under the actual cost of production.

We should think you would find no difficulty in getting some one else up your way or elsewhere, to stand the other half, in which case you could order us to ship the whole of it.

Awaiting to hear from you further in regard to the matter, and wishing you a happy and prosperous New Year, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/26/01.

American Type Founders Co.,

Baltimore, Md.

Gentlemen:-

Replying to your favor of the 24th. We believe you wrote this letter without fully understanding the situation. Possibly you think the attached bill is for a telegram which we prepaid to you, but such is not the case. We pay all of our messages to you as we always do, but you sent one message to us collect, on which we paid 50¢ charges.

We have not been negligent in this matter nor have we made any error, but have acted promptly, therefore we should not be asked to stand any of the charges on your message to us. We believe that you will fully agree to this. The amount is small and we do not object at all to paying the 50¢; it is the principle involved.

You state that your letter of the 18th, should have reached us on the 20th. This is correct; it did reach us on the 20th, at about 1 P. M. in a large mail. We came across it in opening the mail at about 3 P. M. and immediately wired you, prepaying the charges on our message. This message, you state, was dated at Two Rivers, at 5:45 but upon reporting the matter to the agent of the Western Union, here, he states that this must be an error as his records show that the message was forwarded from this station at 4:10. He admits that there was some delay as they were crowded with work, but he states positively, that he forwarded it at that time. At any rate, this is a matter beyond our

control and for which we are not responsible as you will fully agree, we believe. If there has been negligence, it has been on the part of the Western Union, and not on our part. Even if it did leave here at 4:10 you should have received it before closing hour as one hour and three quarters is ample time for a message to reach Baltimore from Two Rivers.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/26/01.

Pettingill & Co.,

Boston, Mass.

Gentlemen:-

Replying to your favor of the 24th. You do not state size of fonts wanted in your order #311. Therefore we could not fill your order until we had advice regarding this.

We also wish to state that we are not in a position to change our opinion in regard to allowing you dealers discounts. We explained this to you fully in our previous letters.

We have referred your communication and order to our Boston agents, the American Type Founders Company, and suggest that you confer with them and we have no doubt that you can place the order with them to your satisfaction.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/26/01.

Electro-Tint Engraving Co.,

Philadelphia, Penn.

Gentlemen:--

Replying to your favor of the 24th. We return bill, herewith, and in reply will say that this is correct. We formerly charged you 5¢ for lumber in the rough and we can do this in the future. We can furnish you regular lumber not greater in thickness than 7/8" and planed, at 6¢. This lumber we sent you, was dressed on one side. It is just as much trouble for us to dress lumber on one side as it is to dress it on both sides as both sides are dressed at one operation.

The extra charge of 1¢ on this bill is for the extra thickness. It was ordered one inch thick, and you will note by the attached circular that this increases the price and that it applies whenever the lumber is greater than 7/8". We cannot get lumber dressed on one side and which will remain one inch in thickness, except from 1-1/4" stock, which costs us just 25% more than ordinary stock.

We believe that this explanation will make everything clear to you and that you will find our bill satisfactory.

Yours truly,

The Hamilton Mfg. Co.

2 encs.

12/26/01.

H P H--P

Chicago:-

Replying to your favor of the 24th, in regard to the Matrix Cabinet for Mr. Lincoln of the Merganthaler Co., we wish to say that we have discontinued ever sending out goods on consignment. It is too much trouble to keep track of the goods and besides, we have found it unsatisfactory in every way. When the goods are not owned outright, they receive no care and very few orders result. We have no objection to your allowing Mr. Lincoln dealers' prices on the Matrix Cabinet. This would be all right and we have no doubt that he could dispose of quite a number of them.

You can tell him that we will agree to take back the Cabinet providing he ever wants to return it to us, but this is as far as we would want to go in an arrangement of that kind. You can, of course, take his orders direct, as you suggest. There are a good many of these Cabinets being sold, and we should think that he could dispose of quite a number of them.

Yours truly,

The Hamilton Mfg. Co.

836/952

American Type Founders Co.,

Boston, Mass.

Gentlemen:-

We attach letter and order, herewith, received from Pettingill and Co., of your city. We have written them as per attached letter. They have applied to us twice in the past for dealers' discounts, but we have turned them down as we have convinced ourselves that they are not entitled to be allowed dealers' prices. We suggest that you arrange the matter with them in some way to take their orders and let us ship them through you. Let us hear from you in regard to the matter, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

H P H—P

919

American Type Founders Co.,

New York City.

Gentlemen:-

Replying to your favor of the 20th, in regard to cancelling your order #2220 for Patent Cutting Stick. We wish to say that this Patent Cutting Stick is already made up, and this being special, we could not use it on any other order. Under these circumstances, we hope that you can use the Stick and that you will give us advice to send it forward as original ordered.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

a26/964

12/26/01.

Chicago:—

Replying to your memorandum of the 24th, in regard to the Office Desks. In regard to the little boxes having a top strip, as sketched by you, this is a matter which should have been called to our attention when the Desks were ordered, if they were wanted that way. There is nothing arbitrary in making up drawers in a Desk of this kind, and details like this should always be explained fully. This is simply the way he likes it and another customer might not like it at all that way, consequently we can see nothing in his complaint regarding this.

The boxes might have been finished a little better, as you suggest, on the inside, but as for the rim for the curtain to slide in being finished, this is a very unusual complaint and there is nothing in it in our opinion. If this was finished on the inside with varnish, it would cause the curtain to stick. We have always found ourselves, that it is necessary to grease this groove either with tallow or plumbago in order to make a curtain work freely. We presume, however, that he is anxious to have a smoother curtain, that is one which does not work as smoothly but which has a finished groove.

The fact of the matter is, it appears to us that Mr. Lincoln expects to get more of a Desk than he is paying for. At the price Champlin & Smith bill him, he pays between $50.00 and $60.00 for this Desk. Now let him go into any furniture store in Chicago and see if he can get a piece of furniture as good as this for less money. We don't

believe he can. Possibly the finish on the one here at the office could be improved with a little varnish, as you state. If nevecessary, in order to satisfy him, you might get a man to give it a coat and rub it down, which would be a matter of small expense.

I expect to be down to Chicago early next month and will call around with you and have a talk with Mr. Lincoln, but in the meantime you can satisfy him if you can as outlined above. Ed seems to think that this would be the best way to adjust the matter rather than to make a new Desk.

If the Desk in your office is out of order, you can have it repaired, or if it is badly damaged you might send it up here if you can get along without it for a few days and we will put it in good shape for you.

Yours truly,

enc. The Hamilton Mfg. Co.

12/26/01.

J E H—P

Julius Lindsteadt,

Manitowoc, Wis.

Friend Jule:-

Your favor of the 24th, enclosing bid for City Bonds, was received and placed in the hands of the City Clerk. The bids are to be opened this evening and I will let you know what the result is as soon as I hear.

Yours truly,

930

12/26/01.

J E H—P

Mr. James Thane,

Chicago, Ill.

Dear Sir:-

Your favor of the 23rd, instant at hand, contents noted. In reply will say that we are now ready to close our contracts for export shipments, and would be glad to close with you but your rates are not entirely satisfactory. We have been quoted the following rates:-

New York to Hamburg, 7¢ per cubic foot, by Vogeman Line; your rate via this line being 9¢.

New York to St. Petersburg, 20- and 5% primage per 40 cubic feet via Wilson Line; your rate being 22/6 and 5% primage.

New York to Genoa, 12/6 and 5% primage per 40 cubic feet; your rate being 22/6 and 5% primage.

New York to Amsterdam, 9¢ per cubic foot, your rate being 13¢ but we presume you have quoted on a faster line of steamers.

Now we would like to close this matter with you but we must have the lowest rates obtainable. We would be glad to have you take the matter up once more and see if you can meet these rates and if so, let us hear from you promptly as our Mr. Hamilton expects to leave for Europe in a very short time, and would like to get the matter closed up before he leaves.

We cannot approximate the value of business for the coming year; our trade is increasing all the time. The bulk of our shipments, however, are to Havre, Liverpool and London.

Hoping to hear from you by early mail, we remain,

Yours truly,

TheHamilton Mfg. Co.

J E H—P

12/26/01.

430

Mr. James Thane,

Chicago, Ill.

Dear Sir:-

Your favor of the 24th, at hand, contents noted. We note that the 13¢ per cubic foot rate is the charge of the Holland-American Line to Amsterdam.

We note what you say regarding leaving the shipments open to be "arranged" upon arrival at New York and shipping by the Vogeman Line when they have a steamer sailing immediately, but we do not think best to ship goods in this manner. We would prefer to have B/L issued immediately so as to forward to consignee. We will either make our shipments via the Holland-American or the Vogeman Line, and if you will quote us rate both ways, we will then determine which way we prefer to ship.

Yours truly,

The Hamilton Mfg. Co.

932

693

12/26/01.

J E H--P

Mr. L. F. Willoughby,

Denver Type Foundry,

Denver, Colo.

Dear Sir:-

Your favor of the 20th, instant to Mr. R. W. Nelson, has been referred to us for attention. Mr. Nelson thought that we were in better position to take this matter up than he.

In reply will say that you evidently do not understand that carload shipments of Printers' Cases and Cabinets take fourth-class rate. The rate on a 24,000 lb car, which is minimum weight is 92¢ per hundred. We always ship carloads of mixed goods as Printers' Cases, under this rate and have no difficulty whatever. If you will send us your order, we will see that the car is billed in this manner and that you obtain this rate. We will have the rate inserted in the B/L so that there will be no question whatever about it. We , of course, cannot guarantee the rate; all that we can say is, that we have been in the habit of shipping carloads in this manner for years, and they have always gone through without any difficulty.

There are a great many articles among Printers' Wood Goods which are not listed at all in the classification. Inspectors would not be able to tell what the goods were and would not know whether they were Printers' Cases or not; we simply call everything Printers' Cases when shipping carloads. Printers' Furniture, Electrotype Wood and articles of

that kind we ship as Lumber boxes, which takes a lower rate even than Printers' Cases in carloads so that if you can make up a full carload of Wood Goods leaving out the Furniture, Reglet and articles of that kind, we could ship them in L. C. L. quantities and at a less rate. We have been working at the Western Classification Committee for years trying to get Printers' Wood Goods properly listed. Last year we succeeded in getting Printers Cabinets reduced to the same class as Printers' Cases which is quite a help in the way of freight rate, as most goods can be shipped either as Printers' Cabinets or as Printers' Cases.

We should be pleased to receive your order for a carload and will give same prompt and careful attention.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/26/01.

J E H—P

839
956

Mr. J. M. C. Holdert,

Amsterdam, Holland.

Dear Sir:-

In shipping the Cabinets and Cases to you a few days ago, we sent them forward by the Holland-American Line, the rate on same being 13¢ per cubic foot. If you wish goods shipped via the Vogeman Line, which is a slower one and does not have boats leaving New York quite as often as the Holland-American, the rate would be 9¢ per cubic foot. We call your attention to this as you may think when you come to receive the goods, that the freight rate is rather high.

Yours truly,

12/26/01.

H P H—P

Mr. W. D. Parker,

Dept. Pub. Instruction,

Madison, Wis.

Dear Sir:-

I have your favor of the 24th, and in reply will say that I thank you forthe explanation which you give, but you seem to lose sight of the fact that we are not questioning, at the present time, the correctness of your criticism in regard to the lack of expression of pupils in our High School. We have already conceded this and have assured your department that our best efforts will be employed in correcting this.

What we objected to principally, was the threat in your original letter to Mr. Vande Walker, to the effect that it might be advisable to withdraw state aid from our High School. Now we claim that this threat was not well taken. According to Mr. Harvey's own statement, it is a condition existing in many of the High Schools of the state, consequently it is nothing unusual. It appears to me that your threat to withdraw state aid, was made with no intention of its ever being carried into effect, and that therefore it should not have been made. The position of your department in relation to our school, is somewhat the same as of a parent towards the child, and I think you will agree with me that it is a vital principle in governing a child, that no threat should ever be made except such as will be strictly carried out in case any violation is made of rules which may be laid down.

Another thing we objected to, was the failure of reporting to the Board, the result of this and previous inspections. We have been assured that we will receive reports of inspection in the future, so this will be satisfactory.

We also wanted an explanation in regard to the criticism of the grades. I presume that you noted Mr. Christiansen stated in his letter to me, that you had severely criticised the work of both our High School and the grades. I believe that you did not visit the grades. If you did not visit them, I am sure that you did not criticise them. Mr. Christiansen has not visited them since May last, during which time our school has been thoroughly reorganized, so I do not see how even he can criticise them. I believe that you will agree that we have a perfect right to inquire into this as there can be no misconstruction of our County Superintendent's statement that our grades have been severely criticised.

I trust as you do, that all this will eventually tend to the improvement of our school. All we ask is what is right, and we believe that one of our rights is that an inspection shall at least be made before any of the departments of our public school are condemned.

Yours truly,

President Board of Education.

936

12/27/01.

A H. L. -D.

Goodrich Train Co.

Agent Chicago & North [redacted]

Two Rivers, Wis.

9/8

Dear Sir:-

On Nov. 7th we shipped a carload of printers Cases to The Dodson Printers Supply Co., Atlanta, Ga.

We are advised by these peopld that all of the goods have come to hand except box 831 containing the following:, 24--3 x 6 Planers, 24--3-1/2 x 8 Planers, 24 Proof Planers, and 48 Leather Top Planers.

As these goods have had ample time to reach their destination and as all of the other goods have been received, we are inclined to think they have been lost in transit and therefore wish to enter claim for the amount of the goods which is $21.06.

Kindly give this matter your prompt attention and oblige.

Yours truly,

The Hamilton Mfg. Co.

12/27/01.

A. H. L. -D.

742

Foster-Munger Co.,

Chicago, Ill.

Gentlemen:-

Kindly let us have reply to our letter of the 17th inst. as soon as convenient and greatly oblige.

Yours truly,

The Hamilton Mfg. Co.

936
937

12/27/01.

A. H. L. -D.

5273

Carberry & Co.,

New York, N. Y.

Gentlemen:-

We enclose herewith, shipping particulars for the shipment of goods which went forward to you from our Middletown branch, marked G. T. O. Buenos Aires, which we have forwarded in your care to be sent to H. J. Osborne, Buenos Aires, S. A. in accordance with their instructions.

The goods are prepaid to New York City and valued at $14.44 for which amount please have them insured.

Yours truly,

The Hamilton Mfg.Co.

8499

12/27/01.

A. H. L. -D.

Middletown;-

In the carload shipped you on the 14th inst. there is a consignment of goods for H. J. Osborne which are to be forwarded to Cafberry & Co., 318 Produce Exchange, New York, N. Y. freight charges prepaid.

Kindly send them shipping receipt and greatly oblige.

Yours truly,

The Hamilton Mfg. Co.

938

A. H. L. -D.

12/27/01.

Arkell & Douglass,

New York, N. Y.

Gentlemen:-

Your favor of the 23rd inst. at hand, contents noted. We have forwarded your letter to Alexander Cowan & Sons, Sydney, and we trust that your explanation will prove satisfactory to them .

We also wish to acknowledge insurance certificate for the goods shipped to S. Cooke & Co. which we have forwarded to them to-day.

Yours truly,

The Hamilton Mfg. Co.

939

A. H. L. -D.

12/27/01.

Agent, C. N. W. R. R.,

Two Rivers, Wis.

Dear Sir:-

Referring to the attached we enclose herewith duplicate of our claim for $12.80 filed June 4th which we trust will meet your requirements.

Yours truly,

The Hamiltom Mfg. Co.

831

939

Alexander Cowan & Sons,

Sydney, Australia,

Gentlemen:-

Referring to your favor of Nov. 5th, will say that we have just received the enclosed letter from Messrs. Arkell & Douglass and you will note that they state that they failed to see how you can have any claim on account of excess of freight.

It seems that one of these packages failed to arrive in New York City in time to go forward with the other goods and was later forwarded separately, but this in no manner increased the cost of freight.

We trust their explanation will adjust matters to your satisfaction.

Yours truly,

The Hamilton Mfg. Co.

858
940

Caslon Letter Foundry,

London, England.

Gentlemen:-

We enclose herewith, credit memorandum for $55.35 being the amount of your commission on shipment to Stephenson-Blake & Co. on the 16th inst.

Yours truly,

The Hamilton Mfg. Co.

1137

S. Cooke & Co.,

Melbourne, Australia.

Gentlemen:-

We enclose herewith, insurance certificate for the goods which recently went forward to you.

Yours truly,

The Hamilton Mfg. Co.

B34

12/27 1

A. Gulowsen
Christiania

Ordinance shipment 12/13 57 57

A39 follows

12/27 1

Carlos Letts Bdy
London

Ordr. shipment 12/16 99 99

189

12/27 1

Stephenson Blake & Co
Sheffield

Ordr. shipment 12/16 446 446

12/27 1

Carlos Letts Bdy
London

A38 961

Ordr. on shipment to
Manchester 12/15 25 25

438

12/16 1

J. Dreyer & Co
Cape Town. S. Af.

Ordinance Invoice 12/16 159 52 241

941

H P H--P

892 12/27/01.

Mr. J. J. Aughe,

Frankfort, Indiana.

Dear Sir:-

Since writing you last, we have considered the matter of your Ticket Case and knowing that our Case will please you, we have no objection to sending the Case C. O. D. with the privilege of examination. We will therefore proceed as per your original instructions on this basis. If you do not find everything all right on receipt of the Case, we can make it right without any difficulty, but you order seems to be perfectly clear and we think the Case will please you in every way. It will go forward in a few days.

Yours truly,

The Hamilton Mfg. Co.

J E H--P

981 12/27/01.

Laidlaw-Dunn-Gordon Co.,

Chicago, Ill.

Gentlemen:-

We have been expecting to receive the Pump which we ordered of you some time ago. If you are unable to ship immediately, we will have to place our order elsewhere as we need the Pump badly. Let us hear from you by return mail.

Yours truly,

The Hamilton Mfg. Co.

942

H P H—P

12/27/01.

John Haddon & Co.,

Toronto, Ontario.

Gentlemen:-

We have your telegram of the 17th, in regard to the figures shipped to you by express on the 17th. We have started tracer after this shipment, as you suggest, and attach copy herewith. We think if you will give us street address on your orders, these delays may be done away with to a certain extent. Possibly the packages lay in the express office at Toronto. Your order never contain street address, and the thought has occurred to usithat this may be the cause of the delay. Please give this your attention, and oblige,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/27/01.

Toronto Type Foundry,

Toronto, Ontario.

Gentlemen:-

Replying to your telegram of even date in regard to goods on your order of December 6th. These go forward to-day and we hope will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

H P H--P

12/27/01.

Dixie Camera Co.,

Atlanta, Ga.

Gentlemen:-

Replying to your favor of the 24th. We would have no difficulty in making Basswood articles for you to be used for pyrographical work. If you will send us sketches of what you desire and the quantity wanted, we will quote you prices. We can furnish three ply material where it is wanted and where breakage is liable to occur. We understand how the material should be— all good, clear,white stock, free from imperfections. We presume that you would want the pieces loose; that is, not put together and without designs drawn on them. This you could do yourselves without any difficulty.

Awaiting to hear from you further in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

886

H P H—P

12/27/01.

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

We have your favor of the26th, and return Mr. Wright's letter herewith. We have entered order for these four Cases and will send bill for same, as usual, when they go forward direct to Mr. Wright. When the Cases are returned to us, charges prepaid, we will credit your account the same amount we charge you for the new Cases.

We presume that Mr. Wright will have received his Cabinet by this time, and will therefore be convinced that shipment was made as previously stated. This gentleman ought to live in Missouri instead of Indidna, as he has to be shown before he believes it.

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

1322

12/27/01.

Scioto Sign Co.,

Kenton, Ohio.

Gentlemen:-

We have your favor of the 26th, and return our bill, herewith. Please give us credit for same, and oblige.

The matter of the split board can be arranged to your satisfaction. We do not understand just how the damage has occurred; the joints in these boards are put together in a glue jointing machine and we have never known such joints to open; neither can we understand how this board could crack the full length at a point where there is no joint as the stock was sound or appeared to be, and the material dry and well seasoned. Possibly the damage occurred in transit, in which case we would not be responsible; also the board could have been cracked by being dropped on the floor, as it is quite heavy and if it struck just right it would result in breaking it in two pieces. At any rate, we see nothing for you to do except to return the board to us with your statement in regard to what you know in regard to the breakage. If it is due to any carelessness on our part, we will of course be willing to stand all of the expense and send you credit, but if the damage has not occurred through any negligence on our part, we would, of course, not be willing to assume the responsibility.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

946

503

H P H—P

12/27/01.

Mr. W. H. Collins,

Government Ptg. Office,

Washington, D. C.

Dear Sir:-

We are sending you by registered mail to-day, a sample of Brass-Bound Press Board with Nickle-plated binding. You will also note that the board is made up in our new Laminated style with thick center to hold the screws and also thick outside layers. The grain in the several layers is crossed so that there is no possibility of the board cracking or splitting. It cannot be broken and makes a very substantial board.

We have had calls for Nickle-plated Boards to be used on fine bindings, and we thought possibly you might want something of this kind. We will be pleased to quote you at any time on Brass-Bound Boards and Aluminum-Bound Boards. The Aluminum Boards are the same price as the ordinary Brass-Bound Boards, and Zinc-Bound Boards are somewhat cheaper. We feel confident that we make the best Board on the market, and hope to hear from you when you are in need of anything in this line.

Yours truly,

The Hamilton Mfg. Co.

947

12/27/01.

H P H—P

907

Inland Type Foundry,

St. Louis, Mo.

Gentlemen:-

On the 14th, through an error we sent an express package to you containing a font of #627—6 line 3A 4a and figures and extra sorts. This was on an order from your Chicago house, and should have been sent direct to their customer, the Union Printing Co., Dubuque, Iowa. We just discovered the error and write you asking you to send the package to its proper destination without delay. Send us bill for the express charges which you paid on the package from here to St. Louis.

Yours truly,

The Hamilton Mfg. Co.

12/27/01.

H P H—P

905

Gether & Drebert,

Milwaukee, Wis.

Gentlemen:-

Replying to your favor of the 26th. You will find in our price list for Imposing Stone Frames, a separate price for the Coffins at 75¢ per running foot the long way. This price is subject to usual discount on Imposing Stone Frames.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/27/01

839

Inland Type Foundry,

Chicago, Ill.

Gentlemen:-

Replying to your card of the 26th. We find upon investigation, we find that an error was made in our shipping department and instead of sending a font of type to the Union Printing Co., Dubuque, it was sent to your St. Louis house. We have to-day written them to forward this font of type to its proper destination, which we presume they will do without delay.

Regretting the error and trusting that your customer has not been seriously inconvenienced, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/27/01.

John Dickinson & Co.,

Cape Town, S. A.

Gentlemen:-

We have your cabelgram reading "Letter approved" which we presume refers to our letter of November 13th, in regard to your Wood Type order. We wish to say that we have the order all made up and are now checking it and it will go forward in a day or so. We hope it will all reach you in good condition and befound satisfactory in every way.

Yours truly,

The Hamilton Mfg. Co.

949.

J E H---P

12/27/01.

769/975

Mr. DeWitt S. Moses,

Oshkosh, Wis.

Dear Sir:-

Yours of the 23rd, at hand and in reply will say that I expect to be at home about New Year's, but I think you had better let me know the day that you will be here so as to be sure and not be away.

Wishing you a Happy New Year, I remain,

Yours truly,

12/28/01.

A. H. L. -D.

Peck & Hills,

Chicago, Ill.

Gentlemen:-

Referring to your favor of the 24th to LeClair Bros. of this City, will say that we wish to confirm the order which they sent you and it would be all right for you to ship the goods to them direct.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/27/01.

167

Folsom & Sunergreen,

Boston, Mass.

Gentlemen:-

We have your favor of December 24th. We have written to one of our customers, The American Engraving Company, of your city, asking them to take this wood off your hands in case they can use it. If they call for it, you will please deliver the same to them and notify us and we will send you credit and bill the wood to them. If they do not take the wood, will you kindly let the matter stand until we communicate with our Middletown, N. Y. house, as they very likely can place it with one of our other Boston customers?

We regret exceedingly that this wood did not give you satisfaction. It has given such perfect satisfaction to all our other customers that we feel sure it must have been damaged in transit. We cannot, however, agree to assume the responsibility for goods in transit to our customers. Our responsibility ceases when the goods are delivered to the transportation company and we accept receipt for same in good order. It is absolutely necessary for us,and other houses who do a large business to adhere strictly to this rule, otherwise there would be endless complications.

We appreciate your trade and should like to have a continuance of it. No trouble of this kind has arisen before between us and very likely would not in the future. Our representative, Mr. Moses, will be

here in a few days, and will make a note of this and ask him why he changed your original order.

As we understand it now, you do not wish us to ship you any more wood, as you ask us to cancel your last order, which we have done.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/27/01.

832

American Type Founders Co.,

Portland, Oregon.

Gentlemen:-

We have your order of the 20th, to be shipped to Mr. W. H. Shaw, Des Moines, Iowa. We notice that the Grooved Type Holders which are a part of this order, are in quantities of 10 feet each; besides, you do not give the width of the grooves. As these are made with various widths in the grooves, it would be impossible for us to give this item our attention. This material is made only upon order and we cannot set up our machines for quantities of 10 feet each. It is sold only in large quantities on special orders. We have therefore cancelled this part of your order, which we trust, under the circumstances, will meet with your approval.

Yours truly,

The Hamilton Mfg. Co.

952

H P H—P

12/27/01.

American Engraving Co.,

Boston, Mass.

Gentlemen:-

Replying to your favor of the 24th. We can fill your order at any time for the new glued up Birch Backing at 6¢ per foot F. O. B. Two Rivers. Your order was unusually delayed. We can, at any time, fill an order promptly if it is necessary, even for an order for 500 or 1000 feet which could be shipped within a week after its receipt.

We have, at the present time, with one of our customers in your city, Folsom & Sunergreen, 92 Pearl Street, Corner High, a lot of wood which is not satisfactory to them. They have been using our regular wood and we sent them the glued up wood, thinking that they would like it better than the other. They report that this does not answer their requirements.

Some of the boards may be warped to a certain extent, but we do not think many of them are, and even this slight warp can be easily removed by laying the boards hollow side down on the floor or other flat surface. It was a good lot of glued up wood, the same grade that we sent you. We do not like to have the wood returned to us as freights are excessive. We have several other customers in Boston but report the matter to you first as your letter indicates that you will shortly want more wood, and are satisfied with what we sent you.

This is a lot of 200 feet; 100 feet planed for each gauge zinc #16 and #18. If you can use this wood, will you kindly call at their place and get it;arrange with them for the payment of the freight charges, as per expense bill which they can show you, and upon receipt of your reply, we will send you invoice covering same in case you decide to take it?

Will you kindly let us hear from you in regard to the matter, and awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

J E H--P

12/27/01.

Mr. A. E. Duffy,

Agent Pere Marquette R. R.,

Milwaukee, Wis.

Dear Sir:-

On August 17th, a shipment was made to us from St. Johns Park Station, New York, to Milwaukee via M. D. T. Co. M. C. R. R. and Pere Marquette R. R. under way-bill 762 F & P M car 2010 consigned to "Hamilton Wood Type & Mfg. Co. Two Rivers, Wis." This shipment has not yet reached us although we have taken the matter up with the American Express Company who shipped the goods, and they have been tracing from that end. We do not care to put in a claim for this, but we trust you will use every effort to locate the shipment as soon as possible. Please let us know whether you have obtained any trace of this, and oblige,

Yours truly,

The Hamilton Mfg. Co.

12/27/01.

J E H—P

Mr. W. B. Baker,

Eustis, Florida.

To All The Bakers:-

Your favor of the 24th, just at hand and we were very glad to learn that you are back in Florida for the Winter, and we know that you will have a grand time. We would all be delighted to be with you, but we leave for Europe January 15th. We sail from New York on the Auguste Victoria January 22nd, for a six months trip. Mrs. H. and Grace, Alice Nash and myself will constitute our party, and of course we expect to have a fine time. The first part of the trip will be a cruise of the Mediterranean for two months, remaining on the boat during all that time, stopping off at the principal points. We will run up the Nile for a two week's trip, spend a week in the Holy Land, about a week in Constantinople and other points in Turkey, Greece and Italy, leaving the boat at Naples and will then work North into Europe as the weather warms up, finishing up in England, Scotland and Ireland during June. You will see that we have quite a trip laid out.

Mrs. H. is feeling pretty well this Winter; that is, she is stronger than she was a year ago, and I think this trip will make her as well as ever unless we work too hard, and we are going to try and not do that.

After getting home from Florida last Winter, I found that I could not get along without a boat so I bought a 25 ft. 6 horse power

naptha launch. Have built a boat-house right at the foot of my lawn, and we had a grand time on the river and lake for about three months last Summer. I don't see how we could keep house without the boat now, and don't know why I did not get one long ago.

We hope to see you all at Two Rivers some time, as we would like to give you a ride in the "DIANTHA". I think the "DIANTHA" and the "DON" would make a fine pair. The "DON" probably has a little more speed than the "DIANTHA"; "DIANTHA" was always slow you know.

Hoping you will have a delightful Winter and with kind regards from all the Hamiltons' to all the Bakers' I remain,

Sincerely yours,

12/27/01.

H P H—P

Mr. Geo. Meinz,

St. Louis, Mo.

Dear Sir:-

Replying to your favor of the 25th. We return your tickets for your annual ball, herewith, and regret to inform you that we will be unable to make use of them. Not being able to use them, it is our invariable rule to return all tickets of this kind, as we have innumerable requests and if we favor one we would have to favor others.

Thanking you for bringing the matter to our attention, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

1133

956

J E H—P

12/27/01.

Mr. J. M. C. Holdert,

Amsterdam, Holland.

Dear Sir:-

Your favor of the 11th, at hand, contents noted. In reply will say that the goods went forward to you several days ago, but we did not include the Brackets. We supposed that you would prefer to furnish the Brackets and believe that this will be the best plan. You could then have the Brackets made according to your own ideas and the requirements of the printers in your territory. If we should make up the patterns for casting the Brackets they might not suit your printers If, however, you conclude to take hold of our goods, and wish us to design a Bracket suitable for your customers, we will be glad to do so, but would like to have suggestions from you as to the form or design of the Bracket.

We do not think it will be necessary for us to send you another Cabinet. The one we have sent, will give you a fair idea of what our goods are like and upon receipt of same, we should be pleased to have your opinion. The Cabinet we have furnished you is our very best and most substantial design.

We note that you will send us another Cabinet divided into two parts. We hardly think it will be necessary for you to send us one of these Cabinets unless you wish us to make them exactly like those now used in Holland. A sketch and design will answer the purpose fully as

well. If, however, you have already forwarded the Cabinet, it will make no particular difference and we will take the matter up as soon as we receive it.

Yours truly,

The Hamilton Mfg. Co.

List 469

12/27/01.

J E H—P

Geo. E. Foster Lumber Co.,

Merrill, Wis.

Gentlemen:-

Enclosed, find list of lumber on which we would like to have your quotations. Our Mr. Hamilton who does the purchasing of our stock, expects to leave home about January 10thy to be gone six months, and our contracts for the year, will be placed before that date. We will be glad to have your prices by early mail. If you are unable to quote us on all of this stock, we will be glad to have you quote on any part of it.

Yours truly,

The Hamilton Mfg. Co.

enc.

Range letter to Rugle Little R. Lbr Co Crosby Fenwood Rapidan Mountain Corner Carrier Hall Maldaw

958

H P H—P

12/28/01.

O. M. Edwards Co.,

Syracuse, N. Y.

Gentlemen:-

We have been unable to ship your boards up to this time, either on the first or second orders. We expected to ship the first order long before this, as we wrote you, but we have been disappointed many times. The veneer mill, from whom we purchase the thin layers, is overwhelmed with work, and theyare also making extensive repairs, and it is almost impossible to get special stock from them. They make us promises which they do not fulfill, and our hands are therefore tied and we are unable to keep our promises to you.

We are doing the best we can and the indications are now, that we will be able to ship your first order about the first of next week; say about January 1st. We have every reason to believe now that we can keep this promise, and we hope it will meet your requirements. You may rest assured that we will get this shipment, and also the other shipment off at the earliest possible moment, and that our part of the work will not be delayed.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/28/01.

Middletown:-

We return, herewith, letter from the Phelps Pub. Co., and will say that we were unreasonably delayed on glued up Backing as we were crowded with work and could not get it through our machines. We regret to lose a customer like this, but there does not seem to be any way to avoid it in the Backing business. We have only limited facilities for getting out this material and they cannot very well be increased without going into the matter more extensively than the business warrants. This material is always made up on order and goods of this kind are always delayed more or less. We could, however, have shipped them one or two boxes soon after receiving the order and this probably would have helped them out and we might have retained their business. We think this will be the best way to act in the future, and have instructed our shipping clerk not to hold orders so long when the Backing cannot be supplied in sufficient quantity to fill all of the order at one time without unreasonable delay. You had better mark your orders when sending them to us.

Yours truly,

The Hamilton Mfg. Co.

960

H P H—P

12/28/01.

Illinois Watch Co.,

Springfield, Ill.

Gentlemen:-

Replying to your favor of the 26th. We note that you ask us to duplicate your last order for American Boxwood in eight foot lengths. We wish to say that we cannot supply pieces of Boxwood as long as this. The material is cut up in lengths about 36" long and most of it 24" long and we cannot supply the eight foot lengths unless at a time when we had a lot of green logs on hand from which we could cut the pieces and dry them, which would take a considerable length of time.

Please let us hear from you more fully in regard to your requirements so that we can tell just what size pieces you want, and we will see if we can get the material out for you.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/28/01.

H P H—P

759

John Meunier Gun Co.,

Milwaukee, Wis.

Gentlemen:-

When I was in your store last week, I was shown an attachment for holding a punch bag, which seemed to be a very good one. I presume that you have an illustrated circular describing this. If so, will you kindly send me one and quote price?

Yours very truly,

961

H P H--P

738

12/28/01.

Mr. Louis Falge,

Reedsville, Wis.

Dear Sir:-

I have your favor of the 27th, and the copper has also been received. I have made a sketch of it and will return it by this mail. I regret to know you will not let it go. Although I do not care much for it myself, since seeing it, on account of its condition,(for I have a perfect one almost exactly like it,)I know of a collecting friend who I think would be glad to get it at the price I name. It would have been a very fine piece if it had not been mutilated. I presume it was in good condition when found and it is too bad you did not hear of it in time to save it from being tampered with as it has been.

I thank you for sending it to me for inspection and hope to hear from you from time to time as you secure new pieces.

Yours truly,

12/28/01.

H P H--P

940 963

Caslon Letter Foundry,

London, England.

Gentlemen:-

Replying to your favor of the 17th, in regard to your order for Double Cases. We expect to be able to ship all of this order on Monday, the 30th. This will include also the Cases for the Cabinet. We hope this will meet your requirements, and that the goods will reach you with no unnecessary delay.

Yours truly,

962

a12
496

12/28/01.

H P H—P

American Type Founders Co.,
Chicago, Ill.

Gentlemen:-

Replying to your favor of the 27th. We do not see how we can very well supply you with the Midget Planers with leather tops printed, as we have no facilities for doing this class of work, and would have to have it done outside. We also would have to send to Chicago for the leather, and we would not know just what to select. We therefore think the best way will be for you to buy your own leather and cut it up and print the tops in your own establishment. Send these leather tops to us and we will attach them to the Planers and only add to the regular price of Midget Planers, a small additional charge for nailing on the leathers.

We hope that this suggestion will meet with your approval and that we will hear from you further in regard to the matter.

Yours truly,

The Hamilton Mfg. Co.

12/28/01 983

H P H—P

James Bayne Co.,

Grand Rapids, Mich.

Gentlemen:-

We have not heard from you in reply to our last letter regarding the cuts of the Steel Run Stands. We are now anxious to get this work completed so that we can put these Stands on the market. We expected to get them before our customers last Fall, as we sent the work to you to be executed in November. It is now well along in the Winter and we are still waiting for them. This delay is unreasonable and unusual and we must insist that the matter now be handled in a vigorous way until everything is here and ready for us to proceed with the work.

Yours truly,

The Hamilton Mfg. Co.

12/28/01

H P H—P

Caslon Letter Foundry,

London, England.

Gentlemen:-

We attach herewith, another card from an English printer who wants one of the Line Gauges. We presume that you still have some of the Gauges on hand and that you can accommodate him. We have not answered his inquiry but refer the matter to you.

Yours truly,

The Hamilton Mfg. Co.

C j H P H—P

12/28/01.

Chicago:-

Replying to the attached memorandum in regard to the Tribune outfit. We cannot very well object to Wesel figuring on articles made of iron. This is his strong point as much as ours is in wood. He buys a considerable amount of our material at the New York house and always uses us pretty well. There are a lot of printers who will always take iron furniture when it is possible to secure it. We cannot object to this and we must expect Wesel to pursue the same policy in his Chicago house that he does in the East.

It is not right, however, on the part of Champlin & Smith, if they have taken the sketches which we sent you and submitted them to Wesel to figure on for articles made of iron. If they have done this, you need not hesitate to tell them that you have referred the matter to us and that we objected to our sketches being used in this way. If Wesel wants sketches to figure on, let him make them himself. Our sketches when submitted to a dealer must be considered somewhat confidentially. We don't want any more than what is right, but it is surely wrong for them to turn our sketches over to another manufacturer. They can get at the details just as we got at them.

You had better keep after the thing and try to get the business to come our way if you can. It will be all right for you to talk our goods to the Tribune people. Champlin & Smith cannot object to this. We are working for the Hamilton Co. and not for Champlin & Smith, and if

we can turn the business our way through Champlin & Smith or any other dealer, we are perfectly just in doing so even though Champlin & Smith's profit might have been greater on Wesel's or any other manufacturer's goods

Let us hear from you again when you find out anything.

Yours truly,

The Hamilton Mfg. Co.

H P H--P 12/28/01.

E. R. Williamson & Co.,

Minneapolis, Minn.

Gentlemen:-

Replying to your card of the 26th. Instructions on your order of the 11th, were to ship the Moulding by express as soon as possible, and these instructions were carried out by us. We do not send by express unless customers explicitly so atate on their orders.

Awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/28/01.

H P H—P

403
404

E. Steiger & Co.,

New York City.

Gentlemen:-

We have your favor of the 26th, and in reply will say that we have been unable to execute your order for the Maple and Walnut Tablets, up to this time, for the reason that the Walnut which you sent us was defective, as we wrote you, and we had to order another lot from Cincinnati. This has been received but it was no better than yours and we had to send it back, which we have just done recently, and ordered a new lot. We want to get these out right for you and in order to do so, we cannot use such Walnut as you sent us or such Walnut as we received on the order from Cincinnati. We expect the other wood along in a week or ten days.

If you must have some of the Walnut Tablets, the only thing we could do, would be to pick out a few of the best boards from the lot of Walnut you sent us, and endeavor to fill the cracks with shellac so that we could cut the Walnut Tablets from these boards. They would not be as strong as good, sound lumber, but still they might answer in a pinch. If you desire us to do this, let us know how many you must have at once, and we will hurry them out as fast as possible.

In regard to the 10 x 10 Birch Boards with holes. We regret to have you report that these are unsatisfactory. It seems that we have trouble with every new article which we undertake to get out for

you. We supposed that these were all right in every way, and if we ever have another lot, we will be sure about it next time. We do not understand how our men come to bore the holes out of alignment, and they do not seem to know themselves.

Let us know if there are any boards which you cannot use, and we will make it right with you.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/28/01.

H P H--P

H. Mueller Mfg. Co.,

Decatur, Ill.

782

Gentlemen:-

Replying to your favor of the 27th, your order #1227 O. M. for two special Cabinets. We note that these are wanted with Label Holders attached to each drawer. This you did not specify heretofore and it was not a part of our quotation. The price for attaching a Label Holder to each drawer, would add $1.50 to each Cabinet, making the net price $41.50 each. Let us know if this will be satisfactory to you. On receipt of your reply we will give your order our prompt attention.

Thanking you for the order and awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

12/28/01.

H C G—P

Reed & Goodman,

San Francisco, Calf.

Gentlemen:-

The Seattle Engraving Co., Seattle, Washington sends us an order amounting to about $35.00 and refer us to you regarding their financial standing. Do they meet their obligations promptly and would you consider them good for this amount? Your reply will be held in strict confidence and your prompt attention will oblige,

Yours truly,

The Hamilton Mfg. Co.

env.

12/28/01.

A H L—P

Northern Trust Co.,

Chicago, Ill.

Gentlemen:-

We are in receipt of your Calendar for 1902 but find that we have no holder. Will you kindly send us one?

Thanking you for same, we are,

Yours truly,

The Hamilton Mfg. Co.

enc.

969

12/28/01.

H C C—P

Scandinavian-American Bank,

Seattle, Washington.

Gentlemen:-

The Seattle Engraving Co., of your city, sends us an order amounting to about $35.00 and refers us to you regarding their financial standing. Do they meet their obligations promptly and would you consider them good for this amount? Your reply will be held in strict confidence and your prompt attention will oblige,

Yours truly,

The Hamilton Mfg. Co.

env.

957

500,000' 1" Birch Common & Cull. Make separate price on each grade
10,000' 1-1/4" Birch, 1sts and 2nds,
25,000' 1-1/2" " " " "
300.000' 1" Beech, log run,
50,000' 1" Ash, " "
25,000' 1-1/4" " 1sts & 2nds,
50,000' 1-1/2" " " " "
25,000' 2" " " " "
25,000' 1-1/4" Basswood, 1sts & 2nds,
100,000' 1-1/4" Soft Elm, Common & Better,)Make price on
100,000' 2" " " " " ") these two grades together.
10,000' 1-1/4" Maple 1sts & 2nds,
20,000' 1-1/2" " " " "
10,000' 2-1/2 x 3-1/2 Maple 1sts & 2nds.

All of the above stock to be cut this Winter and put in pile and shipped to us as we can take care of it; all to be delivered before January 1st, 1903.

970

12/30/01.

H C G—P

Irwin-Hodson Co.,

Portland, Oregon.

Gentlemen:-

Our bank has just notified us that you have drawn on us for $21.33. By looking up the account, we find that this is not correct. We sent you a credit memorandum for $21.33, but the freight on these Cabintes was prepaid, which amounted to $7.95, leaving a balance due you of $13.38 for which you will find draft enclosed.

Trusting this is satisfactory, we are.

Yours truly,

The Hamilton Mfg. Co.

857

The **Hamilton**
MANUFACTURING COMPANY.

WOOD TYPE,
AND PRINTERS' WOOD GOODS.

TWO RIVERS, WIS., DEC 30 1901 189

Messrs C. Bowman
Mich

DEAR SIR:

We enclose Chicago Milwaukee Draft Am. Ex. P O Money Order No. ..... for $ 110 66 ..... in payment of your account invoices as follows:

Inv 110 66

971

J E H—P

12/30/01.

162

Mr. John L. Moore,

Atlanta, Georgia.

Dear John:-

I have succeeded in raising the money and enclose herewith, Chicago draft #45773 for $13,000; also draft #44612 for $3000. I concluded that the best way would be for me to borrow the money on my notes, which I have done, as follows:-

5 notes payable on or before three years,
5 " " " " " four "
6 " " " " " five "

each for $1000, all dated December 30th, 1901, and bearing interest at the rate of 5% per annum and payable annually. You may send me your notes made out in the same way and whenever you want to take up one of the notes which I hold against you, I will at the same time, take up one of my notes. This will make it easy for me to look after, and I think it will be perfectly satisfactory to you. You may make out the notes and send them to me at your convenience.

I am very glad that you have been able to close the deal up in such a satisfactory manner, and hope that the business will continue to be at least as prosperous as it has been with the assistance (?) of Kellam.

We expect to leave for Europe two weeks from next Thursday. We will probably stop a day at Niagara Falls, and a day or two in New York. We are all very busy getting ready, and of course we are looking forward

to a good time.

I had to pay $2.25 for one of the drafts, which amount you can remit when you send the notes.

Wishing you all a Happy New Year, I remain,

Yours very truly,

enes.

H C G—P 12/30/01.

Times Printing Co.,

Kingston, Ont.

Gentlemen:-

We are just in receipt of a notice from the Express Company, stating that the package shipped you on July 16th, 1900, is on hand at the Customs House in Detroit, and that there are 65¢ express charges on same. They further state that unless we agree to take the package back and pay the express charges, that it will be sold.

As you have paid us for these goods, we presume that you will look after them now that you know where they are. Please let us hear from you.

Yours truly,

The Hamilton Mfg. Co.

COPYING INK.

973

INSTRUCTIONS—In event of accident to an employee, however slight, you will FILL OUT EXPLICIT ANSWERS TO ALL QUESTIONS in this blank and return at once to the office.

NOTICE AND PARTICULARS OF AN ACCIDENT TO AN EMPLOYEE.

EMPLOYER.

1. Name? The Hamilton Mfg Co
2. Full Address? Two Rivers Wis
3. Business? Mfgrs. Pts & Supplies

THE INJURED PERSON

4. Name? Leslie Grant 5. Age? 29 6. Has he wife and children? yes
7. Weekly Wages? $25 8. Occupation? Machine hand
9. Address? Two Rivers Wis

10. (a) Was said injured person legally entitled, at the time of the accident, to collect wages from the person named above as his employer? yes
    (b) Who, then, was his employer? The Hamilton Mfg Co
11. General duties of said employee? Sawing lumber
12. How long employed prior to accident? 9 years
13. Desrcibe machinery, tool, staging, etc., connected with the accident? (If possible give rough sketch on other side.) Saw
14. Was it sound and in good working order at the time of the accident? yes
15. Was he familiar or not with the work engaged in, or the machinery being operated at the time of the accident? yes
16. Had he worked on similar machinery prior to this employment? yes
17. Nature of injury? Saw Cut
18. Estimated duration of disablement? ✓
19. Was he engaged in his regular occupation at the time of the accident? yes
20. (a) What instructions as to his duties had he received? Regular
    (b) Who gave him the instructions? Foreman
21. Was he obeying his instructions when injured? yes
22. Name and address of Doctor called in, if any? Dr. JR Curran City
23. Was he taken home or to hospital? Home 24. If to hospital, state its name? —
25. Is he still in hospital or has he been discharged? ll
26. Has he returned to work? If so, when? ✓
27. Did the injured employee or any other person ever give notice of any defect in ways, works or machinery connected with the accident; and if so, was such defect remedied? ✓
28. Did the injured party make any statement—and if so, what—after the accident as to its cause, or admitting his own carelessness, and if so, who heard it? ✓

Form L 138 20202

TURN OVER

THE ACCIDENT

29. Date and hour of the accident? 11 A M Dec 28 30. Place? J River Hamilton
(Give Town) (Give Department)

31. If others were injured give their names and addresses, Yes

32. Name and address of foreman in charge? Mr Johannsen City

33. Has he power to engage and discharge workmen? Yes 34. Or is he only an ordinary working foreman? —

35. Where was foreman at the time of accident, and what was he doing? Superintending from mountain

36 Names and addresses of all persons who witnessed the accident, or who claim to have witnessed it, or who claim to know anything about it. Place a mark "X" against the name of each of those, if any, who were not in your employ at the time of the accident? F. Jackel City

37. Have any of the above been discharged or left your employ since? If so, give names and addresses, stating whether "discharged" or "left" voluntarily. No

38. Has any accident ever occured to any of your employees under similar circumstances, at the same place or with the same machine? No

39. (a) Was the accident due to want of ordinary care on part of injured party? No
(b) Or to negligence of any other person; if so, of whom? No

40. Was there any defect, hidden or otherwise, in the ways, works or machinery connected with the accident, of which the employer would be more likely to have knowledge than the employed? No

41. THE NATURE OF THE ACCIDENT SHOULD BE DESCRIBED BELOW, A ROUGH SKETCH FURNISHED IN ORDER THAT THE CAUSE OF THE ACCIDENT MAY BE CLEARLY UNDERSTOOD.

Left thumb cut by saw

The foregoing answers contain a true account of the occurance by which said employee received said injuries.

J K Hamilton Jr Co

Signature of Emyloyer

Date of Notice 12/30 *1901*

476

975

12/30/01.

J E H--P

Mr. DeWitt S. Moses,

Oshkosh, Wis.

Dear Sir:-

Yours of the 17th, was received on Saturday. I expect to be at home the day after New Year's, but the day after a holiday is always a very busy day with us, so that we probably will not be able to give you very much time. If you could wait until the next day, we would prefer to have you do so, but if you are here over New Year's and want to get away the day after, we will try to get through with you by noon.

Yours truly,

12(30/01.

A H L--P

Henry Disston's Sons,

Chicago, Ill.

Gentlemen:-

We are in receipt of the saws shipped us in accordance with our order #13364 and find that you have sent us twelve 10" 14 gauge Rip Saws instead of one, as ordered, and we return same to you by express to-day, and should be pleased to have you send us corrected bill.

Yours truly,

enc. The Hamilton Mfg. Co.

976

J E H—P

851

12/30/01.

Mr. R. W. Nelson,

New York City.

My Dear Mr. Nelson:-

Yours of the 26th, at hand, contents noted. In reply will say that I sent in my proxy several days ago, and have also requested my brother to forward his, which he will do to-day. I have also written to my brother-in-law, B. W. Shove, Ironwood, Michigan, and others, to forward proxies at once.

I hope you will have no difficulty in obtaining the requisite two-thirds of the stock. I think the proposition is a good one and it seems to me that this should put the company in first-class shape. All holders of common stock, with whom I have talked, intend to take their allotment of the new preferred stock. It certainly is a good investment.

Myself and family are going to leave for Europe on January 22nd, via the steamer "AUGUSTE VICTORIA" for a trip to the Orient as well as the rest of Europe. We expect to be gone until about July 1st. I will leave for New York about the 15th, and will be glad to see you before I sail.

Yours very truly,

977

12/30/01.

J E H---P

Mr. B. W. Shove,

Ironwood, Mich.

Dear Brig:-

I presume you received notice from the American Type Founders Co., regarding the issuing of $2,000,000 preferred stock, and that the company proposes to issue script to the holders of common stock, at the rate of $6.00 per share.

I have looked into this matter carefully, and I believe it is a good investment. I am going to use my script and buy preferred stock, paying $76.00 per share in cash. I believe the stock will be worth $100.00 immediately, as it is a guaranteed 7% stock.

If you do not care to take up the preferred stock, I will take your script at whatever the cash value is when issued. This script, of course, will have a market value the same as stock, and we can find out what the value is from New York brokers. Please let me know what you wish to do in the matter. You will find that it will pay about 9% on the amount of cash you actually put in; namely, $76.00 per share. This is certainly a good investment, and I think the whole scheme will strengthen the common stock, as it will wipe out a large part of the company's floating debt.

All the folks are well and busy getting ready to leave. We expect to go two weeks from next Thursday.

Wishing you a Happy New Year, I remain,

Yours very truly,

978

P. S:-

I have just received a letter from Mr. Nelson, asking me to see that all my friends send on their proxies immediately. You had better send yours if you have not already done so.

J E H—P

12/30/01.

Hon. J. H. Davidson,

Oshkosh, Wis.

Dear Sir:-

I have your favor of the 28th, and note contents. In reply will say that I received the blank which you forwarded for Rev. J. A. Geissler, and the same has been made out and forwarded to Washington, and have no doubt it will reach him in time. I thank you for your prompt attention to the matter.

There will be plenty of time for me to receive blanks and return them to Washington, as I do not leave Two Rivers until January 16th. In case I should need any further information, I will be glad to accept your kind offer and call upon you.

Again thanking you for the interest you have taken in the matter, I remain,

Yours truly,

979

J E H—P

12/30/01.

Mr. A. Kanneberg,

Milwaukee, Wis.

Dear Sir:-

I have yours of the 27th, instant and note contents. In reply will say that my letter to Mr. Henry R. King, was not written to express a doubt that he would carry out his agreement in reference to the payment of his notes to me in settlement of the King-Cramer matter. My letter was written to inform him of the fact that his estimate of the amount of the dividend; namely 20%, was not correct, and that I received, in fact, about 14%, leaving a balance of about $60.00 unsettled, and I requested him to either send a check or his note to make up this difference.

It would seem to me that my letter was very plain and I cannot understand why Mr. King should have turned this letter over to you for answer. The only thing necessary for him to do, was to send the check or his note.

Yours truly,

980

J E H—P

12/30/01.

Chicago:-

Enclosed, find copy of a letter which we have just written to the Miehle people. I do not think they are looking around for lower prices. We are furnishing them first-class work and they know it, and I hardly think they would care to change, still they might do so.

I have told them that we would not care to contract. I would be willing to do this right now, providing we could contract for a year, as we could place our order for Ash at present prices, and be sure and not get left, but I am not anxious to contract unless they are. If they really wish a contract for the year, we will sign an agreement based upon present prices of each article we are furnishing them, for one year. You need not tell them this for that would contradict what I have said in my letter to them, but you had better call on them and if they bring the matter up and really wish to contract, you can tell them that you will take the matter up with me before I leave and see what can be done.

Yours truly,

The H. Mfg. Co.

enc.

667

981

12/30/01.

J E H—P

Miehle Ptg. Press & Mfg. Co.,

Chicago, Ill.

Gentlemen:-

Yours of the 28th, at hand, contents noted. In reply will say that the prices we are charging you on your wood-work are as near correct as it is possible to make them. We have carefully kept the cost on each item and based our prices accordingly. We do not see any way that we could revise prices. In fact, if lumber continues to advance as it has within the past two years, we may eventually have to increase our prices to you rather than decrease them.

We would not care to enter into a definite contract for any length of time. If we have no more snow in Wisconsin than we have had this Winter, prices of lumber , especially Ash, of which we make your boards, will advance fully 50% and in that case, we would be obliged to increase our prices to you. The prices we are now quoting you, are certainly as low as we would care to quote on the class of work which we are now furnishing you.

Yours truly,

The Hamilton Mfg. Co.

982

J E H—P

897

12/30/01.

Golding & Co.,

Boston, Mass.

Gentlemen:-

Your favor of the 27th, instant per G. E. P. at hand, contents noted. In reply will say that there certainly is no reason why you should "conform to our prices". We have not asked you to do so: the proposition came from you and we simply replied to your letter. We are satisfied as things now are, but supposed from your having written us, that you were not satisfied.

We think, however, that you are mistaken when you say that we have been selling wood goods to printers at lower prices than yourselves. In quite a number of instances we have found that you have sold goods, similar to ours, at lower prices than we would accept the orders, but of course this is your privilege. We cannot agree with you, that prices for wood goods, generally, are too low. It may be that some items might be changed, but on the whole, we think prices on wood goods are very satisfactory.

Yours truly,

The Hamilton Mfg. Co.

983

J E H—P

12/30/01.

Mr. H. H. Norrington,

West Bay City, Mich.

Dear Sir:-

We have your favor of the 27th, instant enclosing draft for $268.28 which we have credited to your account. We do not admit, however, that this is in full settlement of our account against you and the fact that you attempt to close the matter up in this manner, only strengthens us in our opinion that you are not disposed to be fair with us.

Your statement regarding the covers is certainly astounding, in view of the facts in the case. We would ask you to refer us to the date of any letter in which we stated or even intimated that the covers were not made up and ready for shipment. The fact is, in all of our correspondence we have informed you distinctly that the covers were made and it was at your request that the covers are now held here awaiting instructions from you to ship.

We have repeatedly written you, making proposition after proposition to change the covers in any way you saw fit, charging you only one-half the cost of making this change. All this you have ignored in your replies. You not only have ignored our propositions, but you have not stated what you wish us to do with the covers.

We have gone over this whole transaction with you so many times, that we are now thoroughly disgusted with the whole thing, and all we

want is to get our pay for work which we have done for you, and we must insist upon this matter being settled up without further delay.

The covers are here, subject to your order. They are made exactly as you instructed us to make them and the method of construction is entirely the cause of the warping. This we are able to prove beyond a question of doubt, and if your attorneys think otherwise, we will give them the pleasure of testing this point for you.

We now inform you that we will hold the covers here subject to your order and will ship them to you on February 1st, without notice, should we not hear from you in the meantime instructing us how you wish them changed so as not to warp, and we shall draw on you for the amount at that time. Should the draft be refused, the matter will be placed in the hands of our attorney, immediately. We know we are right in this matter and we propose to have what is our just due. We are asking nothing unreasonable and we feel that you have not treated us fairly.

Yours truly,

The Hamilton Mfg. Co.

985

12/30/01.

J E H—P

E. A. Cannon Toy Co.,
Casco, Wis.

Gentlemen:-

Your favor of the 28th, at hand, contents noted. In reply will say that we could furnish you two of the Iron Saw Tables, complete with carriage and gauge, at $125.00 each. This price would be without the counter-shaft. You probably could buy a counter-shaft cheaper than we could make it.

We could not promise these machines inside of 3 months. That is the best that we could do as we are crowded with work in the machine shop, but we would probably be able to deliver them by that time without any difficulty. We would be glad to furnish you these machines, providing you can wait long enough for us to build them.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/30/01.

986

Barnhart Bros. & Spindler,

Chicago, Ill.

Gentlemen:-

We have your telegram of even date advising us to wire Colsom in reply to your letter of December 23rd. When we received your original request, we wired Mr. Colsom, care of the Griswold Hotel, and wrote you that we had so wired him under date of December 23rd. We presume that he received the message as we have not been notified that it has not been delivered. We therefore cannot understand why you wire us as you do to-day. Please let us hear from you in regard to the matter.

We attach copy of message sent to Colsom on the 23rd.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/30/01

991

Mr. H. C. Hanson,

Boston, Mass.

Dear Sir:-

We have your telegram of even date in regard to your order for Wood type advising us to express same immediately. This will go forward to-morrow, and we hope will reach you in time for your requirements.

Yours truly,

The Hamilton Mfg. Co.

987

12/21/1

Holden Mills.
Paterson, N. J.

Corr. on inv. attached.

$95
488
375

"a"

J E H—P

12/30/01.

Geo. W. Jones Lumber Co.,

Appleton, Wis.

Gentlemen:-

We report on the following cars:-

#58028 contains 3146' Common Birch,
9966' Shipping Cull
378' Mill Cull

making a shortage of 864' and an overcharge of $20.05.

#16882 contains 3049' Common
7365' Shipping Cull
499' Mill Cull

making a shortage of 887' and an overcharge of $17.21.

#62538 contains 4443' Common Birch
7895' Shipping Cull
99' Mill Cull

making an overcharge of $6.37.

$75
488

Please send us credit bills for these amounts.

Yours truly,

The Hamilton Mfg. Co.

988

H P H—P

987

12/30/01.

Mr. Heber Wells,

Paterson, N. J.

Dear Sir:-

We have your favor of the 27th, and note that you are still having trouble with the Metropolitan Job Printing Co., in regard to the Wood Type. It is evident to us that your customer expects too much stability in Wood Type. We don't know what your experience has been, but we know that ours has been to the effect that endwood is a rather uncertain quality. It changes very readily under atmospheric conditions and swells in the Summer time and dries out in the Winter time when there is artificial heat on. There is nothing that will prevent this and some pieces of wood absorb more moisture than others, and the consequence is, that there is always variation in the sizes of letters in the same font.

Every font of old type we ever looked at, had this variation, amounting, in some cases, to a nonpareil or more, depending of course on the size of the type. The variation which you mention, of about two leads, is no great variation in our opinion, and even if the fonts were to be cut all to one size, as you suggest, we feel sure that in a month from now, there would be a much greater variation than now.

We think when you come to talk this matter over with them and explain the peculiarities of endwood, that you will have no difficulty in securing the contemplated new order, which will have our careful attention, should you send it to us for execution.

THE HAMILTON MANUFACTURING CO

989

878

H P H—P

12/30/01.

Keystone Type Foundry,

Philadelphia, Penn.

Gentlemen:-

Replying to your favor of the 28th. We note what you say in regard to your waiting to hear from the Richmond people before advising us further in regard to the matter.

We hardly think you are justified in intimating that you were confident when ordering us to ship the goods that we would eventually recognize these people as dealers. If you will refer to our September correspondence, you will find that we were quite clear in stating that we could not recognize them. We told you at the time, that we wanted a clear understanding in regard to this, and that they must be treated as printers,and that we wanted to avoid any possibility of a misunderstanding. On the basis of this, you instructed us to ship the goods. Later on, you wrote us again, asking us to reconsider the matter. We answered this letter, telling you that your letter would be referred to our Mr. J. E. Hamilton who was to be back in a few days, but we did not intimate in that letter that there was any possibility of our changing our decision.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/30/01.

Mr. H. L. Maltby,

O. N. & W. R. R.,

Ottawa, Ont.

Dear Sir:-

We have your card advising us that the Ticket Case has been received, and that you did not find any hooks. We do not understand this as we have never had a complaint before of hooks being left out of a Ticket Case, but no doubt our shippers overlooked it in this instance. We mail you 100 hooks, as you request, under another cover, and attach invoice, herewith, for 88 of them.

Owing to the depth of the door there would only be room for 12 hooks in this Case— six in each row. In order to accommodate more than this, the door would have to be increased in depth.

We hope to be favored with your future orders, and in the meantime, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

H P H--P

12/30/01. 991

Mr. H. C. Hansen,

Boston, Mass.

Dear Sir:-

We have your order of the 26th, for carload sent to our Middletown, N. Y. house. We will proceed with this and ship as soon as possible. It will not take us long to get the material out, as a great part of it is carried in stock.

We figure that there are about 13,000 lbs in your order. The minimum carload rate is 16,000 lbs; you should therefore send us an additional order for 3000 lbs to complete the carload. We presume that likely you will want to make these up of Cases, and you can figure about 7 lbs per Case, which is the usual weight.

Awaiting to hear from you in regard to the matter, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/30/01.

H. W. Caslon & Co.,

Paris, France.

Gentlemen:-

We enclose, herewith, duplicate B/L and insurance certificate for the goods invoiced you under date of December 9th.

Yours truly,

The Hamilton Mfg. Co.

encs.

H P H—P

12/30/01. 992

569/995

American Type Founders Co.,

Buffalo, N. Y.

Gentlemen:-

We have your favor of the 27th, and in reply will say that we have credited your account with $1.50 for Brackets on Case Stand. We presume that the piece must have been defective, otherwise the bolts would have held all right, or possibly it might have been damaged in transit. We have never had such a complaint before, and presume we will not have another, and as it seems to be an unusual case, we have decided to credit the item to your account without going into the matter further.

Yours truly,

The Hamilton Mfg. Co.

12/30/01.

H P H—P

Free Press,

Winnipeg, Manitoba.

Gentlemen:-

We have your favor of the 28th, and in reply will say that we expect to ship your Cabinet about Saturday of this week. We have been somewhat delayed with our orders of late, owing to a rush of business and this accounts for our not shipping sooner. We hope, however, that this will meet your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

993

12/30/01.

H P H—P

The E. D. Albro Co.,

Cincinnati, Ohio.

Gentlemen:-

We have your favor of the 28th, advising us that it will be January 10th, before you can make shipment of the sawed Walnut Veneer. We regret this exceedingly, as it is a serious matter with us and it keeps our customer waiting for a large order longer than he expected and longer than he can reasonably wait. If possible, make shipment before the date you mention, and if you can make up a small shipment, so that we can keep our customer going, please do so by express on receipt of this, and oblige.

Yours truly,

The Hamilton Mfg. Co.

12/30/01.

H P H—P

Southworth Bros.,

Portland, Maine.

Gentlemen:-

Replying to your favor of the 26th. We have entered your order for another thousand Maple Blocks. We expect to get these off by express, as you suggest, on Saturday the 4th, and will include the order for Boxwood Blocks with this shipment.

Trusting this will meet your requirements, and awaiting your further favors, we remain,

Yours truly,

The Hamilton Mfg. Co.

994

12/30/01.

H P. H—P

American Type Founders Co.,

Cleveland, Ohio.

Gentlemen:-

We have your order of the 28th, for one special Rack or Cabinet as per attached sketch. We will proceed with this at once. The sketch and your instructions appear to be clear, but when we get to work laying it out, if there is anything that we do not understand, we will write you regarding it. We will push the work to completion as rapidly as possible.

Thanking you for your order, we remain,

Yours truly,

The Hamilton Mfg. Co.

12/30/01.

H P H—P

E. Steiger Co.,

New York City.

Gentlemen:-

We are advised by the mill from whom we ordered the new lot of Walnut, that they will not be able to make shipment of this before January 10th. In case you just have some of the Walnut Tablets, it will therefore be necessary for us to use some of the lumber which you sent us, but we do not want to do so unless it is absolutely necessary.

Awaiting your reply, we remain

Yours truly,

The Hamilton Mfg. Co.

995

H P H—P

12/30/01.

American Type Founders Co.,

Buffalo, N. Y.

Gentlemen:-

Replying to your favor of the 28th. You ask us to quote you price on 10 pieces each 2, 3, 4, 6, 8 & 10 line in width and from 60 to 120 ems in length. We presume that the variation is by 10 ems, and we quote accordingly. The price of this would be $9.65 complete, net to you, with lengths stamped on the end, same as Furniture is usually made for our regular Furniture Cases.

You state that this is for a continuation of our regular Wood Furniture Case. If this is so, we think possibly you may require the 5 line although you do not mention this in your list of widths. If this is wanted also, add $1.26 net to the amount named above. Your order for this would have our careful attention.

Yours truly,

The Hamilton Mfg. Co.

H P H—P

12/30/01.

Brunswick-Balke-Collender Co.,

Milwaukee, Wis.

Gentlemen:-

The billiard cue which I recently ordered of you, has been received and in time for Christmas, but no case was sent with it, although this was understood by you when I placed my order.

I also find that this cue is perfectly plain from the pearl point near the butt to the beginning of the succeeding points above. If my recollection is correct, the understanding was that this was to be carved. I should like to hear from you in regard to this, and also as to why the case was not sent with the cue.

Awaiting your reply, I remain,

Yours truly,

12/30/01.

H P H—P

Minnesota Type Foundry,

St. Paul, Minn.

Gentlemen:-

Replying to your favor of the 27th. We have started tracer after shipment of the 10th, as you request, and attach copy, herewith.

Yours truly,

The Hamilton Mfg. Co.

enc: tra.

962

12/30/01.

H P H--P

American Type Founders Co.,

Chicago, Ill.

Gentlemen:-

Replying to your favor of the 28th. Before entering an order for another Rooker Stand and before putting in a claim for same with the railroad company, we wish to say that this was shipped to you on the 5th, by rail. The shipment consisted of

One Stone Frame 30 x 90,
" Double Autocrat Stand,
" Single Stand for Rooker Case,
" Mammoth Furniture Case (empty)
30 3/4 California Job Cases.

You have not reported the non-arrival of any of these goods except the Rooker Stand, and is it not possible that this has been overlooked? Please look up the records of this shipment. We attach copy of shipping bill, herewith, and you can tell whether this was received short or not.

Awaiting your reply, we remain,

Yours truly,

The Hamilton Mfg. Co.

enc.

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